NLMK

Q3 2013 US GAAP CONSOLIDATED RESULTS



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INTERNATIONAL STEEL MARKET

DEMAND AND SUPPLY

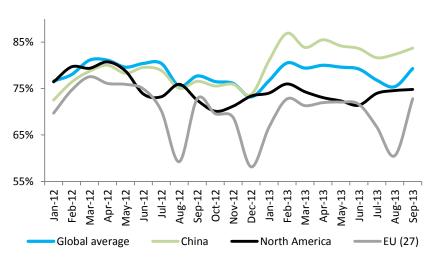
- Average utilization rate in Q3 went down to 77.2% (- 2.4 p.p.)
- Seasonal slowdown in demand and production in August was followed by a recovery in demand by the end of Q3

PRICES

- Average prices in Q3 declined qoq
 - In Russia and Europe prices for HRC went down by 6% and 2%, respectively
 - In USA prices for HRC jumped by 10%
- At the end of Q3, prices began recovering supported by strengthening in demand and an uptick in raw materials prices

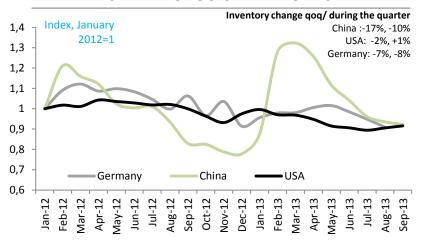
PRICES FOR HRC Quarterly global price trends 900 \$/t adjusted for the production / sales cycle 800 700 600 500 400 HRC USA, EXW HRC Europe, EXW 300 HRC China, EXW HRC Russia, EXW 200 Feb-12 Jul-12 Aug-12 Oct-12 Nov-12 Dec-12 Jan-13 Feb-13 Mar-13 Apr-13 May-13 Jun-13 Jul-13 Aug-13 May-12 Jun-12 Sep-12

STEELMAKING CAPACITY UTILIZATION



Source: World Steel Association

STEEL PRODUCTS INVENTORIES



Sources: CRU, Bloomberg (Steelhome, Metals Service Center Inst.)

Source: Metal Bulletin

* - average daily output growth

RUSSIAN STEEL MARKET

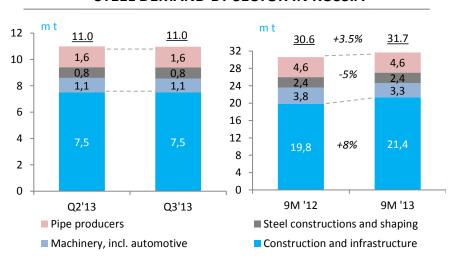
DEMAND AND SUPPLY

- 9M'13: steel consumption increased to 31.7 m t (+3.5% yoy)
- Growth driven by the construction sector (+8% yoy)
- Import represents a significant share of ASU or 20%
- Imported volumes for 9M'13: up 6% to 5.8 m t yoy
 - Long product import up 28% yoy to 2.8 m t
 - o Flat product import down 9% yoy to 3 m t

PRICES

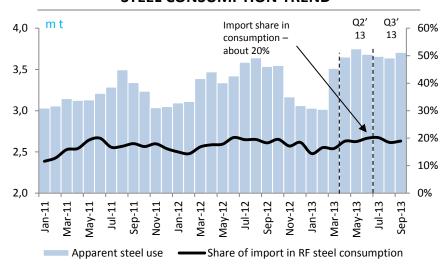
- HRC prices (in US\$) down 6% driven by a RUB decline by 4%
- Long products increased by 1% qoq

STEEL DEMAND BY SECTOR IN RUSSIA



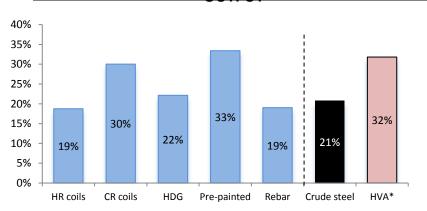
Source : Metal Expert

STEEL CONSUMPTION TREND



Source: Metal Expert

NLMK'S SHARE IN RUSSIAN STEEL AND STEEL PRODUCT OUTPUT



Source: Metal Expert

^{*} High value added (HVA) Flat Steel: CR coils, coated, electrical steel

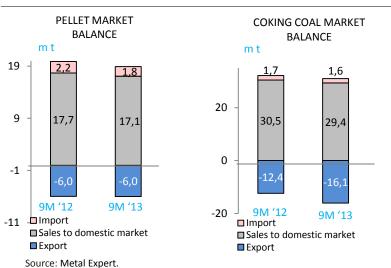
RAW MATERIALS MARKET

PRICES AND DEMAND IN INTERNATIONAL MARKETS

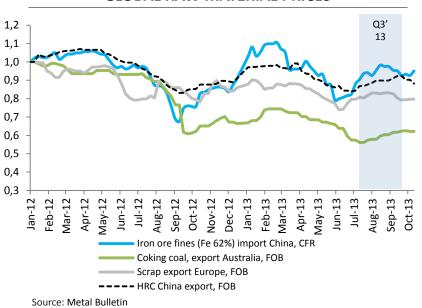
- During Q3 prices for main raw materials were recovering from the bottom values in Q2, providing a cost push for steel prices in H2'13
- Global prices for iron ore and coking coal went up in Q3'13 by 13% and 5%, respectively
- Demand for raw materials on the international markets remains high.
- In 9M 2013, iron ore import to China increased by 9% yoy

RAW MATERIALS MARKET IN RUSSIA REMAINS OVERSUPPLIED

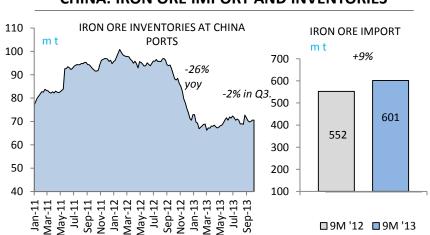
RUSSIA: RAW MATERIALS MARKET BALANCE



GLOBAL RAW MATERIAL PRICES



CHINA: IRON ORE IMPORT AND INVENTORIES



Source: Bloomberg

PRODUCTION RESULTS

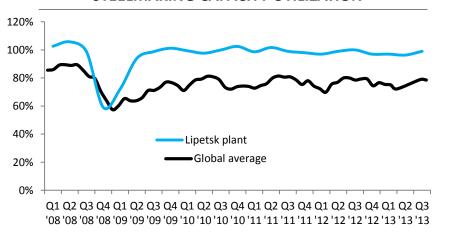
HIGH CAPACITY UTILIZATION RATES

- Growth in steel production in Q3'13 to 3.9 m t (+3% qoq)
- Average capacity utilization rate 96%
 - Lipetsk plant 99%
 - NLMK Indiana 91%
 - NLMK Russia Long 90%

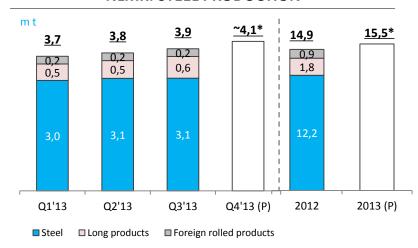
CRUDE STEEL PRODUCTION OUTLOOK

- Q4'13 steel output up by 200,000 t, (+5% qoq) to 4.1 m t driven by NLMK Kaluga production of 290,000 t
- 2013 steel output of 15.5 m t, +4% yoy

STEELMAKING CAPACITY UTILIZATION

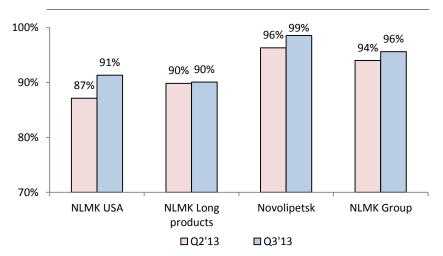


NLMK: STEEL PRODUCTION



^{*} Excluding NLMK Verona output in Q4'13

NLMK: STEELMAKING CAPACITY UTILIZATION



SALES GEOGRAPHY

Q3 SALES TOTALED 3.72 M T (-1% QOQ)

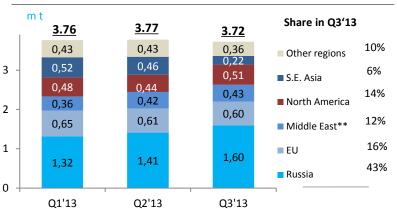
SALES IN RUSSIA +13% QOQ, +22% YOY* TO 1.6 M T, INCL.

- Flat steel sales: 0.9 m t, +17% gog
- Long products sales: 0.44 m t, +16% qoq
- Wide slabs (for tube production) 0.142 mt, -21% gog

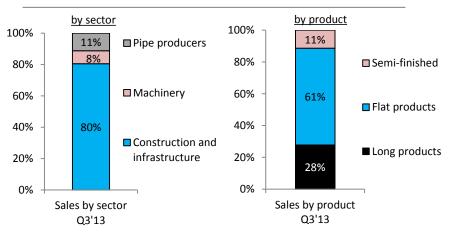
INTERNATIONAL SALES -10% QOQ TO 2.13 M T

- Seasonal decline in sales in Europe by 3% to 0.6 m t,
- Asian sales went down to 0.22 m t
- Sales in North America grew 17% supported by improved market conditions

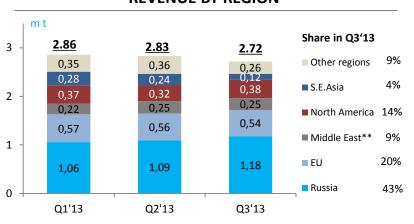
STEEL SALES BY REGION



NLMK SALES IN RUSSIA



REVENUE BY REGION



^{**} Middle East includes Turkey

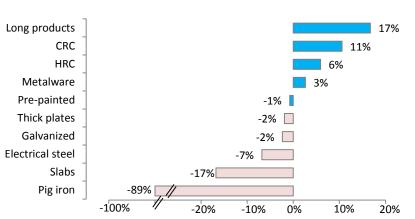
SALES STRUCTURE

FINISHED STEEL SALES GREW 6% TO 2.9 M T

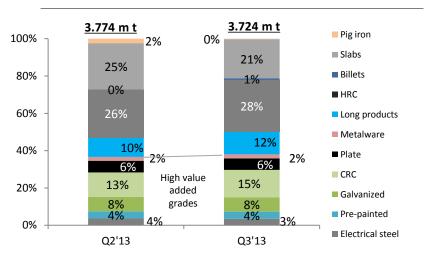
- Share of finished steel grew 5 p.p. qoq to 78%
- Pig iron sales down to 9,000 t, compared to 91,000 t in Q2
- Slab sales to third parties down 17% driven by increased demand for finished steel and growth in slab sales to
 Foreign rolled products segment
- Seasonal growth of long product and metalware sales

HIGH VALUE ADDED GRADES SALES UP 2% TO 1.41 M T

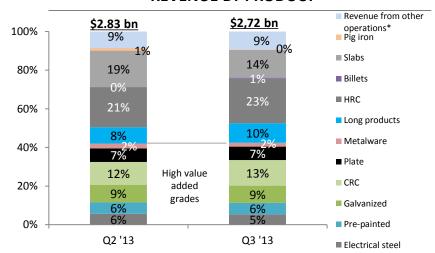
CHANGE IN SALES BY PRODUCT Q3/Q2



SALES BY PRODUCT



REVENUE BY PRODUCT



^{*} Note: Revenue from other operations includes revenues from sales of iron ore, coke, scrap and others

OPERATIONAL EFFICIENCY

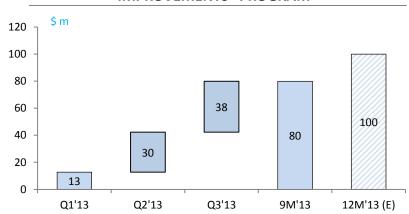
IMPROVING HOT-END OPERATIONAL EFFICIENCY

- The program covers production and auxiliary processes
- Target level of savings in 2013: c. \$100 m*
- Effect of \$80 m achieved in 9M13

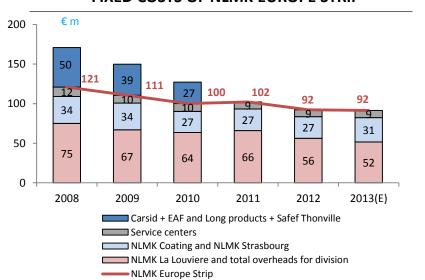
RESTRUCTURING OF EUROPEAN ASSETS

- Restructuring program is being implemented since 2008
 - Change in asset perimeter and transition to a re-roller model
 - Consistent cost reduction through optimization programs
- NLMK La Louviere Restructuring Agreement (March 2013)
 - Headcount optimization by 30%
 - Fixed costs reduction by \$30 m/y (full effect in 2014)
- Involvement of the Belgian state-owned company SOGEPA as a strategic partner in European assets
 - Sale of 20.5% interest in NLMK Belgium Holdings (NBH)
 for €91 m (\$123 m)
 - SOGEPA participation in governance

PRODUCTION COSTS REDUCTION WITHIN "RAPID IMPROVEMENTS" PROGRAM



FIXED COSTS OF NLMK EUROPE STRIP



^{*} Gains from "quick improvements" program in hot-end operations at Novolipetsk and Altai-Koks. The program was announced in February 2013.

KEY HIGHLIGHTS

Q3 FINANCIAL RESULTS

•	Revenue	\$2 720 m (-4% qoq)
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Net income \$138 m

• Operating cash flow* \$449 m (+36%)

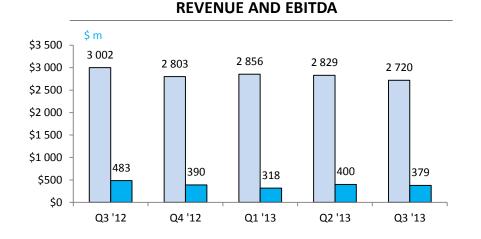
• Investments** \$281 m

• Net debt*** \$2 772 m (-19%)

Net debt/12M EBITDA*** 1.87

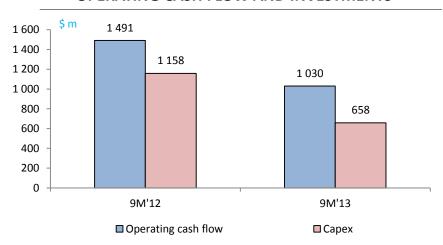
• Cash and cash equivalents \$1 351 m

• Free cash flow \$274 m



OPERATING CASH FLOW AND INVESTMENTS**

■ Revenue ■ EBITDA



^{*} Operating cash flow w/o interest income expenses

^{**} Investments include capitalized interest expense

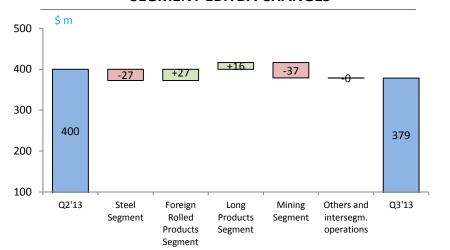
^{***} Net debt w/o NBH debt, guaranteed by NLMK Group

PROFITABILITY

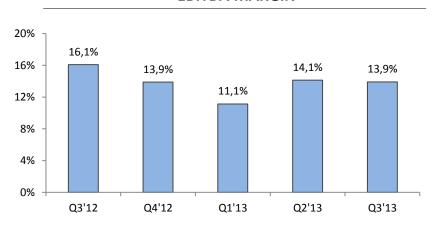
Q3'13 EBITDA WAS \$379 MILLION

- Revenue declined by 4%
 - Growth in value added product sales partially offset weaker prices and lower pig iron sales volume
- Stable profitability at 13.9%
 - (-) Decline in steel prices outpacing that of raw materials narrowing price spreads
 - o (+) Sales structure improvement
 - o (+) Cost reduction program
 - o (+) RUB/US\$ rate down 4% qoq

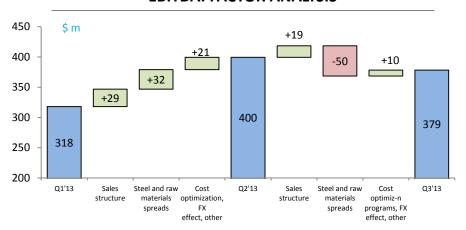
SEGMENT EBITDA CHANGES



EBITDA MARGIN



EBITDA: FACTOR ANALYSIS



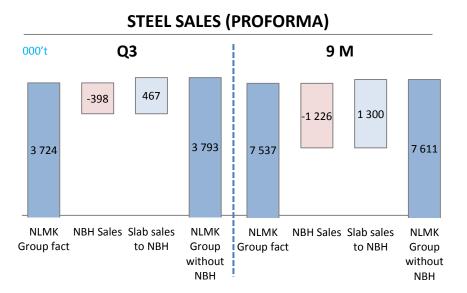
NBH EQUITY SALE IMPACT

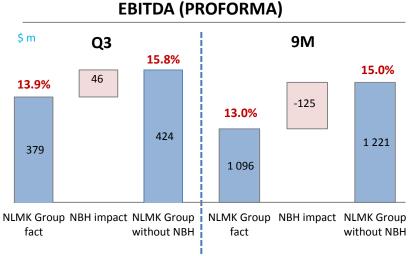
NBH DECONSOLIDATION

- Accounting by the equity method and exclusion from consolidated figures
- Impact on balance sheet starting from Q3'13
 - Minor impact on shareholder capital (see slide 24)
 - Financial debt reduction by \$757 m
- Impact on operating results starting from Q4'13
 - Exclusion of sales and revenue
 - Exclusion of operating results (EBITDA)
 - o 79.5% of net income of the entity will be recognized in PL

Ś m Q3 9M -1 062 -341 718 219 8 405 2 720 8 061 2 598 NLMK Slab sales NLMK NBH NIMK NBH Slab sales NIMK Group revenue to NBH without without Group revenue to NBH fact NBH fact NBH

REVENUE (PROFORMA)



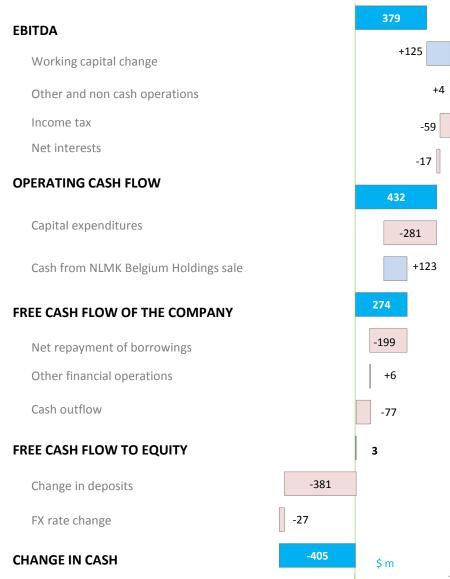


CASH FLOW

POSITIVE FREE CASH FLOW

- Release of working capital: \$125 m
- Control over investment project implementation
 - Investments of \$ 281 m significantly lower the operating cash flow
 - o Investment reduction as key projects are implemented
- Cash from NBH shares sale \$123 m
- Net outflow from borrowings \$199 m
- Free Cash Flow (FCFF) in Q3 was \$274 m*

CASH FLOW BRIDGE IN Q3'13



DEBT POSITION

FINANCIAL DEBT

• Net debt* \$2.77 bn (-19%)

• Total debt \$4.12 bn (-14%)

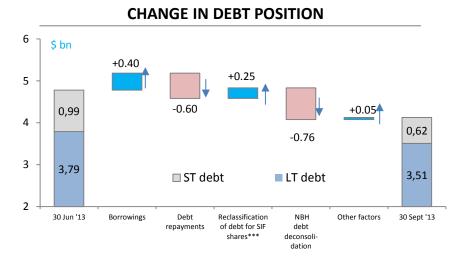
• Cash and equivalents ** \$1.35 bn (-1%)

Net debt/ 12M EBITDA* 1.87

NLMK BELGIUM HOLDINGS LIABILITIES DECONSOLIDATION

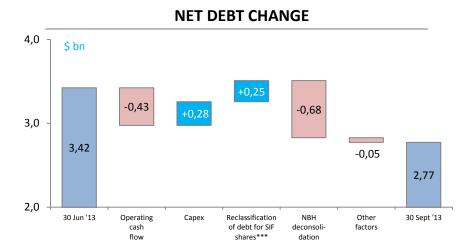
CONSISTENET NET DEBT REDUCTION

INVESTMENT CREDIT RATING (MOODY'S, FITCH)



MATURITY AND NET DEBT/EBITDA





^{*}W/o NBH debt, guaranteed by NLMK Group

^{**}Cash and equivalents and ST deposits

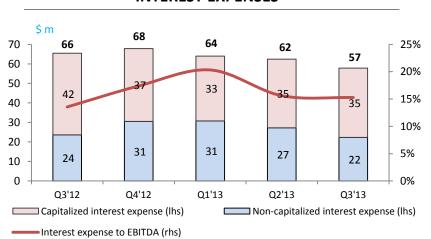
^{***} In Q3, \$252 of debt for SIF shares was included into financial debt; previously it was included in accounts payable, as they are reassigned to the bank

SETTLEMENT OF FINANCIAL LIABILITIES

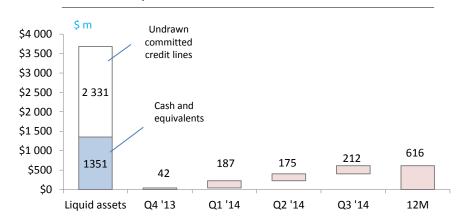
SIGNIFICANT LIQUIDITY POSITION COMFORTABLE MATURITY SCHEDULE

- Short term debt \$0.62 bn, (-38% qoq)
 - Ruble bonds
 - Credit lines
 - o ECA- financing
- Long term debt \$3.51 bn, (-7% qoq)
 - Eurobonds and ruble bonds
 - Long term part of ECA

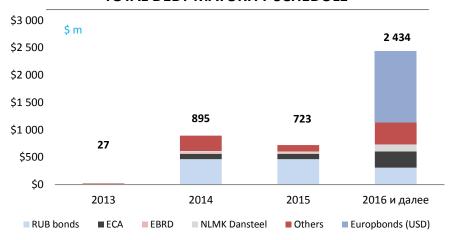
INTEREST EXPENSES**



LIQUIDITY AND ST DEBT MATURITY*



TOTAL DEBT MATURITY SCHEDULE***



^{*} ST maturity payments with interest accrued and debt maturity schedule

^{**} Quarterly figures are derived by computational method on the basis of quarterly reports

^{***} Maturity payments do not include interest payments

OUTLOOK

STEEL PRODUCTION

- Steel output in Q4'13 will grow by 5% to 4.1 m t, driven by production growth at NLMK Kaluga
- In 2013 steel production will reach 15.5 m t (or +4% y/y)

FINANCIALS

- In Q4, we expect steel prices to soften due to the seasonal slowdown in demand and projected decline in steel raw material prices
- The company continues to work on offsetting the negative impact of market conditions by improving technical and business process efficiency

SEGMENTS

SEGMENT CONTRIBUTION - Q3 '13

STEEL SEGMENT

- Decline in steel prices
- Product mix improvement
- Ongoing cost optimization

LONG PRODUCTS SEGMENT

- Seasonal sales growth (incl. contribution from NLMK-Kaluga)
- High capacity utilization

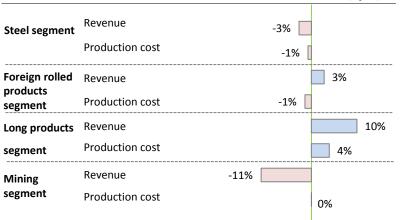
MINING SEGMENT

- Lower iron ore prices
- Cost increase driven by electricity tariffs inflation

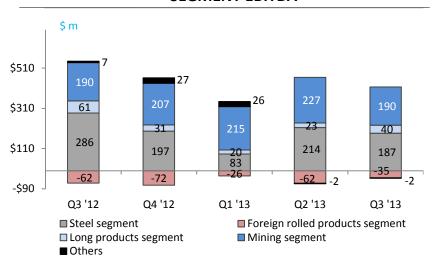
FOREIGN ROLLED PRODUCTS SEGMENT

- NLMK USA operating results improvement
- Seasonal reduction in NLMK Europe performance

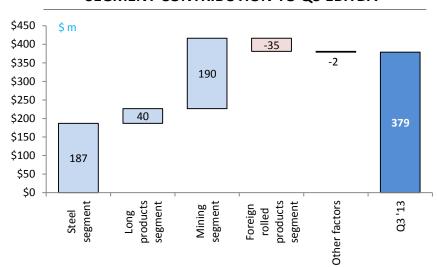
SEGMENT FINANCIAL INDICATORS CHANGE Q3/Q2



SEGMENT EBITDA



SEGMENT CONTRIBUTION TO Q3 EBITDA



STEEL SEGMENT

EXPORT SALES REDUCTION BY 7% TO 2.21 M T

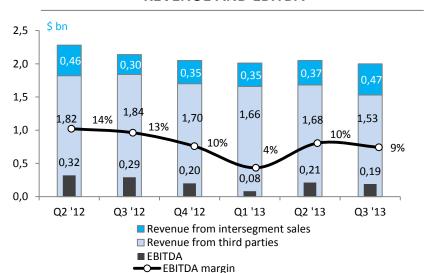
- Growth of domestic sales incl. finished products
- Export sales decrease
- Increase of intersegment slab supply

DECLINE IN AVERAGE SELLING PRICES

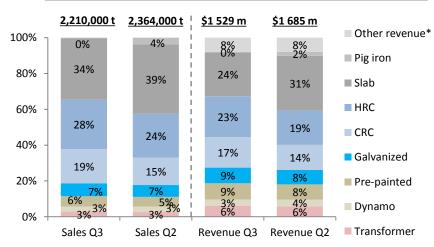
KEEPING PROFITABILITY

- Cost optimization programs
- SG&A costs reduced by 6%
- Average RUB/USD FX rate decreased by 4% qoq

REVENUE AND EBITDA

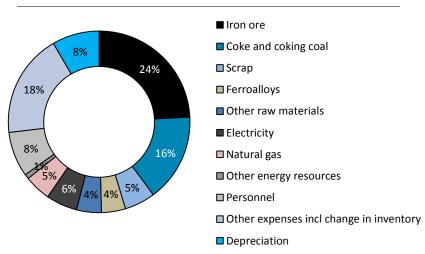


SALES AND REVENUE STRUCTURE



^{*} Revenue from the Segment's sales of other products

COST OF SALES STRUCTURE IN Q3 `13



LONG PRODUCTS SEGMENT

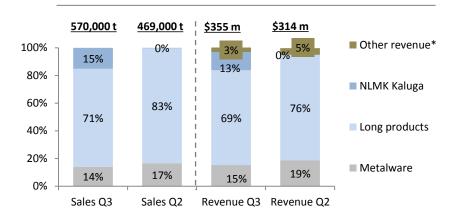
SALES AND REVENUE GROWTH

- Sales increased by 21% to 570,000 t including sales from NLMK Kaluga (+86'000 t)
- Stable pricing environment supported by a seasonal improvement in demand
- Total segment revenue grew by 10% to \$468 m
 - 24% of total revenue scrap sales to Lipetsk site (Steel segment)

SEGMENT'S PROFITABILITY GROWTH TO 8% (+ 3 P.P.)

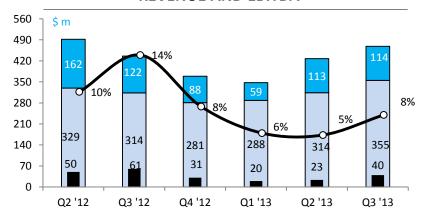
- Widening spreads between long products and scrap
- Production costs per tonne reduction due to sales growth

SALES AND REVENUE STRUCTURE



* Revenue from other product sales

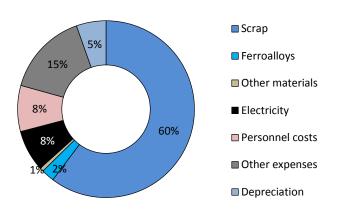
REVENUE AND EBITDA



■ Revenue from intersegment sales ■ Revenue from third parties ■ EBITDA

─○**E**BITDA margin

COST OF SALES STRUCTURE IN Q3 `13



^{* -} Revenue from intersegment sales mainly include scrap supplies to the Lipetsk site

MINING SEGMENT

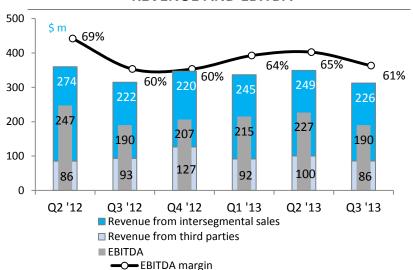
REVENUE DECLINE QOQ

- Stable sales 3.86 m t (flat, qoq)
 - o 76% to Lipetsk site
- Decline in average selling prices

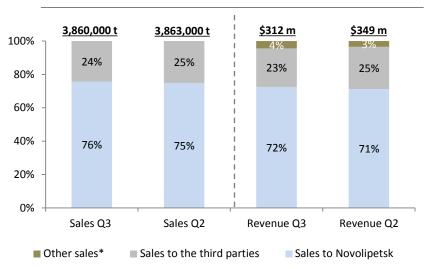
LOWER EBITDA MARGIN (-4 P.P. TO 61%)

- Iron ore concentrate cash cost of \$23/t
- Electricity tariff inflation
- Scheduled repairs and maintnance

REVENUE AND EBITDA

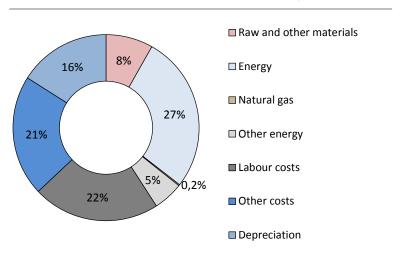


SALES AND REVENUE STRUCTURE



^{*} Other sales include sales of limestone and dolomite

COST OF SALES STRUCTURE IN Q3 `13



FOREIGN ROLLED PRODUCTS SEGMENT

0%

Sales Q3

Sales Q2

SALES FLAT QOQ

- Demand growth for HRC and galvanized steel on the US market
- Seasonally weaker demand on the European market

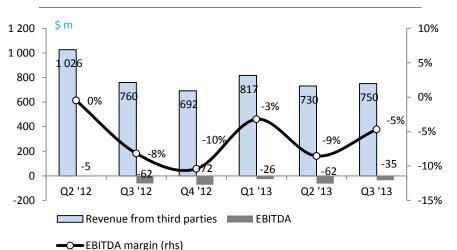
FINANCIAL PERFORMANCE IMPROVEMENT

- Positive impact of European asset restructuring programs partially offset the seasonal decline in demand
- NBH Q3 EBITDA loss was \$ 37 m

455,000 t 432,000 t \$336 m \$313 m 100% 4% 3% 12% 14% 13% 16% Other revenue 80% 25% 24% 27% 26% ■ Pre-painted 60% 40% CRC 62% 61% 56% 54% 20% HRC

NLMK USA SALES AND REVENUE

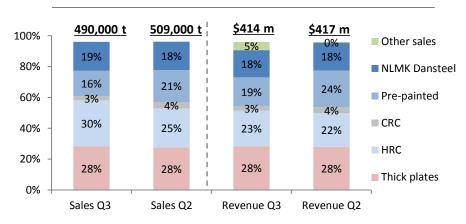
REVENUE AND EBITDA



NLMK EUROPE SALES AND REVENUE

Revenue Q3

Revenue Q2



APPENDICES

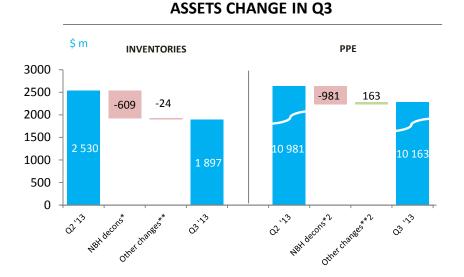
IMPACT OF NBH STAKE SALE

30 SEPTEMBER 2013 - SALE OF 20.5% STAKE IN NBH

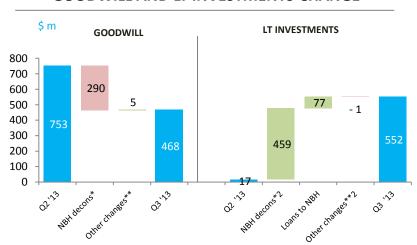
JOINT CONTROL – DECONSOLIDATION OF ASSETS UNDER US GAAP

FINANCIAL RESULTS FROM NBH SALE

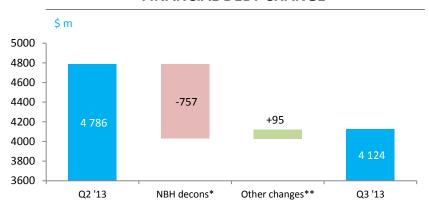
 Positive results of \$19 m (see Gains / (losses) on investments caption of the income statement)



GOODWILL AND LT INVESTMENTS CHANGE



FINANCIAL DEBT CHANGE

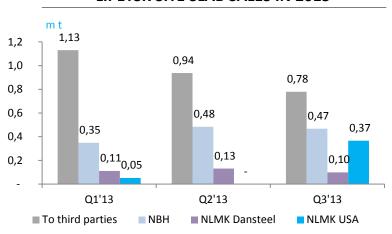


^{*} NBH balance at deconsolidation date

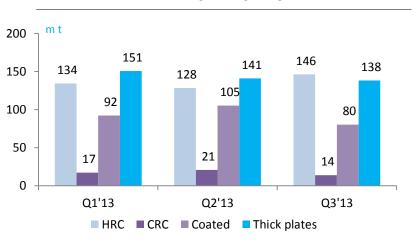
^{**} Q3 changes including intercompany balances between NLMK Group and NBH

FOREIGN ASSET PERFORMANCE

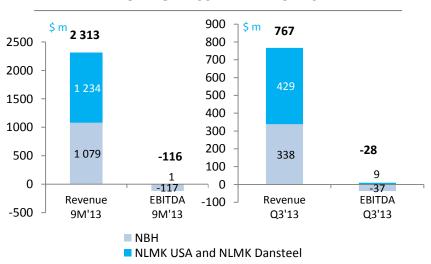
LIPETSK SITE SLAB SALES IN 2013



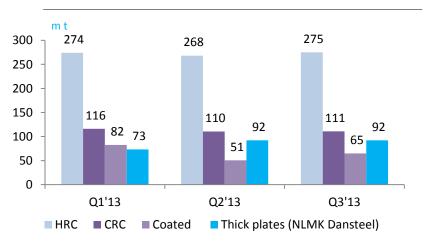
NBH STEEL SALES



FOREIGN ASSET FINANCIALS



NLMK USA AND NLMK DANSTEEL STEEL SALES



NLMK KALUGA

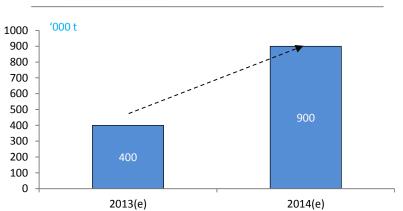
2013 RESULTS

- The plant is operating in hot testing mode
- In Q4'13 maximum capacity utilization is expected
- 75% of Q3 sales in Moscow and Moscow region

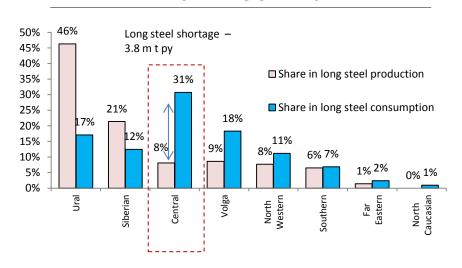
2014 PRODUCTION PLAN

2014 production will be about 0.9 m t

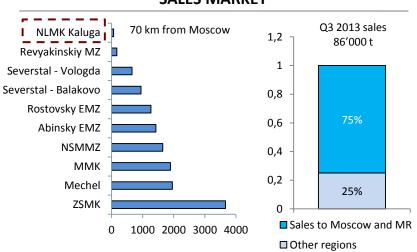
NLMK KALUGA PRODUCTION PLAN



LONG STEEL PRODUCTION/CONSUMPTION BALANCE BY REGION IN 2012



MOSCOW AND MOSCOW REGION – NEAREST AND KEY SALES MARKET



CASH COST OF SLABS

CONSOLIDATED CASH COST OF SLABS (AT LIPETSK SITE)

Cost item	Q3'13	Q2′13	Δ, \$/t
Coke and coking coal	\$84	\$91	-\$7
Iron ore	\$60	\$64	-\$4
Scrap	\$29	\$37	-\$8
Other materials	\$27	\$31	-\$4
Electricity	\$23	\$21	+\$2
Natural gas	\$21	\$18	+\$3
Personnel	\$33	\$33	0
Other expenses	\$52	\$53	-\$1
Total	\$329	\$348	-\$19

CASH COST OF SLABS (AT LIPETSK SITE), 2012-2013

Period	\$/t
Q1 '12	\$395
Q2 '12	\$411
Q3 '12	\$383
Q4 '12	\$361
Q1 '13	\$364
Q2'13	\$348
Q3 '13	\$329

SEGMENTAL INFORMATION

Q3 2013 (million USD)	Steel	Foreign rolled	Long products	Mining	All other	Totals	Intersegmental operations and	Consolidated
(products	•				balances	
Revenue from external customers	1 529	749	355	86	0	2 720		2 720
Intersegment revenue	472	1	114	226		813	(813)	
Gross profit / (loss)	299	(15)	70	206	(0)	560	(62)	497
Operating income/(loss)	44	(83)	18	173	(1)	151	(2)	149
as % of net sales	2%	(11%)	4%	55%				5%
Income / (loss), net of income tax	258	(84)	(4)	144	0	313	(175)	138
as % of net sales	13%	(11%)	(1%)	46%				5%
Segment assets including goodwill ¹	13 325	2 039	2 787	2 272	52	20 475	(4 170)	16 305

Q2 2013	Charl	Foreign	Long	8.411	All salsss	T-4-1-	Intersegmental	Consolidated	
(million USD)	Steel	rolled products	products	Mining	All other	Totals	operations and balances		
Revenue from external customers	1 685	730	314	100	0	2 829		2 829	
Intersegment revenue	371	1	113	249		734	(734)		
Gross profit / (loss)	352	(44)	43	242	0	592	(40)	552	
Operating income/(loss)	81	(110)	2	209	(0)	182	(2)	180	
as % of net sales	4%	(15%)	1%	60%				6%	
Income / (loss), net of income tax	253	(182)	(42)	211	0	241	(208)	33	
as % of net sales	12%	(25%)	(10%)	60%				1%	
Segment assets including goodwill ¹	13 419	3 662	2 721	2 292	54	22 148	(4 510)	17 638	

¹ as at 30.09.2013

QUARTERLY DATA: CONSOLIDATED STATEMENT OF INCOME

	Q3 2013	Q2 2013	Q3 2013/Q2 2013		2 2013 9M 2013		9M 2013/9M 2012	
(mln USD)			+/-	%			+/-	%
Revenue	2 720	2 829	(110)	(4%)	8 405	9 354	(949)	(10%)
Production cost	(1 993)	(2 058)	65	(3%)	(6 175)	(6 510)	335	(5%)
Depreciation and amortization	(230)	(220)	(10)	4%	(656)	(569)	(87)	15%
Gross profit	497	552	(54)	(10%)	1 573	2 275	(702)	(31%)
General and administrative expenses	(108)	(112)	4	(4%)	(339)	(335)	(4)	1%
Selling expenses	(212)	(227)	15	(7%)	(696)	(871)	174	(20%)
Taxes other than income tax	(28)	(33)	4	(13%)	(97)	(127)	30	(23%)
Operating income	149	180	(31)	(17%)	440	942	(502)	(53%)
Loss on disposals of property, plant and equipment	(11)	(4)	(7)	174%	(17)	(38)	21	(55%)
Gains / (losses) on investments	26	(3)	29		23	(0)	23	
Interest income	10	12	(2)	(15%)	32	18	14	74%
Interest expense	(22)	(27)	5	(18%)	(80)	(38)	(42)	112%
Foreign currency exchange gain / (loss), net	52	(5)	57		21	(11)	31	
Other expense, net	(7)	(10)	3	(29%)	(26)	(35)	9	(27%)
Income before income tax	197	143	55	38%	393	839	(446)	(53%)
Income tax expense	(59)	(110)	51	(46%)	(186)	(223)	37	(17%)
Equity in net earnings of associate	0	0	(0)	(5%)	0	0	(0)	(34%)
Net income	138	33	105	319%	207	616	(409)	(66%)
Add: Net loss attributable to the non-controlling interest	(1)	1	(1)		2	2	1	42%
Net income attributable to NLMK stockholders	138	34	104	309%	209	617	(408)	(66%)
EBITDA	379	400	(21)	(5%)	1 096	1 511	(415)	(27%)

CONSOLIDATED CASH FLOW STATEMENT

(Gains) / losses on investments, net (26) (23) (23) (23) (32		Q3 2013	9M 2013	9M 2012	9M 2013/9I	M 2012
Net income 138 207 616 (409)	(mln. USD)				+/-	%
Adjustments to reconcile net income to net cash provided by operating Depreciation and amortization 230 656 569 87	Cash flow from operating activities					
Depreciation and amortization 230 656 559 87 Loss on disposals of property, plant and equipment 11 17 38 (21) (Gains) / losses on investments, net (26) (23) 0 (23) (32) (3	Net income	138	207	616	(409)	(66%)
Loss on disposals of property, plant and equipment	Adjustments to reconcile net income to net cash provided by operating					
Gains / Insers on investments, net (26) (23)	Depreciation and amortization	230	656	569	87	15%
Interest income	Loss on disposals of property, plant and equipment	11	17	38	(21)	(55%)
Interest expense	(Gains) / losses on investments, net	(26)	(23)	0	(23)	
Equity in net ernings of associates (0) (0) (0) (0) (0) 0 Deferred income tax expense / (benefit) 20 20 20 (2) 22 (2) (23 (23 (25 (25 (25 (25 (25 (25 (25 (25 (25 (25	Interest income	(10)	(32)		(32)	
Deferred income tax expense / (benefit)	Interest expense	22	80		80	
Changes in operating assets and liabilities Changes in operating assets in operating assets in operating assets in operating assets Changes in operating assets Caption	Equity in net ernings of associates	(0)	(0)	(0)	0	(34%)
Changes in operating assets and liabilities Changes in operating assets and country receivable Cay C	Deferred income tax expense / (benefit)	20	20	(2)	22	
Changes in operating assets and liabilities Clincrease / decrease in accounts receivable (295) (417) 75 (492) Decrease in inventories 51 152 128 24 Decrease in other current assets 4 6 19 (13) Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 368 333 50 283 Increase in accounts payable and other liabilities 7 28 Interest received 77 28 Interest received 77 28 Interest received 77 28 Interest received 77 28 Interest paid (24) (71) Net cash provided from operating activities 432 987 1491 Cash flow from investing activities 2 3 24 (21) Purchases and construction of property, plant and equipment 2 2 3 24 (21) Purchases and construction of property, plant and equipment (281) (558) (1157) 500 Proceeds from sale of investments, net 11 19 0 19 Proceeds from sale of investments, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) (10) (10) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities (604) (1002) (1064) (1002) (1065) (1002) Proceeds from borrowings and notes payable (601) (1666 (551) (1115) (115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (381) (150) (166) (155) (115) Dividends to shareholders (381) (150) (166) (150) (100) Net (decrease) / increase in cash and cash equivale	Gains on derivatives	(16)	(7)	(7)	(0)	2%
Increase / decrease in accounts receivable (295) (417) 75 (492) Decrease in intentories 51 152 128 24 Decrease in intentories 4 6 19 (13) Increase in accounts payable and other liabilities 368 333 50 283 Increase / (decrease) in current income tax payable (3) 21 (2) 23 Cash provided from operating activities 449 1030 1491 (461) Interest received 7 28 Interest paid (24) (71) Net cash provided from operating activities 432 987 1491 Cash flow from investing activities 2 3 2 (21) Purchases and construction of property, plant and equipment 2 3 2 (21) Purchases and construction of property, plant and equipment (281) (558) (1157) 500 Proceeds from sale of property, plant and equipment (281) (658) (1157) 500 (Placement) / withdrawal of bank deposits, net 11 19 0 0 19 (Placement) / withdrawal of bank deposits, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) Disposal of investments 46 46 Acquisition of additional stake in existing subsidiary (10) (10) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities (601) (1666) (551) (1115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net (account of the provided by financing activities (208) (135) (635) (770) Net (decrease) / increase in cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1241 951 797 154	Other	(45)	17	8	8	
Decrease in inventories	Changes in operating assets and liabilities					
Decrease in other current assets 4 6 19 (13) Increase in accounts payable and other liabilities 368 333 50 283 Increase/(decrease) in current income tax payable (3) 21 (2) 23 Cash provided from operating activities 449 1030 1491 (461) Interest received 7 28 Interest paid (24) (71) Net cash provided from operating activities* 432 987 1491 Cash flow from investing activities 7 28 Proceeds from sale of property, plant and equipment 2 3 24 (21) Purchases and construction of property, plant and equipment (281) (658) (1157) 500 Proceeds from sale of investments, net 11 19 0 19 Placement/ / withdrawal of bank deposits, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) Disposal of investments 46 46 Acquisition of additional stake in existing subsidiary (10) (10) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities (601) (1666) (551) (1115) Capital lease payments (77) (19) (17) (2) Dividends to shareholders (33) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) (635) (770) Net (decrease) / increase in cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1241 951 797 154	(Increase) / decrease in accounts receivable	(295)	(417)	75	(492)	
Increase in accounts payable and other liabilities 368 333 50 283 Increase/(decrease) in current income tax payable (3) 21 (2) 23 Cash provided from operating activities 449 1030 1491 (461) Interest received 7 28 Interest paid (24 (71) Net cash provided from operating activities* 432 987 1491 Cash flow from investing activities 7 28 Proceeds from sale of property, plant and equipment 2 3 24 (21) Purchases and construction of property, plant and equipment (281) (658) (1157) 500 Proceeds from sale of investments, net 11 19 0 19 (Placement) / withdrawal of bank deposits, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) Disposal of investments 46 46 Acquisition of additional stake in existing subsidiary (10) (10) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities (601) (1666) (551) (1115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (33) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) (635) (770) Net (decrease) / increase in cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1241 951 797 154	Decrease in inventories	51	152	128	24	19%
Increase/(decrease) in current income tax payable (3) 21 (2) 23	Decrease in other current assets	4	6	19	(13)	(70%)
Cash provided from operating activities	Increase in accounts payable and other liabilities	368	333	50	283	
Interest received 17	Increase/(decrease) in current income tax payable	(3)	21	(2)	23	
Interest paid (24) (71) (71) (71) (71) (71)				1 491	(461)	(31%)
Net cash provided from operating activities Cash flow from investing activities						
Cash flow from investing activities Proceeds from sale of property, plant and equipment Proceeds from sale of property, plant and equipment Purchases and construction of property, plant and equipment Proceeds from sale of investments, net Proceeds from sale of investments, net Prepayment of bank deposits, net Prepayment for acquisition of interests in new subsidiaries Disposal of investments Acquisition of additional stake in existing subsidiary Pet ash used in investing activities Proceeds from borrowings and notes payable Repayments of borrowings and notes payable Repayments of borrowings and notes payable Capital lease payments (7) (19) (17) (2) Dividends to shareholders Net cash (used in) / provided by financing activities Ret (21) Proceeds from borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities Ret (208) (135) 635 (770) Ret (decrease) / increase in cash and cash equivalents Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period	Interest paid	(24)	(71)			
Proceeds from sale of property, plant and equipment Purchases and construction of property, plant and equipment Purchases and construction of property, plant and equipment Purchases and construction of property, plant and equipment Proceeds from sale of investments, net Prepayment for acquisition of interests in new subsidiaries Prepayment for acquisition of interests in new subsidiaries Property interests Acquisition of additional stake in existing subsidiary Prepayment for additional stake in existing subsidiary Prepayments of financing activities Proceeds from borrowings and notes payable Proceeds from borrowings and	Net cash provided from operating activities*	432	987	1 491		
Purchases and construction of property, plant and equipment (281) (658) (1 157) 500 Proceeds from sale of investments, net 11 19 0 19 (Placement) / withdrawal of bank deposits, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) (157) Disposal of investments 46 46 Acquisition of additional stake in existing subsidiary (100) (100) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities (604) (1002) (1063) 61 Cash flow from financing activities (604) (1002) (1063) 61 Cash flow from financing activities (601) (1664) 1320 344 Repayments of borrowings and notes payable (601) (1666) (551) (1115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (Cash flow from investing activities					
Proceeds from sale of investments, net (Placement) / withdrawal of bank deposits, net (Placement) / withdrawal of bank deposits, net (Prepayment for acquisition of interests in new subsidiaries (I57) Disposal of investments Acquisition of additional stake in existing subsidiary (I0) Net cash used in investing activities (G04) Cash flow from financing activities Proceeds from borrowings and notes payable Acquired from borrowings and notes payable Acquired for acquisition of additional stake in existing subsidiary (I0) Net cash used in investing activities Proceeds from borrowings and notes payable Acquired from bo			_		` '	(87%)
(Placement) / withdrawal of bank deposits, net (381) (403) 227 (630) Prepayment for acquisition of interests in new subsidiaries (157) Disposal of investments 46 46 Acquisition of additional stake in existing subsidiary (100) (100) Net cash used in investing activities (604) (1 002) (1 063) 61 Cash flow from financing activities 8 8 8 8 Proceeds from borrowings and notes payable 402 1 664 1 320 344 Repayments of borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797	Purchases and construction of property, plant and equipment	(281)	(658)	(1 157)	500	(43%)
Prepayment for acquisition of interests in new subsidiaries Disposal of investments Acquisition of additional stake in existing subsidiary Net cash used in investing activities Cash flow from financing activities Proceeds from borrowings and notes payable Repayments of borrowings and notes payable Capital lease payments Dividends to shareholders Net cash (used in) / provided by financing activities Net (decrease) / increase in cash and cash equivalents Effect of exchange rate changes on cash and cash equivalents Cash and cash equivalents at the beginning of the period 100 (100) (106) (100) (Proceeds from sale of investments, net	11	19	0	19	
Disposal of investments Acquisition of additional stake in existing subsidiary (10) Net cash used in investing activities Cash flow from financing activities Proceeds from borrowings and notes payable Repayments of borrowings and notes payable Capital lease payments Dividends to shareholders Net cash (used in) / provided by financing activities Net (decrease) / increase in cash and cash equivalents Effect of exchange rate changes on cash and cash equivalents Cash and cash equivalents at the beginning of the period 100 (100	(Placement) / withdrawal of bank deposits, net	(381)	(403)	227	(630)	
Acquisition of additional stake in existing subsidiary (10) (10) Net cash used in investing activities (604) (1002) (1063) 61 Cash flow from financing activities Proceeds from borrowings and notes payable Repayments of borrowings and notes payable (601) (1666) (551) (1115) (1115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) (365) (770) Net (decrease) / increase in cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1241 951 797 154	Prepayment for acquisition of interests in new subsidiaries			(157)		
Net cash used in investing activities (604) (1 002) (1 063) 61 Cash flow from financing activities Proceeds from borrowings and notes payable 402 1 664 1 320 344 Repayments of borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Disposal of investments	46	46			
Cash flow from financing activities 402 1 664 1 320 344 Proceeds from borrowings and notes payable (601) (1 666) (551) (1 115) Repayments of borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Acquisition of additional stake in existing subsidiary		(10)		(10)	
Proceeds from borrowings and notes payable 402 1 664 1 320 344 Repayments of borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Net cash used in investing activities	(604)	(1 002)	(1 063)	61	(6%)
Repayments of borrowings and notes payable (601) (1 666) (551) (1 115) Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	· ·					
Capital lease payments (7) (19) (17) (2) Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Proceeds from borrowings and notes payable	402	1 664	1 320	344	26%
Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Repayments of borrowings and notes payable	(601)	(1 666)	(551)	(1 115)	202%
Dividends to shareholders (3) (113) (116) 2 Net cash (used in) / provided by financing activities (208) (135) 635 (770) Net (decrease) / increase in cash and cash equivalents (381) (150) 1 063 (1 213) Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Capital lease payments	(7)	(19)	(17)	(2)	13%
Net cash (used in) / provided by financing activities(208)(135)635(770)Net (decrease) / increase in cash and cash equivalents(381)(150)1 063(1 213)Effect of exchange rate changes on cash and cash equivalents(25)34(58)92Cash and cash equivalents at the beginning of the period1 241951797154	. , ,	٠,	` '	` '	, ,	(2%)
Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Net cash (used in) / provided by financing activities		<u>`</u>	<u>`</u>	(770)	(=)
Effect of exchange rate changes on cash and cash equivalents (25) 34 (58) 92 Cash and cash equivalents at the beginning of the period 1 241 951 797 154	Net (decrease) / increase in cash and cash equivalents	(381)	(150)	1 063	(1 213)	
Cash and cash equivalents at the beginning of the period 1 241 951 797 154						
		, ,		` '		19%
Cash and cash equivalents at the end of the period 835 1803 (968)	Cash and cash equivalents at the end of the period	835	835	1 803	(968)	(54%)

CONSOLIDATED BALANCE SHEET

	as at 30.09.2013	as at 30.06.2013	as at 31.03.2013	as at 31.12.2012	as at 30.09.2012	as at 30.06.2012	as at 31.03.2012
	30.09.2013	30.06.2013	31.03.2013	31.12.2012	30.09.2012	30.06.2012	31.03.2012
(mln. USD)							
ASSETS							
Current assets	4 918	5 537	5 834	5 469	6 287	5 230	5 714
Cash and cash equivalents	835	1 241	1 220	951	1 803	769	926
Short-term investments	516	121	271	107	11	10	11
Accounts receivable and advances given, net	1 540	1 497	1 557	1 491	1 559	1 642	1 786
Inventories, net	1 897	2 530	2 689	2 827	2 819	2 733	2 904
Deferred income tax assets	120	121	71	63	54	28	24
Other current assets, net	9	27	25	30	42	47	63
Non-current assets	11 388	12 101	12 677	12 988	12 661	11 873	12 895
Long-term investments, net	552	17	20	19	13	9	9
Property, plant and equipment, net	10 163	10 981	11 442	11 753	11 458	10 716	11 664
Intangible assets	121	129	136	142	146	148	159
Goodwill	468	753	776	786	778	752	802
Other non-current assets	32	31	36	38	25	17	17
Deferred income tax assets	50	189	266	250	240	230	244
Total assets	16 305	17 638	18 510	18 458	18 949	17 103	18 609
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities	1 760	2 647	2 940	3 302	4 155	3 579	3 577
Accounts payable and other liabilities	1 104	1 609	1 412	1 462	1 713	1 582	1 783
Short-term borrowings	616	994	1 484	1 816	2 434	1 971	1 781
Current income tax liability	40	44	45	24	9	26	12
Non-current liabilities	4 147	4 695	4 678	4 065	3 875	3 329	3 880
Long-term borrowings	3 508	3 792	3 459	2 816	2 850	2 373	2 693
Deferred income tax liability	578	746	765	792	752	690	762
Other long-term liabilities ,	61	157	454	457	273	266	425
Total liabilities	5 906	7 342	7 619	7 367	8 030	6 908	7 457
Stockholders' equity		_		_			
Common stock	221	221	221	221	221	221	221
Statutory reserve	10	10	10	10	10	10	10
Additional paid-in capital	257	257	257	306	306	306	306
Other comprehensive income	(1 772)	(1 736)	(1 224)	(997)	(1 178)	(1 738)	(613)
Retained earnings	11 676	11 538	11 620	11 582	11 604	11 437	11 272
NLMK stockholders' equity	10 392	10 290	10 885	11 123	10 964	10 237	11 196
Non-controlling interest	7	6	7	(33)	(45)	(42)	(45)
Total stockholders' equity	10 399	10 296	10 892	11 090	10 919	10 195	11 151
Total liabilities and stockholders' equity	16 305	17 638	18 510	18 458	18 949	17 103	18 609

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