

#### Moscow, October 15<sup>th</sup> 2007

#### PRESS-RELEASE

# ROSINTER RESTAURANTS HOLDING ANNOUNCES THE UNAUDITED INTERIM FINANCIAL RESULTS FOR THE FIRST SIX MONTHS ENDED JUNE 30 2007 AND ITS TRADE UPDATE FOR THIRD QUARTER 2007

OJSC Rosinter Restaurants Holding (Rosinter), the leading casual dining restaurants chain in Russia and CIS (RTS ticker: ROST), announces its unaudited interim financial results for the six months ended 30 June 2007, based on consolidated management accounts prepared in accordance with IFRS, and its trade update for the third quarter 2007. Key financial and operating results are announced in this press-release. The detailed financial results are published at www.rosinter.com.

#### 1 H 2007 financial highlights:

- 21 net additions for a total of 195 restaurants as of June 30 2007
  - + 12% since December 31<sup>st</sup> 2006 15 corporate and 6 franchised versus 3 corporate and 4 franchised additions in 1H 2006
- 28.0% increase in Revenue

US\$ 122.5 mln versus US\$ 95.7 mln in 1H 2006

• 1.5% improvement in Gross Margin

38.4% versus 36.9% in fiscal year 2006

• 3.5% improvement in Margin from operating activities

9.3% versus 5.8% in fiscal year 2006

• 1.5% improvement in Adjusted EBITDA Margin

13.8% (US\$ 16.9 mln) versus 12.3% (US\$ 26.8 mln) in fiscal year 2006

• 3.9% improvement in Net Profit Margin

4.3% (US\$ 5.3 mln) versus 0.4% (US\$ 0.8 mln) in fiscal year 2006

#### Trade update for the third quarter 2007:

During 3Q2007 we opened 7 restaurants (net) and achieved 6.7% and 12.1% Same Store Sales Growth in local currency and US\$ respectively. Cumulated figures for first 9 months 2007 are 28 openings (net) and 6.4% and 12.4% Same Store Sales Growth in local currency and US\$.

#### Key operating statistics for the first 9 months 2007:

|  | 1H2007 | 3Q2007 | 9m2007 |
|--|--------|--------|--------|
| Number of outlets opened, net                    | 21     | 7      | 28     |
| Total number of outlets, e.o.p.                  | 195    | 202    | 202    |
| SSSG in US\$                                     | 12.6%  | 12.1%  | 12.4%  |
| SSSG in local currency                           | 6.3%   | 6.7%   | 6.4%   |
| Increase in average transaction (US\$)           | 10.5%  | 9.5%   | 10.5%  |
| Increase in average transaction (local currency) | 4.4%   | 4.4%   | 4.4%   |
| Increase in transaction count                    | 1.5%   | 2.1%   | 1.8%   |

## Mr. Rostislav Ordovsky-Tanaevsky Blanco, Chairman of the Board of Directors, commented:

"We are pleased to announce our results for the first six months of 2007. During this period, we completed successfully our IPO and our team continued to deliver solid business results. The public issuance and listing of our shares will not only contribute to the funding of our ambitious growth plan, but it has deepened our commitment to profitable growth. Energized by the very positive response we have received from the market, we will strive to maintain the trust of all our stakeholders in the years to come"

#### Ms. Lori Daytner, CEO, commented:

"We are currently focused on increasing our speed of development. We are pleased to announce that we expect by year end to have a network of 234 restaurants, 7 more than our original plan for 2007, and that we have built a strong pipeline of restaurants openings for 2008. We have also added to our franchise network 7 new franchisees and 5 new cities in Russian regions with new openings expected in 2008."

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#### Note to Editors:

**OJSC Rosinter Restaurants Holding** is the leading casual dining restaurant company in Russia and the CIS, which currently (October 15<sup>th</sup>, 2007) operates 206 outlets, including 46 franchised restaurants. In 2006 it served approximately 12.5 million customers in Russia, the CIS and Central Europe, including Baltic countries. The Company offers Italian, Japanese, American and Russian cuisine under its proprietary brands IL Patio, Planet Sushi and 1-2-3 Cafe and its licensed brands T.G.I. Friday's and Sibirskaya Corona. Following the opening of its first restaurant in Moscow in 1990, the Company operates in 24 cities in Russia, the CIS and Central Europe, including Baltic countries. Rosinter reported consolidated revenues of US\$ 218.6 million, in accordance with audited IFRS accounts, for the twelve months ended December 31, 2006. Rosinter Restaurants Holding is listed in RTS (www.rts.ru) under the stock ticker ROST.

#### **Important Disclosure**

This release contains "forward-looking statements" which include all statements other than statements of historical fact. Such forward-looking statements can often be identified by words such as "plans", "expects", "intends", "estimates", "will", "may", "continue", "should" and similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's control that could cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These forward-looking statements speak only as at the date as of which they are made, and the Company does not intend and has no duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based. The information and opinions contained in this presentation are provided as at the date of this presentation and are subject to change without notice.

#### Appendix Consolidated Income Statements

| All amounts are in thousands of US dollars   | Six Months Ended June 30, 2007 (unaudited) | Year Ended<br>December 31, 2006<br>(audited) |
|--|--|--|
| Revenue                                      | 122 518                                    | 218 626                                      |
| Cost of sales                                | (75 513)                                   | (137 901)                                    |
| Gross profit                                 | 47 005                                     | 80 725                                       |
| Selling, general and administrative expenses | (34 162)                                   | (62 734)                                     |
| Foriegn exchange gains, net                  | 306  | 672  |
| Other losses                                 | (1 745)                                    | (6 089)                                      |
| Profit from operating activities             | 11 404                                     | 12 574                                       |
| Financial income                             | 493  | 705  |
| Financial expense                            | (5 120)                                    | (12 152)                                     |
| Profit before income tax                     | 6 777                                      | 1 127  |
| Income tax expense                           | (1 442)                                    | (348)  |
| Net profit for the period                    | 5 335                                      | 779  |
| Adjusted EBITDA                              | 16 944                                     | 26 816                                       |

#### Adjusted EBITDA calculation:

| All amounts are in thousands of US dollars           | Six Months Ended<br>June 30, 2007 | Year Ended<br>December 31, 2006 |
|--|-----------------------------------|---------------------------------|
| Profit Before Income Tax                             | 6 777                             | 1 127                           |
| Interest expense, net                                | 3 456                             | 6 704                           |
| Depreciation and Amortization                        | 4 269                             | 8 153                           |
| EBITDA   | 14 502                            | 15 984                          |
| EBITDA Margin, %                                     | 11.8%                             | 7.3%                            |
| Increase in amounts due under partnership agreements | 1 171                             | 4 743                           |
| Other non-recurring expenses, net                    | 1 271                             | 6 089                           |
| Adjusted EBITDA                                      | 16 944                            | 26 816                          |
| Adjusted EBITDA Margin, %                            | 13.8%                             | 12.3%                           |

#### **Consolidated Balance Sheets**

| All amounts are in thousands of US dollars         | June 30, 2007  | December 31, 2006 |
|--|----------------|-------------------|
| ASSETS   | (unaudited)    | (audited)         |
| Non-current assets                                 |                |                   |
| Property, plant and equipment                      | 63 934         | 62 739            |
| Intangible assets                                  | 6 453          | 6 105             |
| Goodwill   | 702            | 240               |
| Long-term loans due from related parties           | 310            | 240               |
| Deferred income tax asset Other non-current assets | 4 890<br>1 827 | 4 908<br>1 584    |
| Other non-current assets                           | 78 116         | 75 576            |
| Current assets                                     | ,0110          | 7,007,0           |
| Inventories  | 3 584          | 4 345             |
| Prepayments and receivables                        | 10 487         | 9 991             |
| Short-term loans                                   | 1 460          | 151               |
| Short-term loans due from related parties          | 8 467          | 1 835             |
| Receivables from related parties                   | 3 374          | 1 713             |
| Cash and cash equivalents                          | 37 854         | 6 223             |
|  | 65 226         | 24 258            |
| TOTAL ASSETS                                       | 143 342        | 99 834            |
| EQUITY AND LIABILITIES                             |                |                   |
| Equity   |                |                   |
| Share capital                                      | 71 847         | 58 545            |
| Additional paid in capital                         | 61 573         | 14 523            |
| Accumulated losses                                 | (94 174)       | (99 509)          |
| Translation difference                             | 2 635          | 2 593             |
| TOTAL DEFICIT ON SHAREHOLDER'S EQUITY              | 41 881         | (23 848)          |
| Non-current liabilities                            |                | _                 |
| Long-term debt due to related parties              | 1 150          | 1 150             |
| Long-term debt                                     | 46 415         | 38 684            |
| Finance lease liabilities                          | 315            | 294               |
| Long-term liability under partnership agreements   | 9 663          | 14 597            |
| Deferred income tax liabilities                    | 2 789          | 3 220             |
| Other liabilities                                  | 21             | 15                |
| ·  | 60 353         | 57 960            |
| Current liabilities                                |                |                   |
| Trade and other payables                           | 24 056         | 23 154            |
| Short-term debt                                    | 10 584         | 31 774            |
| Short-term debt to related parties                 | 191            | 2 098             |
| Payables to related parties                        | 2 871          | 5 176             |
| Current portion of finance lease liabilities       | 270            | 362               |
| Current liability under partnership agreements     | 3 136          | 3 158             |
| •  | 41 108         | 65 722            |
| TOTAL EQUITY AND LIABILITIES                       | 143 342        | 99 834            |

#### **Consolidated Cash Flow statements**

| All amounts are in thousands of US dollars                      | Six Months Ended June 30, 2007 (unaudited) | Year Ended December 31, 2006 (audited) |
|---|--|--|
| Cash flow from operating activities                             | (unautree)                                 | (addited)                              |
| Net profit for the period                                       | 5 335                                      | 779                                    |
| Adjustments to reconcile net profit to net cash provided        |  |  |
| by operating activities:  |  |  |
| Depreciation and amortisation                                   | 4 269                                      | 8 153                                  |
| Foreign exchange gains, net                                     | (306)                                      | (672)                                  |
| Financial income  | (493)                                      | (705)                                  |
| Financial expense   | 5 120                                      | 12 152                                 |
| Allowance for doubtful accounts and other receivables write-off | (642)                                      | 3 574                                  |
| Allowance for slow-moving and damaged items                     | 252  | (278)                                  |
| Loss on disposal of non-current assets                          | 1 530                                      | 2 371                                  |
| Deferred income tax benefit                                     | (331)                                      | (2 024)                                |
|   | 14 734                                     | 23 350                                 |
| Changes in operating assets and liabilities:                    |  |  |
| Decrease in inventories   | 422  | (585)                                  |
| Increase in prepayments and receivables                         | (87)                                       | (3 787)                                |
| Increase in receivables from/payables to related parties        | (4 260)                                    | (1 540)                                |
| Increase in trade and other payables                            | 2 142                                      | 6 524                                  |
| Net cash flows from operating activities                        | 12 951                                     | 23 962                                 |
| Cash flows from investing activities                            |  |  |
| Issuance of loans to third parties                              | (2 333)                                    | (296)                                  |
| Proceeds from repayment of loans issued to third parties        | 543  | 162                                    |
| Loans issued to related parties                                 | (7 635)                                    | (3 553)                                |
| Proceeds from repayment of loans issued to related parties      | 1 031                                      | 4 207                                  |
| Purchases of property, plant and equipment                      | (8 154)                                    | (17 908)                               |
| Proceeds from disposal of property, plant and equipment         | 313  | 3 472                                  |
| Purchase of intangible assets                                   | (462)                                      | (2 217)                                |
| Proceeds from disposal of intangible assets                     | -  | 81                                     |
| Payments to acquire equity of other companies                   | (39)                                       | -                                      |
| Interest received from bank deposit                             | 45   | 390                                    |
| Net cash flows used in investing activities                     | (16 691)                                   | (15 662)                               |
| Cash flows from financing activities                            |  |  |
| Proceeds from issuance of share capital                         | 60 000                                     |  |
| Proceeds from related party loans                               | (793)                                      | 1 040                                  |
| Repayment of related party loans                                | -  | (645)                                  |
| Distribution to parent company                                  | -  | (6 510)                                |
| Proceeds from partners under partnership agreements             | 1 479                                      | 7 069                                  |
| Amounts paid under partnership agreements                       | (7 596)                                    | (6 739)                                |
| Proceeds from bank loans  | 44 896                                     | 98 880                                 |
| Repayment of bank loans   | (59 078)                                   | (95 444)                               |
| Bank interest paid  | (3 736)                                    | (7 359)                                |
| Interest paid to related parties                                | (476)                                      | (614)                                  |
| Proceeds from trademark sales                                   | -  | 15 000                                 |
| Payments in connection with trademark sales                     | _  | (14 579)                               |
| Proceeds from cash capital contribution                         | 352  | 4 385                                  |
| Net cash flows from financing activities                        | 35 048                                     | (5 516)                                |
| Effect of exchange rate changes on cash and cash equivalents    | 323  | 117                                    |
| Net increase in cash and cash equivalents                       | 31 631                                     | 2 901                                  |
| Cash and cash equivalents at beginning of the period            | 6 223                                      | 3 322                                  |
| Cash and cash equivalents at end of the period                  | 37 854                                     | 6 223                                  |
| Supplementary cash flow information: Cash paid for income tax   | 1 226                                      | 1 666                                  |

#### **GLOSSARY**

Adjusted EBITDA: The company uses Adjusted EBITDA, i.e., the recurrent EBITDA generated by the operations of the company, as a measure to track improvement in overall recurrent operational profitability. To obtain EBITDA we add "Increase in amounts due under "partnership agreements" that corresponds to profit due during the year to our partners, in order to obtain the total EBITDA produced by our business and have a figure that could be compared with those of other companies in our sector. To obtain the Adjusted EBITDA we add to EBITDA transactions that in management's opinion are of a non-recurring nature.

SSSG (Same Store Sales Growth or Like for Like "L-F-L"): Is calculated based only on relevant restaurants of our core brands represented by the brands IL Patio, Planet Sushi, TGIF, 1-2-3 Café and Sibirskaya Corona. SSSG represents a comparison in two consecutive financial years of the revenue of the same corporate restaurants that at the beginning of the first year under comparison had been operating 12 months and were not closed down permanently, expanded or downsized by the end of the second year. Based on our experience, on average, new restaurants trade at their projected level of revenue by the end of the first 12 months of operations.

**SSSG** in **US\$**: Restaurant revenue for the purposes of SSSG analysis in US\$ was calculated on the basis of the net revenue of the relevant restaurants extracted from the management accounts of the Group, translated into U.S. dollars on a monthly basis (at the monthly average of the official exchange rates quoted by the Central Bank of each country in the relevant period).

**Local currency SSSG:** Restaurant revenue for the purposes of SSSG analysis in local currency was calculated on the basis of the net revenue of the relevant restaurants extracted from the management accounts of the Group, by translating on a monthly basis current-period results at prior-period average exchange rates to provide better year-to-year comparability without the distortion of foreign currency fluctuations.