



9 Months 2007 Financial and Production Results Presentation

US GAAP Consolidated Financial Statements

November 2007

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9M 2007 Operating Results



- Sales volume 6.7 mln t.
- Sales revenues USD 5,546 mln (+29% year-on-year).
- Operating profit USD 2,182 mln (+30% year-on-year).
- EBITDA¹ USD 2,463 mln (+35% year-on year).
- EBITDA margin 44%.
- Net profit USD 1,657 mln (-2% year-on-year).
- Net profit excluding proceeds from asset disposal to USD 1,595 (+32% year-on-year).
- Cash flow from operating activity USD 1,979 mln (+92% year-on-year).
- Cash and cash equivalents as of 30.09.2007 USD 1,338 mln.
- 9M 2007 EBIT per tonne of steel production: 320 USD/t.

Main Events



Acquisitions and disposals

- February disposal of stakes in energy assets for USD 78.7 million.
- June disposal of the Company's 54.88% stake in Lipetskcombank for USD 47.7 million.

Major projects (Technical Upgrading Programme)

- EUR 23 mln contract signed with Siemens VAI (Germany) to supply two new 160 tonne ladle furnaces.
- EUR 33 mln contract signed with Sundwig (Germany) to supply a pre-painting line, with an annual production capacity of 200,000 tonnes of steel.
- Reconstruction of continuous furnace #4 of the hot rolling mill.

Other developments

 NLMK has entered into an agreement with Tebian Electric Apparatus Stock Co., Ltd (TBEA), the major Chinese transformer producer, to create a joint service centre to process (cutting and packing) and sell electrical steels in the city of Shenyang, Lyaolin province, China.

Dividends

September - dividends for H1 2007 of RUR 1.5 per ordinary share were paid.

Key Highlights



Financial result changes for 9M 2007/9M 2006 (key drivers)

- Revenues +29.4%
- > Growth of average product prices
- > Consolidation of Altai-Koks (since April 2006) and VIZ-Stal (since August 2006)

• EBITDA +34.8%

> The growth of sales revenue exceeded the growth of costs

Net profit -1.6%

- Disposal of assets Lebedinskiy GOK and Kombinat KMAruda in 2006 and the Prokopievskugol Group of Companies and Lipetskcombank in 2007
- > Excluding proceeds from assets disposals, the Group net profit would grow by 32%

(USD mln)	3Q 2007 ¹	2Q 2007 ¹	3Q 2007/ 2Q2007 %	9 months 2007	9 months 2006	9 months 2007/ 9 months 2006 %
Revenue	1 936	1 859	4,2%	5 546	4 285	29,4%
Cost of sales	(962)	(928)	3,6%	(2 822)	(2 238)	26,1%
Porduction cost	(862)	(833)	3,5%	(2 525)	(1 988)	27,0%
Amortization	(99)	(95)	4,2%	(297)	(250)	18,9%
Gross profit	975	931	4,7%	2 723	2 047	33,0%
- as% of net sales	50%	50%		49%	48%	
Operating profit	797	744	7,2%	2 182	1 676	30,2%
- as% of net sales	41%	40%		39%	39%	
Pre-tax profit	850	824	3,1%	2 342	2 047	14,4%
- as% of net sales	44%	44%		42%	48%	
Net income	592	608	(2,6%)	1 657	1 685	(1,6%)
- as% of net sales	31%	33%		30%	39%	
EBITDA	893	822	8,5%	2 463	1 828	34,8%
- as% of net sales	46%	44%		44%	43%	

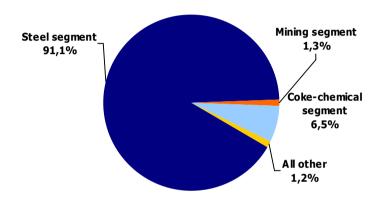
¹ Hereafter 9M 2006 and Q1, H1 and 9M 2007 are official reporting periods. Q2 and Q3 2007 numbers are derived by computational method.

Sales Revenue for 9M 2007

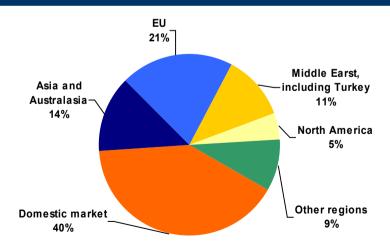


- The key segments are the Steel Segment (91%) and Coke-Chemical Segment (6.5%).
- The domestic market more than 40% of sales revenue.
- 44% high value added products:
 - Cold-rolled steel 13%,
 - Coated steel 12%,
 - > Electrical steel 19%.

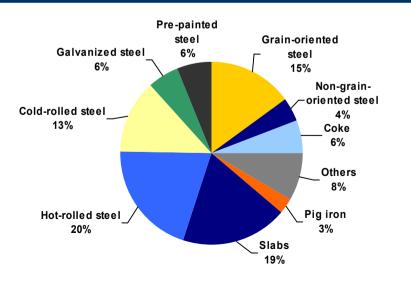
Sales revenue structure by segment



Sales revenue structure by regions



Sales revenue structure by products



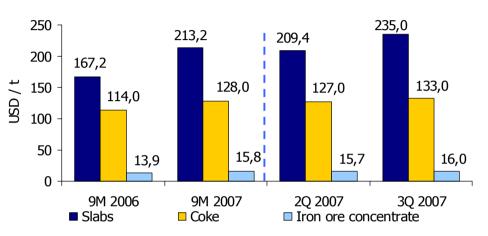
Cost stucture

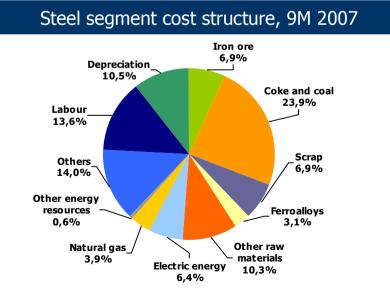


Key drivers for 9M 2007

- Consolidated cash cost of 1 tonne of slabs is estimated at the level of USD 213.
- The iron ore contributes only 7% in cash cost structure
- The main cost items are coking coal, labour, energy resources and depreciation.

Cash cost dynamics for major products



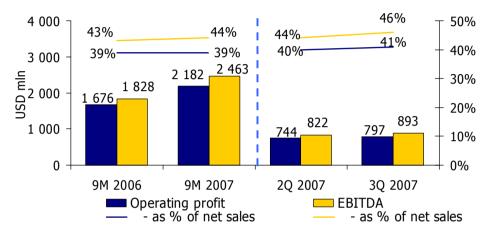


Operating profit

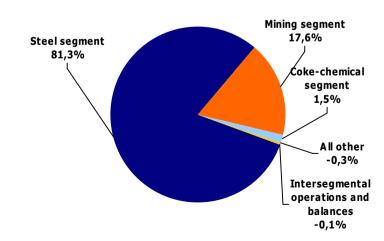


- Operating profit USD 2,182 mln (+30% y-o-y)
- EBITDA USD 2,463 mln (+35% y-o-y)
- The growth of sales revenue exceeded the growth of costs
- Operating profit contribution by segment: Steel segment (81%) and the Mining segment (18%)

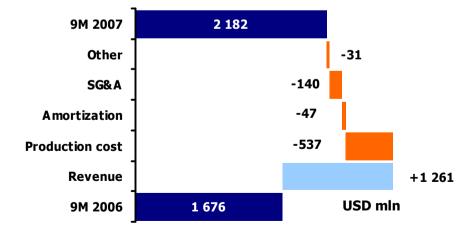
Operating profit and EBITDA



Operating profit structure, 9M 2007



Operating profit (key drivers)

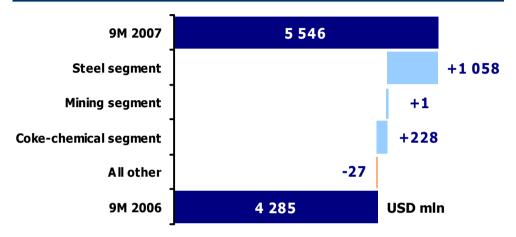


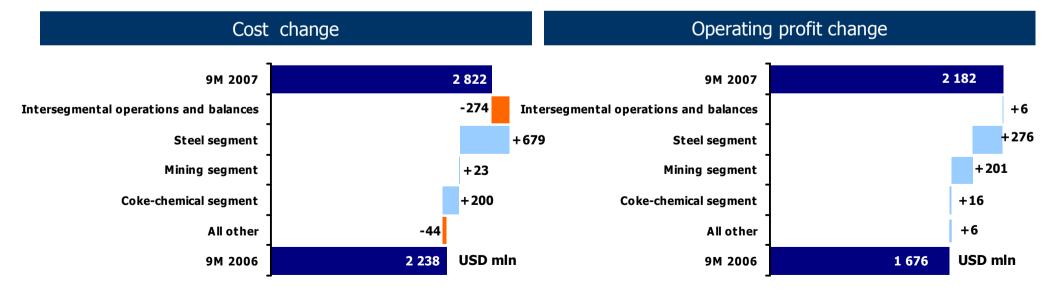
Operating results segmental breakdown



- The segments, which primarily contribute to sales revenue growth from external customers, are Steel segment and Coke-Chemical Segment
- The effect of consolidation in the Steel Segment, growing steel, iron ore and coke prices contributed to financial results improvement

Sales revenue from external customers

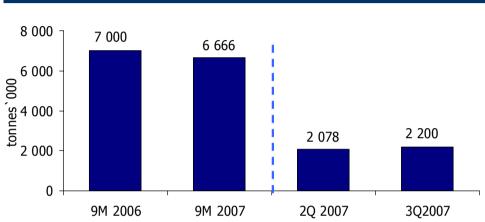




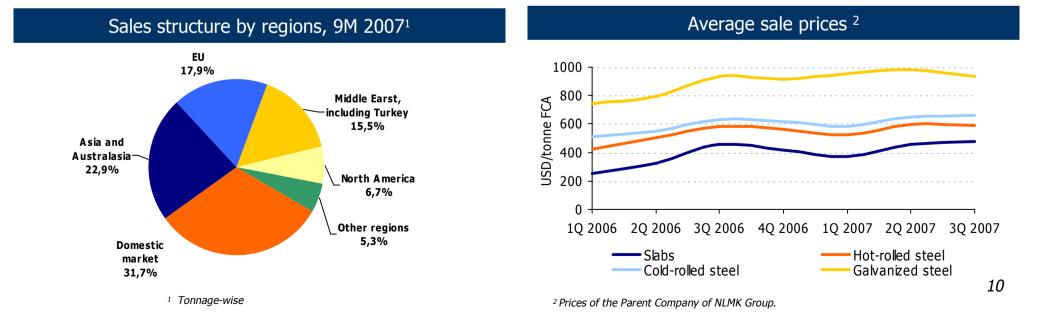
Steel products sales



- The sales increased after recovery of the Blast Furnace #6.
- The main steel products sales markets were:
 - > Russia 31.7%
 - > Asia 22.9%
 - ≻ EU 17.9%.



Sales volume



Steel Segment Performance



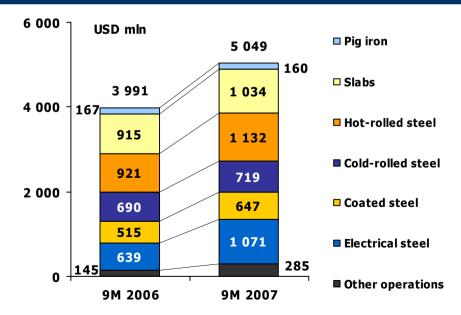
- The crude steel production for 9M 2007 is 6.8 mln. t at the level of the last year.
- The decrease of sales volumes was caused by reduction in sales of commercial pig iron and the increase of internal slab sales.
- Segment sales revenue made USD 5,068 mln (+26.7% year-on-year).
- Operating profit amounted to USD 1,773 mln (+18.4% year-on-year).
- The price growth, as well as the increase of the sales volumes after the recovery of Blast Furnace # 6 resulted in the growth of sales revenue (+5.5%) and the operational profit (+4.9%) in Q3 2007 as compared to Q2 2007.

(tonnes`000)	3Q 2007	2Q 2007	3Q 2007/ 2Q2007 %	9 months 2007	9 months 2006	9 months 2007/ 9 months 2006 %
Steel production	2 231	2 202	1,3%	6 774	6 809	(0,5%)
Sales	2 200	2 078	5,9%	6 666	7 000	(4,8%)
(USD mln)						
Revenue	1 778	1 685	5,5%	5 068	3 999	26,7%
incl. external customers	1 771	1 680	5,4%	5 049	3 991	26,5%
Cost of sales	(1 010)	(933)	8,2%	(2 915)	(2 236)	30,4%
Operating profit - as % of revenue	642 36%	612 <i>36%</i>	4,9%	1 773 35%	1 497 37%	18,4%

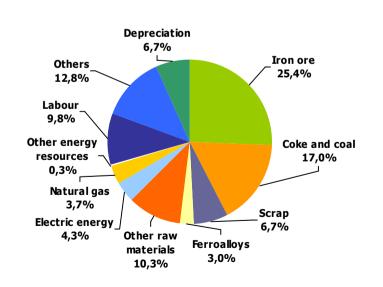
Steel Segment sales revenue and cost structure



- The price growth resulted in sales revenue increase for major products, except commercial pig iron.
- Commissioning new coated steel facilities and consolidation of VIZ-Stal resulted in increase of high value-added product sales (+ 68,000 tonnes coated steel sales, +118,000 tonnes electrical steel sales).
- The growth of costs in 2007 resulted from the increasing prices for basic raw materials, at the same time the prices for iron ore and coking coal concentrate were fixed until the end of the year.



Sales revenue structure by product



Cost structure, 9M 2007

Mining Segment Performance

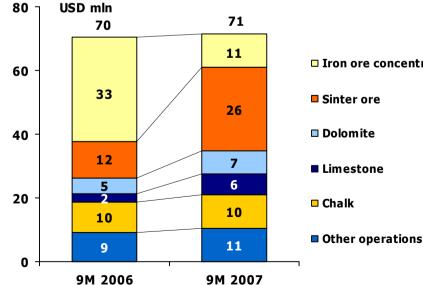


- The Mining Segment satisfies 100% of main production site needs in iron ore concentrate, limestone and dolomite.
- The growth of segment's sales revenue resulted from the increase of prices and sales volumes of iron ore concentrate to the main production site.

(tonnes`000)	3Q 2007	2Q 2007	3Q 2007/ 2Q2007 %	9 months 2007	9 months 2006	9 months 2007/ 9 months 2006 %
Production						
iron-ore concentrate	2 920	2 945	(0,8%)	8 757	8 448	3,7%
sinter ore	469	452	3,8%	1 315	988	33,1%
dolomite	588	565	4,0%	1 560	1 455	7,2%
limestone	784	826	(5,0%)	2 418	2 400	0,8%
Sales						
iron-ore concentrate	2 737	2 808	(2,5%)	8 478	8 263	2,6%
in NLMK Group	2 591	2 795	(7,3%)	8 208	7 390	11,1%
sinter ore	461	427	7,8%	1 323	978	35,2%
in NLMK Group	142	174	(18,3%)	471	465	1,4%
dolomite	646	564	14,6%	1 618	1 446	12,0%
in NLMK Group	234	264	(11,4%)	732	776	(5,6%)
limestone	886	914	(3,0%)	2 589	2 328	11,2%
in NLMK Group	597	673	(11,3%)	1 918	1 941	(1,2%)
(USD mln)						
Revenue	216	216	(0,1%)	647	404	59,9%
incl. external customers	28	20	42,4%	71	70	1,5%
Cost of sales	(69)	(66)	4,8%	(215)	(192)	12,2%
Operating profit	130	131	(0,7%)	385	183	109,8%
- as % of revenue	60%	61%		59%	45%	

Mining Segment sales revenue and cost structure

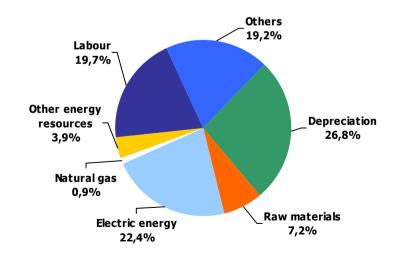
- Sales revenue from external consumers amounted to USD 71 mln (only 1% of the Group's consolidated sales revenue).
- Higher revenues from sales of sinter ore contributed 37% of the total sales revenues from external consumers. The increase of high-grade ore extraction volumes resulted from changes in mining and geological characteristics of the deposit.
- The decrease of iron ore concentrate sales to external consumers was caused by increased supplies to the main production site due to the disposal of KMA Ruda in 2006.



Sales revenue by product



Cost structure, 9M 2007



Coke-Chemical Segment Performance



- In terms of coke output, Altai-koks is the largest single-site coke producer in Russia.
- In 9M 2007 the output of 6% moisture coke at Altai-koks nearly doubled to 2.9 mln t due to the commissioning of Coke Battery #5, as well as due to the consolidation period effect. Altai-koks was consolidated since April 2006.
- Price growth in Q3 2007 and coke export tax abatement had positive impact on financial performance of the coke-chemical segment.

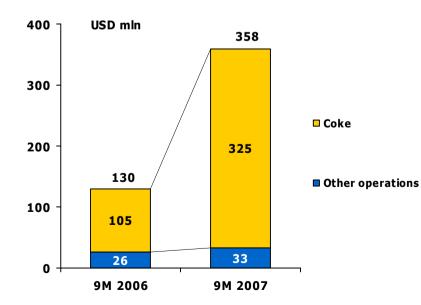
(tonnes`000)	3Q 2007	2Q 2007	3Q 2007/ 2Q2007 <u>%</u>	9 months 2007	9 months 2006 ¹	9 months 2007/ 9 months 2006 <u>%</u>
Production						
coke 6% moisture	971	1 045	(7,1%)	2 895	1 451	99,5%
Sales						
dry coke	875	976	(10,3%)	2 683	1 323	102,8%
in NLMK Group	246	113	118,1%	519	490	6,1%
(USD mln)						
Revenue	164	158	3,6%	454	192	136,8%
incl. external customers	115	138	(16,2%)	358	130	175,4%
Cost of sales	(116)	(129)	(9,9%)	(354)	(154)	130,1%
Operating profit	24	5	341,9%	32	16	101,4%
- as % of revenue	14%	3%		7%	8%	

¹ Taking into account the period of consolidation in NLMK Group.

Coke-Chemical Segment sales revenue and cost structure

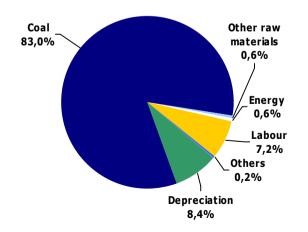


- Coke sales contributed more than 90% to segment's sales revenue from external consumers
- As a result of sales increase and higher coke prices, the sales revenue from external consumers tripled compared to 9M 2006
- Coking coal is supplied from coal-mining companies located in Kuzbass. Coal represents 83% of the segment's cost structure.



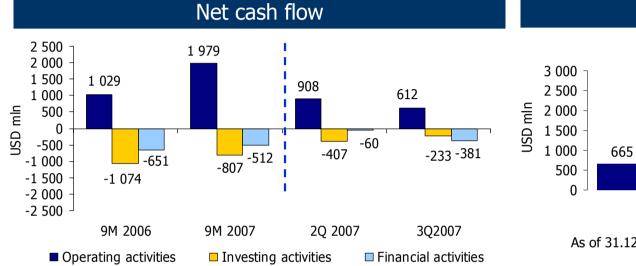
Sales revenue by product

Cost structure, 9M 2007

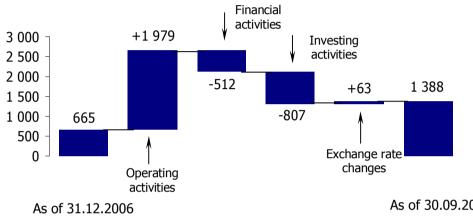


Key financial highlights



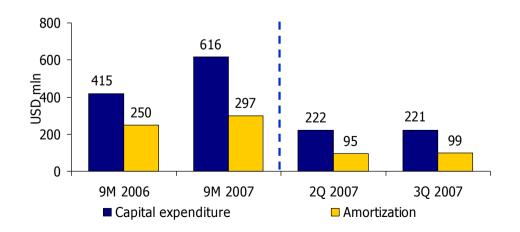


Cash and cash equivalents

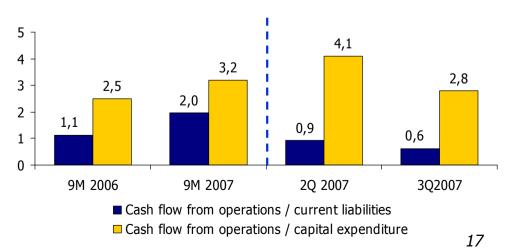


As of 30.09.2007

Capex and amortization

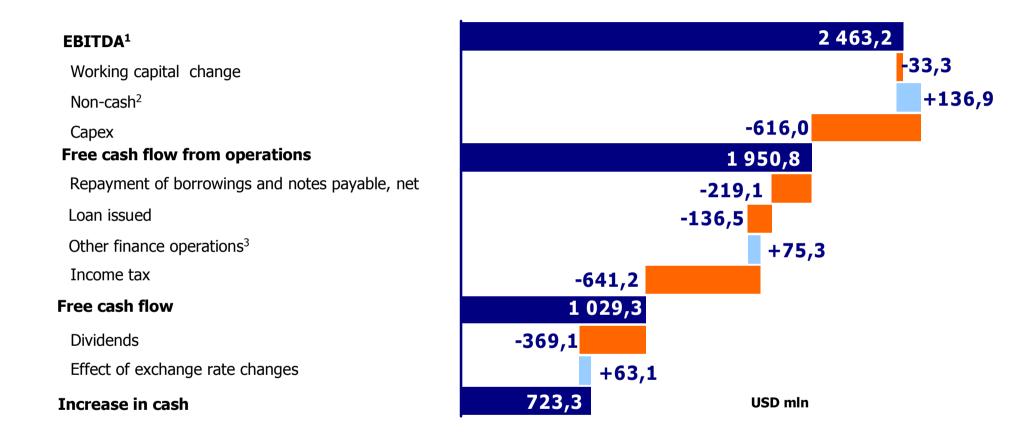


Financial highlights



9M 2007 change in net cash position





¹ EBITDA is calculated as the sum of net profit, net interest expense, income tax, loss on disposal of fixed assets, impairment losses, accretion expense on asset retirement obligation, depreciation and amortization (without gain/ (loss) on investments, income from discontinued operations, gain from disposal of subsidiaries and gain on loan restructuring).

² Non-cash include adjustments to reconcile net profit and net cash from operations less amortization, loss on disposal of fixed assets, accretion expense on asset retirement obligation, gain/ loss on investments, gain from disposal of subsidiaries.

³ Other financial operations include proceeds from sale of property, plant and equipment, purchases of investments, proceeds from disposal of assets to the company under common control, disposal of subsidiaries, movement of restricted cash and other financial operations.





- All major segments of NLMK Group demonstrated financial performance improvement in 2007.
- The consolidated sales revenue and EBITDA are expected to exceed the level of 2006 by 20-25%.
- EBITDA margin for 2007 will be close to the level of 2006.
- Growing prices for basic raw materials and higher demand for steel products may result in export and domestic price increase in early 2008.





Appendices

Consolidated statement of income



	3Q 2007 2 Q 2007		3 Q 2007/ 2 Q 2007		9 m 2007	9 m 2006	9 m 2007/ 9 m 2006	
(mln. USD)	3Q 2007	2 Q 2007	+/-	%	9 m 2007	9 m 2006	+ / -	%
Sales revenue	1 936	1 859	78	4,2%	5 546	4 285	1 261	29,4%
			-	•				
Production cost Depreciation and amortization	(862) (99)	(833) (95)	(30) (4)	3,5% 4,2%	(2 525) (297)	(1 988) (250)	(537) (47)	27,0% 18,9%
Gross profit	975	931	44	4,7%	2 723	2 047	676	33,0%
General, administrative and selling expenses	(178)	(187)	9	-5,0%	(542)	(371)	(171)	46,1%
General and administrative expenses	(52)	(43)	(8)	19,6%	(159)	(129)	(29)	22,6%
Selling expenses	(106)	(118)	12	-10,1%	(318)	(208)	(110)	53,1%
Taxes other than income tax	(19)	(25)	6	-23,2%	(59)	(34)	(25)	75,1%
Accretion expense on asset retirement obligations	(0)	(0)	0	-11,8%	(6)	-	(6)	-
Operating income	797	744	53	7,2%	2 182	1 676	505	30,2%
Other income/(expense)								
Loss on disposals of property, plant and equipment	(5)	(7)	2	-33,4%	(25)	(5)	(20)	416,0%
Gain / (loss) on investments	(0)	(2)	2	-94,9%	(4)	395	(399)	-100,9%
Interest income	23	20	4	18,8%	68	83	(14)	-17,5%
Interest expense	(3)	(4)	1	-27,1%	(15)	(19)	5	-23,4%
Foreign currency exchange loss, net	41	3	37	1061,3%	56	(72)	128	-177,7%
Gain from disposal of subsidiaries	1	82	(81)	-99,3%	82	(/=)	82	
Other expense, net	(5)	(12)	7	-57,9%	(3)	(11)	8	-71,3%
Income from continuing operations before income tax								
and minority interest	850	824	25	3,1%	2 342	2 047	295	14,4%
Income tax	(217)	(207)	(10)	4,9%	(641)	(522)	(119)	22,8%
Income from continuing operations before minority interest	632	617	15	2,5%	1 700	1 525	176	11,5%
Minority interest	(6)	(6)	0	-0,7%	(18)	(16)	(3)	16,6%
Equity in net earnings of associate	(34)	(2)	(31)	1269,2%	(26)	0	(26)	-5297,0%
Income from continuing operations	592	608	(16)	-2,6%	1 656	1 509	147	9,7%
Discontinued operations								
Gain from operations of discontinued subsidiary Income tax	0	_ 0	(0)	-10,0%	- 1	227 (51)	(225) 51	-99,5% -100,0%
Income from discontinuing operations	0	0	(0)	-10,0%	1	175	(174)	-99,3%
Net income	592	608	(16)	-2,6%	1 657	1 685	(27)	-1,6%
EBITDA	893	822	70	8,5%	2 463	1 828	636	34,8%

Consolidated balance sheet



	30.09.2007	30.06.2007	31.03.2007	31.12.2006	30.09.2006
(mln. USD)					
Current assets	3 904	3 629	3 484	3 050	3 556
Cash and cash equivalents	1 388	1 349	898	665	1 342
Short-term investments	144	137	37	37	53
Accounts receivable, net	1 194	1 110 936	1 252 874	1 150	1 100
Inventories, net	1 043 134	936 97	874 370	857 331	751 299
Other current assets, net Restricted cash	-	-	9	8	10
Current assets, held for sale	-	-	44	-	-
Non-current assets	6 105	5 783	5 821	5 667	4 734
Long-term investments, net	880	861	856	810	5
Property, plant and equipment, net	4 409 192	4 128 191	3 985 195	3 988 199	3 770 202
Intangible assets Goodwill	591	571	567	560	636
Other non-current assets, net	33	32	104	110	121
Non-current assets, held for sale	-	-	114	-	-
Total assets	10 009	9 412	9 305	8 717	8 290
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities	992	980	943	993	1 232
Accounts payable and other liabilities	860	830	718	664	978
Short-term borrowings	52 80	72 78	99 84	249 80	119 136
Current income tax liability Current liabilities, held for sale	-	-	41	-	-
Non-current liabilities	640	597	819	781	605
Long-term borrowings	19	19	51	48	14
Deferred income tax liability	593 28	564 14	552 41	538 195	537 55
Other long-term liabilities Non-current liabilities, held for sale	- 20	-	175	-	-
Nor-current habilities, neu for sale			175		
Total liabilities	1 631	1 576	1 762	1 774	1 838
Minority interest	119	109	136	133	129
Stockholders' equity	8 258	7 726	7 406	6 809	6 323
Common stock	221	221	221	221	221
Statutory reserve	10	10	10	10	10
Additional paid-in capital	52 1 038	52 738	52 680	2 590	2 485
Other comprehensive income Retained earnings	6 936	6 704	6 443	5 986	5 605
Total liabilities and stockholders' equity	10 009	9 412	9 305	8 717	8 290
			2 300		- 200

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Consolidated statement of cash flows



	3 Q 2007 2 Q 2007			3 Q 2007/ 2 Q 2007 9 m 2007		9 m 2007	9 m 2007/ 9 m 2006	
(min. USD)			+/-	%			+/-	%
Cash flow from operating activities								
Net income	592	608	(16)	-3%	1 657	1 685	(27)	-2%
Adjustments to reconcile net income to net cash provided by operating activities								
Minority interest Depreciation and amortization Loss on disposals of property, plant and equipment (Gain)/loss on investments Gain from disposal of subsidiaries Gain from operations of discontinued subsidiary Equity in net earnings of associate Defferd income tax (benefit)/expense	6 99 5 0 - 80 34 10	6 95 7 - (82) 2 7	0 4 (2) (2) - 162 31 3	1% 4% -33% -95% - - 198% 1269% 38%	20 297 25 4 (82) (1) 26 57	16 250 5 (395) (227) (0) (13)	4 47 20 399 (82) 225 26 71	23% 19% 416% -101% - - -99% -5297% -523%
Gain on loan restructuring Impairment losses	-	30	(30)	-100%	-	-	-	-
Accretion expense on asset retirement obligations Other movements	0	0	(0)	-12% 451%	6 4	- 27	6 (23)	- -84%
Changes in operating assets and liabilities Increase in accounts receivables Increase in inventories Decrease/(increase) in other current assets Increase in loans provide by the subsidiary bank Increase in accounts payable and oher liabilities Increase/(decrease) in current income tax payable	(44) (72) (33) (1) 11 (0)	118 (56) 18 (103) 259 (7)	(162) (16) (51) 102 (248) 7	-137% 29% -276% -99% -96% -98%	(62) (152) (43) (105) 349 (21)	(156) (69) (0) (65) (118) 90	(23) 94 (83) (43) (40) 467 (111)	-60% 121% 28465% 63% -397% -123%
Net cash provided from operating activities	612	908	(295)	-33%	1 979	1 029	950	92 %
Cash flow from investing activities Acquisitions of subsidiaries Proceeds from disposal of discontinued operations Proceeds from sale of property, plant and equipment Purchases and construction of property, plant and equipment Purchase of investments Purchase of investments Loan issued Disposal of subsidiaries, net of cash disposed \$106,800 Movement of restricted cash	- 0 (221) (0) (3) (0) (0)	0 5 (222) 3 (1) (133) (59) (0)	(0) (5) 2 (3) (9) 130 59 0	- -95% -1% -101% 1485% - - -97%	- 38 7 (616) 6 6 (45) (137) (60) (1)	(1 348) 275 9 (415) 450 (44) - - (2)	1 348 (275) 38 (2) (201) (444) (1) (137) (60) 1	-23% 48% -99% 2% - -34%
Net cash used in investing activities	(233)	(407)	174	-43%	(807)	(1 074)	267	-25%
Cash flow from financing activities Proceeds from borrowings and notes payable Repayments of borrowings and notes payable Capital lease payments Proceeds from disposal of assets to the company under common control Payments to controlling shareholders for transfer of interests in subsidiary Dividends paid to minority shareholder of existing subsidiaries Dividends to shareholders Net cash used in financing activities	10 (34) (1) (13) (343) (381)	7 (55) (1) - - (8) (4) (60)	2 21 0 - (5) (339) (321)	32% -39% -31% - - 67% 8677% 531%	40 (259) (2) 78 - (22) (348) (512)	12 (127) (104) (432) (651)	28 (132) (2) 78 104 (22) 85 139	232% 104% - -100% - 20% -21%
Net increase / (decrease) in cash and cash equivalents	(2)	440	(443)	-101%	660	(696)	1 356	-195%
Effect of exchange rate changes on cash and cash equivalents	42	10	32	319%	63	114	(51)	-45%
Cash and cash equivalents at the beginning of the period	42 1 349	10 898	32 450	319% 50%	665	114 1 924	(1 259)	-45% -65%
Cash and cash equivalents at the end of the period	1 388	1 349	40	3%	1 388	1 342	46	<u> </u>

Segmental information



9 months 2007	Steel	Mining	Coke-	All	Totals	Intersegmental operations and	Consolidated
(million USD)	Steel	Steel Mining	chemical	other	IUtais	balances	Consolidated
Revenue from external customers	5 049	71	358	66	5 546	0	5 546
Intersegment revenue	19	575	95	40	729	(729)	0
Gross profit	2 153	431	100	37	2 721	2	2 723
Operating income/(loss)	1 773	385	32	(06)	2 184	(2)	2 182
as % of net sales	35%	59%	7%				39%
Income / (loss) from continuing operations before minority interest	1 312	325	18	140	1 795	(95)	1 700
as % of net sales	26%	50%	4%	131%			31%
Segment assets including goodwill	7 087	1 805	987	310	10 190	(180)	10 009

9 months 2006	Steel	Mining	Coke-	All	Totals	Intersegmental	Consolidated
(million USD)	Steel	Mining	chemical	other	Totals	operations and balances	Consolidated
Revenue from external customers	3 991	70	130	93	4 285	0	4 285
Intersegment revenue	08	334	61	57	460	(460)	0
Gross profit	1 763	213	38	36	2 050	(3)	2 047
Operating income/(loss)	1 497	183	16	(11)	1 685	(9)	1 676
as % of net sales	37%	45%	8%				39%
Income / (loss) from continuing operations before minority interest	1 614	152	09	(8)	1 767	(242)	1 525
as % of net sales	40%	37%	5%				36%
Segment assets including goodwill	5 913	1 418	968	1 003	9 303	(586)	8 717

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