

**JOINT STOCK COMPANY
“DOROGOBUZH”**

**Consolidated Financial Statements and
Auditors' Report for the year ended
31 December 2012**

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AUDITORS' REPORT

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Note: These consolidated financial statements have been prepared in Russian and English languages. In the situation of differences arising between the Russian and English versions of the text, interpretations, view or opinions, the Russian version holds superior.

Auditors' Report

To the Board of Directors

JSC Dorogobuzh

We have audited the accompanying consolidated financial statements of JSC Dorogobuzh (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2012, and the consolidated statements of comprehensive income, changes in equity and cash flows for 2012, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the fair presentation of these consolidated financial statements based on our audit. We conducted our audit in accordance with Russian Federal Auditing Standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to express an opinion on the fair presentation of these consolidated financial statements.

Audited entity: JSC "Dorogobuzh"

Registered by administration of Dorogobuzh district on 30 July 1997, Registration No. 6.

Entered in the Unified State Register of Legal Entities on 24 September 2002 by the Smolensk Inter-Regional Tax Inspectorate No.7, Registration No. 1026700535773

Verkhnedneprovsky, Smolenskaya oblast, 215753

Independent auditor: ZAO KPMG, a company incorporated under the Laws of the Russian Federation, a part of the KPMG Europe LLP group, and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registered by the Moscow Registration Chamber on 25 May 1992, Registration No. 011.585.

Entered in the Unified State Register of Legal Entities on 13 August 2002 by the Moscow Inter-Regional Tax Inspectorate No.39 of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027700125628, Certificate series 77 No. 005721432.

Member of the Non-commercial Partnership "Chamber of Auditors of Russia". The Principal Registration Number of the Entry in the State Register of Auditors and Audit Organisations: No.10301000804.

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Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2012, and its financial performance and its cash flows for 2012 in accordance with International Financial Reporting Standards.

Other Matter

The consolidated financial statements of the Group as at and for the year ended 31 December 2011 were audited by other auditors whose report dated 24 May 2012 expressed an unmodified opinion on those statements.

Ilya O. Belyatski, Director, power of attorney dated 3 October 2012 No. 35/11

ZAO KPMG

29 April 2013

Moscow, Russian Federation

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Joint Stock Company "Dorogobuzh"
Consolidated Statement of Financial Position at 31 December 2012
(in millions of Russian Roubles)



	Note	31 December 2012	31 December 2011
ASSETS			
Non-current assets			
Property, plant and equipment	12	4,671	4,460
Investment in equity accounted investees	13	1,860	1,466
Available-for-sale investments	14	34	216
Loans receivable	10	13,433	11,210
Other non-current assets		297	280
Total non-current assets		20,295	17,632
Current assets			
Inventories	11	1,831	1,472
Loans receivable	10	753	501
Accounts receivable	9	2,885	2,283
Trading investments	15	2,849	1,283
Cash and cash equivalents	8	940	1,962
Irrevocable bank deposits	8	1,435	1,121
Other current assets		37	40
Total current assets		10,730	8,662
TOTAL ASSETS		31,025	26,294
EQUITY			
Share capital	18	1,735	1,735
Share premium	18	94	94
Retained earnings		21,092	16,615
Revaluation reserve		-	157
Share capital and reserves attributable to the Company's owners		22,921	18,601
TOTAL EQUITY		22,921	18,601
LIABILITIES			
Non-current liabilities			
Loans and borrowings	17	5,455	5,122
Other long-term liabilities		102	102
Deferred tax liability	24	363	428
Total non-current liabilities		5,920	5,652
Current liabilities			
Accounts payable	16	844	582
Income tax payable		136	70
Other taxes payable		60	49
Loans and borrowings	17	592	834
Advances received		552	506
Total current liabilities		2,184	2,041
TOTAL LIABILITIES		8,104	7,693
TOTAL LIABILITIES AND EQUITY		31,025	26,294

Approved for issue and signed on behalf of the Board of Directors on 29 April 2013.

V.Y. Kunitskiy
President

A.V. Milenkov
Finance Director

The accompanying notes are an integral part of these consolidated financial statements.

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	Note	2012	2011
Revenue	6	15,227	16,729
Cost of sales	19	(8,605)	(8,450)
Gross profit		6,622	8,279
Transportation expenses		(1,119)	(1,227)
Selling, general and administrative expenses	20	(1,257)	(960)
Gain on disposal of investments	14,15	305	4,436
Other operating expenses, net	22	(218)	(169)
Operating profit		4,333	10,359
Finance income, net	21	1,706	991
Interest expense		(452)	(269)
Share of profit of equity accounted investees	13	187	127
Profit before taxation		5,774	11,208
Income tax expense	24	(1,112)	(1,877)
Net profit for the year		4,662	9,331
Other comprehensive (loss)/income:			
Available-for-sale investments:			
-Gains arising during the year	14	52	453
- Reclassification of revaluation gain on disposal to profit and loss	14	(248)	(4,478)
- Income tax recorded directly in other comprehensive income	24	39	805
Other comprehensive loss for the year		(157)	(3,220)
Total comprehensive income for the year		4,505	6,111
Net profit is attributable to:			
Owners of the Company		4,662	9,331
Profit for the year		4,662	9,331
Total comprehensive income is attributable to:			
Owners of the Company		4,505	6,111
Total comprehensive income for the year		4,505	6,111
Earnings per share, basic and diluted (expressed in Russian Roubles)			
	23	5.33	10.66

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Joint Stock Company "Dorogobuzh"
Consolidated Statement of Cash Flows for the year ended 31 December 2012
(in millions of Russian Roubles)



	Note	2012	2011
Cash flows from operating activities			
Profit before taxation		5,774	11,208
<i>Adjustments for:</i>			
Depreciation	12	430	368
Reversal of impairment of accounts receivable		(2)	(1)
(Reversal)/Provision for inventory obsolescence	11	(10)	6
Loss on disposal of property, plant and equipment		2	7
Share of profit of equity accounted investees		(187)	(127)
Interest expense		452	269
Interest income	21	(1,540)	(840)
Dividend income	21	(2)	(184)
Gain on disposal of investments		(305)	(4,436)
Unrealised foreign exchange effect on non-operating balances		(41)	25
Operating cash flows before working capital changes		4,571	6,295
Increase in gross trade receivables		(330)	(187)
Decrease/(increase) in advances to suppliers		270	(46)
Increase in other receivables		(639)	-
Decrease/(increase) in value-added tax receivable		100	(139)
Increase in inventories		(349)	(239)
Decrease/(increase) in other current assets		3	(15)
Increase in trade payables		210	299
Increase in other payables		32	39
(Decrease)/increase in advances from customers		46	(437)
Cash generated from operations		3,914	5,570
Income taxes paid		(1,072)	(1,816)
Interest paid		(440)	(278)
Net cash generated from operating activities		2,402	3,476
Cash flows from investing activities			
Purchase of property, plant and equipment		(627)	(411)
Acquisition of equity accounted investees	13	(207)	(17)
Loans provided		(6,327)	(9,968)
Proceeds from loans repaid		4,697	2,302
Interest received		693	337
Dividends received		1	184
Proceeds from sale of available-for-sale investments		248	4,735
Purchase of available-for-sale investments		(14)	(194)
Proceeds from sale of trading investments		1,303	560
Purchase of trading investments		(2,812)	-
Net change in other non-current assets		(17)	354
Net cash used in investing activities		(3,062)	(2,118)
Cash flows from financing activities			
Dividends paid to shareholders of the Company		(85)	(147)
Dividends paid to non-controlling shareholders		(97)	-
Irrevocable deposits made	8	(314)	(1,121)
Proceeds from borrowings		3,747	4,612
Repayment of borrowings		(3,476)	(4,441)
Net cash provided from financing activities		(225)	(1,097)
Effect of exchange rate changes on cash and cash equivalents		(137)	3
Net increase in cash and cash equivalents		(1,022)	264
Cash and cash equivalents at the beginning of the year		1,962	1,698
Cash and cash equivalents at the end of the year	8	940	1,962

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	Capital and reserves attributable to the Company's owners				Total equity
	Share capital	Share premium	Retained earnings	Revaluation reserve	
Balance at 1 January 2011	1,735	94	7,438	3,377	12,644
Total comprehensive income					
Profit for the year	-	-	9,331	-	9,331
<i>Other comprehensive income</i>					
Fair value gain on available-for-sale investments (Note 14)	-	-	-	453	453
Disposal of investment in JSC Acron (Note 14)	-	-	-	(4,478)	(4,478)
Income tax recorded in other comprehensive income (Note 24)	-	-	-	805	805
Total other comprehensive income	-	-	-	(3,220)	(3,220)
Total comprehensive income	-	-	9,331	(3,220)	6,111
Dividends declared (Note 18)	-	-	(154)	-	(154)
Balance at 31 December 2011	1,735	94	16,615	157	18,601
Balance at 1 January 2012	1,735	94	16,615	157	18,601
Total comprehensive income					
Profit for the year	-	-	4,662	-	4,662
<i>Other comprehensive income/(loss)</i>					
Fair value gains on available-for-sale investments (Note 14)	-	-	-	52	52
Disposal of investment (Note 14)	-	-	-	(248)	(248)
Income tax recorded in other comprehensive income (Note 24)	-	-	-	39	39
Total other comprehensive loss	-	-	-	(157)	(157)
Total comprehensive income/(loss)	-	-	4,662	(157)	4,505
Dividends declared (Note 18)	-	-	(185)	-	(185)
Balance at 31 December 2012	1,735	94	21,092	-	22,921

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1 Dorogobuzh Group and its Operations

These consolidated financial statements for the year ended 31 December 2012 comprise Joint Stock Company “Dorogobuzh” (the “Company” and “Dorogobuzh”) and its subsidiaries (together referred to as the “Group” or “Dorogobuzh Group”).

The Group’s principal activities include the manufacture, distribution and sales of chemical fertilizers and related by-products. The Group’s manufacturing facilities are primarily based in the Smolensk region of Russia.

The Company’s registered office is at Verkhnedneprovsky settlement, Dorogobuzh district, Smolensk region, 215753, Russian Federation.

The Group’s parent company is JSC Acron (Russian Federation). The Group’s ultimate parent is Subero Associates Inc (British Virgin Islands). As at 31 December 2012 and 2011 the Group was ultimately controlled by Mr. Viacheslav Kantor.

2 Basis of Preparation of the Financial Statements

Basis of preparation. These consolidated financial statements have been prepared in accordance with, and comply with, International Financial Reporting Standards (“IFRS”) under the historical cost convention except as modified by the fair value revaluation of available-for-sale and trading investments. The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the periods presented.

Presentation currency. All amounts in these consolidated financial statements are presented in millions of Russian Roubles (“RUB”), unless otherwise stated. The consolidated financial statements are based on the statutory records, with adjustments and reclassifications recorded for the purpose of fair presentation in accordance with IFRS.

Changes in accounting policies and presentation. Certain bank deposits in the amount of RUB 1,121, restricted as guarantees to the banks, in the Group’s previously issued consolidated financial statements have been reclassified from cash and cash equivalents to the current irrevocable bank deposits (refer Note 8) to conform with the current year’s presentation; this reclassification had no effect on the profit for the year or shareholder equity. In accordance with this change the Group re-presented the statement of cash flows for the year ended 31 December 2011 in its previously published consolidated financial statements. Thus, the cash outflows from financing activities were increased by RUB 1,121.

3 Summary of Significant Accounting Policies

3.1 Group accounting

Consolidated financial statements. Subsidiaries are those companies and other entities (including special purpose entities) in which the Group, directly or indirectly, has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies so as to obtain benefits. The existence and effect of potential voting rights that are presently exercisable or presently convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which control is transferred to the Group (acquisition date) and are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries except for those acquired as the result of the business combinations under common control. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The Group measures non-controlling interest that represents present ownership interest and entitles the holder to a proportionate share of net assets in the event of liquidation on a transaction by transaction basis, either at: (a) fair value, or (b) the non-controlling interest’s proportionate share of net assets of the acquiree.

Goodwill is measured by deducting the net assets of the acquiree from the aggregate of the consideration transferred for the acquiree, the amount of non-controlling interest in the acquiree and fair value of an interest in the acquiree held immediately before the acquisition date. Any negative amount (“negative goodwill”) is recognised in profit or loss, after management reassesses whether it identified all the assets acquired and all liabilities and contingent liabilities assumed and reviews appropriateness of their measurement.

The consideration transferred for the acquiree is measured at the fair value of the assets given up, equity instruments issued and liabilities incurred or assumed, including fair value of assets or liabilities from contingent

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consideration arrangements but excludes acquisition related costs such as advisory, legal, valuation and similar professional services. Transaction costs related to the acquisition and incurred for issuing equity instruments are deducted from equity; transaction costs incurred for issuing debt as part of the business combination are deducted from the carrying amount of the debt and all other transaction costs associated with the acquisition are expensed.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless the cost cannot be recovered. The Company and all of its subsidiaries use uniform accounting policies consistent with the Group's policies.

Non-controlling interest is that part of the net results and of the net assets of a subsidiary, which is attributable to interests which are not owned, directly or indirectly, by the Company. Non-controlling interest forms a separate component of the Group's equity.

Purchases of subsidiaries from parties under common control. Purchases of subsidiaries as the result of business combinations under common control are accounted for using the predecessor values method. Under this method the consolidated financial statements of the combined entity are presented as if the businesses had been combined from the beginning of the earliest period presented or, if later, the date when the combining entities were first brought under common control. The assets and liabilities of the subsidiary transferred under common control are at the predecessor entity's carrying amounts. The predecessor entity is considered to be the highest reporting entity in which the subsidiary's IFRS financial information was consolidated. Related goodwill inherent in the predecessor entity's original acquisitions is also recorded in these consolidated financial statements. Any difference between the carrying amount of net assets, including the predecessor entity's goodwill, and the consideration paid is accounted for in these consolidated financial statements as an adjustment to equity.

Investments in associates. Associates are entities over which the Group has significant influence (directly or indirectly), but not control, generally accompanying a shareholding of between 20 and 50 percent of the voting rights. Investments in associates are accounted for by the equity method of accounting and are initially recognised at cost. The carrying amount of associates includes goodwill identified on acquisition less accumulated impairment losses, if any. The Group's share of the post-acquisition profits or losses of associates is recorded in profit or loss for the year as share of result of associates.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Disposals of subsidiaries, associates or joint ventures. When the Group ceases to have control or significant influence, any retained interest in the entity is re-measured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity, are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are recycled to profit or loss.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

3.2 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried at amortised cost using the effective interest method. Bank overdrafts are shown within borrowings in the current liabilities statement of financial position. Restricted balances are excluded from cash and cash equivalents for the purposes of the cash flow statement. Balances restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date are included in other non-current assets.

3.3 Trade and other receivables

Trade and other receivables are carried at amortised cost using the effective interest method. A provision for impairment of receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of estimated future cash flows,

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discounted at the original effective rate of interest. The amount of the provision is recognised in the consolidated statement of comprehensive income. The primary factors that the Group considers whether a receivable is impaired is its overdue status. The following other principal criteria are also used to determine whether there is objective evidence that an impairment loss has occurred:

- any portion of the receivable is overdue and the late payment cannot be attributed to a delay caused by the settlement systems;
- the counterparty experiences a significant financial difficulty as evidenced by its financial information that the Group obtains;
- the counterparty considers bankruptcy or a financial reorganisation;
- there is adverse change in the payment status of the counterparty as a result of changes in the national or local economic conditions that impact the counterparty.

3.4 Value added tax

Output value added tax related to sales is payable to tax authorities on the earlier of (a) collection of the receivables from customers or (b) delivery of goods or services to customers. Input VAT is generally recoverable against output VAT upon receipt of the VAT invoice. The tax authorities permit the settlement of VAT on a net basis. VAT related to sales and purchases is recognised in the statement of financial position on a gross basis and disclosed separately as an asset and liability. Where provision has been made for impairment of receivables, impairment loss is recorded for the gross amount of the debtor, including VAT.

3.5 Inventories

Inventories comprise raw materials, finished goods, work in progress, catalytic agents, spare parts and other materials and supplies. Inventories are recorded at the lower of cost and net realisable value. Cost of inventory is determined on the weighted average basis. The cost of finished goods and work in progress comprises raw material, direct labour, other direct costs and related production overheads (based on normal operating capacity) but excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less the cost of completion and selling expenses.

3.6 Property, plant and equipment

Property, plant and equipment are recorded at cost, restated where applicable to the equivalent purchasing power of the Russian Rouble at 31 December 2002 for assets acquired prior to 1 January 2003, less accumulated depreciation and provision for impairment, where required.

At each reporting date management assess whether there is any indication of impairment of property, plant and equipment. If any such indication exists, the management estimates the recoverable amount, which is determined as the higher of an asset's fair value less cost to sell and its value in use. The carrying amount is reduced to the recoverable amount and the difference is recognised as an expense (impairment loss) in the consolidated statement of comprehensive income. An impairment loss recognised for an asset in prior years is reversed if there has been a change in the estimates used to determine the assets recoverable amount. Gains and losses on disposals determined by comparing proceeds with carrying amount are recognised in the profit or loss.

Land is not depreciated. Depreciation on other items of property, plant and equipment is calculated to allocate cost of property, plant and equipment to their residual values on a straight-line basis. The depreciation periods, which approximate the estimated useful economic lives of the respective assets, are as follows:

	Number of years
Buildings	40 to 50
Plant and machinery	10 to 20
Other equipment and motor vehicles	5 to 20

The residual value of an asset is the estimated amount that the Group would currently obtain from disposal of the asset less the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Management assesses the remaining useful life of property, plant and equipment in accordance with the current technical conditions of assets and the estimated period during which these assets will bring economic benefit to the Group.

Repair and maintenance expenditure is expensed as incurred. Major renewals and improvements are capitalised and the assets replaced are retired. Gains and losses arising from the retirement or disposal of property, plant and equipment are included in profit and loss.

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Borrowing costs on specific or general funds borrowed to finance the construction of qualifying asset are capitalised, during the period of time that is required to complete and prepare the asset for its intended use. All other borrowing costs are expensed.

3.7 Intangible assets

The entire Group's intangible assets have definite useful lives and primarily include capitalised computer software, patents, acquired trademarks and licences. They are capitalised on the basis of the costs incurred to acquire and bring them to use. Intangible assets are amortised using the straight-line method over their useful lives, but not exceeding 20 years.

3.8 Borrowings

Borrowings are stated at amortised cost using the effective interest method; any difference between fair value of the proceeds (net of transaction costs) and the redemption amount is recognised as interest expense over the period of the borrowings.

Capitalisation of borrowing costs. Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial time to get ready for intended use or sale (qualifying assets) are capitalised as part of the costs of those assets. Capitalisation of borrowing costs continues up to the date when the assets are substantially ready for their use or sale.

The Group capitalises borrowing costs that could have been avoided if it had not made capital expenditure on qualifying assets. Borrowing costs capitalised are calculated at the group's average funding cost (the weighted average interest cost is applied to the expenditures on the qualifying assets), except to the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset. Where this occurs, actual borrowing costs incurred less any investment income on the temporary investment of those borrowings are capitalised.

3.9 Income tax

Income taxes have been provided for in the consolidated financial statements in accordance with the legislation of the countries, where most significant subsidiaries of the Group are located, enacted or substantively enacted by the end of the reporting period. The income tax charge comprises current tax and deferred tax and is recognised in the profit or loss except if it is recognised in other comprehensive income or directly in equity because it relates to transactions that are also recognised, in the same or a different period, in other comprehensive income or directly in equity.

Current income tax is the amount expected to be paid to or recovered from the taxation authorities in respect of taxable profits or losses for the current and prior periods. Taxes, other than on income, are recorded within operating expenses.

Deferred income tax is provided using the balance sheet liability method for tax loss carry forwards and temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In accordance with the initial recognition exemption, deferred taxes are not recorded for temporary differences on initial recognition of an asset or a liability in a transaction other than a business combination if the transaction, when initially recorded, affects neither accounting nor taxable profit. Deferred tax liabilities are not recorded for temporary differences on initial recognition of goodwill and subsequently for goodwill which is not deductible for tax purposes. Deferred tax balances are measured at tax rates enacted or substantively enacted at the reporting date, which are expected to apply to the period when the temporary differences will reverse or the tax loss carry forwards will be utilised. Deferred tax assets and liabilities are netted only within the individual companies of the Group. Deferred tax assets for deductible temporary differences and tax loss carry forwards are recorded only to the extent that it is probable that future taxable profit will be available against which the deductions can be utilised.

Deferred income tax is provided on post acquisition retained earnings of subsidiaries, except where the Group controls the subsidiary's dividend policy and it is probable that the difference will not reverse through dividends or otherwise in the foreseeable future.

The Group's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognised based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

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3.10 Foreign currency translation

Functional currency of each of the Group's consolidated entities is the currency of the Russian Federation, which is primary economic environment in which the entity operates. The Company's functional currency and the Group's presentation currency is the national currency of the Russian Federation – Russian Rouble.

For the Company and its subsidiaries monetary assets and liabilities are translated into each entity's functional currency at the official exchange rate of the Central Bank at the respective ends of the reporting periods. Foreign exchange gains and losses resulting from the settlement of the transactions and from the translation of monetary assets and liabilities into each entity's functional currency at year-end official exchange rates of the Central Bank are recognised in profit or loss. Translation at year-end rates does not apply to non-monetary items. Effects of exchange rate changes on the fair value of equity securities are recorded as part of the fair value gain or loss.

Foreign exchange gains and losses on operating items are presented within other operating expenses, foreign exchange gain and losses on finance items are presented within net finance income.

At 31 December 2012 the principal rate of exchange used for translating foreign currency balances was USD 1 = RUB 30.3727 (2011: USD 1 = RUB 32.1961). Exchange restrictions and controls exist relating to converting Russian Roubles into other currencies.

3.11 Provisions for liabilities and charges

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Provisions are evaluated and re-estimated annually, and are included in the consolidated financial statements at their expected net present values using discount rates appropriate to the Company or its subsidiaries in applicable economic environment at each end of the reporting period.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. Provisions are reassessed annually and changes in provisions resulting from the passage of time are reflected in the consolidated statement of comprehensive income each year within interest expense. Other changes in provisions related to a change in the expected repayment plan, in the estimated amount of the obligation or in the discount rates, are treated as a change in an accounting estimate in the period of the change and reflected in the consolidated statement of comprehensive income.

3.12 Shareholders' equity

Share capital. Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair value of consideration received over the par value of shares issued is presented in the notes as a share premium. Preference shares are non-cumulative and presented as part of share capital in the notes.

Treasury shares. Where any Group company purchases the Company's equity share capital, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's owners until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's owners.

Dividends. Dividends are recognised as a liability and deducted from equity at the reporting date only if they are declared and approved before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the balance sheet date but before the consolidated financial statements are authorised for issue.

3.13 Revenue recognition

Revenues from sales of chemical fertilisers and related by-products are recognised at the point of transfer of risks and rewards of ownership of the goods, normally when the goods are shipped. If the Group agrees to transport goods to a specified location, revenue is recognised when the goods are passed to the customer at the destination point.

Interest income is recognised on a time-proportion basis using the effective interest method.

Sales of services are recognised in the accounting period in which the services are rendered, by reference to stage of completion of the specific transaction assessed on the basis of the actual service provided as a

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proportion of the total services to be provided. Sales are shown net of VAT, custom duties and discounts, and after eliminating sales within the Group. Revenues are measured at the fair value of the consideration received or receivable. When the fair value of consideration received cannot be measured reliably, the revenue is measured at the fair value of the goods or service given up.

3.14 Mutual cancellations

A portion of sales and purchases are settled by mutual settlements or non-cash settlements. These transactions are generally in the form of direct settlements through cancellation of mutual trade receivables and payables balances within the operational contracts. Non-cash settlements include promissory notes or bills of exchange, which are negotiable debt obligations. Sales and purchases that are expected to be settled by mutual settlements or other non-cash settlements are recognised based on the estimate of the fair value to be received or given up in non-cash settlements. The fair value is determined with reference to various market information. Non-cash transactions have been excluded from the consolidated statements of cash flows, so investing activities, financing activities and the total of operating activities represent actual cash transactions.

The Group also accepts bills of exchange from its customers (both issued by customers and third parties) as a settlement of receivables. A provision for impairment of bills of exchange is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

3.15 Employee benefits

Wages, salaries, contributions to the Russian Federation state pension and social insurance funds, paid annual leave and sick leave, bonuses, and non-monetary benefits (such as health services and kindergarten services) are accrued in the year in which the associated services are rendered by the employees of the Group and are included within labour costs in operating expenses.

Social costs. The Group incurs significant costs on social activities. These costs include the provision of health services, kindergartens, and the subsidy of worker holidays. These amounts represent an implicit cost of employing principally production workers and other staff and, accordingly, have been charged to operating expenses.

Pension costs. In the normal course of business the Group contributes to state pension schemes on behalf of its employees. Mandatory contributions to the governmental pension scheme are accrued in the year in which the associated services are rendered by the employees of the Group.

3.16 Financial assets and liabilities

Classification of financial assets. Financial assets have the following categories: (a) loans and receivables; (b) available-for-sale financial assets; (c) financial assets at fair value through profit or loss. Financial assets at fair value through profit or loss have two subcategories: (i) assets designated as such upon initial recognition, and (ii) those classified as held for trading.

Trading investments. Trading investments are financial assets which are either acquired for generating a profit from short-term fluctuations in price or trader's margin, or are securities included in a portfolio in which a pattern of short-term trading exists. The Group classifies securities into trading investments if it has an intention to sell them within a short period after purchase, i.e. within 12 months.

Loans and receivables are unquoted non-derivative financial assets with fixed or determinable payments other than those that the Group intends to sell in the near term. All other financial assets are included in the available-for-sale category, which includes investment securities which the Group intends to hold for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

Initial recognition of financial instruments. Financial assets and liabilities are initially recorded at fair value plus transaction costs. Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by other observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets.

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention ("regular way" purchases and sales) are recorded at trade date, which is the date that the Group commits to deliver a financial asset. All other purchases are recognised when the entity becomes a party to the contractual provisions of the instrument.

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Derecognition of financial assets. The Group derecognises financial assets when (a) the assets are redeemed or the rights to cash flows from the assets otherwise expired or (b) the Group has transferred the rights to the cash flows from the financial assets or entered into a qualifying pass-through arrangement while (i) also transferring substantially all the risks and rewards of ownership of the assets or (ii) neither transferring nor retaining substantially all risks and rewards of ownership but not retaining control. Control is retained if the counterparty does not have the practical ability to sell the asset in its entirety to an unrelated third party without needing to impose additional restrictions on the sale.

Available-for-sale investments. Available-for-sale investments are carried at fair value. Interest income on available for sale debt securities is calculated using the effective interest method and recognised in profit or loss. Dividends on available-for-sale equity instruments are recognised in profit or loss when the Group's right to receive payment is established and it is probable that the dividends will be collected. All other elements of changes in the fair value are recognised in other comprehensive income until the investment is derecognised or impaired at which time the cumulative gain or loss is removed from other comprehensive income to profit or loss.

Impairment losses are recognised in profit or loss when incurred as a result of one or more events (“loss events”) that occurred after the initial recognition of available-for-sale investments. A significant or prolonged decline in the fair value of an equity security below its cost is an indicator that it is impaired. The cumulative impairment loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that asset previously recognised in profit or loss – is removed from other comprehensive income and recognised in profit or loss. Impairment losses on equity instruments are not reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through current period's profit or loss.

3.17 Earnings per share

Earnings per share is determined by dividing the profit or loss attributable to owners of the Company by the weighted average number of participating shares outstanding during the reporting year. Preference shares are not redeemable and are considered to be participating shares. Preference shares participate in the calculation because dividends attributable to preference shares cannot be less than dividends on ordinary shares.

3.18 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's chief operating decision maker. Segments with a majority of revenue earned from sales to external customers and whose revenue, result or assets are 10% or more of all the segments are reported separately unless they meet all qualitative and quantitative aggregation criteria, in which case they are aggregated in a single reporting segment.

4 Critical Accounting Estimates and Judgements in Applying Accounting Policies

The preparation of consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements and information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 3.6 and 12 – useful lives of property, plant and equipment;
- Note 24 – deferred tax assets;
- Note 11 – inventory obsolescence provisions;
- Note 9 – allowances for trade receivables;
- Note 25 – contingencies, commitments and operating risks.

5 New Accounting Pronouncements

A number of new Standards, amendments to Standards and Interpretations are not yet effective as at 31 December 2012, and have not been applied in preparing these consolidated financial statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective.

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- IAS 28 (2011) Investments in Associates and Joint Ventures combines the requirements in IAS 28 (2008) and IAS 31 that were carried forward but not incorporated into IFRS 11 and IFRS 12. The amended standard will become effective for annual periods beginning of or after 1 January 2013 with retrospective application required. Early adoption of IAS 28 (2011) is permitted provided the entity also early-adopts IFRS 10, IFRS 11, IFRS 12 and IAS 27 (2011).
- Amendments to IFRS 7 Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting arrangements or similar agreements. The amendments are effective for annual periods beginning on or after 1 January 2013, and are to be applied retrospectively.
- IFRS 9 Financial Instruments will be effective for annual periods beginning on or after 1 January 2015. The new standard is to be issued in phases and is intended ultimately to replace International Financial Reporting Standard IAS 39 Financial Instruments: Recognition and Measurement. The first phase of IFRS 9 was issued in November 2009 and relates to the classification and measurement of financial assets. The second phase regarding classification and measurement of financial liabilities was published in October 2010. The remaining parts of the standard are expected to be issued during 2013. The Group recognises that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on Group's consolidated financial statements. The impact of these changes will be analysed during the course of the project as further phases of the standard are issued. The Group does not intend to adopt this standard early. The Standard has not yet been endorsed in the Russian Federation.
- IFRS 10 Consolidated Financial Statements will be effective for annual periods beginning on or after 1 January 2013. The new standard supersedes IAS 27 Consolidated and Separate Financial Statements and SIC-12 Consolidation – Special Purpose Entities. IFRS 10 introduces a single control model which includes entities that are currently within the scope of SIC-12 Consolidation – Special Purpose Entities. Under the new three-step control model, an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with that investee, has the ability to affect those returns through its power over that investee and there is a link between power and returns. Consolidation procedures are carried forward from IAS 27 (2008). When the adoption of IFRS 10 does not result a change in the previous consolidation or non-consolidation of an investee, no adjustments to accounting are required on initial application. When the adoption results a change in the consolidation or non-consolidation of an investee, the new standard may be adopted with either full retrospective application from date that control was obtained or lost or, if not practicable, with limited retrospective application from the beginning of the earliest period for which the application is practicable, which may be the current period. Early adoption of IFRS 10 is permitted provided an entity also early-adopts IFRS 11, IFRS 12, IAS 27 (2011) and IAS 28 (2011).
- IFRS 12 Disclosure of Interests in Other Entities will be effective for annual periods beginning on or after 1 January 2013. The new standard contains disclosure requirements for entities that have interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. Interests are widely defined as contractual and non-contractual involvement that exposes an entity to variability of returns from the performance of the other entity. The expanded and new disclosure requirements aim to provide information to enable the users to evaluate the nature of risks associated with an entity's interests in other entities and the effects of those interests on the entity's financial position, financial performance and cash flows. Entities may early present some of the IFRS 12 disclosures early without a need to early-adopt the other new and amended standards. However, if IFRS 12 is early-adopted in full, then IFRS 10, IFRS 11, IAS 27 (2011) and IAS 28 (2011) must also be early-adopted.
- IFRS 13 Fair Value Measurement will be effective for annual periods beginning on or after 1 January 2013. The new standard replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It provides a revised definition of fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurement that currently exist in certain standards. The standard is applied prospectively with early adoption permitted. Comparative disclosure information is not required for periods before the date of initial application.
- Amendment to IAS 1 Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income. The amendment requires that an entity present separately items of other comprehensive income that may be reclassified to profit or loss in the future from those that will never be reclassified to profit or loss. Additionally, the amendment changes the title of the statement of comprehensive income to statement of profit or loss and other comprehensive income. However, the use of other titles is permitted. The amendment shall be applied retrospectively from 1 July 2012 and early adoption is permitted.

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- Amendments to IAS 32 Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities do not introduce new rules for offsetting financial assets and liabilities; rather they clarify the offsetting criteria to address inconsistencies in their application. The Amendments specify that an entity currently has a legally enforceable right to set-off if that right is not contingent on a future event; and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties. The amendments are effective for annual periods beginning on or after 1 January 2014, and are to be applied retrospectively.
- Various Improvements to IFRSs have been dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect for annual periods beginning after 1 January 2013.

The Group has not yet analysed the likely impact of the new Standards or improvements on its financial position or performance.

6 Segment Information

The Group prepares its segment analysis in accordance with IFRS 8, Operating Segments. Operating segments are components that engage in business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the chief operating decision maker (“CODM”) and for which discrete financial information is available. The CODM is the person or group of persons who allocates resources and assesses the performance for the entity. The functions of CODM are performed by the Management Board of the Group.

The development and approval of strategies, market situation analysis, the risk assessment, investment focus, technological process changes, goals and priorities are set and assessed in line with the current segment structure of the Group whereby “Dorogobuzh” is the only operating and reportable segment, representing manufacturing and distribution of chemical fertilisers by JSC Dorogobuzh. “Other” represents certain logistic, service and management operations. The Group’s segment is a strategic business unit that focus on different customers. It is managed as one business unit due to its significant business and risk profile.

Segment financial information is presented and reviewed by the CODM based on the IFRS and includes revenues from sales and the measure of operating profit adjusted by depreciation and amortisation, foreign exchange gain or loss, other non-cash and extraordinary items (EBITDA).

The CODM evaluates performance of the segment based on EBITDA. Since this term is not a standard IFRS measure, the Group’s definition of EBITDA may differ from that of other companies.

Information for the reportable segments for the year ended 31 December 2012:

	Dorogobuzh	Other	Total
Segment sales	15,103	866	15,969
Intersegment sales	(58)	(684)	(742)
External sales	15,045	182	15,227
EBITDA	4,536	45	4,581

Information for the reportable segments for the year ended 31 December 2011:

	Dorogobuzh	Other	Total
Segment sales	16,657	787	17,444
Intersegment sales	(58)	(657)	(715)
External sales	16,599	130	16,729
EBITDA	6,203	(22)	6,181

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Reconciliation of EBITDA to Profit Before Tax:

	2012	2011
Profit Before Tax	5,774	11,208
Share of profit of associate	(187)	(127)
Interest expense	452	269
Finance (income)/costs, net	(1,706)	(991)
Operating Profit	4,333	10,359
Depreciation and amortization	430	368
Foreign currency (gains)/losses	121	(117)
Gain on disposal of investments	(305)	(4,436)
Loss on disposal of property, plant and equipment	2	7
Total consolidated EBITDA	4,581	6,181

	2012	2011
<u>Revenue</u>		
Russia	5,980	5,049
Latin America	2,826	2,870
USA and Canada	312	1,890
Commonwealth of Independent States	2,497	4,012
European Union	2,059	2,173
Asia (excluding China)	303	588
China	1,250	57
Other regions	-	90
Total	15,227	16,729

The analysis of revenue is based on domicile of the customer.

Revenue from sales of chemical fertilisers account for 96% of total revenues (2011: 96%).

In 2012 revenues from customers which represent 10% of more of the total revenues were from Agronova Europe AG in the amount of RUB 5,426 (2011: RUB 6,743).

7 Balances and Transactions with Related Parties

Related parties are defined in IAS 24, Related Party Disclosures. Parties are generally considered to be related if one party has the ability to control the other party, is under common control, or can exercise significant influence or joint control over the other party in making financial and operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. The Company's ultimate controlling party is disclosed in Note 1.

The nature of the related party relationships for those related parties with whom the Group entered into significant transactions or had significant balances outstanding at 31 December 2012 and 2011 are detailed below.

The following turnovers and balances arise from transactions with related parties:

i Balances with related parties

Consolidated statement of financial position caption	Notes	Relationship	2012	2011
Trade and other receivables, gross	9	Parent company	7	11
		Parties under common control	1,398	358
Interest receivable	10	Parties under common control	1,288	692
Investments in equity accounted investees	13	Parties under common control	1,860	1,466
Prepayments		Parties under common control	205	161
Loans receivable	10	Parties under common control	14,132	11,655
Trade payables		Parent company	(10)	(65)
		Parties under common control	(38)	(30)
Advances from customers		Parties under common control	(235)	(281)
Trading investments (bonds)*	15	Parent company	2,048	1,016

* Investments are disclosed at fair value.

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ii Transactions with related parties

Consolidated statement of comprehensive income caption

	Notes	Relationship	2012	2011
Sales of chemical fertilizers, other goods and services	6	Parent company	115	108
		Parties under common control	11,055	11,188
Share profit in equity accounted investees		Parties under common control	187	127
Contribution to share capital of equity accounted investees		Parties under common control	(207)	-
Purchases of raw materials		Parent company	(85)	(75)
		Parties under common control	(98)	(75)
Purchase of transportation services		Parties under common control	(378)	(409)
Purchases of securities (bonds, shares)*	15	Parent company	-	(7)
Sales of securities (shares)	14	Parent company	-	434
Social expenditure	22	Parties under common control	(83)	(205)
Dividend income		Parent company	-	175

Consolidated statement of changes in equity caption

Dividends declared		Parent company	85	27
		Parties under common control	-	21

* Purchase transaction is disclosed at cost.

iii Loans issued

At 31 December 2012 short-term loans to parent company and parties under common control denominated in RUB totalled RUB 699 (2011: RUB 459), at interest rates in the range of 8.25% to 8.8% (2011: 8.25% to 8.8%). The loans were unsecured.

At 31 December 2012 long-term loans to parties under common control totalled RUB 13,433 (2011: RUB 11,196), interest rates in the range of 8.5% to 8.8% (2011: 8.8% to 9.0%). The loans are unsecured.

In 2012 the Group earned interest income on loans provided to parent company and parties under common control :

	Relationship	2012	2011
Interest income	Parent company	10	10
	Parties under common control	1,261	579
Total		1,271	589

iv Key management personnel compensation

Total key management personnel compensation in the amount of RUB 176 (2011: RUB 102) was recorded in general and administrative expenses. Related state social and pension costs amounted to RUB 1 (2011: RUB 1).

8 Cash, Cash Equivalents and Irrevocable Deposits

	2012	2011
Cash on hand and bank balances denominated in RUB	750	644
Bank balances denominated in USD	120	1,265
Bank balances denominated in EUR	70	53
Total cash and cash equivalents	940	1,962
Irrevocable bank deposits in USD	1,435	1,121
Total	2,375	3,083

Cash and cash equivalents include term deposits of RUB 600 (2011: RUB 1,249).

At 31 December 2012 included in the current irrevocable bank deposits certain bank deposits of the Group which are restricted as guarantees to the banks related to credit agreement between HSBC Bank (China), Raiffeisen Bank International AG and one of the subsidiaries of JSC Acron in China in the amount of RUB 1,435 (2011: RUB 1,121). These deposits are classified as current in the consolidated Group financial statements based on maturities of respective loans.

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The fair value of cash and cash equivalents are equal to their carrying amount. All bank balances and term deposits are neither past due nor impaired. Analysis of the credit quality of bank balances and term deposits is as follows:

	2012	2011
A to AAA* rated	1,474	1,158
BB- to BBB+* rated	816	1,636
Unrated	85	289
Total	2,375	3,083

* Based on the credit ratings of Fitch Ratings, an independent rating agency.

9 Accounts Receivable

	2012	2011
Trade accounts receivable	789	459
Interest receivable	1,394	753
Impairment provision	(44)	(46)
Total financial assets	2,139	1,166

Advances to suppliers	159	429
Value-added tax recoverable	588	688
Other taxes receivable	-	1
Impairment provision	(1)	(1)
Total accounts receivable	2,885	2,283

The fair value of financial assets within accounts receivable does not differ significantly from their carrying amounts.

As of 31 December 2012 trade and other accounts receivable of RUB 44 (2011: RUB 46) were individually impaired and an impairment provision was recognized. The individually impaired receivables mainly relate to customers that are in difficult economic situations.

Aging of accounts receivable as at reporting date is following:

	Accounts Receivable Gross 2012	Impairment Provision 2012	Accounts Receivable Gross 2011	Impairment Provision 2011
Not past due	156	-	24	-
Past due less than 3 months	587	-	357	-
Past due from 3 to 9 months	2	(1)	25	(1)
Past due from 9 to 12 months	4	(4)	7	(4)
Past due over 12 months	40	(39)	46	(41)
Total	789	(44)	459	(46)

The movements in the provision for impairment of trade and other accounts receivable are as follows:

	2012	2011
	Trade receivables	Trade receivables
Provision for impairment at 1 January	(46)	(47)
Provision for impairment	(3)	-
Provision used	-	-
Provision reversed	5	1
Provision for impairment at 31 December	(44)	(46)

The Group does not hold any collateral as security for trade and other accounts receivable.

Besides trade accounts receivable and advances to suppliers, the other classes within accounts receivable do not contain impaired assets.

Included in interest receivable RUB 1,288 (2011: RUB 692) is interest on loans issued to parties under common control. Based on management assessment the risk of default associated with these receivables is considered low, due to all notes receivable are issued to parties under common control of Acron Group that has a long standing credit history of in Russia and worldwide.

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10 Loans Receivable

	2012	2011
Short-term loans receivable		
Loans issued to related parties with interest rate from 8.25% to 8.8% (Note 7)	699	459
Loans issued to third parties with interest rate from 8.25% to 8.8%	54	42
	753	501
Long-term loans receivable		
Loans issued to related parties with interest rate from 8.5% to 9.0% (Note 7)	13,433	11,196
Loans issued to third parties with interest rate from 8.5% to 9.0%	-	14
	13,433	11,210

At 31 December 2012 and 2011 all of the loans receivable were unsecured.

The major part of loans receivable in RUB 14,132 (2011: RUB 11,655) is issued to parties under common control of Acron Group (Note 7). Based on management assessment the risk of default associated with these receivables is considered low as the parent company has long standing credit history in Russia and worldwide.

In 2012 the Group accrued interest income on loans receivable of RUB 1,271 (2011: RUB 589).

11 Inventories

	2012	2011
Raw materials and spare parts	1,428	1,143
Work in progress	95	56
Finished products	308	273
	1,831	1,472

Raw materials and spare parts are shown net of write-down of RUB 27 (2011: RUB 37). No inventory was pledged as security at 31 December 2012 and 2011.

12 Property, Plant and Equipment

	Buildings and constructions	Plant and equipment	Transport	Other	Assets under construction	Total
Cost						
Balance at 1 January 2012	5,708	5,352	784	40	1,016	12,900
Additions	-	-	-	-	643	643
Transfers	21	702	23	4	(750)	-
Disposals	(22)	(127)	(5)	-	-	(154)
Balance at 31 December 2012	5,707	5,927	802	44	909	13,389
Accumulated Depreciation						
Balance at 1 January 2012	3,961	4,285	173	21	-	8,440
Depreciation charge	110	262	55	3	-	430
Disposals	(20)	(127)	(5)	-	-	(152)
Balance at 31 December 2012	4,051	4,420	223	24	-	8,718
Net Book Value						
Balance at 1 January 2012	1,747	1,067	611	19	1,016	4,460
Balance at 31 December 2012	1,656	1,507	579	20	909	4,671

Included in the 2012 additions to assets under constructions is approximately RUB 16 of capitalized borrowing costs in accordance with IAS 23, Borrowing costs (2011: nil) at the average borrowing rate of 6.14%.

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	Buildings and constructions	Plant and equipment	Transport	Other	Assets under construction	Total
Cost						
Balance at 1 January 2011	5,651	5,226	748	41	901	12,567
Additions	-	-	-	-	411	411
Transfers	94	157	44	1	(296)	-
Disposals	(37)	(31)	(8)	(2)	-	(78)
Balance at 31 December 2011	5,708	5,352	784	40	1,016	12,900
Accumulated Depreciation						
Balance at 1 January 2011	3,894	4,101	129	19	-	8,143
Depreciation charge	100	215	50	3	-	368
Disposals	(33)	(31)	(6)	(1)	-	(71)
Balance at 31 December 2011	3,961	4,285	173	21	-	8,440
Net Book Value						
Balance at 1 January 2011	1,757	1,125	619	22	901	4,424
Balance at 31 December 2011	1,747	1,067	611	19	1,016	4,460

Non-current assets impairment test. In 2012 and 2011 there were no impairment indicators, therefore no impairment testing was performed for non-current assets.

At 31 December 2012 and 2011 no property, plant and equipment was pledged as security.

13 Investment in Equity accounted investees

	2012	2011
Balance at 1 January	1,466	1,322
Acquisition of shares	-	17
Share of profit	187	127
Increase of share capital	207	-
Balance at 31 December	1,860	1,466

At 31 December 2012 and 2011, the Group's interest in the associate and its summarised financial information, including total assets, liabilities, revenues and profit or loss, were as follows:

2012

Name	Total assets	Total liabilities	Revenue	Profit	% interest held	Country of incorporation
LLC Baltrans	3,858	1,719	2,403	536	35%	Russia

2011

Name	Total assets	Total liabilities	Revenue	Profit	% interest held	Country of incorporation
LLC Baltrans	3,840	2,760	2,033	362	35%	Russia

14 Available-for-Sale Investments

	2012	2011
Balance at 1 January	216	4,304
Additions	14	194
Fair value gain recognized directly in other comprehensive income	52	453
Disposals	(248)	(4,735)
Balance at 31 December	34	216

The Group has investments in the following companies:

Type	Activity	Country of registration	2012	2011
JSC Sberbank shares	Banking	Russia	-	196
Other	Miscellaneous	Russia	34	20
			34	216

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In 2012 the Group reclassified gain on revaluation of disposed Sberbank shares in the amount of RUB 248 (2011: RUB 8 loss) previously recognized in other comprehensive income to profit and loss.

15 Trading Investments

	2012	2011
Eurobonds	2,344	233
US bonds	30	-
Corporate bonds	3	1,050
Promissory notes	472	-
Total trading investments	2,849	1,283

Trading investments are carried at fair value which also reflects any credit risk related write-downs. As trading investments are carried at their fair values based on observable market data using bid prices from Moscow exchange, the Group does not analyse or monitor impairment indicators.

The total gain on trading investments recognised in the statement of comprehensive income was RUB 57 (2011: RUB 34 loss).

Analysis by credit quality of trading securities outstanding at 31 December 2012 and 2011 is as follows:

2012	US and Eurobonds	Corporate bonds	Promissory notes	Total
- B1 rated	2,072	-	-	2,072
- B2 rated	28	-	-	28
- B3 rated	38	-	-	38
- BBB rated	152	-	472	624
- B rated	73	-	-	73
- C rated	11	-	-	11
- Unrated	-	3	-	3
Total	2,374	3	472	2,849

2011	Eurobonds	Corporate bonds	Promissory notes	Total
- B1 rated	-	1,016	-	1,016
- B2 rated	108	-	-	108
- Ba3 rated	32	-	-	32
- B rated	54	-	-	54
- Caa2 rated	12	-	-	12
- Unrated	27	34	-	61
Total	233	1,050	-	1,283

None of the securities are past due or impaired as of 31 December 2012 and 2011.

16 Accounts Payable

	2012	2011
Trade accounts payable	621	411
Dividends payable	6	3
Total financial payables	627	414
Payables to employees	205	159
Accrued liabilities and other creditors	12	9
Total accounts payable and accrued expenses	844	582

17 Short-Term and Long-Term Loans and Borrowings

Borrowings consist of the following:

	2012	2011
Credit lines	2,126	1,288
Term loans	3,921	4,668
	6,047	5,956

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At 31 December 2012 and 2011 all of the Group's borrowings are mature as follows:

	2012	2011
Borrowings due:		
- within 1 year	592	834
- between 1 and 5 years	5,455	5,122
	6,047	5,956

The Group does not apply hedge accounting and has not entered into any hedging arrangements in respect of its foreign currency obligations or interest rate exposures.

At 31 December 2012 unused credit lines available under the long-term loan facilities were RUB 5,467 (2011: RUB 3,644). The terms and conditions of unused credit lines are consistent with other borrowings.

The details of the significant short-term loan balances are summarized below:

Short-term borrowings	2012	2011
USD		
Loans with fixed interest rates of 5.2% to 6.75% per annum	-	805
Loan with variable interest rate of 1M LIBOR +3.8% to +5.5% per annum	592	29
Total short-term borrowings	592	834

The details of the significant long-term loan balances are summarized below:

Long-term borrowings	2012	2011
USD		
Loans with fixed interest rate of 5.73% to 6.75% per annum	607	3,220
Loans with floating interest rates of 1M LIBOR +3.8% to +5.5 per annum	3,329	1,902
Loans with floating interest rates of 12M LIBOR +5.25% per annum	1,519	-
Total long-term borrowings	5,455	5,122

Significant loan agreements contain certain covenants including those which require the Group and Group entities to maintain a minimum level of net assets, equity/total assets ratio, debt/equity ratio, debt/EBITDA ratio and EBITDA/ interest expense ratio. The loan agreements provide for the borrower's obligation to maintain the required level of inflows through the accounts opened with the lending banks and stipulate acceleration clauses in case of the borrower's failure to fulfil or appropriately fulfil its obligations to the bank. The loan agreements also contain a number of covenants and acceleration clause in case of the borrower's failure to fulfil its obligations under the loan agreements which include restrictions on material transactions with assets. Also, these covenants permit the respective banks to directly debit the accounts opened by the debtors with the banks to ensure repayment of the borrowings.

18 Share Capital

The share capital of the Company has two classes of shares, Class A preferred and ordinary. The nominal value for both classes of share capital is 0.25 rouble per share.

The total authorised number of ordinary shares is 721,182,860 shares (2011: 721,182,860).

The total authorised number of preferred shares is 154,256,400 shares (2011: 154,256,400).

All authorised shares have been issued and fully paid.

Total number of outstanding shares comprises (par value is expressed in roubles per share):

	Ordinary shares			Preferred shares	
	Number of shares authorised issued and paid	Share Capital	Share premium	Number of shares authorised issued and paid	Share Capital
At 31 December 2011	721,182,860	1,380	94	154,256,400	355
At 31 December 2012	721,182,860	1,380	94	154,256,400	355

Preferred shares carry has no voting rights except on resolutions regarding liquidation or reorganisation of the Company, changes to dividend levels of preferred shares, or the issuance of additional preferred shares. Such resolutions require approval by two thirds of preferred shareholders. The preferred shares have no rights of redemption or conversion.

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Preferred shares are entitled to a minimum annual dividend of 10% of the Company's net statutory profit after taxes calculated under Russian Accounting Standards, and give a right to participate in annual shareholders meeting if the dividend are not paid in full. Furthermore, if the dividends per each ordinary share for a year exceed the amount of dividends to be paid per each preferred share, the amount of dividends per preferred share must be increased to the amount of dividends paid per ordinary share. Preferred shares have priority over ordinary shares in the event of liquidation. Preferred shares are non-cumulative.

The share capital is shown in the amount of the historical contribution adjusted for inflation since the date of privatisation until 31 December 2002.

In 2012 dividends were declared in respect of 2011 financial year only for preferred shares in amount of 1,2 roubles per preferred share (2011: 1 roubles per preferred share).

19 Cost of Sales

	2012	2011
Natural gas	2,660	2,673
Materials and components used	2,415	2,296
Repairs and maintenance	1,188	998
Staff costs	1,139	1,101
Fuel and energy	691	773
Depreciation and amortization	430	368
Production overheads	156	128
Change in inventories of finished goods and work in progress	(74)	113
	8,605	8,450

20 Selling, General and Administrative Expenses

	2012	2011
Staff costs	695	526
Provision /(Reversal of provision) for bad debt	3	(1)
Business trips expenses	29	23
Audit, legal and consulting services	13	20
Taxes other than income tax	74	93
Bank services	83	68
Insurance	27	17
Buildings maintenance and rent	67	39
Security	105	93
Telecommunication costs	21	17
Representation expenses	12	8
Other expenses	128	57
	1,257	960

21 Finance Income and Costs

	2012	2011
Interest income	1,540	840
Dividend income	2	184
Loss on sale of foreign currency	(9)	(8)
Foreign exchange gain/(loss)	173	(25)
	1,706	991

22 Other Operating Expenses, net

	2012	2011
Foreign exchange (loss)/gain	(121)	117
Loss on disposal of property, plant and equipment	(2)	(7)
Other expense	(95)	(279)
	(218)	(169)

23 Earnings per Share

Earnings per share are calculated by dividing the net income attributable to the equity holders of the Company by the weighted average number of ordinary shares and participating preferred shares outstanding during the period,

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excluding the average number of ordinary shares purchased by the Company or its subsidiaries and held as treasury shares (see Note 18).

	2012	2011
Weighted average number of ordinary shares outstanding	721,182,860	721,182,860
Weighted average number of participating preferred shares outstanding	154,256,400	154,256,400
Total weighted average number of participating shares outstanding	875,439,260	875,439,260
Profit for the year	4,662	9,331
Basic and diluted earnings per share (expressed in Russian Roubles) attributable to the equity holders of the Company	5.33	10.66

24 Income Tax

	2012	2011
Income tax expense – current	1,138	1,772
Deferred tax charge – origination and reversal of temporary differences	(26)	105
Income tax charge	1,112	1,877

Profit before taxation for financial reporting purposes is reconciled to tax charge as follows:

	2012		2011	
Profit before taxation	5,774	100%	11,208	100%
Theoretical tax charge at statutory rate of 20% thereon (2011: 20%)	1,155	20%	2,242	20%
Tax effect of non deductible expenses and non taxable income:				
Non taxable profit	(97)	(2%)	(37)	-
Effect of 4.5% tax incentive granted to Dorogobuzh by regional authorities	-	-	(498)	(5%)
Tax effect of items which are not deductible for taxation purposes	54	1%	170	2%
Income tax charge	1,112	19%	1,877	17%

In the context of the Group's current structure, tax losses and current tax assets of different group companies may not be offset against current tax liabilities and taxable profits of other group companies and, accordingly, taxes may accrue even where there is a consolidated tax loss. Therefore, deferred tax assets and liabilities are offset only when they relate to the same taxable entity. Differences between IFRS and Russian statutory taxation regulations give rise to temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and their tax bases. The tax effect of the movements in these temporary differences is detailed below and is recorded for major Russian subsidiaries at the rate of 20% (2011: 20%).

	1 January 2012	(Charged)/ credited to profit or loss	Credited to OCI	31 December 2012
Tax effects of taxable temporary differences:				
Property, plant and equipment	271	22	-	293
Investments	179	(75)	(39)	65
Inventories	22	4	-	26
Deferred tax liability	472	(49)	(39)	384
Offset	(44)	-	-	(21)
Recognised deferred tax liability	428	(49)	(39)	363
Tax effects of deductible taxable temporary differences:				
Accounts receivable	(11)	11	-	-
Accounts payable	(12)	12	-	-
Other liabilities	(21)	-	-	(21)
Deferred tax asset	(44)	23	-	(21)
Offset	44	-	-	21
Recognised deferred tax asset	-	23	-	-
Recognised net deferred tax liability	428	(26)	(39)	363

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	1 January 2011	(Charged)/ credited to profit or loss	Charged to OCI	31 December 2011
Tax effects of taxable temporary differences:				
Property, plant and equipment	284	(13)	-	271
Investments	864	120	(805)	179
Inventories	34	(12)	-	22
Deferred tax liability	1,182	95	(805)	472
Offset	(54)	-	-	(44)
Recognised deferred tax liability	1,128	95	(805)	428
Tax effects of deductible taxable temporary differences:				
Accounts receivable	(23)	12	-	(11)
Accounts payable	(11)	(1)	-	(12)
Other liabilities	(20)	(1)	-	(21)
Deferred tax asset	(54)	10	-	(44)
Offset	54	-	-	44
Recognised deferred tax asset	-	10	-	-
Recognised net deferred tax liability	1,128	105	(805)	428

Substantially all deferred assets and liabilities presented in the statement of financial position are expected to be realised after more than 12 months from the reporting date.

25 Contingencies, Commitments and Operating Risks

i Contractual commitments and guarantees

As at 31 December 2012 the Group had outstanding capital commitments in relation to property, plant and equipment for amount of RUB 316 (2011: RUB 14). The Group has already allocated the necessary resources in respect of these commitments.

ii Legal proceedings

From time to time and in the normal course of business, claims against the Group are received. On the basis of its own estimates and both internal and external professional advice the Management is of the opinion that no material losses will be incurred in respect of claims.

iii Operating environment of the Group

The Group operates mainly in the Russian Federation. Accordingly, the Group is exposed to the economic and financial markets of the Russian Federation, which display characteristics of an emerging market. Legal, tax and regulatory systems continue to develop, but are associated with varying interpretations and requirements, which are also subject to frequent changes, which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. The consolidated financial statements reflect management's what influence the business environment in the Russian Federation on the operations and financial position. The future business environment may differ from management's assessment.

iv Taxation

Russian tax and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant authorities.

The Russian tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments, and it is possible that transactions and activities that have not been challenged in the past may be challenged.

As a result, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

Russian transfer pricing legislation enacted during the current period is effective for new transactions from 1 January 2012. It introduces significant reporting and documentation requirements. The transfer pricing legislation that is applicable to transactions on or prior to 31 December 2011 also allows the tax authorities to

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make transfer pricing adjustments and to impose additional tax liabilities in respect of all controllable transactions, provided that the transaction price differs from the market price by more than 20%. Controllable transactions include transactions with interdependent parties, as determined under the Russian Tax Code, all cross-border transactions (irrespective of whether performed between related or unrelated parties), transactions where the price applied by a taxpayer differs by more than 20% from the price applied in similar transactions by the same taxpayer within a short period of time, and barter transactions. Significant difficulties exist in interpreting and applying transfer pricing legislation in practice.

Any prior existing court decisions may provide guidance, but are not legally binding for decisions by other, or higher level, courts in the future.

Tax liabilities arising from transactions between companies are determined using actual transaction prices. It is possible with the evolution of the interpretation of the transfer pricing rules that such transfer prices could be challenged. The impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the overall operations of the Group.

As Russian tax legislation does not provide definitive guidance in certain areas, the Group adopts, from time to time, interpretations of such uncertain areas that may be challenged by the tax authorities, the impact of which cannot be reliably estimated; however, it may be significant to the financial condition or the overall operations of the Group.

As at 31 December 2012 management believes that its interpretation of the relevant legislation is generally appropriate and the Group's tax, currency and customs positions will be sustained. Accordingly, at 31 December 2012 no provision for potential tax liabilities had been recorded (2011: no provision).

Management estimates that the Group has no possible obligations from exposure to other than remote tax risks (2011: no obligations).

v Environmental matters

The environmental regulation in the Russian Federation is at evolving stage. The Group periodically evaluates its obligations under environmental regulations. As obligations are determined, they are recognised immediately. Potential liabilities, which might arise as a result of changes in existing regulations, civil litigation or legislation, cannot be estimated but could be material. In the current climate under existing legislation, management believes that there are no significant liabilities for environmental damage.

26 Financial and Capital Risk Management

26.1 Financial risk management

Presentation of Financial Instruments by Measurement Category

For the purposes of measurement, IAS 39, Financial Instruments: Recognition and Measurement, classifies financial assets into the following categories: (a) loans and receivables; (b) available-for-sale financial assets and (c) financial assets at fair value through profit or loss ("FVTPL"). Financial assets at fair value through profit or loss have two subcategories: (i) assets designated as such upon initial recognition, and (ii) those classified as held for trading.

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The following table provides a reconciliation of financial assets with these measurement categories as of 31 December 2012:

	2012			Total
	Loans and receivables	Available-for-sale assets	Trading investments	
ASSETS				
Cash, cash equivalents and restricted deposits (Note 8)				
- Cash on hand and bank balances	940	-	-	940
- Restricted deposits	1,435	-	-	1,435
Trade and other receivables (Note 9)				
- Trade receivables	745	-	-	745
- Interest receivable	1,394	-	-	1,394
Loans receivable (Note 10)				
- Short term loans receivable	753	-	-	753
- Long term loans receivable	13,433	-	-	13,433
Trading investments (Note 15)				
- Corporate shares and bonds	-	-	2,849	2,849
Available-for-sale investments (Note 14)				
- Corporate shares and bonds	-	34	-	34
TOTAL FINANCIAL ASSETS	18,700	34	2,849	21,583

The following table provides a reconciliation of financial assets with these measurement categories as of 31 December 2011:

	2011			Total
	Loans and receivables	Available-for-sale assets	Trading investments	
ASSETS				
Cash, cash equivalents and restricted deposits (Note 8)				
- Cash on hand and bank balances	1,962	-	-	1,962
- Restricted deposits	1,121	-	-	1,121
Trade and other receivables (Note 9)				
- Trade receivables	413	-	-	413
- Interest receivable	753	-	-	753
Loans receivable (Note 10)				
- Short term loans receivable	501	-	-	501
- Long term loans receivable	11,210	-	-	11,210
Trading investments (Note 15)				
- Corporate shares and bonds	-	-	1,283	1,283
Available-for-sale investments (Note 14)				
- Corporate shares and bonds	-	216	-	216
TOTAL FINANCIAL ASSETS	15,960	216	1,283	17,459

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency exchange risk, interest rate risk and price risk), credit risk and liquidity risk. The overall risk management programme seeks to minimise potential adverse effects on the financial performance of the Group.

(a) Market risk

(i) Foreign currency risk

Foreign currency risk is the risk of losses resulting from adverse movements in different currency exchange rates against the entity's functional currency. Foreign currency risk arises from the international operations of the Group, future commercial transactions in foreign currencies, including repayment of foreign currency denominated borrowings and recognition of assets and liabilities denominated in a currency which is not a functional currency of the entity.

The objective of the Group's foreign exchange risk management activities is to minimise the volatility of the Group's financial results by matching the same foreign currency denominated assets and liabilities.

Group's policies for attracting foreign exchange denominated borrowings depend on current and forward rates of foreign currencies to Russian rouble. Credit lines denominated in various currencies allow the Group to be flexible in reaction to foreign currency rate shocks and minimise foreign currency exposure.

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The tables below summarise the Group's exposure to foreign currency exchange rate risk at the reporting date:

At 31 December 2012	USD	EUR
Financial assets:		
Cash, cash equivalents and irrevocable deposits	1,555	70
Accounts receivable	233	-
	1,788	70
Financial liabilities:		
Accounts payable and other liabilities	(3)	(26)
Borrowings and notes payable	(6,047)	-
	(6,050)	(26)
Net position	(4,262)	44

At 31 December 2011	USD	EUR
Financial assets:		
Cash, cash equivalents and irrevocable deposits	2,386	53
Accounts receivable	261	-
	2,647	53
Financial liabilities:		
Accounts payable and other liabilities	-	(125)
Borrowings and notes payable	(5,956)	-
	(5,956)	(125)
Net position	(3,309)	(72)

The Group relies on export sales to generate foreign currency earnings. As the Group sells outside the Russian Federation a significant portion of its production, it is exposed to foreign currency risk arising primarily on volatility of USD, in which major export sales are denominated.

The foreign exchange rate sensitivity is calculated by aggregation of the net foreign exchange risk exposure and primarily arises from USD denominated trade receivables, cash and cash equivalents, borrowings and accounts payable.

	2012	2011
<i>Impact on post-tax profit and on equity of:</i>		
USD strengthening by 10%	(341)	(265)
USD weakening by 10%	341	265

Since the Group does not hold any foreign currency denominated equity securities and other financial instruments revalued through equity, the effect of a change in the exchange rate on equity would be the same as that on the post-tax profit.

(ii) Interest rate risk

Interest rate risk arises from movements in interest rates which could affect the Group's financial results or the value of the Group's equity. A change in interest rates may cause variations in interest income and expense. The primary objective of the Group's interest rate management is to protect the net interest result. Interest risk management is carried out by the corporate finance and corporate treasury functions of the Group.

All entities of the Group obtain any required financing through the corporate treasury function of the Group in the form of loans. Generally, the same concept is adopted for deposits of cash generated by the units.

Monitoring of current market interest rates and analysis of the Group's interest-bearing position is performed by the corporate treasury and corporate finance functions as a part of interest rate risk management procedures. Monitoring is performed taking into consideration refinancing, renewal of existing positions and alternative financing.

The Group interest rate risk arises from long-term credit lines. Long-term credit lines expose the Group's cash flow to an interest rate risk. At 31 December 2012 and 2011 borrowings at variable rates amounted to RUB 5,440 and RUB 1,931 respectively (Note 17).

At 31 December 2012, if interest rates at that date had been 5% higher with all other variables held constant, profit for the year would have been RUB 122 (2011: RUB 21) lower, mainly as a result of higher interest expense on variable interest liabilities.

The effect of a change for the year in the interest rate on equity would be the same as that on post-tax profit.

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(iii) Price risk

From time to time the Group makes investments in entities with high upside market potential. Investments are assessed by corporate treasury department and accepted provided that internal rate of return for investment exceeds current weighted average cost of capital.

The Group does not enter into any transactions with financial instruments whose value is exposed to the value of any commodities traded on a public market.

(b) Credit risk

Credit risk arises from the possibility that counterparties to transactions may default on their obligations, causing financial losses for the Group. Financial assets, which potentially subject Group entities to credit risk, consist principally of trade receivables, cash and bank deposits and loans receivable. The objective of managing credit risk is to prevent losses of liquid funds deposited with or invested in financial institutions or the loss in value of receivables.

The maximum exposure to credit risk of RUB 18,700 (2011: RUB 15,960) resulting from financial assets is equal to the carrying amount of the Group's financial assets, including loans receivable, cash and cash equivalents, debt securities and restricted deposits. The amount does not include equity investments. The Group has no significant concentrations of credit risk.

Cash and cash equivalents. Cash and short-term deposits are placed in major multinational and Russian banks with independent credit ratings. All bank balances and term deposits are neither past due nor impaired. See analysis by credit quality of bank balances and term deposits in Note 8.

Trade receivables and loans receivable. Trade receivables and loans receivable are subject to a policy of active credit risk management which focuses on an assessment of ongoing credit evaluation and account monitoring procedures. The objective of the management of receivables is to sustain the growth and profitability of the Group by optimising asset utilisation whilst maintaining risk at an acceptable level.

The monitoring and controlling of credit risk is performed by the corporate treasury function of the Group. The credit policy requires the performance of credit evaluations and ratings of customers or borrowers. The credit quality of each new customer is analysed before the Group provides it with the standard terms of goods supply and payments. The credit quality of new borrowers is analysed before the Group provides it with the loan. The credit quality of customers and borrowers is assessed taking into account their financial position, past experience and other factors. Customers which do not meet the credit quality requirements are supplied on a prepayment basis only.

Management monitors and discloses concentrations of credit risk by obtaining reports listing exposures to counterparties with aggregated balances in excess of 10% of the Group's gross accounts receivable balances. At 31 December 2012 and 2011 the Group had only one counterparty - Agronova Europe AG, with aggregated receivables balances of in excess of 10% of the Group's gross accounts receivable balances. The total aggregate amount of these balances was RUB 234 (2011: 262) or 30% (2011: 11%) of the gross amount of trade and other receivables.

Although the collection of receivables could be influenced by economic factors, management believes that there is no significant risk of loss to the Group beyond the provision already recorded (Note 9).

(c) Liquidity risk

Liquidity risk results from the Group's potential inability to meet its financial liabilities, such as settlements of financial debt and payments to suppliers. The Group's approach to liquidity risk management is to maintain sufficient readily available reserves in order to meet its liquidity requirements at any point in time.

The Group seeks to maintain a stable funding base primarily consisting of borrowings, trade and other payables and debt securities. The Group invests the funds in diversified portfolios of liquid assets, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements. The Group's liquidity portfolio comprises cash and cash equivalents (Note 8), trading investments (Note 15) and available-for-sale investments (Note 14). Management estimates that the liquidity portfolio comprising cash, bank deposits, trading, and available-for-sale investments can be realised in cash within a day in order to meet unforeseen liquidity requirements. Weekly liquidity planning is performed by the corporate treasury function and reported to the management of the Group. Beyond cash management, the Group mitigates liquidity risk by keeping committed credit lines available.

The table below analyses the Group's financial liabilities into the relevant maturity groupings based on the time remaining from the reporting date to the contractual maturity date.

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	Demand and less than 3 months	From 3 to 12 months	From 12 months to 2 years	From 2 years to 5 years	Total
As of 31 December 2012					
Term loans* (Note 17)	75	699	954	2,597	4,325
Credit lines* (Note 17)	32	98	1,614	611	2,355
Trade payables (Note 16)	621	-	-	-	621
Irrevocable bank deposits (Note 8)	-	1,435	-	-	1,435
Total future payments, including future principal and interest payments	728	2,232	2,568	3,208	8,736

	Demand and less than 3 months	From 3 to 12 months	From 12 months to 2 years	From 2 years to 5 years	Total
As of 31 December 2011					
Term loans* (Note 17)	66	699	844	3,789	5,398
Credit lines* (Note 17)	340	46	371	679	1,436
Trade payables (Note 16)	411	-	-	-	411
Irrevocable bank deposits (Note 8)	-	1,121	-	-	1,121
Total future payments, including future principal and interest payments	817	1,866	1,215	4,468	8,366

* In the table above undiscounted cash outflows for financial liabilities are shown (including interest together with the borrowings) based on conditions existing as of 31 December 2012 and 2011, respectively.

The Group controls the minimum required level of cash balances available for short-term payments in accordance with the financial policy of the Group. Such cash balances are represented by current cash balances on bank accounts and bank deposits. Group's policy for financing its working capital is aimed at maximum reliance on own operating cash flows, availability of short-term bank and other external financing to maintain sufficient liquidity.

As of 31 December 2012 unused credit lines available under long-term loan facilities were RUB 5,467 (2011: RUB 3,644).

26.2 Capital risk management

The Group's objectives when managing capital are to safeguard its ability to continue as a going concern, to provide returns for shareholders and benefits for other stakeholders, to have available the necessary financial resources for investing activities and to maintain an optimal capital structure in order to reduce the cost of capital.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as total debt divided by total capital under management. The Group considers total capital under management to be equity as shown in the IFRS consolidated statement of financial position. This is considered more appropriate than alternative methods available, such as the value of equity shown in the Company's statutory financial (accounting) reports. In 2012, the Group's strategy, which remained unchanged since 2011, was to maintain the gearing ratio at the level not exceeding 150%.

The gearing ratio as of 31 December 2012 and 31 December 2011 is shown in the table below:

	2012	2011
Long-term borrowings	5,455	5,122
Short-term borrowings	592	834
Total debt	6,047	5,956
Shareholders' equity	22,921	18,601
Gearing ratio, %	26.4%	32.0%

The Group also seeks for an optimal capital structure by maintaining certain capital requirements based on the minimum level of EBITDA/net interest expense ratio.

In 2012, the Group's strategy, which remained unchanged since 2011, was to maintain EBITDA/net interest expense ratio at the level not lower than 4:1. Refer to Note 6 for definition of EBITDA. Net interest expense is defined as interest expense less interest income. This ratio is included as a covenant in the loan agreements (see Note 17).

Note: These consolidated financial statements have been prepared in Russian and English languages. In the situation of differences arising between the Russian and English versions of the text, interpretations, view or opinions, the Russian version holds superior.



The ratio of EBITDA/net interest expense as of 31 December 2012 and 2011 is shown in the table below:

	2012	2011
EBITDA	4,581	6,181
Interest income (Note 21)	(1,540)	(840)
Interest expense	452	269
Net interest expense	(1,088)	(571)
EBITDA/Net interest expense	4:1	11:1

The Group's capital management includes compliance with the externally imposed minimum capital requirements arising from the Group's borrowings (Note 17) and imposed by the statutory legislation of the Russian Federation. Since EBITDA is not a standard IFRS measure the Group's definition of EBITDA may differ from that of other companies.

27 Fair Value of Financial Instruments

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by an active quoted market price.

The estimated fair values of financial instruments have been determined by the Group using available market information, where it exists, and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to determine the estimated fair value. The Russian Federation continues to display some characteristics of an emerging market and economic conditions continue to limit the volume of activity in the financial markets. Market quotations may be outdated or reflect distress sale transactions and therefore not represent fair values of financial instruments. Management has used all available market information in estimating the fair value of financial instruments.

Financial instruments carried at fair value. Trading, Available-for-sale investments are carried in the consolidated statement of financial position at their fair value.

The Group discloses the value of financial instruments that are measured in the consolidated statement of financial position at fair value by three levels in accordance with IFRS 7.

The level in the fair value hierarchy into which the fair values are categorised as one of the three categories:

- Level 1: quoted price in an active market;
- Level 2: valuation technique with inputs observable in markets;
- Level 3: valuation technique with significant non-observable inputs.

All available-for-sale and trading financial instruments of the Group were included in level 1 category in the amount of RUB 2,883 (2011: RUB 1,499).

There are no other financial instruments which fair value was determined based on inputs other than level 1 category.

Cash and cash equivalents are carried at amortized cost which approximates current fair value.

Financial assets carried at amortised cost. The fair value of floating rate instruments is normally their carrying amount. The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Discount rates used depend on credit risk of the counterparty. Carrying amounts of trade receivables and loans receivable approximate fair values.

Liabilities carried at amortised cost. The fair value of floating rate liabilities is normally their carrying amount. The fair value is based on quoted market prices, if available. The estimated fair value of fixed interest rate instruments with stated maturity, for which a quoted market price is not available, was estimated based on expected cash flows discounted at current interest rates for new instruments with similar credit risk and remaining maturity.

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28 Subsequent Events

On 23 April 2013 the Board of Directors recommended to the annual general meeting of shareholders to declare dividends for 2012 of RUB 1,2 per preference share in total amount of RUB 185 and not to pay dividends on ordinary shares.

Subsequent to the reporting date the Group obtained a bank loan in the amount of RUB 5,324, repaid RUB 940 of existing credit facilities, and also issued loans to related parties under common control in total amount of RUB 4,470.