# MMC Norilsk Nickel released consolidated interim financial statements for the six months ended 30 June 2004 in compliance with International Financial Reporting Standards (IFRS)

MMC Norilsk Nickel ("Group") issued consolidated interim IFRS financial statements for the six months ended 30 June 2004. The financial statements have been reviewed in accordance with International Standard on Review Engagements 2400 by Deloitte & Touche, who have issued a review report without any qualifications.

The measurement currency of the major portion of the Group's operations situated in the Russian Federation, which reflects the economic substance of the underlying events and transactions of the Group's operations, is the Russian Rouble ("RUR").

The Group's presentation currency used in the preparation of the consolidated interim financial statements is the United States of America Dollar ("USD" or "US Dollar"). Using the US Dollar as presentation currency is common practice for global mining companies and is a more acceptable currency for international users of the consolidated interim financial statements of the Group.

The Group's consolidated interim financial statements for the six months ended 30 June 2004 include financial results of both OJSC «Lenzoloto" and OJSC "Matrosov Mine", from the date of acquisition, being 6 April 2004.

Only the balance sheet of Stillwater Mining Company ("Stillwater") has been incorporated into the consolidated financial position as at 30 June 2003, based on the fact that controlling stake in Stillwater was acquired by the Group on 23 June 2003. The income statement and cash flow statement of Stillwater for that period were not consolidated into corresponding income statement and cash flow statement of the Group in the first six months of 2003.

## **Consolidated income statements**

(US Dollars million)

(US Dollars million)	Notes	Reviewed six months ended 30 June 2004	Reviewed six months ended 30 June 2003	Change %	Audited year ended 31 December 2003
Metal sales revenue	1	3 286	2 292	43%	5 196
Cost of metal sales	2	1 568	1 405		2 870
Gross profit on metal sales		1 718	887	94%	2 326
Gross margin		52%	39%		45%
Selling, general and administrative expenses	3	401	335		750
Other net operating expenses		124	36		60
Operating profit		1 193	516	131%	1 516
Net (gains)/losses on derivative transactions		(16)	1		44
Interest expense Net loss/(income) from investments		29 157	21		40 (37)
Other non-operating expenses	4	48	(32)		131
Profit before taxation		975	468	108%	1 338
Taxation		293	189		493
Net profit after taxation		682	279		845
Minority interest		(16)	(22)		(16)
Net profit for the period		698	301		861
RECONCILIATION BETWEEN NET PROFIT FOR THE PERIOD AND HEADLINE EARNINGS					
Net profit for the period Adjusted for:		698	301		861
Change in fair value of investments and other financial assets	5	191	5		24
Headline earnings for the period	6	889	306	191%	885
Headline earnings as a percentage of metal sales revenue		27%	13%		17%
Number of ordinary shares		210 642 516	210 642 516		210 642 516
Basic and fully diluted earnings per share (US cents)					
- Attributable		331.4	142.9	132%	408.7
- Headline		422.0	145.3	190%	420.1

#### Notes:

1. In the first six months of 2004, the Group's metal sales revenues increased by 43% against the first six months of 2003 and totalled USD 3,286 million. The main reasons for revenue growth were the growth of the average realized prices of refined metals sold and the consolidation of the financial results of Stillwater Mining Company for the first six months of 2004.

#### Sales of metals in physical volumes

(in '000 tons or as noted)

Metals	Six months ended 30 June 2004	Six months ended 30 June 2003	Year ended 31 December 2003
Nickel	121	161	308
Copper	191	194	467
Gold ('000 ounces)	528*	481	966

Note: This table does not include the sales of Stillwater Mining Company and own platinum group metals ("PGM") sales

#### 2. Cost of metal sales

(US Dollars million)

	Reviewed six months ended 30 June 2004	Reviewed six months ended 30 June 2003	Change %	Audited year ended 31 December 2003
Cash operating costs (see table below) Amortization and depreciation of operating assets	1 240 239	1 133 211	9%	2 277 422
Decrease in metal inventories  Total cost of metal sales	1 <b>568</b>	1 <b>405</b>	12%	2 870

In the first six months of 2004, total cost of metal sales, measured in US Dollars, increased by 12% against the first half of 2003 and amounted to USD 1,568 million, while cash operating costs increased by 9% to USD 1,240 million in the first six months of 2004 from USD 1,133 million in the first six months of 2003. Consolidated cash operating costs in the first half of 2004, measured in Roubles, have not changed compared to the same period of 2003 and the stated 9% increase reflects the strengthening of Rouble against the US Dollar for the period (average USD/RUR rate for the first half of 2004 was equal to 28.78, for the first half of 2003 – 31.27).

In the first six months of 2004 amortization and depreciation of operating assets increased by USD 28 million to USD 239 million as a result of:

- Change in estimates of useful life of mining assets, mostly mining equipment, based on MICON International's audit of mineral reserves of MMC Norilsk Nickel,
- Change in the average USD rate, and
- The consolidation of new companies' production assets.

<sup>\*</sup> Includes data for Q2 2004 for OJSC "Lenzoloto" and OJSC "Matrosov Mine"

In the first six months of 2004, metal inventories declined by USD 89 million as compared with USD 61 million in the first six months of 2003 due to a reduction of work-in-progress, represented mainly by high grade matte and copper scrap.

### **Cash operating costs**

(US Dollars million)

	Reviewed six months ended 30 June 2004			Reviewed six months ended 30 June 2003			Change %	
	Including Stillwater and other		Other	Excluding Stillwater and other	Including other	Other	Excluding other	
Labor	207	(44)	(20)	222	275	(52)	222	20/
	397	( )	(20)	333	375	(53)	322	3%
Consumables and spares	271	(18)	30	283	379	(52)	327	(13%)
Cost of refined metals purchased	152			152	106		106	43%
Tax on mining	75	(5)	(2)	68	31		31	119%
Transportation of metals	37	( )	( )	37	54		54	(31%)
Scrap metals purchased	79	(32)		47	36		36	31%
Other costs	229		(9)	176	152		152	16%
Total cash operating costs	1 240	(143)	(1)	1 096	1 133	(105)	1 028	7%

Note: "Other" includes relevant data of OJSC "Lenzoloto" and OJSC "Matrosov Mine" as well as income statement charge in respect of pension plans and change in inventory provision.

In the first six months of 2004, the total labour cost, included in cost of metal sales, not taking into account the consolidation of financial results of Stillwater, OJSC "Lenzoloto" and OJSC "Matrosov Mine", amounted to USD 333 million and remained practically unchanged against the first six months of 2003. A slight increase of 3% on net basis, happened due to a change in the average USD rate in the first six months of 2004. In Rouble terms labour cost declined in the first half of 2004 when compared to the same period of 2003.

In the first six months of 2004, consumables and spares cost declined by 13% when compared to the first six months of 2003 and amounted to USD 283 million. During the first six months of 2004 a part of illiquid spares was reclassified into capital construction-in-progress, which resulted in a corresponding decrease in the provision for obsolescence. After the reclassification an impairment provision for these spares was created, which was reflected in other operating expenses.

Tax on mining increased by USD 37 million to USD 68 million in the first six months of 2004 as a result of the increase in the production costs of ore extraction, as well as the new tax introduction for environment pollution caused by the operations on the Taimyr and Kola Peninsulas.

In the first six months of 2004, transportation cost declined by USD 17 million to USD 37 million mainly due to decrease in volume of metals shipped in given period compared to the first six months of 2003.

Other costs in the first six months of 2004 increased by 16% against the first six months of 2003 and amounted to USD 176 million.

The overall breakdown of cash operating costs on a net basis practically did not change in the first six months of 2004 when compared to the first six months of 2003. Two key cost items – labor and consumables and spares – contribute more than 50% of total cash operating costs (respectively 30% and 26% in the first six months of 2004).

3. In the first six months of 2004, the Group's selling, general and administrative expenses increased by USD 66 million to USD 401 million when compared to the first six months of 2003.

This increase mainly came from:

- The consolidation of Stillwater's financial results for the first six months of 2004,
- Increase in export customs duties due to the higher monetary value of metal sales based on increased prices, as well as
- An increase in labour cost due to increase in the number of employees in the distribution network.

Also during the first six months of 2004 Group funded a research project of Russian Academy of Science for hydrogen energy in an amount of USD 16 million.

- 4. Other non-operating expenses declined by USD 10 million to USD 48 million in the first six months of 2004 compared to the first six months of 2003 due to the decrease in social costs.
- 5. Movement in market price of Gold Fields' shares from the date of the acquisition to the reporting date resulted in negative change in fair value of the investment, which does not represent real cash flow and does not affect headline earnings for the period. As at 18 November 2004 this position reversed to positive.
- 6. Headline earnings for the first six months of 2004 amounted to USD 889 million approximately a three-fold growth against the first six months of 2003.

#### **Consolidated balance sheet**

(US Dollars million)

,	Notes	Reviewed as at 30 June 2004	Reviewed as at 30 June 3 2003	Audited as at 1 December 2003
ASSETS				
Non-current assets		8 968	7 261	7 578
Property, plant and equipment		6 348	5 806	6 068
Capital construction-in-progress		1 264	1 181	1 150
Investments in associates	_	118	95	108
Other non-current assets	7	1 238	179	252
Current assets		3 732	3 328	3 675
Inventories	Γ	1 517	1 620	1 492
Trade accounts and other receivables		437	355	426
Other current assets		773	633	668
Investments in securities and other financial assets		138	149	135
Cash and cash equivalents		867	571	954
Total assets		12 700	10 589	11 253
EQUITY AND LIABILITIES				
Share capital and reserves		9 357	8 050	8 547
Non-current liabilities		1 078	1 069	1 080
Long-term borrowings	Г	146	228	169
Deferred tax liabilities		792	751	775
Other non-current liabilities		140	90	136
Current liabilities		2 265	1 470	1 626
Current portion of long-term borrowings	Г	37	95	143
Short-term borrowings	7	1 148	113	122
Trade accounts and other payables	′	440	363	368
Other current liabilities		516	645	820
Bank overdrafts		124	254	173
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Total equity and liabilities		12 700	10 589	11 253
1 0				11 200

<sup>7.</sup> Substantial increase in other non-current assets as at 30 June 2004 compared to other balance sheets dates is linked to acquisition of a 20% equity stake in Gold Fields Ltd at the end of the first quarter 2004.

To complete the transaction Citigroup Global Markets Limited underwrote and arranged for the Group the six months senior unsecured financing until 30 September 2004 amounting to US\$800 million. As at 30 June 2004 the financing is reflected in current liabilities / short-term borrowings section.

#### **Consolidated cash flow statements**

(US Dollars million)

	Notes	Reviewed six months ended 30 June 2004	Reviewed six months ended 30 June 2003	Audited year ended 31 December 2003
Net cash inflow from operating activities	8	1 227	617	1 653
Net cash outflow from investing activities	9	(1 786)	(211)	(616)
Cash before financing		(559)	406	1 037
Net cash inflow/ (outflow) from financing activities	10	508	(306)	(486)
Effect of translation to presentation currency	_	13	12	25
Net (decrease)/increase in cash and cash equivalents	11	(38)	112	576
Net cash and cash equivalents at the beginning of the period	_	781	205	205
Net cash and cash equivalents at end of the period	11	743	317	781

- 8. In the first six months of 2004, operating cash flow grew to USD 1,227 million as a result of a significant growth in metal sales.
- 9. In the first six months of 2004, net cash outflow from investing activities amounted to USD 1,786 million, including acquisition of shares in following gold mining companies: Gold Fields Ltd, OJSC "Lenzoloto" and OJSC "Matrosov Mine", as well as capital investments of USD 359 million in property, plant and equipment.
- 10. Net cash inflow from financing activities amounted to USD 508 million in the first six months of 2004 as a result of the restructuring of the debt portfolio and payment of interim dividends for the nine months ended 30 September 2003.
- 11. Therefore, by the end of the first six months of 2004, net cash and cash equivalents declined by USD 38 million to USD 743 million.

## Volume of metals produced by the Group

(in 000 tons or as noted)

	Six months ended 30 June 2004	Six months ended 30 June 2003	Year ended 31 December 2003
Taimyr Peninsula			
Electrolytic nickel	65	71	132
Electrolytic copper	177	172	345
Gold (000 ounces)	59	61	122
Kola Peninsula			
Nickel From own ores Tolling Total nickel	18 39 57	18 35 53	35 72 107
Electrolytic copper From own ores Tolling Total electrolytic copper	8 37 45	7 46 53	15 91 106
Gold (000 ounces)	6	8	14
Polyus			
Gold (000 ounces)	405	421	832
Lenzoloto*			
Gold (000 ounces)	69	-	-
Matrosov Mine*			
Gold (000 ounces)	7	-	-
Total Group production volumes			
Total nickel	122	124	239
Total copper	222	225	451
Total gold (000 ounces)	546	490	968

Note: This table does not include the production of Stillwater Mining Company and own PGM production

The IFRS consolidated interim financial statements of MMC Norilsk Nickel for the first six months of 2004 are available on the Company's web site (www.nornik.ru) under Shareholders/Financial Documents.

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<sup>\*</sup> Includes data for Q2 2004