

1H 2007 Results



Nikolai Tsekhomsky

Chief Financial Officer, Member of the Board

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Some of the information in this presentation may contain projections or other forward-looking statements regarding future events or the future financial performance of JSC VTB ("VTB") and its subsidiaries (together with VTB, the "Group"). Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. We caution you that these statements are not guarantees of future performance and involve risks, uncertainties and other important factors that we cannot predict with certainty. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecasted in the forward-looking statements. These forward-looking statements speak only as at the date of this presentation and are subject to change without notice. We do not intend to update these statements to make them conform with actual results.

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1H 2007 Highlights

Growth

- Total assets grew by 26.4% up to US\$ 66.2bn
- Net loan portfolio increased by 22.0% up to US\$ 35.7bn
- Customer deposits grew by 25.5% to US\$ 25.1bn
- Total equity increased by 2.2x to US\$ 15.2bn
- Net interest and commission income increased by 33.1% to US\$ 1.3bn

Key ratios

- CAR at solid 19.0%
- Return on equity ⁽¹⁾ at 10.3%
- Net interest margin ⁽¹⁾ at 4.1%
- Cost to income at 56.4%
- Earnings per GDR at US\$ 0.172

Major events

- IPO successfully completed:
 - 22.5% of VTB shares were placed
 - US\$ 8 bn were attracted

⁽¹⁾ Annualized figures

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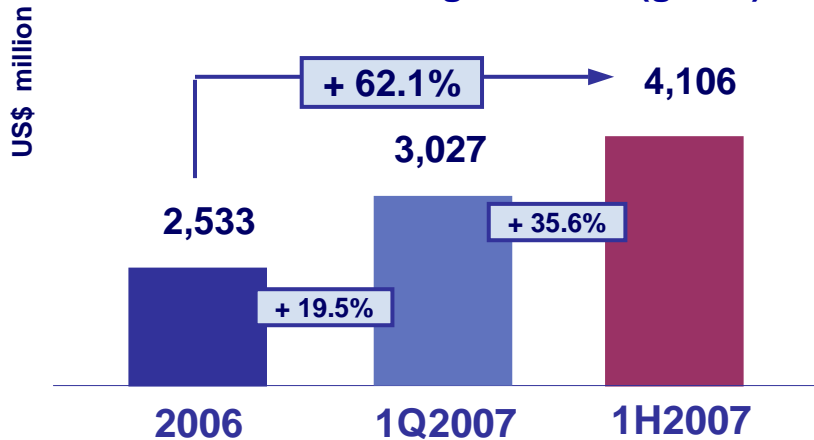
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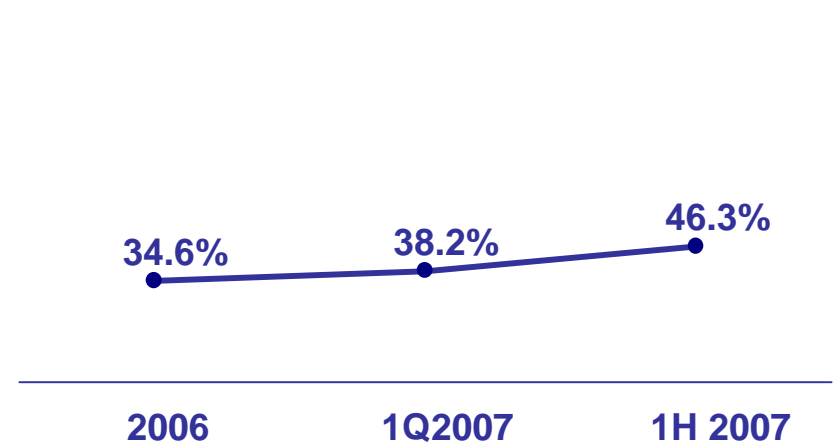
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Outstanding Growth of Retail Banking

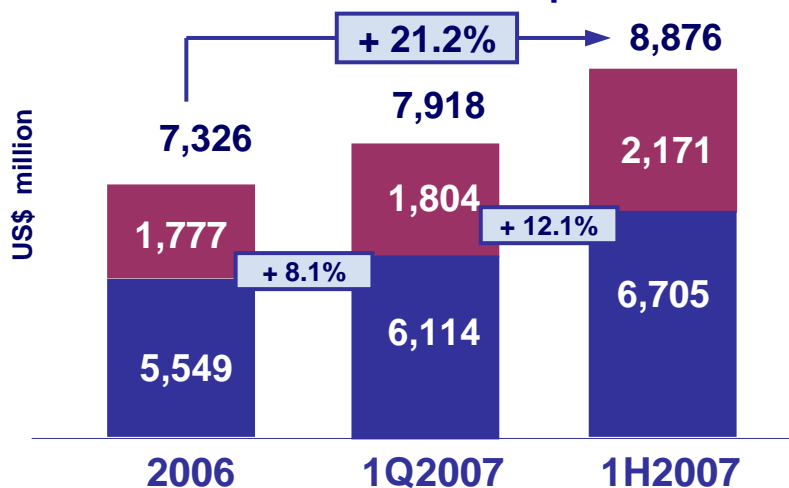
Retail Lending Portfolio (gross)



Retail Loans to Retail Deposits



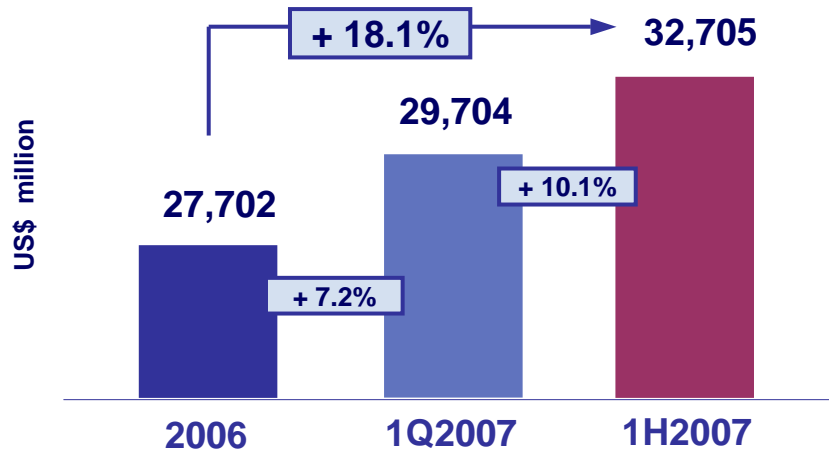
Retail Customer Deposits



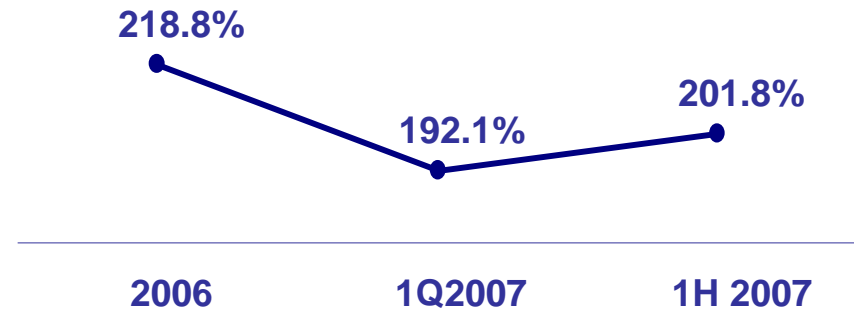
- Retail loan portfolio growth outpaced the market averages
- Retail deposits grew in line with the market
- Branch roll-out continues

Accelerated Growth in Corporate Lending in 2Q 2007

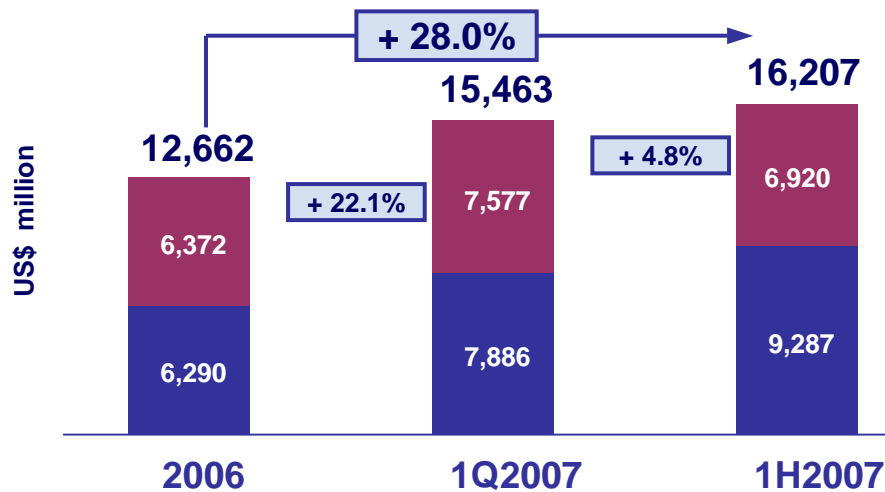
Corporate Loan Portfolio (gross)



Corporate Loans to Corporate Deposits



Corporate Deposits



- IPO lifted capital constraints on growth of corporate loan portfolio starting end of May 2007
- Corporate deposits remained the growing reliable source of the Group liabilities

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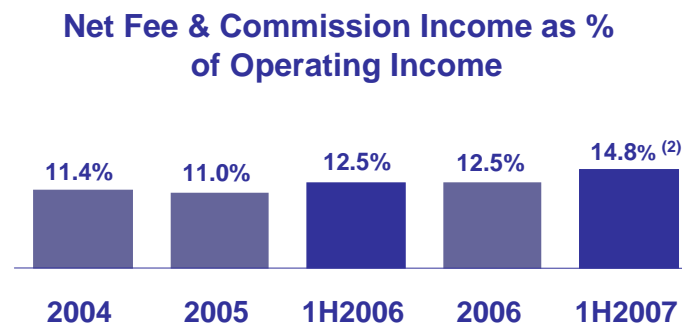
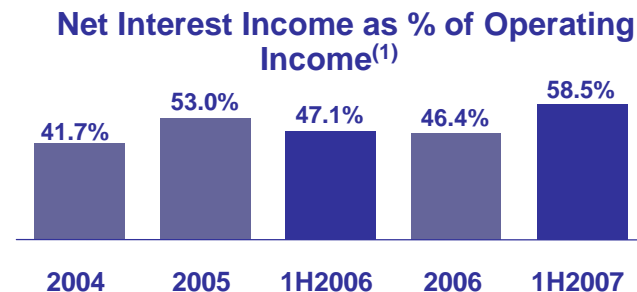
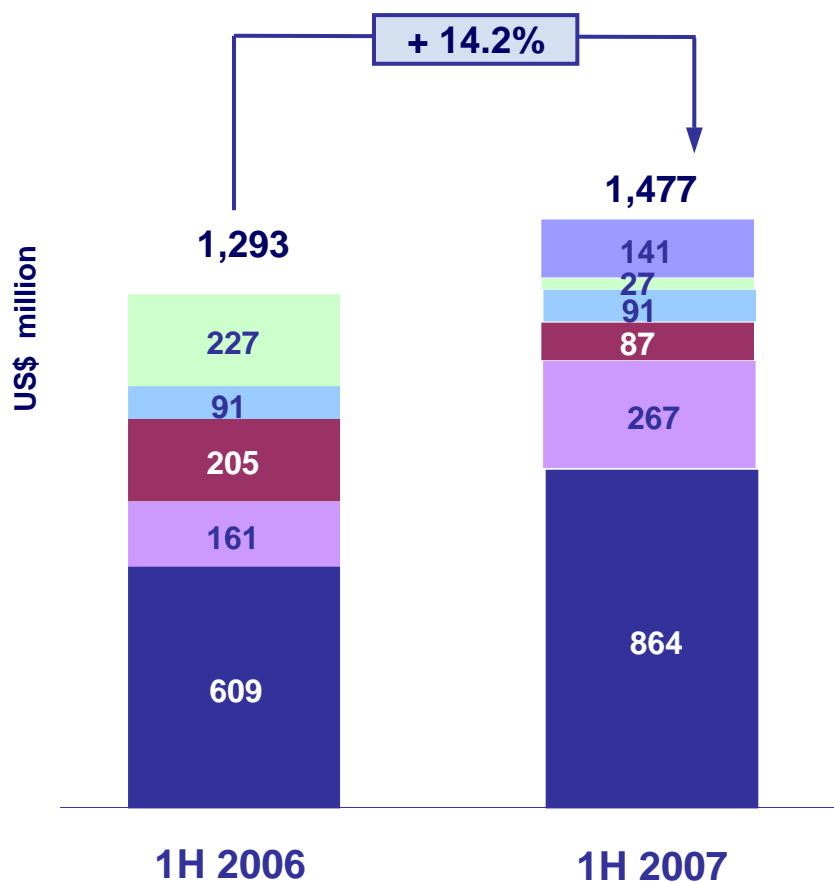
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Operating Income: Strengthened Composition

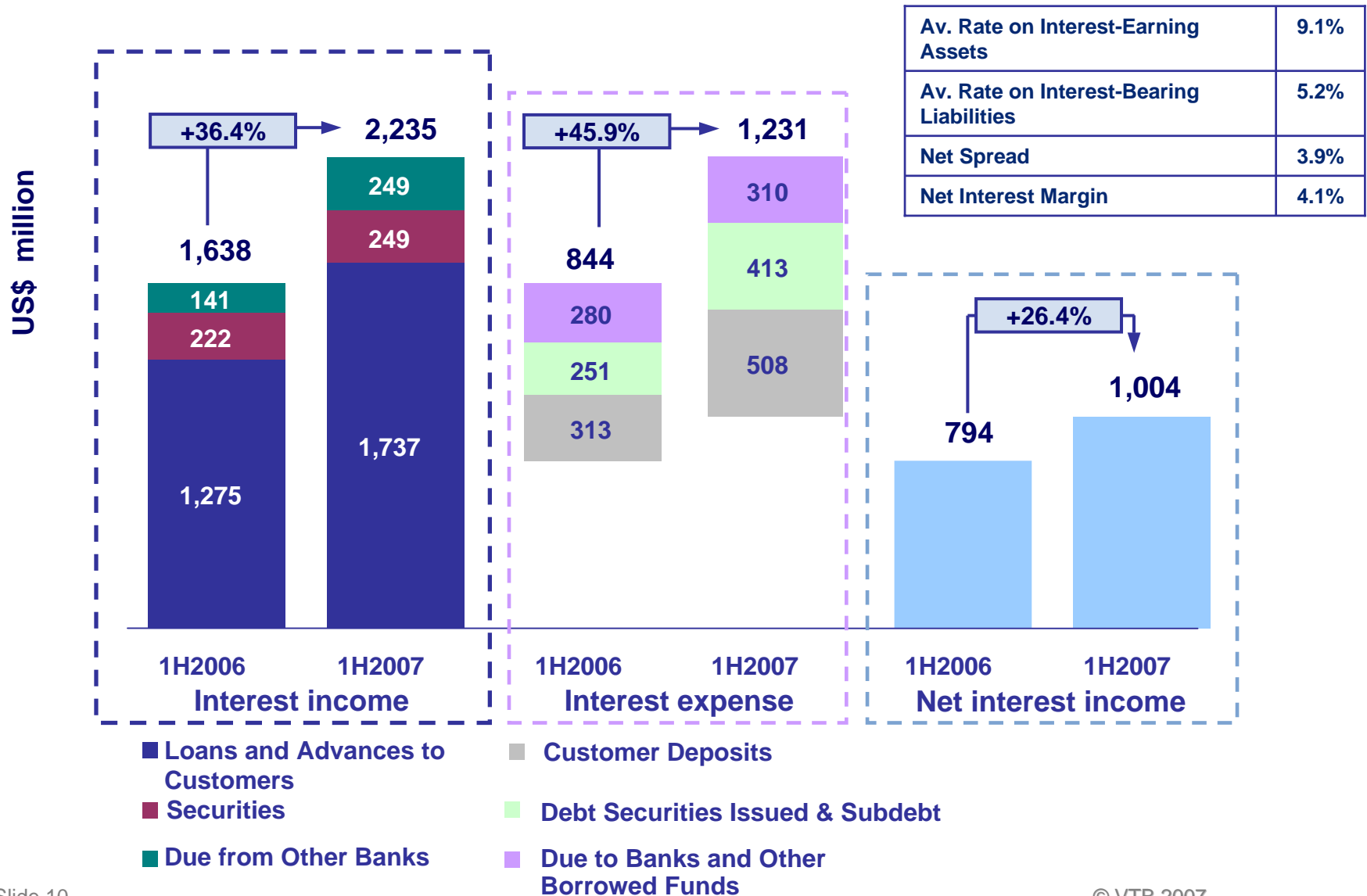


- Net Interest Income after Provision for Loan Impairment
- Net Fee and Commission Income
- Gains Less Losses from Securities
- Other Operating Income
- Foreign Exchange Translation Gains
- Gains Less Losses from Dealing in Foreign Currencies

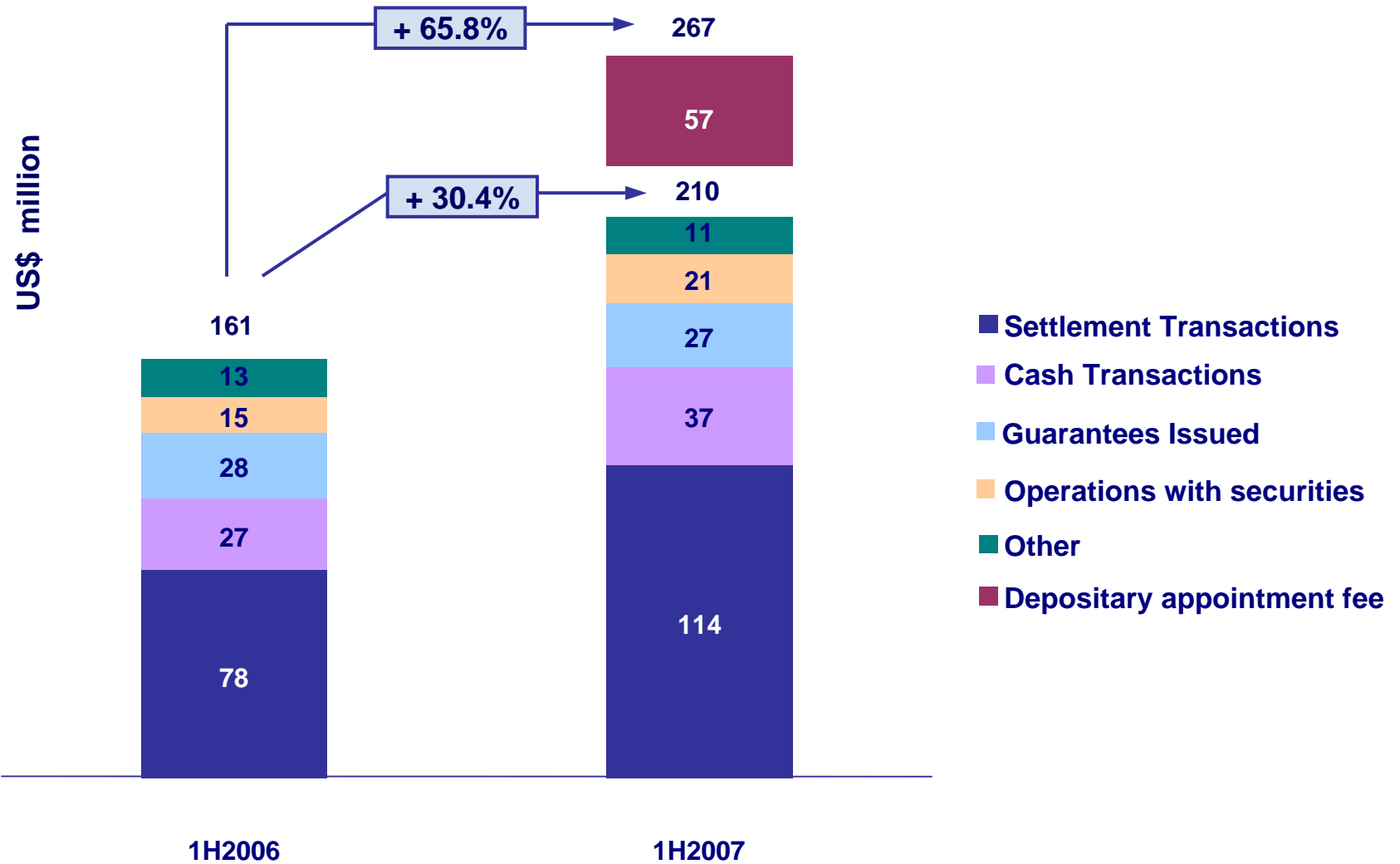
(1) After provision for loan impairment

(2) 18.1% including gains from depositary appointment fee

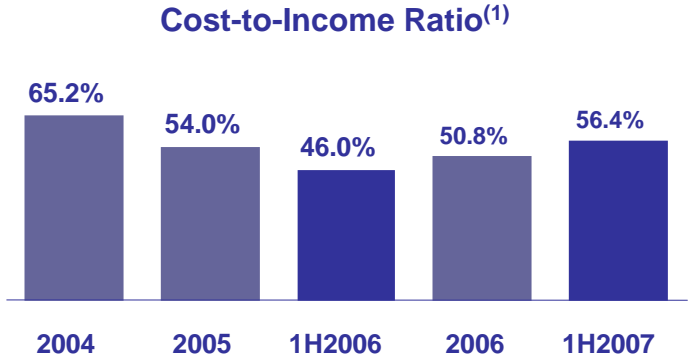
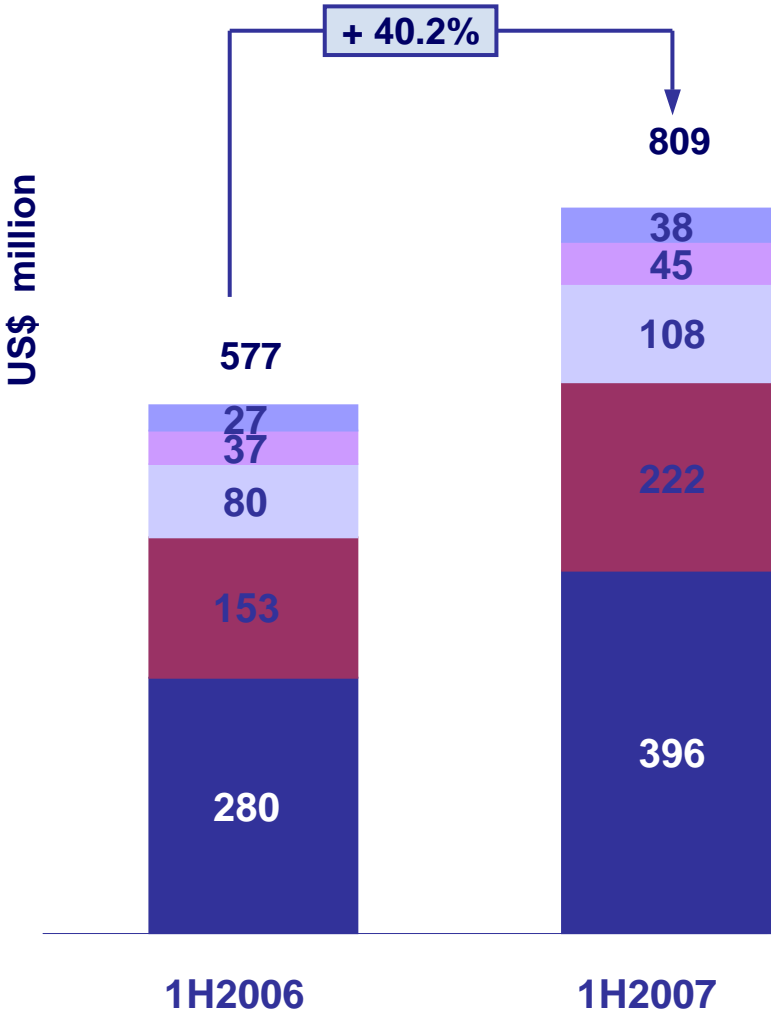
Net Interest Income: Healthy Growth



Net Fee and Commission Income: Solid Uptake



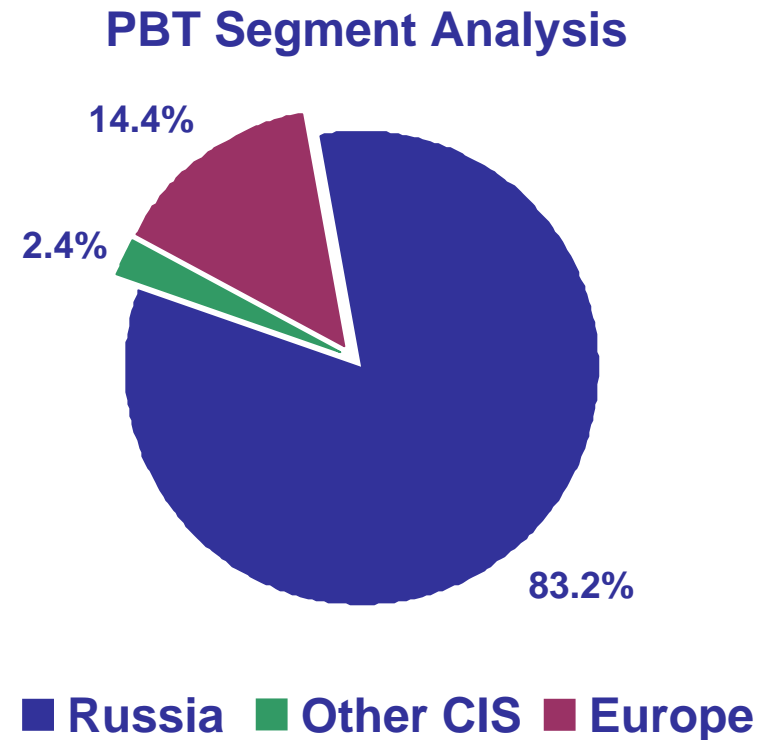
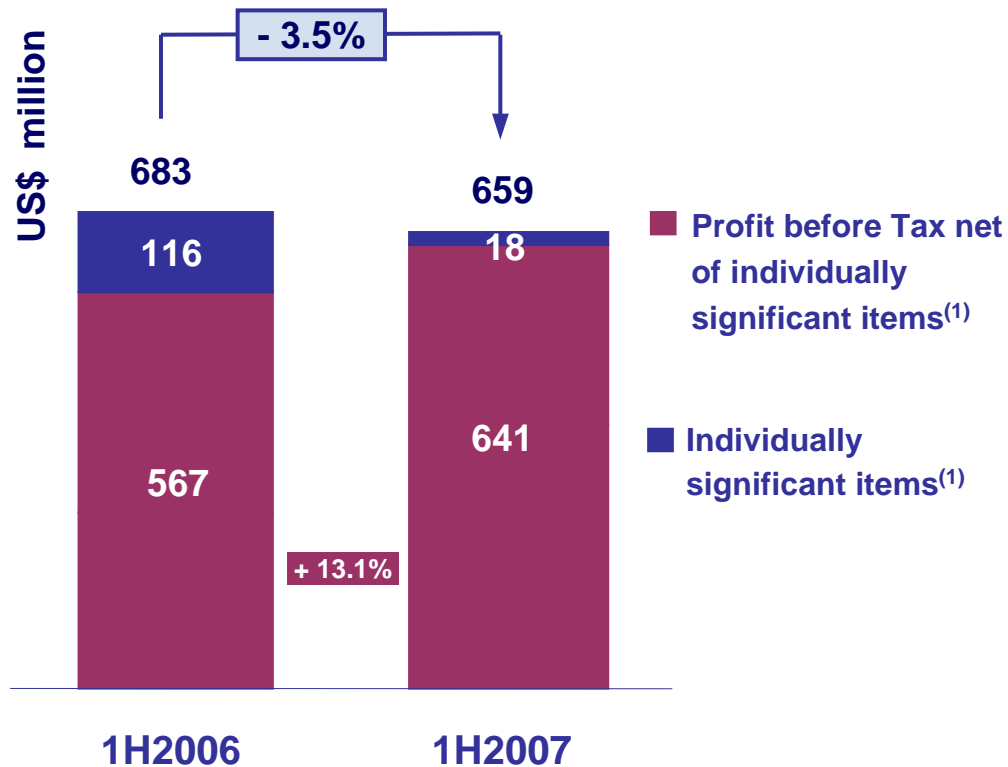
Operating Expenses: in Line with a Growing Business



- Staff Costs & Pension Expense
- Other Expenses
- Depreciation of Premises & Equipment
- Leasing & Rent Expenses
- Advertising Expenses

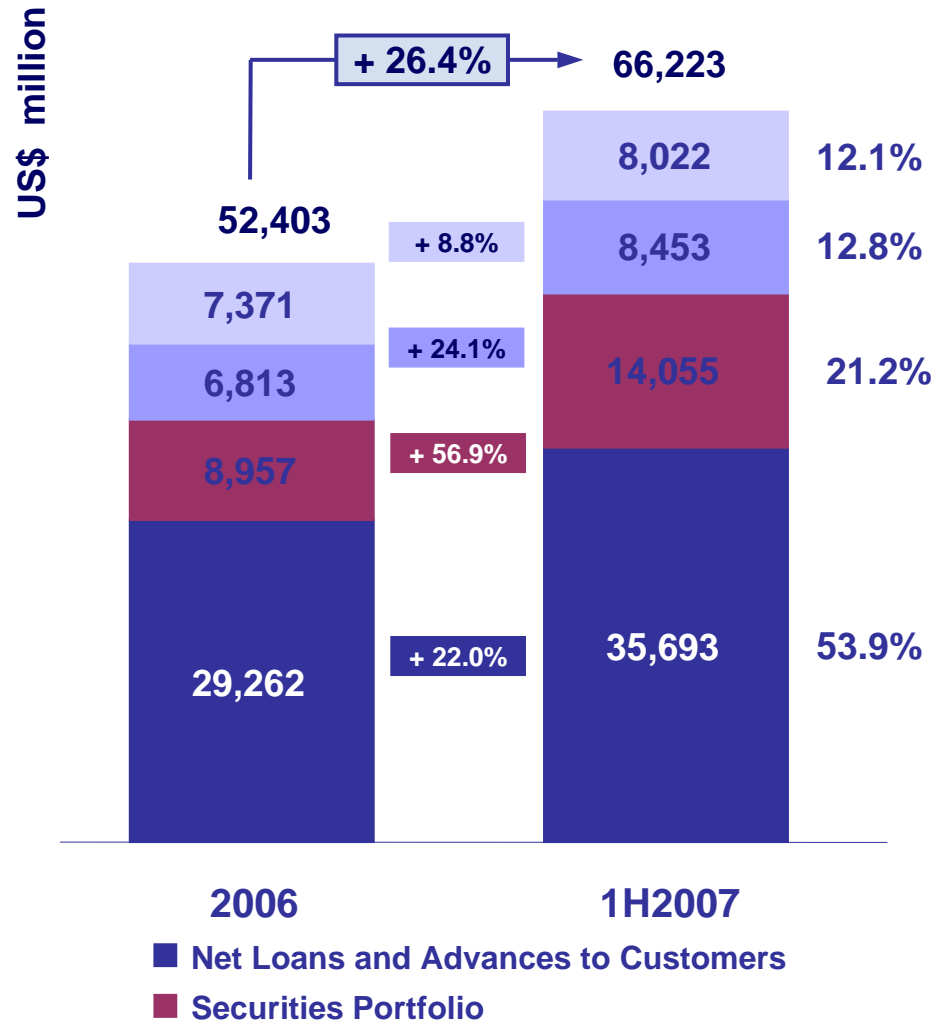
(1) Calculated including provision for loan impairment and excluding income and expenses from non-banking activities

Profit before Tax: Improved Quality of Earnings

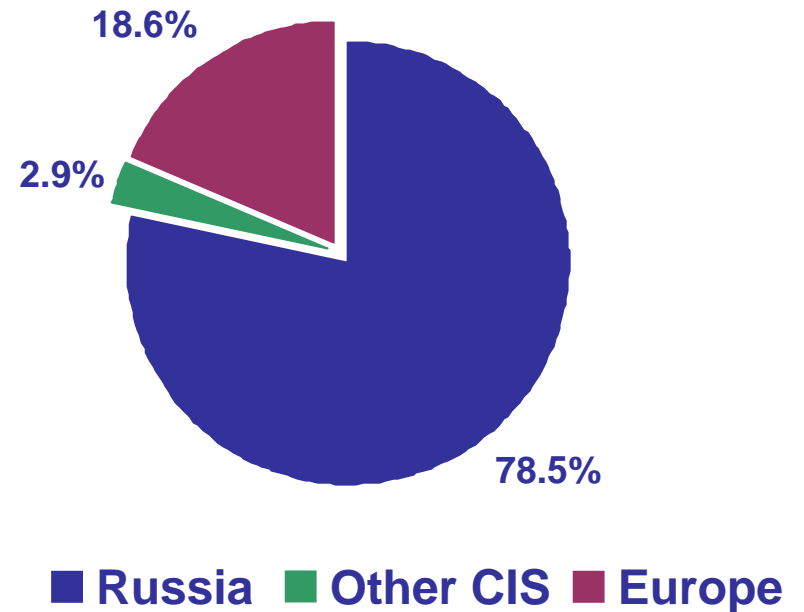


⁽¹⁾ Include gains from sale of KamAZ shares in 1H2006 and disposal of associate in 1H2007.

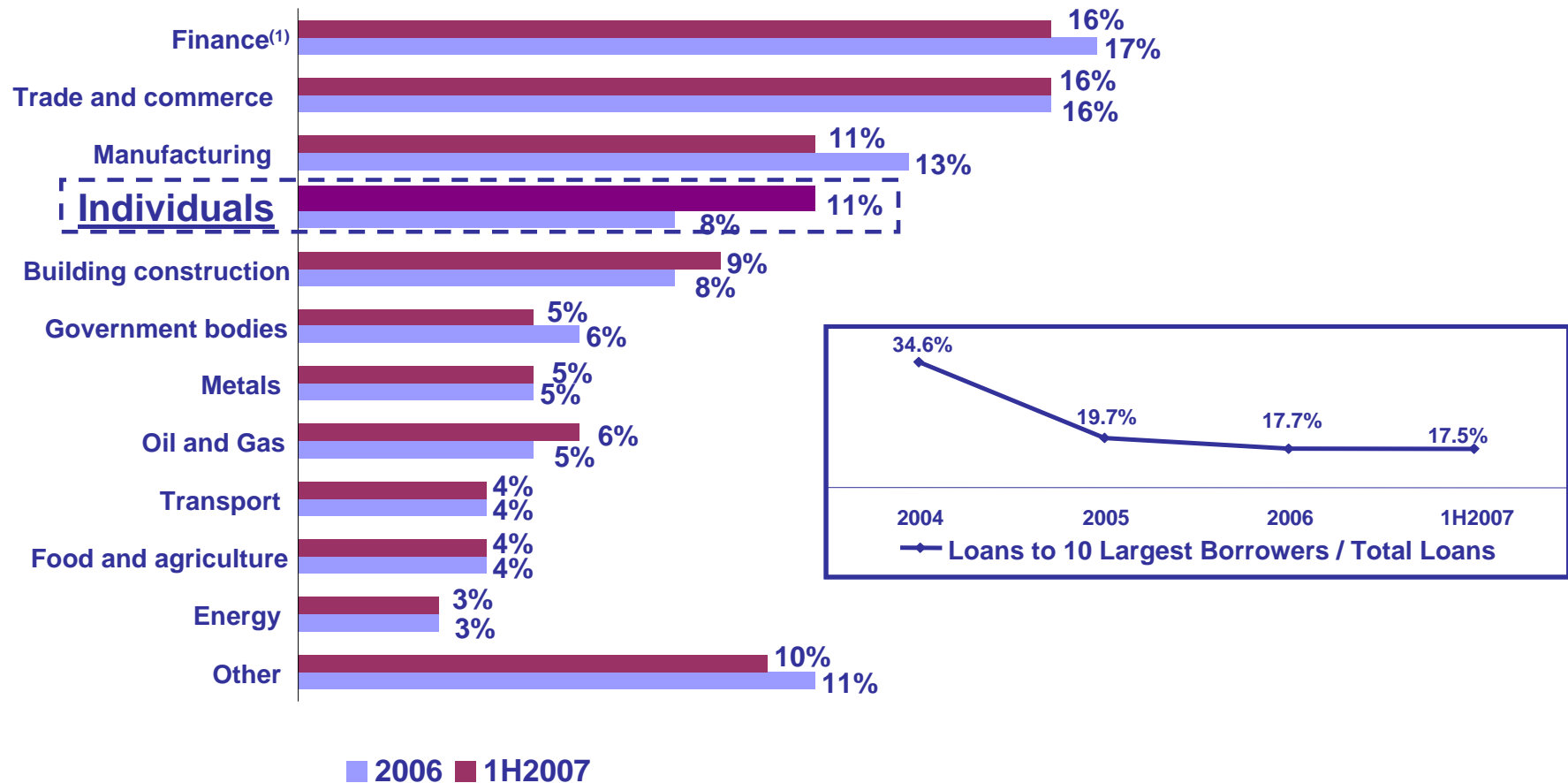
Assets: Continued Strong Growth



Assets Segment Analysis

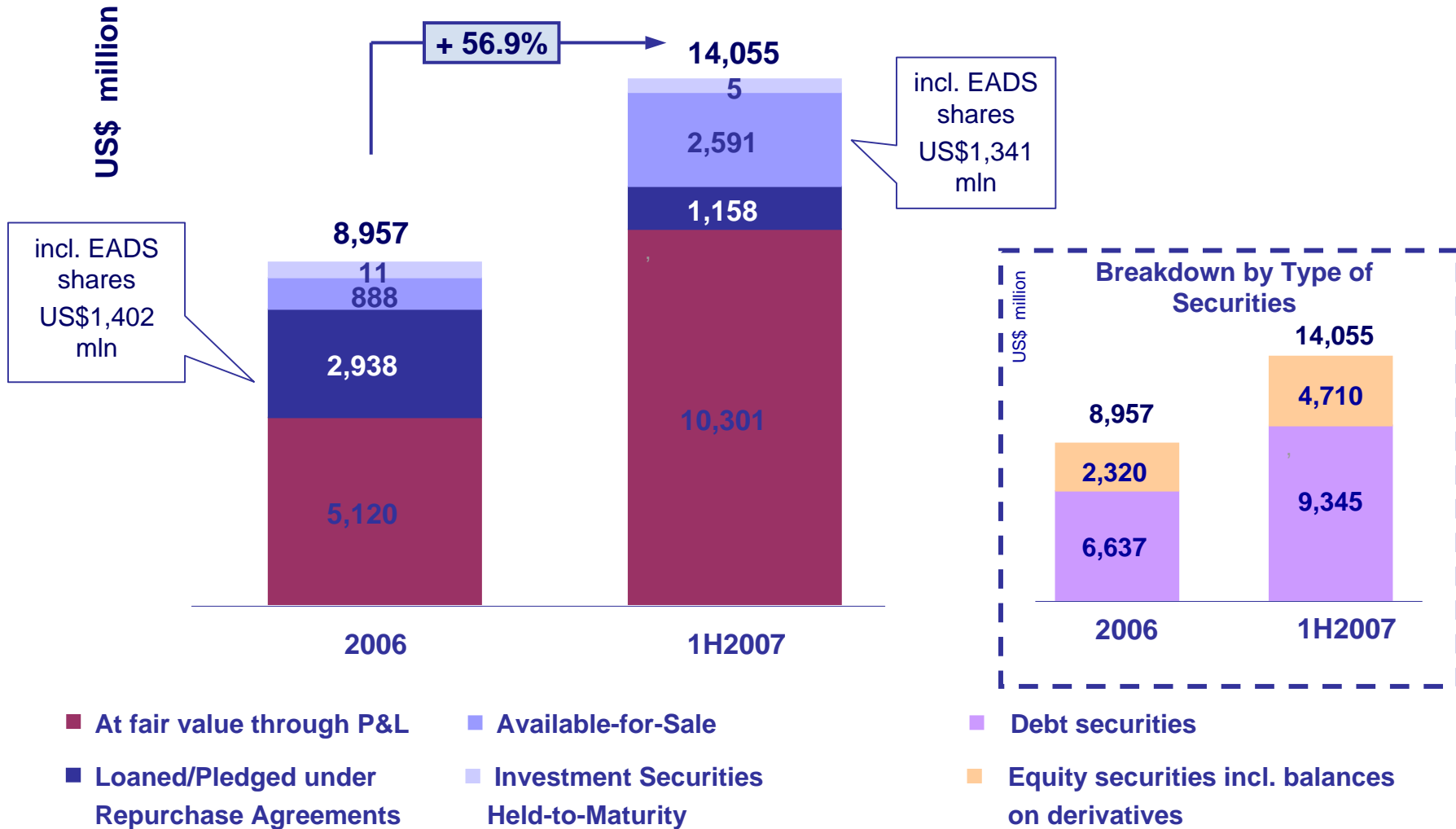


Loan Portfolio Diversification Well on Track

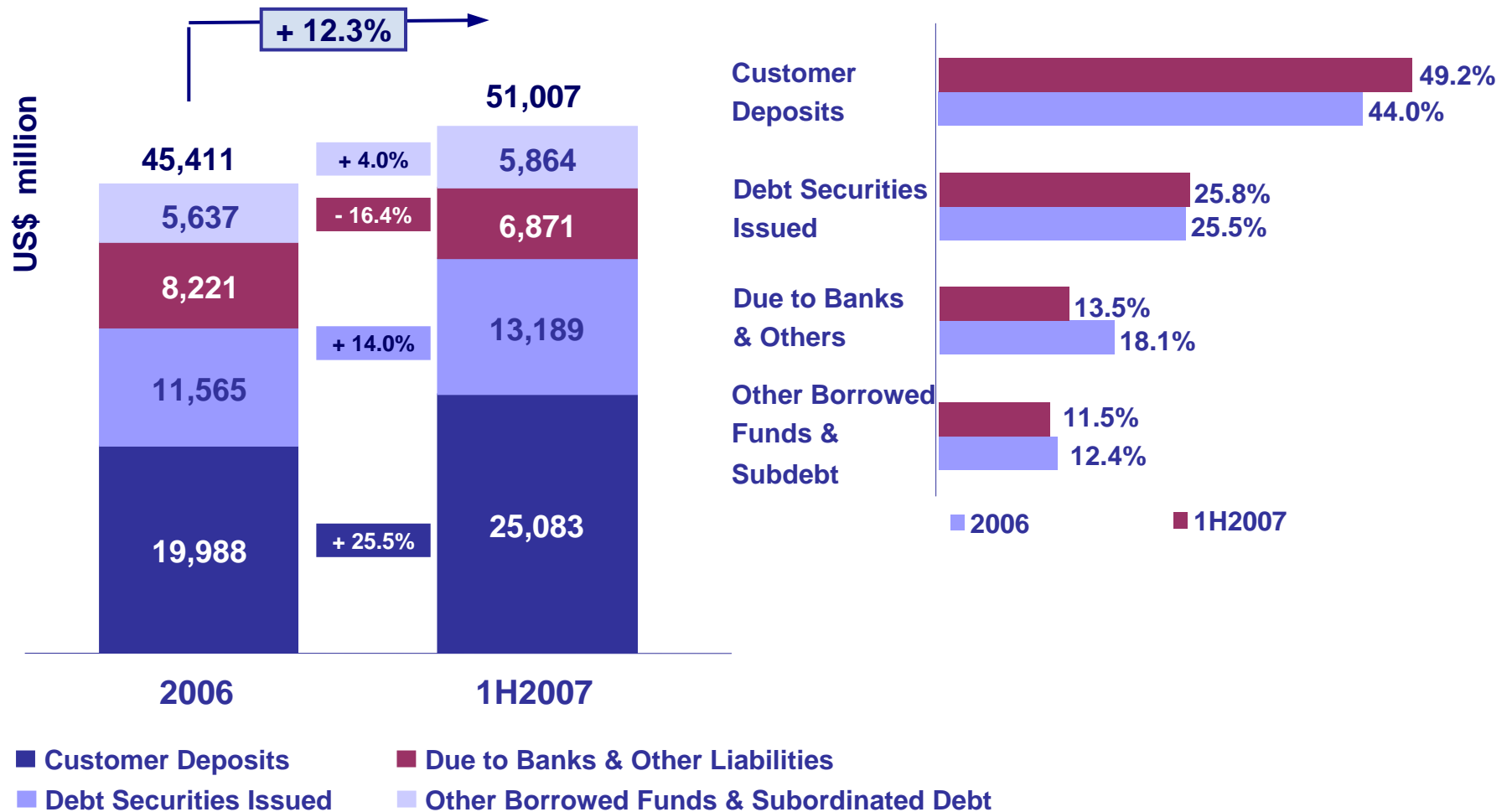


⁽¹⁾ Includes loans made for acquisition finance, to insurance and leasing companies, to non-bank investment companies, and financial arms of Russian industrial groups

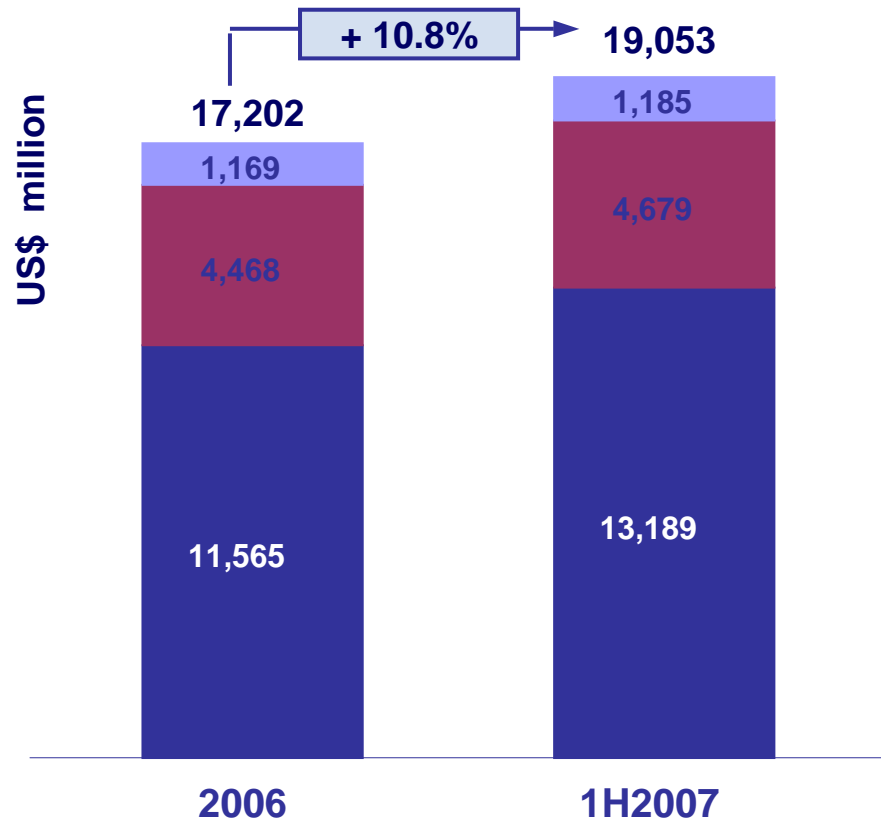
Securities Portfolio: Short-Term Post-IPO Growth



Liabilities Structure Improved



Wholesale Funding Modest Growth



■ Debt Securities Issued ■ Other Borrowed Funds ■ Subordinated Debt

- March 2007: VTB EUR 1,000 million Eurobond, LIBOR + 0.6% p. a., maturing in March 2009
- March 2007: VTB GBP 300 million Eurobond, 6.332% p. a., maturing in March 2010
- April 2007: VTB Europe issued \$500 million FRN due in April 2009 at Libor+0.625% p.a.
- March-April 2007: total of RUR 20 bln renewal of domestic bonds at lower coupon (VTB-4 6.3% p.a., VTB-5 5.9% p.a.)

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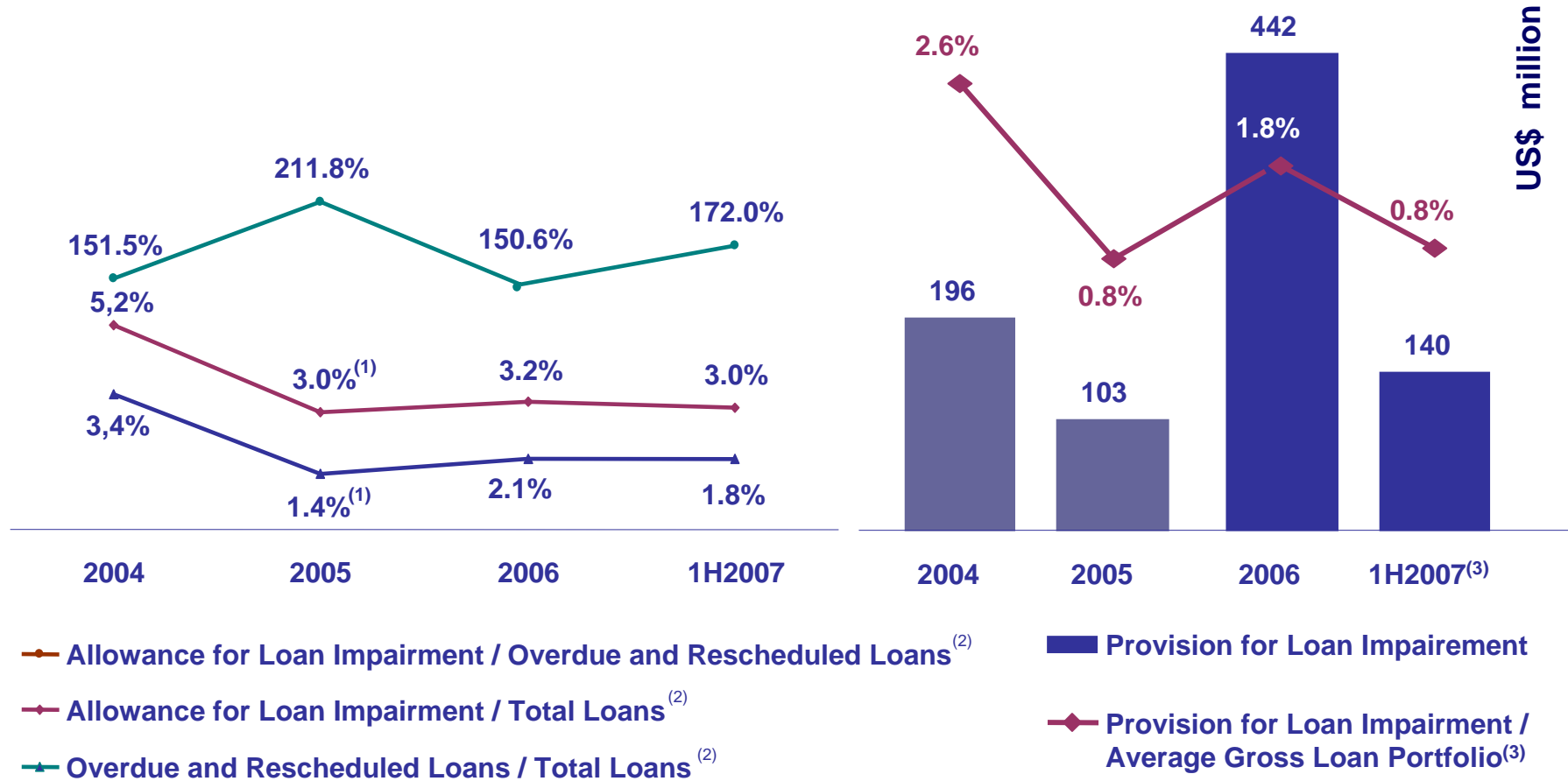
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Solid Loan Portfolio Quality

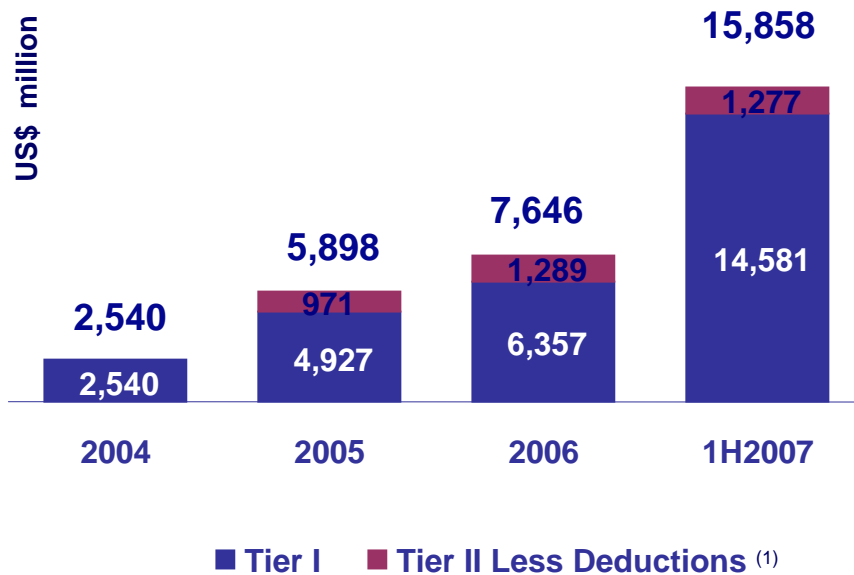


(1) One-off decrease at end-2005 due to accounting treatment of loans of newly acquired subsidiaries (posted at fair value as at acquisition date with 0% provision according to IFRS 3). Increase in 2006 reflects, among other things, provisions on newly granted loans on acquired subsidiaries' BS (compared to 0% as at end-2005).

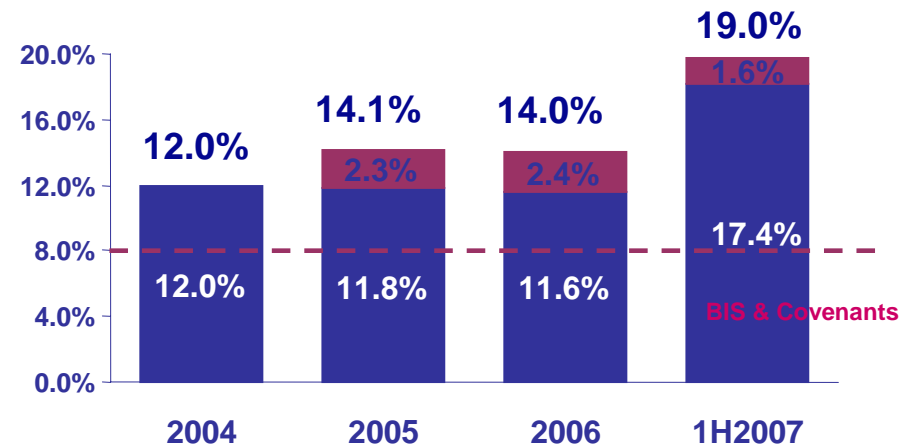
(2) Before provision for loan impairment

Capital Significantly Enhanced

BIS Group Capital (Tier I + Tier II)



BIS Group Capital Adequacy Ratio



⁽¹⁾ Deductions include investments in the capital of other banks and financial institutions

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Subsequent Events

- In July 2007 VTB repaid its Series 3 issue under its \$10 billion EMTN Programme in the amount of USD 300 million
- In July 2007 VTB fully repaid the loan received from the Central Bank of Russia in the amount of USD 500 million
- In July 2007 Bank VTB 24 made an additional share issue for total amount of RUR 25,664 million, which was fully purchased by the Group
- In August 2007 VTB received USD 500 million FRB (forward rate bias) loan due August 2017 with a floating rate based on Deutsche bank FRB index
- In September 2007 VTB sold its stake of 97.58% in “Novosibirskvneshtorgbank”, CJSC to the third parties which are not related to the Group, for USD 105 million
- In September 2007 VTB redeemed Series 8 USD denominated Eurobonds with face value of USD 1,000 million

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Balance Sheet Highlights

US\$ million	1H2007	FY2006	%Change
Loans and Advances to Customers (net)	35,693	29,262	22.0%
Securities	14,055	8,957	56.9%
Due from Other Banks	8,453	6,813	24.1%
Cash and Short-term Funds	4,291	4,229	1.5%
Total Assets ⁽¹⁾	66,223	52,403	26.4%
Customer Deposits	25,083	19,988	25.5%
Debt Securities Issued	13,189	11,565	14.0%
Due to Other Banks	5,753	7,587	(24.2%)
Other Borrowed Funds	4,679	4,468	4.7%
Subordinated Debt	1,185	1,169	1.4%
Total Liabilities ⁽¹⁾	51,007	45,411	12.3%
Total Equity ⁽²⁾	15,216	6,992	117.6%
Total Liabilities & Equity	66,223	52,403	26.4%

⁽¹⁾ Including other categories of Assets / Liabilities

⁽²⁾ Includes minority interest

Income Statement Highlights

US\$ million	1H 2007	1H 2006	%Change
Interest Income	2,235	1,638	36.4%
Interest Expense	(1,231)	(844)	45.9%
Net Interest Income	1,004	794	26.4%
Provision for Loan Impairment	(140)	(185)	(24.3%)
Gains Less Losses from Securities ⁽¹⁾	87	205	(57.6%)
Net Fee and Commission Income	267	161	65.8%
FX Translation Gains Less Losses	27	227	(88.1%)
Operating Income ⁽¹⁾	1,477	1,293	14.2%
Staff Costs & Administrative Expenses	(809)	(577)	40.2%
Profit Before Tax ⁽¹⁾	659	683	(3.5%)
Net Profit ⁽²⁾	504	576	(12.5%)

⁽¹⁾ Results for 1H 2006 include income from sale of KamAZ shares of US\$116 million.

⁽²⁾ Includes minority interest

Key Financial Ratios

	1H 2007	1H 2006
Profitability & Efficiency		
Net Interest Spread ⁽¹⁾	3.9%	4.5%
Net Interest Margin	4.1%	4.5%
Net Interest Income/ Operating Income ⁽⁴⁾	58.5%	47.1%
Net Fee & Commission Income / Operating Income ⁽³⁾	14.8%	12.5%
Cost-to-Income Ratio	56.4%	46.0%
Return on Average Shareholders' Equity ⁽²⁾	10.3%	20.7%
Return on Average Assets ⁽²⁾	1.7%	2.8%
Group Capitalization	1H 2007	2006
Capital Adequacy Ratio (Tier 1)	17.4%	11.6%
Total Capital Adequacy Ratio	19.0%	14.0%
Total Equity / Total Assets	23.0%	13.3%

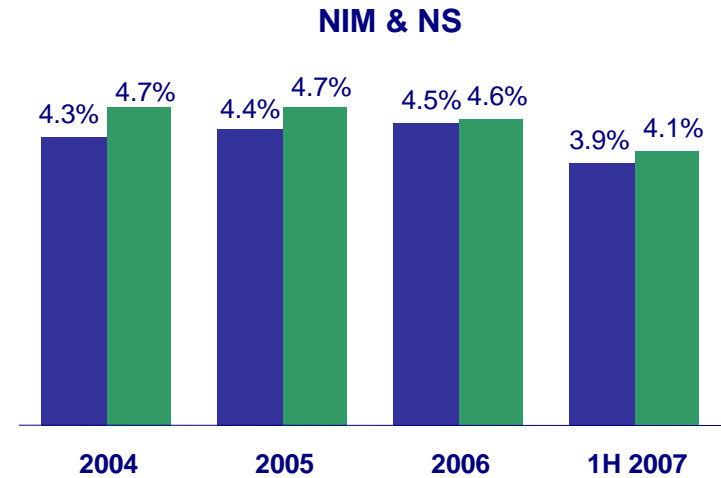
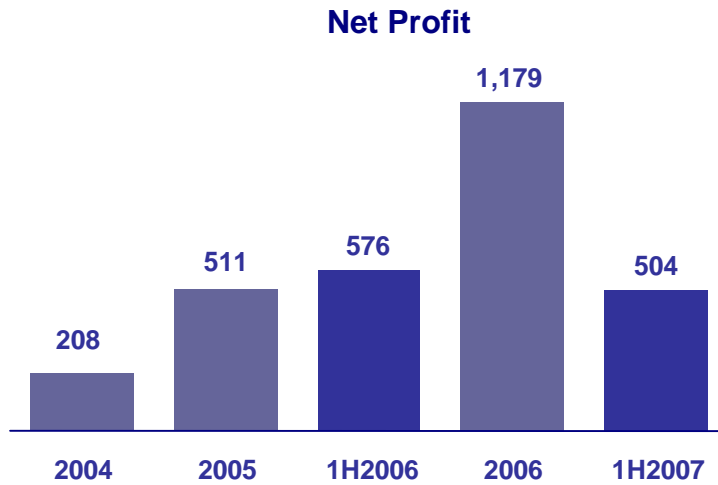
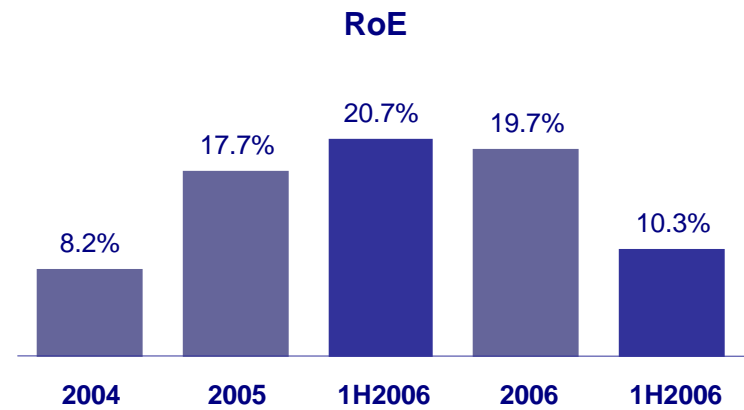
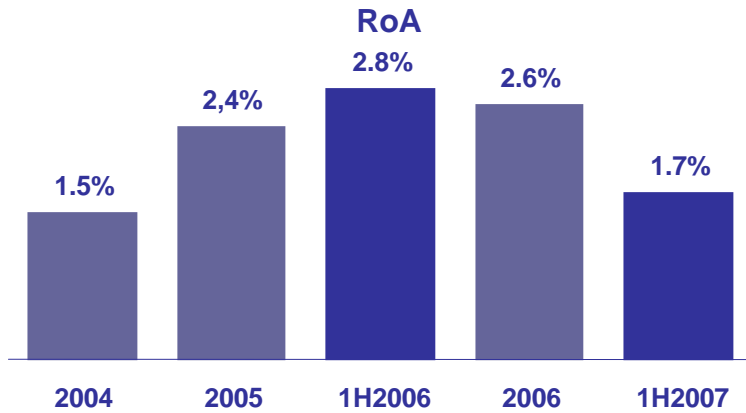
⁽¹⁾ (Interest Income / Avg. Interest Earning Assets) – (Interest Expense / Avg. Interest Bearing Liabilities). Averages are calculated as a simple quarterly average.

⁽²⁾ Calculated using net profit and average assets / equity (all including minority interest).

⁽³⁾ Net fee and commission income excludes depositary appointment fee

⁽⁴⁾ After provision for loan impairment

Profitability



■ Net spread ■ Net interest margin



Investor Relations

Nataly Loginova

Elena Ershova

Irina Mokeeva

Yaroslav Ivanov

Tel: +7 (495) 739-77-99

e-mail: investorrelations@vtb.ru