# Public Joint Stock Company Novorossiysk Commercial Sea Port and Subsidiaries 

Condensed Consolidated Interim Financial Statements

For the nine months
ended 30 September 2007 and 2006
(Unaudited)

## PUBLIC JOINT STOCK COMPANY NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

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## PUBLIC JOINT STOCK COMPANY

NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES
CONDENSED CONSOLIDATED INCOME STATEMENTS
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED)
(in thousands of US Dollars, except earnings per share)


The notes on pages 5 to 21 form an integral part of these unaudited condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED BALANCE SHEETS
AT 30 SEPTEMBER 2007 (UNAUDITED) AND 31 DECEMBER 2006 (in thousands of US Dollars)


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## PUBLIC JOINT STOCK COMPANY

## NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED)
(in thousands of US Dollars)


| Balance at 1 January 2006 |  | 10,464 | - | $(18,199)$ | 543,882 | 536,147 | - | 536,147 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the period |  | - | - | - | 40,467 | 40,467 | 190 | 40,657 |
| Dividends and distributions | 9 | - | - | - | $(10,549)$ | $(10,549)$ | - | $(10,549)$ |
| Minority interest acquired |  | - | - | - |  | - | 40,504 | 40,504 |
| Buy back of ordinary shares | 15 | (96) | - | - | $(7,714)$ | $(7,810)$ | - | $(7,810)$ |
| Effect of translation into presentation currency |  | - | - | 42,384 | - | 42,384 | 1,047 | 43,430 |
| Balance at 30 September 2006 |  | 10,368 | - | 24,185 | 566,086 | 600,639 | 41,741 | 642,379 |
| Balance at 31 December 2006 |  | 10,366 | - | 32,535 | 569,022 | 611,923 | 41,734 | 653,657 |
| Profit for the period |  | - | - | - | 72,956 | 72,956 | 1,370 | 74,326 |
| Dividends and distributions | 9 | - | - | - | $(11,158)$ | $(11,158)$ | - | $(11,158)$ |
| Purchase of non-controlling minority interest |  | - | - | - | $(19,259)$ | $(19,259)$ | $(5,566)$ | $(24,825)$ |
| Buy back of ordinary shares | 15 | (10) | - | - | (798) | (808) | - | (808) |
| Reissuance of treasury stock |  | 113 | 9,941 | - | - | 10,054 | - | 10,054 |
| Effect of translation into presentation currency |  | - | - | 35,844 | - | 35,844 | 2,154 | 37,998 |
| Balance at 30 September 2007 |  | 10,469 | 9,941 | 68,379 | 610,763 | 699,552 | 39,692 | 739,244 |

The notes on pages 5 to 21 form an integral part of these unaudited condensed consolidated interim financial statements.

|  | Notes | Nine months <br> ended 30 <br> September 2007 | Nine months <br> ended 30 <br> September 2006 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Cash generated from operations |  | 132,010 | 59,774 |
| Income tax paid |  | $(22,797)$ | $(14,369)$ |
| Interest paid |  | $(22,923)$ | $(12,235)$ |
| Net cash generated by operating activities |  | 86,290 | 33,170 |
| Cash flows from investing activities |  |  |  |
| Proceeds from disposal of property, plant and equipment |  | 781 | 539 |
| Payments for property, plant and equipment |  | $(52,744)$ | $(36,947)$ |
| Acquisition of subsidiaries, net of cash acquired |  | $(31,315)$ | $(547,568)$ |
| Proceeds from disposal of securities and other financial assets |  | - | 99,439 |
| Payments for securities and other financial assets |  | (49) | - |
| Proceeds from disposal of short terms investments |  | 21,533 | - |
| Net cash used in investing activities |  | $(61,794)$ | $(484,537)$ |
| Cash flows from financing activities |  |  |  |
| Proceeds from long-term borrowings |  | 461,994 | 414,133 |
| Repayments of long-term borrowings |  | $(458,448)$ | - |
| Proceeds from short-term borrowings |  | 1,179 | 78,485 |
| Repayments of short-term borrowings |  | $(2,930)$ | - |
| Dividends paid |  | $(10,420)$ | $(10,549)$ |
| Buy-back of ordinary shares |  | (798) | $(2,551)$ |
| Proceeds from sale of treasury stock |  | 10,044 | - |
| Repayments of obligations under finance leases |  | 1,374 | (279) |
| Net cash from/(used in) financing activities |  | 1,995 | 479,239 |
| Net decrease in cash and cash equivalents |  | 26,491 | 27,872 |
| Cash and cash equivalents at the beginning of the period |  | 37,037 | 43,915 |
| Effect of translation of opening cash balance into presentation currency |  | 3,050 | 5,202 |
| Cash and cash equivalents at the end of the period |  | 66,578 | 76,989 |

The notes on pages 5 to 21 form an integral part of these unaudited condensed consolidated interim financial statements.

# PUBLIC JOINT STOCK COMPANY <br> NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES 

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars) 

## 1. GENERAL

## Organisation

Novorossiysk Commercial Sea Port ("NCSP") was founded in 1845. NCSP was transformed from a state-owned enterprise to a public joint stock company in December 1992. NCPS's principal activities include liquid and bulk cargo transhipping services, storage, sea vessel services and passenger transit. NCSP and its subsidiaries (the "Group") primarily operate in the Russian Federation. On 14 June 2006 NCSP purchased controlling stakes in subsidiaries in which it previously had minority interests (see Note 17). The principal activities and entities of the Group as of 30 September 2007 were as follows:

Subsidiaries by country of incorporation

## Russian Federation

OJSC IPP
PJSC Fleet of Novorossiysk Commercial Sea Port
OJSC Novorossiysk Shipyard
OJSC Novoroslesexport
PJSC Novorossiysk Grain Terminal PJSC TPS
LLC Baltic stevedores company
LLC Kuban security services
OJSC NPK Zarubezhneft

Nature of business

Stevedoring and storage
Tug \& bunkering services
Stevedoring \& marine vessels repairs
Stevedoring and storage
Stevedoring and storage
Consulting services
Stevedoring and storage
Security services
Owns land for future construction of transhipping terminals

Transportation services

Novorossiysk Port Capital S.A. ("Novorossiysk Capital") was created as a special purpose entity during the nine months ended 30 September 2007 and was used as a vehicle for the issuance of loan participation notes on the Irish Stock Exchange.

Russian companies of the Group are located in the Eastern sector of the Black Sea in Tsemesskaya bay.
NCSP is the largest stevedore of the Group and the holding company. It has three cargo-loading districts (Western, Central and Eastern), the Sheskharis oil terminal, the technical support base and the passenger terminal in Novorossiysk. NCSP has six significant subsidiaries, the primary activities of which are as follows:

## Open Joint Stock Company IPP ("IPP")

IPP is a liquid-cargo processing enterprise. Starting from 2007 IPP also provides bunkering services.

## Public Joint Stock Company Fleet of NCSP ("Fleet")

Fleet is a maritime tug and towing company. It provides most of the tug and towing, mooring and bunkering services for ships and other maritime vessels at and around the Novorossiysky Port (the "Port"). In addition, it provides emergency services such as transferring vessels to shelter zones during emergencies, provides cleaning and containment services for oil or other liquid spills in and around the Port and provides hazardous material response and waste management services pursuant to its agreement on water use with Kubanskoye Basin Department of Krasnodar Kray under the Russian Ministry of Natural Resources.

Open Joint Stock Company Novorossiysk Shipyard ("Shipyard")
Shipyard performs cargo transhipment. The Shipyard also operates large ship repair facilities in the Black Sea. It is able to operate year-round and is one of the few facilities in the Black Sea available to service the Russian naval fleet.

## Open Joint Stock Company Novoroslesexport ("Timber Export")

Timber Export provides cargo handling, shipping and storage services for the export of the timber, containerised cargo and nonferrous metals. It engages in all year-round cargo operations.

Public Joint Stock Company Novorossiysk Grain Terminal ("Grain Terminal")
Grain Terminal was established for the construction and operation of a new grain storage and shipment terminal in the western part of the Tsemesskaya bay.

Baltic Stevedore Company LLC ("Baltic Stevedore")
Baltic Stevedore is a stevedoring company operating the car-ferry, cargo and passenger terminal of the Baltiysk port in Kaliningrad Region.

## Statement of compliance

The condensed consolidated interim financial statements of the Group have been prepared using accounting policies as set forth in the consolidated financial statements as of and for the year ended 31 December 2006 and in compliance with the requirements of International Accounting Standard ("IAS") 34 "Interim Financial Reporting". These financial statements do not include all of the information required for disclosure in annual financial statements and should be read in conjunction with the last issued audited consolidated financial statements at and for the year ended 31 December 2006. These financial statements reflect all adjustments (consisting of normal recurring adjustments), which are, in the opinion of Group management, necessary to fairly state the results of interim periods. Interim results are not necessarily indicative of results to be expected for the full year.

## 2. SIGNIFICANT ACCOUNTING POLICIES

Accounting policies applied in the condensed consolidated interim financial statements are consistent with those applied in the consolidated financial statements for the year ended 31 December 2006.

## Functional and presentation currency

The functional currency of NCSP and each of its subsidiaries, except for NR Air Ltd, is the Russian Rouble ("RUR"). The functional currency of NR Air Ltd is the United States of America Dollar ("USD" or "US Dollar"). The functional currency reflects the economic substance of the underlying events and transactions of each entity’s respective operations.

The presentation currency of the condensed consolidated interim financial statements is the US Dollar. Management consider that the USD is a more relevant presentation currency for international users of the condensed consolidated interim financial statements of the Group.

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

Rates of exchange
The exchange rates used by the Group in the preparation of the condensed consolidated interim financial statements are as follows:

|  | $\begin{gathered} 30 \text { September } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Period-end rates |  |  |
| RUR / 1 US Dollar | 24.9493 | 26.3311 |
|  | Nine months ended <br> 30 September 2007 | Nine months ended <br> 30 September 2006 |
| Average rates for the period |  |  |
| RUR / 1 US Dollar | 25.8905 | 27.3864 |

## 3. REVENUE

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Stevedore services (incl. bunkering services) | 259,938 | 163,493 |
| Fleet services | 34,072 | 10,004 |
| Other | 37,980 | 14,640 |
| Total | 331,990 | 188,137 |

During the nine months ended 30 September 2007, fleet services were provided by companies which became subsidiaries of the Group as a result of acquisitions on 14 June 2006.

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 4. COST OF SERVICES

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Fuel | 53,820 | 12,441 |
| Payroll | 45,769 | 30,065 |
| Depreciation and amortisation | 30,080 | 21,381 |
| Repairs and maintenance | 10,039 | 5,869 |
| Unified social tax | 9,767 | 6,101 |
| Insurance | 9,243 | 12,765 |
| Raw materials | 6,066 | 5,520 |
| Subcontractors | 3,147 | 3,064 |
| Rent | 3,025 | 6,724 |
| Actuarial losses/(gain) recognised during the year | 1,793 | 316 |
| Energy and utilities | 1,615 | 1,144 |
| Change in allowance for slow-moving inventory | 304 | 71 |
| Other | 3,373 | 6,148 |
| Total | 178,041 | 111609 |

## 5. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Personnel expenses | 13,363 | 3,681 |
| Taxes other than income tax | 6,350 | 3,374 |
| Depreciation and amortisation | 3,737 | 1,464 |
| Charity | 3,017 | 1,665 |
| Transport | 2,758 | 527 |
| Unified social tax | 2,041 | 546 |
| Rent | 2,019 | 215 |
| Advertising | 1,968 | 291 |
| Professional services | 1,927 | 172 |
| Repairs and maintenance | 1,774 | 624 |
| Bank charges | 1,497 | 1,728 |
| Representative expenses | 1,335 | 359 |
| Change in allowance for doubtful receivables | 947 | 236 |
| Raw materials | 662 | 176 |
| Information technology and communication services | 568 | 130 |
| Energy and utilities | 532 | 251 |
| Insurance | 169 | 74 |
| Other expenses | 1,395 | 885 |
| Total | 46,059 | 16,398 |

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 6. FINANCE COSTS

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Interest on borrowings | 29,372 | 12,235 |
| Loss on early repayment of debt | 4,496 | - |
| Financial charge on finance lease | 38 | 1 |
| Total | 33,906 | 12,236 |

Upon acquisition of PJSC Novorossiysk Grain Terminal and Timber Export in June 2006, the Group acquired long-term loans at interest rates lower than market rates. In the purchase price allocation, those loans were recorded at fair value, which was determined using market interest rates. During the nine months ended 30 September 2007, the Group repaid the majority of those loans which resulted in a loss of 4,496.

## 7. OTHER INCOME/ (EXPENSES), NET

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Foreign exchange gain | 26,566 | $(2,558)$ |
| Loss on disposal of property, plant and equipment | $(3,864)$ | (814) |
| Gain on disposal of shares of Investsberbank and PFS | - | (115) |
| Other | $(1,398)$ | 808 |
| Total | 21,304 | $(2,679)$ |

## 8. INCOME TAX

|  | Nine months ended 30 September 2007 | Nine months ended 30 September 2006 |
| :---: | :---: | :---: |
| Current tax expense | 27,081 | 13,584 |
| Deferred tax benefit | $(2,115)$ | $(1,236)$ |
| Total | 24,966 | 12,348 |

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 9. DIVIDENDS AND DISTRIBUTIONS

Dividends declared in 2007 and 2006 were 11,158 and 10,549, respectively. The total amounts of dividends paid during the nine months ended 30 September 2007 and 2006 were 10,420 and 10,549 thousand, respectively.

## PUBLIC JOINT STOCK COMPANY

NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED)
(in thousands of US Dollars)

## 10. PROPERTY, PLANT AND EQUIPMENT

|  | Land | Buildings and constructions | Machinery and equipment | Marine vessels | Aircraft | Vehicles | Office and other equipment | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost |  |  |  |  |  |  |  |  |  |
| 1 January 2007 | 8,432 | 248,269 | 189,436 | 76,528 | 24,827 | 8,376 | 64,443 | 111,047 | 731,358 |
| Acquisition of subsidiaries | 13,472 | - | - | - | - | 6 | 3 | 516 | 13,998 |
| Additions | - | 9,995 | 5,920 | - | - | 3,530 | 4,447 | 33,374 | 57,266 |
| Disposals | - | $(4,659)$ | (858) | $(1,648)$ | - | (313) | (759) | - | $(8,236)$ |
| Effect of translation into presentation currency | 467 | 14,789 | 10,058 | 4,167 | 1,375 | 502 | 2,646 | 6,150 | 40,154 |
| 30 September 2007 | 22,371 | 268,394 | 204,556 | 79,048 | 26,202 | 12,102 | 70,780 | 151,088 | 834,540 |
| Accumulated depreciation |  |  |  |  |  |  |  |  |  |
| 1 January 2007 | - | $(1,243)$ | $(36,995)$ | (917) | (828) | (115) | $(6,619)$ | - | $(67,192)$ |
| Depreciation charge | - | $(7,485)$ | $(15,319)$ | $(3,752)$ | $(1,256)$ | (979) | $(4,489)$ | - | $(33,280)$ |
| Disposals | - | 242 | 651 | 183 | - | 29 | 153 | - | 1,257 |
| Effect of translation into presentation currency | - | $(1,075)$ | $(2,616)$ | (660) | (99) | (148) | (549) | - | $(5,147)$ |
| 30 September 2007 | - | $(9,561)$ | $(54,279)$ | $(5,146)$ | $(2,184)$ | $(1,213)$ | $(11,504)$ | - | $(104,362)$ |
| Net book value |  |  |  |  |  |  |  |  |  |
| 1 January 2007 | 8,432 | 247,026 | 152,441 | 75,611 | 23,999 | 8,261 | 57,824 | 111,047 | 664,166 |
| 30 September 2007 | 22,371 | 258,833 | 150,277 | 73,902 | 24,018 | 10,889 | 59,276 | 151,088 | 730,178 |

At 30 September 2007, construction in progress included 25,890 (31 December 2006: 28,981) of advances paid for property, plant and equipment. Plant and equipment with carrying value of 60,393 were pledged to secure bank overdrafts and loans granted to the Group (Note 15).

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 11. INVESTMENTS IN FINANCIAL ASSETS

|  | $\begin{gathered} 30 \text { September } \\ 2007 \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2006 \end{aligned}$ |
| :---: | :---: | :---: |
| Current |  |  |
| Loans and other |  |  |
|  | 1,824 | 1,805 |
| Vnesheconombank bonds ("Min-fin bonds" or "OGVVZ"), net |  |  |
| Investenergo loan (Note RP) | - | 21,285 |
| Promissory notes (Note RP) | 601 | 380 |
| Total current | 2,425 | 23,470 |
| Non-current |  |  |
| Avaliable-for-sale |  |  |
| LLC City Park | 5,411 | 5,129 |
| LLC Office Center Pokrovsky | 8,117 | 7,691 |
| Loans and other |  |  |
| Other | 140 | 83 |
| Total non-current | 13,668 | 12,903 |

During the nine months ended 30 September 2007 Investenergo extinguished 2 non-interest bearing short-term loans amounting 21,285 thousand.

All shares of LLC City Park owned by the Group which are carried at cost (amounting 5,411 thousand as of 30 September 2007) are pledged as security for obligations under loan agreement between LLC City Park and OTP Bank Plc.

## 12. INVENTORIES

|  | 30 September <br> $\mathbf{2 0 0 7}$ | 31 December <br> $\mathbf{2 0 0 6}$ |  |
| :--- | ---: | ---: | ---: |
|  |  | 6,199 | 4,691 |
| Raw materials | 1,459 | 913 |  |
| Goods for resale | 1,090 | 1,084 |  |
| Fuel | 140 | 151 |  |
| Work-in-progress | 2,371 | 2,397 |  |
| Low value items | $(2,883)$ | $(2,655)$ |  |
| Less: allowance for slow-moving inventory |  | $\mathbf{8 , 3 7 6}$ |  |
| Total |  | $\mathbf{6 , 5 8 1}$ |  |
|  |  |  |  |

PUBLIC JOINT STOCK COMPANY
NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 13. TRADE AND OTHER RECEIVABLES, NET

Trade accounts receivable
Advances to suppliers
VAT recoverable
Taxes receivable
Other receivables and prepayments
Less: allowance for doubtful receivables
Total:
CASH AND CASH EQUIVALENTS

|  | 30 September 2007 | 31 December 2006 |
| :---: | :---: | :---: |
| Current accounts in RUR | 14,549 | 15,464 |
| Current accounts in USD | 16,205 | 14,739 |
| Bank deposits in USD | 30,016 | 1,029 |
| Letter of credit | 5,800 | 5,800 |
| Cash in hand | 8 | 5 |
| Total | 66,578 | 37,037 |

Bank deposits at 30 September 2007 mainly represent deposits with Investsberbank and Vneshtorgbank with $5.0 \%-6.0 \%$ interest that mature before 31 December 2007.

Current accounts in USD as of 30 September 2007 and 31 December 2006 included 5,800 of cash to guarantee a letter of credit. The letter of credit is opened with Open Joint Stock Company Commercial Savings Bank of the Russian Federation ("Sberbank"), a related party, according to the agreement dated 30 June 2006 with Shanghai Zenhua Port Machinery Co. Ltd for purchase and construction of transhipment equipment. The letter of credit matures on 31 January 2008.

## 15. SHARE CAPITAL

The share capital of the Group is contributed by shareholders in RUR and consists of 19,259,815,400 shares authorised, issued and outstanding with a par value of USD 0.000375 . Authorised share capital at par is 7,213 .

At 30 September 2007 the outstanding share capital of the Group was 10,469 (31 December 2006: 10,366 ). During the nine months ended 30 September 2007, the Group repurchased its own shares at par value of 10 and sold all of its treasury shares for 10,044 creating share premium in amount of 9,941.

# PUBLIC JOINT STOCK COMPANY <br> NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES 

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 16. DEBT

|  | Interest rate | Maturity date | $\begin{gathered} 30 \\ \text { September } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} 31 \\ \text { December } \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Non-current |  |  |  |  |
| Unsecured bonds issue |  |  |  |  |
| Loan Participation Notes | 7\% | 17.05.2012 | 294,218 | - |
| Secured bank loans |  |  |  |  |
| IMB and Bank Austria Creditanstalt | LIBOR+1.6\% | 17.10.2010 | 117,098 | - |
|  |  |  |  | 388,000 |
| Sberbank Loan Agreement | 8.8-9.2\% | - | - |  |
| Sberbank (USD) | 8.2\% | 03.08.2011 | 37,840 | 21,903 |
| Sberbank (USD) | 8.2\% | 02.08.2011 | 1,700 | 1,700 |
| Sberbank (USD) | 8.2\% | 09.09.2011 | 3,785 | 2,076 |
| Sberbank (USD) | 8.8-9.2\% | 19.12.2011 | 3,237 | 4,300 |
| Sberbank (USD) | 8.8-9.2\% | 20.12.2011 | 1,269 | 1,685 |
| Sberbank (USD) | 8,2\% | 04.06.2010 | 9,394 | 13,924 |
| Sberbank (USD) | 8,2\% | 09.11.2010 | 16,016 | 17,400 |
| Sberbank (USD) | 8,2\% | 11.07.2011 | 4,292 | 7,173 |
| Sberbank (USD) | 8,0\% | 23.12.2009 | 3,150 | 5,040 |
| Sberbank (USD) | 8,0\% | 25.03.2010 | 6,350 | - |
| MMB (USD) | 8.95\% | 12.09.2011 | 2,255 | 3,025 |
| Loans from related parties | 0.5-6.0\% | 01.02.2012 | 3,285 | 14,146 |
| Other |  |  | 40 | 1,925 |
| Total non-current |  |  | 503,929 | 482,297 |
| Current |  |  |  |  |
| Current portion of long-term loans |  |  | 39,350 | 57,551 |
| Short -term loans from related parties |  |  | - | 2,094 |
| Other |  |  | 124 | 227 |
| Current portion of finance lease liability |  |  | 1,001 | 528 |
| Total current |  |  | 40,475 | 60,400 |
| Total debt |  |  | 544,404 | 542,697 |

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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED)
(in thousands of US Dollars)
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On 17 May 2007 Loan Participation Notes were issued by the Group for 300,000 bearing 7\% per annum which mature on 17 May 2012. Interest is paid semi-annually in arrears on 17 May and 17 November, commencing 17 November 2007. The Notes were admitted to the official Irish Stock Exchange listing.

The Loan Participation Notes are subject to provisions, including representations and warranties, covenants, undertakings and events of default, including change of control, negative pledge and crossdefault provisions. Violation of the change of control provisions can result in the Group being required to repay the Loan Participation Notes at $101 \%$ of par value.

On 14 June 2006, the Group entered into a non-revolving loan agreement with Sberbank, a state-owned company, (the "Sberbank Loan Agreement"). This agreement provided the Group with a non-revolving credit line in the aggregate amount of 450,000. The loan was due in full on 11 June 2009.

In July 2007, the Group refinanced the reminder of non-revolving loan with Sberbank with a 118,000 syndicated loan provided by CJSC International Moscow Bank and Bank Austria Creditanstalt AG which matures on 17 July 2010 and accrues interest at LIBOR + 1.6\%.

The part of Group debt is secured by property, plant and equipment. At 30 September 2007 and 31 December 2006, property, plant and equipment with a carrying value of 60,393 and 120,932 , respectively, were pledged to secure bank overdrafts and loans granted to the Group.

The Group borrowings are denominated in the following currencies:

|  | $\begin{gathered} 30 \text { September } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Russian Roubles | - | 563 |
| US dollars | 544,404 | 542,134 |
| Total | 544,404 | 542,697 |

The Group borrowings are repayable as follows:

|  | $\begin{gathered} 30 \text { September } \\ 2007 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| Within 1 year | 40,475 | 60,400 |
| Within 2-3 years | 181,199 | 445,522 |
| Within 3-6 years | 322,730 | 36,775 |
| Total | 544,404 | 542,697 |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## 17. OTHER PAYABLES AND ACCRUALS

|  | $\begin{gathered} 30 \text { September } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Payroll accruals | 6,591 | 5,966 |
| Taxes payable | 8,659 | 3,725 |
| Advances received from customers | 4,143 | 3,293 |
| Settlements with shareholders | 1,446 | 644 |
| Other accounts payable | 6,311 | 5,107 |
| Total | 27,150 | 18,735 |

## 18. ACQUISITIONS

On 28 June 2007, the Group acquired 100\% of the share capital of OJSC NPK Zarubezhneft ("Zarubezhneft"). Details of acquisition are below:

## Fair value of net assets of the subsidiary acquired

| Property, plant and equipment | 13,489 |
| :---: | :---: |
| Trade and other receivables | 546 |
| Cash and cash equivalents | 2 |
| Debt | $(1,479)$ |
| Other payables and accruals | (274) |
| Deferred tax | $(2,871)$ |
| Net assets | 9,413 |
| Excess of the Group's interest in the fair value of acquired companies' net assets over cost |  |
|  | $(2,923)$ |
| Purchase price | 6,490 |
| Settled in cash | $(6,492)$ |
| Cash acquired with the net assets of subsidiaries | 2 |
| Net cash outflow on acquisition | $(6,490)$ |

The net assets of the purchased subsidiary were subject to an independent appraisers' valuation. Adjustments were made for the differences between the carrying amount and the fair value of assets, liabilities and contingent liabilities of the acquired subsidiary.

Prior to acquisition, the acquired entity did not prepare financial statements in accordance with IFRS. Hence it was not practicable to determine the carrying amounts of the acquired assets, liabilities and contingent liabilities in accordance with IFRS immediately before the acquisition, and such information is not presented in the condensed consolidated interim financial statements of the Group.

During May 2007, the Group acquired additional 15.04\% of interest in Shipyard and 0,01\% of interest in Grain Terminal for a cash consideration of USD 24,824, increasing its ownership to $65,07 \%$ and $100 \%$, respectively. The carrying value of Shipyard and Grain Terminal net assets in the consolidated financial statements on the date of acquisition of additional interests was 47,483 . As a result of this transaction, the Group recognised a decrease in net assets attributable to minority interest in the amount of 5,566. Excess of consideration paid over the Group's share in net assets acquired in the amount of 19,259 was recognised in the statement of changes in equity as a decrease of retained earnings.

## 19. RELATED PARTY TRANSACTIONS

Related parties are considered to include the ultimate controlling parties, affiliates and entities under common ownership and control with the Group. The Group and its associates, in the ordinary course of their business, enter into various sales, purchases and service transactions with related parties. Details of transactions between the Group and other related parties are disclosed below.

The Group's ultimate beneficiaries are members of the families of Mr. Ponomarenko and Mr. Scorobogatko. A 20\%-share of the Group is owned by the Federal Agency on Federal Property Management.

Significant balances and transactions with state-controlled entities are considered transactions with related parties and are disclosed below.

Material balances with related parties were as follows:

| Nine months <br> ended | Nine months <br> ended |
| :---: | :---: |
| 30 September <br> 2007 | 30 September <br> 2006 |


| Sales |  |  |
| :--- | ---: | ---: |
| Military divisions | 3,142 | 2,279 |
| Russian Railways | 48 | 218 |
| Transneft | 2,969 | 6,058 |
| Other related parties | - | 4,669 |
|  | 6,159 | 13,224 |
| Interest on borrowings |  |  |
| Sberbank | 22,767 | 13,529 |
| Other related parties | 153 | 360 |
|  | 22,920 | 13,889 |

# PUBLIC JOINT STOCK COMPANY <br> NOVOROSSIYSK COMMERCIAL SEA PORT AND SUBSIDIARIES 

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(a) Entities owned by the members of the families of Mr. Ponomarenko and Mr. Scorobogatko, who are ultimate beneficiaries of the Group.

Material transactions with related parties were as follows:

|  | $\begin{gathered} 30 \text { September } \\ 2007 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Loans from related parties |  |  |
| Long-term |  |  |
| Entities under common control ${ }^{(a)}$ | - | 4,702 |
| Sberbank | 87,033 | 463,201 |
| Other related parties | 3,285 | 9,444 |
|  | 90,318 | 477,347 |
| Short-term |  |  |
| Entities under common control ${ }^{(a)}$ | - | 680 |
| Sberbank | 30,305 | 57,318 |
| Other related parties | - | 1,359 |
|  | 30,305 | 59,357 |
| Short-term loans to related parties |  |  |
| Entities under common control ${ }^{(a)}$ | - | 21,285 |
| Sberbank | 601 | - |
|  | 601 | 21,285 |
| Cash and cash equivalents |  |  |
| Sberbank | 27,248 | 17,128 |

Other related parties represent affiliates of the ultimate beneficiaries and companies which became subsidiaries as a result of acquisition in June 2006.

## Compensation of key management personnel

For the nine months ended 30 September 2007 and 2006 the remuneration of the directors and other members of key management was 950 and 262, respectively.

The remuneration of directors and key executives is determined by the Board of Directors based on the performance of individuals and market trends.

## 20. COMMITMENTS AND CONTINGENCIES

## Litigation

The Group has a large number of small claims and litigations relating to its operating activities. Management does not believe that any of these claims, individually or in aggregate, will have a material adverse impact on the Group.

On 24 November 2006, the Russian Federal Agency on Property management applied to the court to impose a penalty on Timber Export. The penalty includes rent payment of 699 and penalty fees of 503 for the period from 1 January 2006 through 21 November 2006. Timber Export considers

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the rent amount to be inappropriately high and applied to the court to oblige the Russian Federal Agency on Property management to recalculate rent payments. The court will hear the case upon definition of market value of rented land.

## Taxation contingencies in the Russian Federation

The government of the Russian Federation has commenced a revision of the Russian tax system and passed certain laws implementing tax reform. The new laws reduce the number of taxes and overall tax burden on businesses and simplify tax legislation. However, these new tax laws continue to rely heavily on the interpretation of local tax officials and fail to address many existing problems. Many issues associated with practical implication of new legislation are unclear and complicate the Group's tax planning and related business decisions.

In terms of Russian tax legislation, authorities have a period of up to three years to re-open tax declarations for further inspection. Changes in the tax system that may be applied retrospectively by authorities could affect the Group’s previously submitted and assessed tax declarations.

While management believes that it has adequately provided for tax liabilities based on its interpretation of current and previous legislation, the risk remains that the tax authorities in the Russian Federation could take differing positions with regard to interpretative issues. This uncertainty may expose the Group to additional taxation, fines and penalties that could be significant. Management estimate total unprovided amount of possible tax risks to be approximately 741.

## Environmental matters

The Group is subject to extensive federal and local environmental controls and regulations. The Group's management believes that the Group operations are in compliance with all current existing environmental legislation in the Russian Federation. However, environmental laws and regulations continue to evolve. The Group is unable to predict the timing or extent to which those laws and regulations may change, or the cost thereby.

## Insurance

As of 30 September 2007, the Group has insurance coverage in respect of potential damage of its major facilities. The Group does not have any business interruption insurance or any third party liability insurance in respect of environmental damage. Until the Group obtains comprehensive insurance coverage exceeding the book value of property, plant and equipment, there is a risk that the loss or destruction of certain assets could have a material adverse effect on Group's operations and financial position.

## Operating lease arrangements

Operating lease arrangements relate to the lease of land and mooring installations from the Russian State. These arrangements have terms of between 5 and 49 years. All operating lease contracts contain market review clauses in the event that the lessee exercises its option to renew. The Group does not have an option to purchase the land or mooring installations at the expiry of the lease period. Non-cancellable operating leases with initial terms in excess of one year are as follows:

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## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2007 AND 2006 (UNAUDITED) (in thousands of US Dollars)

## Total

## 21. CAPITAL COMMITMENTS

At 30 September 2007, the Group had the following capital commitments to purchase items which will increase the transhipment capacities:

Commitments for the acquisition of property plant and equipment and construction works:

NCSP 84,034
Timber Export 26,946
Shipyard 1,789
IPP 684
Grain Terminal 2,536

Total
115,989

## 22. EVENTS AFTER THE BALANCE SHEET DATE

Up to the date of approval of the condensed consolidation financial statements the Group raised additional 3,427 of long-term debt under existing loan agreements with Sberbank and extinguished all loans $(3,285)$ from related parties.

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The following changes in interest rates occurred up to the date of approval of the condensed consolidated financial statements:

| Secured bank loans | Maturity date | $\begin{gathered} 30 \\ \text { September } \\ 2007 \\ \hline \end{gathered}$ | Interest <br> rate at 30 <br> September <br> 2007 | Interest rate after 1 September 2007 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sberbank (USD) | 19.12.2011 | 3,237 | 9.2\% | 8.2\% | (1.0\%) |
| Sberbank (USD) | 20.12.2011 | 1,269 | 9.2\% | 8.2\% | (1.0\%) |

On 2 November 2007, Shareholders of the Group executed placement of 3,731,873,364 Ordinary Shares of NCSP, representing 19.4\% of all Ordinary Shares in the form of GDRs on London Stock Exchage, MICEX and RTS for 0.256 US dollars per share / 19.2 US dollars per GDR.


[^0]:    The notes on pages 5 to 21 form an integral part of these unaudited condensed consolidated interim financial statements.

