



JSC TGC-1

1Q 2012 IFRS Results

June 4, 2012
Saint Petersburg

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Highlights

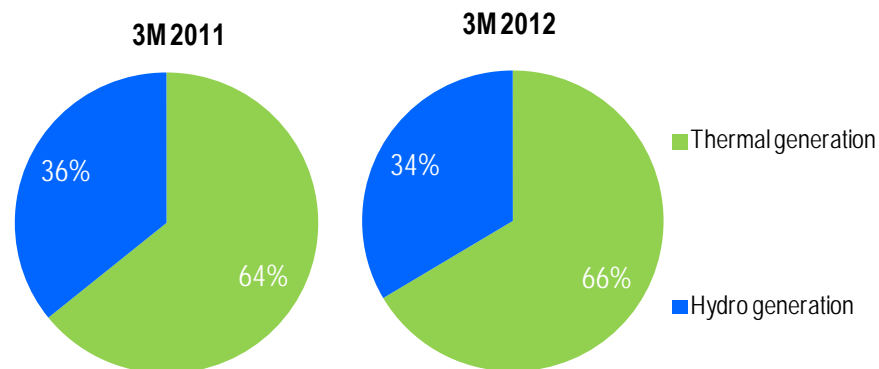
	2010	2011	Change
Electricity Production, mln kWh, including:	8,043	8,501	+5.7%
CHP	5,165	5,635	+9.1%
HPP	2,878	2,845	-1.1%
Electricity Sales Including Purchased Energy, mn kWh	8,824	9,762	+10.6%
Capacity Sales, MW	4,957	5,355	+8.0%
Heat Output, thous Gcal	11,308	10,865	-3.9%
Useful Heat Output Including Purchased Energy, thous Gcal	11,304	10,866	-3.9%
Fuel Rate on Electricity*, g/kWh	285.4	277.0	-2.9%
Fuel Rate on Heat*, kg/Gcal	136.5	136.5	+0.0%

*Excluding Murmanskaya CHP. In 1Q 2012 for Murmanskaya CHP fuel rate on heat totaled 174.2 g/kWh, electricity do not realized.

Operational Results Change Factors

- Increase in the CHPs output in the 1Q 2012 on the account of the new CCGT units commissioning at Yuzhnaya and Pervomayskaya CHPs – new units' production totaled 980 mln kWh (11.5% of the total production)
- The HPPs output decrease due to low water content in the 1Q2012
- The higher average air temperatures (Nevskiy branch by 0.6°C, Karelskiy branch by 2,0°C, Kolskiy branch by 2,4°C) led to decrease of heat output in the 1Q 2012

Electricity Output Structure



Pervomayskaya CHP – 360 MW



- Supply of capacity by CCGT-180 №1 to the wholesale market since March 1, 2011
- CCGT-180 №2 commissioned at December 1, 2011; capacity supply to the market since January 1, 2012

Yuzhnaya CHP – 450 MW



- Supply of power to the wholesale market since April 1, 2011
- Supply of heat by the new unit at Yuzhnaya CHP since July

Lesogorskaya HPP – 29.5 MW



- Supply of power to the wholesale market since July 1, 2011

Svetogorskaya HPP – 30.5 MW



- Supply of power to the wholesale market since January 1, 2012

Operational Performance of the New Capacity for 3M 2012*

	Yuzhnaya CHP (CCGT 450)	Pervomayskaya CHP (CCGT 180 № 1)	Pervomayskaya CHP (CCGT 180 №2)
Electricity Production, mln kWh	483	207	290
Heat Output, thous Gcal	222	110	156
Fuel Rate on Electricity, g/kWh	217	224	229
Fuel Rate on Heat, kg/Gcal	125	125	125

Financial Performance of the New Capacity for 2011

mn RUR	Yuzhnaya CHP (CCGT 450)	Pervomayskaya CHP (CCGT 180 №1)	Pervomayskaya CHP (CCGT 180 №2)
Revenue, including	1,253	505	635
Electricity	477	193	254
Capacity	645	247	290
Heat	131	65	92
Purchased Energy	88	34	13
Fuel	382	167	239
Margin	784	303	384

* Management report data

Highlights, mn RUR

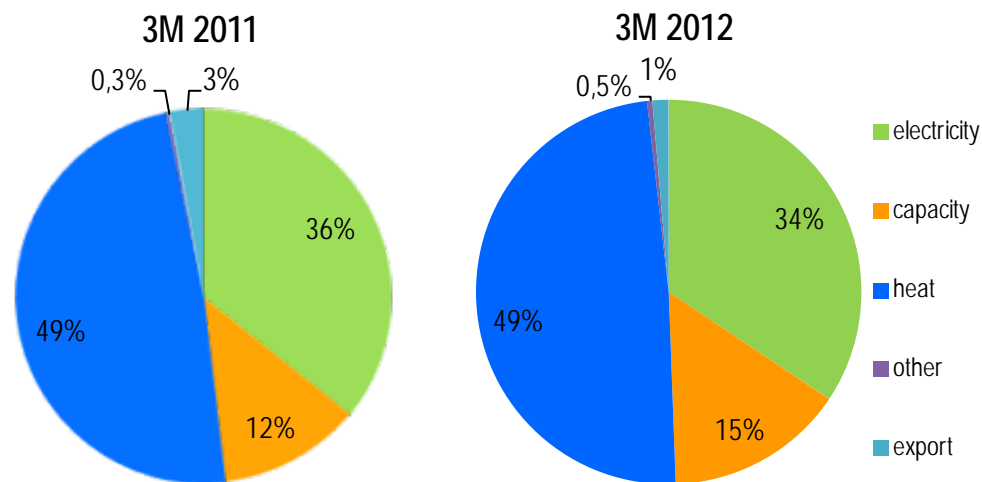
	3M 2011	3M 2012	Change
Revenue	21,041	19,808	-6%
Operating Expenses	(15,942)	(16,016)	+0,5%
Operating Profit	5,099	3,793	-26%
Profit before Income Tax	4,919	3,354	-32%
EBITDA*	6,124	5,153	-16%
Profit	4,639	2,745	-41%

* For the purpose of business planning EBITDA calculates as EBITDA = Operating profit + Depreciation and Amortization

Revenue Change Factors

- The sales of electricity and capacity decreased due to decline of electricity prices of the day-ahead market and a withdrawal the status of "forced generation" from eight power plans of the Company in 2012 which resulted to a decline of power and electricity sales prices for the plants
- The increase of average air temperature in the 1Q2012 resulted to a decrease of heat output and a decrease of heat sales revenues
- CSA capacity sales share increased and amounted to 42.9% of total capacity sales in the 1Q2012 comparing with 6.7% in the 1Q2011

Revenue Structure



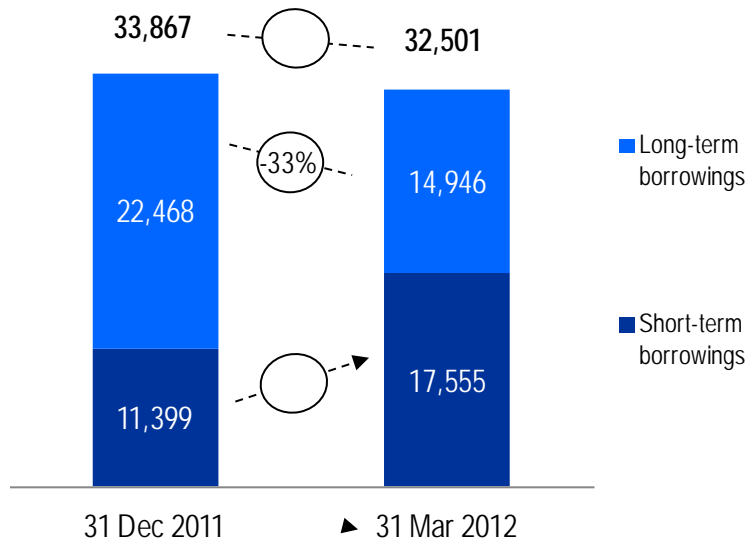
Main Expenses Changes Factors

- Increase of Fuel Expenses associated with a growth of electricity generation by the Company's CHP, as well as purchase prices for heating oil and coal increase
- Increase of Depreciation of Property, Plant and Equipment primarily due to new units commence in 2011
- Increased costs of repairs and maintenance caused by the following:
 - Increase of repair service by JSC Heating network of St. Petersburg
 - Maintenance and service costs of new combined cycle gas turbine units

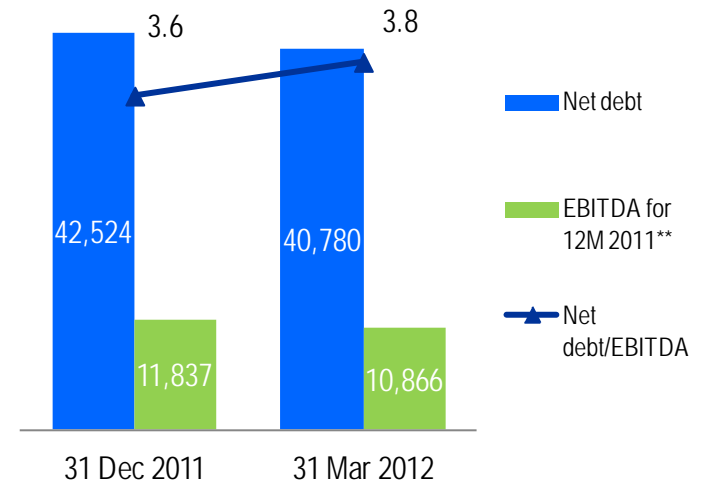
Main Expenses Highlights, mn RUR

Operating Expenses	3M 2011	3M 2012	Change
Fuel	9,174	9,515	+4%
Electricity and heat purchases	1,733	1,453	-16%
Water usage expenses	531	542	+2%
Other materials	91	110	+21%
Heat distribution	226	214	-5%
Total Variable Costs	11,755	11,834	+1%
Employee benefits	1,555	1,706	+10%
Repairs and maintenance	181	296	+64%
Taxes other than income tax	223	237	+6%
Dispatcher's fees	181	175	-3%
Lease expenses	82	70	-14%
Insurance cost	48	29	-40%
Other operating expenses	933	690	-26%
Total Fixed Costs	3,203	3,203	+0.02%
Depreciation of property, plant and equipment	1,025	1,360	+33%
Provision for impairment of accounts receivable	(2)	(123)	+4825%
(Gain)/Loss on disposal of property, plant and equipment	(6)	4	-164%
Other operating income	(32)	(264)	+725%
Total operating expenses, net	15,942	16,016	+0.5%

Debt Structure, mn RUR



Net Debt* / EBITDA



* Net debt = The total amount of borrowings + Trade and other payables less Cash and cash equivalents

** EBITDA for 12 months, ended March 31, 2012 = EBITDA for 2011 + EBITDA for 3 months 2012 – EBITDA for 3 months 2011

Debt Portfolio Management

- The weighted average effective interest rate for the debt portfolio for 2011 amounted to 7.93%.
- For the purpose of financing the Company's investment program, on March 11, 2012 a 10-year bond issues series 04 on MICEX, RTS were registered for the total amount of 2 bn RUR., the first coupon rate was adopted at a rate of 7.6%.

Appendix

Station	Type of Work	Commissioned Electric Power (MW)	Commissioned Thermal Power (Gcal/h)	Year of Commissioning (status*)
Vuoksi HPPs Cascade	Gradual replacement of hydropower units	8×30	-	2009-2013 (150.5 MW commissioned in 2009-2011)
Pervomayskaya CHP	Reconstruction of the plant with replacement of equipment by the construction of two units of CCGT-180	2×180	238	2011-2012 (complete)
Yuzhnaya CHP	Expansion of the station due to construction of power unit №4 CCGT-450	450	290	2011 (complete)
Pravoberezhnaya CHP	Expansion of the station due to construction of power unit №2 CCGT-450	450	318	2012
Pervomayskaya CHP	Construction of the auxiliary complex	-	690	2013
Centralnaya CHP	Construction of gas turbine with the capacity of 100 MW in the territory within 4 km from Centralnaya CHP	2×50	120	2016

* As of June 4, 2012

Thank you for Your Attention!

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