## OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES CONSOLIDATED PROFIT AND LOSS STATEMENT Q1 2010 ending 31 March 2010 (mln. rubles)

|  | Q1 2010   | Q1 2009   |
|--|-----------|-----------|
| Revenue  | 4 537.1   | 5 864.0   |
| Cost of sales                                    | (2 688.1) | (3 783.3) |
| Gross profit                                     | 1 849.0   | 2 080.7   |
| Selling, general and administrative expenses     | (1 743.9) | (2 001.1) |
| Impairment of goodwill                           | -         | -         |
| Operating income/loss                            | 105.1     | 79.6      |
|  |           |           |
| Finance costs                                    | (279.4)   | (301.1)   |
| Other income (loss)                              | (3.7)     | (8.4)     |
| Foreign currency exchange gain (loss)            | 105.6     | (328.3)   |
| Income/(loss) before tax and investment activity | (72.4)    | (558.1)   |
|  |           |           |
| Gain on sale of investment                       | -         | -         |
| Income tax expense                               | (50.2)    | 10.4      |
| Minority interest                                | (39.5)    | (100.8)   |
| Loss for the period                              | (162.0)   | (648.5)   |
|  |           |           |

## OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET At 31 March 2010 (mln. rubles)

| ASSETS  | Q1 2010   | Q1 2009             |
|---|-----------|---------------------|
|   |           |                     |
| NON-CURRENT ASSETS: Property, plant & equipment   | 2 925.9   | 3 215.4             |
| Goodwill  | 4 875.5   | 4 935.9             |
| Intangible assets                                 | 283.7     | 280.4               |
| Other assets                                      | 203.6     | 54.9                |
| Total non-current assets                          | 8 289     | 8 487               |
| CURRENT ASSETS:                                   |           |                     |
| Inventories                                       | 3 472.4   | 3 053.0             |
| Accounts receivable                               | 3 475.2   | 3 177.7             |
| Other receivables and prepaid expenses            | 1 627.6   | 1 662.4             |
| Cash and bank balances                            | 612.8     | 766.4               |
| Total current assets                              | 9 188.1   | 8 659.6             |
| TOTAL ASSETS                                      | 17 476.8  | 17 146.2            |
| LIABILITIES AND SHAREHOLDERS' EQUITY              |           |                     |
| SHAREHOLDERS' EQUITY:                             |           |                     |
| Share capital                                     | 60.7      | 6.0                 |
| Additional paid-in capital                        | 5 339.6   | 3064.8 <sup>1</sup> |
| Translation reserve                               | -         | -                   |
| Retained earnings                                 | (3 331.3) | $(3461.2)^2$        |
| Total shareholders' equity                        | 2069.0    | (390.4)             |
| Minority interests in equity of subsidiaries      | 2347.5    | 4742.4              |
| Total liabilities and shareholders' equity        | 4416.5    | 5132.8              |
| LONG-TERM LIABILITIES:                            |           |                     |
| Borrowings  | 4470.0    | 58.5                |
| Share-based payment liability                     | -         | -                   |
| Deferred tax liabilities                          | 132.2     | (4.8)               |
| Long term lease payable                           | 14.5      | 7.1                 |
| Total long-term liabilities                       | 4616.7    | 60.7                |
| CURRENT LIABILITIES:                              |           |                     |
| Accounts payable                                  | 3 621.0   | 6 120.6             |
| Borrowings  | 3 677.4   | 4 779.8             |
| Other payables and accrued expenses               | 752.7     | 1 273.3             |
| Taxes payable                                     | 379.3     | 527.8               |
| Current portion of share-based payments liability | (0)       | (0)                 |
| Current portion of lease payable                  | 13.4      | 32.0                |
| Total current liabilities                         | 8 443.7   | 12 733.4            |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY        | 17476.8   | 17146.2             |

 $<sup>^1</sup>$  As a result of audit for FY 2009, the amount of additional paid-in capital was recalculated in ruble terms as of  $1^{\rm st}$  January 2009, and as a consequence the value of retained earnings as of  $1^{\rm st}$  January 2009 was altered too.

## OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS At 31 March 2010 *(mln. rubles)*

|   | Q1 2010                                | Q1 2009                             |
|---|--|-------------------------------------|
| OPERATING ACTIVITIES  |  |                                     |
| Income/loss before taxation and minority interest   | (72.4)                                 | (558.1)                             |
| Gain on sale of investment Depreciation and amortization Loss on sale of securities   | 108.6                                  | 132.1                               |
| Loss on disposal of property, plan and equipment and unrealized investments  Profit on disposal of subsidiary   | 3.7                                    | -                                   |
| Impairment recognized (reversed) on accounts receivable Unused vacation provision Inventory provision and write-off Other   | (13.0)<br>10.1<br>(10.3)               | (1.1)<br>23.4<br>44.8               |
| Impairment of goodwill Share based payments expenses Foreign exchange loss/(gain) Finance costs   | -<br>(105,6)<br>279,4                  | 328.3<br>301.1                      |
| Operating cash flow before working capital changes  | 200.4                                  | 270.5                               |
| Increase in inventories Increase in accounts receivable Increase in other receivables and prepaid expenses Increase in accounts payable   | (7.2)<br>(286.2)<br>(155.9)<br>(217.6) | (210.6)<br>127.6<br>86,7<br>50,2    |
| Increase in other payables and accruals   | (140.8)                                | (241.4)                             |
| Cash generated from operations Income taxes paid Finance costs paid   | (607.4)<br>(26.4)<br>(257.4)           | <b>83.0</b> ( <b>87.9</b> ) (177.1) |
| Net cash generated by (used in) operating activities  | (891.0)                                | (181.9)                             |
| INVESTING ACTIVITIES  |  |                                     |
| Net cash outflow on acquisition of subsidiaries Purchase of property, plant and equipment Purchase of intangible assets Proceeds from sale of property, plant and equipment Proceeds from partial disposal of subsidiary Proceeds from disposal of subsidiaries, net of cash disposed | (21.5)<br>(8.4)<br>-<br>-<br>-         | (21.4)<br>(3.4)<br>-<br>-           |
| Net cash generated by (used in) investing activities  | (29.9)                                 | (24.8)                              |
| FINANCING ACTIVITIES  |  |                                     |
| Proceeds from borrowings<br>Repayments of borrowings  | 796.1<br>-                             | 270.7                               |
| Proceeds from issuance of ordinary shares, net Proceeds from consortium of investors Distributions paid to minority shareholders  | -<br>-                                 | -                                   |
| Net cash (used in) generated by financing activities<br>Effect of translation to presentation currency  | <b>796.1</b>                           | <b>270.7</b>                        |
| Net (decrease) increase in cash and cash equivalents<br>Cash and cash equivalents at beginning of the period  | (124.8)<br>737.7                       | 63.9<br>702.4                       |
| Cash and cash equivalents at end of the period  | 612.8                                  | 766.4                               |