

PJSC LSR Group

Consolidated Financial Statements for the year ended 31 December 2017 and Independent Auditors' Report

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Independent Auditors' Report

To the Shareholders and the Board of Directors of PJSC LSR Group

Opinion

We have audited the consolidated financial statements of PJSC LSR Group (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at 31 December 2017, 31 December 2016, 31 December 2015 and 1 January 2015, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the years ended 31 December 2017, 31 December 2016 and 31 December 2015, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, 31 December 2016, 31 December 2015 and 1 January 2015, and its consolidated financial performance and its consolidated cash flows for the years ended 31 December 2017, 31 December 2016 and 31 December 2015 in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the independence requirements that are relevant to our audit of the consolidated financial statements in the Russian Federation and with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the requirements in the Russian Federation and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements

Audited entity: Public Joint Stock Company LSR Group

Registration No. in the Unified State Register of Legal Entities 5067847227300.

Saint Petersburg, Russia

Independent auditor: JSC "KPMG", a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registration No. in the Unified State Register of Legal Entities 1027700125628.

Member of the Self-regulated organization of auditors "Russian Union of auditors" (Association). The Principal Registration Number of the Entry in the Register of Auditors and Audit Organisations: No. 11603053203.



as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Early adoption of IFRS 15

Please refer to Notes 2, 3 (o) and 12 in the consolidated financial statements.

The key audit matter

How the matter was addressed in our audit

The Group has early adopted IFRS 15 Revenue from Contracts with Customers with a date of initial application of 1 January 2017 and has applied the standard retrospectively.

The adoption of IFRS 15 significantly impacted the recognition of revenue in the LSR. Real Estate segment under share participation agreements. In particular:

- the Group adjusted the promised amount of consideration received from customers in advance for a significant financing component;
- effective 1 January 2017 as a result of certain amendments to Federal Law 214-FZ "On share participation in construction of residential property and other real estate objects and alteration of some other legislative acts of Russian Federation", revenue under share participation agreements concluded after 1 January 2017 was recognized over time.

The adoption of IFRS 15 is a Key Audit Matter due to:

- complexity of relevant local legislation and IFRS 15 requirements and significance of their impact on the accounting policy;
- high level of judgment involved and technical complexity of underlying calculations;
- absence of available industry practice.

Involving additional quality reviewers, we evaluated the Group's accounting policies on revenue recognition in accordance with IFRS 15.

Among other procedures, we tested controls over budgeting for construction and development costs to evaluate the reliability of costs to complete and expected construction schedules used by the Group's management in measuring progress towards satisfaction of performance obligation when recognizing revenue over time.

We also assessed the underlying calculations supporting the amounts of revenue and significant financing component prepared by the Group performing the following procedures:

- on a sample basis we compared input data used in the calculations to underlying contracts;
- we assessed whether the discount rates used by the Group reflect the credit characteristics of the party receiving financing in a contract, and whether the rates determined at contract inception has been applied consistently throughout the duration of the contract:
- we evaluated the accuracy of the calculations performed by the Group.

We also considered the adequacy of the Group's disclosures in Notes 2, 3 (o) and 12.



Valuation of inventories of Development

Please refer to Notes 3 and 17 in the consolidated financial statements.

The key audit matter

How the matter was addressed in our audit

The Group's inventories are represented by real estate items both under construction and completed.

In the consolidated financial statements, the inventories (finished goods and work in progress) are stated at the lower of cost and net realisable value which is the forecast selling price less the estimated costs of completion and the estimated costs necessary to make the sale.

The valuation of inventories is a Key Audit Matter due to:

- the size of the inventory balance, which relates to development, being 59% of total assets; and
- the level of judgment involved to evaluate management's assessment of the net realisable value of those inventories;
- increased estimation uncertainty resulting from the current economic environment characterized by decreasing demand for real estate and increased competition and price pressure.

Among other procedures, we tested the controls over budgeting for construction and development costs, including approval of project budgets, inspection and authorization of subsequent changes to project budgets, to evaluate the reliability of costs to complete used by the Group's management in assessing the net realisable value of inventories.

We assessed the calculation of the net realisable value prepared by the Group to determine the allowance for obsolete inventory by performing the following procedures:

- challenging the Group's forecast selling prices by comparing on a sample basis the forecast selling prices to actual selling prices and list prices for comparable premises as published by competitors and real estate agents in subsequent periods;
- in the absence of historical data, assessing the reasonableness of the Group's forecast prices by comparing them to current prices for similar items of residential property;
- evaluating the reasonableness of the Group's forecast construction costs per square meter by comparing them to the construction costs incurred by the Group for similar units on other sites.

The above analysis was performed separately for the following groups of Inventory:

- elite projects with unique location;
- mass market development objects;
- parking places;
- infrastructure.

We focused on the sites with lower turnover that are considered most sensitive to the Group's assumptions.



Valuation of property, plant and equipment and goodwill

Please refer to Note 14 in the consolidated financial statements.

The key audit matter

How the matter was addressed in our audit

The Group's business activities include production of building materials and provision of construction services. This part of the Group accounts for 69% of the Group's property, plant and equipment, 61% of the Group's goodwill and include seven cash-generating units.

The impairment of goodwill and property, plant and equipment is a Key Audit Matter due to the level of judgment involved in our evaluation of management's impairment analysis and increased estimation uncertainty in respect of the abovementioned units driven by the current economic environment.

We involved our own valuation specialists to assist us in evaluating the assumptions and methodologies used by the Group.

In particular, our audit procedures included:

- analysing the Group's internal budgeting process and assessing the relevant controls including budget approval and analysis of budget execution;
- assessing the historical accuracy of the Group's previous forecasts to support our evaluation of forecasts incorporated in the discounted cash flow model;
- evaluating the principles and the integrity of the Group's discounted cash flow model;
- a comparison by our valuation specialists of the Group's assumptions on revenue growth, projected profit margins and discount rates to the market and industry trends using externally derived data as well as our own assessments.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Annual Report but does not include the consolidated financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.



Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of



our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
 entities or business activities within the Group to express an opinion on the consolidated
 financial statements. We are responsible for the direction, supervision and performance
 of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is:

Sergey Kharichkin

JSC "KPMG"

Moscow, Russia

6 March 2018



| | | | 2016 | 2015 |
|---|------|-----------|-------------------|-------------------|
| mln RUB | Note | 2017 | (as recalculated) | (as recalculated) |
| | | | | |
| Revenue | 12 | 138,494 | 106,524 | 91,730 |
| Cost of sales | | (104,553) | (77,779) | (65,633) |
| Gross profit | | 33,941 | 28,745 | 26,097 |
| Distribution expenses | | (5,671) | (6,251) | (5,189) |
| Administrative expenses | 7 | (8,910) | (8,020) | (7,023) |
| Other income | 8 | 3,373 | 362 | 123 |
| Other expenses | 8 | (289) | (805) | (245) |
| Results from operating activities | | 22,444 | 14,031 | 13,763 |
| Finance income | 10 | 2,200 | 2,022 | 2,634 |
| Finance costs | 10 | (4,356) | (3,455) | (2,434) |
| Profit before income tax | | 20,288 | 12,598 | 13,963 |
| Income tax expense | 11 | (4,417) | (3,435) | (3,317) |
| Profit for the year | | 15,871 | 9,163 | 10,646 |
| Other comprehensive (loss)/income | | | | |
| Items that are or may be reclassified subsequently to profit or loss: | , | | | |
| Foreign currency translation differences | | (88) | (761) | 143 |
| Total comprehensive income for the year | | 15,783 | 8,402 | 10,789 |

| | | | 2016 | 2015 |
|---|------|------------|-------------------|-------------------|
| mln RUB | Note | 2017 | (as recalculated) | (as recalculated) |
| Profit attributable to: | | | | |
| Shareholders of the Company | | 15,866 | 9,163 | 10,649 |
| Non-controlling interest | | 5 | | (3) |
| Profit for the year | | 15,871 | 9,163 | 10,646 |
| | | | | |
| Total comprehensive income attributable to: | | | | |
| Shareholders of the Company | | 15,778 | 8,402 | 10,792 |
| Non-controlling interest | _ | 5 | - | (3) |
| Total comprehensive income for the year | | 15,783 | 8,402 | 10,789 |
| Basic and diluted earnings per share | 21 | 154.51 RUB | 90.72 RUB | 104.60 RUB |

These consolidated financial statements were approved by management on 6 March 2018.

A.Y. Molchanov

Chief Executive Officer

D.V. Kutuzov

Chief Financial Officer

| mln RUB | Note | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|--|------|---------------------|--|--|--|
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment | 13 | 28,280 | 30,234 | 29,021 | 28,090 |
| Intangible assets | 14 | 4,262 | 4,310 | 4,373 | 4,376 |
| Other investments | 15 | 503 | 490 | 27 | 4 |
| Deferred tax assets | 16 | 2,836 | 2,760 | 2,277 | 1,698 |
| Trade and other receivables | 18 | 1,455 | 253 | 317 | 279 |
| Total non-current assets | | 37,336 | 38,047 | 36,015 | 34,447 |
| Current assets | | | | | |
| Other investments | 15 | 421 | 1,565 | 85 | 2,522 |
| Inventories | 17 | 154,308 | 165,784 | 127,162 | 108,157 |
| Contract assets, trade and other receivables | 18 | 29,774 | 20,877 | 26,577 | 31,145 |
| Cash and cash equivalents | 19 | 29,713 | 25,630 | 20,434 | 25,278 |
| Assets classified as held for sale | | - | - | - | 349 |
| Total current assets | | 214,216 | 213,856 | 174,258 | 167,451 |
| Total assets | | 251,552 | 251,903 | 210,273 | 201,898 |

| | | 31 December | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|--|------|-------------|-------------------|-------------------|-------------------|
| mln RUB | Note | 2017 | (as recalculated) | (as recalculated) | (as recalculated) |
| EQUITY AND LIABILITIES | | | | | |
| Equity | 20 | | | | |
| Share capital | | 35 | 35 | 35 | 35 |
| Treasury shares | | - | (1,404) | (1,383) | (751) |
| Share premium | | 26,408 | 26,408 | 26,408 | 26,408 |
| Additional paid in capital | | 16,824 | 16,824 | 16,703 | 16,644 |
| Foreign currency translation reserve | | (112) | (24) | 737 | 594 |
| Retained earnings | | 34,562 | 26,653 | 25,527 | 22,914 |
| Total equity attributable to shareholders of the Company | | 77,717 | 68,492 | 68,027 | 65,844 |
| Non-controlling interest | | (28) | (33) | (33) | (15) |
| Total equity | | 77,689 | 68,459 | 67,994 | 65,829 |
| | | | | | |
| Non-current liabilities | | | | | |
| Loans and borrowings | 22 | 68,172 | 46,666 | 21,904 | 18,713 |
| Deferred tax liabilities | 16 | 3,332 | 2,297 | 1,812 | 1,919 |
| Trade and other payables | 24 | 13,684 | 17,906 | 13,670 | 16,658 |
| Provisions | 23 | 60 | 55 | 61 | 28 |
| Total non-current liabilities | | 85,248 | 66,924 | 37,447 | 37,318 |
| Current liabilities | | | | | |
| Loans and borrowings | 22 | 4,614 | 9,029 | 11,114 | 8,654 |
| Contract liabilities, trade and other payables | 24 | 82,659 | 105,878 | 92,825 | 88,165 |
| Provisions | 23 | 1,342 | 1,613 | 893 | 1,696 |
| Liabilities classified as held for sale | | - | - | - | 236 |
| Total current liabilities | | 88,615 | 116,520 | 104,832 | 98,751 |
| Total liabilities | | 173,863 | 183,444 | 142,279 | 136,069 |
| Total equity and liabilities | | 251,552 | 251,903 | 210,273 | 201,898 |
| | | | | | |

| | | 2016 | 2015 |
|---|----------|-------------------|-------------------|
| mln RUB | 2017 | (as recalculated) | (as recalculated) |
| OPERATING ACTIVITIES | | | |
| Profit for the year | 15,871 | 9,163 | 10,646 |
| Adjustments for: | | | |
| Depreciation and amortisation | 2,812 | 2,960 | 2,997 |
| Gain on disposal of property, plant and equipment | (67) | (93) | (21) |
| Portion of excess of fair value over purchase price of assets* | 1,405 | 1,532 | 1,682 |
| Capitalized interest, including significant financing component in respect of prepayments from customers, recognized in cost of sales | 10,184 | 9,227 | 5,090 |
| Significant financing component in respect of prepayments from customers recognized in revenue | (9,013) | (8,452) | (4,900) |
| Net finance costs / (income) | 2,156 | 1,433 | (200) |
| Income tax expense | 4,417 | 3,435 | 3,317 |
| Operating profit before changes in working capital and provisions | 27,765 | 19,205 | 18,611 |
| Decrease/(increase) in inventories net of non-cash items | 9,388 | (32,225) | (15,749) |
| (Increase) / decrease in trade and other receivables | (1,844) | 6,423 | 1,252 |
| Increase in contract assets | (6,543) | (1,055) | (1,360) |
| Decrease in trade and other payables | (877) | (3,790) | (2,380) |
| (Decrease) / increase in contract liabilities | (24,265) | 13,066 | (1,105) |
| (Decrease) / increase in provisions | (266) | 714 | (770) |
| Cash flows from / (utilised by) operations before income taxes and interest paid | 3,358 | 2,338 | (1,501) |
| Income taxes paid | (2,898) | (3,937) | (3,668) |
| Interest paid | (6,197) | (4,619) | (3,162) |
| Cash flows utilised by operating activities | (5,737) | (6,218) | (8,331) |

^{*} Portion of excess of fair value over purchase price of land plot acquired from entities under common control and revaluation of assets, included in cost of development object, which was sold in the period and recognised at cost of sales.

| | | 2016 | 2015 |
|---|-----------|-------------------|-------------------|
| mln RUB | 2017 | (as recalculated) | (as recalculated) |
| INVESTING ACTIVITIES | | | |
| Proceeds from disposal of non-current assets | 256 | 171 | 235 |
| Interest received | 2,088 | 1,907 | 2,545 |
| Acquisition of property, plant and equipment | (1,408) | (2,867) | (3,239) |
| (Increase) / decrease in restricted cash | (8) | 23 | 20 |
| Acquisition of intangible assets | (1) | (4) | (66) |
| Loans given | (1,579) | (2,275) | (160) |
| Loans repaid | 2,336 | 401 | 2,277 |
| Disposal of subsidiaries | - | - | 5,000 |
| Acquisition of other investments | - | - | (24) |
| Cash flows from / (utilised by) investing activities | 1,684 | (2,644) | 6,588 |
| FINANCING ACTIVITIES | | | |
| Proceeds from borrowings | 158,662 | 74,026 | 25,740 |
| Proceeds from bonds | 10,000 | 5,160 | 450 |
| Repayment of borrowings | (152,415) | (55,147) | (18,182) |
| Repayment of bonds | - | (1,319) | (2,318) |
| Payment of finance lease liabilities | (56) | (58) | (57) |
| Payment of outstanding balance for own shares | (38) | (89) | (847) |
| Dividends paid | (8,036) | (8,037) | (8,036) |
| Cash flows from / (utilised by) financing activities | 8,117 | 14,536 | (3,250) |
| Net increase / (decrease) in cash and cash | _ | | |
| equivalents | 4,064 | 5,674 | (4,993) |
| Cash and cash equivalents at the beginning of the year | 25,630 | 20,434 | 25,278 |
| Effect of exchange rate fluctuations on cash and cash equivalents | 19 | (478) | 149 |
| Cash and cash equivalents at the end of the year (note 19) | 29,713 | 25,630 | 20,434 |

mln RUB

Attributable to shareholders of the Company

| (as recalculated) | Share capital | Treasury share reserve | Share premium | Additional paid in capital | Foreign currency translation reserve | Retained earnings | Total | Non- controlling interest | Total equity |
|--|------------------|------------------------------|------------------|----------------------------------|---|----------------------|---------|---------------------------------|-----------------|
| Balance at 1 January 2015 | 35 | (751) | 26,408 | 16,644 | 594 | 22,914 | 65,844 | (15) | 65,829 |
| Total comprehensive income for the year | | | | | | | | | |
| Profit for the year | - | - | - | - | - | 10,649 | 10,649 | (3) | 10,646 |
| Other comprehensive income | | | | | | | | | |
| Foreign currency translation differences for foreign operations | - | - | - | - | 143 | - | 143 | - | 143 |
| Total comprehensive income for the year | _ | | - | - | 143 | 10,649 | 10,792 | (3) | 10,789 |
| Transactions with owners recorded directly in equity | | | | | | | | | |
| Acquisition of subsidiaries | - | - | - | - | - | - | - | (13) | (13) |
| Write off of the excess of book values of net assets acquired from entities under common control over consideration paid | - | - | - | 61 | - | - | 61 | - | 61 |
| Excess of consideration paid over non- controlling interest acquired | - | - | - | (2) | - | - | (2) | (2) | (4) |
| Treasury shares acquired | - | (694) | - | - | - | - | (694) | - | (694) |
| Treasury shares sold | - | 62 | - | - | - | - | 62 | - | 62 |
| Dividends to shareholders | | | | | <u> </u> | (8,036) | (8,036) | | (8,036) |
| Balance at 31 December 2015 | 35 | (1,383) | 26,408 | 16,703 | 737 | 25,527 | 68,027 | (33) | 67,994 |

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 18 to 106.

mln RUB Attributable to shareholders of the Company

| (as recalculated) | Share capital | Treasury share reserve | Share premium | Additional paid in capital | Foreign currency translation reserve | Retained earnings | Total | Non- controlling interest | Total equity |
|---|------------------|------------------------------|------------------|----------------------------------|---|-------------------|---------|---------------------------------|-----------------|
| Balance at 1 January 2016 | 35 | (1,383) | 26,408 | 16,703 | 737 | 25,527 | 68,027 | (33) | 67,994 |
| Total comprehensive income for the year | | | | | | | | | |
| Profit for the year | - | - | - | - | - | 9,163 | 9,163 | - | 9,163 |
| Other comprehensive loss | | | | | | | | | |
| Foreign currency translation differences for foreign operations | | | | | (761) | | (761) | <u>-</u> | (761) |
| Total comprehensive income for the year | | | | | (761) | 9,163 | 8,402 | <u> </u> | 8,402 |
| Transactions with owners recorded directly in equity | | | | | | | | | |
| Disposal of the subsidiary to the entity under common control via withdrawal from the | | | | | | | | | |
| participants | - | - | - | 121 | - | - | 121 | - | 121 |
| Treasury shares acquired | - | (73) | - | - | - | - | (73) | - | (73) |
| Treasury shares sold | - | 52 | - | - | - | - | 52 | - | 52 |
| Dividends to shareholders | | | | | | (8,037) | (8,037) | | (8,037) |
| Balance at 31 December 2016 | 35 | (1,404) | 26,408 | 16,824 | (24) | 26,653 | 68,492 | (33) | 68,459 |

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 18 to 106.

mln RUB

Attributable to shareholders of the Company

| | Share capital | Treasury share reserve | Share premium | Additional paid in capital | Foreign currency translation reserve | Retained earnings | Total | Non- controlling interest | Total equity |
|---|------------------|---------------------------|------------------|----------------------------------|---|----------------------|---------|---------------------------------|-----------------|
| Balance at 1 January 2017 | 35 | (1,404) | 26,408 | 16,824 | (24) | 26,653 | 68,492 | (33) | 68,459 |
| Total comprehensive income for the year | | | | | | | | | |
| Profit for the year | - | - | - | - | - | 15,866 | 15,866 | 5 | 15,871 |
| Other comprehensive loss | | | | | | | | | |
| Foreign currency translation differences for foreign operations | - | - | - | - | (88) | - | (88) | - | (88) |
| Total comprehensive income for the year | - | - | - | - | (88) | 15,866 | 15,778 | 5 | 15,783 |
| Transactions with owners recorded directly in equity | | | | | | | | | |
| Treasury shares acquired | - | (38) | - | - | - | - | (38) | - | (38) |
| Treasury shares sold | - | 1,442 | - | - | - | 79 | 1,521 | - | 1,521 |
| Dividends to shareholders | - | <u> </u> | | | | (8,036) | (8,036) | | (8,036) |
| Balance at 31 December 2017 | 35 | - | 26,408 | 16,824 | (112) | 34,562 | 77,717 | (28) | 77,689 |

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 18 to 106.

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1 Background

(a) Organisation and operations

PJSC LSR Group (the "Company") and its subsidiaries (together referred to as the "Group") comprise Russian limited liability and joint stock companies as defined in the Civil Code of the Russian Federation, and companies located in other countries. The Company's shares are traded on the London Stock Exchange and Moscow Exchange.

The Company's registered office is at 36 B, Kazanskaya Ulitsa, office 15 N, Saint Petersburg, 190031, Russia.

The Group's principal activities include real estate development in Saint Petersburg, Munich, Yekaterinburg and Moscow, prefabricated panel construction in Saint Petersburg, Moscow and Yekaterinburg, commercial real estate development in Saint Petersburg and Moscow and Yekaterinburg, the production of building materials at plants located in Russia (Saint Petersburg, Moscow, Leningrad region and Urals Region) and Ukraine, the extraction and processing of aggregates in different areas of Leningrad region, and the provision of construction services. These products and services are sold mainly in Russia.

The Group's significant subsidiaries are detailed in note 30.

The Group is ultimately controlled by an individual, Andrey Molchanov. Related party transactions are detailed in note 29.

(b) Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation.

The recent conflict in Ukraine and related events has increased the perceived risks of doing business in the Russian Federation. The imposition of economic sanctions on Russian individuals and legal entities by the European Union, the United States of America, Japan, Canada, Australia and others, as well as retaliatory sanctions imposed by the Russian government, has resulted in increased economic uncertainty including more volatile equity markets, a depreciation of the Russian Ruble, a reduction in both local and foreign direct investment inflows and a significant tightening in the availability of credit. In particular, some Russian entities may be experiencing difficulties in accessing international equity and debt markets and may become increasingly dependent on Russian state banks to finance their operations. The longer term effects of recently implemented sanctions, as well as the threat of additional future sanctions, are difficult to determine.

The consolidated financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

2 Basis of preparation

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board.

The Group additionally presents the consolidated financial statements in Russian language in accordance with the Federal law No. 208-FZ "On consolidated financial reporting".

(b) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis.

(c) Functional and presentation currency

The national currency of the Russian Federation is the Russian Rouble ("RUB"), which is the Company's functional currency and the currency in which these consolidated financial statements are presented.

All financial information is presented in the Russian Rouble and has been rounded to the nearest million, except if otherwise indicated.

(d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies are described in the following notes:

- Note 3 useful lives of property, plant and equipment;
- Note 12 revenue;
- Note 14 impairment;
- Note 17 inventories;
- Note 18 allowances for trade receivables;
- Note 23 provisions (for site finishing and environment restoration; warranty and litigation; for unprofitable contracts);
- Note 28 contingencies.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs) (refer to note 4).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

(e) Change in accounting policies

Except for the changes below, the Group has consistently applied the accounting policies to all periods presented in these consolidated financial statements.

In order to make revenue recognition more predictable onwards and in line with the industry best practices, the Group has early adopted IFRS 15 *Revenue from Contracts with Customers* with a date of initial application of 1 January 2017.

The Group has applied IFRS 15 retrospectively using the practical expedient in paragraph C5(c) of IFRS 15, under which, the Group reflected the aggregate effect of all contracts modifications that occur before the beginning of the earliest period presented.

The principle change affects the timing of revenue recognition under share participation agreements.

According to the former accounting policy, revenue for the full value of the real estate already contracted was recognized on the date when the competent state Authorities issues an act of Acceptance for the building (see note 3 (o)).

Starting 1 January 2017 amended № 214-FZ Federal Law is effective. The change in the legislation made the share participation agreements non-cancellable. As a result, the revenue under share participation agreements signed starting 1 January 2017 has been recognized over time, based on the contracts' stage of completion.

In addition, under shared construction participation agreements the Group uses funds obtained from customers in the form of prepayments to construct multi-unit residential properties. IFRS 15 requires adjusting the promised amount of consideration for a significant financing component using the discount rate that would be reflected in a separate financing transaction between the entity and its customer at contract inception. Refer to note 3 (o) for disclosure of nature of the Group's performance obligations under contracts with customers.

The comparative periods information have been recalculated. The following tables summarizes the adjustments made to the Consolidated Statement of Financial Position, Consolidated Statement of Profit or Loss and Other Comprehensive Income and Consolidated Statement of Cash Flows. There is no impact on earnings per share.

Consolidated Statement of Financial Position as at 31 December 2016

Impact of changes in accounting policies

| mln RUB | | | | | |
|---------------------------------------|------------------------------|---------------------|---------------------------------|---------------------------|--------------------|
| min KUB | A ~ | - | | | |
| | As previously reported | Stage of completion | Significant financing component | Other related adjustments | As recalculated |
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment | 30,234 | - | - | - | 30,234 |
| Intangible assets | 4,310 | - | - | - | 4,310 |
| Other investments | 490 | - | - | - | 490 |
| Deferred tax assets | 2,760 | - | - | - | 2,760 |
| Trade and other receivables | 253 | | | | 253 |
| Total non-current assets | 38,047 | | | - | 38,047 |
| Current assets | | | | | |
| Other investments | 1,565 | - | - | - | 1,565 |
| Inventories | 158,901 | - | 6,883 | - | 165,784 |
| Contract assets, trade and other | | | | | |
| receivables | 20,877 | - | - | - | 20,877 |
| Cash and cash equivalents | 25,630 | | | | 25,630 |
| Total current assets | 206,973 | | 6,883 | - | 213,856 |
| Total assets | 245,020 | | 6,883 | - | 251,903 |
| EQUITY AND LIABILITIES | | | | | |
| Equity | | | | | |
| Share capital | 35 | _ | _ | _ | 35 |
| Treasury shares | (1,404) | _ | _ | _ | (1,404) |
| Share premium | 26,408 | - | _ | _ | 26,408 |
| Additional paid in capital | 16,824 | - | _ | _ | 16,824 |
| Foreign currency translation reserve | (24) | - | - | - | (24) |
| Retained earnings | 26,653 | - | - | - | 26,653 |
| Total equity attributable to | <u> </u> | | | | |
| shareholders of the Company | 68,492 | - | - | - | 68,492 |
| Non-controlling interest | (33) | | | | (33) |
| Total equity | 68,459 | | | | 68,459 |
| Non-current liabilities | | | | | |
| Loans and borrowings | 46,666 | - | _ | _ | 46,666 |
| Deferred tax liabilities | 2,297 | - | _ | _ | 2,297 |
| Trade and other payables | 17,906 | - | _ | _ | 17,906 |
| Provisions | 55 | - | - | - | 55 |
| Total non-current liabilities | 66,924 | | | | 66,924 |
| Current liabilities | | | | | |
| Loans and borrowings | 9,029 | _ | _ | _ | 9,029 |
| Contract liabilities, trade and other | , | | | | , |
| payables | 98,995 | - | 6,883 | _ | 105,878 |
| Provisions | 1,613 | - | , - - | - | 1,613 |
| Total current liabilities | 109,637 | | 6,883 | | 116,520 |
| Total liabilities | 176,561 | | 6,883 | | 183,444 |
| Total equity and liabilities | 245,020 | | 6,883 | | 251,903 |
| | - , | | ., | | - , |

Consolidated Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2016

| m | npact of changes in accounting policies |
|---|---|
| | Adjustments |

| mln RUB | | | Adjustments | | |
|---|------------------------|---------------------|---------------------------------|---------------------------|--------------------|
| | As previously reported | Stage of completion | Significant financing component | Other related adjustments | As recalculated |
| Revenue | 98,072 | | 8,452 | - | 106,524 |
| Cost of sales | (69,327) | - | (8,452) | - | (77,779) |
| Gross profit | 28,745 | | | - | 28,745 |
| Distribution expenses | (6,251) | - | - | - | (6,251) |
| Administrative expenses | (8,020) | - | - | - | (8,020) |
| Other income | 362 | - | - | - | 362 |
| Other expenses | (805) | | | <u> </u> | (805) |
| Results from operating activities | 14,031 | - | - | - | 14,031 |
| Finance income | 2,022 | - | - | - | 2,022 |
| Finance costs | (3,455) | | | <u> </u> | (3,455) |
| Profit before income tax | 12,598 | - | - | - | 12,598 |
| Income tax expense | (3,435) | - | - | - | (3,435) |
| Profit for the year | 9,163 | | | - | 9,163 |
| Other comprehensive loss | | | | | |
| Items that are or may be reclassified subsequently to profit or loss: | | | | | |
| Foreign currency translation differences for foreign differences | (761) | <u>-</u> | | | (761) |
| Total comprehensive income for the year | 8,402 | | | | 8,402 |

Consolidated Statement of Cash Flows for the year ended 31 December 2016

Impact of changes in accounting policies

| mln RUB | As previously reported | Stage of completion | Significant financing component | Other related adjustments | As recalculated |
|---|------------------------|---------------------|---------------------------------------|---------------------------|-----------------|
| OPERATING | | _ | | | |
| ACTIVITIES | | | | | |
| Profit for the year | 9,163 | - | - | - | 9,163 |
| Adjustments for: | | | | | |
| Depreciation and | | | | | |
| amortisation | 2,960 | - | - | - | 2,960 |
| Gain on disposal of | | | | | |
| property, plant and equipment | (93) | | | _ | (93) |
| Portion of excess of fair | (73) | | | | (73) |
| value over purchase price of | | | | | |
| assets | 1,532 | - | - | - | 1,532 |
| Capitalized interest, | | | | | |
| including significant | | | | | |
| financing component in | | | | | |
| respect of prepayments | | | | | |
| from customers, recognized in cost of sales | 775 | | 8,452 | _ | 9,227 |
| Significant financing | 113 | _ | 0,432 | _ | 7,221 |
| component in respect of | | | | | |
| prepayments from | | | | | |
| customers recognized in | | | | | |
| revenue | - | - | (8,452) | - | (8,452) |
| Net finance costs | 1,433 | - | - | - | 1,433 |
| Income tax expense | 3,435 | | | | 3,435 |
| Operating profit before changes in working capital and provisions | 19,205 | | | _ | 19,205 |
| Increase in inventories net | , | | | | |
| of non-cash items | (32,225) | | | | (32,225) |
| | (32,223) | - | - | - | (32,223) |
| Decrease in trade and other receivables | 7.0 40 | | | | |
| | 5,368 | - | 1,055 | - | 6,423 |
| Increase in contract assets | - | - | (1,055) | - | (1,055) |
| Increase / (decrease) in | 9,276 | | (13,066) | | (2.700) |
| trade and other payables Increase in contract | 9,276 | - | (13,000) | - | (3,790) |
| liabilities | _ | _ | 13,066 | - | 13,066 |
| Increase in provisions | 714 | _ | - | _ | 714 |
| - | 717 | | | | |
| Cash flows from operations before income | | | | | |
| taxes and interest paid | 2,338 | - | - | - | 2,338 |
| Income taxes paid | (3,937) | - | - | - | (3,937) |
| Interest paid | (4,619) | | | | (4,619) |
| Cash flows utilised by | | | | | |
| operating activities | (6,218) | - | - | - | (6,218) |

Impact of changes in accounting policies Adjustments

| mln RUB | As previously reported | Stage of completion | Significant financing component | Other related adjustments | As recalculated |
|---|------------------------|---------------------|---------------------------------------|---------------------------|-----------------|
| INVESTING ACTIVITIES | | | | | |
| Proceeds from disposal of non- current assets | 171 | - | <u>-</u> | - | 171 |
| Interest received | 1,907 | - | - | _ | 1,907 |
| Acquisition of property, plant and equipment | (2,867) | _ | _ | _ | (2,867) |
| Decrease in restricted cash | 23 | _ | _ | _ | 23 |
| Acquisition of intangible assets | (4) | _ | _ | _ | (4) |
| Loans given | (2,275) | _ | _ | _ | (2,275) |
| Loans repaid | 401 | _ | _ | _ | 401 |
| Disposal of subsidiaries | _ | _ | - | _ | - |
| Acquisition of other investments | _ | _ | - | _ | - |
| Cash flows utilised by investing activities | (2,644) | | | | (2,644) |
| FINANCING ACTIVITIES | (2,044) | | | | (2,044) |
| Proceeds from borrowings | 74,026 | _ | _ | _ | 74,026 |
| Proceeds from bonds | 5,160 | _ | _ | _ | 5,160 |
| Repayment of borrowings | (55,147) | _ | - | _ | (55,147) |
| Repayment of bonds | (1,319) | _ | - | _ | (1,319) |
| Payment of finance lease liabilities | (58) | - | - | _ | (58) |
| Payment of outstanding balance for | ` , | | | | , , |
| own shares | (89) | - | - | _ | (89) |
| Dividends paid | (8,037) | - | - | - | (8,037) |
| Cash flows from financing | | | | | |
| activities | 14,536 | - | - | _ | 14,536 |
| Net increase in cash and cash equivalents | 5,674 | | | | 5,674 |
| Cash and cash equivalents at the beginning of the year | 20,434 | - | - | - | 20,434 |
| Effect of exchange rate fluctuations on cash and cash equivalents | (478) | | | | (478) |
| Cash and cash equivalents at the end of the year | 25,630 | | | | 25,630 |

Consolidated Statement of Financial Position as at 31 December 2015

Impact of changes in accounting policies

| mln RUB | | | | | |
|--|------------------------|---------------------|------------------------|---------------------------|-----------------|
| | As | | Significant | | |
| | previously reported | Stage of completion | financing component | Other related adjustments | As recalculated |
| ASSETS | reported | completion | component | aujustinents | recarculateu |
| Non-current assets | | | | | |
| Property, plant and equipment | 29,021 | _ | _ | _ | 29,021 |
| Intangible assets | 4,373 | _ | _ | _ | 4,373 |
| Other investments | 27 | _ | _ | _ | 27 |
| Deferred tax assets | 2,277 | _ | _ | _ | 2,277 |
| Trade and other receivables | 317 | _ | _ | _ | 317 |
| Total non-current assets | 36,015 | | | | 36,015 |
| Current assets Other investments | 85 | | | | 85 |
| Inventories | 121,270 | _ | 5,892 | - | 127,162 |
| Contract assets, trade and other | 121,270 | - | 3,092 | - | 127,102 |
| receivables | 26,577 | - | - | - | 26,577 |
| Cash and cash equivalents | 20,434 | | <u> </u> | | 20,434 |
| Total current assets | 168,366 | _ | 5,892 | | 174,258 |
| Total assets | 204,381 | | 5,892 | | 210,273 |
| EQUITY AND LIABILITIES | | | | | |
| Equity | | | | | |
| Share capital | 35 | - | - | - | 35 |
| Treasury shares | (1,383) | - | - | - | (1,383) |
| Share premium | 26,408 | - | - | - | 26,408 |
| Additional paid in capital | 16,703 | - | - | - | 16,703 |
| Foreign currency translation reserve | 737 | - | - | - | 737 |
| Retained earnings | 25,527 | | | | 25,527 |
| Total equity attributable to shareholders of the Company | 68,027 | | | | 68,027 |
| Non-controlling interest | (33) | | <u> </u> | | (33) |
| Total equity | 67,994 | - | _ | _ | 67,994 |
| Non-current liabilities | | | | | |
| Loans and borrowings | 21,904 | - | - | - | 21,904 |
| Deferred tax liabilities | 1,812 | - | - | - | 1,812 |
| Trade and other payables | 13,670 | - | - | - | 13,670 |
| Provisions Total non-current liabilities | 37,447 | | <u>-</u> | | 37,447 |
| Current liabilities | | | | | |
| Loans and borrowings | 11,114 | _ | _ | _ | 11,114 |
| Contract liabilities, trade and other | | | 5.002 | | |
| payables | 86,933 | - | 5,892 | - | 92,825 |
| Provisions Total current liabilities | <u>893</u> 98,940 | | 5,892 | | 893 104,832 |
| Total liabilities | | | 5,892 | | 142,279 |
| | 136,387 | <u>-</u> | | | |
| Total equity and liabilities | 204,381 | | 5,892 | | 210,273 |

Consolidated Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2015

| 01 2 000 mo 01 2010 | | | | | |
|--|------------|-------------|-------------|---------------|------------------------|
| | | Impact of c | | | |
| mln RUB | | | | | |
| | As | | Significant | | |
| | previously | Stage of | financing | Other related | $\mathbf{A}\mathbf{s}$ |
| | reported | completion | component | adjustments | recalculated |
| Revenue | 86,830 | - | 4,900 | - | 91,730 |
| Cost of sales | (60,733) | | (4,900) | | (65,633) |
| Gross profit | 26,097 | - | - | - | 26,097 |
| Distribution expenses | (5,189) | - | - | - | (5,189) |
| Administrative expenses | (7,023) | - | - | - | (7,023) |
| Other income | 123 | - | - | - | 123 |
| Other expenses | (245) | | | <u> </u> | (245) |
| Results from operating activities | 13,763 | - | - | - | 13,763 |
| Finance income | 2,634 | - | - | - | 2,634 |
| Finance costs | (2,434) | | | <u> </u> | (2,434) |
| Profit before income tax | 13,963 | - | - | - | 13,963 |
| Income tax expense | (3,317) | | <u>-</u> _ | | (3,317) |
| Profit for the year | 10,646 | | | _ | 10,646 |
| Other comprehensive income | | | | | |
| Items that are or may be reclassified | | | | | |
| subsequently to profit or loss: | | | | | |
| Foreign currency translation differences | | | | | |
| for foreign differences | 143 | | | <u>-</u> _ | 143 |
| Total comprehensive income for the | | | | | |
| year | 10,789 | | | <u></u> _ | 10,789 |

Consolidated Statement of Cash Flows for the year ended 31 December 2015

Impact of changes in accounting policies Adjustments

| mln RUB | As previously reported | Stage of completion | Adjustments Significant financing component | Other related adjustments | As recalculated |
|---|------------------------------|---------------------|---|---------------------------|--------------------|
| OPERATING | | | | | |
| ACTIVITIES | | | | | |
| Profit for the year | 10,646 | - | - | - | 10,646 |
| Adjustments for: | | | | | |
| Depreciation and | | | | | |
| amortisation | 2,997 | - | - | - | 2,997 |
| Gain on disposal of | | | | | |
| property, plant and | | | | | |
| equipment | (21) | - | - | - | (21) |
| Portion of excess of fair | | | | | |
| value over purchase price | 1.692 | | | | 1 (92 |
| of assets Capitalized interest, | 1,682 | - | - | - | 1,682 |
| including significant | | | | | |
| financing component in | | | | | |
| respect of prepayments | | | | | |
| from customers, recognized | | | | | |
| in cost of sales | 190 | - | 4,900 | - | 5,090 |
| Significant financing | | | | | |
| component in respect of | | | | | |
| prepayments from | | | | | |
| customers recognized in | | | | | |
| revenue | - | - | (4,900) | - | (4,900) |
| Net finance income | (200) | - | - | - | (200) |
| Income tax expense | 3,317 | | | | 3,317 |
| Operating profit before | | | | | |
| changes in working | 10.611 | | | | 10.611 |
| capital and provisions | 18,611 | - | - | - | 18,611 |
| Increase in inventories net | | | | | |
| of non-cash items | (15,749) | - | - | - | (15,749) |
| (Increase) / decrease in | | | | | |
| trade and other receivables | (108) | _ | 1,360 | _ | 1,252 |
| Increase in contract assets | , , | _ | (1,360) | _ | (1,360) |
| Decrease in trade and other | _ | | (1,300) | | (1,500) |
| payables | (3,485) | _ | 1,105 | _ | (2,380) |
| Decrease in contract | , , | | , | | , , |
| liabilities | | _ | (1,105) | _ | (1,105) |
| Decrease in provisions | (770) | | (1,103) | | |
| Decrease in provisions | (770) | | | | (770) |
| Cash flows utilised by operations before income taxes and interest paid | | | | | |
| | (1,501) | - | - | - | (1,501) |
| Income taxes paid | (3,668) | - | - | - | (3,668) |
| Interest paid | (3,162) | | | | (3,162) |
| Cash flows utilised by | | | | | |
| operating activities | (8,331) | | | | (8,331) |

Impact of changes in accounting policies

| | | impact of c | | | |
|--|------------------------------|---------------------|---|---------------------------------|----------------------|
| mln RUB | As previously reported | Stage of completion | Adjustments Significant financing component | Other related adjustments | As recalculated |
| INVESTING ACTIVITIES | | | | | |
| Proceeds from disposal of non-current assets | 235 | _ | - | - | 235 |
| Interest received | 2,545 | | | | 2,545 |
| Acquisition of property, plant and equipment | (3,239) | _ | - | - | (3,239) |
| (Increase) / decrease in restricted cash Acquisition of intangible | 20 | - | - | - | 20 |
| assets | (66) | - | - | - | (66) |
| Loans given | (160) | - | - | - | (160) |
| Loans repaid | 2,277 | - | - | - | 2,277 |
| Disposal of subsidiaries Acquisition of other | 5,000 | - | - | - | 5,000 |
| investments | (24) | | | | (24) |
| Cash flows from investing activities | C 500 | | | | <i>(</i> 5 00 |
| FINANCING | 6,588 | | | - | 6,588 |
| ACTIVITIES | | - | _ | - | |
| Proceeds from borrowings | 25,740 | - | - | - | 25,740 |
| Proceeds from bonds | 450 | - | - | - | 450 |
| Repayment of borrowings | (18,182) | - | - | - | (18,182) |
| Repayment of bonds | (2,318) | - | - | - | (2,318) |
| Payment of finance lease liabilities | (57) | - | - | - | (57) |
| Payment of outstanding | | | | | |
| balance for own shares | (847) | - | - | - | (847) |
| Dividends paid | (8,036) | | | | (8,036) |
| Cash flows utilised by | | | | | |
| financing activities | (3,250) | | | | (3,250) |
| Net decrease in cash and cash equivalents | (4,993) | - | - | - | (4,993) |
| Cash and cash equivalents at the beginning of the year | 25,278 | - | - | - | 25,278 |
| Effect of exchange rate fluctuations on cash and cash equivalents | 149 | | | | 149 |
| Cash and cash equivalents at the end of the year | 20,434 | | | | 20,434 |

3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities. Since 2017 the Group discloses information about changes in liabilities arising from financial activities following the requirements of amendments to IAS 7.

(a) Basis of consolidation

(i) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

The Group measures goodwill at the acquisition date as:

- The fair value of the consideration transferred; plus
- The recognised amount of any non-controlling interests in the acquiree; plus
- If the business combination is achieved over time, the fair value of the pre-existing equity interest in the acquire; less
- The net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

(ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

(iii) Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for at the date of transfer of shares to the Group. The assets and liabilities acquired are recognised at their carrying amounts in the financial statements of the entities transferred. If these companies previously have not prepared IFRS financial statements, assets and liabilities are determined in accordance with IFRS1. Any difference between the book value of net assets acquired and consideration paid is recognised as a contribution from, or distribution to, shareholders.

(iv) Acquisitions and disposals of non-controlling interests

Any difference between the consideration paid to acquire a non-controlling interest, and the carrying amount of that non-controlling interest, is recognised as a contribution from or a distribution to shareholders.

Any difference between the consideration received upon disposal of a minority portion of the Group's interest in a subsidiary, and the carrying amount of that portion of the Group's interest in the subsidiary, including attributable goodwill, is recognised as a distribution to, or a contribution from, shareholders.

(v) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

(b) Foreign currencies

(i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in foreign currency translated at the exchange rate at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on translation are recognised in the statement of profit or loss and other comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

(ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to RUB at exchange rates at the reporting date. The income and expenses of foreign operations are translated to RUB at the weighted average exchange rate for the period which approximates the exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income. Since 1 January 2005, the Group's date of transition to IFRSs, such differences have been recognised in the foreign currency translation reserve (FCTR). When a foreign operation is disposed of, in part or in full, the relevant amount in the FCTR is transferred to the statement of profit or loss and other comprehensive income as part of profit or loss on disposal.

Foreign exchange gains and losses arising from a monetary item received from or payable to a foreign operation, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income, and are presented within equity in the foreign currency translation reserve.

(c) Financial instruments

(i) Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity and debt securities, contract assets, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss and other comprehensive income) are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers to right to receive the contractual cash flows on the financial asset in a transaction in which substantially all risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss and other comprehensive income, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

The Group has the following non-derivative financial assets: loans, contract assets and receivables and available-for-sale financial assets.

Loans, contract assets and receivables

Loans, contract assets and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans, contract assets and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans, contract assets and receivables comprise contract assets, trade and other receivables and loans issued.

Cash and cash equivalents comprise cash balances and call deposits with original maturities of three months or less. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of statement of cash flows.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale and that are not classified in any of the previous categories. The Group's investments in equity securities and certain debt securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign exchange gains and losses on available-for-sale monetary items, are recognised in other comprehensive income and presented within equity in the additional paid-in capital. When an investment is derecognised, the cumulative gain or loss in equity is transferred to the statement of profit or loss and other comprehensive income.

Other

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

(ii) Non-derivative financial liabilities

The Group initially recognises debt securities issued on the date that they are originated. All other financial liabilities are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expired.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The Group currently has a legally enforceable right to set off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the Group and all counterparties.

The Group has the following non-derivative financial liabilities: loans and borrowings, bank overdrafts and trade and other payables.

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest method.

(d) Share capital

Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

Repurchase of share capital (treasury shares)

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented as a deduction from total equity. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit of the transaction is transferred to/from retained earnings.

(e) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment, except for land, are measured at cost less accumulated depreciation and impairment losses. The cost of property, plant and equipment at 1 January 2005, the date of transition to IFRSs, was determined by reference to its fair value at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within other income in the statement of profit or loss and other comprehensive income.

(ii) Reclassification of owner occupied property

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified as investment property. Any gain or loss on remeasurement is recognised in equity.

(iii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in the statement of profit or loss and other comprehensive income as incurred.

(iv) Depreciation

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in the statement of profit or loss and other comprehensive income on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives for the current and comparative periods are as follows:

- Buildings 20 to 50 years;
- Machinery and equipment 5 to 29 years;
- Transportation equipment 8 to 20 years;
- Other fixed assets 5 to 20 years.

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

(f) Intangible assets

(i) Goodwill

Goodwill that arises on the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition refer to note 3(a)(i).

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity-accounted investee.

(ii) Research and development

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the statement of profit or loss and other comprehensive income when incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The capitalised expenditure includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use, and capitalised borrowing costs. Other development expenditure is recognised in the statement of profit or loss and other comprehensive income as incurred.

Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

(iii) Other intangible assets

Other intangible assets that are acquired by the Group, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

(iv) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in the statement of profit or loss and other comprehensive income as incurred.

(v) Amortisation

Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value.

Amortisation is recognised in the statement of profit or loss and other comprehensive income on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefit s embodied in the asset.

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

(g) Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised in the Group's statement of financial position. Acquired rights to lease of land for development are recognised at cost in inventory or investment property under development.

(h) Investment property under development

Investment property under development consists of plots of land, wholly or partly owned by the Group or leased to the Group, on which commercial properties are being, or will be, built. These properties will be leased to third parties on completion.

Investment property under development consists of two components: land and buildings. Land and buildings are measured at fair value with any change therein recognised in the statement of profit or loss and other comprehensive income.

In the absence of current prices in an active market, the fair values of investment property under development are established by considering the aggregate of the estimated cash flows expected to be received from renting out the property less the estimated costs, including developer's profit margin, to complete the individual projects to the stage where they could be marketed. Discount rate that reflects the specific risks inherent in the net cash flows is applied to the net annual cash flows to arrive at the property valuation.

(i) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. In the case when investment property forms part of a larger property unit, it is distinguished on the basis of the area which it occupies in the total area of the property unit. Investment property is measured at fair value with any change therein recognised in the statement of profit or loss and other comprehensive income.

When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

(j) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average principle and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

(k) Impairment

(i) Financial assets

A financial asset not carried at fair value through profit or loss and other comprehensive income is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial asset (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not

consider otherwise, indications that a debtor or issuer will enter bankruptcy, the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

The Group considers evidence of impairment for receivables and held-to-maturity investment securities at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant receivables and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together receivables and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less then suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are recognised in the statement of profit or loss and other comprehensive income and reflected in an allowance account against receivables. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the statement of profit or loss and other comprehensive income.

Impairment losses on available-for-sale investment securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the additional paid-in capital in equity, to the statement of profit or loss and other comprehensive income. The cumulative loss that is removed from other comprehensive income and recognised in the statement of profit or loss and other comprehensive income is the difference between the acquisition cost, net of any principal repayments and amortisation, and the current fair value, less any impairment loss previously recognised in the statement of profit or loss and other comprehensive income. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in the statement of profit or loss and other comprehensive income, then the impairment loss is reversed, with the amount of the reversal recognised in the statement of profit or loss and other comprehensive income. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties, investment properties under development, inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be

tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit, or CGU"). Subject to an operating segment ceiling test, for the purpose of goodwill impairment testing, CGU's to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the statement of profit or loss and other comprehensive income. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in associate is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.

(l) Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets and investment property, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains and losses on remeasurement are recognised in statement of profit or loss and other comprehensive income. Gains are not recognised in excess of any cumulative impairment loss. Intangible assets and property, plant and equipment once classified as held for sale are not amortised or depreciated.

(m) Employee benefits

Obligations for contributions to defined contribution pension plans, including Russia's State pension fund, are recognised as an expense in the statement of profit or loss and other comprehensive income when they are due.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profitsharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

(n) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

(i) Warranties

A provision for warranties is recognised when the underlying products or services are sold. The provision is based on historical warranty data.

(ii) Site and environment restoration

In accordance with the Group's environmental policy and applicable statutory requirements, provision is made for the Group's obligation to incur additional costs including costs associated with clean up the surrounding area after sand extraction and finishing the construction of apartment building. The related expense is recognised in the statement of profit or loss and other comprehensive income.

(iii) Litigation provision

A provision is recognized, if the probability is high that the Group will lose lawsuit in which the Group is a defendant, and there will be a need (requirement) to settle the obligation.

(iv) Provision for unprofitable contracts

A provision is recognized in the amount of the expected loss when the expected revenue is less than the planned costs of completion.

(o) Revenues

(i) Goods sold

Revenue from the sale of goods in the course of ordinary activities is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties, adjusted for variable considerations (e.g. discounts) and the significant financing component, which reflects the price that a customer would have paid for the promised goods when (or as) they are transferred to the customer. Revenue is recognised when the control is transferred to a customer.

The Group estimates significant financing component at contract inception using an interest rate that would be reflected in a separate financing transaction between the entity and its customer. Interest expense recognized as a result of adjusting for the effect of the significant financing component is regarded as borrowing costs, as prepayments received under share participation agreements are considered specific borrowings.

The significant financing component is capitalised in the cost of construction object.

The timing of the transfer of control – satisfaction of performance obligation varies depending on the individual terms of the contract.

The major part of the Group's revenue is contracted under share participation agreements.

Before 1 January 2017 for the share participation agreements performance obligation is being satisfied upon completion of construction, when the building is approved by State commission for acceptance of finished buildings.

Starting 1 January 2017 amended № 214-FZ Federal Law is effective. The change in the legislation made the share participation agreements non-cancellable. As a result, the revenue under share participation agreements signed starting 1 January 2017 has been recognized over time, based on the contracts' stage of completion.

The Group applies input method to measure progress towards satisfaction of performance obligations as costs incurred relative to the total expected inputs. Costs of land plots are excluded from both incurred and expected inputs and are recognized in cost of sales based on the same measure of progress as revenue.

(ii) Services

Revenue from services, rendered by the Group's companies is recognised in the statement of profit or loss and other comprehensive income over time, applying the input method to measure progress towards satisfaction of performance obligation when it is possible under standard IFRS 15.

(iii) Construction contracts and designing

As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognised in the statement of profit or loss and other comprehensive income over time, applying the input method to measure progress towards satisfaction of performance obligation. Contract expenses are recognised as incurred unless they create an asset related to future contract activity.

An expected loss on a contract is recognised immediately in the statement of profit or loss and other comprehensive income.

(p) Other expenses

(i) Lease payments

Payments made under operating leases are recognised in the statement of profit or loss and other comprehensive income on a straight-line basis over the term of the lease. Lease rights received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the contingency no longer exists and the lease adjustment is known.

(ii) Social expenditure

To the extent that the Group's contributions to social programs benefit the community at large and are not restricted to the Group's employees, they are recognised in the statement of profit or loss and other comprehensive income as incurred.

(q) Finance income and finance costs

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, gains on the disposal of available-for-sale financial assets, changes in the fair value of financial assets at fair value through profit or loss, and foreign currency gains. Interest income is recognised as it accrues in the statement of profit or loss and other comprehensive income, using the effective interest method. Dividend income is recognised on the date that the Group's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions, dividends on preference shares classified as liabilities, foreign currency losses, changes in the fair value of financial assets at fair value through profit or loss, and impairment losses recognised on financial assets. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in the statement of profit or loss and other comprehensive income using the effective interest method.

Foreign currency gains and losses are reported on a net basis.

(r) Income tax expense

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss and other comprehensive income except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(s) Earnings per share

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held.

(t) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the CEO to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Inter-segment pricing is determined on an arm's length basis.

(u) New Standards and Interpretations not yet adopted

A number of new Standards, *amendments to Standards* and Interpretations are not yet effective as at 31 December 2017, and have not been applied in preparing this consolidated financial statements. The Group plans to adopt these pronouncements when they become effective. Of these pronouncements, potentially the following will have an impact on the Group's operations.

• IFRS 9 *Financial Instruments* sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 *Financial Instruments: Recognition and Measurement*.

(i) Classification - Financial assets

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available for sale.

Based on its preliminary assessment, the Group does not believe that the new classification requirements will have a material impact on its accounting for trade receivables, loans and other investments.

(ii) Impairment - Financial assets and contract assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement about how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

Based on its preliminary assessment, the Group has estimated that application of IFRS 9's impairment requirements as at 1 January 2018 may result in additional impairment losses on contract assets and trade and other receivables. Based on the preliminary estimation the amount of loss is not significant. The Group continues to develop relevant impairment model, clarifies the assumptions and sources of information.

• IFRS 16 replaces the existing lease accounting guidance in IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. It eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting.

Lessor accounting remains similar to current practice - i.e. lessors continue to classify leases as finance and operating leases.

The Group has started an initial assessment of the potential impact on its consolidated financial statements. So far, the most significant impact identified is that the Group will recognise new assets and liabilities for its operating leases of land plots for development purposes. In addition, the nature of expenses related to those leases will now change as IFRS 16 replaces the straight-line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities. The Group has not yet decided whether it will use the optional exemptions.

• Various *Improvements to IFRSs* have been dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect for annual periods beginning after 1 January 2018. The Group has not yet analysed the likely impact of the improvements on its financial position or performance

4 Determination of fair values

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

(a) Property, plant and equipment

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between market participants in an orderly transaction. The fair value of items of plant, equipment, fixtures and fittings is based on the market approach and cost approaches using quoted market prices for similar items when available and replacement cost when appropriate.

When no quoted market prices are available, the fair value of property, plant and equipment is primarily determined using depreciated replacement cost. This method considers the cost to reproduce or replace the property, plant and equipment, adjusted for physical, functional or economical depreciation (via application of discounted cash flow method), and obsolescence.

(b) Investment property and investment property under development

The fair value of investment property and the investment property under development is based on valuations, performed by external independent valuation companies, who hold recognized and relevant professional qualifications and who have recent experience in the location and category of the investment property being valued. The valuations are based primarily on comparable rents, discount rates, yields and sales prices from recent market transactions on an arm's lengths basis, using the Discounted Cash Flow technique for investment property under development and market approach for investment property, undertaken according to the requirements of the United Kingdom's Royal Institution of Chartered Surveyors Appraisal and Valuation Manual.

(c) Intangible assets

The fair value of patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the patent or trademark being owned. The fair value of customer relationships acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject asset is valued after deducting a fair return on all other assets that are part of creating the related cash flows.

The fair value of other intangible assets is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets.

(d) Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

(e) Investments in equity and debt securities

The fair value of financial assets at fair value through profit or loss and other comprehensive income, held to maturity investments and available-for-sale financial assets is determined by reference to their quoted closing bid price at the reporting date. The fair value of held-to-maturity investments is determined for disclosure purposes only. Investments in equity securities that are not quoted on a stock exchange are principally valued using valuation techniques such as discounted cash flow analysis, option pricing models and comparisons to other transactions and instruments that are substantially the same. Where fair value cannot be estimated on a reasonable basis by other means, investments are stated at cost less impairment losses.

(f) Contract assets, trade and other receivables

The fair value of contract assets, trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

(g) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. In respect of the liability component of convertible notes, the market rate of interest is determined by reference to similar liabilities that do not have a conversion option. For finance leases the market rate of interest is determined by reference to similar lease agreements.

5 Operating segments

The Group has five reportable segments as described below which are the Group's strategic business units. The strategic business units offer different products and services and are managed separately, because they require different technology and marketing strategies. The format of reporting segments is based on Group's management and internal reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly other assets and revenue, interest-bearing loans, borrowings, and corporate assets, liabilities and expenses.

(a) Operating segments

The following summary describes the operations in each of the Group's segments:

LSR. Building Materials. The building materials business units are engaged in the production of brick, concrete and reinforced concrete items, ready-mix concrete, aerated concrete blocks, crushed stone production, land-based and marine-dredged sand extraction. These business units are located in Saint Petersburg, Leningrad region and Moscow.

LSR. Construction. The construction business units specialize in panel construction, providing of construction contracting services, transportation of construction materials. These business units are located in Saint Petersburg, Moscow, and Ural region.

LSR. Project management. Business units specialize in providing of construction contracting services. This business unit is located in Saint Petersburg.

LSR. Cranes. Business unit specialize in providing of tower cranes services. This business unit is located in Saint Petersburg.

LSR. Real Estate. The Real Estate business units specialize in the development of elite, mass-market and business class residential real estate and commercial real estate. These business units are located in Saint Petersburg, Moscow, Ural region and Germany.

There are varying levels of integration between the LSR. Building Materials, LSR. Construction and LSR. Real Estate reportable segments. This integration includes transfers of raw materials and services, respectively. Inter-segment pricing is determined on an arm's length basis. The accounting policies of the reportable segments are the same as described in notes 2 and 3.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group's CEO. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

The operations of the Group are conducted and managed primarily in North-West region, Moscow, Ural and in Germany, where the production facilities and sales offices of the Group are located. The Group has also operations in Ukraine, the volume of which is not significant to total operations of the Group. Accordingly, no geographical segmental information is presented.

The Group has aerated concrete production facilities in Ukraine. Net assets of Ukrainian subsidiary amounts to 1.42% of total net asset of the Group (31 December 2016: 0.65%, 31 December 2015: 0.39%, 1 January 2015: 1.32%) and adjusted EBITDA equals to 2.10% of adjusted EBITDA of the Group ((as recalculated) 31 December 2016:1.96%, 31 December 2015:1.73%). Ukraine is currently suffering from political and economic crisis, combined with social unrest and regional tensions. The final resolution and the effects of the political and economic crisis are difficult to predict but may have further severe effects on the Ukrainian economy.

Whilst management believes it is taking appropriate measures to support the sustainability of the Group's Ukrainian subsidiary's business in the current circumstances, a continuation of the current unstable business environment could negatively affect the subsidiary's results and financial position in a manner not currently determinable. These consolidated financial statements reflect management's current assessment of the impact of the Ukrainian business environment on the operations and the financial position of the subsidiary. The future business environment may differ from management's assessment.

(b) Major customers

Revenues from the largest customer of the Group represents approximately RUB 2,103 million (31 December 2016: RUB 2,416 million, 31 December 2015: RUB 1,130 million).

Revenue from the next four significant customers of the Group amounts approximately to RUB 4,029 million (31 December 2016: RUB 3,986 million, 31 December 2015: RUB 2,748 million).

(i) Operating segments

For the year ended

| 31 December 2017 mln RUB | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|---------------------------------|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Revenue from external customers | 16,542 | 3,281 | 1,464 | 859 | 111,216 | 272 | 133,634 |
| Inter-segment revenue | 820 | 25,056 | 3 | 213 | - | - | 26,092 |
| Total segment revenue | 17,362 | 28,337 | 1,467 | 1,072 | 111,216 | 272 | 159,726 |
| Segment result | 5,002 | 301 | (95) | 78 | 20,542 | - | 25,828 |
| Depreciation/amortisation | 1,569 | 650 | 1 | 169 | 173 | 250 | 2,812 |
| Capital expenditure | 431 | 210 | 1 | 3 | 153 | 348 | 1,146 |

For the year ended

| 31 December 2016 mln RUB (as recalculated) | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|--|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Revenue from external customers | 16,652 | 5,725 | 874 | 1,105 | 77,257 | 228 | 101,841 |
| Inter-segment revenue | 525 | 23,085 | 44 | 205 | 5 | <u>-</u> _ | 23,864 |
| Total segment revenue | 17,177 | 28,810 | 918 | 1,310 | 77,262 | 228 | 125,705 |
| Segment result | 2,569 | 785 | (19) | 129 | 13,576 | - | 17,040 |
| Depreciation/amortisation | 1,759 | 669 | 1 | 177 | 116 | 238 | 2,960 |
| Capital expenditure | 1,278 | 248 | 2 | 75 | 245 | 1,374 | 3,222 |

For the year ended

| 31 December 2015 mln RUB (as recalculated) | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|---|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Revenue from external customers | 15,705 | 5,001 | 787 | 1,249 | 65,923 | 241 | 88,906 |
| Inter-segment revenue | 537 | 27,927 | 120 | 177 | 187 | | 28,948 |
| Total segment revenue | 16,242 | 32,928 | 907 | 1,426 | 66,110 | 241 | 117,854 |
| Segment result | 1,676 | 1,987 | 10 | 249 | 13,562 | - | 17,484 |
| Depreciation/amortisation | 1,848 | 689 | _ | 176 | 67 | 217 | 2,997 |
| Capital expenditure | 595 | 507 | - | 43 | 612 | 1,395 | 3,152 |

| As at 31 December 2017 mln RUB | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|--|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Segment assets, excluding net financial position* | 23,359 | 11,507 | 3,526 | 1,041 | 201,163 | | 240,596 |
| Segment liabilities, excluding net financial position* | 5,455 | 9,537 | 3,034 | 188 | 100,950 | - | 119,164 |
| Net financial position* | 5,802 | (2,850) | 382 | (100) | 46,778 | 22,774 | 72,786 |

| As at 31 December 2016 mln RUB (as recalculated) | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|--|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Segment assets, excluding net financial position* | 24,064 | 10,452 | 2,335 | 1,205 | 206,849 | <u>-</u> _ | 244,905 |
| Segment liabilities, excluding net financial position* | 8,450 | 12,371 | 2,184 | 274 | 121,367 | <u> </u> | 144,646 |
| Net financial position* | 5,865 | (7,754) | (145) | (61) | 40,275 | 17,515 | 55,695 |

^{*} Net financial position is debt of the Group allocated to Operating Segments. Net financial positions is calculated as Loans and Borrowings, including finance lease payables, minus Loans given and receivables from finance leasing to Group companies.

| As at 31 December 2015 mln RUB (as recalculated) | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|--|----------------------------|----------------------|----------------------------|--------------|------------------|----------------|---------|
| illii KOD (as recalculated) | Materials | Construction | management | LSK. Crailes | LSK. Real Estate | Other endues | Total |
| Segment assets, excluding net financial position* | 23,999 | 13,901 | 278 | 1,373 | 171,930 | <u>-</u> _ | 211,481 |
| Segment liabilities, excluding net financial position* | 7,941 | 13,723 | 110 | 281 | 98,900 | - - | 120,955 |
| Net financial position* | 7,896 | (6,855) | (162) | 6 | 27,819 | 4,314 | 33,018 |

| As at 1 January 2015 mln RUB (as recalculated) | LSR. Building Materials | LSR. Construction | LSR. Project management | LSR. Cranes | LSR. Real Estate | Other entities | Total |
|--|----------------------------|----------------------|-------------------------|-------------|------------------|----------------|---------|
| Segment assets, excluding net financial position* | 26,849 | 15,564 | 1,510 | 1,594 | 157,388 | <u>-</u> | 202,905 |
| Segment liabilities, excluding net financial position* | 9,021 | 18,059 | 1,270 | 361 | 104,166 | <u>-</u> | 132,877 |
| Net financial position* | 10,872 | (8,932) | (302) | 114 | 12,354 | 13,261 | 27,367 |

^{*} Net financial position is debt of the Group allocated to Operating Segments. Net financial positions is calculated as Loans and Borrowings, including finance lease payables, minus Loans given and receivables from finance leasing to Group companies.

Reconciliations of reportable segment revenues, profit, assets and liabilities and other material items

Revenue

| mln RUB | 2017 | 2016 (as recalculated) | 2015 (as recalculated) |
|---------------------------------------|----------|---------------------------|---------------------------|
| Total revenue for reportable segments | 159,726 | 125,705 | 117,854 |
| Other revenue | 2,606 | 2,398 | 373 |
| Transportation revenue | 2,254 | 2,285 | 2,451 |
| Elimination of intersegment revenue | (26,092) | (23,864) | (28,948) |
| Consolidated revenue | 138,494 | 106,524 | 91,730 |

Profit for the year

| mln RUB | 2017 | 2016 | 2015 |
|--------------------------------------|---------|---------|---------|
| Total segment result | 25,828 | 17,040 | 17,484 |
| Other result | 286 | 522 | (1,002) |
| Unallocated expenses and income, net | (3,670) | (3,531) | (2,719) |
| Finance income | 2,200 | 2,022 | 2,634 |
| Finance costs | (4,356) | (3,455) | (2,434) |
| Income tax expense | (4,417) | (3,435) | (3,317) |
| Profit for the year | 15,871 | 9,163 | 10,646 |

Assets

| mln RUB | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|--|------------------|--|--|--|
| Segment assets, excluding net financial position | 240,596 | 244,905 | 211,481 | 202,905 |
| Elimination of intersegment assets | (7,992) | (10,312) | (14,089) | (18,625) |
| Unallocated assets | 18,948 | 17,310 | 12,881 | 17,618 |
| Total assets | 251,552 | 251,903 | 210,273 | 201,898 |

Liabilities

| mln RUB | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|---|---------------------|--|--|--|
| Segment liabilities, excluding net financial position | 119,164 | 144,646 | 120,955 | 132,877 |
| Elimination of intersegment liabilities | (23,508) | (20,508) | (14,253) | (26,743) |
| Consolidated loans and borrowings | 72,786 | 55,695 | 33,018 | 27,367 |
| Unallocated liabilities | 5,421 | 3,611 | 2,559 | 2,568 |
| Total liabilities | 173,863 | 183,444 | 142,279 | 136,069 |

Other material items

| mln RUB | 2017 | 2016 | 2015 |
|---------------------------------------|-------|-------|-------|
| Capital expenditure | 1,146 | 3,222 | 3,152 |
| Elimination of intersegment purchases | (15) | (12) | (12) |
| Consolidated capital expenditure | 1,131 | 3,210 | 3,140 |

6 Acquisitions and disposals of subsidiaries and non-controlling interests

(a) Acquisition of subsidiaries

During the years ended 31 December 2015, 31 December 2016 and the year ended 31 December 2017 the Group has not acquired any subsidiaries.

(b) Disposal of subsidiaries

During the years ended 31 December 2015, 31 December 2016 and the year ended 31 December 2017 the Group has not disposed any subsidiaries.

7 Administrative expenses

| mln RUB | 2017 | 2016 | 2015 |
|--|-------|-------|-------|
| Wages and salaries | 5,241 | 4,234 | 3,806 |
| Services | 960 | 907 | 1,006 |
| Taxes other than profit tax | 452 | 374 | 379 |
| Overhead expenses on finished projects | 575 | 333 | 193 |
| Social expenditure | 525 | 718 | 497 |
| Insurance | 319 | 554 | 89 |
| Depreciation and amortisation | 240 | 224 | 165 |
| Materials | 185 | 197 | 139 |
| Changes in allowance recognized for doubtful debts | - | - | 259 |
| Other administrative expenses | 413 | 479 | 490 |
| | 8,910 | 8,020 | 7,023 |

8 Other income and expenses

| mln RUB | 2017 | 2016 | 2015 |
|---|-------|-------|-------|
| Other income: | | | |
| Gain on disposal of other assets | 3,092 | - | - |
| Gain on disposal of property, plant and equipment | 67 | 93 | 21 |
| Other income | 214 | 269 | 102 |
| Total other income | 3,373 | 362 | 123 |
| Other expenses: | | | |
| Loss on disposal of other assets | - | (20) | - |
| Other expenses | (289) | (785) | (245) |
| Total other expenses | (289) | (805) | (245) |
| Net other income / (expenses) | 3,084 | (443) | (122) |
| | | | |

9 Total personnel costs

| mln RUB | 2017 | 2016 | 2015 |
|-------------------------|--------|--------|--------|
| Wages and salaries: | | | |
| Cost of sales | 8,224 | 8,344 | 8,439 |
| Administrative expenses | 5,241 | 4,234 | 3,806 |
| Distribution expenses | 304 | 556 | 302 |
| | 13,769 | 13,134 | 12,547 |

10 Finance income and finance costs

| mln RUB | 2017 | 2016 | 2015 |
|---|---------|---------|---------|
| Recognised in profit or loss | | | |
| Finance income | | | |
| Interest income | 2,088 | 1,907 | 2,545 |
| Foreign exchange gain | 98 | 43 | 75 |
| Unwind of discount | 13 | 40 | 13 |
| Gain from write off payables / recovery of receivables | - | 31 | - |
| Other finance income | 1 | 1 | 1 |
| | 2,200 | 2,022 | 2,634 |
| Finance costs | | | |
| Interest expense | (4,260) | (3,190) | (2,112) |
| Change in allowance recognised for doubtful | | | |
| debts | (54) | (65) | - |
| Foreign exchange loss | (30) | (163) | (226) |
| Unwind of discount | (8) | (32) | (91) |
| Loss from write off receivables / recovery of payables | (4) | - | - |
| Repurchase of own bonds | - | (5) | (5) |
| | (4,356) | (3,455) | (2,434) |
| Net finance (costs) / income recognised in profit or loss | (2,156) | (1,433) | 200 |
| Recognised in other comprehensive income | | | |
| Finance (costs) / income | | | |
| Foreign currency translation differences for foreign operations | (88) | (761) | 143 |
| Finance (costs) / income recognised in other comprehensive income, net of tax | (88) | (761) | 143 |
| Attributable to: | | | |
| Equity holders of the Company | (88) | (761) | 143 |

In addition to borrowing costs recognised as an expense during 2017, interest in the amount of RUB 2,037 million (31 December 2016: RUB 1,445 million; 31 December 2015: RUB 1,033 million) has been capitalized using a capitalization rate of 10.33% (31 December 2016: 12.26%; 31 December 2015: 11.38%) as part of the objects under construction.

In addition to unwind of discount on long-term payables for land plots and lease rights, recognized as finance costs during the year ended 31 December 2017, unwind of discount in the amount of RUB 1,529 million (31 December 2016: RUB 1,659 million; 31 December 2015: RUB 1,794 million) has been capitalized as part of the objects under construction.

11 Income tax expense

| mln RUB | 2017 | 2016 | 2015 |
|---|-------|-------|-------|
| Current tax expense | | · | |
| Current year | 3,444 | 3,533 | 3,972 |
| Deferred tax expense | | | |
| Origination and reversal of temporary differences | 973 | (98) | (655) |
| Income tax expense | 4,417 | 3,435 | 3,317 |

The majority of the Group activities are taxed in Russia at a corporate income tax rate of 20.00% (2015, 2016: 20.00%).

Reconciliation of effective tax rate:

| | 2017 | | 2016 | | 2015 | |
|---|---------|------|---------|------|---------|------|
| | mln RUB | % | mln RUB | % | mln RUB | % |
| Profit for the year | 15,871 | 78 | 9,163 | 73 | 10,646 | 76 |
| Income tax expense | 4,417 | 22 | 3,435 | 27 | 3,317 | 24 |
| Profit before income tax | 20,288 | 100 | 12,598 | 100 | 13,963 | 100 |
| Income tax at applicable tax rate | 4,058 | (20) | 2,520 | (20) | 2,792 | (20) |
| Non-taxable income | (150) | 1 | (137) | 1 | (119) | 1 |
| Tax effect on sale of shares | - | - | - | - | (342) | 2 |
| Non-deductible expenses | 834 | (4) | 1,044 | (8) | 949 | (7) |
| Current year (reversals of losses) losses for which no deferred tax | | | | | | |
| asset was recognised | 117 | (1) | 22 | 0 | 38 | 0 |
| Tax incentives | (442) | 2 | (14) | 0 | (1) | 0 |
| Total income tax expense for the | | | | | | |
| year | 4,417 | (22) | 3,435 | (27) | 3,317 | (24) |

12 Revenue

The following table provides a breakdown of the Group's revenue based on timing of satisfaction of its performance obligations – over time or at the point in time.

| mln RUB | 2017 | 2016 | 2015 |
|---|---------|---------|--------|
| Revenue recognized over time under share participation agreements (refer to note 3 (o) (i)) | 34,965 | - | - |
| Revenue recognized over time under long-term construction contracts (refer to note 3 (o) (ii) and | | | |
| (iii)) | 4,212 | 6,967 | 4,768 |
| Total revenue recognised over time | 39,177 | 6,967 | 4,768 |
| Total revenue recognized at a point in time | 99,317 | 99,557 | 86,962 |
| Total revenue | 138,494 | 106,524 | 91,730 |

The following table provides information about contract assets and contract liabilities from contracts with customers.

| mln RUB | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|----------------------|------------------------|--|--|--|
| Contact assets | 10,793 | 4,250 | 3,290 | 1,835 |
| Contract liabilities | 57,718 | 83,813 | 76,639 | 74,749 |

The contract assets relate to the Group's right for work completed but not billed at the reporting date on participant agreements concluded after 1 January 2017 and construction contracts. The contract assets are transferred to receivables when the rights become unconditional.

The contract liabilities primarily relate to the advance consideration received from customers under participant agreements. For breakdown of contract liabilities by type of contracts, see note 24.

Significant changes in the assets and liabilities balances during the period are as follows:

| | 31 Decem | 31 December 2017 | | ber 2016 |
|---|--|--|--|--|
| mln RUB | Assets under the contracts recognized over time | Liabilities under the contracts recognized over time | Assets under the contracts recognized over time | Liabilities under the contracts recognized over time |
| Increase / (decrease) due to cash received, excluding amount recognized as revenue during the period | (496) | 21,266 | (394) | 1,048 |
| Revenue recognized that was included in the contract liability balance at the beginning of the period | - | 1,907 | - | 859 |

The remaining aggregate amount of the transaction price allocated to the performance obligations under share participation agreements that are unsatisfied or partially unsatisfied as of the end of the reporting year and are expected to be recognized within the next two to three years equals to RUB 70,883 million.

The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose information about remaining performance obligations that have original expected durations of one year or less.

The Group applies the practical expedient in paragraph C5(c) of IFRS 15 and does not disclose the amount of the transaction price allocated to the remaining performance obligations and an explanation of when the Group expects to recognize that amount as revenue for the years ended 31 December 2015 and 31 December 2016.

13 Property, plant and equipment

| l DVD | Land and | Machinery and | Transpor- tation | Other fixed | Assets under | |
|-----------------------------|-----------|---------------|---------------------|-------------|--------------|--------|
| mln RUB | buildings | equipment | equipment | assets | construction | Total |
| Cost/Deemed cost | | | | | | |
| At 1 January 2015 | 20,133 | 18,495 | 3,566 | 764 | 1,004 | 43,962 |
| Additions | 1,895 | 386 | 363 | 83 | 413 | 3,140 |
| Disposals | (76) | (213) | (137) | (37) | (52) | (515) |
| Reclassifications from/ to | | | | | | |
| inventories | 812 | - | - | - | (11) | 801 |
| Reclassifications from | | | | | | |
| assets held for sale | 304 | 216 | 318 | 2 | 7 | 847 |
| Transfers and | | | | | | |
| reclassifications | 379 | 321 | 6 | 4 | (710) | - |
| Effect of movements in | | | | | | |
| exchange rates | (117) | (107) | (6) | (3) | 12 | (221) |
| At 31 December 2015 | 23,330 | 19,098 | 4,110 | 813 | 663 | 48,014 |
| | | | | | | |
| At 1 January 2016 | 23,330 | 19,098 | 4,110 | 813 | 663 | 48,014 |
| Additions | 1,102 | 402 | 204 | 1,018 | 484 | 3,210 |
| Disposals | (127) | (209) | (182) | (34) | (54) | (606) |
| Reclassifications to / from | | | | | | |
| inventories | 1,458 | - | - | - | - | 1,458 |
| Transfers and | | | | | | |
| reclassifications | 72 | 292 | (53) | 14 | (325) | - |
| Effect of movements in | | | | | | |
| exchange rates | (315) | (208) | (15) | (4) | (32) | (574) |
| At 31 December 2016 | 25,520 | 19,375 | 4,064 | 1,807 | 736 | 51,502 |
| | | | | | | |
| At 1 January 2017 | 25,520 | 19,375 | 4,064 | 1,807 | 736 | 51,502 |
| Additions | 381 | 308 | 87 | 134 | 221 | 1,131 |
| Disposals | (33) | (343) | (237) | (36) | (51) | (700) |
| Reclassifications to / from | | | | | | |
| inventories | (188) | 20 | - | - | (9) | (177) |
| Transfers and | | | | | | |
| reclassifications | 179 | 170 | 2 | 26 | (377) | - |
| Effect of movements in | | | | | | |
| exchange rates | (18) | (53) | (5) | (1) | (5) | (82) |
| At 31 December 2017 | 25,841 | 19,477 | 3,911 | 1,930 | 515 | 51,674 |

| mln RUB | Land and buildings | Machinery and equipment | Transpor- tation equipment | Other fixed assets | Assets under construction | Total |
|---|---------------------------------------|-------------------------------|----------------------------------|--------------------|---------------------------|----------|
| Depreciation and | | | | | | |
| impairment losses | | | | | | |
| At 1 January 2015 | (3,945) | (9,043) | (2,302) | (582) | - | (15,872) |
| Depreciation charge | (731) | (1,741) | (370) | (95) | - | (2,937) |
| Disposals | 47 | 180 | 122 | 34 | - | 383 |
| Reclassifications from assets held for sale | (101) | (174) | (272) | (1) | | ((29) |
| Transfers and | (191) | (174) | (272) | (1) | - | (638) |
| reclassifications | (1) | (5) | _ | 6 | _ | _ |
| Effect of movements in | (1) | (5) | | 0 | | |
| exchange rates | 28 | 40 | 3 | - | - | 71 |
| At 31 December 2015 | (4,793) | (10,743) | (2,819) | (638) | | (18,993) |
| At 1 January 2016 | (4,793) | (10,743) | (2,819) | (638) | | (18,993) |
| Depreciation charge | (4,793) | (10,743) | (382) | (84) | - | (2,897) |
| Disposals | 81 | 176 | 166 | 32 | _ | 455 |
| Reclassifications to / from | 01 | 170 | 100 | 32 | | 433 |
| inventories | 2 | - | - | - | - | 2 |
| Transfers and | | | | | | |
| reclassifications | (24) | (53) | 74 | 3 | - | - |
| Effect of movements in | 60 | 94 | 8 | 2 | | 165 |
| exchange rates At 31 December 2016 | | | | (694) | | (21.268) |
| At 31 December 2016 | (5,451) | (12,180) | (2,953) | (684) | | (21,268) |
| At 1 January 2017 | (5,451) | (12,180) | (2,953) | (684) | - | (21,268) |
| Depreciation charge | (817) | (1,537) | (314) | (97) | - | (2,765) |
| Disposals | 20 | 258 | 221 | 34 | - | 533 |
| Reclassifications to / from | 50 | 1 | | | | 60 |
| inventories Transfers and | 59 | 1 | - | - | - | 60 |
| reclassifications | 10 | (2) | _ | (8) | _ | _ |
| Effect of movements in | 10 | (2) | | (0) | | |
| exchange rates | 16 | 26 | 2 | 2 | - | 46 |
| At 31 December 2017 | (6,163) | (13,434) | (3,044) | (753) | | (23,394) |
| • | · · · · · · · · · · · · · · · · · · · | | | | | |
| Net book value | | | | | | |
| At 1 January 2015 | 16,188 | 9,452 | 1,264 | 182 | 1,004 | 28,090 |
| At 31 December 2015 | 18,537 | 8,355 | 1,291 | 175 | 663 | 29,021 |
| At 31 December 2016 | 20,069 | 7,195 | 1,111 | 1,123 | 736 | 30,234 |
| At 31 December 2017 | 19,678 | 6,043 | 867 | 1,177 | 515 | 28,280 |

Depreciation expense of RUB 2,471 million has been charged in cost of goods sold (31 December 2016: RUB 2,589 million; 31 December 2015: RUB 2,706 million), RUB 86 million in distribution expenses (31 December 2016: RUB 87 million; 31 December 2015: RUB 69 million) and RUB 206 million in administrative expenses (31 December 2016: RUB 220 million; 31 December 2015: RUB 161 million).

(a) Impairment

Property, plant and equipment were tested for impairment; the basis for impairment is disclosed in note 14.

(b) Security

Properties with a carrying amount of RUB 8,151 million are subject to a registered debenture to secure bank loans (31 December 2016: RUB 8,018 million; 31 December 2015: RUB 8,640 million; 1 January 2015: RUB 6,278 million) (refer to note 22).

Properties with a carrying amount of RUB 321 million are pledged to secure payments under the purchase contracts with payments by instalments. (31 December 2016: RUB 269 million; 31 December 2015: RUB 274 million; 1 January 2015: RUB 116 million).

(c) Leased plant and machinery

The Group leases production equipment under a number of finance lease agreements. At the end of each of the leases the Group has the option to purchase the equipment at a beneficial price. At 31 December 2017 the net book value of leased plant and machinery was RUB 50 million (31 December 2016: RUB 103 million; 31 December 2015: RUB 157 million; 1 January 2015: RUB 220 million).

14 Intangible assets

| mln RUB | Goodwill | Other | Total |
|---------------------------------------|----------|-------|-------|
| Cost | | | |
| Balance at 1 January 2015 | 3,728 | 1,371 | 5,099 |
| Additions | - | 66 | 66 |
| Disposals | <u> </u> | (8) | (8) |
| Balance at 31 December 2015 | 3,728 | 1,429 | 5,157 |
| Balance at 1 January 2016 | 3,728 | 1,429 | 5,157 |
| Additions | - | 4 | 4 |
| Disposals | - | (225) | (225) |
| Effects of movement in exchange rates | | (1) | (1) |
| Balance at 31 December 2016 | 3,728 | 1,207 | 4,935 |
| Balance at 1 January 2017 | 3,728 | 1,207 | 4,935 |
| Additions | | 1 | 1 |
| Balance at 31 December 2017 | 3,728 | 1,208 | 4,936 |
| Amortisation and impairment losses | | | |
| Balance at 1 January 2015 | (281) | (442) | (723) |
| Amortisation charge | - | (62) | (62) |
| Disposals | | 1 | 1 |
| Balance at 31 December 2015 | (281) | (503) | (784) |
| Balance at 1 January 2016 | (281) | (503) | (784) |
| Amortisation charge | - | (59) | (59) |
| Disposals | | 218 | 218 |
| Balance at 31 December 2016 | (281) | (344) | (625) |
| Balance at 1 January 2017 | (281) | (344) | (625) |
| Amortisation charge | <u> </u> | (49) | (49) |
| Balance at 31 December 2017 | (281) | (393) | (674) |
| Net book value | | | |
| At 1 January 2015 | 3,447 | 929 | 4,376 |
| At 31 December 2015 | 3,447 | 926 | 4,373 |
| At 31 December 2016 | 3,447 | 863 | 4,310 |
| At 31 December 2017 | 3,447 | 815 | 4,262 |

Other intangible assets mainly include licences for extraction of sand and crushed granite in Leningrad region and Urals region.

(a) Impairment testing of goodwill, other intangible assets and property, plant and equipment

Goodwill is allocated to the Group's entities or business units when appropriate. For the purpose of impairment testing these units represent the lowest level within the Group at which the goodwill is monitored for internal management purposes.

The aggregate carrying amounts of goodwill allocated to each entity or business unit (BU) and the related impairment losses recognised are as follows:

| Entity / Business Unit | | Allocated | Impairment | Net book value at |
|---|-------------------------|-----------|------------|-------------------------|
| mln RUB | Operating Segment | goodwill | losses | 31 December 2017 |
| PJSC "AEROC OBUCHOW" | LSR. Building Materials | 819 | (164) | 655 |
| LSR Europe GmbH | LSR. Real Estate | 50 | - | 50 |
| BU LSR. Reinforced Concrete - North-West | LSR. Building Materials | 17 | - | 17 |
| JOINT-STOCK COMPANY "CONSTRUCTION CORPORATION "REVIVAL OF SAINT-PETERSBURG" | LSR. Real Estate | 23 | - | 23 |
| BU Other | Other | 128 | (117) | 11 |
| BU LSR. Construction - Ural | LSR. Construction | 736 | - | 736 |
| BU LSR. Real Estate - Ural | LSR. Real Estate | 1,277 | - | 1,277 |
| BU LSR. Basic Materials | LSR. Building Materials | 155 | - | 155 |
| OOO "LSR.Stroitelstvo-M" | LSR. Construction | 11 | - | 11 |
| BU LSR. Wall Materials | LSR. Building Materials | 512 | - | 512 |
| | | 3,728 | (281) | 3,447 |

Impairment review was conducted by the Group as at 31 December 2017.

The following key assumptions were used in determining the recoverable amounts of the respective companies as at 31 December 2017 and have not significantly changed compared to those that were used as at 31 December 2016.

The cash flow projections and budgeted results were updated to take into consideration current economic circumstances.

Segment "LSR. Building Materials":

- Cash flows were projected based on budgeted operating results for 2018 and three six years business plans;
- Cash flows for further years were extrapolated assuming 2.00% further growth in production;
- Pre-tax discount rate of 20.20% was applied in determining the recoverable amount of the plants. The discount rate was estimated based on the Group weighted average cost of capital, which was based on a possible range of debt leveraging of 48.54% at a market interest rate of 12.76% p.a. and an industry average beta-coefficient.

Segment "LSR. Construction":

- Cash flows were projected based on budgeted operating results for 2018 and three years business plans;
- Plan for 2018 is prepared based on the actual contract portfolio and the actual prices;
- Cash flows for further years were assuming 2.00% further growth in production;
- Pre-tax discount rate of 19.68% was applied in determining the recoverable amount of the plants. The discount rate was estimated based on the Group weighted average cost of capital, which was based on a possible range of debt leveraging of 50.07% at a market interest rate of 10.56% p.a. and an industry average beta-coefficient.

Segment "LSR. Real Estate":

- Cash flows were determined for the existing and planned investment projects on the basis of 4-year budgeted operating results.
- Cash flows for further years were assuming 2.00% further growth.
- Pre-tax discount rate of 19.68% was applied in determining the recoverable amount of the assets. The discount rate was estimated based on the Group weighted average cost of capital, which was based on a possible range of debt leveraging of 50.07% at a market interest rate of 10.56% p.a. and an industry average beta-coefficient.

The values assigned to the key assumptions represent management's assessment of future trends in the construction, development and construction materials production industry and are based on both external sources and internal sources.

No impairment loss was recognised in respect of goodwill allocated to the entities and business units above and other non-financial assets, as the impairment test demonstrates that for these entities and business units' values in use are significantly higher than carrying amounts in aggregate and individually.

The estimates made for goodwill impairment test are sensitive in the following area:

• A 10.00% decrease in undiscounted net cash inflows would have caused the impairment loss in respect of the following entities/BU:

| Entity / Business unit | mln RUB |
|---------------------------------|---------|
| LSR Europe GmbH | 89 |
| BU LSR. Reinforced Concrete. NW | 181 |
| BU LSR.Construction. Ural | 61 |
| BU LSR.Real Estate. Ural | 190 |
| BU LSR.Wall Materials | 981 |

• An increase of one percentage point in the discount rate used would have caused the impairment loss in respect of the following entities/BU:

| Entity / Business unit | mln RUB |
|---------------------------------|---------|
| BU LSR. Reinforced Concrete. NW | 133 |
| BU LSR.Wall Materials | 515 |

15 Other investments

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|---------------------------------|------------------|------------------|------------------|-------------------|
| Non-current | | | | |
| Available-for-sale investments: | | | | |
| Stated at cost | 28 | 28 | 27 | 2 |
| Originated loans | 475 | 462 | <u>-</u> _ | 2 |
| | 503 | 490 | 27 | 4 |
| Current | | | | |
| Originated loans | 421 | 1,565 | 85 | 2,522 |
| | 421 | 1,565 | 85 | 2,522 |
| | | | | |

The Group's exposure to credit, currency and interest rate risks related to other investments is disclosed in note 25.

16 Deferred tax assets and liabilities

(a) Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following items:

| | Assets | | | Liabilities | | | Net | | | | | |
|------------------------------|---------------------|---------------------|---------------------|-------------------|---------------------|------------------|---------------------|-------------------|---------------------|---------------------|------------------|-------------------|
| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
| Property, plant and | | | | | | | | | | | | |
| equipment | (388) | (227) | (262) | (286) | 788 | 910 | 1,073 | 1,177 | 400 | 683 | 811 | 891 |
| Intangible assets | (17) | (3) | (2) | - | 59 | 68 | 79 | 89 | 42 | 65 | 77 | 89 |
| Inventories | (16,908) | (9,892) | (8,991) | (8,031) | 641 | 283 | 197 | 234 | (16,267) | (9,609) | (8,794) | (7,797) |
| Trade and other receivables | (240) | (302) | (564) | (498) | 835 | 430 | 547 | 652 | 595 | 128 | (17) | 154 |
| Loans and borrowings | (16) | (24) | (26) | (21) | - | - | - | - | (16) | (24) | (26) | (21) |
| Trade and other payables | (201) | (157) | (149) | (187) | 18,189 | 10,070 | 8,950 | 7,981 | 17,988 | 9,913 | 8,801 | 7,794 |
| Tax loss carry-forwards | (2,246) | (1,619) | (1,317) | (889) | | | | | (2,246) | (1,619) | (1,317) | (889) |
| Tax (assets)/liabilities | (20,016) | (12,224) | (11,311) | (9,912) | 20,512 | 11,761 | 10,846 | 10,133 | 496 | (463) | (465) | 221 |
| Set off of tax | 17,180 | 9,464 | 9,034 | 8,214 | (17,180) | (9,464) | (9,034) | (8,214) | | | <u>-</u> | |
| Net tax (assets)/liabilities | (2,836) | (2,760) | (2,277) | (1,698) | 3,332 | 2,297 | 1,812 | 1,919 | 496 | (463) | (465) | 221 |

Deferred tax assets on tax losses carry-forwards recognised as at 31 December 2017 represent tax effect of accumulated unused tax losses recoverable by the future taxable profit. In assessing recoverability of deferred tax assets on tax losses carry-forward the Group applied the same input data and assumptions as it used for impairment testing of goodwill and property, plant and equipment (refer to note 14). The major part of those tax losses relates to business segments LSR.Building Materials and Other.

Movement in temporary differences during the year **(b)**

| mln RUB | 1 January 2017 | Recognised in profit or loss | Acquired/ disposed | Effect of movements in exchange rate | 31 December 2017 |
|-------------------------------|-------------------|------------------------------------|-----------------------|---|------------------|
| Property, plant and equipment | 683 | (281) | - | (2) | 400 |
| Intangible assets | 65 | (23) | - | - | 42 |
| Inventories | (9,609) | (6,658) | - | - | (16,267) |
| Trade and other receivables | 128 | 475 | (7) | - | 596 |
| Loans and borrowings | (24) | 8 | - | - | (16) |
| Trade and other payables | 9,913 | 8,074 | - | - | 17,987 |
| Tax loss carry-forwards | (1,619) | (622) | (5) | - | (2,246) |
| | (463) | 973 | (12) | (2) | 496 |

| mln RUB | 1 January 2016 | Recognised in profit or loss | Acquired/ disposed | Effect of movements in exchange rate | 31 December 2016 |
|-------------------------------|-------------------|------------------------------|-----------------------|--------------------------------------|------------------|
| Property, plant and equipment | 811 | (127) | (1) | - | 683 |
| Intangible assets | 77 | (12) | - | - | 65 |
| Inventories | (8,794) | (812) | (3) | - | (9,609) |
| Trade and other receivables | (17) | 127 | 18 | - | 128 |
| Loans and borrowings | (26) | 2 | - | - | (24) |
| Trade and other payables | 8,801 | 1,112 | - | - | 9,913 |
| Tax loss carry-forwards | (1,317) | (388) | 83 | 3 | (1,619) |
| | (465) | (98) | 97 | 3 | (463) |

| mln RUB | 1 January 2015 | Recognised in profit or loss | Acquired/ disposed | Effect of movements in exchange rate | 31 December 2015 |
|-------------------------------|-------------------|------------------------------------|-----------------------|---|------------------|
| Property, plant and equipment | 891 | (75) | (2) | (3) | 811 |
| Intangible assets | 89 | (12) | - | - | 77 |
| Inventories | (7,797) | (997) | - | - | (8,794) |
| Trade and other receivables | 154 | (153) | (18) | - | (17) |
| Loans and borrowings | (21) | (5) | - | - | (26) |
| Trade and other payables | 7,794 | 1,007 | - | - | 8,801 |
| Tax loss carry-forwards | (889) | (420) | (8) | | (1,317) |
| | 221 | (655) | (28) | (3) | (465) |

(c) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|---|------------------|------------------|------------------|-------------------|
| Tax losses | 252 | 135 | 113 | 75 |
| Deductible temporary differences on intercompany sales of investments | 84 | 84 | 84 | 84 |
| Total deferred tax assets have not been recognised | 336 | 219 | 197 | 159 |

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that the Group will sell investments in the foreseeable future and can utilize the benefits therefrom.

17 Inventories

| mln RUB | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|---|------------------|---|---|---|
| Work in progress, construction of buildings | 109,111 | 124,277 | 89,831 | 74,890 |
| Lease rights | 19,126 | 21,858 | 22,129 | 19,853 |
| Finished goods, construction of buildings | 19,263 | 12,135 | 8,207 | 6,460 |
| Finished goods and goods for resale | 3,058 | 3,472 | 3,325 | 3,547 |
| Raw materials and consumables | 3,500 | 3,044 | 2,355 | 2,402 |
| Work in progress | 879 | 1,266 | 1,537 | 1,351 |
| | 154,937 | 166,052 | 127,384 | 108,503 |
| Less: allowance for obsolete inventory | (629) | (268) | (222) | (346) |
| | 154,308 | 165,784 | 127,162 | 108,157 |

Work in progress, construction of buildings represents the expenditure incurred during the construction of buildings before they are put into operation. The expenditure is financed by liabilities under share participation agreements (refer to note 24), loans and borrowings (refer to note 22), and profits of the developer.

Work in progress, construction of buildings with a carrying amount of RUB 66,143 million are expected to be completed in more than 12 months from the reporting date (31 December 2016: RUB 65,284 million; 31 December 2015: RUB 45,051 million; 1 January 2015: RUB 48,412 million).

Lease rights represent the amount paid to obtain the right of development of land plot which are capitalized into the cost of object upon completion of development. Lease rights are recognized at the present value of future cash outflows (refer to note 24).

Significant financing component, related to the real estate contracts under share participation agreements, with a carrying amount of RUB 5,054 million was capitalized as a part of work in progress, construction of buildings (31 December 2016: RUB 6,883 million; 31 December 2015: RUB 5,892 million; 1 January 2015: RUB 2,897 million).

Inventories with a carrying amount of RUB 1,333 million are subject to a registered debenture to secure bank loans (31 December 2016: RUB 1,339 million; 31 December 2015: RUB 1,381 million; 1 January 2015: RUB 1,381 million) (refer to note 22).

Inventories with a carrying amount of RUB 4,721 million are pledged to secure payments under the purchase contracts for land plots with payment by instalments (31 December 2016: RUB 1,135 million; 31 December 2015: RUB 3,075 million; 1 January 2015: RUB 3,087 million).

The following is movement in the allowance for obsolete inventory:

| mln RUB | 2017 | 2016 | 2015 |
|--|------|------|-------|
| Balance at 1 January | 268 | 222 | 346 |
| Change in the allowance for obsolete inventory | 361 | 46 | (124) |
| Balance at 31 December | 629 | 268 | 222 |

As at 31 December 2017 the net realizable value testing resulted in an amount which was less than the carrying amount by RUB 629 million (31 December 2016: RUB 268 million; 31 December 2015: RUB 222 million) and the respective allowance was recognized in cost of sales. As at 31 December 2017 major part of the allowance of RUB 596 million (31 December 2016: RUB 254 million; 31 December 2015: RUB 200 million) relates to finished goods and goods for resale.

The impairment allowance was made based on the following key assumptions:

- Cash inflows were projected as total of contracted revenue and forecasted revenue determined based on current prices or prices of objects considered analogues;
- Cash outflows include costs accumulated to date and budgeted costs to finish the construction.

18 Contract assets, trade and other receivables

| l DVD | 31 December | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|-------------------------------------|-------------|-------------------|---------------------|-------------------|
| mln RUB | 2017 | (as recalculated) | (as recalculated) | (as recalculated) |
| Non-current | | | | |
| Accounts receivable - trade | 1,332 | 57 | 43 | 12 |
| Notes receivable on disposals of | | | | |
| subsidiaries | 123 | 165 | 274 | 241 |
| Other receivables | | 31 | | 26 |
| | 1,455 | 253 | 317 | 279 |
| Current | | | | |
| Prepayments to suppliers | 12,411 | 11,482 | 18,422 | 17,860 |
| Assets under share participation | | | | |
| agreements recognized over time | 5,995 | = | = | = |
| Assets under share participation | | | | |
| agreements recognized at a point | | | | |
| in time | 3,303 | 3,251 | 1,897 | 1,590 |
| Accounts receivable – trade | 2,851 | 2,210 | 2,158 | 2,367 |
| Current receivables on disposals of | | | | |
| subsidiaries / shares | 1,550 | 229 | 20 | 5,318 |
| Assets under construction | | | | |
| contracts recognized over time | 1,495 | 999 | 1,393 | 245 |
| VAT receivable | 633 | 1,000 | 523 | 289 |
| Income tax receivable | 111 | 128 | 220 | 389 |
| Deferred expenses | 85 | 82 | 104 | 105 |
| Notes receivable | 83 | 370 | 80 | 174 |
| Employee receivables | 2 | 45 | 3 | 3 |
| Other receivables | 1,683 | 2,130 | 2,804 | 3,615 |
| | 30,202 | 21,926 | 27,624 | 31,955 |
| Provision for doubtful debtors | (428) | (1,049) | (1,047) | (810) |
| | 29,774 | 20,877 | 26,577 | 31,145 |

Non-current receivables on disposals of subsidiaries include discounted amount of receivables from sale of subsidiaries with discount rate 4.42%.

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables (excluding construction work in progress) are disclosed in note 25.

Ordinary charge

19 Cash and cash equivalents

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|---|------------------|------------------|------------------|-------------------|
| Petty cash | 3 | 2 | 2 | 3 |
| Current accounts | 24,416 | 22,792 | 6,532 | 3,825 |
| Call deposits | 5,294 | 2,836 | 13,900 | 21,450 |
| Cash and cash equivalents in the consolidated statement of financial position | 29,713 | 25,630 | 20,434 | 25,278 |
| Cash and cash equivalents in the consolidated statement of cash flows | 29,713 | 25,630 | 20,434 | 25,278 |

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 25.

The Group's ability to use funds on current accounts is not restricted by the covenant disclosed in note 22.

20 Equity

(a) Share capital

Number of shares unless otherwise stated

| siaiea | Orumar y shares | | | | | | | |
|---|-------------------------|------------------|------------------|--|--|--|--|--|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | | | | | |
| Par value | RUB 0.25 | RUB 0.25 | RUB 0.25 | | | | | |
| On issue at beginning of the year | 100,966,635 | 100,974,172 | 102,030,215 | | | | | |
| On issue at end of the year, fully paid | 103,030,215 | 100,966,635 | 100,974,172 | | | | | |

The holders of ordinary shares are entitled to receive dividends which can be declared from time to time and are entitled to one vote per share at meetings of the Company.

(b) Treasury share reserve

The reserve for the Company's treasury shares comprises the cost of the Company's shares held by the Company. At the reporting date the Company does not hold any of its own shares (31 December 2016: 2,063,580; 31 December 2015: 2,056,043; 1 January 2015: 1,000,000).

(c) Dividends

In accordance with Russian legislation the Company's distributable reserves are limited to the balance of retained earnings as recorded in the Company's statutory financial statements prepared in accordance with Russian Accounting Principles. As at 31 December 2017 the Company had retained earnings, including the profit for the current year, of RUB 16,205 million (as at 31 December 2016: RUB 16,299 million; 31 December 2015: RUB 16,938 million).

In June 2017 the Group distributed dividends in the amount of RUB 8,036 million at value RUB 78.00 per share for financial year ended 31 December 2016.

21 Earnings per share

The calculation of earnings per share is based on profit attributable to the shareholders of the Company divided by the weighted average number of ordinary shares outstanding during the year, refer to note 20 (a). The Company has no dilutive potential ordinary shares.

| _ | 2017 | 2016 | 2015 |
|--|-------------|-------------|-------------|
| Issued shares at 1 January | 100,966,635 | 100,974,172 | 102,030,215 |
| Effect of own shares sold | 1,717,819 | 31,559 | (228,257) |
| Weighted average number of shares for the year ended | | | |
| 31 December | 102,684,454 | 101,005,731 | 101,801,958 |

22 Loans and borrowings

This note provides information about the contractual terms of the Group's loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, refer to note 25.

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|-------------------------|------------------|------------------|------------------|-------------------|
| Non-current | | | | |
| Secured bank loans | 19,292 | 14,987 | 10,357 | 9,599 |
| Unsecured bank loans | 33,870 | 26,626 | 11,442 | 7,950 |
| Unsecured bond issues | 15,000 | 5,000 | - | 1,002 |
| Finance lease liability | 10 | 53 | 105 | 162 |
| | 68,172 | 46,666 | 21,904 | 18,713 |
| Current | | | | |
| Secured bank loans | 2,361 | 5,377 | 4,162 | 2,089 |
| Unsecured bank loans | 2,200 | 3,586 | 5,735 | 4,500 |
| Unsecured other loans | 14 | 14 | 14 | 2 |
| Unsecured bond issues | - | - | 1,154 | 2,015 |
| Finance lease liability | 39 | 52 | 49 | 48 |
| | 4,614 | 9,029 | 11,114 | 8,654 |

Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

| | | | | 31 Decemb | oer 2017 | 31 Decem | ber 2016 | 31 Decem | ber 2015 | 1 Januar | ry 2015 |
|---------------|---------------|-----------------------|------------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|
| mln RUB | Cur- rency | Nominal interest rate | Year of maturity | Face value | Carrying amount |
| Secured | | 2.50% - | 2018 - | | | | | | | | |
| facility | RUB | 11.00% | 2023 | 21,653 | 21,653 | 20,364 | 20,364 | 14,519 | 14,519 | 11,688 | 11,688 |
| Unsecured | | 0.00% - | 2018 - | | | | | | | | |
| facility | RUB | 10.75% | 2022 | 51,084 | 51,084 | 35,226 | 35,226 | 18,345 | 18,345 | 15,469 | 15,469 |
| Finance lease | | 11.81% - | 2018 - | | | | | | | | |
| liability | RUB | 21.24% | 2019 | 49 | 49 | 105 | 105 | 154 | 154 | 210 | 210 |
| | | | · | 72,786 | 72,786 | 55,695 | 55,695 | 33,018 | 33,018 | 27,367 | 27,367 |

Changes in liabilities arising from financial activities were as follows:

| | 1 January | Changes from finan | cing activities | Other | 31 December |
|----------------------|-----------|--------------------|-----------------|-----------|-------------|
| mln RUB | 2017 | Received | Paid | movements | 2017 |
| Bank and other loans | 50,590 | 158,662 | (152,415) | 900 | 57,737 |
| Bond issued | 5,000 | 10,000 | - | _ | 15,000 |
| | 55,590 | 168,662 | (152,415) | 900 | 72,737 |
| | | | | | |

| | 1 January | Changes from fina | ancing activities | Other | 31 December | |
|----------------------|-----------|-------------------|-------------------|-----------|-------------|--|
| mln RUB | 2016 | Received | Paid | movements | 2016 | |
| Bank and other loans | 31,710 | 74,026 | (55,147) | 1 | 50,590 | |
| Bond issued | 1,154 | 5,160 | (1,319) | 5 | 5,000 | |
| | 32,864 | 79,186 | (56,466) | 6 | 55,590 | |

| | 1 January | Changes from fina | ancing activities | Other | 31 December |
|----------------------|-----------|-------------------|-------------------|-----------|-------------|
| mln RUB | 2015 | Received | Paid | movements | 2015 |
| Bank and other loans | 24,140 | 25,740 | (18,182) | 12 | 31,710 |
| Bond issued | 3,017 | 450 | (2,318) | 5 | 1,154 |
| | 27,157 | 26,190 | (20,500) | 17 | 32,864 |

Covenants and other matters

The Credit Agreements require the Group to comply with certain general, informational and financial covenants, including:

- a limitation on the Group's ability to incur additional debt beyond certain financial ratios;
- maintaining by the Group's of some of financial coefficients on a fixed level;
- subject to certain exceptions, a prohibition restricting the Group ability to issue significant borrowings, provide guarantees or indemnities to the third party;
- an obligation to provide to the Banks with such financial and other information, the Banks may reasonably require in relation to the loan contracts, including the Group's annual audited and unaudited consolidated financial statements, prepared in accordance with IFRS.

Credit arrangements for unsecured bank loans of RUB 19,350 million (31 December 2016: RUB 13,900 million; 31 December 2015: RUB 8,500 million; 1 January 2015: nil) require Group to keep the ratio of bank account opened (31 December 2015: deposit) in the bank-lender to loan principal at no less than one.

The Group complies with covenants described above.

Bank loans are secured by the following:

Property, plant and equipment with a carrying amount of RUB 8,151 million is pledged as collateral to secure bank loans (31 December 2016: RUB 8,018 million; 31 December 2015: RUB 8,640 million; 1 January 2015: RUB 6,278 million) – refer to note 13(b).

Inventories with a carrying amount of RUB 1,333 million are pledged as collateral to secure bank loans (31 December 2016: RUB 1,339 million; 31 December 2015: RUB 1,381 million; 1 January 2015: RUB 1,381 million) – refer to note 17.

The finance lease liabilities are secured by the leased assets (refer to note 13(c)).

Bank loans are secured by the pledge of the following shares in subsidiary companies as at 31 December 2017:

- 100.00% JOINT-STOCK COMPANY "CONSTRUCTION CORPORATION "REVIVAL OF SAINT PETERSBURG";
- 100.00% of LSR. Wall Materials Ltd.

23 Provisions

| | Site | Environ- ment | Warranty | Provision for unprofitable | Litigation | |
|----------------------------|-----------|------------------|-----------|----------------------------|------------|---------|
| mln RUB | finishing | restoration | provision | contracts | provision | Total |
| Current | | | | | | |
| Balance at 1 January 2016 | 844 | 18 | 9 | 1 | 21 | 893 |
| Provisions made during | | | | | | |
| the year | 1,713 | 26 | - | 36 | 78 | 1,853 |
| Provisions used during the | | | | | | |
| year | (1,020) | (12) | (1) | - | (17) | (1,050) |
| Unused provisions | (13) | - | - | - | (68) | (81) |
| Exchange differences | - | - | (2) | - | - | (2) |
| Balance at 31 December | | | | | | |
| 2016 | 1,524 | 32 | 6 | 37 | 14 | 1,613 |
| | | | | | | |
| Non-current | | | | | | |
| Balance at 1 January 2016 | - | 61 | - | - | - | 61 |
| Provisions made during | | | | | | |
| the year | - | 13 | - | - | - | 13 |
| Provisions used during the | | | | | | |
| year | - | (11) | - | - | - | (11) |
| Unused provisions | - | (8) | | | | (8) |
| Balance at 31 December | | | | | | |
| 2016 | | 55 | | | | 55 |

| | Site | Environ- ment | Warranty | Provision for unprofitable | Litigation | |
|-----------------------------|-----------|------------------|-----------|----------------------------|------------|---------|
| mln RUB | finishing | restoration | provision | contracts | provision | Total |
| Current | | | | | | |
| Balance at 1 January 2017 | 1,524 | 32 | 6 | 37 | 14 | 1,613 |
| Provisions made during the | | | | | | |
| year | 919 | 8 | 23 | - | 127 | 1,077 |
| Provisions used during the | | | | | | |
| year | (1,174) | (7) | (4) | (30) | (32) | (1,247) |
| Unused provisions | (75) | - | - | - | (27) | (102) |
| Exchange differences | - | - | 1 | - | - | 1 |
| Balance at 31 December 2017 | 1,194 | 33 | 26 | 7 | 82 | 1,342 |
| Non-current | | | | | | |
| Balance at 1 January 2017 | - | 55 | - | - | - | 55 |
| Provisions made during the | | | | | | |
| year | - | 5 | | | | 5 |
| Balance at 31 December 2017 | - | 60 | - | - | | 60 |

(a) Site finishing

The Group records provisions in respect of the Group's obligation to incur additional costs including costs associated with cleaning up the surrounding area after finishing the construction of apartment buildings in Saint Petersburg, Moscow, Yekaterinburg and Leningrad region.

(b) Environment restoration

The Group records provisions in respect of the Group's obligation to clean up the surrounding area after quarrying sand in water and forested areas. The damage caused during quarrying is cleaned up after quarrying is completed. The amount of provision is estimated based on the available information. The Group expects the resulting outflow of economic benefits over the next five years.

(c) Warranty provision

The provision for warranties relates mainly to the residential units sold as at the date of reporting. The provision is based on estimates made from historical warranty data associated with similar products and services and is required under the German legislation. The Group expects the resulting outflow of economic benefits over the next three years. For the production companies warranty provision relates to the construction works done.

(d) Provision for unprofitable contracts

Provisions for unprofitable contracts are recognized when the expected revenues are lower than the expected costs to completion.

(e) Litigation provision

The Group recognises provision on legal obligations that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

24 Contract liabilities, trade and other payables

| 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|---------------------|--|--|---|
| | | | |
| 11,993 | 17,258 | 13,670 | 16,658 |
| 1,691 | 648 | - | - |
| 13,684 | 17,906 | 13,670 | 16,658 |
| | | | |
| 32,292 | 77,122 | 72,339 | 70,829 |
| 19,998 | - | - | - |
| 18,347 | 16,724 | 11,352 | 8,528 |
| 3,246 | 3,475 | 1,855 | 1,746 |
| 3,175 | 1,907 | 859 | 1,450 |
| | | | |
| 2,253 | 4,784 | 3,441 | 2,470 |
| 1,435 | 1,119 | 1,068 | 1,070 |
| 696 | 154 | 671 | 125 |
| 225 | 124 | 108 | 504 |
| 1 | 7 | 39 | 49 |
| - | - | 2 | - |
| 991 | 462 | 1,091 | 1,394 |
| 82,659 | 105,878 | 92,825 | 88,165 |
| | 11,993 1,691 13,684 32,292 19,998 18,347 3,246 3,175 2,253 1,435 696 225 1 | 31 December 2017 2016 (as recalculated) 11,993 17,258 1,691 648 13,684 17,906 32,292 77,122 19,998 - 18,347 16,724 3,246 3,475 3,175 1,907 2,253 4,784 1,435 1,119 696 154 225 124 1 7 - - 991 462 | 31 December 2017 2016 (as recalculated) 2015 (as recalculated) 11,993 17,258 13,670 1,691 648 - 13,684 17,906 13,670 32,292 77,122 72,339 19,998 - - 18,347 16,724 11,352 3,246 3,475 1,855 3,175 1,907 859 2,253 4,784 3,441 1,435 1,119 1,068 696 154 671 225 124 108 1 7 39 - 2 2991 462 1,091 |

Liabilities under share participation agreements recognized at a point in time include RUB 197 million for flats, which are expected to be delivered in more than 12 months from the reporting date (31 December 2016 (as recalculated): RUB 12,242 million; 31 December 2015: RUB 22,873 million; 1 January 2015: RUB 38,989 million).

Trade payables include payables for land plots and lease rights to be repaid in instalments. Payables for land plots and lease rights are discounted at rates 11.20% and 10.70%, respectively.

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 25.

25 Financial risk management

(a) Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- market risk;
- operational risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout this consolidated financial statement.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established an Audit Committee, which is responsible for developing and monitoring the Group's risk management policies. The Audit Committee reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

(b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

About 85% of the Group's cash and cash equivalents are hold in the top rated banks, that are included in the list of Russia's key financial institutions. The most significant cash balances are deposited in JSC Rosselkhozbank and PJSC Sberbank.

Credit Rating JSC Rosselkhozbank by Fitch is: Long Term Issuer Default Ratings (IDR) BB+, Local Currency Long Term IDR BB+. Credit Rating PJSC Sberbank is: Long Term IDR BBB-, Local Currency Long Term IDR BBB-.

(i) Contract assets, trade and other receivables

Trade receivables from the largest five debtors of the Group represents approximately RUB 1,700 million (31 December 2016: RUB 538 million; 31 December 2015: RUB 698 million; 1 January 2015: RUB 424 million) of the Group's total Trade receivables. Geographically there is concentration of credit risk as the most significant part of Group's operations is located in Russia.

The Group has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms are offered. The Group's review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount without requiring approval from the Managing Directors; these limits are reviewed quarterly. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group on a prepayment basis.

Most of the Group's customers in the "LSR. Building Materials", "LSR. Construction" operating segments have been transacting with the Group for over four years, and losses have occurred infrequently. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Group does not have a unified policy for management of credit risk in place. Due to significant differences in operations at different business units specific credit policies are developed at the level of operational companies. Each of the operating companies has established procedures in place to review and collect outstanding receivables. New customers, as well as customers with significant outstanding and overdue balances are reviewed on a regular basis and resulting actions are put in place. All companies involved in the extraction and production of building materials have in place credit control procedures which require them to cancel despatching goods in case of the absence of a signed contract, previous fail to pay or previous violations of contract conditions. Also certain limits for the accounts receivable are established for particular customers.

The "LSR. Real Estate" operating segment the Group is not exposed to significant credit risk as most customers are individuals and legal title on premises sold under share participation agreements is transferred to the customers upon full payment.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of contract assets, trade and other receivables and investments. This allowance represents a specific loss component that relates to individually significant exposures.

(ii) Investments

The Group does not invest any of its assets in traded securities. The Group limits its exposure to credit risk by investing in credit notes of trade counterparties (customers and suppliers of the Group) that have an appropriate reputation in the market. Management does not consider that any of the counterparties may not perform their obligations.

(iii) Guarantees

As at 31 December 2017 guarantees made to third parties were RUB 121 million (31 December 2016: RUB 2,528 million; 31 December 2015: RUB 3,525 million; 1 January 2015: RUB 13,130 million).

Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

| mln RUB | Carrying amount | | | | | |
|-------------------------------------|------------------|---|---|---|--|--|
| | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) | | |
| Available-for-sale financial assets | 28 | 28 | 27 | 2 | | |
| Loans and receivables | 9,680 | 7,463 | 6,229 | 13,944 | | |
| Cash and cash equivalents | 29,713 | 25,630 | 20,434 | 25,278 | | |
| | 39,421 | 33,121 | 26,690 | 39,224 | | |

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

| mln RUB | Carrying amount | | | | |
|---------------------|------------------|---|---|---|--|
| | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) | |
| Domestic | 4,072 | 2,984 | 1,840 | 2,081 | |
| Euro-zone countries | 47 | 45 | 64 | 96 | |
| Other CIS countries | 5 | 5 | 10 | 10 | |
| | 4,124 | 3,034 | 1,914 | 2,187 | |

The Group's most significant trade debtor St. Petersburg Property Relations Committee accounts for RUB 1,265 million of the trade receivables carrying amount at 31 December 2017 (31 December 2016: IC IÇTAŞ INŞAAT SANAYI VE TICARET A.Ş RUB 237 million; 31 December 2015: OOO "Potential" RUB 289 million; 1 January 2015: OOO "SDM-Stroytech": RUB 111 million).

The total amount of impaired trade receivables at the reporting date was RUB 59 million (31 December 2016: RUB 233 million; 31 December 2015: RUB 287 million, 1 January 2015: RUB 192 million).

The ageing of trade receivables at the reporting date was:

| mln RUB | Gross 31 December 2017 | Impairment 31 December 2017 | Gross 31 December 2016 | Impairment 31 December 2016 | Gross 31 December 2015 | Impairment 31 December 2015 | Gross 1 January 2015 | Impairment 1 January 2015 |
|------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|----------------------------|---------------------------------|
| _ | | 2017 | | 2010 | | 2013 | | 2015 |
| Not past due | 3,714 | - | 718 | - | 1,000 | - | 1,111 | - |
| Past due 0-30 days | 305 | - | 476 | - | 475 | - | 582 | (1) |
| Past due 31-180 days | 110 | (9) | 473 | (5) | 311 | (17) | 405 | (12) |
| Past due more than 180 | | | | | | | | |
| days | 54 | (50) | 600 | (228) | 415 | (270) | 281 | (179) |
| | 4,183 | (59) | 2,267 | (233) | 2,201 | (287) | 2,379 | (192) |

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

| mln RUB | 2017 | 2016 | 2015 |
|------------------------|-------|-------|-------|
| Balance at 1 January | (233) | (287) | (192) |
| Impairment reversal | 174 | 54 | (95) |
| Balance at 31 December | (59) | (233) | (287) |

The impairment loss at 31 December 2017 relates to several customers that have indicated that they are not expecting to be able to pay their outstanding balances, mainly due to economic circumstances. The Group believes that the unimpaired amounts that are past due by more than 30 days are still collectible, based on historic payment behaviour and internal analysis on the underlying customers' credit ratings.

The movement in the allowance for impairment in respect of contract assets, advances paid and other receivables during the year was as follows:

| mln RUB | 2017 | 2016 | 2015 |
|------------------------|-------|-------|-------|
| Balance at 1 January | (816) | (760) | (618) |
| Impairment reversal | 447 | (56) | (142) |
| Balance at 31 December | (369) | (816) | (760) |

(c) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group uses cash flow budgets which are prepared for each year and quarter to forecast potential liquidity deficit and identify sources of covering that deficit. As at 31 December 2017 the Group's undrawn credit facilities amount is RUB 26,196 million (31 December 2016: RUB 15,174 million; 31 December 2015: RUB 8,623 million; 1 January 2015: RUB 11,550 million). Interest would be payable at the rate of 8.50% to 12.94%.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements. It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

31 December 2017 Average interest rate

| | | | Less than | | Over | |
|--------------------|-----------------|-----------|-----------|-----------|---------|---------|
| mln RUB | Contractual | Effective | 1 year | 1-5 years | 5 years | Total |
| Secured bank loa | ns: | | | | | |
| RUB* | 2.50% - 11.00% | 9.67% | 2,361 | 19,105 | 187 | 21,653 |
| Unsecured bank l | oans: | | | | | |
| RUB* | 7.33% - 9.80% | 8.46% | 2,200 | 33,870 | - | 36,070 |
| Unsecured other | loans: | | | | | |
| RUB* | 0.00% - 10.50% | 3.02% | 14 | - | - | 14 |
| Unsecured bond i | issues: | | | | | |
| RUB* | 9.00%-10.75% | 9.80% | - | 15,000 | - | 15,000 |
| Finance lease liab | oilities | | | | | |
| RUB* | 11.81% - 21.24% | 13.38% | 39 | 10 | - | 49 |
| Trade and other p | oayables | | 19,563 | 11,993 | - | 31,556 |
| Future interests** | k | | 7,874 | 11,256 | 343 | 19,473 |
| Guarantees*** | | | 121 | - | - | 121 |
| | | | 32,172 | 91,234 | 530 | 123,936 |

^{*}Fixed rate

^{**} Future interests contain not charged, expected interests. Future interests do not reflect current payables of the Group. Future interests are calculated based on current credit facilities, which the Group had on 31 December 2017.

^{***} Guarantees contain guarantees made to third parties. Guarantees do not reflect current payables of the Group.

31 December 2016

Average interest rate

| | | | Less than | | Over | |
|-------------------|------------------|-----------|-----------|-----------|---------|---------|
| mln RUB | Contractual | Effective | 1 year | 1-5 years | 5 years | Total |
| Secured bank loa | ans: | | | | | |
| RUB* | 2.50% - 15.00% | 11.60% | 5,377 | 14,987 | - | 20,364 |
| Unsecured bank | loans: | | | | | |
| RUB* | 9.46% - 12.00% | 10.37% | 3,586 | 25,285 | - | 28,871 |
| RUB | CBR rate + 1.79% | 11.79% | - | 1,341 | - | 1,341 |
| Unsecured other | loans: | | | | | |
| RUB* | 0.00% - 10.50% | 3.02% | 14 | - | - | 14 |
| Unsecured bond | issues: | | | | | |
| RUB* | 0.10%-10.75% | 10.75% | - | 5,000 | - | 5,000 |
| Finance lease lia | bilities | | | | | |
| RUB* | 11.81% - 21.24% | 13.27% | 52 | 53 | - | 105 |
| Trade and other | payables | - | 17,310 | 17,906 | - | 35,216 |
| Future interests* | * | - | 7,050 | 10,029 | - | 17,079 |
| Guarantees*** | | - | 2,528 | - | - | 2,528 |
| | | | 35,917 | 74,601 | - | 110,518 |

^{*}Fixed rate

^{**} Future interests contain not charged, expected interests. Future interests do not reflect current payables of the Group. Future interests are calculated based on current credit facilities, which the Group had on 31 December 2016.

^{***} Guarantees contain guarantees made to third parties. Guarantees do not reflect current payables of the Group.

31 December 2015 Average interest rate

| | | Less than | | Over | |
|-----------------|--|---------------------|--|--|---|
| Contractual | Effective | 1 year | 1-5 years | 5 years | Total |
| ns: | | | | | |
| 2.00% - 12.18% | 10.41% | 4,162 | 9,898 | 459 | 14,519 |
| oans: | | | | | |
| 12.22% - 14.00% | 13.26% | 5,735 | 11,442 | - | 17,177 |
| loans: | | | | | |
| 0.00% - 10.50% | 3.19% | 14 | - | - | 14 |
| issues: | | | | | |
| 0.10% - 10.15% | 9.44% | 1,154 | - | - | 1,154 |
| oilities | | | | | |
| 12.84% - 14.14% | 13.23% | 48 | 104 | - | 152 |
| 21.99% - 23.00% | 22.08% | 1 | 1 | - | 2 |
| payables | - | 12,553 | 13,670 | - | 26,223 |
| k | - | 4,866 | 6,774 | 23 | 11,663 |
| | - | 3,525 | - | - | 3,525 |
| | | 32,058 | 41,889 | 482 | 74,429 |
| | ns: 2.00% - 12.18% loans: 12.22% - 14.00% loans: 0.00% - 10.50% issues: 0.10% - 10.15% polities 12.84% - 14.14% | ns: 2.00% - 12.18% | Contractual Effective 1 year ns: 2.00% - 12.18% 10.41% 4,162 doans: 12.22% - 14.00% 13.26% 5,735 loans: 0.00% - 10.50% 3.19% 14 issues: 0.10% - 10.15% 9.44% 1,154 oilities 12.84% - 14.14% 13.23% 48 21.99% - 23.00% 22.08% 1 oayables - 12,553 - 4,866 - 3,525 | Contractual Effective 1 year 1-5 years ns: 2.00% - 12.18% 10.41% 4,162 9,898 doans: 12.22% - 14.00% 13.26% 5,735 11,442 loans: 0.00% - 10.50% 3.19% 14 - issues: 0.10% - 10.15% 9.44% 1,154 - oilities 12.84% - 14.14% 13.23% 48 104 21.99% - 23.00% 22.08% 1 1 oayables - 12,553 13,670 * - 4,866 6,774 - 3,525 - | Contractual Effective 1 year 1-5 years 5 years ns: 2.00% - 12.18% 10.41% 4,162 9,898 459 doans: 12.22% - 14.00% 13.26% 5,735 11,442 - loans: 0.00% - 10.50% 3.19% 14 - - 0.10% - 10.15% 9.44% 1,154 - - oilities 12.84% - 14.14% 13.23% 48 104 - 21.99% - 23.00% 22.08% 1 1 - payables - 12,553 13,670 - - 4,866 6,774 23 - 3,525 - - |

^{*}Fixed rate

^{**} Future interests contain not charged, expected interests. Future interests do not reflect current payables of the Group. Future interests are calculated based on current credit facilities, which the Group had on 31 December 2015.

^{***} Guarantees contain guarantees made to third parties. Guarantees do not reflect current payables of the Group.

1 January 2015 Average interest rate

| Contractual | Effective | Less than | 1.5 years | Over 5 years | Total |
|-----------------|---|--|---|--|--|
| · | Effective | | 1-5 years | | 1000 |
| 115. | | | | | |
| 2.00% - 11.65% | 8.77% | 2,089 | 8,672 | 927 | 11,688 |
| oans: | | | | | |
| 8.90% - 22.40% | 16.21% | 4,500 | 7,950 | - | 12,450 |
| loans: | | | | | |
| 0.00% - 8.25% | 0.04% | 2 | - | - | 2 |
| issues: | | | | | |
| 0.10% - 10.15% | 10.09% | 2,015 | 1,002 | - | 3,017 |
| oilities | | | | | |
| 12.81% - 14.10% | 12.31% | 45 | 159 | - | 204 |
| 21.99% - 23.00% | 22.18% | 3 | 3 | - | 6 |
| payables | - | 10,048 | 16,658 | - | 26,706 |
| * | - | 2,943 | 2,264 | 46 | 5,253 |
| | - | 12,865 | 265 | - | 13,130 |
| | | 34,510 | 36,973 | 973 | 72,456 |
| | loans: 8.90% - 22.40% loans: 0.00% - 8.25% issues: 0.10% - 10.15% bilities 12.81% - 14.10% | ns: 2.00% - 11.65% 8.77% loans: 8.90% - 22.40% 16.21% loans: 0.00% - 8.25% 0.04% issues: 0.10% - 10.15% 10.09% bilities 12.81% - 14.10% 12.31% 21.99% - 23.00% 22.18% bayables - | Contractual Effective 1 year ns: 2.00% - 11.65% 8.77% 2,089 loans: 8.90% - 22.40% 16.21% 4,500 loans: 0.00% - 8.25% 0.04% 2 issues: 0.10% - 10.15% 10.09% 2,015 bilities 12.81% - 14.10% 12.31% 45 21.99% - 23.00% 22.18% 3 ayayables - 10,048 * - 2,943 - 12,865 | Contractual Effective 1 year 1-5 years ns: 2.00% - 11.65% 8.77% 2,089 8,672 loans: 8.90% - 22.40% 16.21% 4,500 7,950 loans: 0.00% - 8.25% 0.04% 2 - issues: 0.10% - 10.15% 10.09% 2,015 1,002 bilities 12.81% - 14.10% 12.31% 45 159 21.99% - 23.00% 22.18% 3 3 ayayables - 10,048 16,658 * - 2,943 2,264 - 12,865 265 | Contractual Effective 1 year 1-5 years 5 years ns: 2.00% - 11.65% 8.77% 2,089 8,672 927 doans: 8.90% - 22.40% 16.21% 4,500 7,950 - loans: 0.00% - 8.25% 0.04% 2 - - issues: 0.10% - 10.15% 10.09% 2,015 1,002 - oilities 12.81% - 14.10% 12.31% 45 159 - 21.99% - 23.00% 22.18% 3 3 - oayables - 10,048 16,658 - * - 2,943 2,264 46 - 12,865 265 - |

^{*}Fixed rate

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Group is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of Group entities, primarily the Russian Rouble (RUB), but also EUR and Ukrainian Hryvna (UAH). The currencies in which these transactions primarily are denominated in EUR and USD.

Interest on borrowings is denominated in currencies that match the cash flows generated by the underlying operations of the Group, primarily RUB. This provides an economic hedge and no derivatives are entered into.

^{**} Future interests contain non-chargeable, expected interests. Future interests do not reflect current payables of the Company. Future interests are calculated based on current facilities of crediting process, which the Company had on 1 January 2015.

^{***} Guarantees contain guarantees made to third parties. Guarantees do not reflect current payables of the Company.

Exposure to currency risk

The Group's exposure to currency risk was based on the following principal amounts:

| EUR-denominated | USD-denominated |
|------------------------|---|
| 227 | 205 |
| (39) | (7) |
| 188 | 198 |
| EUR-denominated | USD-denominated |
| 259 | 1 |
| (7) | (419) |
| 252 | (418) |
| EUR-denominated | USD-denominated |
| 471 | 52 |
| (14) | (5) |
| 457 | 47 |
| EUR-denominated | USD-denominated |
| 248 | 1,140 |
| (11) | (35) |
| 237 | 1,105 |
| | 227 (39) 188 EUR-denominated 259 (7) 252 EUR-denominated 471 (14) 457 EUR-denominated 248 (11) |

The following significant exchange rates applied during the year:

| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2014 |
|--------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | RUB | RUB | RUB | RUB |
| 1 USD equals | 57.6002 | 60.6569 | 72.8827 | 56.2584 |
| 1 EUR equals | 68.8668 | 63.8111 | 79.6972 | 68.3427 |
| 1 UAH equals | 2.0496 | 2.2383 | 3.0463 | 3.5564 |

Sensitivity analysis

A 10.00% strengthening of RUB against the above currencies would have decreased profit by RUB 39 million. A 10.00% weakening of the RUB against the above currencies would have the equal but opposite effect on the basis that all other variables remain constant.

(ii) Interest rate risk

Changes in interest rates impact primarily loans and borrowings by changing either their fair value (fixed rate debt) or their future cash flows (variable rate debt). Management does not have a formal policy of determining how much of the Group's exposure should be to fixed or variable rates. However, at the time of raising new loans or borrowings management uses its judgment to decide whether it believes that a fixed or variable rate would be more favourable to the Group over the expected year until maturity.

Profile

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

| mln RUB | Carrying amount | | | | | | | |
|---------------------------|------------------|------------------|------------------|-------------------|--|--|--|--|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | | | | |
| Fixed rate instruments | | | | | | | | |
| Financial assets | 924 | 2,055 | 112 | 2,526 | | | | |
| Financial liabilities | (72,786) | (54,354) | (33,018) | (27,367) | | | | |
| | (71,862) | (52,299) | (32,906) | (24,841) | | | | |
| Variable rate instruments | | | | | | | | |
| Financial liabilities | | (1,341) | | | | | | |

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss and other comprehensive income, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore a change in interest rates at the reporting date would not affect the statement of profit or loss and other comprehensive income.

(e) Fair values versus carrying amounts

The fair value of unquoted equity investments is discussed in note 4. In other cases management believes that the fair value of its financial assets and liabilities approximates their carrying amounts except for loans.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

| 31 December 2017 | Note | Carrying | | Fair value | |
|---|----------------|-----------------------------|-----------------------------|-----------------------|-----------------------------|
| mln RUB | | amount | Level 1 | Level 2 | Total |
| Financial assets | | | | | |
| Available-for-sale financial assets | 15 | 28 | - | 28 | 28 |
| Loans and receivables | | 9,680 | - | 9,680 | 9,680 |
| Cash and cash equivalents | 19 | 29,713 | 29,713 | - | 29,713 |
| | | 39,421 | 29,713 | 9,708 | 39,421 |
| Financial liabilities | | | | | |
| Secured bank loans | 22 | (21,653) | - | (22,050) | (22,050) |
| Unsecured bank loans | 22 | (36,070) | - | (35,838) | (35,838) |
| Unsecured other loans | 22 | (14) | - | (13) | (13) |
| Unsecured bond issues | 22 | (15,000) | (15,377) | - | (15,377) |
| Trade and other payables | 24 | (31,556) | - | (31,556) | (31,556) |
| Finance lease liabilities | 22 | (49) | <u>-</u> | (49) | (49) |
| | | (104,342) | (15,377) | (89,506) | (104,883) |
| 31 December 2016 (as recalculated) | Note | Carrying | Land 1 | Fair value Level 2 | Tatal |
| mln RUB | | amount | Level 1 | Level 2 | Total |
| Financial assets Available-for-sale financial assets | 15 | 28 | | 28 | 28 |
| Loans and receivables | 13 | 7,463 | - | 7,463 | 7,463 |
| Cash and cash equivalents | 19 | 25,630 | 25,630 | 7,403 | 25,630 |
| Cash and Cash equivalents | 17 | 33,121 | 25,630 | 7,491 | 33,121 |
| Financial liabilities | | 33,121 | 23,030 | 7,491 | 33,121 |
| Secured bank loans | 22 | | | (20.545) | |
| | | (20.264) | | | (20 645) |
| I I | 22 | (20,364) | - | (20,645) | (20,645) |
| Unsecured bank loans | 22 | (30,212) | - | (29,936) | (29,936) |
| Unsecured other loans | 22 22 | (30,212) (14) | - (4.066) | , , , | (29,936) (13) |
| Unsecured other loans Unsecured bond issues | 22 22 22 | (30,212) (14) (5,000) | (4,966) | (29,936) (13) | (29,936) (13) (4,966) |
| Unsecured other loans | 22 22 | (30,212) (14) | - - - (4,966) - | (29,936) | (29,936) (13) |

(90,911)

(90,881)

(85,915)

(4,966)

| 31 December 2015 (as recalculated) | Note | Carrying | | Fair value | |
|---------------------------------------|------|----------|----------|------------|----------|
| mln RUB | | amount | Level 1 | Level 2 | Total |
| Financial assets | | | | | _ |
| Available-for-sale financial assets | 15 | 27 | - | 27 | 27 |
| Loans and receivables | | 6,229 | - | 6,229 | 6,229 |
| Cash and cash equivalents | 19 | 20,434 | 20,434 | <u>-</u> | 20,434 |
| | | 26,690 | 20,434 | 6,256 | 26,690 |
| Financial liabilities | | | | | |
| Secured bank loans | 22 | (14,519) | - | (13,700) | (13,700) |
| Unsecured bank loans | 22 | (17,177) | - | (16,924) | (16,924) |
| Unsecured other loans | 22 | (14) | - | (13) | (13) |
| Unsecured bond issues | 22 | (1,154) | (1,104) | - | (1,104) |
| Trade and other payables | 24 | (26,223) | - | (26,223) | (26,223) |
| Finance lease liabilities | 22 | (154) | <u>-</u> | (154) | (154) |
| | | (59,241) | (1,104) | (57,014) | (58,118) |

| 1 January 2015 (as recalculated) | Note | Comming | | Fair value | |
|-------------------------------------|------|-----------------|---------|------------|----------|
| mln RUB | | Carrying amount | Level 1 | Level 2 | Total |
| Financial assets | | | | | _ |
| Available-for-sale financial assets | 15 | 2 | - | 2 | 2 |
| Loans and receivables | | 13,944 | - | 13,944 | 13,944 |
| Cash and cash equivalents | 19 | 25,278 | 25,278 | | 25,278 |
| | | 39,224 | 25,278 | 13,946 | 39,224 |
| Financial liabilities | | | · | | |
| Secured bank loans | 22 | (11,688) | - | (9,552) | (9,552) |
| Unsecured bank loans | 22 | (12,450) | - | (12,281) | (12,281) |
| Unsecured other loans | 22 | (2) | - | (2) | (2) |
| Unsecured bond issues | 22 | (3,017) | (2,752) | - | (2,752) |
| Trade and other payables | 24 | (26,706) | - | (26,706) | (26,706) |
| Finance lease liabilities | 22 | (210) | | (210) | (210) |
| | | (54,073) | (2,752) | (48,751) | (51,503) |

The interest rates used to discount estimated cash flows, where applicable, are based on incremental borrowing rates, available for the Group as at:

| 31 Decembe 2017 | | 31 December 2016 | 31 December 2015 | 1 January 2015 | |
|----------------------|-----------------|------------------|------------------|-------------------|--|
| Loans and borrowings | 2.53% - 8.91% | 3.01% - 10.96% | 4.75% - 13.78% | 7.83% - 18.28% | |
| Leases | 11.81% - 21.24% | 11.81% - 21.24% | 12.84% - 23.00% | 12.81% - 23.00% | |

(f) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of the transactions;
- requirements for the reconciliation and monitoring of the transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessments of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

Compliance with Group standards is supported by a programme of periodic reviews undertaken by Internal Audit. The results of Internal Audit reviews are discussed with the management of the business unit, to which they relate, with summaries submitted to the Audit Committee and senior management of the Group.

(g) Capital management

The Group has no formal policy for capital management but management seeks to maintain a sufficient capital base for meeting the Group's operational and strategic needs, and to maintain confidence of market participants. This is achieved with efficient cash management, constant monitoring of Group's revenues and profit, and long-term investment plans mainly financed by the Group's operating cash flows. With these measures the Group aims for steady profits growth.

The Group's liabilities to adjusted capital ratio at the end of the reporting year were as follows:

| mln RUB | 31 December 2017 | 31 December 2016 (as recalculated) | 31 December 2015 (as recalculated) | 1 January 2015 (as recalculated) |
|---|---------------------|--|--|--|
| Total liabilities | 173,863 | 183,444 | 142,279 | 136,069 |
| Less: cash and cash equivalents Net liabilities | (29,713) 144,150 | (25,630) 157,814 | (20,434) 121,845 | (25,278) 110,791 |
| Total equity Net liabilities to capital ratio | 77,689 | 68,459 | 67,994 | 65,829 |

26 Operating leases

Non-cancellable operating lease rentals are payable as follows:

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | |
|----------------------------|------------------|------------------|------------------|-------------------|--|
| Less than one year | 1,892 | 2,076 | 1,349 | 330 | |
| Between one and five years | 1,285 | 1,188 | 2,162 | 1,152 | |
| More than five years | 2,701 | 2,774 | 7,271 | 7,926 | |
| | 5,878 | 6,038 | 10,782 | 9,408 | |

The Group leases a number of land plots under operating leases. The leases typically vary from an initial period of four to forty nine years, with an option to renew the lease after that date. Lease payments are usually fixed.

For the production entities lease payments are expensed as incurred, while for the real estate construction entities lease payments are capitalised to the construction costs of the properties, located on the respective land plots. The year ended 31 December 2017 an amount of RUB 178 million was recognised as an expense in the statement of profit or loss and other comprehensive income in respect of non-cancellable operating leases. An amount of RUB 2,206 million was capitalized to the construction cost of the properties, located on the respective land plots.

27 Commitments

At 31 December 2017, the Group was committed to purchase property, plant and equipment for approximately RUB 87 million net of VAT (31 December 2016: nil; 31 December 2015: RUB 24 million; 1 January 2015: RUB 58 million).

28 Contingencies

(a) Insurance

The insurance industry in the Russian Federation is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its plant facilities, business interruption, or third party liability in respect of property or environmental damage arising from accidents on Group property or relating to Group operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on the Group's operations and financial position.

(b) Litigation

Existing litigations include a number of small claims relating to purchases from domestic customers. Based on experience in resolving such claims, management believes that they will be settled without significant cost to the Group. Accordingly, no provision has been made for such amounts.

(c) Taxation contingencies

The taxation system in the Russian Federation is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

These circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

The Group companies entered into transactions involving other Group companies at prices which management believed were consistent with applicable tax law. However, based on the uncertainty of legislation, the tax authorities could take a different position and attempt to assess additional tax and interest. The potential amount of such assessment cannot be reasonably estimated based on the uncertainty of transfer pricing rules, but could be significant. Management has not made any provision because it believes there will be no outflow of funds relating to any such assessment.

(d) Environmental liabilities

The Group is engaged in dredging sand from the sea bed and quarrying sand in the 7 areas. There is no liability to perform any restoration work in relation to the sea bed after the dredging is complete.

The Group is engaged in crushed stone production in the 6 areas and extraction of clay in 2 areas.

According to existing legislation and the terms of licenses obtained by the Group, there is a liability for the Group to restore these sites when quarrying is complete. In case the planned restoration costs can be identified before the quarrying is completed and the licence is used, the reserve for restoration is recognized.

The costs associated with restoration cannot be determined if, in accordance with existing licences on crushed stone production, the methods of restoration and its cost will be determined in the future. In this case, the reserve for restoration is not recognized in the Consolidated Financial Statements.

In 2018 one licence for sand quarrying expires, but is planned to be prolonged. It is planned that quarrying of the remaining 14 areas will be completed after 2020.

29 Related party transactions

(a) Control relationships

The Company is ultimately controlled by Andrey Molchanov.

(b) Transactions with management and close family members

The management and their close family members control 5.49% of the voting shares of the Group. (31 December 2016: 5.00%; 31 December 2015: 5.00%).

(i) Management remuneration

Key management received the following remuneration during the year, which is included in personnel costs (refer to note 9):

| mln RUB | 31 December 2017 | 31 December 2016 | 31 December 2015 | |
|----------------------|------------------|------------------|------------------|--|
| Salaries and bonuses | 1,208 | 988 | 801 | |

(ii) Other transactions with management and close family members

| mln RUB | Transa | action value year e | nded | Outstanding balance | | | |
|----------------------------|------------------|---------------------|------------------|---------------------|------------------|------------------|-------------------|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
| Sale of goods and services | 7 | - | 63 | 11 | (4) | (7) | 27 |
| Sale of shares | 1,483 | - | - | 1,483 | - | - | - |

As at 31 December 2017 there were no loans to executive directors (31 December 2016: nil; 31 December 2015: nil; 1 January 2015: RUB 1 million).

(c) Transactions with other related parties

The Group's other related party transactions are disclosed below:

(i) Revenue

| mln RUB | Trans | saction value year e | nded | | Outstandin | ng balance | |
|--|------------------|----------------------|------------------|------------------|------------------|------------------|-------------------|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
| Sale of goods and services provided to: | | · | | | | | |
| Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners or persons acting on their behalf | 82 | 43 | 35 | 54 | 45 | 46 | 32 |
| Companies significantly influenced by the Group key management | 15 | 19 | <u> </u> | 42 | 123 | <u> </u> | <u>-</u> |
| | 97 | 62 | 35 | 96 | 168 | 46 | 32 |

All outstanding balances with related parties are to be settled in cash within the 12-month of the balance sheet date. None of the balances is secured.

(ii) Expenses and capital expenditures

| mln RUB | Trans | saction value year e | nded | | Outstanding balance 31 December 31 December 2016 2015 | | |
|--|------------------|----------------------|------------------|------------------|---|-----|-------------------|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | | | 1 January 2015 |
| Purchase of goods and services from: | | | | | | | |
| Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners or persons acting on their behalf | 106 | 41 | 431 | (2) | (1) | (2) | 121 |
| Companies significantly influenced by the Group key management | 57 | 354 | - | (8) | (89) | - | - |
| _ | 163 | 395 | 431 | (10) | (90) | (2) | 121 |

All outstanding balances with related parties are to be settled in cash within the 12-month of the balance sheet date. None of the balances are secured.

Other expenses to companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners as at 31 December 2017 amounts to RUB 91 million (other expenses at 31 December 2016: RUB 134 million; 31 December 2015: RUB 94 million). Outstanding balance – nil (31 December 2016: RUB 2 million; 31 December 2015: nil; 1 January 2015: nil).

(iii) Loans

| Dounts | | | | | | | |
|--|------------------|-----------------------|------------------|------------------|---------------------|------------------|-------------------|
| mln RUB | Trans | saction value year ei | nded | | Outstand | ing balance | |
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
| Loans received (included into unsecured other loans – refer to note 22): Beneficial owner and companies controlled | | | | | | | |
| or significantly influenced by or on behalf of the Group's ultimate beneficial owners or | | | 24 | 12 | 12 | 12 | |
| persons acting on their behalf | <u>-</u> | | 24 | 12 12 | 12 12 | 12 | |
| mln RUB | Tran | saction value year e | nded | | Outstanding balance | | |
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 |
| Loans given (included into other investments – originated loans category–refer to note 15): | | | | | | | |
| Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners or | | | | | | | |
| persons acting on their behalf Companies significantly influenced by the | 1,011 | 1,046 | 72 | 196 | 1,025 | - | 2,200 |
| Group key management | <u> </u> | 47 | | 111 | 111 | | <u> </u> |
| | 1,011 | 1,093 | 72 | 307 | 1,136 | - | 2,200 |

| mln RUB | Transa | action value year en | ded | Outstanding balance | | | | |
|---|------------------|----------------------|------------------|---------------------|------------------|------------------|----------------|--|
| | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | |
| Interest receivable (included into other receivables): Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners or | | | | | | | | |
| persons acting on their behalf Companies significantly influenced by the | 65 | 44 | 1 | 12 | 44 | - | 10 | |
| Group key management | 9 | 7 | | 17 | | | | |
| | 74 | 51 | 1 | 29 | 44 | | 10 | |

(iv) Transactions with shares / promissory notes

| mln RUB | Transaction value year ended | | | Outstanding balance | | | | |
|---|------------------------------|------------------|------------------|---------------------|------------------|------------------|----------------|--|
| Purchase of shares/promissory notes from | 31 December 2017 | 31 December 2016 | 31 December 2015 | 31 December 2017 | 31 December 2016 | 31 December 2015 | 1 January 2015 | |
| Beneficial owner and companies controlled | | | | | | | | |
| or significantly influenced by or on behalf of, | | | | | | | | |
| the Group's ultimate beneficial owners or | | | | | | | | |
| persons acting on their behalf | - | - | 2,257 | 21 | 21 | - | - | |
| Companies significantly influenced by the | | <i>c</i> 1 | | | | | | |
| Group key management | | 61 | | 61 | 61 | | | |
| - | | 61 | 2,257 | 82 | 82 | | | |

Above transaction of 2015 relates to purchase of shares, which represents purchase of lease rights of land plot.

Subsidiaries 30

| Entity | Country of incorporation | Ownership/ voting interest 31 December 2017 | Ownership/ voting interest 31 December 2016 | Ownership/ voting interest 31 December 2015 | Ownership/ voting interest 1 January 2015 |
|---|--------------------------|---|---|---|---|
| JOINT-STOCK COMPANY | | | | | |
| "CONSTRUCTION | | | | | |
| CORPORATION "REVIVAL OF | | | | | |
| SAINT-PETERSBURG" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "LSR.Nedvizimost-SZ" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| AO "LSR.Zelezobeton-SZ" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "LSR.Stroitelstvo-SZ" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| AO "LSR.Krany-SZ" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| AO "LSR.Nedvizimost-M" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| LSR. Wall Materials Ltd | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| LLC "AEROC" | Ukraine | 100.00% | 100.00% | 100.00% | 100.00% |
| AO "Industrial Leasing" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "MSR-Butovo" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| Limited Liability Company Smolniy | | 100 000 | 100.000 | 100 000 | 100.00** |
| District | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| LSR Europe GmbH | Germany | 100.00% | 100.00% | 100.00% | 100.00% |
| S&G Development Partners Objekt | C | 00.600/ | | | |
| Leipzig GmbH & Co KG | Germany | 99.60% | - | - | - |
| Max-Josephs-Hohe Immobilien und Projektentwicklungs GmbH | Germany | 94.80% | 94.80% | 94.80% | 94.80% |
| LSR - Vermögensverwaltungs GmbH | Germany | 100.00% | 100.00% | 85.00% | 85.00% |
| Oefelestraße | Germany | 100.0070 | 100.0070 | 83.0070 | 65.00% |
| Projektentwicklungsgesellschaft mbH | | | | | |
| & Co. KG** | Germany | _ | 100.00% | 85.00% | 85.00% |
| Projektgesellschaft Bayerstraße 79 | Germany | | 100.0070 | 03.0070 | 03.0070 |
| mbH | Germany | 80.00% | 80.00% | 80.00% | 80.00% |
| Aignerstraße | | | | | |
| Projektentwicklungsgesellschaft mbH | Germany | 100.00% | 100.00% | 100.00% | 100.00% |
| Kirchenstraße Verwaltungs GmbH | Germany | 100.00% | 100.00% | - | - |
| Kirchenstraße Projektentwicklungs | • | | | | |
| GmbH & Co. KG | Germany | 100.00% | 100.00% | - | - |
| Zu Hause auf Zeit Landshut GmbH | Germany | 100.00% | - | - | - |
| JSC "A Plus Estate" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OAO "Stroicorporatciya" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| AO MTO "ARHPROEKT"* | Russia | 25.00% | 25.00% | 25.00% | 25.00% |
| OOO "Velikan - XXI vek" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| Lsr Group Ltd | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| LSR.Construction-Urals Ltd | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| AO "LSR.Nedvizimost-Ural" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "Uralscheben" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| PJSC "AEROC OBUCHOW" OOO "LSR.Stroitelstvo-M" | Ukraine Russia | 97.36% 100.00% | 97.36% 100.00% | 97.36% 100.00% | 97.36% 100.00% |
| OOO "LSR.Strotteistvo-ivi OOO "LSR-Stroy" | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| Limited Liability Company | Kussia | 100.0070 | 100.0070 | 100.00% | 100.0070 |
| "KUZZhBI"** | Russia | _ | 100.00% | 100.00% | 100.00% |
| AO "LSR. Bazovye" | | 100.000/ | | | |
| - | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "Kamenskoe-3" OOO "Landshaft" | Russia | 100.00% 100.00% | 100.00% 100.00% | 100.00% | 100.00% |
| OOO ''Zagorodnaya, 9'' | Russia Russia | 99.99% | 99.99% | 100.00% 99.99% | 100.00% 99.99% |
| OOO 'Zagorodnaya, 9 OOO "Royal Gardens Hotel"** | Russia | JJ.JJ70 - | 100.00% | 100.00% | 100.00% |
| "LSR. Object-M" Ltd | Russia | 100.00% | 100.00% | 100.00% | 100.00% |
| OOO "Oblastnye proekty"* | Russia | 49.00% | 49.00% | 100.00% | - |
| LLC "Sanatorium Dunes"* | Russia | 49.00% | 49.00% | 100.00% | - |
| OAO "Zavod ZhBI-6" | Russia | 59.11% | 59.11% | 59.11% | - |
| * | | | | | |

| Entity | Country of incorporation | Ownership/ voting interest 31 December 2017 | Ownership/ voting interest 31 December 2016 | Ownership/ voting interest 31 December 2015 | Ownership/ voting interest 1 January 2015 |
|---|--------------------------|---|---|---|---|
| "LSR. Real Estate" Ltd | Russia | 100.00% | 100.00% | 100.00% | - |
| OOO "RAZVITIE" | Russia | 50.00% | 50.00% | 50.00% | _ |
| OOO "LSR. Beton" | Russia | 100.00% | 100.00% | - | _ |
| OOO "ZhBI-1" | Russia | 100.00% | 100.00% | - | - |
| OOO "Naziya" | Russia | 100.00% | 100.00% | - | - |
| AO "Tsementnyy Elevator" | Russia | 100.00% | _ | 98.27% | 98.18% |
| OOO "Arkon" | Russia | 100.00% | _ | _ | _ |
| Saargemunder Straße Wohnbau GmbH & Co.KG*** | Germany | - | - | 70.00% | 70.00% |
| OOO "SPB GDC "YUNA"*** | Russia | _ | _ | 100.00% | 100.00% |
| Bereiteranger Projektentwicklungs GmbH & Co KG**** | Germany | - | - | _ | 100.00% |
| OOO "Ravan"**** | Russia | _ | _ | 100.00% | _ |
| OOO "Oktyabrskaya, 42"**** | Russia | _ | _ | 100.00% | 100.00% |
| OOO "LSR.Stenovye-M"**** | Russia | _ | _ | 100.00% | 100.00% |
| OAO "LSR"**** * | Russia | - | - | - | 100.00% |
| Limited Liability Company "AvtoKomBalt"****** | Russia | - | - | - | 100.00% |
| Bereiteranger Vermogensverwaltungs GmbH***** | Germany | - | - | - | 100.00% |
| Saargemunder Straße Wohnbau Beteiligungs-GmbH***** | Germany | - | - | - | 70.00% |
| OOO "BaltStroyKomplekt"***** * | Russia | _ | _ | _ | 100.00% |
| OOO "LSR. Bazovye-M"**** ** | Russia | _ | _ | 100.00% | 100.00% |
| mysuithome Munchen GmbH | Germany | - | - | - | 70.00% |

^{*} The Group retained de facto control.

^{**} Not significant subsidiaries liquidated during the year ended 31 December 2017.

^{***} Not significant subsidiaries liquidated during the year ended 31 December 2016.

^{****} Not significant subsidiaries liquidated during the year ended 31 December 2015.

^{*****} Subsidiaries merged to the Group companies during the year ended 31 December 2016.

^{**** *} Subsidiaries merged to the Group companies during the year ended 31 December 2015.

^{**** **} Not significant subsidiaries disposed to third or related parties during the year ended 31 December 2016.

^{*****} Not significant subsidiaries disposed to third parties during the year ended

³¹ December 2015.

31 Events subsequent to the reporting date

(a) Financing events

On the 26 February 2018 one of the Group subsidiaries repaid non-revolving credit line amount RUB 1,600 million in PJSC "Sberbank". The total amount of non-revolving credit line was limited to RUB 3,500 million.

(b) Operating events

There were no operating events subsequent to reporting date.

32 Supplementary disclosures

The following Group entities are included in Segments and Business unit disclosures:

| Division | Segment | Business unit | Product | Entity |
|--|-------------------------|--------------------------------|---------------------|--|
| Building Materials | LSR. Building Materials | LSR. Basic Materials | Sand | OOO "Landshaft" AO "LSR. Bazovye" Sand |
| | | | Crushed Granite | AO "LSR. Bazovye" Crushed Granite |
| | | | Land improvement | AO "LSR. Bazovye" Land improvement |
| | | LSR. Ready-mix Concrete | Ready-mix Concrete | OOO "LSR. Beton" |
| | | LSR. Wall Materials | Brick | LSR. Wall Materials Ltd |
| | | LSR. Wall Materials | Aerated Concrete | PJSC "AEROC OBUCHOW" |
| | | | Aeraled Concrete | LLC "AEROC" |
| | | | | |
| | | LSR. Reinforced Concrete - | Reinforced Concrete | LSR Stenovye (Aerated Concrete) AO "LSR.Zelezobeton-SZ" |
| | | North-West | Reinforced Concrete | |
| | | | | OOO "ZhBI-1" |
| | | | | OOO "Naziya" |
| Real Estate and LSR. Construction Construction | LSR. Construction | LSR. Construction - North-West | Construction | OOO "LSR.Stroitelstvo-SZ" |
| | | LSR. Construction - Moscow | Construction | OOO "LSR.Stroitelstvo-M" |
| | | | | OAO "Zavod ZhBI-6" |
| | | LSR. Construction - Ural | Construction | LSR.Construction-Urals Ltd |
| | | | | Limited Liability Company "KUZZhBI" |
| | | | | OOO "Kamenskoe-3" |
| | LSR. Project management | LSR. Project management | Project management | OOO "LSR-Stroy" |
| | LSR. Cranes | LSR. Cranes | Cranes | AO "LSR.Krany-SZ" |
| | LSR. Real Estate | LSR. Real Estate - North-West | Real Estate | JOINT-STOCK COMPANY "CONSTRUCTION |
| | | | | CORPORATION "REVIVAL OF SAINT-PETERSBURG" |
| | | | | Limited Liability Company Smolniy District |
| | | | | AO "Stroicorporatciya" |
| | | | | OOO "Royal Gardens Hotel" |
| | | | | AO "Tsementnyy Elevator" |
| | | | | OOO "Arkon" |
| | | | | OOO "LSR.Nedvizimost-SZ" |
| | | LSR. Real Estate - Moscow | Real Estate | AO "LSR.Nedvizimost-M" |
| | | | | "LSR. Object-M" Ltd |
| | | | | OOO "MSR-Butovo" |
| | | | | OOO "RAZVITIE" |
| | | | | OOO "Velikan - XXI vek" |
| | | LSR. Real Estate - Ural | Real Estate | AO "LSR.Nedvizimost-Ural" |

| Division | Segment | Business unit | Product | Entity |
|----------|----------|---------------|----------------|---|
| | | LSR - Europe | Real Estate | LSR Europe GmbH |
| | | • | | Max-Josephs-Hohe Immobilien und Projektentwicklungs GmbH |
| | | | | LSR - Vermögensverwaltungs GmbH |
| | | | | Oefelestraße Projektentwicklungsgesellschaft mbH & Co. KG |
| | | | | Projektgesellschaft Bayerstraße 79 mbH |
| | | | | S&G Development Partners Objekt Leipzig GmbH & Co KG |
| | | | | Zu Hause auf Zeit Landshut GmbH |
| | | | | Kirchenstraße Verwaltungs GmbH |
| | | | | Kirchenstraße Projektentwicklungs GmbH & Co. KG |
| | | | <u> </u> | Aignerstraße Projektentwicklungsgesellschaft mbH |
| | <u> </u> | | <u> </u> | "LSR. Real Estate" Ltd |
| Other | Other | Other | Other entities | AO "Industrial Leasing" |
| | | | | PJSC LSR Group |
| | | | | AO MTO "ARHPROEKT" |
| | | | | Lsr Group Ltd |
| | | | | JSC "A Plus Estate" |
| | | | | OOO "Zagorodnaya, 9" |
| | | | | OOO "Oblastnye proekty" |
| | | | | LLC "Sanatorium Dunes" |
| | | <u> </u> | <u> </u> | OOO "Uralscheben" |

Key financial performance indicators by business segment / business unit were as follows:

| 31 December 2017 | | | | Results from operating | | | Write off of | |
|---|------------------|-------------|----------|------------------------|------------------|------------|-------------------------------|----------|
| | Revenue | | | activities | Deprecia- | d interest | change in | |
| | from external | Inter-group | Total | (excl. management | tion/ Amorti- | | fair value of the disposed | Adjusted |
| mln RUB | customers | revenue | revenue | fee) | sation | sales | asset | EBITDA* |
| Sand | 1,624 | 298 | 1,922 | 598 | 94 | - | - | 692 |
| Crushed Granite | 2,354 | 710 | 3,064 | 422 | 209 | - | - | 631 |
| Land improvement | - | 325 | 325 | 3 | - | - | - | 3 |
| Eliminations | - | - | - | - | - | - | - | - |
| LSR. Basic Materials | 3,978 | 1,333 | 5,311 | 1,023 | 303 | - | - | 1,326 |
| LSR. Ready-mix Concrete | 3,121 | 253 | 3,374 | 68 | 87 | - | - | 155 |
| Brick | 2,855 | 15 | 2,870 | 115 | 763 | - | - | 878 |
| Aerated Concrete | 3,511 | 12 | 3,523 | 922 | 158 | - | - | 1,080 |
| Eliminations | - | - | | - | - | - | - | |
| LSR. Wall Materials | 6,366 | 27 | 6,393 | 1,037 | 921 | - | - | 1,958 |
| LSR. Reinforced Concrete - | | | | | | | | |
| North-West | 3,077 | 67 | 3,144 | 2,874 | 258 | - | - | 3,132 |
| Eliminations | - | (860) | (860) | - | - | - | - | - |
| Building Materials | 16,542 | 820 | 17,362 | 5,002 | 1,569 | - | - | 6,571 |
| LSR. Construction - North- | | | | | | | | |
| West | 367 | 17,350 | 17,717 | 465 | 402 | 7 | - | 874 |
| LSR. Construction - Moscow | , | 4,478 | 6,567 | (368) | 88 | - | - | (280) |
| LSR. Construction - Ural | 825 | 3,231 | 4,056 | 202 | 160 | - | - | 362 |
| Eliminations | - | (3) | (3) | 2 | - | - | - | 2 |
| LSR. Construction | 3,281 | 25,056 | 28,337 | 301 | 650 | 7 | - | 958 |
| LSR. Project management | 1,464 | 3 | 1,467 | (95) | 1 | - | - | (94) |
| LSR. Cranes | 859 | 213 | 1,072 | 78 | 169 | - | - | 247 |
| LSR. Real Estate - North- | 71.55 0 | | | 11010 | 105 | | (1.105) | 22.27.1 |
| West | 71,559 | - | 71,559 | 14,849 | 135 | 5,985 | (1,405) | 22,374 |
| LSR. Real Estate - Moscow | 31,101 | - | 31,101 | 4,303 | 27 | 3,865 | - | 8,195 |
| LSR. Real Estate - Ural | 8,463 | - | 8,463 | 1,467 | 6 | 327 | - | 1,800 |
| LSR - Europe | - | - | - | (79) | <u> </u> | - | - | (75) |
| Eliminations | 93 | - | 93 | 20.542 | 172 | 10.177 | - (1.405) | 32.207 |
| LSR. Real Estate | 111,216 | (25.21.4) | 111,216 | 20,542 | 173 | 10,177 | (1,405) | 32,297 |
| Eliminations | - | (25,214) | (25,214) | 580 | - | - | - | 580 |
| Real Estate Development and Construction | 116,820 | 58 | 116,878 | 21,406 | 993 | 10,184 | (1,405) | 33,988 |
| Other entities | 272 | | 272 | 21,400 | 250 | 10,184 | () / | 250 |
| Unallocated income and expenses | 2,606 | - | 2,606 | (3,670) | 230 | - | - | (3,670) |
| Transportation revenue | 2,000 | - | 2,254 | (3,070) | | - | - | (3,070) |
| Eliminations | 2,234 | (878) | (878) | (294) | - | _ | - | (294) |
| Consolidated | 138,494 | (878) | 138,494 | 22,444 | 2.812 | 10,184 | (1,405) | 36,845 |

^{*} Adjusted EBITDA = Results from operating activities + Depreciation/amortisation - (Increase in fair value of Investment property) - (Increase in results from operating activities due to write off of change in fair value of the disposed asset - Decrease in results from operating activities due to write off of change in fair value of the disposed asset) + Impairment losses recognised during the reporting period + Capitalized interest recognized in cost of sales.

| For the year ended | | | | Results from | | | Write off of | |
|---------------------------------|-----------|-------------|---------------|--------------|-----------|-------------|--------------|----------|
| 31 December 2016 | | | | operating | | Capitalized | change in | |
| (as recalculated) | Revenue | | | activities | Depreci- | interest | fair value | |
| , | from | | | (excl. | ation/ | recognized | of the | |
| | external | Inter-group | | management | Amortisa- | in cost of | disposed | Adjusted |
| mln RUB | customers | revenue | Total revenue | | tion | sales | asset | EBITDA* |
| Sand | 1,943 | 323 | 2,266 | 637 | 131 | - | - | 768 |
| Crushed Granite | 2,522 | 686 | 3,208 | 569 | 248 | - | - | 817 |
| Land improvement | - | - | - | - | - | - | - | |
| Eliminations | - | - | - | - | - | - | - | |
| LSR. Basic Materials | 4,465 | 1,009 | 5,474 | 1,206 | 379 | - | - | 1,585 |
| LSR. Ready-mix Concrete | 2,702 | 219 | 2,921 | (51) | 153 | - | - | 102 |
| Brick | 3,157 | 10 | 3,167 | 260 | 801 | - | - | 1,061 |
| Aerated Concrete | 3,098 | 1 | 3,099 | 704 | 147 | - | - | 851 |
| Eliminations | - | - | - | - | - | - | - | - |
| LSR. Wall Materials | 6,255 | 11 | 6,266 | 964 | 948 | - | - | 1,912 |
| LSR. Reinforced Concrete - | | | | | | | | |
| North-West | 3,230 | 113 | 3,343 | 451 | 279 | - | - | 730 |
| Eliminations | - | (827) | (827) | (1) | - | - | - | (1) |
| Building Materials | 16,652 | 525 | 17,177 | 2,569 | 1,759 | - | - | 4,328 |
| LSR. Construction - North- | | | | | | | | |
| West | 474 | 17,080 | 17,554 | 628 | 407 | 41 | - | 1,076 |
| LSR. Construction - Moscow | 4,159 | 2,869 | 7,028 | (182) | 91 | - | - | (91) |
| LSR. Construction - Ural | 1,092 | 3,193 | 4,285 | 338 | 171 | - | - | 509 |
| Eliminations | ı | (57) | (57) | 1 | 1 | - | - | 1 |
| LSR. Construction | 5,725 | 23,085 | 28,810 | 785 | 669 | 41 | - | 1,495 |
| LSR. Project management | 874 | 44 | 918 | (19) | 1 | - | - | (18) |
| LSR. Cranes | 1,105 | 205 | 1,310 | 129 | 177 | - | - | 306 |
| LSR. Real Estate - North- | | | | | | | | |
| West | 47,985 | - | 47,985 | 12,792 | 87 | 5,650 | (1,532) | 20,061 |
| LSR. Real Estate - Moscow | 23,283 | - | 23,283 | (124) | 18 | 3,257 | - | 3,151 |
| LSR. Real Estate - Ural | 5,889 | - | 5,889 | 1,074 | 3 | 279 | - | 1,356 |
| LSR - Europe | - | 7 | 7 | (81) | 5 | - | - | (76) |
| Eliminations | 100 | (2) | 98 | (85) | 3 | - | - | (82) |
| LSR. Real Estate | 77,257 | 5 | 77,262 | 13,576 | 116 | 9,186 | (1,532) | 24,410 |
| Eliminations | - | (23,275) | (23,275) | 744 | - | - | - | 744 |
| Real Estate Development and | | | | | | | | |
| Construction | 84,961 | 64 | 85,025 | 15,215 | 963 | 9,227 | (1,532) | 26,937 |
| Other entities | 228 | - | 228 | - | 238 | - | - | 238 |
| Unallocated income and expenses | 2,398 | - | 2,398 | (3,531) | - | - | - | (3,531) |
| Transportation revenue | 2,285 | - | 2,285 | - | - | - | - | - |
| Eliminations | - | (589) | (589) | (222) | - | - | - | (222) |
| Consolidated | 106,524 | - | 106,524 | 14,031 | 2,960 | 9,227 | (1,532) | 27,750 |

^{*} Adjusted EBITDA = Results from operating activities + Depreciation/amortisation - (Increase in fair value of Investment property) - Decrease in fair value of Investment property) - (Increase in results from operating activities due to write off of change in fair value of the disposed asset - Decrease in results from operating activities due to write off of change in fair value of the disposed asset) + Impairment losses recognised during the reporting period + Capitalized interest recognized in cost of sales.

| For the year ended 31 December 2015 (as recalculated) | Revenue from external | Inter-group | | Results from operating activities (excl. management | Deprecia- tion/ Amortisa- | Capita- lized interest recognized in cost of | Write off of change in fair value of the disposed | Adjusted |
|---|-----------------------------|-------------|---------------|---|---------------------------------|--|---|-------------|
| mln RUB | customers | revenue | Total revenue | | tion | sales | asset | EBITDA* |
| Sand | 1,626 | 317 | 1,943 | 350 | 148 | - | - | 498 |
| Crushed Granite | 1,831 | 781 | 2,612 | 237 | 250 | - | - | 487 |
| Land improvement | - | - | - | - | - | - | - | - |
| Eliminations | | 4.000 | | - | 200 | - | - | - |
| LSR. Basic Materials | 3,457 | 1,098 | 4,555 | 587 | 398 | - | - | 985 |
| LSR. Ready-mix Concrete | 2,914 | 172 | 3,086 | (192) | 165 | - | - | (27) |
| Brick | 3,421 | 14 | 3,435 | 371 | 853 | - | - | 1,224 |
| Aerated Concrete | 2,897 | 7 | 2,904 | 643 | 138 | - | - | 781 |
| Eliminations | - | (7) | (7) | - | - | - | - | - |
| LSR. Wall Materials | 6,318 | 14 | 6,332 | 1,014 | 991 | - | - | 2,005 |
| LSR. Reinforced Concrete - | 2.016 | 110 | 2 125 | 275 | 294 | | | 5.00 |
| North-West | 3,016 | 119 | 3,135 | 275 | 294 | - | - | 569 |
| Eliminations | 15.505 | (866) | (866) | (8) | 1.040 | - | - | (8) |
| Building Materials LSR. Construction - North- | 15,705 | 537 | 16,242 | 1,676 | 1,848 | - | - | 3,524 |
| West | 1,964 | 19,477 | 21,441 | 1,988 | 419 | 82 | | 2,489 |
| LSR. Construction - Moscow | 2,356 | 4,778 | 7.134 | (308) | 94 | - 02 | _ | (214) |
| LSR. Construction - Ural | 681 | 3,716 | 4,397 | 311 | 176 | _ | _ | 487 |
| Eliminations | - 001 | (44) | (44) | (4) | 170 | _ | _ | (4) |
| LSR. Construction | 5,001 | 27,927 | 32,928 | 1,987 | 689 | 82 | _ | 2,758 |
| LSR. Project management | 787 | 120 | 907 | 10 | - 007 | - 02 | _ | 10 |
| LSR. Cranes | 1.249 | 177 | 1,426 | 249 | 176 | _ | _ | 425 |
| LSR. Real Estate - North- | 1,247 | 177 | 1,420 | 24) | 170 | _ | _ | 723 |
| West | 52,108 | 8 | 52,116 | 12,222 | 54 | 4,038 | (1,682) | 17,996 |
| LSR. Real Estate - Moscow | 6,429 | - | 6,429 | (154) | 7 | 664 | _ | 517 |
| LSR. Real Estate - Ural | 6,903 | - | 6,903 | 1,413 | 3 | 306 | - | 1,722 |
| LSR - Europe | 482 | 185 | 667 | (17) | 3 | _ | - | (14) |
| Eliminations | 1 | (6) | (5) | 98 | - | - | - | 98 |
| LSR. Real Estate | 65,923 | 187 | 66,110 | 13,562 | 67 | 5,008 | (1,682) | 20,319 |
| Eliminations | - | (28,132) | (28,132) | (798) | - | _ | _ | (798) |
| Real Estate Development and | | , , , | | | | | | , · · · · / |
| Construction | 72,960 | 279 | 73,239 | 15,010 | 932 | 5,090 | (1,682) | 22,714 |
| Other entities | 241 | - | 241 | - | 217 | - | - | 217 |
| Unallocated income and expenses | 373 | - | 373 | (2,719) | - | - | - | (2,719) |
| Transportation revenue | 2,451 | - | 2,451 | - | - | | - | - |
| Eliminations | - | (816) | (816) | (204) | - | - | - | (204) |
| Consolidated | 91,730 | | 91,730 | 13,763 | 2,997 | 5,090 | (1,682) | 23,532 |

^{*} Adjusted EBITDA = Results from operating activities + Depreciation/amortisation - (Increase in fair value of Investment property) - Decrease in fair value of Investment property) - (Increase in results from operating activities due to write off of change in fair value of the disposed asset - Decrease in results from operating activities due to write off of change in fair value of the disposed asset) + Impairment losses recognised during the reporting period + Capitalized interest recognized in cost of sales.

Net financial position**

| | | 31 December 2016 | 31 December 2015 | 1 January 2015 |
|-----------------------------------|------------------|----------------------|----------------------|----------------------|
| mln RUB | 31 December 2017 | (as recalculated) | (as recalculated) | (as recalculated) |
| LSR. Basic Materials | (92) | 23 | (165) | (1,059) |
| LSR. Ready-mix Concrete | (5) | (9) | (131) | (27) |
| LSR. Wall Materials | (6,974) | (7,081) | (7,515) | (9,446) |
| LSR. Reinforced Concrete - North- | | | | |
| West | 1,269 | 1,202 | (85) | (340) |
| LSR. Building Materials | (5,802) | (5,865) | (7,896) | (10,872) |
| LSR. Construction - North-West | 4,563 | 9,398 | 8,193 | 8,723 |
| LSR. Construction - Moscow | (1,713) | (1,645) | (1,341) | - |
| LSR. Construction - Ural | - | 1 | 3 | 209 |
| LSR. Construction | 2,850 | 7,754 | 6,855 | 8,932 |
| LSR. Project management | (382) | 145 | 162 | 302 |
| LSR. Cranes | 100 | 61 | (6) | (114) |
| LSR. Real Estate - North-West | (9,692) | (12,012) | (8,874) | (3,272) |
| LSR. Real Estate - Moscow | (36,225) | (28,008) | (18,945) | (9,082) |
| LSR. Real Estate - Ural | - | - | - | - |
| LSR - Europe | (861) | (255) | - | - |
| LSR. Real Estate | (46,778) | (40,275) | (27,819) | (12,354) |
| Other entities | (22,774) | (17,515) | (4,314) | (13,261) |
| Consolidated | (72,786) | (55,695) | (33,018) | (27,367) |

^{**}NFP (Net financial position). Net financial position is debt of the Group allocated to Business Units. Calculated as Loans and Borrowings, including finance lease payables, minus Loans given and receivables from finance leasing to Group companies.

Effects of changes in legislation

Starting 1 January 2017 amended № 214-FZ Federal Law is effective. The change in the legislation made the share participation agreements non-cancellable. As a result, the revenue under share participation agreements signed starting 1 January 2017 has been recognized over time, based on the contracts' stage of completion.

The effects of the new legislation on the Group's consolidated financial statements is presented in the tables below:

| mln RUB | Amounts that | Adjus | stments | |
|--|---|---------------------|---------------------------|----------------|
| | would be reported if there were no changes in 214-FZ | Stage of completion | Other related adjustments | IFRS amounts |
| ASSETS | | | | |
| Non-current assets | •••• | | | • • • • • • |
| Property, plant and equipment | 28,280 | - | - | 28,280 |
| Intangible assets | 4,262 | - | - | 4,262 |
| Other investments Deferred tax assets | 503 2,836 | - | - | 503 2,836 |
| Trade and other receivables | 2,836 1,455 | - | - | 2,830 1,455 |
| Total non-current assets | 37,336 | | <u>-</u> | 37,336 |
| Current assets | 37,330 | | <u>-</u> | 37,330 |
| Other investments | 421 | | | 421 |
| Inventories | 167,778 | (13,508) | 38 | 154,308 |
| Contract assets, trade and other receivables | 23,779 | (13,300) | 5,995 | 29,774 |
| Cash and cash equivalents | 29,713 | _ | 3,773 | 29,713 |
| Total current assets | 221,691 | (13,508) | 6,033 | 214,216 |
| Total assets | 259,027 | (13,508) | 6,033 | 251,552 |
| EQUITY AND LIABILITIES | 233,027 | (13,300) | | 231,332 |
| Equity | | | | |
| Share capital | 35 | _ | _ | 35 |
| Treasury shares | - | _ | _ | - |
| Share premium | 26,408 | _ | - | 26,408 |
| Additional paid in capital | 16,824 | - | _ | 16,824 |
| Foreign currency translation reserve | (112) | - | - | (112) |
| Retained earnings | 29,359 | 5,173 | 30 | 34,562 |
| Total equity attributable to shareholders of | | | | |
| the Company | 72,514 | 5,173 | 30 | 77,717 |
| Non-controlling interest | (28) | | | (28) |
| Total equity | 72,486 | 5,173 | 30 | 77,689 |
| Non-current liabilities | | | | |
| Loans and borrowings | 68,172 | - | - | 68,172 |
| Deferred tax liabilities | 2,031 | 1,293 | 8 | 3,332 |
| Trade and other payables | 13,684 | - | - | 13,684 |
| Provisions | 60 | | | 60 |
| Total non-current liabilities | 83,947 | 1,293 | 8 | 85,248 |
| Current liabilities | | | | |
| Loans and borrowings | 4,614 | - | | 4,614 |
| Contract liabilities, trade and other payables | 96,638 | (19,974) | 5,995 | 82,659 |
| Provisions | 1,342 | - (10.27.0) | - | 1,342 |
| Total current liabilities | 102,594 | (19,974) | 5,995 | 88,615 |
| Total liabilities | 186,541 | (18,681) | 6,003 | 173,863 |
| Total equity and liabilities | 259,027 | (13,508) | 6,033 | 251,552 |

| mln RUB | Amounts that would be reported if there were no changes in 214-FZ | Adjustments | | |
|---|--|---------------------|---------------------------|--------------|
| | | Stage of completion | Other related adjustments | IFRS amounts |
| Revenue | 118,520 | 19,974 | - | 138,494 |
| Cost of sales | (91,083) | (13,508) | 38 | (104,553) |
| Gross profit | 27,437 | 6,466 | 38 | 33,941 |
| Distribution expenses | (5,671) | - | - | (5,671) |
| Administrative expenses | (8,910) | - | - | (8,910) |
| Other income | 3,373 | - | - | 3,373 |
| Other expenses | (289) | | | (289) |
| Results from operating activities | 15,940 | 6,466 | 38 | 22,444 |
| Finance income | 2,200 | - | - | 2,200 |
| Finance costs | (4,356) | | | (4,356) |
| Profit before income tax | 13,784 | 6,466 | 38 | 20,288 |
| Income tax expense | (3,116) | (1,293) | (8) | (4,417) |
| Profit for the year | 10,668 | 5,173 | 30 | 15,871 |
| Other comprehensive loss | | | | |
| Items that are or may be reclassified subsequently to profit or loss: Foreign currency translation differences for foreign | | | | |
| differences | (88) | | | (88) |
| Total comprehensive income for the year | 10,580 | 5,173 | 30 | 15,783 |
| Earning per share | 102.98 RUB | | | 154.51 RUB |