

EnergoPolyus Spin-Off: Unlocking Value for Shareholders

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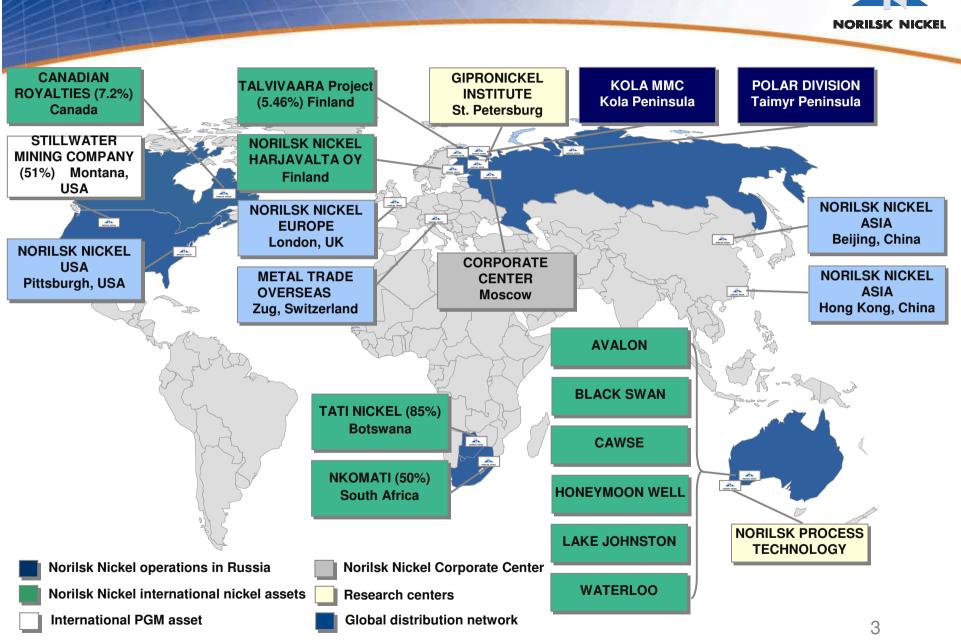
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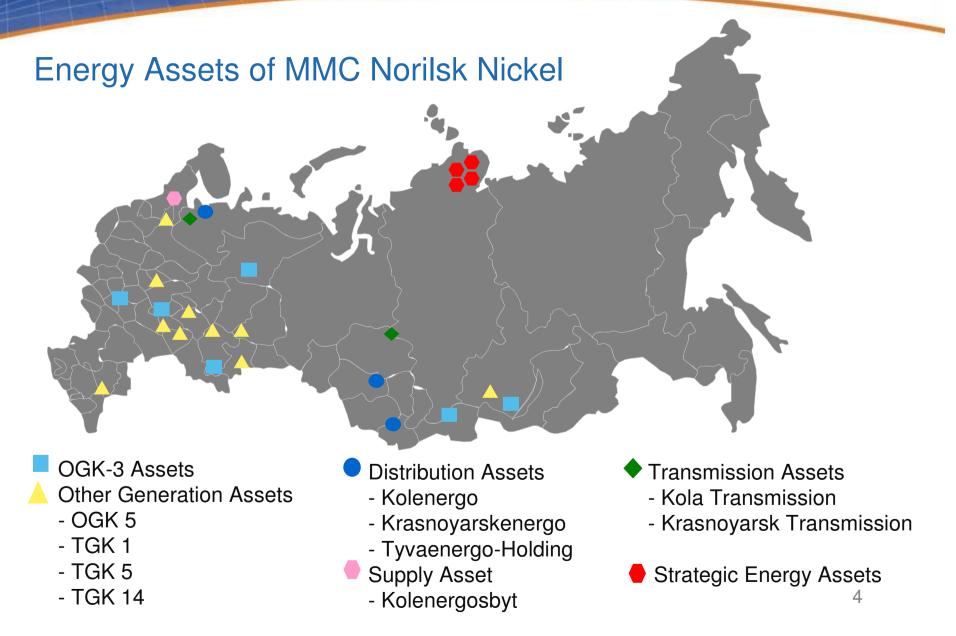
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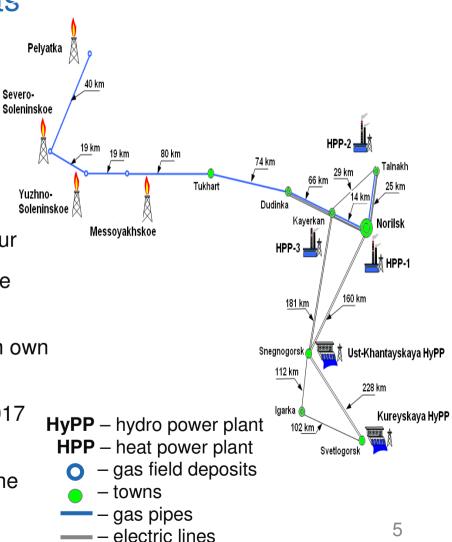






# Norilsk Strategic Energy Assets

- Polar Division is 100% self-sufficient in energy supply
- OJSC NTEC operates
  - 3 heat power plants
  - 2 hydroelectric power plants
- Total energy production is 8.1 bln kW\*hour
- MMC Norilsk Nickel consumes 82% of the total demand in the region
- Heat power plants are fueled by gas from own gas condensate deposits
- There are 389 km of gas pipe lines and 917 km of electric lines within the region
- Taimyr energy assets are isolated from the national infrastructural systems





# Strong Rationale for EnergoPolyus Spin-Off

- Non-core energy assets are not fully reflected in Norilsk's market capitalization
- Both Norilsk and EnergoPolyus will derive benefits from the Spin-off
- Little rationale for keeping the two businesses together

- > Two ways to monetize the assets:
  - To sell to the market
  - To spin-off



### EnergoPolyus Portfolio

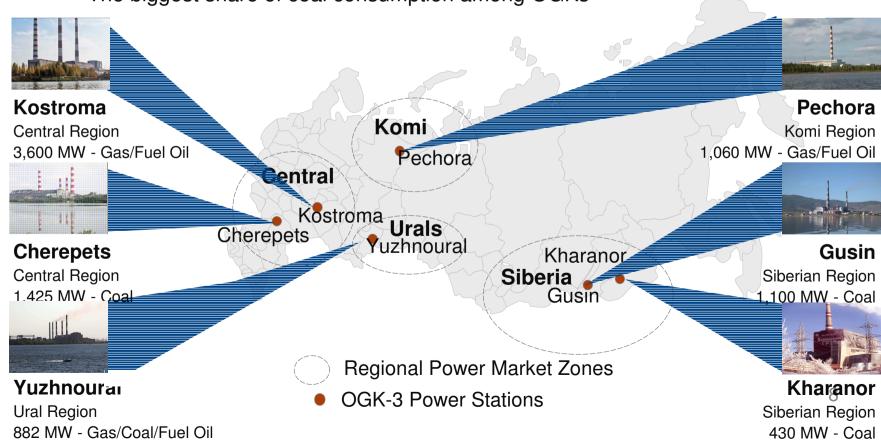
- Generation assets
  - OGK-3 (65.2%)
  - OGK-5 (1.7%)
  - TGK-1 (7.4%)
  - TGK-5 (1.6%)
  - TGK-14 (27.7%)
- Distribution assets
  - Kolenergo (24.9%)
  - Krasnoyarskenergo (25.7%)
  - Tyvaenergo-Holding (25.5%)
- Supply asset
  - Kolenergosbyt (24.8%)

- > Transmission assets
  - Kola Transmission (24.8%)
  - Krasnoyarsk Transmission (25.5%)
- > RAO UES (3.5%)
  - HydroOGK (3.4%)
  - FSK (3.0%)
  - OGK-3 (14.1%)
  - Other (2.1-3.4%)
- ➤ NIC-NEP (74.0%)



#### **OGK-3 Overview**

- One of Russia's largest generating companies, serving markets throughout the country
  - Six power plants with total capacity of 8.5 GW
  - Significant potential for improvement with some of the lowest load factors of OGKs
  - The biggest share of coal consumption among OGKs





# **Spin-Off Mechanics**

#### **Post Spin-Off Current Overview** Shareholders Shareholders Norilsk Norilsk EnergoPolyus \$11.8 bln Revenue Revenue \$11.8 bln \$7.8 bln **EBITDA** \$7.8 bln **EBITDA Implied** Market Cap. \$7.3 bln Market Cap. \$57 bln\* Market Cap. \$57 bln\* Core Metals & Non-Strategic Core Metals & Mining Assets **Power Assets** Mining Assets **Implied Market** Strategic Power **Strategic Power** \$7.3 bln Cap. Assets Assets

<sup>\*</sup> The market capitalization of Norilsk Nickel should not be significantly affected due to the transaction



#### Spin-Off Mechanics

#### Shareholder Vote

- Dec 14, EGM on the Spin-off
- Min 75% of all voting shareholders required to approve the transaction

#### Redemption

- 45 days redemption period for dissenting shareholders
- Until Feb 6, exercise redemption rights
- Feb 7 Mar 7, payment on the redeemed shares\*

#### Registration

- Mar 19, the Spin-off Record Date
- Mar 19 or immediately following such date, submission of the documents for State Registration\*
- > By Mar 24 or following such date, State Registration of EnergoPolyus\*

# Russian Listing

- April-May, FSFM registration of shares issue, Trading Date\*
- May, EnergoPolyus shares listed in Russia\*

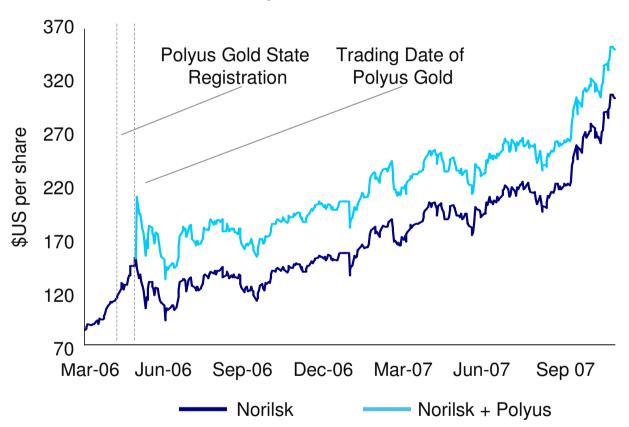
# Launch of ADR Programme

- June, FSFM approval for the Level1 ADR programme\*
- June-July, Launch of the Level1 ADR programme\*

<sup>\*</sup> The dates are indicative only



### Successful Past Experience with Gold Assets Spin-off



> Spin-off of EnergoPolyus is a good continuation of the unique story of substantial value creation for Norilsk Nickel shareholders