

Organic Growth Strategy















MMK at a Glance

Geographic Location



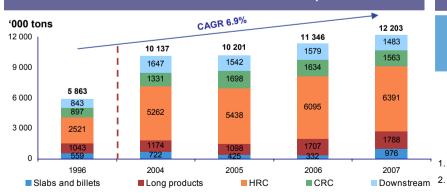
Financial & Operational Indicators - MMK Group

•					
	2004	2005	2006	2007	%, 06/07
Steel produced, mt (1)	11,3	11,4	12,5	13,3	6,4
Steel products output, mt (1)	10,1	10,2	11,3	12,2	8,0
Revenue, US\$ mln	4 829	5 380	6 424	8 197	27,6
EBITDA, US\$ mln	1 735	1 511	2 005	2 342	16,8
EBITDA margin, %	35,9	28,1	31,2	28,6	
Net income, US\$ mln.	1 232	947	1 426	1 772	24,3
Net income margin,%	25,5	17,6	22,2	21,6	
Comprehensive income, US\$ mln	1 232	947	1 444	2 368	64,0
Earnings per share, US\$	0,125	0,095	0,140	0,164	17,1

Source: US GAAP accounting statements

1. Only MMK's steel production and the steel products output

Growth of the Steel Products Output



Share Equity Structure (1)



WORKS

Data upon register closing as of 07.03.2008

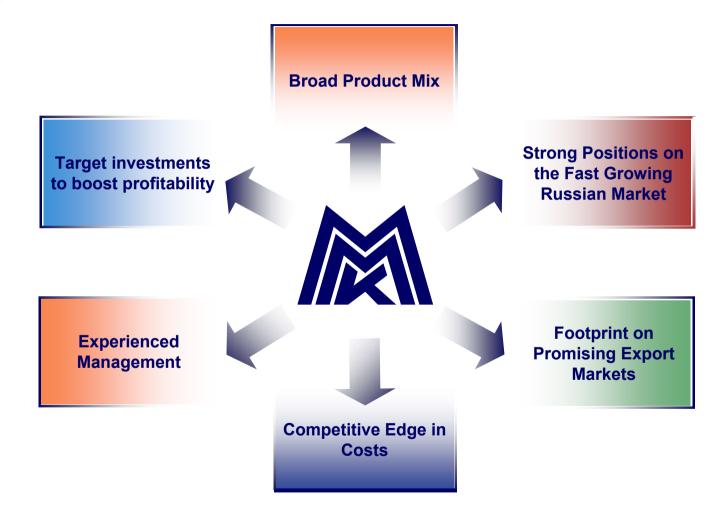
Mr.V.F.Rashnikov, Chairman of the Board of Directors, MMK, is the beneficiary owner of MMK's ordinary shares, which belongs to Mintha Holding Limited and Fulnek Enterprises Limited.

OPEN JOINT STOCK COMPANY

Source: MMK 1



Key Investment Factors





Broad Product Mix

- MMK is the largest producer of steel and rolled products in Russia
- MMK produces the broadest range of products in Russia, from slabs to downstream, high added value products
- Diversified product mix allows flexibility to respond to demand changes
- With main focus flat products, MMK commissioned in 2006 state-of-the-art facilities to produce of 2 mtpy of long products
- Product mix is evolving with focus on downstream high value added products



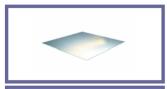
"We view MMK's competitive advantages as production excellence, supported by world-class facilities and a unique product mix with a high degree of high value-added products"

Analyst of Credit Suisse



Broad Product Mix

Output of Main Products in 2007

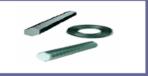


Hot rolled sheet 6.39 m tons (52.4%)

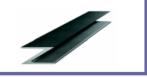


Cold rolled sheet

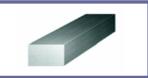
1.56 m tons (12.8%)



Long products
1.79 m tons (14.7%)



Downstream products 1.49 m tons (12.2%)



Billets and slabs 0.98 m tons (8.0%)

Leading Position in High Added Value Production

Products	MMK's share in Russia's total	% of MMK's production	Market position
HR flat products	42%	52%	1
CR flat products	35%	13%	2
Galvanized flat products	24%	3%	2
CR narrow strip	53%	3%	1
Tinplate	100%	2%	1
Special sections	54%	2%	1
Polymer (colour) coated rolle products	ed 23%	1%	3

Source: MMK, Chermet



Strong Positions on the Russian Market

- MMK's geographic position is the key factor to determine its orientation towards satisfying the demand of the fast growing Russian market
- MMK is strategically placed in the highest steel consumption region of Russia
- The share of domestic sales is constantly growing and will reach at least 65%
- The product mix will allow MMK to meet the demand of Russia's various industrial sectors
- The Russian market absorbs all of MMK's long products and downstream products
- The entire gain in production level due to modernization (apprx.3 m tons) will be shipped to the domestic market



"Thanks to its diversified product mix, MMK is exposed to all of the domestic market's major segments.. MMK also enjoys strong links to the construction market, which accounts for over 20% of its domestic sales, as well as the mechanical engineering and automotive industries, which we think could come alive in the future"

Analyst of Troika Dialog



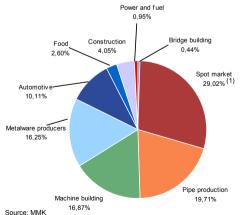
MMK: Domestic Market Trends

products

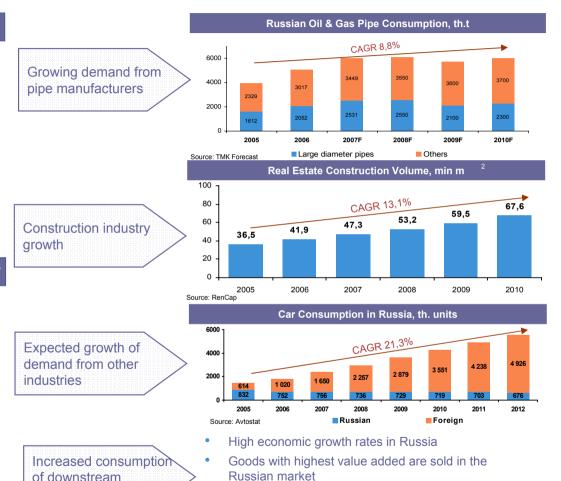
Goal and Strategy of Domestic Sales

- · Building a network of metal service centers
- · Growing shipments to large consumers
- Vertical integration with steel products consumers
- Increasing share of downstream products in the product mix

MMK Shipments breakdown by Industries, 2007



1. Up to 60% of spot market's products in used in the construction sector

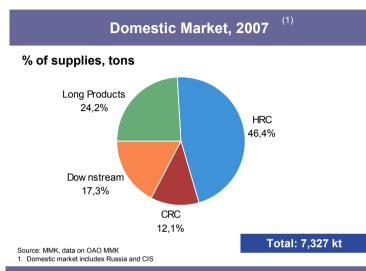


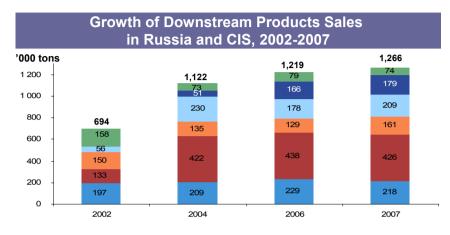
Growing demand for high quality galvanized and

polymer coated rolled products

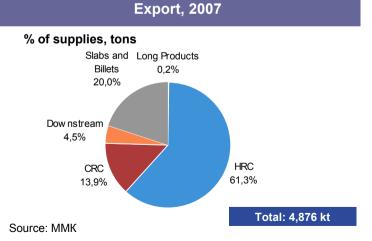


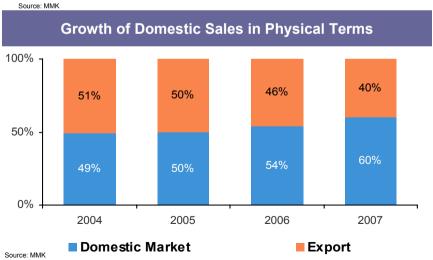
Sales Structure













Footprint on Promising Export Markets

"(MMK) is ideally positioned for work on the growing markets of Russia and the Middle East. MMK's strong focus on the Middle East promises good income from presence in yet another growth market"

Analyst of Morgan Stanley

- The Company efficiently manages its export sales flow
- # MMK key markets are the fast growing markets of the Middle East, Asia and Far East
- MMK expands its presence on the most promising markets by building greenfield steel plants and steel service centres

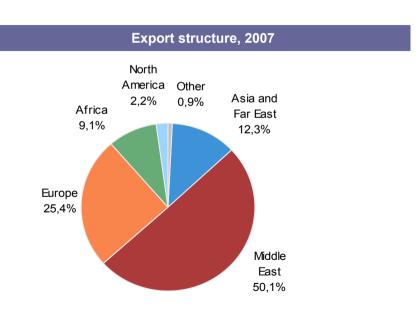


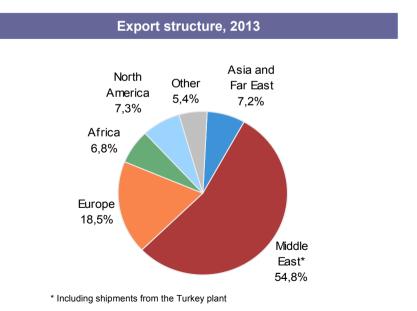


Goal and Strategy of International Sales

Goal: Maintain Competitive Position on the International Market

- Export shipments of 4.5 m tons from the MMK site in Magnitogorsk
- MMK's presence on the fast growing markets, including the Middle East, and advanced, traditionally high priced markets of the industrialized countries



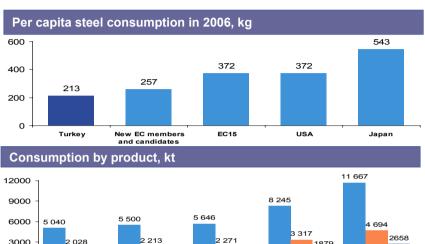




Access to the Fast Growing Turkish Market



- Production capacity:
 - 2,300 ktpy of HR sheet
 - 750 ktpy of CR sheet
 - 900 ktpy of galvanized coils
 - 400 ktpy of polymer coated sheet
- 2 service centres:
 - 340 ktpy
 - 340 ktpy
- · Construction time: 3 years
- IRR: 24,3%



1253

2005

1286

2006

CR sheet

1879

Coated sheet**

2015E

2010E

* Exclusive of plate ** Exclusive of tinplate

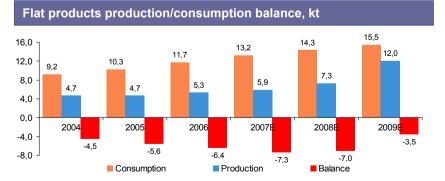
1148

■ HR sheet*

2 028

2004

3000



Source: Lehman Brothers report



Strategy in Raw Materials Supplies

Secure in required raw materials in quantities fully meeting the needs



Secure supplies and increased cost transparency in future





Establishing long-term relations with key raw material suppliers

Establishing long-term relations with key raw material suppliers securing the supplies and increase in level of production costs predictability:

Currently the major part of MMK's needs in raw materials is secured by long-term contracts:

- ✓ **Iron ore** up to 80% of MMK's needs are secured by the contract for supply of prepared iron ore produced by SSGPO (Kazakhstan) **till the year of 2017**;
- ✓ **Coking coal** up to 80% of MMK's needs are secured by the contracts with:
 - OOO Raspadsky Ugol, OOO Kuzmetugol till the year of 2011
 - ZAO Sibuglemet, OOO TD Mechel till the year of 2012
 - OAO Belon 5-year contract is being discussed
- ✓ Scrap 100% of MMK's needs are secured by the contract with ZAO Profit till the year of 2011;
- ✓ Natural gas 100% of MMK's needs are secured by the contracts with OAO Novatek till the year of 2015 and OOO Chelyabinskregiongaz till the year of 2012.

Development of the own raw material base and self-sufficiency in iron ore

Development of the local iron ore base – securing over 20% of needs in iron ore in 2008 and over 30% of the same by 2011 due to:

- ✓ increase in production of iron ore within the Magnitogorsk and Bakal ore fields;
- ✓ increase in processing of iron-containing production waste.

Construction of Prioskolsky GOK in Belgorod region:

- ✓ securing of up to 80% of the main production site's needs in iron ore, along with the local iron ore base, following the implementation of the first stage of the project;
- ✓ securing of up to 100% of the needs following the implementation of the second stage of the project.



Development of Prioskol Iron Ore Deposit

In November, 2006, MMK won a tender to develop Prioskol Iron Ore Deposit.

In January of 2008 a branch of MMK in the Belgorod Region, "Prioskolsky GOK" was set up.

An agreement was signed with TsentrGiproRuda to make the project.

Deposit Characteristics

The Prioskolsky Deposit is the largest deposit of rich iron ores and ferruginous quartzites in the Kursk Magnetic Anomaly (KMA).

The deposit's confirmed reserves comprise 45 m tons of rich ore (Fe-50,31 %) and

2.1 bn tons of ferruginous quartzites (Fe-33,5 %)

Project Parameters

Production capacity: 35 mtpy of crude ore (1-st stage – up to 25 mtpy)

Commercial products (sinter ore, concentrate): 11,3 mtpy to

2016

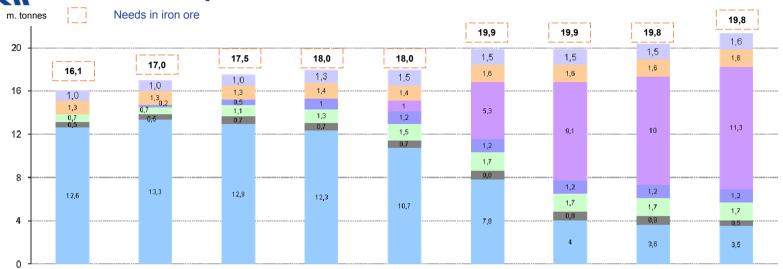
Capex: USD 1.8 bn

Project's Strengths

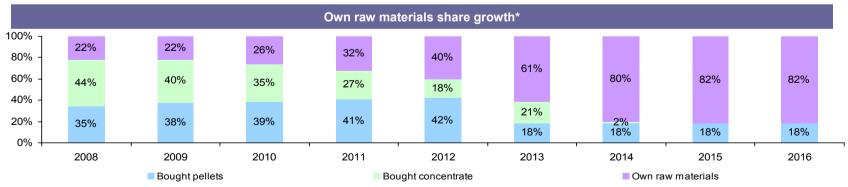
- ✓ The capacity of Prioskol Plant and reserves of the deposit can cover MMK requirement for iron ore materials for a period of over 60 years.
- Convenient geographic location enabling it to be used for both supplies to MMK's main site and foreign projects.
- ✓ The possibility of products sales to third parties (including international consumers).
- ✓ The deposit is ready for development.
- ✓ Iron-containing minerals quality is high (up to 68.5% Fe in concentrate) and is suitable for DRI production



Structure of provision with iron ore



■ Supplies under contracts ■MMK's rich ore ■ Iron ore from Bakal ■ Products from Sosnovsky area ■ Iron ore from Prioskolskoe deposit ■ Recycling ■ Locally produced concentrate



^{* -} Calculation of the share of the own raw materials is based on the demand level, but not a production Source: The data provided by Strategic Planning Administration of OJSC MMK



Strategic Alliance of MMK and Belon

In March 2008 MMK acquired 50% of ONARBAY ENTERPRISES LIMITED holding 82.6% of Belon for \$230.4 mln



Belon Group's coal reserves - 446 mt

Steam coal: 267 mt (60%) Coking coal: 179 mt (40%) Production in 2007 – 4.6 mt

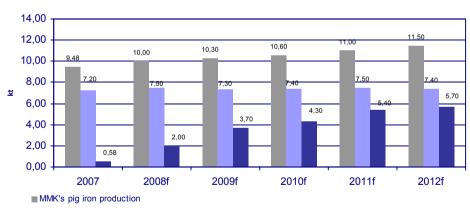
Investment program to raise scale and efficiency Belon Group

- ✓ Production growth up to 10.8 mt by 2012.
- ✓x2.5 growth of coal concentrate production by 2012 up to 10 mt
- ✓ Discontinuance of coal purchases for beneficiation plants, thus boosting the company's margins;
- √ Compliance with current standards of industrial safety

Transaction's Upsides for MMK

- · Guaranteed supplies of required volumes of deficit coking coal grades
- · Improved composition of coal charge
- Reduced consumption of coke (by 15.8 kg per ton of pig iron by 2010)
- Annual costs savings in the Coke and Chemical and the Blast Furnace Divisions amounting to 35 - 40 mln US\$

MMK's Requirement for Coking Coal Concentrate, mt



Coking coal concentrate requirement

■ Use of Belon's coking coal concentrate in the MMK's Coke and Chemical Division (based on 55.8% in charge)

Note: Improvement of MMK Blast Furnace Smelting Technology (Pulverized Coal Injection, installation of Paul Wurth bell-less top charging devices and use of stabilized sinter) will allow to reduce specific coke consumption by 2012.



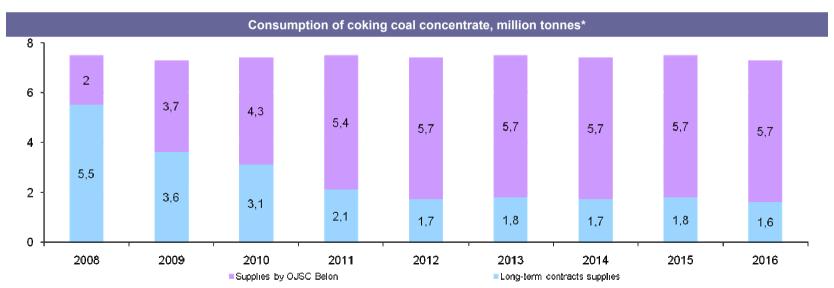
Integration with the existing coal producers

Integration with the existing coal producers:

- ✓ Establishment of the strategic alliance with OJSC Belon, a coal producer:
 - Securing up to 80% of needs in coal concentrate of required quality.
- ✓ Development of ZAO Ugolnaya kompania Kazankovskaya (50% is owned by MMK):

Supplementary exploration and development of the Kureinsky coal field.

The license for the Kureinsky coal field (exploration work is being carried out in the coal field) Preliminary proven coal reserves amount to 425 m tonnes (K, KS, OS, TS grades of coal)

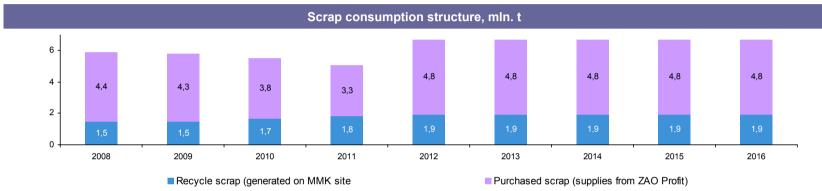


^{* -} The data exclude the implementation of powder coal system



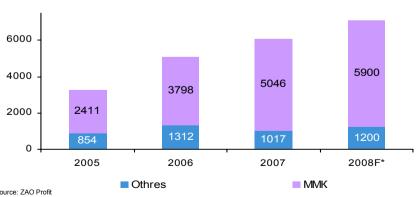
Guarantied Sufficiency in Scrap

- ✓ Incorporation of ZAO Profit into MMK Group
- ✓ Development of ZAO Profit, expansion of company's scrap-stocking network



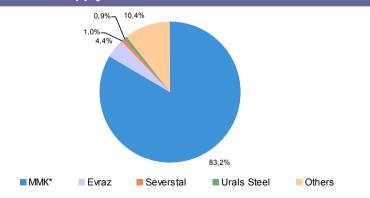
Source: Data of OAO MMK Strategic Planning Administration

Dynamics of scrap supply volumes of ZAO Profit, th. t



* - forecast takes into account the reservation of MMK supplies share at the level of 2007 in total supply volume of ZAO Profit

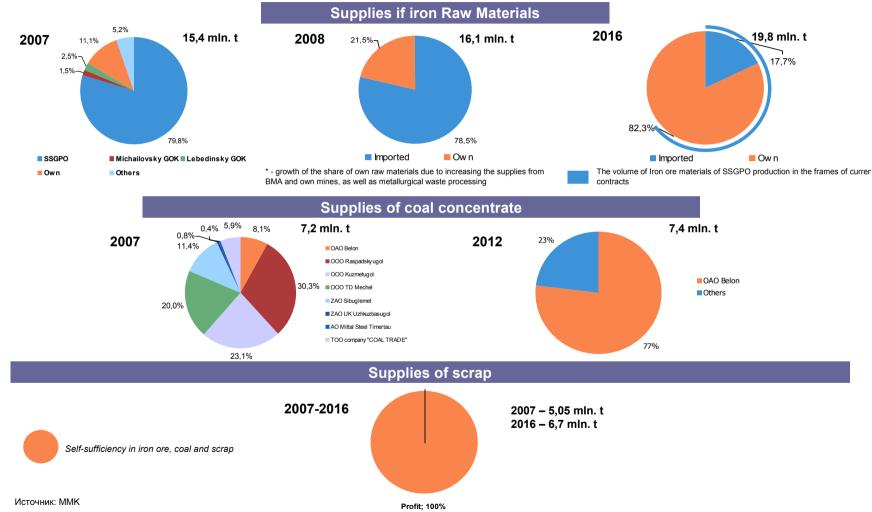
Supply structure of ZAO Profit in 2007



* - recycle scrap included



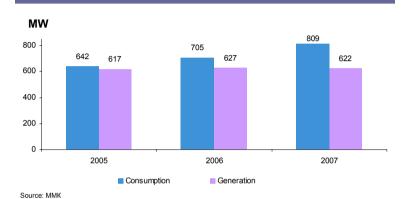
Raw Materials Provision



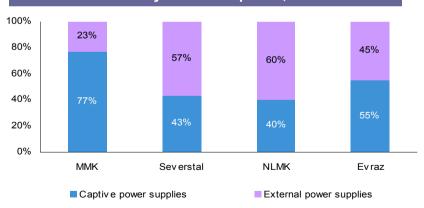


Self-sufficiency in Electric Power and Gas

Balance of utilities consumption

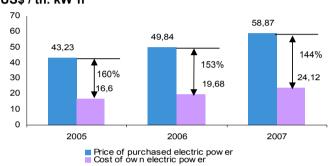


Sufficiency in electric power, 2007.



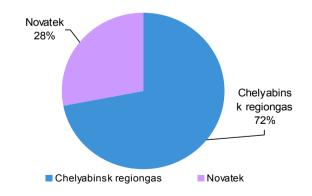
Comparison of cost of electric power generated by MMK with purchase price

US\$ / th. kW*h



Source: MMK

Supplies of natural gas for OAO MMK



Source: MMK, Deutsche Bank



Target investments to boost profitability

- MMK focuses its activity on steel making, investing in quality and technology
- The implementation of the investment programme will enhance MMK's competitive ability in the long term
- The investment programme is perfectly balanced to reduce costs, maintain the existing capacity and diversify into new unique products
- The entire gain in production from MMK's investment program (abt. 3 m tons) will consist of downstream high value added products for the growing Russian market

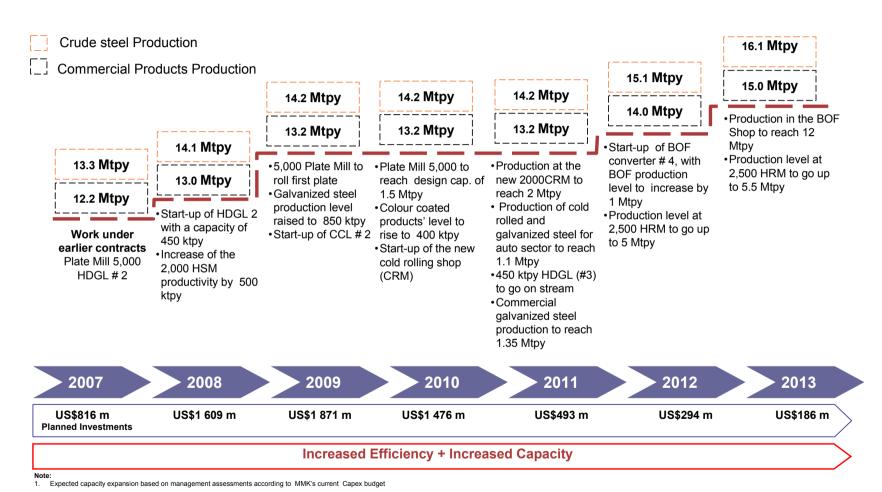


"MMK shares offer a good combination of improving medium term returns, relative valuation upside and leading market position in the attractive segments of downstream domestic market"

Analyst of Goldman Sachs



Creating the most efficient steel production in Russia



²²



Key Projects: Plate Mill and Automotive CR Sheet

Only 8 companies (located in Germany, France and Japan) are able to produce plate with comparable characteristics

PLATE PRODUCTION

- Project completion time under SMS Demag contract: 32 months
- Investments: USD 1.4 billion

Contractual schedule:

- Nov. 7, 2006: signing of the contract
- Nov. 2007: foundation works
- April 2008: construction of the building
 July 2008: erection and installation
- May 2009: functional tests
- July 2009: rolling of the first plate

5,000 MM Plate Mills: MMK vs Severstal

Characteristics	MMK ⁽¹⁾	Severstal
Year of start-up	2009	1989
Capacity, mtpy	1.5	0.6
Width, mm	Up to 4800	Up to 4400
Thickness, mm	8-160	12-300
Rolling force, kt	12	9
Length, m	24	18
Strength class	Up to X120	Up to X80

The implementation of the Project will allow to produce high quality auto body sheet meeting the requirements of the leading international auto makers (GM, Ford, Toyota, etc.)

AUTO BODY SHEET PRODUCTION

- On 13.07.07 a contract was signed with SMS Demag
- Time for equipment manufacturing and installation: apprx 36 months
- Capex: USD1.4 billion
- Negotiations with major international banks re arrangement of financing for the delivery contract
- Commissioning: scheduled for 2010, design capacity to be reached in 2011

Main Characteristics

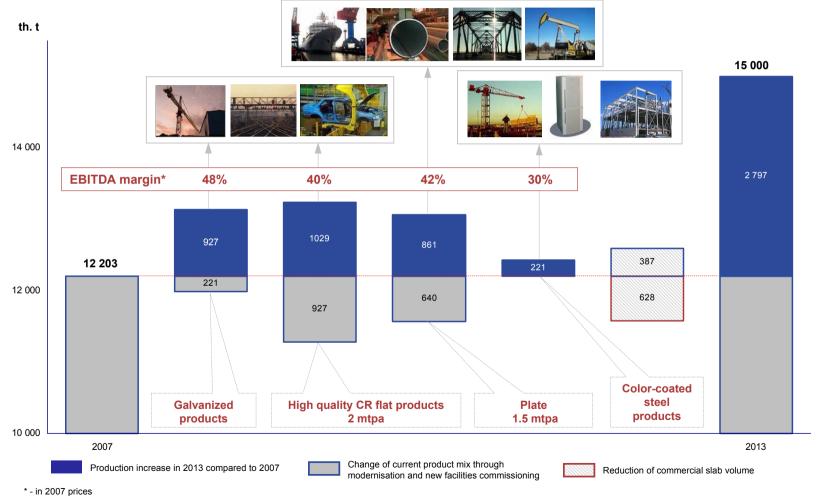
Capacity, kt	2000
Width, mm	850-1880
Thickness, mm	0.28 – 3.0
Steel grades	HSLA, IF-HSS, BH, two-phase, multiphase, TRIP

Product unparalleled in Russia = Sales growth = Significant margin's growth

Source: MMK 23

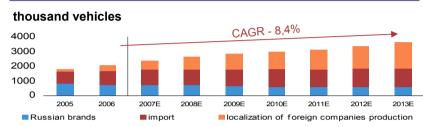


Higher profitability through organic growth

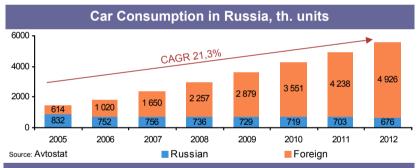




Cars output in Russia, 2005-13



Source: Companies forecast, ASM-Holding, forecast of ING



Home appliances market in Russia, 2005-11



Source: Euromonitor, Forecasts of EIU



Project parameters

Goal: Sales of up to 300 ktpy of MMK cold rolled and galvanized steel products in the North-West Region of Russia by means of creating production facilities for stamped and stamp-welded components for auto makers and white goods producers.

1 stage: Acquisition of a 75% stake in CJSC Intercos-IV for RUB 509 m

2 stage: Construction of a steel service center and a stamping plant in Kolpino, Leningrad Region, designed to process up to 300 ktpy of cold rolled and galvanized products.

Construction time is 2.5 years.



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