Balance sheet as of 01.10.2002

| ASSETS | (thousand RUR) |  |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { January } 1, \\ 2002 \end{gathered}$ | $\begin{gathered} \text { October 1, } \\ 2002 \end{gathered}$ |
| I. Non-current assets |  |  |  |
| Intangible assets (04, 05) | 110 | 113,087 | 102,760 |
| including: patents, licences, trade marks (marks of service), other similar rights and assets | 111 | 113,087 | 102,760 |
| organization expenses | 112 |  |  |
| goodwill | 113 |  |  |
| Fixed assets (01, 02) | 120 | 218,419,140 | 217,553,435 |
| including: land and natural objects in use | 121 | 3,514 | 3,514 |
| buildings, machinery and equipment | 122 | 218,415,626 | 217,549,921 |
| Construction in progress (07, $08,16,60$ ) | 130 | 6,991,116 | 11,085,278 |
| Investment in material values (03) | 135 |  |  |
| including: property for leasing | 136 |  |  |
| property for hire | 137 |  |  |
| Long-term financial investments ( 58,59 ) | 140 | 62,938,390 | 57,533,123 |
| including: investment in subsidiaries | 141 | 40,314,340 | 40,315,511 |
| investment in subordinated companies | 142 |  |  |
| investment in other entities | 143 | 4,843,183 | 4,175,065 |
| loans granted to entities for over 12 months | 144 | 1,993,323 | 2,000,877 |
| other long-term financial investments | 145 | 15,787,544 | 11,041,670 |
| Other non- current assets | 150 |  |  |
| Total for Section I | 190 | 288,461,733 | 286,274,596 |
| II. Current assets |  |  |  |
| Stocks | 210 | 15,413,213 | 15,655,841 |
| including: raw and other materials, other similar stocks $(10,16)$ | 211 | 9,483,672 | 9,561,726 |
| livestock (11) | 212 | 16,291 | 24,544 |
| work in progress expenses( $20,21,23,29,44$ ) | 213 | 162,240 | 493,697 |
| finished goods and goods for resale ( $16,41,43$ ) | 214 | 1,029,158 | 738,985 |
| dispatched goods (45) | 215 | 429,285 | 413,038 |
| deferred expenses (97) | 216 | 4,074,202 | 4,159,805 |
| other stocks and costs | 217 | 218,365 | 264,046 |
| Value added tax on acquired assets (19) | 220 | 1,384,306 | 1,678,115 |
| Accounts receivable (due in more than 12 months after balance sheet date) | 230 | 25,955 | 70,731 |
| including: buyers and customers (62, 63, 76) | 231 |  |  |
| receivable (62) | 232 |  |  |
| debts of subsidiaries and subordinated companies | 233 |  |  |
| advances issued (60) | 234 |  |  |
| other debtors | 235 | 25,955 | 70,731 |
| Accounts receivable (due within 12 months after balance sheet date) | 240 | 14,926,784 | 18,272,146 |
| including: buyers and customers ( $62,63,76$ ) | 241 | 9,000,860 | 15,728,191 |
| notes receivable (62) | 242 | 21,000 | 30,000 |
| debts of subsidiaries and subordinated companies | 243 |  |  |
| debts of participants (constitutors) for charter capital installments (75) | 244 |  |  |
| advances issued (60) | 245 | 2,497,510 | 2,036,127 |
| other debtors | 246 | 3,407,414 | 477,828 |
| Short-term financial investments ( 58,59 ) | 250 | 24,254,744 | 92,490,452 |


| Including: |  |  |  |
| :--- | ---: | ---: | ---: |
| loans granted to entities for less than 12 months | 251 | 55,643 | 59,682 |
| own shares repurchased from shareholders (81) | 252 |  |  |
| other short-term financial investments | 253 | $24,199,101$ | $92,430,770$ |
| Cash | 260 | $91,661,977$ | $65,567,619$ |
| including: petty cash (50) | 261 | 544 | 688 |
| settlement accounts (51) | 262 | $3,234,017$ | $1,481,536$ |
| foreign currency accounts (52) | 263 | 987,505 | 8 |
| other cash (50, 55, 57) | 264 | $87,439,911$ | $64,085,387$ |
| Other current assets | 270 |  |  |
| Total for Section II | 290 | $147,666,979$ | $193,734,904$ |
| BALANCE (lines 190+290) | 300 | $\mathbf{4 3 6 , 1 2 8 , 7 1 2}$ | $\mathbf{4 8 0 , 0 0 9 , 5 0 0}$ |


| LIABILITIES |  | $\begin{gathered} \hline \text { January 1, } \\ 2002 \\ \hline \end{gathered}$ | $\begin{gathered} \text { October 1, } \\ 2002 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| III. Capital and reserves |  |  |  |
| Charter capital (80) | 410 | 43,427,993 | 43,427,993 |
| Additional capital (83) | 420 | 236,021,546 | 235,980,615 |
| Reserve capital (82) | 430 | 6,514,198 | 6,514,198 |
| including: reserve funds created in accordance with the legislation | 431 | 6,514,198 | 6,514,198 |
| reserve funds created in accordance with the charter documents | 432 |  |  |
|  |  |  |  |
| Special-purpose financing and receipts (86) | 450 | 6,179,551 | 2,983,258 |
| Prior years retained earnings (84) | 460 | 128,916,138 | 86,046,647 |
| Prior years retained earnings (84) - exchange rate difference basis | 461 | 38,635,649 | 38,635,649 |
| Prior years profit expenditure (84) | 462 | $(40,913,614)$ |  |
| Prior years uncovered losses (84) | 465 |  |  |
| Current year earnings from operating activities (84) | 470 | X | 36,182,097 |
| Current year earnings - exchange rate difference basis | 471 |  | 6,655,114 |
| Current year profit expenditure (84) | 472 |  |  |
| Currant year uncovered losses (84) | 475 |  |  |
| Total for Section III | 490 | 418,781,461 | 456,425,571 |
| IV. Long-term liabilities |  |  |  |
| Borrowings (67) | 510 | 0 | 0 |
| including: bank loans due in more than 12 months after balance sheet date | 511 |  |  |
| borrowings due in more than 12 months after balance sheet date | 512 |  |  |
| Other long-term liabilities | 520 |  |  |
| Total for Section IV | 590 | 0 | 0 |
| V. Current liabilities |  |  |  |
| Borrowings (66) | 610 | 757,197 | 4,590,272 |
| including: bank loans due within 12 months after balance sheet date | 611 | 37,000 | 44,000 |
| borrowings due within 12 months after balance sheet date | 612 | 720,197 | 4,546,272 |
| Accounts payable | 620 | 7,549,401 | 8,332,241 |
| including: suppliers and contractors (60, 76) | 621 | 3,189,783 | 3,036,362 |
| notes payable (62) | 622 |  |  |
| due to subsidiaries and subordinated companies | 623 |  |  |
| due to employees (70) | 624 | 1,791,521 | 1,382,446 |
| social insurance and social security (69) | 625 | 386,869 | 306,268 |


| due to the budget (68) | 626 | $1,577,430$ | $3,145,183$ |
| :--- | ---: | ---: | ---: |
| advances received (62) | 627 | 371,574 | 43,895 |
| other payables | 628 | $\mathbf{2 3 2 , 2 2 4}$ | 418,087 |
| Dividends (75) | 630 | $1,203,758$ | $1,361,549$ |
| Deferred revenues (98) | 640 | $5,608,593$ | $6,962,888$ |
| Deferred reserves (96) | 650 | $2,228,302$ | $\mathbf{2 , 3 3 6 , 9 7 9}$ |
| Other current liabilities | 660 |  |  |
| Total for Section V | 690 | $\mathbf{1 7 , 3 4 7 , 2 5 1}$ | $\mathbf{2 3 , 5 8 3 , 9 2 9}$ |
| BALANCE (lines 490+590+690) | 700 | $\mathbf{4 3 6 , 1 2 8 , 7 1 2}$ | $\mathbf{4 8 0 , 0 0 9 , 5 0 0}$ |

## Profit and loss account as of 01.10.2002

| (thousand RUR) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 9M 2002 | 9M 2001 |
| I. Revenues and expenses from operating activities Net revenue from the sale of goods, products, work and services (less VAT, excise duties and similar obligatory payments) | . 010 | 135,539,187 | 116,670,260 |
| including from sales of: | . 011 | 135,539,187 | 116,670,260 |
|  | . 012 |  |  |
|  | . 013 |  |  |
| Cost of sold goods, work, services | . 020 | 80,255,809 | 51,530,621 |
| including sold: | . 021 | 80,255,809 | 51,530,621 |
|  | . 022 |  |  |
|  | . 023 |  |  |
| Gross profit | . 029 | 55,283,378 | 65,139,639 |
| Selling expenses | . 030 | 8,526,950 | 7,595,937 |
| Management expenses | . 040 |  |  |
| Profit (loss) from sales (lines 010-020-030-040) | . 050 | 46,756,428 | 57,543,702 |
| II. Operating revenues and expenses Interest receivable | . 060 | 1,074,154 | 3,741,221 |
| Interest payable | . 070 | 8,346 | 10,160 |
| Minority interests | . 080 | 5,078 | 74 |
| Other operating revenues | . 090 | 80,933,121 | 530,024 |
| Other operating expenses | 100 | 83,371,662 | 1,725,927 |
| III. Non-sales revenues and expenses Non-sales revenues | 120 | 2,044,472 | 223,871 |
| Non-sales revenues (exchange rate difference) | 121 | 6,920,381 | 5,464,853 |
| Non-sales expenses | 130 | 1,118,524 | 2,082,383 |
| Non-sales expenses (exchange rate difference) | 131 | 265,267 | 862,170 |
| $\begin{aligned} & \text { Profit (loss) before tax (lines 050+060-070+080+090- } \\ & 100+120-130 \text { ) } \end{aligned}$ | 140 | 46,314,721 | 58,220,422 |
| Profit (loss) - exchange rate difference basis (121-131) | 141 | 6,655,114 | 4,602,683 |
| Profit tax and other similar obligatory payments | 150 | 10,132,624 | 14,357,435 |
| Profit (loss) from usual activity | 160 | 36,182,097 | 43,862,987 |
| Profit (loss) - exchange rate difference basis (141) | 161 | 6,655,114 | 4,602,683 |
| IV. Extraordinary revenues and losses Extraordinary revenues | 170 |  |  |
| Extraordinary expenses | 180 |  |  |
| Current year profit expenditure | 181 |  |  |
| Accrued revenues refer to future periods | 182 |  |  |
| $\begin{aligned} & \text { Current year undistributed profit (loss) (lines 160+170- } \\ & \text { 180-181-182) } \end{aligned}$ | 190 |  |  |
| FOR REFERENCE ONLY |  |  |  |
| Dividend per share <*> per preferred share | 201 |  |  |
| per ordinary share | 202 |  |  |
| Next year estimated dividend per share <*> per preferred share | 203 |  |  |
| per ordinary share | 204 |  |  |

<*> - filled out in annual accounts

