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## CONTENT

## 1. Key results

2. Financial highlights
3. Segment results

## OPERATING RESULTS

- GROWTH OF UTILIZATION RATES IN Q3'14:
- NLMK Group: 96\% (+2 p.p. qoq), key drivers:
- Lipetsk site (Steel Segment): +2 p.p.
- NLMK USA: +10 p.p.
- Q3'14 STEEL OUTPUT GROWTH:
- $4.1 \mathrm{mt},+10 \%$ qoq
- SALES IN Q3'14:
- Sales to third parties: 3.6 mt ( $-7 \% \mathrm{qoq}$ )
- One-off decrease in sales due to a prolonged revenue recognition period for Long Products segment products
- Sales growth in Q4 by 2-5\%

SALES


STEEL OUTPUT*


* NLMK Verona production volumes excluded from total since Q4'13

UTILIZATION RATES BY SITE


[^0]
## STRATEGIC MARKETS

- STABLE POSITIONS IN THE RUSSIAN MARKET
- High sales in Russia in Q3'14: 1.69 m t (+6\% yoy), share: $47 \%$, growth qoq and yoy
- 9M'14: growth of sales in Russia: $+15 \%$ yoy:
- Flat steel, including HVA* products: $+7 \%$ yoy
- Long products driven by NLMK Kaluga: +20\% yoy
- Semi-finished products: $+39 \%$ yoy


## - INTERNATIONAL MARKETS DEVELOPMENTS

- Sales of the foreign assets grew by $+11 \%$ yoy**
- TARGETED SEGMENTS DEVELOPMENT IN ACCORDANCE WITH STRATEGY 2017
- NLMK EU Strip: sales of flat products for automotive in Europe went up to 0.323 mt (+15\% yoy, $42 \%$ of sales in 9M'14)
- NLMK EU Plates: sales of niche plates went up to 0.150 mt ( $+53 \%$ yoy, $18 \%$ of sales in $9 M^{\prime} 14$ )

NLMK SALES IN RUSSIA


FOREIGN ASSET SALES **


## FINANCIAL HIGHLIGHTS

- Q3'14 OPERATING RESULTS
- Revenue
\$2,607 m (-7\% qoq)
- EBITDA
- EBITDA margin
\$693 m (+17\% qoq)
27\% (+6 p.p.)
- Net debt
- Net debt/12M EBITDA
\$1,803 m (-14\% qoq)
0.83x
- ONGOING PROFITABILITY GROWTH
- CONSISTENT IMPLEMENTATION OF OPERATIONAL EFFICIENCY PROGRAMS
- Q3'14 effect totaled $\$ 50 \mathrm{~m}$ (compared to 2013)
- $9 \mathrm{M}^{\prime} 14$ cost saving reached $\$ 183 \mathrm{~m}$ - approximately $80 \%$ of the Strategy 2017 target (excluding the ruble weakening effect: 88\%)
- 9M'14 OPERATING RESULTS
- Revenue
- EBITDA
- EBITDA margin
\$8,053 m (-4\% yoy)
\$1,756 m (+60\% yoy)
22\% (+9 p.p. yoy)

EBITDA MARGIN, \%


9M'14 OPERATIONAL EFFICIENCY GAINS BY SEGMENT


## CONTENT

1. Key results

- 2. Financial highlights

3. Segment results

## PROFITABILITY

- Q3'14 EBITDA: \$693 M (+17\% QOQ)
- Q3'14 EBITDA MARGIN: 27\%
- Efficiency improvement programmes
- Widened spreads between prices for steel products and raw materials
- Weaker RUB exchange rate
- STEEL SEGMENT
- Increased demand for semi-finished products
- LONG PRODUCTS SEGMENT
- Decrease in the share of direct sales - longer period of revenue recognition
- MINING SEGMENT
- Decline in iron ore prices
- FOREIGN ROLLED PRODUCTS SEGMENT
- Seasonal reduction in steel consumption in the EU market
- Stable sales in the US market

SEGMENT CONTRIBUTION TO EBITDA


EBITDA CHANGE BY SEGMENT (QOQ)


## CASH FLOW IN Q3'14

- ONE-OFF DECREASE IN Q3'14 OPERATING CASH FLOW TO \$194 M
- Q3'14 EBITDA \$693 m (+17\% qoq)
- Working capital increase by $\$ 364$ m due to one-off factors:
- Seasonal accumulation of winter stock (scrap and NLMK USA slabs)
- Delayed recognition of Long Products segment revenue
- Stock accumulation at NLMK Kaluga - preparation for mastering new types of products
- Impact of RUB exchange rate in terms of working capital of international assets ( $>\$ 100 \mathrm{~m}$ )
- CONSERATIVE INVESTMENT PROGRAM
- Q3'14 capex: $\$ 158$ m (+5\% qoq and $-44 \%$ yoy)
- 9M'14 capex: \$439 m (-33\% yoy)
- 2014 capex: $\$ 650-700$ m
- 2015E capex: $\$ 800-900$ m
- Source of investment financing - operational cash flow


## Q3'14 CASH FLOW BRIDGE



## FREE CASH FLOW GROWTH

- STRUCTURAL GROWTH IN BUSINESS PROFITABILITY
- Sizable gains coming from operational efficiency programs
- Effects from investment projects
- Growth in free cash flow available to shareholders/creditors
- LOWER CAPITAL INTENSITY BUSINESS
- LOWER DEBT LOAD
- Target Net debt / EBITDA achieved
- POTENTIAL DIVIDENT PAYMENT GROWTH


## CASH FLOW DYNAMICS



LOWER DEBT LOAD


## DEBT POSITION

- REDUCTION IN NET DEBT, HIGH LIQUIDITY LEVEL PRESERVED
- Net debt
- Gross debt
- Cash and equivalents*
- Net debt / 12M EBITDA
\$1.80 bn (-14\% qoq)
\$3.29 bn (-14\% qoq)
\$1.48 bn (-14\% qoq)
$0.83 x(-0.31$ p. qoq)

MATURITY AND NET DEBT/EBITDA


CHANGE IN DEBT POSITION IN Q3'14


NET DEBT CHANGE IN Q3'14


* Cash and equivalents and short term investments


## LIQUIDITY AND DEBT SETTLEMENT

## - STRONG LIQUIDITY POSITION

## - COMFORTABLE MATURITY SCHEDULE

- Short term deb \$0.93 bn
- Ruble bonds
- Revolving credit lines for working capital financing
- ECA financing
- Long term debt \$2.36 bn
- Eurobonds and ruble bonds
- Long term part of ECA financing

INTEREST EXPENSES**


* ST maturity payments without interest accrued
** Quarterly figures are derived by computational method on the basis of quarterly reports
*** Maturity payments do not include interest payments


## LIQUID ASSETS AND SHORT-TERM DEBT MATURITY*



## TOTAL DEBT MATURITY SCHEDULE***


$\square$ Revolving credit lines for working capital financing
$\square$ Eurobonds (USD)
$\square$ ECA financing and investment credits
$\square$ Ruble bonds

## Q4’14 OUTLOOK

- MARKET
- Russia - seasonal slowdown in the construction sector
- Europe - seasonal recovery in demand
- USA - stable market situation


## - OPERATIONAL RESULTS

- Expected Group crude steel production: 4.0 mt
- Sales volumes will increase by 2-5\%


## CONTENT

1. Key results
2. Financial highlights

- 3. Segment results


## STEEL SEGMENT

## - STABLE TOTAL REVENUE IN Q3'14 QOQ

- Higher total sales volumes (+6\% qoq)
- Increased slab deliveries to the Group's foreign companies (+50\%) and to NBH (+7\%)
- Lower average sales prices


## - EBITDA MARGIN INCREASED TO 23\%

- Maximum steelmaking capacity utilization rates
- Efficiency improvement programmes
- Widened spreads between prices for steel and raw materials

SEGMENT REVENUE AND EBITDA

$\square$ Revenue from intercompany sales $\square$ Revenue from sales to third parties

- EBITDA
-O—EBITDA margin

SALES AND REVENUE FROM THIRD PARTIES


* Revenue from the sale of other products and services

DIncome from other operations
-Slabs

- HRC
-Galvanized
$\square$ Pre-painted

ロDynamo

COST OF SALES, Q3'14

$\square$ Other expenses and changes in inventories

## LONG PRODUCTS SEGMENT

## - SALES VOLUME DECREASE BY 18\%

- Decrease in the share of direct sales - longer revenue recognition period
- Accumulation of stock at NLMK Kaluga related to activities aimed at mastering new product types
- EXTERNAL REVENUE DECRESE BY 12\%
- Favourable pricing environment
- EBITDA MARGIN UP TO 16\%
- Sustainably high capacity utilization rates
- Widened spreads between rebar and scrap prices


## THIRD PARTY SALES AND REVENUE STRUCTURE



COST OF SALES IN Q3 '14

$\square$ Revenue from intra-group sales $\square$ Revenue from third parties $\square$ EBITDA ———EBITDA margin

## MINING SEGMENT

- REVENUE DECLINE BY 19\% QOQ
- Decline in iron ore prices (15-20\% qoq)
- Stable iron ore sales at 4 mt , incl.:
- 3.2 mt (+16\% qoq) - to the Lipetsk site
- $0.8 \mathrm{mt}(-36 \%$ qoq) - to third parties
- EBITDA MARGIN AT 58\%
- Lower global iron ore prices
- Efficiency improvement programmes and increase in equipment productivity

SEGMENT REVENUE AND EBITDA


SALES AND REVENUE STRUCTURE


* Other operations include limestone and dolomite sales

COST OF SALES IN Q3‘14


## FOREIGN ROLLED PRODUCTS SEGMENT

- SEGMENT SALES DECLINE BY 3\% QOQ
- Stable NLMK USA sales volumes as favourable market conditions persist
- Seasonal decline in thick plate sales (NLMK Dansteel) by $13 \%$ qoq to $90,000 \mathrm{t}$
- REVENUE DOWN BY 2\% QOQ
- SEGMENT PROFITABILITY GROWTH
- Widened spreads between prices for slabs and rolled products
- Efficiency improvement programmes

NLMK USA SALES AND REVENUE STRUCTURE


SEGMENT REVENUE AND EBITDA


APPENDICES

## SALES STRUCTURE

- GROWTH OF INTERCOMPANY SLAB SALES +50\% QOQ
- INCREASE OF SLAB SALES TO NBH TO 0.46 M T (+7\% QOQ)
- Q3'14: PIG IRON SALES WENT UP TO 97,000 T
- LONG PRODUCT SALES DECREASE - LONGER SALES RECOGNITION PERIOD (Q4'14)


## SALES MIX CHANGE BY PRODUCT



SALES STRUCTURE BY PRODUCT


REVENUE BY PRODUCT


## SALES GEOGRAPHY

- SALES IN Q3 '14: 3.6 M T (-7\% QOQ)
- Stable sales to the Russian market: 1.7 mt
- Flat steel sales 0.945 mt (+9\% qoq)
- Sales to export markets: $1.9 \mathrm{mt}(-10 \%$ qoq)
- Sales to Europe decreased (-5\% qoq) due to seasonal factor
- Sales to N. America increased (+10\% qoq)
- IN 9M '14 SALES: 11.3 M T (0\% YOY)
- Sales to Russia increased to $5.0 \mathrm{mt} \mathrm{t}(+15 \%$ yoy)
- Sales to USA increased (+46\% yoy)
- Sales to Europe grew (+13\% yoy)
- Slab sales to NBH from Q4 '13 recognized as external sales

NLMK SALES TO THE RUSSIAN MARKET


STEEL PRODUCT SALES BY REGION


REVENUE BY REGION


## FOREIGN ASSETS PERFORMANCE

SLAB SALES BY THE STEEL SEGMENT


NBH FINANCIAL RESULTS


NBH ROLLED PRODUCT SALES


NLMK USA AND NLMK DANSTEEL ROLLED PRODUCT SALES


## SEGMENT RESULTS OVERVIEW



SEGMENT RESULTS CHANGE QOQ

| Steel segment | Revenue |  | 0\% |
| :---: | :---: | :---: | :---: |
|  | Production expenses | -7\% |  |
| Long products segment | Revenue | -7\% |  |
|  | Production expenses | -14\% |  |
| Foreign rolled products segment | Revenue | -2\% |  |
|  | Production expenses | -5\% |  |
| Mining segment | Revenue | -19\% |  |
|  | Production expenses | -12\% |  |

REVENUE FROM THIRD PARTIES BY SEGMENT


## CASH COST OF SLABS

SLAB CONSOLIDATED CASH COST STRUCTURE (AT LIPETSK SITE)

| Cost item | Q3 '14 | Q2'14 | $\Delta, \$ / \mathbf{t}$ | Period | \$/t |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Q1 12 | \$395 |
| Coke and coking coal |  |  |  | Q2 12 | \$411 |
| Iron ore | \$49 | \$56 | -\$7 | Q3 '12 | \$383 |
| Scrap | \$31 | \$32 | -\$1 | Q4 '12 | \$361 |
|  |  |  |  | 2012 | \$388 |
| Other materials | \$29 | \$30 | -\$1 | Q1 '13 | \$364 |
| Electricity | \$17 | \$19 | -\$2 | Q2 '13 | \$348 |
|  |  |  |  | Q3 '13 | \$329 |
| Natural gas | \$18 | \$20 | -\$2 | Q4 '13 | \$349 |
| Personnel | \$27 | \$28 | -\$1 | 2013 | \$348 |
| Other expenses | \$46 | \$43 | +\$3 | Q1 '14 | \$310 |
|  |  |  |  | Q2 '14 | \$308 |
| Total | \$295 | \$308 | -\$13 | Q3 '14 | \$295 |

## SEGMENT INFORMATION

| Q3 2014 <br> (million USD) | Steel | Foreign rolled products | Long products | Mining | All other | Totals | Intersegmental operations and balances | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from external customers | 1636 | 523 | 378 | 70 | 0 | 2607 |  | 2607 |
| Intersegment revenue | 373 |  | 115 | 178 |  | 666 | (666) |  |
| Gross profit | 576 | 39 | 97 | 159 | (1) | 871 | (65) | 807 |
| Operating income/(loss) | 312 | (67) | 49 | 127 | (1) | 421 | (19) | 402 |
| as \% of net sales | 16\% | (13\%) | 10\% | 51\% |  |  |  | 15\% |
| Income / (loss) from continuing operations before minority interest | 378 | (165) | 233 | 172 | 1 | 619 | (282) | 337 |
| as \% of net sales | 19\% | (31\%) | 47\% | 69\% |  |  |  | 13\% |
| Segment assets including goodwill ${ }^{1}$ | 11350 | 1786 | 2360 | 2041 | 138 | 17674 | (3661) | 14013 |


| Q2 2014 <br> (million USD) | Steel | Foreign <br> rolled products | Long products | Mining | All other | Totals | Intersegmental operations and balances | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from external customers | 1728 | 533 | 430 | 117 | 0 | 2808 |  | 2808 |
| Intersegment revenue | 271 |  | 101 | 189 |  | 561 | (561) |  |
| Gross profit | 466 | 24 | 74 | 208 | (0) | 771 | (44) | 727 |
| Operating income/(loss) | 207 | (1) | 23 | 168 | (1) | 396 | (14) | 382 |
| as \% of net sales | 10\% | (0\%) | 4\% | 55\% |  |  |  | 14\% |
| Income / (loss) from continuing operations before minority interest | 469 | (13) | (2) | 99 | 0 | 555 | (336) | 219 |
| as \% of net sales | 23\% | (2\%) | (0\%) | 32\% |  |  |  | 8\% |
| Segment assets including goodwill ${ }^{2}$ | 12737 | 1867 | 2661 | 2337 | 121 | 19724 | (3860) | 15863 |

## QUARTERLY DATA:

## CONSOLIDATED STATEMENT OF INCOME

|  | Q3 2014 | Q2 2014 | Q3 2014/Q2 2014 |  | 9M 2014 | 9M 2013 | 9M 2014/9M 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (min USD) |  |  | +/- | \% |  |  | +/- | \% |
| Sales revenue | 2607 | 2808 | (201) | (7\%) | 8053 | 8405 | (352) | (4\%) |
| Production cost | (1592) | $(1869)$ | 277 | (15\%) | (5 286) | (6 175) | 889 | (14\%) |
| Depreciation and amortization | (208) | (212) | 4 | (2\%) | (620) | (656) | 37 | (6\%) |
| Gross profit | 807 | 727 | 80 | 11\% | 2147 | 1573 | 574 | 37\% |
| General and administrative expenses | (80) | (84) | 4 | (5\%) | (257) | (339) | 82 | (24\%) |
| Selling expenses | (207) | (225) | 19 | (8\%) | (644) | (696) | 52 | (8\%) |
| Taxes other than income tax | (35) | (35) | (0) | 1\% | (110) | (97) | (13) | 14\% |
| Impairment losses | (83) |  | (83) |  | (83) |  | (83) |  |
| Operating income | 402 | 382 | 20 | 5\% | 1053 | 440 | 613 | 139\% |
| Gain / (loss) on disposals of property, plant and equipment | (8) | (3) | (5) | 155\% | (12) | (17) | 5 | (27\%) |
| Gains / (losses) on investments | 38 | 4 | 34 |  | 41 | 23 | 18 | 80\% |
| Interest income | 11 | 9 | 2 | 23\% | 26 | 32 | (6) | (18\%) |
| Interest expense | (34) | (33) | (1) | 2\% | (99) | (80) | (19) | 23\% |
| Foreign currency exchange loss, net | 73 | (62) | 135 | (217\%) | 57 | 21 | 36 | 174\% |
| Other expense, net | (32) | (11) | (21) | 185\% | (50) | (26) | (25) | 97\% |
| Income from continuing operations before income tax | 448 | 285 | 163 | 57\% | 1015 | 393 | 623 | 159\% |
| Income tax | (111) | (66) | (45) | 69\% | (242) | (186) | (56) | 30\% |
| Equity in net earnings/(losses) of associate | (41) | (60) | 19 |  | (146) | 0 | (146) |  |
| Net income | 295 | 159 | 137 | 86\% | 627 | 207 | 420 | 203\% |
| Less: Net loss / (income) attributable to the non-controlling interest | (15) | (0) | (15) |  | (14) | 2 | (16) | (662\%) |
| Net (loss) / income attributable to OJSC Novolipetsk Steel stockholders | 281 | 158 | 122 | 77\% | 613 | 209 | 404 | 193\% |
| EBITDA | 693 | 594 | 99 | 17\% | 1756 | 1096 | 659 | 60\% |

## CONSOLIDATED CASH FLOW STATEMENT

|  | Q3 2014 | Q2 2014 | Q3 2014/Q2 2014 |  | 9M 2014 | 9M 2013 | 9M 2014/9M 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (min. USD) |  |  | +/- | \% |  |  | +/- | \% |
| Cash flow from operating activities |  |  |  |  |  |  |  |  |
| Net income | 295 | 159 | 137 | 86\% | 627 | 207 | 420 | 203\% |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |  |  |  |  |  |
| Depreciation and amortization | 208 | 212 | (4) | (2\%) | 620 | 656 | (37) | (6\%) |
| Loss on disposals of property, plant and equipment | 8 | 3 | 5 | 155\% | 12 | 17 | (5) | (27\%) |
| (Gain)/loss on investments | (38) | (4) | (34) | 863\% | (41) | (23) | (18) | 80\% |
| Interest income | (11) | (9) | (2) | 23\% | (26) | (32) | 6 | (18\%) |
| Interest expense | 34 | 33 | 1 | 2\% | 99 | 80 | 19 | 23\% |
| Equity in net ernings of associate | 41 | 60 | (19) | (32\%) | 146 | (0) | 146 |  |
| Defferd income tax (benefit)/expense | 0 | 27 | (27) | (100\%) | 20 | 20 | (1) |  |
| Loss / (income) on forward contracts | 11 | (4) | 15 | (375\%) | 13 | (7) | 20 | (277\%) |
| Loss of impairment | 83 |  | 83 |  | 83 |  | 83 |  |
| Other movements | (42) | 7 | (49) | (703\%) | (41) | 17 | (58) | (348\%) |
| Changes in operating assets and liabilities |  |  |  |  |  |  |  |  |
| Increase in accounts receivables | (42) | 72 | (114) | (158\%) | (198) | (417) | 219 | (53\%) |
| Increase in inventories | (366) | 102 | (468) | (459\%) | (34) | 152 | (187) | (123\%) |
| Decrease/(increase) in other current assets | 3 | 3 | 0 | 12\% | (5) | 6 | (10) | (184\%) |
| Increase in accounts payable and oher liabilities | 9 | (23) | 32 | (140\%) | (17) | 333 | (350) | (105\%) |
| Increase/(decrease) in current income tax payable | 32 | (10) | 42 | (437\%) | 36 | 21 | 15 | 73\% |
| Cash provided from operating activities | 227 |  |  |  | 1293 | 1030 | 263 | 26\% |
| Interest received | 10 | 9 | 1 | 11\% | 24 |  | 24 |  |
| Interest paid | (42) | (20) | (22) | 107\% | (103) |  | (103) |  |
| Net cash provided from operating activities* | 194 | 618 | (424) | (69\%) | 1213 | 987 | 226 | 23\% |
| Cash flow from investing activities |  |  |  |  |  |  |  |  |
| Proceeds from sale of property, plant and equipment | (1) | 3 | (4) | (136\%) | 5 | 3 | 2 | 77\% |
| Purchases and construction of property, plant and equipment | (158) | (151) | (7) | 5\% | (439) | (658) | 219 | (33\%) |
| Proceeds from sale / (purchases) of investments, net | 45 | 11 | 33 | 297\% | (14) | 19 | (33) |  |
| (Placement) / withdrawal of bank deposits, net | 109 | (139) | 248 | (178\%) | (213) | (403) | 190 |  |
| Acquisition of additional stake in existing subsidiary |  |  |  |  |  | (10) | 10 | (100\%) |
| Net cash used in investing activities | (5) | (276) | 271 | (98\%) | (660) | (1002) | 342 | (34\%) |
| Cash flow from financing activities |  |  |  |  |  |  |  |  |
| Proceeds from borrowings and notes payable | 19 | 9 | 10 | 109\% | 30 | 1664 | $(1634)$ | (98\%) |
| Repayments of borrowings and notes payable | (310) | (144) | (166) | 115\% | (602) | $(1666)$ | 1064 | (64\%) |
| Capital lease payments | (4) | (6) | 2 | (33\%) | (15) | (19) | 4 | (22\%) |
| Dividends to shareholders | (3) | (111) | 108 |  | (115) | (113) | (1) | 1\% |
| Net cash used in financing activities | (298) | (252) | (46) | 18\% | (702) | (135) | (567) |  |
| Net increase / (decrease) in cash and cash equivalents | (108) | 91 | (199) | (220\%) | (149) | (150) | 1 |  |
| Effect of exchange rate changes on cash and cash equivalents | (16) | 18 | (34) | (187\%) | (7) | 34 | (41) | (119\%) |
| Cash and cash equivalents at the beginning of the period | 939 | 830 | 109 | 13\% | 970 | 951 | 19 | 2\% |
| Cash and cash equivalents at the end of the period | 815 | 939 | (124) | (13\%) | 815 | 835 | (21) | (2\%) |

## CONSOLIDATED BALANCE SHEET

|  | $\begin{gathered} \text { as at } \\ 30.09 .2014 \end{gathered}$ | $\begin{gathered} \text { as at } \\ 30.06 .2014 \end{gathered}$ | $\begin{gathered} \text { as at } \\ 31.03 .2014 \end{gathered}$ | $\begin{gathered} \text { as at } \\ 31.12 .2013 \end{gathered}$ | $\begin{gathered} \text { as at } \\ 31.12 .2012 \end{gathered}$ | $\begin{gathered} \text { as at } \\ 31.12 .2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (mln. USD) |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |
| Current assets | 4781 | 5138 | 4966 | 4781 | 5469 | 5504 |
| Cash and cash equivalents | 815 | 939 | 830 | 815 | 951 | 797 |
| Short-term investments | 668 | 792 | 753 | 668 | 107 | 227 |
| Accounts receivable, net | 1371 | 1561 | 1544 | 1371 | 1491 | 1573 |
| Inventories, net | 1822 | 1735 | 1731 | 1822 | 2827 | 2828 |
| Deferred income tax assets | 95 | 96 | 90 | 95 | 63 | 19 |
| Other current assets, net | 10 | 16 | 17 | 10 | 30 | 59 |
| Non-current assets | 9233 | 10725 | 10241 | 9233 | 12988 | 11753 |
| Long-term investments, net | 415 | 466 | 443 | 415 | 19 | 8 |
| Property, plant and equipment, net | 8259 | 9610 | 9162 | 8259 | 11753 | 10570 |
| Intangible assets | 78 | 93 | 110 | 78 | 142 | 159 |
| Goodwill | 391 | 452 | 428 | 391 | 786 | 760 |
| Other non-current assets, net | 55 | 62 | 39 | 55 | 38 | 19 |
| Deferred income tax assets | 35 | 43 | 58 | 35 | 250 | 237 |
| Total assets | 14013 | 15863 | 15206 | 14013 | 18458 | 17257 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Current liabilities | 2095 | 2307 | 2242 | 2095 | 3302 | 2940 |
| Accounts payable and other liabilities | 1113 | 1125 | 1068 | 1113 | 1462 | 1623 |
| Short-term borrowings | 930 | 1157 | 1141 | 930 | 1816 | 1306 |
| Current income tax liability | 51 | 25 | 33 | 51 | 24 | 11 |
| Non-current liabilities | 2997 | 3329 | 3361 | 2997 | 4065 | 4212 |
| Long-term borrowings | 2355 | 2676 | 2743 | 2355 | 2816 | 3074 |
| Deferred income tax liability | 541 | 602 | 566 | 541 | 792 | 714 |
| Other long-term liabilities | 101 | 51 | 52 | 101 | 457 | 425 |
| Total liabilities | 5091 | 5635 | 5603 | 5091 | 7367 | 7152 |
| Stockholders' equity |  |  |  |  |  |  |
| Common stock | 221 | 221 | 221 | 221 | 221 | 221 |
| Statutory reserve | 10 | 10 | 10 | 10 | 10 | 10 |
| Additional paid-in capital | 257 | 257 | 257 | 257 | 306 | 306 |
| Other comprehensive income | (3 621) | (2 159) | (2739) | (3621) | (997) | (1489) |
| Retained earnings | 12019 | 11873 | 11829 | 12019 | 11582 | 11099 |
| NLMK stockholders' equity | 8886 | 10202 | 9579 | 8886 | 11123 | 10147 |
| Non-controlling interest | 36 | 26 | 25 | 36 | (33) | (42) |
| Total stockholders' equity | 8922 | 10228 | 9603 | 8922 | 11090 | 10105 |
| Total liabilities and stockholders' equity | 14013 | 15863 | 15206 | 14013 | 18458 | 17257 |

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[^0]:    Sources: global utilization rate as per WSA data

