



Unaudited IFRS results of Enel Russia for 1Q 2016

Balance Sheet

(thousand roubles)

| | 31.03.2016 | 31.12.2015 |
|--|------------|------------|
| ASSETS | | |
| Non-current assets | 57 575 944 | 58 036 914 |
| Current assets, including: | 34 996 025 | 28 325 148 |
| Cash and cash equivalents | 19 978 020 | 10 445 150 |
| Total assets | 92 571 969 | 86 362 062 |
| | | |
| EQUITY AND LIABILITIES | | |
| Equity attributable to shareholders of Enel Russia | 31 270 378 | 31 073 250 |
| Non-controlling interest | (53 370) | (42 960) |
| Total equity | 31 217 008 | 31 030 290 |
| Non-current liabilities, including: | 33 665 480 | 34 424 677 |
| Non-current borrowings | 30 802 240 | 31 606 493 |
| Current liabilities, including: | 27 689 481 | 20 907 095 |
| Current borrowings and current portion of non-current borrowings | 13 612 380 | 3 385 157 |
| Total liabilities | 61 354 961 | 55 331 772 |
| Total equity and liabilities | 92 571 969 | 86 362 062 |



Unaudited IFRS results of Enel Russia for 1Q 2016

| (thousand roubles) | 1Q 2016 | 1Q 2015 |
|---|---|--|
| INCOME STATEMENT | | |
| Revenues | 17 571 280 | 18 661 830 |
| Operating expenses | (15 398 528) | (16 989 230) |
| Other operating income | 90 420 | 866 150 |
| Operating profit | 2 263 172 | 2 538 750 |
| Net financial charges | (2 102 800) | (1 672 620) |
| Profit/(loss) before income tax | 160 372 | 866 130 |
| Income tax charge | (25 980) | (277 600) |
| Profit/(loss) for the period | 134 392 | 588 530 |
| Revenue and expenses breakdown ¹ | L | |
| (thousand roubles) | 1Q 2016 | 1Q 2015 |
| OPERATING REVENUES BREAKDOWN | | |
| Power | 12 314 579 | 12 993 074 |
| Capacity | 3 825 915 | 4 267 422 |
| Heat and other | 1 430 786 | 1 401 334 |
| | | |
| Total operating revenues | 17 571 280 | 18 661 830 |
| Total operating revenues OPERATING EXPENSES BREAKDOWN | 17 571 280 | 18 661 830 |
| · | 17 571 280 (9 927 470) | 18 661 830 (10 529 670) |
| OPERATING EXPENSES BREAKDOWN | | |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets | (9 927 470) | (10 529 670) (1 430 987) (1 740 950) |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets Allowance for impairment of trade and other receivables | (9 927 470) (1 562 870) (870 873) 106 705 | (10 529 670) (1 430 987) (1 740 950) (337 170) |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets Allowance for impairment of trade and other receivables Not manageable O&M costs | (9 927 470) (1 562 870) (870 873) 106 705 (772 770) | (10 529 670) (1 430 987) (1 740 950) (337 170) (721 210) |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets Allowance for impairment of trade and other receivables Not manageable O&M costs Manageable O&M costs | (9 927 470) (1 562 870) (870 873) 106 705 (772 770) (681 180) | (10 529 670) (1 430 987) (1 740 950) (337 170) (721 210) (721 230) |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets Allowance for impairment of trade and other receivables Not manageable O&M costs Manageable O&M costs Personnel costs | (9 927 470) (1 562 870) (870 873) 106 705 (772 770) (681 180) (1 220 758) | (10 529 670) (1 430 987) (1 740 950) (337 170) (721 210) (721 230) (1 134 411) |
| OPERATING EXPENSES BREAKDOWN Fuel costs Purchased power Depreciation and amortisation of PPE and intangible assets Allowance for impairment of trade and other receivables Not manageable O&M costs Manageable O&M costs Personnel costs Overhead costs | (9 927 470) (1 562 870) (870 873) 106 705 (772 770) (681 180) (1 220 758) (424 700) | (10 529 670) (1 430 987) (1 740 950) (337 170) (721 210) (721 230) (1 134 411) (370 120) |
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¹ Following major expenses items are included in operating expenses categories:

Not manageable O&M costs: taxes other than income tax and payroll taxes, fees to CFS, TSA and SO, water costs Manageable O&M costs: repair and maintenance, raw materials and supplies, security, insurance, pollution Overhead costs: advisory, legal and information services, lease, bank services, media and communications, travel, public utilities