# **BANK VOZROZHDENIE**

International Financial Reporting Standards Interim Condensed Consolidated Financial Statements

(unaudited)

September 30, 2013

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| Bank Vozrozhdenie  |
|--|
| Interim Condensed Consolidated Statement of financial position |

| In millions of Russian Roubles                                   | Note | September 30,<br>2013 (unaudited) | December 31,<br>2012 |
|--|------|-----------------------------------|----------------------|
| ASSETS   |      |                                   |                      |
| Cash and cash equivalents  | 3    | 33 254                            | 40 885               |
| Mandatory cash balances with the Central Bank of the Russian     | ÷    |                                   |                      |
| Federation   |      | 2 475                             | 2 097                |
| Trading securities   | 4    | 6 548                             | 5 884                |
| Due from other banks   | 5    | 1 243                             | 5 794                |
| Loans and advances to customers                                  | 6    | 155 043                           | 141 662              |
| Investment securities available for sale                         | 7    | 7 100                             | 2 476                |
| Premises and equipment   |      | 3 018                             | 3 064                |
| Other financial assets   |      | 1 102                             | 1 103                |
| Non-current assets classified as held for sale                   | 8    | 647                               | 898                  |
| Differed tax asset   |      | 1 399                             | 1 222                |
| Other assets   | 8    | 4 832                             | 3 977                |
| TOTAL ASSETS   |      | 216 661                           | 209 062              |
| LIABILITIES  |      |                                   |                      |
| Due to other banks   | 9    | 8 779                             | 7 647                |
| Customer accounts  | 10   | 170 527                           | 163 876              |
| Debt securities in issue   | 11   | 9 192                             | 7 032                |
| Other borrowed funds   | 11   | -                                 | 2 803                |
| Other financial liabilities                                      |      | 288                               | 350                  |
| Other liabilities  |      | 924                               | 496                  |
| Subordinated loans   | 12   | 5 337                             | 6 051                |
| TOTAL LIABILITIES  |      | 195 047                           | 188 255              |
| EQUITY   |      |                                   |                      |
| Share capital  |      | 250                               | 250                  |
| Share premium  |      | 7 306                             | 7 306                |
| Retained earnings  |      | 13 878                            | 13 124               |
| Revaluation reserve for investment securities available for sale |      | 180                               | 13 124               |
| TOTAL EQUITY   |      | 21 614                            | 20 807               |
| TOTAL LIABILITIES AND EQUITY                                     |      | 216 661                           | 209 062              |

Approved and signed on November 25, 2013

Mr Alexander V. Dolgopolov Chairman of the Management Board Ms Elena V. Volik Acting Chief Accountant

| 13<br>13 | (unaudited)<br>14 013<br>(7 173) | (unaudited)<br>12 150   | (unaudited)   | (unaudited)   |
|----------|----------------------------------|---|---|---|
|          |                                  | 12 150  |   |   |
| 13       | (7 173)                          | 12 100  | 4 916   | 4 263   |
|          | (*****)                          | (5 486)   | (2 493)   | (2 010)   |
|          | 6 840                            | 6 664   | 2 423   | 2 253   |
| 6        | (3 595)                          | (2 271)   | (1 320)   | (1 083)   |
|          |                                  |   |   |   |
|          | 3 245                            | 4 393   | 1 103   | 1 170   |
| 14       | 4 024                            | 4 029   | 1 437   | 1 424   |
| 14       | (455)                            | (292)   | (190)   | (104)   |
|          |                                  |   |   | _   |
|          | -                                |   | -   | 5   |
|          | 21                               | 373   | 176   | 121   |
|          | 336                              | (64)  | (129)   | 8   |
|          |                                  |   |   |   |
|          | -                                | 4   | -   | 1   |
| 45       |                                  |   | -   | 165   |
| 15       |                                  | . ,   | . ,   | (2 051)   |
|          |                                  |   |   | (2)   |
|          | 2                                | 2   | 2   | 2   |
|          | 984                              | 2 232   | 326   | 739   |
|          | (216)                            | (445)   | (79)  | (156)   |
|          | 768                              | 1 787   | 247   | 583   |
|          |                                  |   |   |   |
|          |                                  |   |   |   |
|          | 69                               | 33  | 17  | 8   |
|          | (16)                             | (18)  | (1)   | 21  |
|          | ()                               | (10)  | (.)   |   |
|          | 53                               | 15  | 16  | 29  |
|          | 821                              | 1 802   | 263   | 612   |
|          | 31                               | 72  | 10  | 24  |
|          | 14                               | 6       (3 595)         14       4 024         14       4 024         14       (455)         19       21         336       -         15       (6 360)         (26)       2         984       (216)         768       -         69       (16)         53       - | 6 $(3 595)$ $(2 271)$ 3 2454 393144 0244 02914(455)19(4)21373336(64)-417833815(6 360)(6 231)(26)(216)229842 232(216)(445)226933(16)(18)53158211 802 | 6 $(3595)$ $(2271)$ $(1320)$ 3245       4393       1103         14       4024       4029       1437         14 $(455)$ $(292)$ $(190)$ 19 $(4)$ 25         21       373       176         336 $(64)$ $(129)$ -       -       4         15 $(6360)$ $(6231)$ $(2134)$ (26) $(216)$ $(216)$ $(28)$ 2       2       2       2         984       2 232       326 $(216)$ $(245)$ $(79)$ 768       1 787       247         69       33       17 $(16)$ $(18)$ $(1)$ 53       15       16         821       1 802       263 |

## Bank Vozrozhdenie Interim Condensed Consolidated Statement of Changes in Equity

| In millions of Russian Roubles   | Share<br>capital | Share<br>premium | Revaluation reserve<br>for investment<br>securities available<br>for sale | Retained<br>earnings | Total     |
|--|------------------|------------------|---|----------------------|-----------|
| Balance at January 1, 2012   | 250              | 7 306            | 127   | 13 124               | 20 807    |
| Profit for the nine months ended<br>September 30, 2013<br>Other comprehensive income | -                | -                | -<br>53   | 768<br>-             | 768<br>53 |
| Total comprehensive income<br>for the nine months ended<br>September 30, 2013        | -                | -                | 53  | 768                  | 821       |
| Dividends declared   | -                | -                | -   | (14)                 | (14)      |
| Balance at September 30, 2013  | 250              | 7 306            | 180   | 13 878               | 21 614    |

| In millions of Russian Roubles   | Share<br>capital | Share<br>premium | Revaluation reserve<br>for investment<br>securities available<br>for sale | Retained<br>earnings | Total       |
|--|------------------|------------------|---|----------------------|-------------|
| Balance at December 31, 2011   | 250              | 7 306            | 99  | 10 807               | 18 462      |
| Profit for the nine months ended<br>September 30, 2012<br>Other comprehensive income | -                | -                | -<br>15   | 1 787<br>-           | 1 787<br>15 |
| Total comprehensive income<br>for the nine months ended<br>September 30, 2012        | -                | -                | 15  | 1 787                | 1 802       |
| Dividends declared   | -                | -                | -   | (14)                 | (14)        |
| Balance at September 30, 2012  | 250              | 7 306            | 114   | 12 580               | 20 250      |

| In millions of Russian Roubles   | 9M ended<br>September 30,<br>2013 (unaudited) | 9M ended<br>September 30,<br>2012 (unaudited) |
|--|---|---|
| Cash flows from operating activities   | · · ·   |   |
| Interest received  | 14 017  | 11 895  |
| Interest paid  | (6 539)                                       | (5 052)                                       |
| Fees and commissions received  | `4 034́                                       | <b>`</b> 3 989                                |
| Fees and commissions paid  | (455)   | (292)   |
| Net income received from trading in trading securities                                     | 1   | 19  |
| Net income received from trading in foreign currencies                                     | 21  | 373   |
| Other operating income received  | 165   | 338   |
| Administrative and other operating expenses paid   | (5 678)                                       | (5 444)                                       |
| Income tax paid  | (365)   | (713)   |
| Cash flows from operating activities before changes in operating assets<br>and liabilities | 5 201   | 5 113   |
| Changes in operating assets and liabilities  |   |   |
| Net increase in mandatory cash balances with the Central Bank of the Russian               |   |   |
| Federation   | (378)   | (193)   |
| Net increase in trading securities   | (263)   | (684)   |
| Net decrease in due from other banks   | 4 576   | 555   |
| Net increase in loans and advances to customers  | (16 752)                                      | (15 510)                                      |
| Net decrease in other financial assets   | 25  | 109   |
| Net increase in other assets   | (44)  | (15)  |
| Net increase/(decrease) in due to other banks  | 1 017   | (96)<br>6 423                                 |
| Net increase in customer accounts<br>Net increase in debt securities in issue              | 4 049<br>2 162                                | 1 202   |
| Net (decrease)/increase in other financial liabilities                                     | (66)  | 1 202   |
| Net decrease in other liabilities  | (19)  | (110)   |
| Net decrease in other borrowed funds   | (2 803)                                       | -   |
| Net cash used in operating activities  | (3 295)                                       | (2 087)                                       |
| Cash flows from investing activities   |   |   |
| Acquisition of investment securities available for sale                                    | (6 191)                                       | (2 591)                                       |
| Proceeds from disposal of investment securities available for sale                         | 1 674   | 61  |
| Acquisition of premises and equipment  | (229)   | (394)   |
| Proceeds from disposal of non-current assets held for sale                                 | 94  | 189   |
| Proceeds from disposal of premises and equipment   | 7   | 20  |
| Proceeds from disposal of investment properties<br>Dividends received                      | 9<br>2  | 25<br>2                                       |
| Net cash used in investing activities  | (4 634)                                       | (2 688)                                       |
|  | ( )   | , ,   |
| Cash flows from financing activities   | 4 000   | 4 000   |
| Receipt of subordinated loans  | 1 000   | 1 000   |
| Repayment of subordinated loans  | (1 957)                                       | - (225)                                       |
| Repayment of funding from an international financial institute<br>Dividends paid           | (167)<br>(14)                                 | (235)   |
|  |   | (14)  |
| Net cash (used in) / from financing activities   | (1 138)                                       | 751   |
| Effect of exchange rate changes on cash and cash equivalents                               | 1 436   | (659)   |
| Net decrease in cash and cash equivalents  | (7 631)                                       | (4 683)                                       |
| Cash and cash equivalents at the beginning of the year                                     | 40 885  | 37 755  |
| Cash and cash equivalents at the end of the reporting period                               | 33 254  | 33 072  |
|  |   |   |

## 1 Introduction

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IAS) 34 "Interim Financial Reporting" ("IFRS (IAS) 34") for the nine months ended on September 30, 2013 for Bank Vozrozhdenie (the "Bank") and its special-purpose entities, Closed joint stock company "Mortgage agent Vozrozhdenie 1" and Closed joint stock company "Mortgage agent Vozrozhdenie 2" (together referred to as the "Group").

**Presentation currency.** These interim condensed consolidated financial statements are presented in millions of Russian Roubles ("RR millions").

CBRF principal rates of exchange used for translating foreign currency balances were USD 1 = RR 32.3451 as at September 30, 2013, USD 1 = RR 30.3727 as at December 31, 2012, USD 1 = RR 31.1951 as at September 28, 2012 and EUR 1 = RR 43.6497, 40.2286 and 40.2074 respectively.

## 2 Critical Accounting Estimates and Judgements in Applying Accounting Policies

These interim condensed consolidated financial statements are to be considered along with the Group's annual financial statements for the year ended December 31, 2012.

These interim condensed consolidated financial statements do not contain all notes which are obligatory to disclosure in a full version of financial statements.

Principles and methods of accounting policy applied in these interim condensed consolidated financial statements comply with the principles and methods applied and described in the Group's annual Financial Statements for the year ended December 31, 2012.

Judgments made by the Group's management while applying accounting policy comply with the judgments described in the Bank's annual Financial Statements for 2012. The Group's Management did not apply any new estimates and judgments. As a result of applying estimates and judgments described in the Group's financial statements for the year ended December 31, 2012, the Group's assets, revenues and income for the nine months ended September 30, 2013 did not change materially.

## 3 Cash and Cash Equivalents

| In millions of Russian Roubles  | September 30,<br>2013 (unaudited) | December 31,<br>2012 |
|---|-----------------------------------|----------------------|
| Cash on hand<br>Correspondent accounts and overnight placements with banks of | 6 463                             | 8 616                |
| - Russian Federation  | 7 678                             | 1 049                |
| - Other countries   | 14 626                            | 16 550               |
| Cash balances with the CBRF (other than mandatory cash balances)              | 4 487                             | 14 670               |
| Total cash and cash equivalents   | 33 254                            | 40 885               |

Cash and cash equivalents are not impaired and are not collateralized.

## Bank Vozrozhdenie Notes to the Interim Condensed Consolidated Financial Statements – September 30, 2013

## 4 Trading Securities

| In millions of Russian Roubles              | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|---|-----------------------------------|----------------------|
| Corporate Eurobonds                         | 5 434                             | 1 517                |
| Corporate bonds<br>Federal loan bonds (OFZ) | 1 114                             | 3 636<br>603         |
| Municipal bonds                             | -                                 | 102                  |
| Total debt securities                       | 6 548                             | 5 858                |
| Corporate shares                            | -                                 | 26                   |
| Total trading securities                    | 6 548                             | 5 884                |

All the securities included into trading securities portfolio have market quotations.

Trading securities are carried at fair value which also reflects any credit risk related write-downs. As trading securities are carried at their fair values based on observable market data, the Group does not analyse or monitor impairment indicators. Trading securities are used by the Group basically for managing liquidity risk.

The Bank is licensed by the Federal Commission for Securities Markets for trading in securities.

## 5 Due from Other Banks

| In millions of Russian Roubles   | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| Short-term placements with other banks<br>Insurance deposits with non-resident banks | 767<br>476                        | 5 406<br>388         |
| Total due from other banks   | 1 243                             | 5 794                |

## 6 Loans and Advances to Customers

| In millions of Russian Roubles   | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| Corporate loans - large  | 52 015                            | 44 587               |
| Corporate loans - medium   | 52 173                            | 51 849               |
| Corporate loans - small  | 28 461                            | 27 079               |
| Mortgage loans   | 27 608                            | 22 302               |
| Other loans to individuals   | 12 897                            | 10 548               |
| Total gross loans and advances to customers (before provision for loan impairment) | 173 154                           | 156 365              |
| Less: Provision for loan impairment  | (18 111)                          | (14 703)             |
| Total loans and advances to customers  | 155 043                           | 141 662              |

Loans are divided into corporate and retail.

For 2013 and 2012, the corporate portion of borrowers is further divided on the basis of total amount owed by the customer into the following categories: large – from of RR 750 million and over, medium – from RR 100 million to RR 750 million, small – less than RR 100 million.

Retail loans are divided into categories by product: mortgage loans and other loans to individuals including consumer loans, car loans and bank card loans.

Mortgage loans include securitised mortgage loans of RR 6 024 million. As at September 30, 2013, the carrying value of those mortgage loans equals to their nominal value.

Movements in the provision for loan impairment during the nine months of 2013 are as follows:

| In millions of Russian Roubles                            | Corporate<br>Ioans -<br>Iarge | Corporate<br>Ioans -<br>medium | Corporate<br>Ioans -<br>small | Mortgage<br>Ioans | Other<br>Ioans to<br>individuals | Total  |
|---|-------------------------------|--------------------------------|-------------------------------|-------------------|----------------------------------|--------|
| Provision for Ioan impairment<br>at January 1, 2013       | 5 291                         | 5 426                          | 2 831                         | 611               | 544                              | 14 703 |
| Provision for impairment during the year                  | 2 604                         | 569                            | 240                           | 42                | 140                              | 3 595  |
| Amounts written off during the<br>year as uncollectible   | -                             | -                              | (100)                         | -                 | (2)                              | (102)  |
| Result from disposal of loans<br>under cession agreements | -                             | -                              | (28)                          | -                 | (57)                             | (85)   |
| Provision for Ioan impairment<br>at September 30, 2013    | 7 895                         | 5 995                          | 2 943                         | 653               | 625                              | 18 111 |

Movements in the provision for loan impairment during 2012 are as follows:

| In millions of Russian Roubles   | Corporate<br>Ioans -<br>Iarge | Corporate<br>Ioans -<br>medium | Corporate<br>Ioans -<br>small | Mortgage<br>Ioans | Other<br>Ioans to<br>individuals | Total  |
|--|-------------------------------|--------------------------------|-------------------------------|-------------------|----------------------------------|--------|
| Provision for loan impairment<br>at January 1, 2012<br>Provision for impairment during | 3 514                         | 5 501                          | 2 876                         | 432               | 642                              | 12 965 |
| the year<br>Amounts written off during the   | 1 844                         | 397                            | 292                           | 179               | 10                               | 2 722  |
| year as uncollectible<br>Result from disposal of loans                                 | -                             | -                              | (283)                         | -                 | (9)                              | (292)  |
| under cession agreements   | (67)                          | (472)                          | (54)                          | -                 | (99)                             | (692)  |
| Provision for loan impairment at December 31, 2012                                     | 5 291                         | 5 426                          | 2 831                         | 611               | 544                              | 14 703 |

Economic sector risk concentrations within the customer loan portfolio are as follows:

|  | September 30, 2013 (u | December 31, 2012 |         |     |
|--|-----------------------|-------------------|---------|-----|
| In millions of Russian Roubles                 | Amount                | %                 | Amount  | %   |
| Manufacturing                                  | 47 288                | 27                | 42 466  | 28  |
| Individuals                                    | 40 504                | 23                | 32 850  | 21  |
| Trade  | 35 127                | 20                | 35 602  | 23  |
| Construction                                   | 14 660                | 9                 | 9 446   | 6   |
| Real estate                                    | 10 684                | 6                 | 8 381   | 5   |
| Agriculture                                    | 7 406                 | 4                 | 9 310   | 6   |
| Transport and communication                    | 4 775                 | 3                 | 8 225   | 5   |
| Finance  | 2 187                 | 1                 | 1 773   | 1   |
| State and public organisations                 | 672                   | 1                 | 1 670   | 1   |
| Other  | 9 851                 | 6                 | 6 642   | 4   |
| Total gross loans and advances to<br>customers | 173 154               | 100               | 156 365 | 100 |

State and public organisations exclude government owned profit orientated businesses.

As at September 30, 2013, the Group had 37 borrowers with aggregated loan amounts above RR 750 million. The total aggregate amount of these loans was RR 52 015 million or 30.04% of the gross loan portfolio before provision for impairment.

As at December 31, 2012, the Group had 33 borrowers with aggregated loan amounts above RR 750 million. The total aggregate amount of these loans was RR 44 587 million or 28.5% of the gross loan portfolio before provision for impairment.

Analysis by credit quality of loans outstanding at September 30, 2013 is as follows:

| In millions of Russian Roubles   | loans           | Corporate<br>Ioans<br>- medium |              | Mortgage<br>Ioans | Other<br>Ioans to<br>indivi-<br>duals | Total           |
|--|-----------------|--------------------------------|--------------|-------------------|---------------------------------------|-----------------|
| Neither past due nor impaired  |                 |                                |              |                   |                                       |                 |
| <ul> <li>Borrowers with credit history over two</li> </ul>                               | 10 70 1         |                                |              |                   |                                       | 10 70 1         |
| years  | 40 791<br>3 089 | -                              | -            | -                 | -                                     | 40 791<br>3 089 |
| <ul> <li>New large borrowers</li> <li>Corporate loans assessed on a portfolio</li> </ul> | 3 009           | -                              | -            | -                 | -                                     | 3 009           |
| basis issued in 2013   | -               | 27 437                         | 19 369       | -                 | -                                     | 46 806          |
| - Corporate loans assessed on a portfolio  |                 |                                |              |                   |                                       |                 |
| basis issued before 2013   | -               | 19 036                         | 6 121        | -                 | -                                     | 25 157          |
| Loans to individuals assessed on a portfolio basis:                                      |                 |                                |              |                   |                                       |                 |
| - Mortgage loans issued in 2013  | -               | -                              | -            | 8 686             | -                                     | 8 686           |
| - Mortgage loans issued before 2013  | -               | -                              | -            | 17 838            | -                                     | 17 838          |
| - consumer loans   | -               | -                              | -            | -                 | 9 887                                 | 9 887           |
| - credit cards   | -               | -                              | -            | -                 | 1 963                                 | 1 963           |
| - car loans  | -               | -                              | -            | -                 | 321                                   | 321             |
| Total gross neither past due nor impaired  | 43 880          | 46 473                         | 25 490       | 26 524            | 12 171                                | 154 538         |
| Past due but not impaired  |                 |                                |              |                   |                                       |                 |
| <ul> <li>less than 30 days overdue</li> </ul>  | -               | -                              | 29           | 708               | 228                                   | 965             |
| - 30 to 90 days overdue  | -               | -                              | -            | 18                | 9                                     | 27              |
| - 91 to 180 days overdue<br>- 181 to 360 days overdue                                    | -               | -                              | -            | 20<br>17          | 8<br>13                               | 28<br>30        |
|  | -               | -                              | -            | 17                | 13                                    | 30              |
| Total gross past due but not impaired  | -               | -                              | 29           | 763               | 258                                   | 1 050           |
| Loans collectively determined to be impaired   |                 |                                |              |                   |                                       |                 |
| - 30 to 90 days overdue  | -               | 104                            | 157          | -                 | 19                                    | 280             |
| - 91 to 180 days overdue   | -               | 135                            | 162          | -                 | 16                                    | 313             |
| - 181 to 360 days overdue<br>- over 360 days overdue                                     | -               | 50<br>3 365                    | 224<br>2 341 | -                 | 20<br>114                             | 294<br>5 820    |
|  | -               | 3 305                          | 2 341        | -                 | 114                                   | 5 620           |
| Total gross collectively impaired loans  | -               | 3 654                          | 2 884        | -                 | 169                                   | 6 707           |
| Loans individually determined to be  |                 |                                |              |                   |                                       |                 |
| impaired   |                 | 589                            |              |                   |                                       | 500             |
| <ul> <li>less than 30 days overdue</li> <li>30 to 90 days overdue</li> </ul>             | -               | 569                            | -            | 3                 | - 33                                  | 589<br>36       |
| - 91 to 180 days overdue   | 2 691           | -                              | -            | 3                 | 24                                    | 2 718           |
| - 181 to 360 days overdue  | 2 00 1          | -                              | -            | -                 | 44                                    | 44              |
| - over 360 days overdue  | 5 444           | 1 457                          | 58           | 315               | 198                                   | 7 472           |
| Total gross individually impaired loans  | 8 135           | 2 046                          | 58           | 321               | 299                                   | 10 859          |
| Less: provision for loan impairment  | (7 895)         | (5 995)                        | ) (2 943)    | (653)             | (625)                                 | (18 111)        |
| Total loans and advances to customers less provision for impairment                      | 44 120          | 46 178                         | 25 518       | 26 955            | 12 272                                | 155 043         |

Analysis by credit quality of loans outstanding at December 31, 2012 is as follows:

| In millions of Russian Roubles   | loans        | Corporate<br>Ioans<br>- medium |              | Mortgage<br>Ioans | Other<br>Ioans to<br>indivi-<br>duals | Total          |
|--|--------------|--------------------------------|--------------|-------------------|---------------------------------------|----------------|
| Neither past due nor impaired  |              |                                |              |                   |                                       |                |
| - Borrowers with credit history over two   | 30 909       |                                |              |                   |                                       | 30 909         |
| years<br>- New borrowers   | 8 233        |                                |              |                   |                                       | 8 233          |
| - Corporate loans assessed on a portfolio  |              |                                |              |                   |                                       |                |
| basis issued in 2012   | -            | 34 282                         | 20 121       | -                 | -                                     | 54 403         |
| <ul> <li>Corporate loans assessed on a portfolio<br/>basis issued before 2012</li> </ul> | -            | 12 746                         | 4 014        | -                 | -                                     | 16 760         |
| Loans to individuals assessed on a portfolio basis:                                      |              |                                |              |                   |                                       |                |
| - Mortgage loans issued in 2012  | -            | -                              | -            | 12 096            | -                                     | 12 096         |
| - Mortgage loans issued before 2012<br>- consumer loans                                  | -            | -                              | -            | 9 816<br>-        | -<br>7 756                            | 9 816<br>7 756 |
| - credit cards   | -            |                                |              |                   | 1 901                                 | 1 901          |
| - car loans  | -            | -                              | -            | -                 | 389                                   | 389            |
| Total gross neither past due nor impaired  | 39 142       | 47 028                         | 24 135       | 21 912            | 10 046                                | 142 263        |
| Past due but not impaired  |              |                                |              |                   |                                       |                |
| - less than 30 days overdue  | -            | -                              | 141          | 20                | 60                                    | 221            |
| - 30 to 90 days overdue<br>- 91 to 180 days overdue                                      | -            | -                              | -            | 20<br>171         | 13<br>5                               | 33<br>176      |
| - 181 to 360 days overdue  | -            | -                              | -            | 36                | 5                                     | 41             |
| Total gross past due but not impaired  | -            | -                              | 141          | 247               | 83                                    | 471            |
| Loans collectively determined to be impaired   | 1            |                                |              |                   |                                       |                |
| - less than 30 days overdue  | -            | -                              | 3            | -                 | -                                     | 3              |
| - 30 to 90 days overdue  | -            | -                              | 43           | -                 | 12                                    | 55             |
| - 91 to 180 days overdue   | -            | 347                            | 150          | -                 | 12                                    | 509            |
| <ul> <li>181 to 360 days overdue</li> <li>over 360 days overdue</li> </ul>               | -            | 449<br>2 568                   | 294<br>2 256 | -                 | 16<br>102                             | 759<br>4 926   |
|  |              |                                |              |                   |                                       |                |
| Total gross collectively impaired loans  | -            | 3 364                          | 2 746        | -                 | 142                                   | 6 252          |
| Loans individually determined to be<br>impaired  |              |                                |              |                   |                                       |                |
| - 30 to 90 days overdue  | -            | -                              | -            | -                 | 22                                    | 22             |
| - 91 to 180 days overdue<br>- 181 to 360 days overdue                                    | 3 726<br>960 | -                              | -            | -                 | 13<br>17                              | 3 739<br>977   |
| - over 360 days overdue  | 900<br>759   | -<br>1 457                     | -<br>57      | -<br>143          | 225                                   | 2 641          |
| Total gross individually impaired loans  | 5 445        | 1 457                          | 57           | 143               | 277                                   | 7 379          |
| Less impairment provision  | (5 291)      | (5 426)                        | ) (2 831)    | (611)             | (544)                                 | (14 703)       |
| Total loans and advances to customers less provision for impairment                      | 39 296       | 46 423                         | 24 248       | 21 691            | 10 004                                | 141 662        |

The Group believes that the borrowers with long credit history have a less degree of credit risk. The primary factors that the Group considers in determining whether a loan is impaired are its overdue status and realisability of related collateral, if any.

The Group applied the portfolio provisioning methodology prescribed by IAS 39 Financial Instruments: Recognition and Measurement, and set up portfolio provisions for impairment losses that were incurred but have not been specifically identified with any individual loan by the reporting date.

The Group's policy is to classify each loan as "neither past due nor impaired" until specific objective evidence of impairment of the loan is identified. The impairment provisions may exceed the total gross amount of individually impaired loans as a result of this policy and the portfolio impairment methodology.

Loans collectively determined to be impaired are represented by corporate small and medium loans, and loans to individuals except for mortgage loans, which have an overdue status as an impairment trigger event.

Past due but not impaired loans represent collateralised loans where the fair value of collateral together with consideration of discounting covers the overdue interest and principal repayments. The amount reported as past due but not impaired is the whole balance of such loans, not only the individual instalments that are past due.

Information about collateral at September 30, 2013 is as follows:

| In millions of Russian Roubles                                | Corporate<br>Ioans -<br>Iarge | Corporate<br>Ioans -<br>medium | Corporate<br>Ioans -<br>small | Mortgage<br>Ioans | Other<br>Ioans to<br>individuals | Total   |
|---|-------------------------------|--------------------------------|-------------------------------|-------------------|----------------------------------|---------|
| Unsecured loans   | 5 063                         | 3 136                          | 1 919                         | 1 645             | 9 256                            | 21 019  |
| Loans collateralised by:                                      |                               |                                |                               |                   |                                  |         |
| residential real estate                                       | -                             | -                              | -                             | 25 844            | 24                               | 25 868  |
| other real estate   | 22 396                        | 23 829                         | 10 721                        | 45                | 954                              | 57 945  |
| equipment, inventories, motor                                 |                               |                                |                               |                   |                                  |         |
| vehicles  | 8 378                         | 12 035                         | 8 371                         | -                 | 407                              | 29 191  |
| securities (promissory notes,                                 |                               |                                |                               |                   |                                  |         |
| shares)   | 1 612                         | 346                            | 48                            | 17                | 8                                | 2 031   |
| cash deposits   | -                             | -                              | 9                             | 14                | 28                               | 51      |
| state guarantees and guarantees                               |                               |                                |                               |                   |                                  |         |
| of the RF constituents  | 811                           | 1 536                          | 709                           | -                 | -                                | 3 056   |
| other guarantees and third parties'                           |                               |                                |                               |                   |                                  |         |
| guarantees  | 11 769                        | 9 867                          | 6 287                         | 43                | 2 167                            | 30 133  |
| other assets (other types of                                  | 4 000                         | 4 40 4                         | 0.07                          |                   | 50                               | 0.000   |
| property, rights)   | 1 986                         | 1 424                          | 397                           | -                 | 53                               | 3 860   |
| Total gross loans and advances to customers (before provision |                               |                                |                               |                   |                                  |         |
| for impairment)   | 52 015                        | 52 173                         | 28 461                        | 27 608            | 12 897                           | 173 154 |

Information about collateral at December 31, 2012 is as follows:

| In millions of Russian Roubles                                | Corporate<br>Ioans -<br>Iarge | Corporate<br>Ioans -<br>medium | Corporate<br>Ioans -<br>small | Mortgage<br>Ioans | Other<br>Ioans to<br>individuals | Total   |
|---|-------------------------------|--------------------------------|-------------------------------|-------------------|----------------------------------|---------|
| Unsecured loans   | 7 371                         | 3 043                          | 1 932                         | 1 151             | 5 582                            | 19 079  |
| Loans collateralised by:                                      |                               |                                |                               |                   |                                  |         |
| residential real estate                                       | -                             | -                              | -                             | 21 010            | 28                               | 21 038  |
| other real estate   | 16 833                        | 23 294                         | 11 049                        | 40                | 918                              | 52 134  |
| equipment, inventories, motor                                 |                               |                                |                               |                   |                                  |         |
| vehicles  | 5 766                         | 13 425                         | 8 430                         | -                 | 490                              | 28 111  |
| securities (promissory notes,                                 |                               |                                |                               |                   | _                                |         |
| shares)   | -                             | 207                            | -                             | 35                | 8                                | 250     |
| cash deposits   | -                             | -                              | 40                            | 14                | 8                                | 62      |
| state guarantees and guarantees                               | 040                           |                                | <b>5</b> 4 <b>5</b>           |                   |                                  | 0 400   |
| of the RF constituents  | 812                           | 1 142                          | 545                           | -                 | -                                | 2 499   |
| other guarantees and third parties'                           | 10 430                        | 9 099                          | 4 827                         | 52                | 2 355                            | 26 763  |
| guarantees  | 10 430                        | 9 0 9 9                        | 4 027                         | 52                | 2 300                            | 20703   |
| other assets (other types of<br>property, rights)             | 3 375                         | 1 639                          | 256                           | -                 | 1 159                            | 6 429   |
|   | 0010                          | 1 000                          | 200                           |                   | 1 100                            | 0 120   |
| Total gross loans and advances to customers (before provision |                               |                                |                               |                   |                                  |         |
| for impairment)   | 44 587                        | 51 849                         | 27 079                        | 22 302            | 10 548                           | 156 365 |

# 7 Investment Securities Available for Sale

| In millions of Russian Roubles                 | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| Corporate bonds<br>Municipal bonds             | 6 065<br>508                      | 875<br>573           |
| Corporate Eurobonds                            | -                                 | 559                  |
| Total debt securities                          | 6 573                             | 2 007                |
| Corporate shares                               | 527                               | 469                  |
| Total investment securities available for sale | 7 100                             | 2 476                |

## 8 Other Assets

| In millions of Russian Roubles                                       | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| Inventory  | 3 535                             | 2 296                |
| Investment properties  | 1 303                             | 1 847                |
| Non-current assets classified as held for sale                       | 862                               | 905                  |
| Prepayments  | 242                               | 202                  |
| Precious metals  | 54                                | 31                   |
| Other  | 240                               | 381                  |
| Total other assets (before provision for impairment of other assets) | 6 236                             | 5 662                |
| Less: Provision for impairment of other assets                       | (757)                             | (787)                |
| Total other assets   | 5 479                             | 4 875                |

## 9 Due to Other Banks

| In millions of Russian Roubles                                     | September 30,<br>2013 (unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| Placements of other banks<br>Correspondent accounts of other banks | 8 768<br>11                       | 7 630<br>17          |
| Total due to other banks   | 8 779                             | 7 647                |

## 10 Customer Accounts

| In millions of Russian Roubles   | September 30,<br>2013 (unaudited) | December 31,<br>2012 |
|--|-----------------------------------|----------------------|
| State and public organisations<br>- Current/settlement accounts<br>- Term deposits | 142<br>2 641                      | 84                   |
| Other legal entities<br>- Current/settlement accounts<br>- Term deposits           | 36 614<br>22 249                  | 35 982<br>25 896     |
| Individuals<br>- Current/demand accounts<br>- Term deposits                        | 17 960<br>90 921                  | 20 900<br>81 014     |
| Total customer accounts  | 170 527                           | 163 876              |

State and public organisations exclude government owned profit orientated businesses.

## 10 Customer Accounts (Continued)

Economic sector concentrations within customer accounts are as follows:

|                                | September 30, 2013 (u | December 31, 2012 |         |     |
|--------------------------------|-----------------------|-------------------|---------|-----|
| In millions of Russian Roubles | Amount                | %                 | Amount  | %   |
| Individuals                    | 108 881               | 64                | 101 914 | 62  |
| Trade                          | 23 661                | 14                | 22 771  | 14  |
| Finance                        | 10 068                | 6                 | 10 927  | 7   |
| Manufacturing                  | 9 944                 | 5                 | 8 405   | 5   |
| Construction                   | 6 014                 | 4                 | 8 362   | 5   |
| Transport and communication    | 4 363                 | 3                 | 8 298   | 5   |
| State and public organisations | 2 783                 | 2                 | 84      | -   |
| Agriculture                    | 2 501                 | 1                 | 2 314   | 2   |
| Other                          | 2 312                 | 1                 | 801     | -   |
| Total customer accounts        | 170 527               | 100               | 163 876 | 100 |

## 11 Debt Securities in Issue

| In millions of Russian Roubles | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|--------------------------------|-----------------------------------|----------------------|
| Promissory notes               | 4 847                             | 4 765                |
| Mortgage backed bonds in issue | 4 108                             | 2 082                |
| Deposit certificates           | 237                               | 185                  |
| Total debt securities in issue | 9 192                             | 7 032                |

In April, 2013, the Group issued bonds amounting to RR 4 000 mln of total face value on the frame of the second deal of mortgage securitization. The securities were issued by SPV Closed Joint Stock Company "Mortgage agent Vozrozhdenie 2" (CJSC "MAV 2"). Class A bonds in the amount of RR 2 960 mln were placed via public offering on MICEX, and Class B bonds in the amount of RR 1 040 mln were acquired by Bank Vozrozhdenie and for that reason, were not reflected in these Condensed Consolidated Financial Statements. Moody's Investors Service international ratings agency assigned credit rating to Class A bonds at the level of Baa3. With the balance value of RR 2 960 mln, Class A bonds have fixed coupon rate of 8.50% and shall be fully repaid by August 25, 2045.

As a result of the mortgage bonds placement, the Group refinanced loan in amount of RR 2 803 mln (interim financing), raised in the frame of the second deal of mortgage loans securitisation in December, 2012.

In December, 2011, in the frame of the second deal of mortgage loans the Group issued bonds for the total face value of RR 4 071 mln. The securities were issued by SPV Closed Joint Stock Company "Mortgage agent Vozrozhdenie 1" (CJSC "MAV 1"). Class A bonds in the amount of RR 2 931 mln were placed via public offering on MICEX, and Class B bonds in the amount of RR 1 140 mln were acquired by the Group and for that reason, were not reflected in these Condensed Consolidated Financial Statements. Moody's Investors Service international ratings agency assigned credit rating to Class A bonds at the level of Baa2. Class A bonds have fixed coupon rate of 8.95% and shall be fully repaid by August 10, 2044.

As of September 30, 2013, mortgage-backed bonds include bonds issued by Closed Joint Stock Company "Mortgage agent Vozrozhdenie 2" (CJSC "MAV 2") with balance value of RR 2 562 mln and bonds issued by Closed Joint Stock Company "Mortgage agent Vozrozhdenie 1" (CJSC "MAV 1") with balance value of RR 1 546 mln, as the funds from prepayment of mortgage loans were channelled to repayment of the rest of Class A bonds face value, in accordance with the terms of the bonds issue.

# 12 Subordinated Loans

Subordinated loans represent long-term deposits of the Group's customers. The subordinated debt ranks after all other creditors in case of the Group's liquidation. The details of subordinated loans attracted by the Group are disclosed in the table below:

|                             |               |               |          | September<br>(unaud                     | ,                       | December                                | 31, 2012                |
|-----------------------------|---------------|---------------|----------|---|-------------------------|---|-------------------------|
|                             | Start date    | Maturity      | Currency | Contrac-<br>tual<br>interest<br>rate, % | Value,<br>RR<br>million | Contrac-<br>tual<br>interest<br>rate, % | Value,<br>RR<br>million |
| Subordinated loan 1         | June 2005     | June 2013     | USD      | -                                       | -                       | 5.75                                    | 304                     |
| Subordinated loan 2         | December 2005 | December 2013 | USD      | 8.00                                    | 226                     | 8.00                                    | 213                     |
| Subordinated loan 3         | March 2006    | March 2014    | USD      | 6.50                                    | 162                     | 6.50                                    | 152                     |
| Subordinated loan 4         | May 2006      | May 2014      | USD      | 6.50                                    | 97                      | 6.50                                    | 91                      |
| Subordinated loan 5         | June 2006     | June 2014     | USD      | 6.50                                    | 162                     | 6.50                                    | 152                     |
| Subordinated loan 6         | December 2006 | December 2013 | RR       | 8.25                                    | 1 062                   | 8.25                                    | 1 000                   |
| Subordinated loan 7         | April 2007    | April 2014    | RR       | 8.25                                    | 531                     | 8.25                                    | 500                     |
| Subordinated loan 8         | July 2008     | August 2018   | USD      | -                                       | -                       | 9.21                                    | 1 548                   |
| Subordinated loan 9         | August 2010   | August 2018   | USD      | 8.00                                    | 97                      | 8.00                                    | 91                      |
| Subordinated loan 10        | July 2012     | July 2020     | RR       | 9.25                                    | 1 000                   | 9.25                                    | 1 000                   |
| Subordinated loan 11        | December 2012 | July 2020     | RR       | 9.25                                    | 1 000                   | 9.25                                    | 1 000                   |
| Subordinated loan 12        | February 2013 | July 2020     | RR       | 9.25                                    | 1 000                   | -                                       | -                       |
| Total subordinated<br>loans |               |               |          |   | 5 337                   |   | 6 051                   |

The contractual interest rates are regularly revised in accordance with the terms of subordinated loan agreements No.6 and No.7.

Subordinated loans No. 2, 9 were received by the Group from a related party.

Subordinated loans No. 8 was ahead of schedule repayment by the Group in September, 2013.

# 13 Interest Income and Expense

| In millions of Russian Roubles                   | 9M ended<br>September 30,<br>2013<br>(unaudited) | 9M ended<br>September 30,<br>2012<br>(unaudited) |
|--|--|--|
| Interest income                                  |  |  |
| Loans and advances to customers - legal entities | 9 357  | 8 559  |
| Loans and advances to customers - individuals    | 3 869  | 2 932  |
| Correspondent accounts and due from other banks  | 355  | 160  |
| Trading securities                               | 253  | 432  |
| Investment securities available for sale         | 179  | 67   |
| Total interest income                            | 14 013   | 12 150   |
| Interest expense                                 |  |  |
| Term deposits of individuals                     | 4 246  | 3 236  |
| Term deposits of legal entities                  | 1 469  | 1 203  |
| Debt securities in issue                         | 508  | 475  |
| Subordinated loans                               | 460  | 269  |
| Due to other banks                               | 305  | 274  |
| Current/settlement accounts of legal entities    | 124  | 29   |
| Other borrowed funds                             | 61   | -  |
| Total interest expense                           | 7 173  | 5 486  |
| Net interest income                              | 6 840  | 6 664  |

## 14 Fee and Commission Income and Expense

| In millions of Russian Roubles                | 9M ended<br>September 30,<br>2013<br>(unaudited) | 9M ended<br>September 30,<br>2012<br>(unaudited) |
|---|--|--|
| Fee and commission income                     | · · · · · · · · · · · · · · · · · · ·            | <u> </u>   |
| Settlement operations                         | 1 171  | 1 112  |
| Credit/debit cards and cheques settlements    | 1 049  | 920  |
| Cash transactions                             | 787  | 869  |
| Payroll projects                              | 296  | 364  |
| Guarantees issued                             | 222  | 254  |
| Cash collection                               | 173  | 195  |
| Other   | 326  | 315  |
| Total fee and commission income               | 4 024  | 4 029  |
| Fee and commission expense                    |  |  |
| Credit/debit cards and cheques settlements    | 340  | 235  |
| Settlement operations                         | 60   | 18   |
| Cash transactions                             | 14   | 9  |
| Settlements with currency and stock exchanges | 13   | 12   |
| Other   | 28   | 18   |
| Total fee and commission expense              | 455  | 292  |
| Net fee and commission income                 | 3 569  | 3 737  |

## 15 Administrative and Other Operating Expenses

| In millions of Russian Roubles                      | 9M ended<br>September 30,<br>2013<br>(unaudited) | 9M ended<br>September 30,<br>2012<br>(unaudited) |
|---|--|--|
| Staff costs   | 3 899  | 3 754  |
| Administrative expenses                             | 512  | 491  |
| Other expenses related to premises and equipment    | 360  | 346  |
| Contributions to the State Deposit Insurance Agency | 312  | 274  |
| Depreciation of premises and equipment              | 274  | 313  |
| Rent expenses                                       | 245  | 235  |
| Taxes other than on income                          | 206  | 211  |
| Repairs of premises and equipment                   | 74   | 92   |
| Advertising and marketing services                  | 84   | 77   |
| Other   | 394  | 438  |
| Total administrative and other operating expenses   | 6 360  | 6 231  |

Included in staff costs are statutory contributions to non-budget funds of RR 781 million (2012: RR 745 million).

## 16 Segment Analysis

Operating segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) with the purpose to generate income, whose operating results are regularly reviewed by the Bank's Management Board based on statutory management accounts in terms of each operating segment. The functions of the chief operating decision maker (CODM) are performed by the Management Board of the Bank. Operating management and performance of an operating segment are the responsibility of the Chairman of the Management Board or the Deputy Chairman of the Management Board of the Bank supervising corresponding business line.

Transactions between the operating segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between operating segments, resulting in funding cost transfers disclosed in interest income and expense. Interest rates for these funds are differentiated depending on the attraction terms and are based on market indicators.

Segment assets and liabilities include operating assets and liabilities representing a major part of the Bank's assets and liabilities, as well as funds reallocated between operating segments, but excluding taxation. Internal charges and transfer pricing adjustments have been reflected in the performance of each operating segment. Segment performance is based on profitability and return on operating assets.

The CODM evaluates performance of each segment based on profit before tax.

The table below represents the segment information of interest-bearing assets and interest-bearing liabilities per reportable segments for nine months ended September 30, 2013 and for the year ended December 31, 2012.

| (in millions of<br>Russian Roubles)      | Corporate<br>business | Retail<br>business | Bank cards transactions | Financial<br>business | Liquidity | Other | Total   |
|--|-----------------------|--------------------|-------------------------|-----------------------|-----------|-------|---------|
| September 30, 2013<br>Total assets of    |                       |                    |                         |                       |           |       |         |
| reportable segments                      | 120 737               | 33 523             | 4 584                   | 40 008                | -         | -     | 198 852 |
| Total liabilities of reportable segments | 77 124                | 90 448             | 18 594                  | 3 695                 | -         | -     | 189 861 |
| December 31, 2012                        |                       |                    |                         |                       |           |       |         |
| Total assets* of<br>reportable segments  | 119 486               | 24 171             | 2 523                   | 35 742                | -         | -     | 181 922 |
| Total liabilities* of<br>reportable      | 64 314                | 74 952             | 18 001                  | 4 766                 | -         | 1 555 | 163 588 |

\* For the purpose of preparation of the management accounts the amount of assets and liabilities, as of December 31, 2012, is calculated as average balances for the respective accounting period.

The table below represents the information on income and expenses per reportable segments for the nine months ended September 30, 2013. The Group's management considers operating income before provision for loan impairment as a key measurement of reportable segments results.

| (in millions of Russian<br>Roubles)                         | Corporate<br>business | Retail<br>business | Bank cards transactions | Financial<br>business | Liquidity | Other | Total    |
|---|-----------------------|--------------------|-------------------------|-----------------------|-----------|-------|----------|
| September 30, 2013  |                       |                    |                         |                       |           |       |          |
| - Interest income   | 9 016                 | 3 173              | 296                     | 797                   | -         | -     | 13 282   |
| <ul> <li>Non-interest income</li> </ul>                     | 2 532                 | 732                | 1 377                   | 296                   | -         | 8     | 4 945    |
| - Transfer income   | 3 513                 | 5 557              | 452                     | 223                   | 1 403     | -     | 11 148   |
| Total revenues  | 15 061                | 9 462              | 2 125                   | 1 316                 | 1 403     | 8     | 29 375   |
| - Interest expense  | (2 404)               | (4 136)            | (110)                   | (203)                 | -         | -     | (6 853)  |
| - Non-interest expense                                      | (86)                  | (19)               | (344)                   | (17)                  | -         | (5)   | (471)    |
| - Transfer expense  | (8 221)               | (2 303)            | (118)                   | (446)                 | -         | (60)  | (11 148) |
| Total expense   | (10 711)              | (6 458)            | (572)                   | (666)                 | -         | (65)  | (18 472) |
| Operating income<br>before provision for<br>loan impairment | 4 350                 | 3 004              | 1 553                   | 650                   | 1 403     | (57)  | 10 903   |
| Provision for loan impairment                               | (3 720)               | (231)              | (20)                    | -                     | -         | (6)   | (3 977)  |
| Operating income  | 630                   | 2 773              | 1 533                   | 650                   | 1 403     | (63)  | 6 926    |
| Administrative and other                                    |                       |                    |                         |                       |           |       |          |
| operating expenses  | (2 506)               | (1 937)            | (1 015)                 | (65)                  | -         | (44)  | (5 567)  |
| Depreciation of premises<br>and equipment                   | (129)                 | (88)               | (52)                    | (4)                   | -         | (1)   | (274)    |
| Financial result from<br>cession                            | (65)                  | (66)               | -                       | -                     | -         | -     | (131)    |
| Profit/(loss) before tax<br>(Segment result)                | (2 070)               | 682                | 466                     | 581                   | 1 403     | (108) | 954      |

The table below represents segment information on the major reportable business lines of the Group for the nine months ended September 30, 2012:

| (in millions of Russian<br>Roubles)                         | Corporate<br>business | Retail<br>business | Bank cards transactions | Financial business | Liquidity | Other | Total    |
|---|-----------------------|--------------------|-------------------------|--------------------|-----------|-------|----------|
| September 30, 2012  |                       |                    |                         |                    |           |       |          |
| - Interest income   | 8 174                 | 2 310              | 297                     | 654                | -         | -     | 11 435   |
| - Non-interest income                                       | 2 481                 | 771                | 1 320                   | 151                | -         | 59    | 4 782    |
| - Transfer income   | 2 376                 | 4 479              | 243                     | 202                | 2 716     | 107   | 10 123   |
| Total revenues  | 13 031                | 7 560              | 1 860                   | 1 007              | 2 716     | 166   | 26 340   |
| - Interest expense  | (1 827)               | (3 173)            | (62)                    | (139)              | -         | (108) | (5 309)  |
| - Non-interest expense                                      | (65)                  | (7)                | (253)                   | (36)               | -         | (5)   | (366)    |
| - Transfer expense  | (7 991)               | (1 725)            | (122)                   | (285)              | -         | -     | (10 123) |
| Total expense   | (9 883)               | (4 905)            | (437)                   | (460)              | -         | (113) | (15 798) |
| Operating income<br>before provision for<br>loan impairment | 3 148                 | 2 655              | 1 423                   | 547                | 2 716     | 53    | 10 542   |
| Provision for loan impairment                               | (1 899)               | (95)               | 92                      | -                  | -         | (9)   | (1 911)  |
| Operating income  | 1 249                 | 2 560              | 1 515                   | 547                | 2 716     | 44    | 8 631    |
| Administrative and other                                    |                       |                    |                         |                    |           |       |          |
| operating expenses  | (2 434)               | (1 783)            | (1 039)                 | (52)               | -         | (22)  | (5 330)  |
| Depreciation of premises                                    |                       |                    |                         |                    |           |       |          |
| and equipment   | (127)                 | (87)               | (54)                    | (3)                | -         | (1)   | (272)    |
| Financial result from<br>cession                            | (378)                 | -                  | (97)                    | -                  | -         | -     | (475)    |
| Profit/(loss) before tax<br>(Segment result)                | (1 690)               | 690                | 325                     | 492                | 2 716     | 21    | 2 554    |

The reconciliation of assets, liabilities, income and expenses of the Group's reportable segments for the nine months ended September 30, 2013.

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## Reconciliation of reportable segment assets

| (in millions of Russian Roubles)   | September 30,<br>2013 (unaudited) |
|--|-----------------------------------|
| Total reportable segment assets  | 198 852                           |
| Assets unallocated between operating segments                              | 32 421                            |
| Differences in fair valuation of securities                                | 221                               |
| Provision for loan impairment  | (18 111)                          |
| Provision for impairment of other assets                                   | (757)                             |
| Impairment of investment securities available for sale                     | (71)                              |
| Recognition of commission income from lending using the effective interest |                                   |
| method   | (44)                              |
| Recognition of financial instruments using the effective interest method   | 117                               |
| Consolidation  | 4 033                             |
|  | 4                                 |

## Total assets under IFRS

#### Reconciliation of reportable segment liabilities

| (in millions of Russian Roubles)   | September 30,<br>2013 (unaudited) |
|--|-----------------------------------|
| Total reportable segment liabilities                                     | 189 861                           |
| Liabilities unallocated between operating segments                       | 363                               |
| Accrued expense  | 716                               |
| Recognition of fee and commission income on the time-proportionate basis | 147                               |
| Consolidation  | 3 960                             |
| Total liabilities under IFRS   | 195 047                           |

The reconciliation of assets, liabilities, income and expenses of the Group's reportable segments as of December 31, 2012.

## Reconciliation of reportable segment assets

| (in millions of Russian Roubles)   | December 31, 2012  |
|--|--------------------|
| Total reportable segment assets  | 181 922            |
| Assets unallocated between operating segments                              | 30 564             |
| Interest claim   | 920                |
| Differences in financial statements format *                               | (8 928)            |
| Deviation due to recording of reportable segment assets without regard to  |                    |
| the events after the end of the reporting period                           | 29                 |
| Differences in fair valuation of securities                                | 136                |
| Adjustment of provisions for loan impairment based on the incurred loss    |                    |
| model  | (316)              |
| Recognition of commission income from lending using the effective interest |                    |
| method   | (58)               |
| Recognition of financial instruments using the effective interest method   | 87                 |
| Impairment of investment securities available for sale                     | (71)               |
| Consolidation  | 4 777 <sup>´</sup> |
|  |                    |
| Total assets under IFRS  | 209 062            |

## Reconciliation of reportable segment liabilities

| (in millions of Russian Roubles)  | December 31, 2012 |
|---|-------------------|
| Total reportable segment liabilities  | 163 588           |
| Liabilities unallocated between operating segments                          | 846               |
| Liabilities on interest payment   | 1 881             |
| Differences in financial statements format *                                | 17 225            |
| Deviation due to recording of reportable segment liabilities without regard |                   |
| to the events after the end of the reporting period                         | (8)               |
| Recognition of liabilities at amortised cost                                | (12)              |
| Consolidation   | 4 735             |
| Total liabilities under IFRS  | 188 255           |

\* Differences in financial statements format arise from presentation of assets and liabilities of reportable segments calculated as average balances for the reporting period and reflecting assets of reportable segments before provision for the purpose of management account preparation.

# Reconciliation of profit and losses before tax of the reportable segments

The table below represents reconciliation of profit before tax and other material income or expenses for the reportable segments with the statement on comprehensive income under IFRS for the nine months ended September 30, 2013:

| (in millions of Russian<br>Roubles)  | Before<br>tax<br>profit | Interest<br>income | Non-<br>interest<br>income | Interest<br>expense | Non-<br>interest<br>income i | Provision<br>for Ioan<br>impairment | Administ<br>rative and<br>other<br>operating<br>expenses |
|--|-------------------------|--------------------|----------------------------|---------------------|------------------------------|-------------------------------------|--|
| Total new antable as much  |                         |                    |                            |                     |                              |                                     |  |
| Total reportable segment   | 954                     | 13 282             | 4 945                      | (6.952)             | (474)                        | (4 409)                             | (5.044)  |
| result<br>Recognition of commission<br>income from lending using<br>the effective interest | 954                     | 13 282             | 4 940                      | (6 853)             | (471)                        | (4 108)                             | (5 841)  |
| method   | 15                      | 15                 | -                          | -                   | -                            | -                                   | -  |
| Recognition of other fees<br>and commissions by<br>reference to completion of              |                         | 10                 |                            |                     |                              |                                     |  |
| the specific transaction<br>Adjustment of provisions for<br>Ioan impairment based on       | (37)                    | -                  | (37)                       | -                   | -                            | -                                   | -  |
| the incurred loss model<br>Accrued Bank's expenses   | 446                     | 3                  | (25)                       | -                   | -                            | 468                                 | -  |
| of reportable period<br>Recognition of financial<br>instruments using the                  | (468)                   | -                  | -                          | -                   | -                            | -                                   | (468)  |
| effective interest method<br>Reclassification of<br>management accounts                    | 30                      | 30                 | -                          | -                   | -                            | -                                   | -  |
| items  | -                       | 315                | (349)                      | -                   | 56                           | (11)                                | (11)   |
| Provision for impairment of  |                         | 010                | (010)                      |                     | 00                           | (11)                                | (11)   |
| other assets   | (26)                    | -                  | -                          | -                   | -                            | (26)                                | -  |
| Consolidation  | 32                      | 370                | (2)                        | (308)               | -                            | -                                   | (28)   |
| Other  | 38                      | (2)                | 8                          | (12)                | -                            | 56                                  | (12)   |
| Total under IFRS   | 984                     | 14 013             | 4 540                      | (7 173)             | (415) (3                     | 8 621)                              | (6 360)  |

The table below represents reconciliation of profit before tax and other material income or expenses (interest income and interest expense, non-interest income and non-interest expense, provision for loan impairment, administrative and other operating expenses) for the reportable segments with the statement on comprehensive income under IFRS for the nine months ended September 30, 2012:

| (in millions of Russian<br>Roubles)  | Before<br>tax<br>profit | Interest<br>income | Non-<br>interest<br>income | Interest<br>expense | Non-<br>interest<br>income | Provision<br>for loan<br>impairment | Administ<br>rative and<br>other<br>operating<br>expenses |
|--|-------------------------|--------------------|----------------------------|---------------------|----------------------------|-------------------------------------|--|
| Total reportable segment   |                         |                    |                            |                     |                            |                                     |  |
| result<br>Recognition of commission<br>income from lending using<br>the effective interest | 2 554                   | 11 435             | 4 782                      | (5 309)             | (366)                      | (2 386)                             | (5 602)  |
| method<br>Recognition of other fees  | 60                      | 62                 | (2)                        | -                   | -                          | -                                   | -  |
| and commissions by<br>reference to completion of<br>the specific transaction               | 42                      | _                  | 42                         | _                   |                            | _                                   |  |
| Recognition of financial<br>instruments using the  | 72                      |                    | 72                         |                     |                            |                                     |  |
| effective interest method  | 7                       | -                  | 4                          | 3                   | -                          | -                                   | -  |
| Differences in fair valuation  | (1)                     |                    | (1)                        |                     |                            |                                     |  |
| of trading securities<br>Adjustment of provisions for<br>Ioan impairment based on          | (1)                     | -                  | (1)                        | -                   | -                          | -                                   | -  |
| the incurred loss model<br>Accrued Bank's expenses   | 282                     | 10                 | (42)                       | -                   | -                          | 314                                 | -  |
| of reportable period<br>Difference in depreciation<br>of premises and                      | (475)                   | -                  | -                          | -                   | -                          | -                                   | (475)  |
| equipment<br>Recognition of interest   | (19)                    | -                  | -                          | -                   | -                          | -                                   | (19)   |
| income/expense using the<br>effective interest method<br>Reclassification of               | 51                      | 51                 | -                          | -                   | -                          | -                                   | -  |
| management accounts  |                         |                    | 4.50                       | (100)               | 10                         | (100)                               | (22)   |
| items<br>Provision for impairment of   | -                       | 298                | 153                        | (180)               | 10                         | (199)                               | (82)   |
| other assets   | (316)                   | -                  | -                          | -                   | -                          | (316)                               | -  |
| Consolidation  | (010)<br>70             | 294                | (198)                      | -                   | -                          | (010)                               | (26)   |
| Other  | (23)                    | -                  | 4                          | -                   | -                          | -                                   | (27)   |
| Total under IFRS   | 2 232                   | 12 150             | 4 742                      | (5 486)             | (356)                      | (2 587)                             | (6 231)  |

## 17 Financial Risk Management

The risk management function within the Group is carried out in respect of financial risks, operational risks and legal risks. Financial risk comprises market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures to minimise operational and legal risks.

Policy and methods of financial risk management accepted by the Bank comply with the policy and methods described and applied in the Group's annual financial report for the year ended December 31, 2012.

The tables below summarize the Group's exposure to currency risk and Bank's liquidity position taking into account expected contractual time left before redemption of assets and liabilities.

*Currency risk.* The Group is exposed to currency risk due to the fact that its assets and liabilities are denominated in different currencies as well as due to existence of open currency positions resulting from foreign currency transactions.

The table below summarises the Group's exposure to foreign currency exchange rate risk at September 30, 2013:

|                                     | RR      | USD    | Euro   | Other | Total   |
|-------------------------------------|---------|--------|--------|-------|---------|
| In millions of Russian Roubles      |         |        |        |       |         |
| Monetary financial assets           |         |        |        |       |         |
| Cash and cash equivalents           | 17 666  | 10 977 | 4 575  | 36    | 33 254  |
| Mandatory cash balances with        |         |        |        |       |         |
| CBRF                                | 1 878   | 428    | 169    | -     | 2 475   |
| Trading securities                  | 1 114   | 3 449  | 1 985  | -     | 6 548   |
| Due from other banks                | 767     | 476    | -      | -     | 1 243   |
| Loans and advances to customers     | 140 284 | 10 111 | 4 648  | -     | 155 043 |
| Investment securities available for |         |        |        |       |         |
| sale                                | 6 573   | -      | -      | -     | 6 573   |
| Other financial assets              | 796     | 284    | 22     | -     | 1 102   |
| Total monetary financial assets     | 169 078 | 25 725 | 11 399 | 36    | 206 238 |
| Monetary financial liabilities      |         |        |        |       |         |
| Due to other banks                  | 5 057   | 985    | 2 737  | -     | 8 779   |
| Customer accounts                   | 139 623 | 22 125 | 8 764  | 15    | 170 527 |
| Debt securities in issue            | 9 192   | -      | -      | -     | 9 192   |
| Other financial liabilities         | 224     | 44     | 20     | -     | 288     |
| Subordinated loans                  | 4 592   | 745    | -      | -     | 5 337   |
| Total monetary financial            |         |        |        |       |         |
| liabilities                         | 158 688 | 23 899 | 11 521 | 15    | 194 123 |
| Net balance sheet position          | 10 390  | 1 826  | (122)  | 21    | 12 115  |
| Credit related commitments          | 28 634  | 808    | 636    | -     | 30 078  |

The above analysis includes only monetary assets and liabilities. The Group considers that Investments in equities and non-monetary assets are not considered to give rise to any material currency risk.

# 17 Financial Risk Management (Continued)

The table below summarises the Group's exposure to foreign currency exchange rate risk at December 31, 2012:

|                                     | RR      | USD    | Euro   | Other | Total   |
|-------------------------------------|---------|--------|--------|-------|---------|
| In millions of Russian Roubles      |         |        |        |       |         |
| Monetary financial assets           |         |        |        |       |         |
| Cash and cash equivalents           | 23 421  | 10 772 | 6 657  | 35    | 40 885  |
| Mandatory cash balances with        |         |        |        |       |         |
| CBRF                                | 1 531   | 399    | 167    | -     | 2 097   |
| Trading securities                  | 4 341   | 1 473  | 44     | -     | 5 858   |
| Due from other banks                | 5 403   | 391    | -      | -     | 5 794   |
| Loans and advances to customers     | 127 432 | 9 825  | 4 405  | -     | 141 662 |
| Investment securities available for |         |        |        |       |         |
| sale                                | 1 448   | 559    | -      | -     | 2 007   |
| Other financial assets              | 778     | 244    | 81     | -     | 1 103   |
| Total monetary financial assets     | 164 354 | 23 663 | 11 354 | 35    | 199 406 |
| Monetary financial liabilities      |         |        |        |       |         |
| Due to other banks                  | 3 544   | 1 146  | 2 957  | -     | 7 647   |
| Customer accounts                   | 135 546 | 19 955 | 8 356  | 19    | 163 876 |
| Debt securities in issue            | 7 000   | 32     | -      | -     | 7 032   |
| Other borrowed funds                | 2 803   | -      | -      | -     | 2 803   |
| Other financial liabilities         | 315     | 24     | 11     | -     | 350     |
| Subordinated loans                  | 3 500   | 2 551  | -      | -     | 6 051   |
| Total monetary financial            |         |        |        |       |         |
| liabilities                         | 152 708 | 23 708 | 11 324 | 19    | 187 759 |
| Net balance sheet position          | 11 646  | (45)   | 30     | 16    | 11 647  |
| Credit related commitments          | 23 979  | 455    | 862    | -     | 25 296  |

## 17 Financial Risk Management (Continued)

*Liquidity risk.* Liquidity risk is defined as the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities due to liquidity gap. The Group is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs, guarantees and from margin and other calls on cash-settled derivative instruments.

The analyses of Group's liquidity risk as at September 30, 2013 is as follows:

| In millions of Russian Roubles                                       | Demand<br>and less<br>than<br>1 month | From 1 to<br>6 months | From 6 to<br>12 months | Over 12<br>months | Total            |
|--|---------------------------------------|-----------------------|------------------------|-------------------|------------------|
| Financial assets   |                                       |                       |                        |                   |                  |
| Cash and cash equivalents  | 33 254                                | -                     | -                      | -                 | 33 254           |
| Mandatory cash balances with the                                     |                                       |                       |                        |                   |                  |
| CBRF   | 916                                   | 495                   | 414                    | 650               | 2 475            |
| Trading securities   | 6 548                                 | -                     | -                      | -                 | 6 548            |
| Due from other banks   | 767                                   | -                     | -                      | 476               | 1 243            |
| Loans and advances to customers                                      | 11 402                                | 43 166                | 35 444                 | 65 031            | 155 043          |
| Investment securities available for sale                             | 255                                   | 3 365                 | 2 256                  | 1 224             | 7 100            |
| Other financial assets   | 1 102                                 | -                     | -                      | -                 | 1 102            |
| Total financial assets   | 54 244                                | 47 026                | 38 114                 | 67 381            | 206 765          |
| Financial liabilities  |                                       |                       |                        |                   |                  |
| Due to other banks   | 313                                   | 373                   | 617                    | 7 476             | 8 779            |
| Customer accounts  | 64 115                                | 32 125                | 28 171                 | 46 116            | 170 527          |
| Debt securities in issue   | 876                                   | 2 963                 | 1 208                  | 4 145             | 9 1 9 2          |
| Other financial liabilities  | 288                                   | -                     | -                      | -                 | 288              |
| Subordinated loans   | -                                     | 1 481                 | 759                    | 3 097             | 5 337            |
| Total financial liabilities  | 65 592                                | 36 942                | 30 755                 | 60 834            | 194 123          |
| Net liquidity gap based on expected maturities at September 30, 2013 | (11 348)                              | 10 084                | 7 359                  | 6 547             | 12 642           |
| Cumulative liquidity gap as at<br>September 30, 2013                 | (11 348)                              | (1 264)               | 6 095                  | 12 642            |                  |
| Financial guarantees<br>Other credit related commitments             | 13 948<br>16 130                      | -                     | -                      | -                 | 13 948<br>16 130 |

The above analysis is based on expected maturities. The entire portfolio of trading securities is therefore classified within demand and less than one month based on management's assessment of the portfolio's realisability.

The expected maturity of investment securities available for sale is based on offer agreement date.

# 17 Financial Risk Management (Continued)

The analyses of Group's liquidity risk as at December 31, 2012 is as follows:

| In millions of Russian Roubles                                      | Demand<br>and less<br>than<br>1 month | From 1 to<br>6 months | From 6 to<br>12 months | Over 12<br>months | Total            |
|---|---------------------------------------|-----------------------|------------------------|-------------------|------------------|
| Financial assets  |                                       |                       |                        |                   |                  |
| Cash and cash equivalents   | 40 885                                | -                     | -                      | -                 | 40 885           |
| Mandatory cash balances with the                                    |                                       |                       |                        |                   |                  |
| CBRF  | 868                                   | 413                   | 342                    | 474               | 2 097            |
| Trading securities  | 5 884                                 | -                     | -                      | -                 | 5 884            |
| Due from other banks  | 5 406                                 | -                     | -                      | 388               | 5 794            |
| Loans and advances to customers                                     | 6 458                                 | 40 387                | 30 761                 | 64 056            | 141 662          |
| Investment securities available for sale                            | -                                     | 1 540                 | 467                    | 469               | 2 476            |
| Other financial assets  | 1 103                                 | -                     | -                      | -                 | 1 103            |
| Total financial assets  | 60 604                                | 42 340                | 31 570                 | 65 387            | 199 901          |
| Financial liabilities   |                                       |                       |                        |                   |                  |
| Due to other banks  | 155                                   | 462                   | 502                    | 6 528             | 7 647            |
| Customer accounts   | 68 500                                | 31 051                | 26 189                 | 38 136            | 163 876          |
| Debt securities in issue  | 1 406                                 | 2 179                 | 1 340                  | 2 107             | 7 032            |
| Other borrowed funds  | -                                     | -                     | -                      | 2 803             | 2 803            |
| Other financial liabilities   | 350                                   | -                     | -                      | -                 | 350              |
| Subordinated loans  | -                                     | 346                   | 1 213                  | 4 492             | 6 051            |
| Total financial liabilities   | 70 411                                | 34 038                | 29 244                 | 54 066            | 187 759          |
| Net liquidity gap based on expected maturities at December 31, 2012 | (9 807)                               | 8 302                 | 2 326                  | 11 321            | 12 142           |
| Cumulative liquidity gap as at December 31, 2012                    | (9 807)                               | (1 505)               | 821                    | 12 142            |                  |
| Financial guarantees<br>Other credit related commitments            | 10 181<br>15 115                      | -                     | -                      | -                 | 10 181<br>15 115 |

## 18 Contingencies and Commitments

**Credit related commitments.** The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate or cash deposits and, therefore, carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations by the Group's management to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit related commitments, because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

Outstanding credit related commitments are as follows:

| In millions of Russian Roubles   | September 30, 2013<br>(unaudited) | December 31,<br>2012 |
|----------------------------------|-----------------------------------|----------------------|
| Guarantees issued                | 13 948                            | 10 181               |
| Unused limits on overdraft loans | 13 499                            | 13 921               |
| Undrawn credit lines             | 2 592                             | 1 163                |
| Import letters of credit         | 39                                | 31                   |
| Total credit related commitments | 30 078                            | 25 296               |

The total outstanding contractual amount of undrawn credit lines, letters of credit, and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded.

## 19 Fair Value of Financial Instruments

Fair value is the amount at which an asset could be exchanged or which could be paid for the purpose of transfer of liability in the frame of an ordinary transaction between market participants as of the date of valuation, so called "exit price", from the point of view of market participant having the asset or liability regardless whether such price is observable or calculated by means of another valuation method.

The price of the main market or - in the absence thereof - the price of the most favourable market, applied for fair value determination of asset or liability, should not be adjusted with regard to the transaction expense.

## (a) Analysis by fair value hierarchy of financial instruments carried at fair value.

The Group uses the following hierarchy for determining and disclosing fair values of financial instruments:

Level 1: current quoted (unadjusted) prices of financial assets or quoted prices for similar financial assets.

Level 2: valuation technique, whose inputs that have a significant impact on the fair value can be directly or indirectly observed in the market.

Level 3: valuation technique taking into account significant adjustments of market data or based on a significant volume of data inaccessible to objective observation.

## 19 Fair Value of Financial Instruments (Continued)

For financial instruments carried at fair value, the level in the fair value hierarchy into which the fair values are categorised are as follows:

| _                                    | Sept    | ember 30, 201 | 3       | Dece    | ember 31, 201 | 2       |
|--------------------------------------|---------|---------------|---------|---------|---------------|---------|
| In million of Russian Roubles        | Level 1 | Level 2       | Level 3 | Level 1 | Level 2       | Level 3 |
| FINANCIAL ASSETS                     |         |               |         |         |               |         |
| Trading securities                   |         |               |         |         |               |         |
| - Corporate Eurobonds                | 5 434   | -             | -       | 1 517   | -             | -       |
| - Corporate bonds                    | 1 114   | -             | -       | 3 636   | -             | -       |
| - Federal loan bonds (OFZ)           | -       | -             | -       | 603     | -             | -       |
| - Municipal bonds                    | -       | -             | -       | 102     | -             | -       |
| - RF Eurobonds                       | -       | -             | -       | -       | -             | -       |
| - Corporate shares                   | -       | -             | -       | 26      | -             | -       |
| Investment securities                |         |               |         |         |               |         |
| available for sale                   |         |               |         |         |               |         |
| <ul> <li>Corporate bonds</li> </ul>  | 6 065   | -             | -       | 875     | -             | -       |
| - Municipal bonds                    | 508     | -             | -       | 573     | -             | -       |
| <ul> <li>Corporate shares</li> </ul> | 234     | -             | 293     | 176     | -             | 293     |
| - Corporate Eurobonds                | -       | -             | -       | 559     | -             | -       |
| Other financial assets               |         |               |         |         |               |         |
| - Term deals                         | -       | 9             | -       | -       | 4             | -       |
| TOTAL FINANCIAL ASSETS               |         |               |         |         |               |         |
| CARRIED AT FAIR VALUE                | 13 355  | 9             | 293     | 8 067   | 4             | 293     |

Management applies judgement in categorising financial instruments using the fair value hierarchy. If a fair value measurement uses observable inputs that require significant adjustment, that measurement is a Level 3 measurement.

#### (b) Reconciliation of movements in instruments belonging to Level 3 of the fair value hierarchy.

A reconciliation of movements in Level 3 of the fair value hierarchy by class of instruments is as follows:

|  | September 30, 2013<br>Securities available for<br>sale | December 31, 2012<br>Securities available for<br>sale |
|--|--|---|
| In million of Russian Roubles  | Corporate shares                                       | Corporate shares                                      |
| Fair value at January 1  | 293  | 365   |
| Fair valuation<br>Impairment   | -  | (1)<br>(71)   |
| Fair value at September 30   | 293  | 293   |
| Losses recognized in profit or loss for the current or prior years for assets held at September 30, 2013 | (71)   | (71)  |

As at September 30, 2013, the fair value of non-quoted securities available for sale was assessed based on the amount calculated by an independent appraiser in 2012.

## 19 Fair Value of Financial Instruments (Continued)

#### (c) The methods and assumptions applied in determining fair values.

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by an active quoted market price. If there is no active market price, the Group applies analysis based on both observable and non-observable market data.

The estimated fair values of financial instruments have been determined by the Group using available market information, where it exists, and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to determine the estimated fair value. The Russian Federation economy continues to display some characteristics of an emerging market and economic conditions continue to limit the volume of activity in the financial markets.

Market quotations may be outdated or reflect distress sale transactions and therefore not represent fair values of financial instruments. Management has used all available market information in estimating the fair value of financial instruments.

#### (d) Fair values of financial instruments carried at amortised cost.

Fair values of financial instruments carried at amortised cost corresponds to the value determined on the basis of discounted cash flow model. Discount rates used to calculate the estimated fair value of instruments carried at amortised cost depend on the Group's credit risk, as well as the currency and maturity of the counterparty's instrument.