## Lebedyansky

Consolidated balance sheet for 3 months ended 31.3.2005 (unaudited)
( all items are measured in Russian Roubles and presented in thousands of US Dollars)
31 March 2005
31 March 2004

## ASSETS

Current assets:

| Cash and cash equivalents | 2562 | 5622 |
| :--- | ---: | ---: |
| Trading securities | 477 | 1110 |
| Available for sale investments | 20 | 468 |
| Originated loans | 38222 | 24917 |
| Trade Receivables | 29834 | 22620 |
| Other receivable and prepayments | 42232 | 38831 |
| Inventories | $\mathbf{1 1 3} 346$ | $\mathbf{9 3} 568$ |
| Total current assets | 90362 | 81401 |
| Non-current assets: | 1036 | 273 |
| Property, plant and equipment | $\mathbf{9 1 3 9 9}$ | $\mathbf{8 1 6 7 4}$ |
| Intangible assets |  |  |
| Total non-current assets |  |  |

Total assets 204745241

## LIABILITIES \& SHAREHOLDERS' EQUITY

Current liabilities:

| Accounts payable and accrued expenses | 24177 | 48387 |
| :---: | :---: | :---: |
| Dividends Accruals |  | 7030 |
| Tax payable | 3740 | 3190 |
| Finance lease payable | 3706 | 4122 |
| Short-term borrowings | 6052 | 5 |
| Other current liabilities | 2180 |  |
| Total current liabilities | 39855 | 62734 |
| Non-current liabilities: |  |  |
| Finance lease payable | 7790 | 17709 |
| Long-term borrowings | 6390 |  |
| Government grants | 72 | 99 |
| Deferred tax liability | 5349 | 3071 |
| Other non-current liabilities | 3815 |  |
| Total non-current liabilities | 23417 | 20880 |


| Total liabilities | $\mathbf{6 3} \mathbf{2 7 2}$ | $\mathbf{8 3} \mathbf{6 1 3}$ |
| :--- | ---: | ---: |
| Minority interest | $\mathbf{3 2 1 0}$ | $\mathbf{2 1 9 9}$ |
| Shareholders' equity: |  |  |
| Share capital | 447 | 437 |
| Share premium | 34 | 33 |
| Presentation currency adjustment | 10056 | 7035 |
| Retained earnings | 127727 | 81925 |
| Total shareholders' equity | $\mathbf{1 3 8} \mathbf{2 6 4}$ | $\mathbf{8 9} \mathbf{4 2 9}$ |
| Total liabilities and shareholders' equity | $\mathbf{2 0 4} \mathbf{7 4 5}$ | $\mathbf{1 7 5} \mathbf{2 4 1}$ |

## Lebedyansky

Consolidated Statement of Income for 3 months ended 31.3.2005 (unaudited)
( all items are measured in Russian Roubles and presented in thousands of US Dollars)

|  | 31 March 2005 | 31 March 2004 |
| :---: | :---: | :---: |
| Sales | 116751 | 90410 |
| Cost of sales | (65 698) | (52 630) |
| Gross profit | 51053 | 37780 |
| \% | 43,7\% | 41,8\% |
| Selling and distribution costs | (16 398) | (10 547) |
| General and administrative expenses | (5500) | ( 3335 ) |
| Other operating expenses - net | (32) | (132) |
| Operating income | 29124 | 23766 |
| \% | 24,9\% | 26,3\% |
| Finance expense - net | (238) | (189) |
| Net foreign exchange gains | 651 | 942 |
| Income before taxation | 29537 | 24519 |
| \% | 25,3\% | 27,1\% |
| Income tax expense |  |  |
| Income after taxation | 22010 | 17686 |
| \% | 18,9\% | 19,6\% |
| Minority interest | (268) | (87) |
| Net income | 21742 | 17599 |
| \% | 18,6\% | 19,5\% |
| EBITDA | 31870 | 25515 |
| \% | 27,3\% | 28,2\% |

## Lebedyansky

Consolidated Statement of Cash Flows for 3 months ended 31.3.2005 (unaudited)
( all items are measured in Russian Roubles and presented in thousands of US Dollars)

| Cash flows from operating activities | 31 March 2005 | 31 March 2004 |
| :---: | :---: | :---: |
| Income before taxation and minority interest | 29537 | 24519 |
| Adjustments for: |  |  |
| Depreciation | 2719 | 1748 |
| Amortisation | 27 | 2 |
| Provision for impairment of receivables | 56 | 188 |
| Allowance for obsolete inventory | 0 |  |
| Deffered Income | (544) |  |
| Loss on disposal of property, plant and equipment | (1) | (26) |
| Interest expense / income | 238 | 189 |
| Forex on non-operating balances | (671) | (694) |
| Operating cash flows before working capital changes | 31359 | 25925 |
| Decrease (increase) in trade receivables | ( 5082 ) | (4616) |
| Decrease (increase) in other receivables and prepayments | (6971) | ( 5694 ) |
| Decrease (increase) in inventories | (266) | (6562) |
| Increase (decrease) in accounts payable and accrued expenses | (6127) | 11515 |
| Increase (decrease) in taxes payable | (598) | (1838) |
| Cash provided from operations | 12316 | 18731 |
| Income taxes paid | (4573) | (3 357) |
| Interest paid | (349) | (142) |
| Net cash provided from operating activities | 7394 | 15232 |
| Cash flows from investing activities: |  |  |
| Purchase of property, plant and equipment | (4 422) | $(7368)$ |
| Loan provided | (129) | (428) |
| Repayment of loans given | 52 | - |
| Net cash used in investing activities: | (499) | (7796) |
| Cash flows from financing activities: |  |  |
| Proceeds from borrowings | 19186 | - |
| Repayment of borrowings | (19 436) | (4111) |
| Repayment of finance lease liability | (1731) | (1 109) |
| Change in promissory notes | 250 | (247) |
| Net cash used in financing activities | (1731) | ( 5467 ) |
| Net decrease in cash and cash equivalents | 1164 | 1969 |
| Cash and cash equivalents at the beginning of the period | 1351 | 3522 |
| Net decrease in cash and cash equivalents | 1164 | 1969 |
| Effect of translation | 46 | 130 |
| Cash and cash equivalents at the end of the period | 2562 | 5622 |

