Consolidated Financial Statements, prepared in accordance with International Financial Reporting Standards (IFRS) as at 31 December 2006





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## Independent Auditor's Report

#### To the Shareholders of JSC Seventh Continent

We have audited the accompanying consolidated financial statements of JSC Seventh Continent and its subsidiaries (the Group), which comprise the consolidated balance sheet as at 31 December 2006, and the consolidated income statement, consolidated statement of changes in equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2006, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

thereof

Irina B. Smirnova

**Audit Director** 

21 February 2007



# CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2006 (in thousands of Russian Roubles, unless otherwise stated))

	Note	31 December 2006	31 December 2005
ASSETS			
Current assets			
Cash and cash equivalents	5	1 348 500	1 886 902
Short-term financial investments	6	1 384 615	66 987
Short-term receivables and prepayments	7	1 598 261	838 439
Inventories	8	2 100 986	1 576 319
Total current assets		6 432 362	4 368 647
Non-current assets			
Property, plant and equipment	10	6 168 485	3 844 415
Long-term prepayments and other non-current receivables	9	6 876 892	2 581 792
Goodwill	4	176 433	1 525
Other non-current assets	11	30 704	11 795
Deferred tax asset	15	31 213	
Total non-current assets		13 283 727	6 439 527
Total assets		19 716 089	10 808 174
LIABILITIES			
Current liabilities			
		3 955 660	2 805 966
Trade payables	12	520 102	463 493
Other accounts payable	13	294 180	215 260
Taxes payable Short-term loans	14	927 429	2 640 50
Total current liabilities	1.4	5 697 371	6 125 23:
			100000000000000000000000000000000000000
Non-current liabilities			
Long-term loans	14	406 514	
Deferred tax liability	15	25 673	23 89
Total non-current liabilities		432 187	23 89
Total liabilities		6 129 558	6 149 129
Equity			
Share capital	16	102 169	96 929
Share premium	16	8 972 256	2 389 122
Fair value reserve	11	And the state of the state of	490
Retained earnings		3 860 650	2 172 498
Minority interest	4	651 498	
Translation loss	**	(42)	
Total equity		13 586 531	4 659 043
		19 716 089	10 808 174

# CONSOLIDATED S INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006 (in thousands of Russian Roubles, unless otherwise stated)

	Note	2006	2005
Sales	17	26 034 263	20 157 629
Cost of goods sold	18	(17 935 311)	(13 676 110)
Gross profit		8 098 952	6 481 519
General, selling and distribution expenses	19	(5 872 234)	(4 752 470)
Other operating income/( expenses)	20	(94 732)	1 825
Operating income		2 131 986	1 730 874
Interest expense		(149 900)	(47 192)
Interest income		457 756	125 456
Other non-operating income	21	71 834	2 247
Profit before taxation	_	2 511 676	1 811 385
Income tax expense	15	(674 817)	(478 992)
Profit after taxation		1 836 859	1 332 393
Minority interest	4	1 293	
Net profit	_	1 838 152	1 332 393
Earnings per share (expressed in Russian Roubles per share)			
- basic	22	25.49	20.65

General Director 20 February 2007 Alust-

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006 (in thousands of Russian Roubles, subses athornies stated)

	2006	2005
Cash flows from operating activities		
Profit before taxation and minority interest	2 511 676	1 811 38
Adjustments for:		
Depreciation	714 213	380 800
Change in provision for impairment of receivables and receivable write-off	116 228	(1 609
Derecognition of accounts payable	(96 299)	(2 547
Loss on disposal of property, plant and equipment	19 334	1 73
Gain on resale of securities	(175 630)	
Interest expenses	149 900	47 19
Interest income	(457 756)	(125 450
Exchange difference	(43 865)	AND COMPANY
Other non-cash items	4 174	(17
Operating cash flows before working capital changes	2 741 975	2 111 48
Increase in accounts receivable and prepayments	(103 304)	(216 822
Decrease in inventories	(435 805)	(596 564
Increase in long-term prepayments and other non-current receivables	(2 084 421)	(299 92
Increase in accounts payable and accruals	890 144	666 46
Decrease/(increase) in taxes payable	68 315	20 26
Increase in other payables	139 781	346 65
Cash generated from operations	1 216 685	2 031 55
Income taxes paid	(520 467)	(437 194
Interest paid	(186 458)	(12 67:
Interest received	127 575	127 05
Net cash generated from operating activities	637 335	1 708 75
Cash flows from investing activities		
Acquisition of subsidiaries, net cash outflow	(782 311)	
Purchase of property, plant and equipment	(4 294 523)	(4 516 09)
Proceeds from sale of property, plant and equipment	938	16 96
Purchase of securities and other financial assets	(8 528 454)	
Proceeds from sale of securities and other financial assets	8 519 655	
(Decrease)/increase in loans given	(579 783)	8 89
Bank deposits	(700 000)	12
Cash flows from other investing activities	27	1
Net cash used in investing activities	(6 364 451)	(4 490 218
Cash flows from financing activities		
Proceeds from issuance of ordinary shares, net	6 595 458	2.7
Dividends paid	(150 000)	(64 51)
Payments of costs incurred related to initial public offering	(12 059)	(3 13
Proceeds from borrowings	2 686 418	7 499 20
Repayment of borrowings	(3 790 929)	(4 925 35
Net cash generated from financing activities	5 328 888	2 506 25
Net decrease in cash and cash equivalents	(398 228)	(275 215
Cash and cash equivalents at the beginning of the year	1 886 902	2 174 04
Effect of exchange rate changes on cash and cash equivalents	(140 174)	(11 92
Cash and cash equivalents at the end of the year	1 348 500	1 886 90

	Attributable to equity holders of the Group							
	Share capital	Share premium	Fair value reserve	Retained earnings	Translation gain/loss	Total equity	Minority interest	Total equity
Balance as at 31 December 2004	96 929	2 392 257	396	904 724		3 394 306	-	3 394 300
Costs of issuing shares (net of tax of 990)	2	(3 135)	8	Ē	ě	(3 135)	. 8	(3 135
Fair value gain (net of tax of 31)		4	100		-	100		10
Net profit for 2005		-	23	1 332 393		1 332 393	-	1 332 39.
Dividends				(64 619)	-	(64 619)	-	(64 619
Balance as at 31 December 2005	96 929	2 389 122	496	2 172 498		4 659 045	-	4 659 04
Costs of issuing shares (net of tax of 2 894)	8	(9 165)	8		-	(9 165)		(9 165
Issue of share capital	5 240	6 592 299	*	=	-	6 597 539	*	6 597 53
Acquisition of subsidiary	2			2	20	2	651 498	651 49
Equity investments disposal (net of tax of 154)	×	13	(496)			(496)		(496
Net profit for 2006	2			1 838 152	(42)	1 838 110		1 838 11
Dividends	41		*	(150 000)	¥.	(150 000)	-	(150 000
Balance as at 31 December 2006	102 169	8 972 256	91	3 860 650	(42)	12 935 033	651 498	13 586 53

20 February 2007