## 1H 2008 Financial results Aeroflot Group

## Passenger traffic as for 1 half of 2008





## Operational results as for 1 half 2008

| Passengers transported | mln PAX | 5.4 | 4.5 | 20.0 |
| :--- | :--- | :---: | :---: | :---: |
| Mail and cargo transported | thous.ton | 71.8 | 68.7 | 4.5 |
| Revenue passenger kilometers | billion pkm | 14.4 | 12.5 | 15.2 |
| Revenue ton kilometers | billion tkm | 1.7 | 1.5 | 13.3 |
| Flight hours Fleet utilization | thous.hours | 186.6 | 170.3 | 9.6 |

## Fleet as for 30.06.2008 vs 30.06.2007




## Fleet as for 30.06.2008

| Aircraft | Ownership | Aeroflot | Aeroflot Don | Aeroflot Nord | Aeroflot Cargo | Total for Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Il-96-300 | owned | 6 | - | - | - | 6 |
| Il-62M | owned | - | - | - | - | - |
| Il-86 | owned | 3 | - | - | - | 3 |
| Tu-154 | owned | 26 | 6 | 1 | - | 33 |
| Tu-134 | owned | 3 | 2 | 7 | - | 12 |
| An-24 | owned | - | - | 2 | - | 2 |
| An-26 | owned | - | - | 1 | - | 1 |
| Total owned |  | 38 | 8 | 11 | - | 57 |
| Tu-134 | Financial lease | - | - | 6 | - | 6 |
| An-24 | Financial lease | - | - | 1 | - | 1 |
| A-319 | Financial lease | 4 | - | - | - | 4 |
| A-320 | Financial lease | 1 | - | - | - | 1 |
| A-321 | Financial lease | 10 | - | - | - | 10 |
| B 737-500 | Financial lease | - | 5 | 2 | - | 7 |
| Total in financial lease |  | 15 | 5 | 9 | - | 29 |
| Tu-134 | Operational lease | - | - | 2 | - | 2 |
| Tu-154 | Operational lease | - | 1 | 1 | - | 2 |
| An-24 | Operational lease | - | - | 1 | - | 1 |
| An-26 | Operational lease | - | - | 1 | - | 1 |
| Il-86 | Operational lease | - | 2 | - | - | 2 |
| A-319 | Operational lease | 7 | - | - | - | 7 |
| A-320 | Operational lease | 15 | - | - | - | 15 |
| B 737-500 | Operational lease | - | 2 | 8 | - | 10 |
| B 767-300ER | Operational lease | 11 | - | - | - | 11 |
| B 737-3YO | Operational lease | - | - | - | 2 | 2 |
| DC10-40F | Operational lease | - | - | - | 3 | 3 |
| MD-11 | Operational lease | - | - | - | 2 | 2 |
| Total in operational lease |  | 33 | 5 | 13 | 7 | 58 |
| Total fleet |  | 86 | 18 | 33 | 7 | 144 |
| As for 14.10/2008 Aeroflot received 4 aircrafts A 320 |  |  |  |  |  |  |

*II 86 and Tu-134 lease out to subsidiaries

Balance
(million USD)

|  | 30.06 .2008 | $\mathbf{3 1 . 1 2 . 2 0 0 7}$ | change | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| Current assets | $1,593.8$ | $\mathbf{1 , 3 0 3 . 1}$ | 290.7 | $22.3 \%$ |
| Long-term assets | $2,349.0$ | $2,095.2$ | 253.8 | $12.1 \%$ |
| Total assets | $3,942.8$ | $3,398.3$ | 544.5 | $16.0 \%$ |
| Current liabilities | $1,459.4$ | $1,012.9$ | 446.5 | $44.1 \%$ |
| Long-term liabilities | $1,238.8$ | $1,200.3$ | 38.5 | $3.2 \%$ |
| Equity | $1,168.0$ | $1,112.2$ | 55.8 | $5.0 \%$ |
| Minority interest | 76.6 | 72.9 | 3.7 | $5.1 \%$ |
| Total liabilities and Equity | $\mathbf{3 , 9 4 2 . 8}$ | $\mathbf{3 , 3 9 8 . 3}$ | $\mathbf{5 4 4 . 5}$ | $\mathbf{1 6 . 0} \%$ |

## Profit and Loss statement (million USD)

|  | 6 m .2008 | 6 m .2007 | change | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| Revenue | $2,138.4$ | $1,665.3$ | 473.1 | $28.4 \%$ |
| Operating costs | $2,001.6$ | $1,408.5$ | 593.1 | $42.1 \%$ |
| Operating profit | 136.8 | 256.8 | 120.0 | $46.7 \%$ |
| Profit before income tax | 161.9 | 246.4 | 84.5 | $34.3 \%$ |
| Net profit | 72.2 | 161.2 | 89.0 | $55.2 \%$ |
| Minority interest | 1.0 | 0.4 | 0.6 | $150.0 \%$ |

## Traffic revenue as for 1half 2008 (million USD)



| Regular passenger traffic | $1,628.3$ | $1,218.1$ | 410.2 | $33.7 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| Charter passenger traffic | 47.8 | 7.8 | 40.0 | $515.4 \%$ |
| Cargo traffic | 147.3 | 119.8 | 27.5 | $22.9 \%$ |
| Other revenue | 315.0 | 319.6 | $(4.6)$ | $(1.4) \%$ |

## The main operating costs (million UsD)

|  | 6 M .2008 | 6 M .2007 | changes | $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| Fuel | 731.1 | 446.4 | 284.7 | $63.8 \%$ |
| Staff costs | 357.0 | 237.7 | 119.3 | $50.2 \%$ |
| Aircraft and traffic servicing | 281.9 | 222.2 | 59.7 | $26.9 \%$ |
| Maintenance | 125.6 | 85.8 | 39.8 | $46.4 \%$ |
| Sales and marketing | 105.3 | 87.5 | 17.8 | $20.3 \%$ |
| Operating lease | 96.5 | 75.9 | 20.6 | $27.1 \%$ |
| Amortization | 79.2 | 70.3 | 8.9 | $12.7 \%$ |
| Passenger services | 63.1 | 39.6 | 23.5 | $59.3 \%$ |
| Administration and general expenses | 60.4 | 49.2 | 11.2 | $22.8 \%$ |
| Communication expenses | 33.4 | 29.2 | 4.2 | $14.4 \%$ |
|  |  |  |  | $(8.7)$ |
| Custom duties | 11.9 | 20.6 | $(0.5)$ | $(42.2) \%$ |
| Insurance expenses | 10.7 | 11.2 | 1.9 | 4.9 |
| Education and certification of pilots | 6.0 | 4.1 | 10.7 | $37.2 \%$ |
| Other costs | 39.5 | 28.8 |  |  |

## Other items of profit and loss statement (million UsD)

|  | 6 M .2008 | 6 M .2007 | changes | $\%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Interests paid | $(26.1)$ | $(21.4)$ | 4.7 | $22.0 \%$ |
| Interest income | 1.8 | 2.0 | $(0.2)$ | $(10.0) \%$ |
| Aeroflot share in subsidiaries <br> profit | 2.1 | 2.9 | $(0.8)$ | $(27.6) \%$ |
| Profit/(loss) from <br> interest rates differenceies | 42.6 | 10.4 | 32.2 | $309.6 \%$ |
| Extraordinary <br> profit/expenditures netto | 4.7 | $(4.3)$ | 9.0 | $209.3 \%$ |

## Operating results

## 6м. 2008 <br> 6м. 2007 <br> change <br> \%

EBIT, million USD
136.8
256.8
120.0
46.7\%

EBITDA, million USD
216.0
327.1
$111.134 .0 \%$

EBITDAR, million USD
312.5
403.0
$90.5 \quad 22.5 \%$


## Working assets

## (million USD)

