# **PAO NOVATEK**

# IFRS CONSOLIDATED INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

AS OF AND FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018

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# Report on Review of Interim Financial Statements

To the Shareholders and Board of Directors of PAO NOVATEK:

#### Introduction

We have reviewed the accompanying consolidated interim condensed statement of financial position of PAO NOVATEK and its subsidiaries (the "Group") as of 30 September 2018 and the related consolidated interim condensed statements of income and comprehensive income for the three-month and nine-month periods then ended, and cash flows and changes in equity for the nine-month period then ended. Management is responsible for the preparation and presentation of these consolidated interim condensed financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting". Our responsibility is to express a conclusion on these consolidated interim condensed financial statements based on our review.

#### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim condensed financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34, "Interim Financial Reporting".

AO Pricewaterhause Coopers Audit

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23 October 2018 Moscow, Russian Federation

M.E. Timchenko, certified auditor (licen

Audited entity: PAO NOVATEK

State registration certificate Nº1461/94, issued by the administration of Oktyabrskiy district of Samara on 16 August 1992 CKBA

Certificate of inclusion in the Unified State Register of Legal Entities regarding the legal entity registered before 1 July 2002 No. 1026303117642 issued by the Inspectorate of the Russian Ministry of Taxes and Levies of Novokuybyshevsk, Samara Region on 20 August 2002.

Location of the Company according to the Charter: Russian Federation, Yamalo-Nenetski autonomous region, Purovsky region, Tarko-Sale.

Mailing address: 629850, Yamalo-Nenetski autonomous region, Purovsky region, Tarko-Sale, Pobedi str., 22 "a".

M.E. Timchenko, certified auditor (licence no. 01-000267), AO PricewaterhouseCoopers Audit

Independent auditor: AO PricewaterhouseCoopers Audit

State registration certificate  $N^{0}$  008.890, issued by the Moscow Registration Chamber on 28 February 1992.

Certificate of inclusion in the Unified State Register of Legal Entities issued on 22 August 2002 under registration № 1027700148431.

Member of Self-regulated organization of auditors «Russian Union of auditors» (Association).

ORNZ 11603050547 in the register of auditors and audit organizations.

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# PAO NOVATEK Consolidated Interim Condensed Statement of Financial Position (unaudited)

(in millions of Russian roubles)

	Notes	At 30 September 2018	At 31 December 2017
ASSETS			
Non-current assets			
Property, plant and equipment	5	384,551	360,051
Investments in joint ventures	6	253,949	285,326
Long-term loans and receivables	7	254,640	211,901
Other non-current assets	8	39,998	33,448
Total non-current assets		933,138	890,726
Current assets			
Inventories		17,845	11,084
Current income tax prepayments		91	43
Trade and other receivables	9	61,827	44,503
Prepayments and other current assets	10	51,928	31,863
Short-term bank deposits			
with original maturity more than three months		31,379	-
Cash and cash equivalents		53,479	65,943
Assets held for sale	4	49,311	-
Total current assets		265,860	153,436
Total assets		1,198,998	1,044,162
LIABILITIES AND EQUITY			
Non-current liabilities			
Long-term debt	11	162,496	141,448
Long-term lease liabilities	21	7,246	5,776
Deferred income tax liabilities		29,924	26,167
Asset retirement obligations		7,008	7,303
Other non-current liabilities		8,196	3,851
Total non-current liabilities		214,870	184,545
Current liabilities			
Short-term debt and current portion of long-term debt	12	-	14,302
Current portion of long-term lease liabilities	21	2,334	1,520
Trade payables and accrued liabilities	13	114,629	49,001
Current income tax payable		1,435	2,846
Other taxes payable Liabilities associated with assets held for sale		16,330 5,221	16,289
Total current liabilities	4	139,949	83,958
Total liabilities		354,819	268,503
		334,019	200,505
Equity attributable to PAO NOVATEK shareholders		393	393
Ordinary share capital Treasury shares		(10,324)	(8,353)
Additional paid-in capital		(10,324) 31,297	(8,535) 31,297
Currency translation differences		(3,694)	(3,283)
Asset revaluation surplus on acquisitions		5,617	5,617
Retained earnings		801,091	732,168
Total equity attributable to PAO NOVATEK shareholders	14	824,380	757,839
Non-controlling interest		19,799	17,820
Total equity		844,179	775,659
Total liabilities and equity		1,198,998	1,044,162

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

L. Mikhelson Chairman of the Management Committee

M. Gyetvay Chief Financial Offic

23 October 2018

# PAO NOVATEK Consolidated Interim Condensed Statement of Income (unaudited)

(in millions of Russian roubles, except for share and per share amounts)

			Three months ended 30 September:		Nine months ended 30 September:		
	Notes	2018	2017	2018	2017		
Revenues							
Oil and gas sales	15	217,934	129,970	591,237	412,001		
Other revenues		1,432	733	3,354	2,160		
Total revenues		219,366	130,703	594,591	414,161		
Operating expenses							
Purchases of natural gas and liquid hydrocarbons	16	(94,158)	(37,282)	(219,558)	(110,242		
Transportation expenses	17	(33,672)	(30,246)	(106,020)	(99,595		
Taxes other than income tax	18	(15,440)	(12,024)	(43,733)	(35,896		
Depreciation, depletion and amortization		(8,511)	(8,997)	(25,263)	(26,057		
Materials, services and other		(5,474)	(5,208)	(16,863)	(15,092		
General and administrative expenses		(5,940)	(3,872)	(15,612)	(11,776		
Exploration expenses		(838)	(297)	(4,551)	(1,189		
Net impairment expenses		(30)	(9)	(115)	(9		
Changes in natural gas,		(20)	(-)	(110)	(-		
liquid hydrocarbons and work-in-progress		7,160	3,550	8,169	2,074		
Total operating expenses		(156,903)	(94,385)	(423,546)	(297,782		
Net gain on disposal of interests in joint ventures	4			1,645			
Other operating income (loss), net	7	(485)	(222)	(1,004)	403		
Profit from operations		61,978	36,096	171,686	116,782		
Finance income (expanse)							
Finance income (expense) Interest expense	19	(1,113)	(1,914)	(3,542)	(6,025		
Interest income	19	3,666		10,252			
Change in fair value of	19	5,000	3,857	10,232	12,737		
non-commodity financial instruments	21	2 2 9 4	57	3,084	(9,894		
Foreign exchange gain (loss), net	21 19	2,384 9,623	3,061	17,548			
	19	-	-		13,055		
Total finance income (expense)		14,560	5,061	27,342	9,873		
Share of profit (loss) of			< <b></b>				
joint ventures, net of income tax	6	(11,942)	6,875	(28,994)	16,733		
Profit before income tax		64,596	48,032	170,034	143,388		
Income tax expense							
Current income tax expense		(12,710)	(8,005)	(33,153)	(24,989		
Deferred income tax benefit (expense), net		(489)	139	(1,281)	217		
Total income tax expense	20	(13,199)	(7,866)	(34,434)	(24,772		
Profit		51,397	40,166	135,600	118,616		
Profit attributable to:							
Non-controlling interest		5,497	2,429	14,538	6,618		
Shareholders of PAO NOVATEK		45,900	37,737	121,062	111,998		
Basic and diluted earnings per share (in Russian roubles)		15.23	12.51	40.17	37.13		

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

#### PAO NOVATEK Consolidated Interim Condensed Statement of Comprehensive Income (unaudited) (in millions of Russian roubles)

	Three mont 30 Septer		Nine month 30 Septe		
	2018	2017	2018	2017	
Profit	51,397	40,166	135,600	118,616	
Other comprehensive income (loss)					
Items that will not be					
reclassified subsequently to profit (loss) Remeasurement of pension obligations Share of remeasurement	(4)	(56)	(60)	(64)	
of pension obligations of joint ventures	(33)	-	(100)	(2	
	(37)	(56)	(160)	(66	
Items that may be					
reclassified subsequently to profit (loss)	<i></i>		<i>/_</i>		
Currency translation differences	(1,770)	(982)	(243)	(2,381	
Share of currency	(140)	-	(1(0))		
translation differences of joint ventures	(142)	5	(168)	4	
	(1,912)	(977)	(411)	(2,377)	
Other comprehensive loss	(1,949)	(1,033)	(571)	(2,443)	
Total comprehensive income	49,448	39,133	135,029	116,173	
Total comprehensive income attributable to:					
Non-controlling interest	5,497	2,429	14,538	6,618	
Shareholders of PAO NOVATEK	43,951	36,704	120,491	109,555	

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

# PAO NOVATEK Consolidated Interim Condensed Statement of Cash Flows (unaudited)

(in millions of Russian roubles)

		Nine months ended 3	ed 30 September:	
	Notes	2018	2017	
Profit before income tax		170,034	143,388	
Adjustments to profit before income tax:				
Depreciation, depletion and amortization		25,263	26,057	
Impairment expenses (reversals), net		115	9	
Foreign exchange loss (gain), net		(17,548)	(13,055)	
Loss (gain) on disposal of assets, net	4	(1,645)	-	
Interest expense		3,542	6,025	
Interest income		(10,252)	(12,737	
Share of loss (profit) in joint ventures, net of income tax	6	28,994	(16,733	
Change in fair value of non-commodity financial instruments		(3,084)	9,894	
Revaluation of commodity derivatives through profit or loss		704	(141	
Decrease (increase) in long-term advances given		3,704	(435)	
Other adjustments		461	257	
Working capital changes				
Decrease (increase) in trade and other receivables,				
prepayments and other current assets		(20,316)	11,218	
Decrease (increase) in inventories		(11,543)	(2,021)	
Increase (decrease) in trade payables and accrued liabilities,				
excluding interest and dividends payable		17,649	(5,430)	
Increase (decrease) in taxes payable, other than income tax		397	(1,593)	
Total effect of working capital changes		(13,813)	2,174	
Dividends received from joint ventures		7,725	771	
Interest received		832	3,847	
Income taxes paid		(34,651)	(26,243)	
Net cash provided by operating activities		160,381	123,078	
Cash flows from investing activities				
Purchases of property, plant and equipment		(42,515)	(15,080)	
Payments for mineral licenses		(292)	(9,107)	
Purchases of materials for construction		(10,402)	(864	
Purchases of intangible assets		(408)	(504	
Proceeds from disposals of property, plant and equipment			(	
and materials for construction		2,117	-	
Acquisition of joint ventures	4	_,,	(1,583)	
Payments for acquisition of subsidiaries net of cash acquired	4	(30,492)	(1,000	
Interest paid and capitalized	-	(3,630)	(2,595)	
Net decrease (increase) in bank deposits with original maturity		(3,050)	(2,5)5	
more than three months		(29,599)	_	
Guarantee fees paid		(1,054)	(991)	
Loans provided to joint ventures	7	(2,753)	())]	
Repayments of loans provided to joint ventures	7	1,104	4,659	
Net cash used for investing activities		(117,924)	(26,065)	

# PAO NOVATEK Consolidated Interim Condensed Statement of Cash Flows (unaudited)

(in millions of Russian roubles)

		Nine months ended 30 September:			
	Notes	2018	2017		
Cash flows from financing activities					
Proceeds from long-term debt		7,928	-		
Repayments of long-term debt		(22,035)	(43,473)		
Proceeds from (repayments of) short-term debt					
with original maturity three months or less		(150)	(49)		
Interest on debt paid		(1,673)	(4,767)		
Dividends paid to shareholders of PAO NOVATEK	14	(24,109)	(21,111)		
Dividends paid to non-controlling interest		(13,943)	-		
Payments of lease liabilities		(1,475)	(200)		
Purchases of treasury shares	14	(2,019)	(1,442)		
Net cash used for financing activities		(57,476)	(71,042)		
Net effect of exchange rate changes on					
cash and cash equivalents		2,555	(327)		
Net increase (decrease) in cash and cash equivalents		(12,464)	25,644		
Cash and cash equivalents at the beginning of the period		65,943	48,301		
Cash and cash equivalents at the end of the period		53,479	73,945		

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

## PAO NOVATEK Consolidated Interim Condensed Statement of Changes in Equity (unaudited)

(in millions of Russian roubles, except for number of shares)

For the nine months ended 30 September 2017	Number of ordinary shares (in millions)	Ordinary share capital	Treasury shares	Additional paid-in capital	Currency translation differences	Asset revaluation surplus on acquisitions	Retained earnings	Equity attributable to PAO NOVATEK shareholders	Non- controlling interest	Total equity
1 January 2017	3,017.7	393	(6,913)	31,297	(724)	5,617	618,680	648,350	9,370	657,720
Profit	-	-	-	-	-	-	111,998	111,998	6,618	118,616
Other comprehensive loss	-	-	-	-	(2,377)	-	(66)	(2,443)	-	(2,443)
Total comprehensive income (loss)	-	-	-	-	(2,377)	-	111,932	109,555	6,618	116,173
Dividends (Note 14)	-	-	-	-	-	-	(42,075)	(42,075)	_	(42,075)
Purchase of treasury shares (Note 14)	(2.1)	-	(1,440)	-	-	-	-	(1,440)	-	(1,440)
30 September 2017	3,015.6	393	(8,353)	31,297	(3,101)	5,617	688,537	714,390	15,988	730,378
For the nine months ended 30 September 2018										
1 January 2018	3,015.6	393	(8,353)	31,297	(3,283)	5,617	732,168	757,839	17,820	775,659
Profit	-	-	-	-	-	-	121,062	121,062	14,538	135,600
Other comprehensive loss	-	-	-	-	(411)	-	(160)	(571)	-	(571)
Total comprehensive income (loss)	-	-	-	-	(411)	-	120,902	120,491	14,538	135,029
Dividends (Note 14)	-	-	-	-	-	-	(51,979)	(51,979)	(12,559)	(64,538)
Purchase of treasury shares (Note 14)	(2.6)	-	(1,971)	-	-	-	-	(1,971)	-	(1,971)
30 September 2018	3,013.0	393	(10,324)	31,297	(3,694)	5,617	801,091	824,380	19,799	844,179

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

#### 1 ORGANIZATION AND PRINCIPAL ACTIVITIES

PAO NOVATEK (hereinafter referred to as "NOVATEK" or the "Company") and its subsidiaries (hereinafter jointly referred to as the "Group") is an independent oil and gas company engaged in the acquisition, exploration, development, production, processing, and marketing of hydrocarbons with its oil and gas operations located mainly in the Yamal-Nenets Autonomous Region ("YNAO") of the Russian Federation. The Group delivers its natural gas and its liquid hydrocarbons on both the Russian domestic and international markets.

The Group sells its natural gas on the Russian domestic market at unregulated market prices (except for deliveries to residential customers); however, the majority of natural gas sold on the Russian domestic market by all producers is sold at prices regulated by the governmental agency of the Russian Federation that carries out state regulation of prices and tariffs for goods and services of natural monopolies in energy, utilities and transportation. The Group's natural gas sales volumes on the domestic market fluctuate on a seasonal basis mostly due to Russian weather conditions, with sales peaking in the winter months of December and January and troughing in the summer months of July and August.

In the fourth quarter of 2017, the Group's joint venture OAO Yamal LNG started production at the first train of its natural gas liquefaction plant (hereinafter referred to as the "LNG Plant") based on the resources of the South-Tambeyskoye field, located in the YNAO. In the third quarter of 2018, Yamal LNG commissioned production at the second train of the LNG Plant, six months ahead of its original schedule. Annual capacity of the LNG Plant after launching of the four LNG trains will aggregate 17.4 million tons of liquefied natural gas (5.5 million tons for each of the first three LNG trains and 0.9 million tons for the fourth LNG train) and up to 1.2 million tons of stable gas condensate. The Group purchases a portion of the produced liquefied natural gas ("LNG") and sells it on the international markets. The Group's LNG sales volumes are not subject to significant seasonal fluctuations.

The Group also purchases and sells natural gas on the European market under long-term and short-term supply contracts to carry out its foreign commercial trading activities, as well as conducts LNG regasification business in Poland.

The Group processes unstable gas condensate at its Purovsky Gas Condensate Processing Plant located in close proximity to its fields into stable gas condensate and liquefied petroleum gas. The majority of stable gas condensate is further processed at the Group's Gas Condensate Fractionation and Transshipment Complex located at the port of Ust-Luga on the Baltic Sea into higher-value refined products (naphtha, jet fuel, gasoil and fuel oil). The remaining stable gas condensate volumes are sold on domestic and international markets. The Group sells its liquid hydrocarbons at prices that are subject to fluctuations in underlying benchmark crude oil, naphtha and other gas condensate refined products prices. The Group's liquids sales volumes are not subject to significant seasonal fluctuations.

In October 2018, the Group and the company Fluxys Germany Holding GmbH arranged a joint venture, Rostock LNG GmbH, with 49 percent and 51 percent participation interests, respectively, to undertake a project for construction and operation of a mid-scale LNG transshipment terminal with capacity of approximately 300 thousand tons per annum located in the port of Rostock in Germany.

In May 2018, NOVATEK and TOTAL S.A. signed a binding agreement on the terms to enter the Arctic LNG 2 project providing for the acquisition by TOTAL of a 10 percent participation interest in the project. The agreement stipulates that final transaction documents on the sale of a 10 percent participation interest in OOO Arctic LNG 2 to TOTAL will be signed in 2018 and the transaction will be closed no later than 31 March 2019.

In February 2018, upon the results of an auction held by AK ALROSA (PAO), the Group acquired 100 percent participation interests in Maretiom Investments Limited and Velarion Investments Limited for RR 30.3 billion. These companies are the owners of 100 percent participation interests in AO Geotransgas and OOO Urengoyskaya gasovaya companiya, the holders of the licenses for exploration and production of hydrocarbons within the Beregovoy and Ust-Yamsoveyskiy license areas located in YNAO, respectively.

In January 2018, the Group acquired a 100 percent participation interest in OOO Chernichnoye for RR 616 million. OOO Chernichnoye is a holder of the license for exploration and production of hydrocarbons within the Chernichniy license area located in YNAO.

#### **1 ORGANIZATION AND PRINCIPAL ACTIVITIES (CONTINUED)**

In January 2018, the Group, TOTAL S.A. and Eni S.p.A., through their subsidiaries NOVATEK Lebanon SAL, Total E&P Liban SAL and Eni Lebanon B.V. (hereinafter referred to as the "Right holders"), entered into Exploration and Production Agreements for Petroleum Activities with the Republic of Lebanon for the exploration and production and Production Agreements"). The Exploration and Production Agreements stipulate that the Group is assigned a 20 percent participating interest and the Right holders are committed to undertake specified joint upstream activities during the exploration phase within five years. The Group considers that the Exploration and Production Agreements constitute a joint arrangement classified as a joint operation in accordance with IFRS 11, *Joint Arrangements*.

## 2 BASIS OF PREPARATION

The consolidated interim condensed financial statements have been prepared in accordance with International Accounting Standard No. 34, *Interim Financial Reporting*, and should be read in conjunction with the Group's consolidated financial statements for the year ended 31 December 2017 prepared in accordance with International Financial Reporting Standards ("IFRS").

*Use of estimates and judgments.* The critical accounting estimates and judgments followed by the Group in the preparation of consolidated interim condensed financial statements are consistent with those disclosed in the audited consolidated financial statements for the year ended 31 December 2017. Estimates have principally been made in respect to fair values of assets and liabilities, deferred income taxes, estimation of oil and gas reserves, impairment provisions, pension obligations and asset retirement obligations.

Management reviews these estimates and assumptions on a continuous basis, by reference to past experience and other factors considered as reasonable which form the basis for assessing the book values of assets and liabilities. Adjustments to accounting estimates and assumptions are recognized in the period in which the estimate is revised if the change affects only that period or in the period of the revision and subsequent periods, if both are affected. Management also makes certain judgments, apart from those involving estimations, in the process of applying the Group's accounting policies. Actual results may differ from such estimates if different assumptions or circumstances apply.

*Functional and presentation currency.* The consolidated interim condensed financial statements are presented in Russian roubles, the Group's reporting (presentation) currency and the functional currency for the majority of the Group's entities. Exchange rates for foreign currencies in which the Group conducted significant transactions or had significant monetary assets and/or liabilities in the reporting period were as follows:

	Average rate for months ended 30	Average rate for the nine months ended 30 September:		
Russian roubles to one currency unit	2018	2017	2018	2017
US dollar (USD)	65.53	59.02	61.44	58.33
Euro (EUR)	76.18	69.29	73.29	64.93
Polish zloty (PLN)	17.70	16.28	17.25	15.22
	At 30 Sept	ember:	At 31 Dece	ember:
Russian roubles to one currency unit	2018	2017	2017	2016
US dollar (USD)	65.59	58.02	57.60	60.66
Euro (EUR)	76.23	68.45	68.87	63.81
Polish zloty (PLN)	17.85	15.89	16.51	14.44

*Exchange rates and restrictions.* The Russian rouble is not a fully convertible currency outside the Russian Federation and accordingly, any remeasurement of Russian rouble amounts to US dollars or any other currency should not be construed as a representation that such Russian rouble amounts have been, could be, or will in the future be converted into other currencies at these exchange rates.

#### 2 BASIS OF PREPARATION (CONTINUED)

**Reclassifications.** Certain reclassifications have been made to the comparative figures to conform to the current period presentation with no effect on profit for the period or shareholder's equity.

#### **3** SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies and methods of computation followed by the Group are consistent with those disclosed in the audited consolidated financial statements for the year ended 31 December 2017, except for income tax expense and the effect of adopted new standard as described below.

Income tax expense is recognized based on management's estimate of the expected annual income tax rate for the full financial year.

The following new standard was adopted by the Group starting from the annual period beginning on 1 January 2018:

*IFRS 9, Financial Instruments*. The standard introduces new requirements for classification and measurement of financial instruments, impairment, and hedge accounting. As the Group does not apply hedge accounting, the main changes relevant to the Group impacted its accounting policies for classification and impairment of financial instruments.

According to IFRS 9, the financial assets are classified in the following measurement categories: those to be measured subsequently at amortised cost, those to be measured at fair value through profit or loss, and those to be measured at fair value through other comprehensive income. The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows. If a hybrid contract contains a host that is a financial asset, the classification requirements apply to the entire hybrid contract.

Financial assets are classified as at amortised cost only if both of the following criteria are met: the asset is held within a business model with the objective of collecting the contractual cash flows, and the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

Certain shareholders' loans provided by the Group to its joint ventures include embedded derivatives that modify cash flows of the loans based on financial (market interest rates) and non-financial (interest rate on borrowings of the lender and free cash flows of the borrower) variables. The risks relating to these variables are interrelated; therefore, terms and conditions of each of these loans related to those variables were defined as a single compound embedded derivative. The Group classified these loans as financial assets at fair value through profit or loss (see Note 21). Interest income and foreign exchanges differences (calculated using the effective interest method), and the remaining effect from fair value remeasurement of such loans are disclosed separately in the consolidated statement of income.

Other shareholders' loans provided by the Group, trade and other financial receivables, and cash and cash equivalents, are classified as at amortised cost. The Group does not have financial assets classified as at fair value through other comprehensive income.

In accordance with IFRS 9, the Group's non-derivative financial liabilities are measured as at amortised cost. Derivatives are classified as at fair value through profit or loss.

In respect of impairment, IFRS 9 replaced the "incurred loss" model used in IAS 39, *Financial instruments: Recognition and Measurement*, with a new "expected credit loss" ("ECL") model that requires a more timely recognition of expected credit losses. An allowance for expected credit losses shall be recorded for financial assets classified as at amortised cost.

## **3** SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Under IFRS 9, loss allowances are measured on either of the following bases: 12-month ECLs that result from possible default events within the 12 months after the reporting date; and lifetime ECLs that result from all possible default events over the expected life of a financial instrument. For trade receivables and contract assets, the Group measures loss allowances applying a simplified approach at an amount equal to lifetime ECLs. For other financial assets classified as at amortised cost, including some shareholders' loans provided, loss allowances are measured as 12-month ECLs unless there has been a significant increase in credit risk since origination, in which case the allowance is based on the lifetime ECLs.

In accordance with the transition provisions in IFRS 9, the Group applied the new rules retrospectively, except for the items that have already been derecognized at the date of initial application, which is 1 January 2018. The Group also used an exemption in IFRS 9 allowing not to restate prior periods presented as a result of adoption of the new classification and measurement requirements, but rather recognize any differences in the opening retained earnings as at 1 January 2018. The initial application of the standard did not result in any reclassifications of the Group's financial instruments or any material changes in their measurement, therefore, the opening retained earnings were not restated.

## 4 ACQUISITIONS AND DISPOSALS

#### Assets held for sale

In May 2018, NOVATEK and TOTAL S.A. signed a binding agreement on the terms to enter the Arctic LNG 2 project providing for the acquisition by TOTAL of a 10 percent participation interest in the project. The agreement stipulates that final transaction documents on the sale of a 10 percent participation interest in OOO Arctic LNG 2 to TOTAL will be signed in 2018 and the transaction will be closed no later than 31 March 2019. In July 2018, the NOVATEK's Board of Directors approved the sale of a 10 percent participation interest in Arctic LNG 2 to TOTAL.

The agreement on the terms to enter the Arctic LNG 2 project stipulates that key financial and operational decisions shall be subject to unanimous approval by both participants and none of the participants will have a preferential voting right. Management believes that upon closing this transaction, the Group will exercise joint control over OOO Arctic LNG 2.

At 30 September 2018, in accordance with IFRS 5, *Non-current assets held for sale and discontinued operations*, the conditions for recognition of an asset held for sale have been met. Therefore, assets and liabilities related to Arctic LNG 2 project, excluding intercompany balances, have been classified as assets and liabilities held for sale. No impairment of assets was identified as a result of the decision to sell an interest in this entity.

Below is a breakdown of major classes of assets and liabilities for assets classified as held for sale:

	At 30 September 2018
Property, plant and equipment	44,714
Other non-current assets	2,613
Prepayments and other current assets	1,984
Total assets classified as held for sale	49,311
Non-current liabilities	3,317
Current liabilities	1,904
Total liabilities associated with assets held for sale	5,221

#### 4 ACQUISITIONS AND DISPOSALS (CONTINUED)

#### Acquisition of AO Geotransgas and OOO Urengoyskaya gasovaya companiya

In February 2018, upon the results of an auction held by AK ALROSA (PAO), the Group acquired 100 percent participation interests in Maretiom Investments Limited and Velarion Investments Limited for total cash consideration of RR 30.3 billion. These companies are the owners of 100 percent participation interests in AO Geotransgas and OOO Urengoyskaya gasovaya companiya, the holders of the licenses for exploration and production of hydrocarbons within the Beregovoy and Ust-Yamsoveyskiy license areas located in YNAO, respectively.

In accordance with IFRS 3, *Business Combinations*, the Group assessed fair values of the identified assets and liabilities of the acquired companies at the acquisition date.

The following table represents the net fair values comprising 100 percent of the assets and liabilities of the acquired companies:

	Fair values at the acquisition date
Property, plant and equipment	36,274
Other non-current assets	220
Other current assets	195
Cash and cash equivalents	424
Deferred income tax liabilities	(4,531)
Long-term debt	(1,007)
Other non-current liabilities	(417)
Trade payables and accrued liabilities	(858)
Total identifiable net assets	30,300
Purchase consideration	(30,300)
Goodwill	-

For the period from the date of acquisition to 30 September 2018, the acquired companies contributed RR 3.1 billion to the Group's revenues. The financial and operational activities of the acquired companies would have increased the Group's revenues by an additional RR 0.8 billion, if the acquisition had occurred in January 2018.

#### Acquisition of OOO Chernichnoye

In January 2018, the Group acquired a 100 percent participation interest in OOO Chernichnoye for RR 616 million. OOO Chernichnoye is a holder of the license for exploration and production of hydrocarbons within the Chernichniy license area located in YNAO. OOO Chernichnoye had no notable operating activities at and before the acquisition date and, accordingly, this acquisition is outside the definition of business as defined in IFRS 3, *Business Combinations*. The cost of the acquisition has been allocated to property, plant and equipment, primarily to the license cost.

#### Disposal of an ownership interest in AO Arcticgas

At 31 December 2017, the Group held an effective 53.3 percent participation interest in AO Arcticgas through two of the Group's other joint ventures, OOO SeverEnergia and OOO Yamal Development. SeverEnergia was owned by the Group (a 6.7 percent participation interest) and Yamal Development (a 93.3 percent participation interest). Yamal Development was a joint venture of the Group and PAO Gazprom Neft with a 50 percent participation interest held by each investor. Arcticgas was a wholly owned subsidiary of SeverEnergia.

#### 4 ACQUISITIONS AND DISPOSALS (CONTINUED)

In the first quarter of 2018, the Group and Gazprom Neft completed the final stage of the previously commenced restructuring procedures to achieve parity shareholdings in Arcticgas. In January 2018, Yamal Development and SeverEnergia were merged with Arcticgas. As a result, the Group and Gazprom Neft obtained direct participation interests in Arcticgas of 53.3 percent and 46.7 percent, respectively. Subsequently, in March 2018, Gazprom Neft subscribed to Arcticgas's additional share emission for a total cash consideration of RR 32,098 million. As a result of the aforementioned transactions, the Group's participation interest in Arcticgas decreased from 53.3 to 50 percent and the Group recognised a gain on the disposal of the 3.3 percent ownership interest in Arcticgas in the amount of RR 1,645 million.

The Group continues to exercise joint control over Arcticgas and recognizes it as a joint venture, and, accordingly, accounts for this investment under the equity method.

#### Acquisition of a participation interest in OOO Cryogas-Vysotsk

In July 2017, NOVATEK acquired a 51 percent ownership interest in OOO Cryogas-Vysotsk for a cash consideration of RR 1,583 million. Cryogas-Vysotsk undertakes a project to construct the first train of a medium-scale plant to liquefy natural gas with annual capacity of 660 thousand tons, located at the port of Vysotsk on the Baltic Sea.

The Charter of Cryogas-Vysotsk stipulates that key financial and operating decisions regarding its business activities are subject to unanimous approval by the Board of Directors. Consequently, the voting mechanism effectively establishes joint control over Cryogas-Vysotsk and the Group accounts for the investment under the equity method.

In accordance with IFRS 11, *Joint Arrangements*, the Group assessed fair values of the identified assets and liabilities of Cryogas-Vysotsk at the acquisition date:

000 Cryogas-Vysotsk	Fair values at the acquisition date
Property, plant and equipment	15,804
Deferred income tax assets	111
Prepayments and other current assets	1,393
Cash and cash equivalents	447
Short-term debt	(13,199)
Other current liabilities	(1,453)
Total identifiable net assets	3,103
Purchase consideration	1,583
Fair value of the Group's interest in net assets	
(RR 3,103 million at 51 percent ownership)	(1,583)
Goodwill	_

#### 5 PROPERTY, PLANT AND EQUIPMENT

Movements in property, plant and equipment for the reporting periods are as follows:

For the nine months ended 30 September 2017	Oil and gas properties and equipment	Assets under construction and advances for construction	Other	Total
Cost	412,368	34,776	15,642	462,786
Accumulated depreciation, depletion and amortization	(127,635)	-	(3,100)	(130,735)
Net book value at 1 January 2017	284,733	34,776	12,542	332,051
Additions	1,248	32,912	10	34,170
Transfers	21,236	(21,456)	220	-
Change in asset retirement costs	1,325	-	-	1,325
Depreciation, depletion and amortization	(25,403)	-	(467)	(25,870)
Disposals, net	(165)	(17)	(24)	(206)
Currency translation differences	22	2	12	36
Cost	435,953	46,217	15,824	497,994
Accumulated depreciation,				
depletion and amortization	(152,957)	-	(3,531)	(156,488)
Net book value at 30 September 2017	282,996	46,217	12,293	341,506
For the nine months ended 30 September 2018				
Cost	479,569	38,926	16,709	535,204
Accumulated depreciation, depletion and amortization	(171,325)	-	(3,828)	(175,153)
Net book value at 1 January 2018	308,244	38,926	12,881	360,051
Additions	2,625	56,791	12	· · · ·
Transfers	11,612	(12,739)	1,127	59,428
			215	36,920
Acquisition of subsidiaries (see Note 4) Change in asset retirement costs	31,878	4,827	213	-
0	(672)	-	-	(672)
Depreciation, depletion and amortization Reclassification to assets held for sale	(24,584)	(26, 260)	(679)	(25,263)
	(18,400)	(26,260)	(54)	(44,714)
Disposals, net	(200)	(1,840)	(425)	(2,465)
Currency translation differences	1,225	20	21	1,266
Cost	512,802	59,725	17,615	590,142
Accumulated depreciation, depletion and amortization	(201,074)	-	(4,517)	(205,591)
Net book value at 30 September 2018	311,728	59,725	13,098	

Included in additions to property, plant and equipment for the nine months ended 30 September 2018 and 2017 are capitalized interest and foreign exchange differences of RR 5,048 million and RR 3,031 million, respectively.

Included within assets under construction and advances for construction are advances to suppliers for construction and equipment of RR 8,986 million and RR 6,554 million at 30 September 2018 and 31 December 2017, respectively.

### 5 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Included in property, plant and equipment at 30 September 2018 and 31 December 2017 are right-of-use assets with carrying value of RR 9,254 million and RR 7,245 million, respectively, primarily related to long-term agreements on time chartering of marine tankers. Depreciation charge for right-of-use assets for the nine months ended 30 September 2018 and 2017 amounted to RR 1,386 million and RR 218 million, respectively.

In March 2018, the Group won an auction for an oil and gas exploration and production license for the Payutskiy license area located in Krasnoyarsk Territory for a payment of RR 66 million, which was included within oil and gas properties and equipment.

In August 2017, the Group won auctions for oil and gas exploration and production licenses for the Shtormovoy, the Verhnetiuteyskiy and the West-Seyakhinskiy license areas located in the YNAO for the total amount of RR 7,465 million, of which RR 6,786 million were paid during the nine months ended 30 September 2017 and included within assets under construction and advances for construction as at that date. The remaining amount of RR 679 million was paid after the state registration of the licenses in October 2017.

In June 2017, the Group won an auction for an oil and gas exploration and production license for the Gydanskiy license area located on the Gydan peninsula in the YNAO for a payment of RR 2,262 million, which was included within oil and gas properties and equipment.

The table below summarizes the Group's carrying values of total acquisition costs of proved and unproved properties included in oil and gas properties and equipment:

	At 30 September 2018	At 31 December 2017
Proved properties acquisition costs	70,253	58,951
Less: accumulated depreciation, depletion and		
amortization of proved properties acquisition costs	(18,899)	(18,001)
Unproved properties acquisition costs	11,768	11,376
Total acquisition costs	63,122	52,326

The Group's management believes these costs are recoverable as the Group has plans to explore and develop the respective fields.

Capital commitments are disclosed in Note 22.

#### 6 INVESTMENTS IN JOINT VENTURES

	At 30 September 2018	At 31 December 2017
Joint ventures:		
AO Arcticgas (combined investments in OOO SeverEnergia and		
OOO Yamal Development at 31 December 2017)	135,610	101,539
OAO Yamal LNG	67,795	126,377
ZAO Nortgas	44,376	50,519
OOO Cryogas-Vysotsk	3,637	3,841
ZAO Terneftegas	2,531	3,050
Total investments in joint ventures	253,949	285,326

The Group considers that Arcticgas, Yamal LNG, Nortgas, Cryogas-Vysotsk and Terneftegas constitute jointly controlled entities on the basis of the existing contractual arrangements. The Charters and Shareholders' agreements of these entities stipulate that strategic and/or key decisions of a financial, operating and capital nature require effectively the unanimous approval by all participants or by a group of participants. The Group accounts for its shares in joint ventures under the equity method.

#### 6 INVESTMENTS IN JOINT VENTURES (CONTINUED)

AO Arcticgas. Arcticgas operates the Samburgskoye, Urengoyskoye and Yaro-Yakhinskoye fields, located in the YNAO.

At 31 December 2017, the Group held an effective 53.3 percent participation interest in Arcticgas through SeverEnergia and Yamal Development, the Group's joint ventures with PAO Gazprom Neft. In the first quarter of the 2018, the Group and Gazprom Neft completed the final stage of the previously commenced restructuring procedures to achieve parity shareholdings in Arcticgas. As a result, Yamal Development and SeverEnergia were merged with Arcticgas, and the Group's participation ownership in Arcticgas was reduced to 50 percent (see Note 4).

**OAO Yamal LNG.** The Group holds a 50.1 percent ownership in Yamal LNG, along with TOTAL S.A. (20 percent), China National Petroleum Corporation ("CNPC", 20 percent) and Silk Road Fund Co. Ltd. (9.9 percent). The joint venture is responsible for implementing the Yamal LNG project including the construction of production facilities for natural gas, gas condensate and liquefied natural gas ("LNG") based on the resources of the South-Tambeyskoye field, located on the Yamal peninsula in the YNAO. Yamal LNG is the holder of the LNG export license.

At 30 September 2018 and 31 December 2017, the Group's 50.1 percent ownership in Yamal LNG was pledged in connection with credit line facility agreements signed by Yamal LNG with a number of Russian and foreign banks to obtain external project financing.

In accordance with the equity method of accounting, investment in Yamal LNG at 30 September 2018 was reduced for the Group's share of loss of the joint venture for the nine months ended 30 September 2018 in the amount of RR 59,383 million, of which RR 72,790 million were attributable to the Group's share of net foreign exchange loss of the joint venture.

**ZAO** Nortgas. The Group holds a 50 percent ownership in Nortgas, its joint venture with PAO Gazprom Neft. Nortgas operates the North-Urengoyskoye field, located in the YNAO.

**OOO Cryogas-Vysotsk.** The Group holds a 51 percent ownership interest in Cryogas-Vysotsk, the Group's joint venture with AO Gazprombank group (49 percent). Cryogas-Vysotsk is undertaking a project for construction of the first train of a medium-scale LNG plant with annual capacity of 660 thousand tons, located at the port of Vysotsk on the Baltic Sea.

At 30 September 2018 and 31 December 2017, the Group's 51 percent ownership interest in Cryogas-Vysotsk was pledged in connection with credit line facility agreements signed by the joint venture with a Russian bank to obtain external project financing.

**ZAO Terneftegas.** The Group holds a 51 percent ownership in Terneftegas, its joint venture with TOTAL S.A. (49 percent). Terneftegas operates the Termokarstovoye field, located in the YNAO.

#### 6 INVESTMENTS IN JOINT VENTURES (CONTINUED)

The table below summarizes the movements in the carrying amounts of the Group's joint ventures:

	Nine months ended 30 September:	
	2018	2017
At 1 January	285,326	259,650
Share of profit from operations	79,086	27,398
Share of finance expense	(110,541)	(6,287)
Share of total income tax benefit (expense)	2,461	(4,378)
Share of profit (loss) of joint ventures, net of income tax	(28,994)	16,733
Share of other comprehensive income (loss) of joint ventures	(268)	2
Group's costs capitalized in investments	1,006	1,001
Gain on disposal of interests in joint ventures (see Note 4)	1,645	-
Acquisition of joint ventures (see Note 4)	-	1,583
Dividends from joint ventures	(7,725)	(1,983)
Elimination of the Group's share in profits of joint ventures		
from hydrocarbons balances purchased by the Group		
from joint ventures and not sold at the reporting date	2,959	237
At 30 September	253,949	277,223

For the nine months ended 30 September 2018 and 2017, the Group recorded commission fees in the amount of RR 1,006 million and RR 1,001 million, respectively, for the guarantee received from the State Corporation "Bank for Development and Foreign Economic Affairs (Vnesheconombank)" (see Note 22) as an increase to the investment in Yamal LNG.

In April and September 2018, Nortgas declared dividends in the amount of RR 8,201 million and RR 7,250 million of which RR 4,100 million and RR 3,625 million, respectively, were attributable to NOVATEK. The dividends were received by the Group in April and September 2018, respectively.

In June and September 2017, Nortgas declared dividends in the amount of RR 1,542 million and RR 2,424 million of which RR 771 million and RR 1,212 million, respectively, were attributable to NOVATEK. The dividends were received by the Group in July and October 2017, respectively.

The Group eliminates its share in profits of joint ventures from natural gas and liquid hydrocarbons balances purchased by the Group from its joint ventures and not sold at the reporting date.

#### 7 LONG-TERM LOANS AND RECEIVABLES

	At 30 September 2018	At 31 December 2017
Long-term loans receivable	255,134	212,363
Other long-term receivables	452	429
Total	255,586	212,792
Less: current portion of long-term loans receivable	(946)	(891)
Total long-term loans and receivables	254,640	211,901

The Group's long-term loans receivable by borrowers are as follows:

	At 30 September 2018	At 31 December 2017
OAO Yamal LNG	247,587	204,596
OOO Cryogas-Vysotsk	5,880	5,313
ZAO Terneftegas	1,667	2,454
Total long-term loans receivable	255,134	212,363

**OAO Yamal LNG.** In accordance with the Shareholders' agreement, in prior years the Group provided US dollar and Euro credit line facilities to Yamal LNG, the Group's joint venture. In the third quarter of 2018, the shareholders opened additional credit line facilities denominated in Euros to finance construction of the fourth train of the LNG Plant. The loans interest rates are set based on market interest rates, interest rates on borrowings of shareholders and/or combination thereof. The repayment schedules are linked to free cash flows of the joint venture.

**OOO Cryogas-Vysotsk.** The Group provided Russian rouble denominated loans under agreed credit line facilities to Cryogas-Vysotsk, the Group's joint venture. The loans are repayable not later than 2033 and bear variable interest rates.

**ZAO** Terneftegas. In accordance with the Shareholders' agreement, the Group provided US dollar denominated loans to Terneftegas, the Group's joint venture. The loans interest rate is set based on market interest rates and interest rates on borrowings of shareholders. The repayment schedule is linked to free cash flows of the joint venture.

During the nine months ended 30 September 2018, Terneftegas repaid to the Group a part of the loans and accrued interest in the total amount of RR 1,184 million.

No provisions for impairment of long-term loans and receivables were recognized at 30 September 2018 and 31 December 2017. The carrying values of long-term loans and receivables approximate their respective fair values.

#### 8 OTHER NON-CURRENT ASSETS

	At 30 September 2018	At 31 December 2017
Financial assets		
Commodity derivatives	5,125	1,705
Other financial assets	7	10
Non-financial assets		
Long-term advances	16,524	20,228
Materials for construction	9,574	2,694
Deferred income tax assets	6,494	6,898
Intangible assets, net	1,833	1,665
Other non-financial assets	441	248
Total other non-current assets	39,998	33,448

At 30 September 2018 and 31 December 2017, the long-term advances represented advances to OAO Russian Railways. The advances were paid in accordance with the Strategic Partnership Agreement signed with Russian Railways in 2012.

#### 9 TRADE AND OTHER RECEIVABLES

	At 30 September 2018	At 31 December 2017
Trade receivables (net of provision of RR 378 million and RR 284 million at 30 September 2018 and 31 December 2017, respectively) Other receivables (net of provision of RR 148 million and RR 19 million at 30 September 2018 and 31 December 2017, respectively)	60,535 1,292	43,387 1,116
Total trade and other receivables	61,827	44,503

Trade receivables in the amount RR 20,905 million and RR 8,921 million at 30 September 2018 and 31 December 2017, respectively, are secured by letters of credit, issued by banks with investment grade rating. The Group does not hold any other collateral as security for trade and other receivables (see Note 21 for credit risk disclosures).

The carrying values of trade and other receivables approximate their respective fair values. Trade and other receivables were categorized as Level 3 in the fair value measurement hierarchy described in Note 21.

#### 10 PREPAYMENTS AND OTHER CURRENT ASSETS

	At 30 September 2018	At 31 December 2017
Financial assets		
Commodity derivatives	14,042	2,117
Current portion of long-term loans receivable (see Note 7)	946	891
Non-financial assets		
Value-added tax receivable	11,841	8,057
Recoverable value-added tax	8,559	7,284
Prepayments and advances to suppliers	6,961	6,326
Deferred transportation expenses for natural gas	3,805	1,965
Deferred transportation expenses for liquid hydrocarbons	2,705	2,140
Deferred export duties for liquid hydrocarbons	1,207	1,829
Prepaid customs duties	380	561
Other non-financial assets	1,482	693
Total prepayments and other current assets	51,928	31,863

#### 11 LONG-TERM DEBT

	At 30 September 2018	At 31 December 2017
Corporate bonds		
Eurobonds – Ten-Year Tenor (par value USD 1 billion, repayable in 2022) Eurobonds – Ten-Year Tenor	65,478	57,481
(par value USD 650 million, repayable in 2021)	42,568	37,364
Bank loans		
Syndicated term credit line facility Other bank loans	8,630	13,280 6,887
Other borrowings		
Loan from Silk Road Fund Other loans	45,820 -	39,716 1,022
Total	162,496	155,750
Less: current portion of long-term debt	-	(14,302)
Total long-term debt	162,496	141,448

*Eurobonds.* In December 2012, the Group issued US dollar denominated Eurobonds in the amount of USD 1 billion. The US dollar denominated Eurobonds were issued with an annual coupon rate of 4.422 percent, payable semi-annually. The Eurobonds have a ten-year tenor and are repayable in December 2022.

In February 2011, the Group issued US dollar denominated Eurobonds in the amount of USD 650 million. The US dollar denominated Eurobonds were issued with an annual coupon rate of 6.604 percent, payable semi-annually. The Eurobonds have a ten-year tenor and are repayable in February 2021.

*Syndicated term credit line facility.* In June 2013, the Group obtained a USD 1.5 billion unsecured syndicated term credit line facility from a range of international banks and withdrew the full amount under the facility by June 2014. The loan was repayable until July 2018 by quarterly equal installments starting from June 2015. The facility included the maintenance of certain restrictive financial covenants. In February 2018, the credit line facility was fully repaid ahead of its maturity schedule.

*Other bank loans.* In December 2016, the Group obtained EUR 100 million under a revolving credit line facility from the Russian subsidiary of a foreign bank. The loan is repayable in April 2020 and includes the maintenance of certain restrictive financial covenants.

In February 2018, the Group purchased a 100 percent participation interest in AO Geotransgas (see Note 4) and consolidated RUR 1,007 million credit line facility obtained by AO Geotransgas from a Russian bank repayable in December 2020.

*Loan from Silk Road Fund.* In December 2015, the Group obtained a loan from China's investment fund Silk Road Fund which is repayable until December 2030 by semi-annual equal installments starting from December 2019 and includes the maintenance of certain restrictive financial covenants.

*Other loans.* At 31 December 2017, other loans represented Russian rouble denominated loans, which were provided to one of the Group's subsidiaries by its non-controlling shareholder. The loans were initially repayable until the end of 2017, which was subsequently extended to the end of 2018. In July 2018, the loans were fully repaid.

#### 11 LONG-TERM DEBT (CONTINUED)

The fair value of long-term debt including its current portion was RR 167,748 million and RR 167,760 million at 30 September 2018 and 31 December 2017, respectively. The fair value of the corporate bonds was determined based on market quote prices (Level 1 in the fair value measurement hierarchy described in Note 21). The fair value of other long-term loans was determined based on future cash flows discounted at the estimated risk-adjusted discount rate (Level 3 in the fair value measurement hierarchy described in Note 21).

Scheduled maturities of long-term debt at the reporting date were as follows:

Maturity period:	At 30 September 2018
1 October 2019 to 30 September 2020	12,304
1 October 2020 to 30 September 2021	46,863
1 October 2021 to 30 September 2022	3,984
1 October 2022 to 30 September 2023	69,462
After 30 September 2023	29,883
Total long-term debt	162,496

*Available credit line facilities.* In addition to disclosed above, at 30 September 2018, the Group had available long-term credit line facilities from banks with credit limits in the amounts of RR 50 billion, the equivalent of USD 750 million, and EUR 50 million. The facilities include the maintenance of certain restrictive financial covenants.

## 12 SHORT-TERM DEBT AND CURRENT PORTION OF LONG-TERM DEBT

At 31 December 2017, short-term debt and current portion of long-term debt consisted only of current portion of long-term debt in the amount of RR 14,302 million.

*Loans with original maturity three months or less.* During the nine months ended 30 September 2018 and 2017, the Group had available revolving credit line facilities under which the obtained loans with original maturities of three months or less to finance trade activities were secured by cash revenues from specifically determined liquid hydrocarbons export sales contracts. At 30 September 2018 and 31 December 2017, these loans were repaid.

*Available credit line facilities.* At 30 September 2018, the Group had available short-term revolving credit line facilities from Russian banks, with credit limits in the total amount of RR 70 billion.

#### 13 TRADE PAYABLES AND ACCRUED LIABILITIES

	At 30 September 2018	At 31 December 2017
Financial liabilities		
Trade payables	58,402	30,936
Dividends payable to shareholders of PAO NOVATEK	27,871	-
Commodity derivatives	14,428	3,333
Interest payable	1,983	1,221
Dividends payable to non-controlling interest	-	1,633
Other payables	2,474	775
Non-financial liabilities		
Advances from customers	3,331	4,474
Salary payables	753	472
Other liabilities and accruals	5,387	6,157
Total trade payables and accrued liabilities	114,629	49,001

#### **13 TRADE PAYABLES AND ACCRUED LIABILITIES (CONTINUED)**

The carrying values of trade payables and accrued liabilities approximate their respective fair values. Trade and other payables were categorized as Level 3 in the fair value measurement hierarchy described in Note 21.

#### 14 SHAREHOLDERS' EQUITY

*Treasury shares.* In accordance with the *Share Buyback Programs* authorized by the Board of Directors, the Group's wholly owned subsidiary, Novatek Equity (Cyprus) Limited, purchases ordinary shares of PAO NOVATEK in the form of Global Depository Receipts (GDRs) on the London Stock Exchange (LSE) and ordinary shares on the Moscow Exchange through the use of independent brokers. NOVATEK also purchases its ordinary shares from shareholders where required by Russian legislation.

During the nine months ended 30 September 2018 and 2017, the Group purchased 2.6 million and 2.1 million ordinary shares (in the form of GDRs) at a total cost of RR 1,971 million and RR 1,440 million, respectively. At 30 September 2018 and 31 December 2017, the Group held in total (both ordinary shares and GDRs) 23.3 million and 20.7 million ordinary shares at total cost of RR 10,324 million and RR 8,353 million, respectively. The Group has decided that these shares do not vote.

*Dividends.* The Group declares and pays dividends in Russian roubles (amounts include tax on dividends):

	Nine months ended 30 September:	
	2018	2017
Dividends payable at 1 January	1	1
Dividends declared <sup>(*)</sup>	51,979	42,075
Dividends paid (*)	(24,109)	(21,111)
Dividends payable at 30 September	27,871	20,965
Dividends per share declared during the period (in Russian roubles)	17.25	13.95
Dividends per GDR declared during the period (in Russian roubles)	172.50	139.50

<sup>(\*)</sup> – excluding treasury shares.

On 20 April 2018, the Annual General Meeting of Shareholders of PAO NOVATEK approved the final 2017 dividend of RR 8.00 per share or RR 80.00 per GDR totaling RR 24,291 million (including treasury shares).

On 28 September 2018, the Extraordinary General Meeting of Shareholders of PAO NOVATEK approved the interim dividend of RR 9.25 per share or RR 92.50 per GDR totaling RR 28,086 million (including treasury shares) based on the financial results for the six months ended 30 June 2018.

#### 15 OIL AND GAS SALES

	Three months ended 30 September:		Nine month 30 Septen	
	2018	2017	2018	2017
Natural gas	91,488	54,504	246,771	176,576
Naphtha	39,513	23,984	118,342	79,000
Crude oil	29,479	18,004	80,352	53,519
Other gas and gas condensate refined products	22,817	15,856	68,127	50,345
Liquefied petroleum gas	18,036	9,815	41,950	27,835
Stable gas condensate	16,601	7,807	35,695	24,726
Total oil and gas sales	217,934	129,970	591,237	412,001

## 16 PURCHASES OF NATURAL GAS AND LIQUID HYDROCARBONS

	Three months ended 30 September:		Nine months ended 30 September:	
	2018	2017	2018	2017
Unstable gas condensate	44,755	26,050	118,277	74,129
Natural gas	42,408	10,150	91,937	33,673
Other liquid hydrocarbons	6,995	1,082	9,344	2,440
Total purchases				
of natural gas and liquid hydrocarbons	94,158	37,282	219,558	110,242

The Group purchases not less than 50 percent of the natural gas volumes produced by its joint venture ZAO Nortgas, some volumes of natural gas produced by its joint venture AO Arcticgas, all volumes of natural gas produced by its joint venture ZAO Terneftegas and, commencing December 2017, some volumes of liquefied natural gas produced by its joint venture OAO Yamal LNG (see Note 23).

The Group purchases all volumes of unstable gas condensate produced by its joint ventures Nortgas, Arcticgas and Terneftegas at ex-field prices based on benchmark reference crude oil prices, as well as some volumes of stable gas condensate produced by its joint venture OAO Yamal LNG (see Note 23).

#### 17 TRANSPORTATION EXPENSES

	Three months ended 30 September:		Nine month 30 Septen	
-	2018	2017	2018	2017
Natural gas transportation				
by trunk and low-pressure pipelines	20,955	20,523	69,260	67,255
Stable gas condensate and				
liquefied petroleum gas transportation by rail	7,503	6,782	23,404	22,380
Stable gas condensate and refined products, crude oil				
and liquefied natural gas transportation by tankers	2,997	1,121	6,788	4,394
Crude oil transportation by trunk pipelines	2,170	1,806	6,450	5,522
Other	47	14	118	44
Total transportation expenses	33,672	30,246	106,020	99,595

#### **18 TAXES OTHER THAN INCOME TAX**

The Group is subject to a number of taxes other than income tax, which are detailed as follows:

	Three months ended 30 September:		Nine months ended 30 September:	
	2018	2017	2018	2017
Unified natural resources production tax	14,471	11,160	40,590	33,244
Property tax	909	765	2,836	2,437
Other taxes	60	99	307	215
Total taxes other than income tax	15,440	12,024	43,733	35,896

## **19 FINANCE INCOME (EXPENSE)**

		Three months ended 30 September:		Nine months ended 30 September:	
Interest expense (including transaction costs)	2018	2017	2018	2017	
Interest expense on fixed rate debt Interest expense on variable rate debt	2,164	2,057 441	6,277 87	6,198 1,840	
Subtotal	2,164	2,498	6,364	8,038	
Less: capitalized interest	(1,330)	(809)	(3,630)	(2,595)	
Interest expense on debt	834	1,689	2,734	5,443	
Provisions for asset retirement obligations:					
effect of the present value discount unwinding	153	189	453	537	
Interest expense on lease liabilities	126	36	355	45	
Total interest expense	1,113	1,914	3,542	6,025	
	Three months ended 30 September:		Nine months ended 30 September:		
Interest income	2018	2017	2018	2017	
Interest income on loans receivable classified					
as at amortised cost	163	113	481	457	
Interest income on loans receivable classified					
as at fair value through profit or loss	3,109	3,431	8,779	10,446	
Interest income on cash, cash equivalents and deposits	394	313	992	1,834	
Total interest income	3,666	3,857	10,252	12,737	
	Three month 30 Septem		Nine months 30 Septem		
Foreign exchange gain (loss)	2018	2017	2018	2017	
Gains	16,990	6,069	49,249	45,268	
Losses	(7,367)	(3,008)	(31,701)	(32,213)	
Total foreign exchange gain (loss), net	9,623	3,061	17,548	13,055	

#### 20 INCOME TAX

Effective income tax rate. The Russian statutory income tax rate for 2018 and 2017 was 20 percent.

The Group recognizes in profit before income tax its share of net profit (loss) from joint ventures, which influences the consolidated profit of the Group but does not result in additional income tax expense (benefit) at the Group's level. Net profit (loss) of joint ventures was recorded in their financial statements on an after-tax basis. The Group holds at least a 50 percent interest in each of its joint ventures, and dividend income from these joint ventures is subject to a zero withholding tax rate according to the Russian tax legislation.

Without the effect of net profit (loss) and dividends from joint ventures, the effective income tax rate for the three months ended 30 September 2018 and 2017 was 17.8 percent and 19.3 percent, respectively, and the effective income tax rate for the nine months ended 30 September 2018 and 2017 was 17.6 percent and 19.6 percent, respectively.

### 21 FINANCIAL INSTRUMENTS AND FINANCIAL RISK FACTORS

The accounting policies and disclosure requirements for financial instruments have been applied to the line items below:

At 30 September 2018		At 31 Decemb	er 2017	
Financial assets	is Non-current Current		Non-current	Current
At amortised cost				
Long-term loans receivable	8,557	-	5,313	-
Trade and other receivables	452	61,827	429	44,503
Short-term bank deposits				
with original maturity more than three months	-	31,379	-	-
Cash and cash equivalents	-	53,479	-	65,943
Other	7	-	10	-
At fair value through profit or loss				
Long-term loans receivable	245,631	946	206,159	891
Commodity derivatives	5,125	14,042	1,705	2,117
Total financial assets	259,772	161,673	213,616	113,454
Financial liabilities				
At amortised cost				
Long-term debt	162,496	-	141,448	14,302
Short-term debt	-	-	-	-
Long-term lease liabilities	7,246	2,334	5,776	1,520
Trade and other payables	-	62,859	-	32,932
Dividends payable				
to shareholders of PAO NOVATEK	-	27,871	-	-
Dividends payable to non-controlling interest	-	-	-	1,633
At fair value through profit or loss				
Commodity derivatives	4,713	14,428	649	3,333
Total financial liabilities	174,455	107,492	147,873	53,720

*Fair value measurement.* The Group evaluates the quality and reliability of the assumptions and data used to measure fair value in accordance with IFRS 13, *Fair Value Measurement*, in the three hierarchy levels as follows:

i. quoted prices in active markets (Level 1);

ii. inputs other than quoted prices included in Level 1 that are directly or indirectly observable in the market (externally verifiable inputs) (Level 2);

iii. inputs that are not based on observable market data (unobservable inputs) (Level 3).

*Commodity derivative instruments.* The Group conducts natural gas foreign trading in active markets under long-term and short-term purchase and sales contracts, as well as purchases and sells various derivative instruments (with reference to the European natural gas hubs) for delivery optimization and to decrease exposure to the risk of negative changes in natural gas prices.

These contracts include pricing terms that are based on a variety of commodities and indices, and/or volume flexibility options that collectively qualify them under the scope of IFRS 9, *Financial instruments*, although the activity surrounding certain contracts involves the physical delivery of natural gas. All contracts mentioned above are recognized in the consolidated statement of financial position at fair value with movements in fair value recognized in the consolidated statement of income.

The fair value of long-term natural gas derivative contracts involving the physical delivery of natural gas is determined using internal models and other valuation techniques (the mark-to-market and mark-to-model analysis) due to the absence of quoted prices or other observable, market-corroborated data, for the duration of the contracts. Due to the assumptions underlying their fair value, the natural gas derivatives contracts are categorized as Level 3 in the fair value hierarchy, described above.

The fair value of short-term natural gas derivative contracts involving the physical delivery of natural gas and likewise contracts used for the price risk management and delivery optimization is determined based on available futures quotes in the active market (mark-to-market analysis) (Level 1).

The amounts recognized by the Group in respect of the natural gas derivative contracts measured in accordance with IFRS 9, *Financial instruments*, are as follows:

Commodity derivatives	At 30 September 2018	At 31 December 2017
Within other non-current and current assets	19,167	3,822
Within other non-current and current liabilities	(19,141)	(3,982)

	Three month 30 Septem		Nine months 30 Septem	
Included in other operating income (loss)	2018	2017	2018	2017
Operating income (loss) from natural gas foreign trading	(466)	(212)	(673)	130
Change in fair value	(225)	8	(704)	141

The table below represents the effect on the fair value estimation of natural gas derivative contracts that would occur from price changes by ten percent by one megawatt-hour in 12 months after the reporting date:

Nine months ended 3	) September:
2018	2017
(1,874) 1.874	(1,520) 1,520
	<b>2018</b> (1,874)

**Recognition and remeasurement of the shareholders' loans to joint ventures.** Terms and conditions of certain shareholders' loans provided by the Group to its joint ventures OAO Yamal LNG and ZAO Terneftegas contain certain financial (benchmark interest rates adjusted for the borrower credit risk) and non-financial (actual interest rates on the borrowings of shareholders, expected free cash flows of the borrower and expected maturities) variables and in accordance with the Group's accounting policy were classified as financial assets at fair value through profit or loss.

The following table summarizes the movements in the carrying amounts of shareholders' loans provided to Yamal LNG and Terneftegas, which are accounted for at fair value through profit or loss:

	Nine months ended 30 September:		
	2018	2017	
At 1 January	207,051	198,454	
Repayment of the loans and accrued interest	(1,184)	(600)	
Subsequent remeasurement at			
fair value recognized in profit (loss) as follows:			
- Interest income (using the effective interest rate method)	8,779	10,446	
– Foreign exchange gain (loss), net	28,847	3,592	
- Remaining effect from changes in fair value			
(attributable to free cash flows of the borrowers and interest rates)	3,084	(9,894)	
At 30 September	246,577	201,998	

Fair value measurement of shareholders' loans to joint ventures is determined using benchmark interest rates adjusted for the borrower credit risk and internal free cash flows models based on the borrower's strategic plans approved by the shareholders of the joint ventures. Due to the assumptions underlying fair value estimation, shareholders' loans are categorized as Level 3 in the fair value hierarchy, described above.

The fair value of the shareholders' loans is sensitive to benchmark interest rates changes. The table below represents the effect on fair value of the shareholders' loans that would occur from one percent changes in the benchmark interest rates.

	Nine months ended 30	September:
Effect on the fair value	2018	2017
Increase by one percent Decrease by one percent	(11,244) 12,095	(12,191) 13,273

*Financial risk management objectives and policies.* In the ordinary course of business, the Group is exposed to market risks from fluctuating prices on commodities purchased and sold, prices of other raw materials, currency exchange rates and interest rates. Depending on the degree of price volatility, such fluctuations in market prices may create volatility in the Group's financial results. To effectively manage the variety of exposures that may impact financial results, the Group's overriding strategy is to maintain a strong financial position.

The Group's principal risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to these limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

*Market risk.* Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates, commodity prices and equity prices, will affect the Group's financial results or the value of its holdings of financial instruments. The primary objective of mitigating these market risks is to manage and control market risk exposures, while optimizing the return on risk.

The Group is exposed to market price movements relating to changes in commodity prices such as crude oil, oil and gas condensate refined products and natural gas (commodity price risk), foreign currency exchange rates, interest rates, equity prices and other indices that could adversely affect the value of the Group's financial assets, liabilities or expected future cash flows.

#### (a) Foreign exchange risk

The Group is exposed to foreign exchange risk arising from various exposures in the normal course of business, primarily with respect to the US dollar and Euro. Foreign exchange risk arises primarily from future commercial transactions, recognized assets and liabilities when assets and liabilities are denominated in a currency other than the functional currency.

The Group's overall strategy is to have no significant net exposure in currencies other than the Russian rouble, the US dollar and Euro. The Group may utilize foreign currency derivative instruments to manage the risk exposures associated with fluctuations on certain firm commitments for sales and purchases, debt instruments and other transactions that are denominated in currencies other than the Russian rouble, and certain non-Russian rouble assets and liabilities.

The carrying amounts of the Group's financial instruments are denominated in the following currencies:

At 30 September 2018	Russian rouble	US dollar	Euro	Other	Total
Financial assets					
Non-current					
Long-term loans receivable	5,880	117,028	131,280	-	254,188
Trade and other receivables	385	3		64	452
Commodity derivatives	-	-	5,125	-	5,125
Other	-	-	-	7	7
Current					
Trade and other receivables	22,066	30,922	7,462	1,377	61,827
Current portion					
of long-term loans receivable	-	946	-	-	946
Commodity derivatives	-	-	14,042	-	14,042
Short-term bank deposits with original		21.270			21 270
maturity more than three months Cash and cash equivalents	- 11,343	31,379 5,106	36,301	729	31,379 53,479
	11,545	5,100	30,301	129	55,479
Financial liabilities					
Non-current					
Long-term debt	(1,007)	(153,866)	(7,623)	-	(162,496)
Long-term lease liabilities	(295)	(6,909)	(2)	(40)	(7,246)
Commodity derivatives	-	-	(4,713)	-	(4,713)
Current					
Current portion					
of long-term lease liabilities	(33)	(2,241)	-	(60)	(2,334)
Trade and other payables	(37,013)	(10,488)	(15,146)	(212)	(62,859)
Dividends payable					
to shareholders of PAO NOVATEK	(27,871)	-	-	-	(27,871)
Commodity derivatives	-	-	(14,428)	-	(14,428)
Net exposure	(26,545)	11,880	152,298	1,865	139,498

At 31 December 2017	Russian rouble	US dollar	Euro	Other	Total
Financial assets					
Non-current					
Long-term loans receivable	5,313	96,686	109,473	-	211,472
Trade and other receivables	425	4	-	-	429
Commodity derivatives	-	-	1,705	-	1,705
Other	-	-	-	10	10
Current					
Trade and other receivables Current portion	21,822	16,360	3,730	2,591	44,503
of long-term loans receivable	-	891	-	-	891
Commodity derivatives	-	-	2,117	-	2,117
Cash and cash equivalents	16,392	36,449	12,745	357	65,943
Financial liabilities					
Non-current					
Long-term debt	-	(134,561)	(6,887)	-	(141,448)
Long-term lease liabilities	(340)	(5,360)	(3)	(73)	(5,776)
Commodity derivatives	-	-	(649)	-	(649)
Current					
Short-term debt					
and current portion of long-term debt	(1,022)	(13,280)	-	-	(14,302)
Current portion					
of long-term lease liabilities	(116)	(1,349)	(2)	(53)	(1,520)
Trade and other payables	(25,651)	(3,563)	(3,505)	(213)	(32,932)
Dividends payable	<i>(</i> , , , , , , , , , , , , , , , , , , ,				
to non-controlling interest	(1,633)	-	-	-	(1,633)
Commodity derivatives	-	-	(3,333)	-	(3,333)
Net exposure	15,190	(7,723)	115,391	2,619	125,477

#### (b) Commodity price risk

The Group's overall commercial trading strategy in natural gas and liquid hydrocarbons is centrally managed. Changes in commodity prices could negatively or positively affect the Group's results of operations. The Group manages the exposure to commodity price risk by optimizing its core activities to achieve stable price margins.

*Natural gas supplies on the Russian domestic market.* As an independent natural gas producer, the Group is not subject to the government's regulation of natural gas prices, except for those volumes sold to residential customers. Nevertheless, the Group's prices for natural gas sold are strongly influenced by the prices regulated by the governmental agency of the Russian Federation that carries out state regulation of prices and tariffs for goods and services of natural monopolies in energy, utilities and transportation.

There were no changes in regulated wholesale natural gas prices on the domestic market (excluding residential customers) in the first half of 2017. From 1 July 2017, regulated wholesale natural gas prices were increased by 3.9 percent, and from 21 August 2018 by 3.4 percent.

Management believes it has limited downside commodity price risk for natural gas in the Russian Federation and does not use commodity derivative instruments for trading purposes. The Group's natural gas purchase and sales contracts in the domestic market are entered to meet supply requirements to fulfil contract obligations or for own consumption and are not within the scope of *IFRS 9, Financial Instruments*. However, to effectively manage the margins achieved through its natural gas trading activities, management has established targets for volumes sold to wholesale traders and end-customers.

*LNG supplies on international markets.* During the nine months ended 30 September 2018, the Group sold liquefied natural gas purchased primarily from its joint venture Yamal LNG on international markets under short-term and long-term contracts at prices based on benchmark natural gas prices at the major natural gas hubs and benchmark crude oil prices. The Group's purchase and sales contracts are entered to meet supply requirements to fulfil contract obligations and are not within the scope of *IFRS 9, Financial Instruments*.

*LNG regasification activity in Poland*. The Group purchases LNG in Poland at prices depending on natural gas prices quoted in Poland and sells regasified LNG as natural gas on the Polish market based on the prices regulated by the Energy Regulatory Office through Blue Gaz Sp. z o.o., the Group's wholly owned subsidiary. These purchase and sales contracts are entered by the Group to meet supply requirements and are not within the scope of *IFRS 9, Financial Instruments*.

*Natural gas trading activities on the European and other foreign markets.* The Group purchases and sells natural gas on the European and other foreign markets under long-term and short-term supply contracts, as well as purchases and sells different derivative instruments based on formulas with reference to benchmark natural gas prices quoted for the North-Western European natural gas hubs, crude oil and oil products prices and/or a combination thereof. Therefore, the Group's results from natural gas foreign trading and derivative instruments foreign trading are subject to commodity price volatility based on fluctuations or changes in the respective benchmark prices.

Natural gas foreign trading activities and respective foreign derivative instruments are executed by Novatek Gas & Power GmbH, the Group's wholly owned subsidiary, and are managed within the Group's integrated trading function.

*Liquid hydrocarbons supplies.* The Group sells its crude oil, stable gas condensate and gas condensate refined products under spot contracts. Naphtha and stable gas condensate volumes sold to the Asian-Pacific Region, European and North American markets are primarily based on benchmark crude oil prices of Brent IPE and Dubai and/or naphtha prices, mainly of Naphtha Japan and Naphtha CIF NWE or a combination thereof, plus a margin or discount, depending on current market situation. Other gas condensate refined products volumes sold mainly to the European market are based on benchmark jet fuel prices of Jet CIF NWE and gasoil prices of Gasoil 0.1 percent CIF NWE plus a margin or discount, depending on current market situation. Crude oil sold internationally is based on benchmark crude oil prices of Brent dated, or Dubai, plus a premium or a discount, and on a transaction-by-transaction basis or based on benchmark crude oil prices of Brent and Urals or a combination thereof for volumes sold domestically.

As a result, the Group's revenues from the sales of liquid hydrocarbons are subject to fluctuations in the crude oil and gas condensate refined products benchmark prices. The Group's liquid hydrocarbons purchase and sales contracts are entered to meet supply requirements to fulfil contract obligations or for own consumption and are not within the scope of *IFRS 9, Financial Instruments*.

#### (c) Cash flow and fair value interest rate risk

The Group is subject to interest rate risk on financial liabilities with variable interest rates. Changes in interest rates impact primarily debt by changing either their fair value (fixed rate debt) or their future cash flows (variable rate debt). To mitigate this risk, the Group's treasury function performs periodic analysis of the current interest rate environment and depending on that analysis management makes decisions whether it would be more beneficial to obtain financing on a fixed-rate or variable-rate basis. In cases where the change in the current market fixed or variable interest rates is considered significant management may consider refinancing a particular debt on more favorable interest rate terms.

The interest rate profiles of the Group's interest-bearing financial instruments are as follows:

	At 30 Septen	At 30 September 2018		ber 2017
	RR million	Percentage	<b>RR</b> million	Percentage
At fixed rate	162,496	100%	141,448	91%
At variable rate	-	-	14,302	9%
Total debt	162,496	100%	155,750	100%

The Group centralizes the cash requirements and surpluses of controlled subsidiaries and the majority of their external financing requirements, and applies, on its consolidated net debt position, a funding policy to optimize its financing costs and manage the impact of interest rate changes on its financial results in line with market conditions. In this way, the Group is able to ensure that the balance between the floating rate portion of its debt and its cash surpluses has a low level of exposure to any changes in interest rates over the short-term. This policy makes it possible to significantly limit the Group's sensitivity to interest rate volatility.

*Credit risk.* Credit risk refers to the risk exposure that a potential financial loss to the Group may occur if a counterparty defaults on its contractual obligations.

Credit risk is managed on a Group level and arises from cash and cash equivalents, other bank deposits, as well as credit exposures to customers, including outstanding trade receivables and committed transactions. Cash, cash equivalents and deposits are placed only with banks that are considered by the Group during the whole deposit period to have minimal risk of default.

The Group's trade and other receivables consist of a large number of customers, spread across diverse industries and geographical areas. The Group has developed standard credit payment terms and constantly monitors the status of trade and other receivables and the creditworthiness of the customers.

Most of the Group's international natural gas and liquid hydrocarbons sales are made to customers with independent external ratings; however, if the customer has a credit rating below BBB-, the Group requires the collateral for the trade receivable to be in the form of letters of credit from banks with an investment grade rating. Most of domestic sales of liquid hydrocarbons are made on a 100 percent prepayment basis.

As a result of the domestic regional natural gas trading activities, the Group is exposed to the risk of payment defaults of small and medium-sized industrial users and individuals. To minimize credit risk the Group monitors the recoverability of these debtors by analyzing ageing of receivables by type of customers and their respective prior payment history.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position.

In addition, the Group provides long-term loans receivable to its joint ventures for development, construction and acquisitions of oil and gas assets. Required amount of loans and their maturity schedules are based on the budgets and strategic plans approved by the shareholders of the joint ventures.

*Liquidity risk.* Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. In managing its liquidity risk, the Group maintains adequate cash reserves and debt facilities, continuously monitors forecast and actual cash flows and matches the maturity profiles of financial assets and liabilities.

The Group prepares various financial plans (monthly, quarterly and annually) which ensures that the Group has sufficient cash on demand to meet expected operational expenses, financial obligations and investing activities for a period of 30 days or more. The Group has entered into a number of short-term credit facilities. Such credit lines and overdraft facilities can be drawn down to meet short-term financing needs. To fund cash requirements of a more permanent nature, the Group will normally raise long-term debt in available international and domestic markets.

The following tables summarize the maturity profile of the Group's financial liabilities, except for natural gas derivative contracts, based on contractual undiscounted payments, including interest payments:

At 30 September 2018	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
Debt at fixed rate					
Principal	-	12,883	122,222	34,223	169,328
Interest	8,292	8,171	14,389	6,195	37,047
Lease liabilities	2,247	2,226	6,334	173	10,980
Trade and other payables	62,859	-	-	-	62,859
Dividends payable					
to shareholders of PAO NOVATEK	27,871	-	-	-	27,871
Total financial liabilities	101,269	23,280	142,945	40,591	308,085
At 31 December 2017	_				
Debt at fixed rate					
Principal	-	8,890	107,061	32,055	148,006
Interest	7,272	7,272	16,655	6,163	37,362
Debt at variable rate					
Principal	14,314	-	-	-	14,314
Interest	168	-	-	-	168
Lease liabilities	1,606	1,494	4,393	937	8,430
Trade and other payables	32,932	-	-	-	32,932
Dividends payable					
to non-controlling interest	1,633	-	-	-	1,633
Total financial liabilities	57,925	17,656	128,109	39,155	242,845

The following tables represent the maturity profile of the Group's derivative commodity contracts based on undiscounted cash flows:

At 30 September 2018	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Total
Cash inflow	147,925	53,780	57,005	258,710
Cash outflow	(148,275)	(53,428)	(56,943)	(258,646)
Net cash flows	(350)	352	62	64
At 31 December 2017				
Cash inflow	45,120	29,028	54,785	128,933
Cash outflow	(46,422)	(28,182)	(54,572)	(129,176)
Net cash flows	(1,302)	846	213	(243)

*Capital management.* The primary objectives of the Group's capital management policy are to ensure a strong capital base to fund and sustain its business operations through prudent investment decisions and to maintain investor, market and creditor confidence to support its business activities.

At the reporting date, the Group had investment grade ratings of BBB- by Standard & Poor's, BBB by Fitch Ratings and Baa3 by Moody's Investors Service. The Group has established certain financial targets and coverage ratios that it monitors on a quarterly and annual basis to maintain its credit ratings.

The Group manages its capital on a corporate-wide basis to ensure adequate funding to sufficiently meet the Group's operational requirements. The majority of external debts raised to finance NOVATEK's wholly owned subsidiaries are centralized at the parent level, and financing to Group entities is facilitated through inter-company loan arrangements or additional contributions to share capital.

The Group has a stated dividend policy that distributes not less than 30 percent of the Group's consolidated net profit determined according to IFRS, adjusted for one-off profits (losses). The dividend payment for a specific year is determined after taking into consideration future earnings, capital expenditure requirements, future business opportunities and the Group's current financial position. Dividends are recommended by the Board of Directors of NOVATEK and approved by the NOVATEK's shareholders.

The Group defines the term "capital" as equity attributable to PAO NOVATEK shareholders plus net debt (total debt less cash and cash equivalents and bank deposits with maturity more than three months). There were no changes to the Group's approach to capital management during the nine months ended 30 September 2018. At 30 September 2018 and 31 December 2017, the Group's capital totalled RR 902,018 million and RR 847,646 million, respectively.

## 22 CONTINGENCIES AND COMMITMENTS

**Operating environment.** The Russian Federation continues to display some characteristics of an emerging market. These characteristics include, but are not limited to, the existence of a currency that is in practice not convertible in most countries outside of the Russian Federation, and relatively high inflation. In addition, the Russian economy is particularly sensitive to world oil and gas prices; therefore, significant prolonged declines in world oil prices have a negative impact on the Russian economy. The tax, currency and customs legislation is subject to varying interpretations, frequent changes and other legal and fiscal impediments contribute to the challenges faced by entities currently operating in the Russian Federation. The future economic direction of the Russian Federation is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with tax, legal, regulatory, and political developments.

The Group's business operations are primarily located in the Russian Federation and are thus exposed to the economic and financial markets of the Russian Federation.

Developments in Ukraine during 2014 and the subsequent negative reaction of the world community have had and may continue to have a negative impact on the Russian economy, including difficulties in obtaining international funding, devaluation of national currency and high inflation. These and other events, in case of escalation, may have a significant negative impact on the operating environment in the Russian Federation.

**Sectoral sanctions imposed by the U.S. government.** On 16 July 2014, the Office of Foreign Assets Control (OFAC) of the U.S. Treasury included PAO NOVATEK on the Sectoral Sanctions Identification List (the "List"), which prohibits U.S. persons or persons within the United States from providing new financing to the Group for longer than 60 days (prior to 28 November 2017, this restriction applied to new financing with a maturity of more than 90 days). Whereas all other transactions, including financial, carried out by U.S. persons or within the United States with the Group are permitted. The inclusion on the List has not impacted the Group's business activities, in any jurisdiction, nor does it affect the Group's assets and debt.

Management has reviewed the Group's capital expenditure programs and existing debt portfolio and has concluded that the Group has sufficient liquidity, through internally generated (operating) cash flows, to adequately fund its core oil and gas business operations including finance of planned capital expenditure programs of its subsidiaries, as well as to repay and service all Group's short-term and long-term debt existing at the current reporting date and, therefore, inclusion on the List does not adversely impact the Group's operational activities.

The Group together with its foreign partners currently raises necessary financing for our joint ventures from non-US debt markets and lenders.

## 22 CONTINGENCIES AND COMMITMENTS (CONTINUED)

*Contractual commitments.* At 30 September 2018, the Group had contractual capital expenditures commitments aggregating approximately RR 118 billion (at 31 December 2017: RR 49 billion) mainly for construction of infrastructure for future LNG projects (through 2023) and for development at the North-Russkoye (through 2021), the Salmanovskoye (Utrenneye) (through 2023), the Yarudeyskoye (through 2020), the East-Tarkosalinskoye (through 2021) and the Yurkharovskoye (through 2019) fields all in accordance with duly signed agreements.

In September 2016, the Group and Eni S.p.A. (hereinafter referred to as the "Concessionaries") formed a joint operation with a 50 percent participation interest held by each Concessionary under a Concession Contract with the State of Montenegro for the exploration and production of hydrocarbons on four offshore blocks located in the Adriatic Sea. The Group's commitments with regard to this joint operation relate to performance obligations of the Concessionaries to conduct mandatory work program exploration activities as stipulated by the Concession Contract. The maximum amount to be paid to the State of Montenegro by the Group in case of non-performance during the first exploration period of up to four years ending in 2020 is EUR 42.5 million. The outflow of resources embodying economic benefits required to settle this contingent liability is not probable; therefore, no provision for this liability was recognized in the consolidated interim condensed financial statements.

The Group's commitments with regard to its joint operation in Lebanon relate to performance obligations of the Right holders to conduct minimum work commitment exploration activities as stipulated by the Exploration and Production Agreements (see Note 1). The maximum amount to be paid to the Republic of Lebanon by the Group in case of non-performance during the first exploration period of up to three years ending in 2021 (may be extended for a period not exceeding one year) is EUR 13.5 million. The outflow of resources embodying economic benefits required to settle this contingent liability is not probable; therefore, no provision for this liability was recognized in the consolidated interim condensed financial statements.

*Non-financial guarantees.* The aggregated amount of non-financial guarantees in respect of the Yamal LNG project issued by the Group to a number of third parties (the Ministry of Finance of the Russian Federation, Russian and foreign banks, LNG-vessels owners, LNG-terminal owners) in favor of the Group's joint venture OAO Yamal LNG and its subsidiary totaled USD 2.8 billion and EUR 7.2 billion at 30 September 2018 (at 31 December 2017: USD 3.0 billion and EUR 6.6 billion). These non-financial guarantees have various terms depending mostly on the successful project completion (finalization of the LNG plant construction and achievement of its full production capacity). For certain factors as stipulated in the project financing agreements, the Group plans to issue in the future non-financial guarantees covering the project post-completion period.

With regard to the Group's obligations under the non-financial guarantee issued to the banks providing project financing to Yamal LNG, the State Corporation "Bank for Development and Foreign Economic Affairs (Vnesheconombank)" issued in favor of the banks a counter guarantee for the amount not exceeding the equivalent of USD 3 billion.

The aggregated amount of non-financial guarantees issued by the Group to a Russian bank in favor of the Group's joint venture Cryogas-Vysotsk totaled EUR 180 million at 30 September 2018 (at 31 December 2017: EUR 49 million).

The outflow of resources embodying economic benefits required to settle the obligations under these non-financial guarantees issued by the Group is not probable; therefore, no provision for these liabilities was recognized in the consolidated interim condensed financial statements.

**Taxation.** Russian tax, currency and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Correspondingly, the relevant regional and federal tax authorities may periodically challenge management's interpretation of such taxation legislation as applied to the Group's transactions and activities. Furthermore, events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in its interpretation of the legislation and assessments, and it is possible that transactions and activities that have not been challenged in the past may be challenged. As a result, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

#### 22 CONTINGENCIES AND COMMITMENTS (CONTINUED)

Management believes that its interpretation of the relevant legislation is appropriate and that it is probable that the Group's tax, currency and customs positions will be sustained. Where management believes it is probable that a position cannot be sustained, an appropriate amount has been accrued in the consolidated interim condensed financial statements.

*Mineral licenses.* The Group is subject to periodic reviews of its activities by governmental authorities with respect to the requirements of its mineral licenses. Management cooperates with governmental authorities to agree on remedial actions necessary to resolve any findings resulting from these reviews. Failure to comply with the terms of a license could result in fines, penalties or license limitation, suspension or revocation. The Group's management believes any issues of non-compliance will be resolved through negotiations or corrective actions without any material adverse effect on the Group's financial position, results of operations or cash flows.

The major of the Group's oil and gas fields and license areas are located in the YNAO. Licenses are issued by the Federal Agency for the Use of Natural Resources of the Russian Federation and the Group pays unified natural resources production tax to produce crude oil, natural gas and unstable gas condensate from these fields and contributions for exploration of license areas.

*Environmental liabilities.* The Group operates in the oil and gas industry in the Russian Federation and abroad. The enforcement of environmental regulation in the Russian Federation and other countries of operation is evolving and the enforcement posture of government authorities is continually being reconsidered. The Group periodically evaluates its obligations under environmental regulations and, as obligations are determined, they are recognized as an expense immediately if no future benefit is discernible. Potential liabilities arising as a result of a change in interpretation of existing regulations, civil litigation or changes in legislation cannot be estimated. Under existing legislation, management believes that there are no probable liabilities, which will have a material adverse effect on the Group's financial position, results of operations or cash flows.

*Legal contingencies.* The Group is subject of, or party to a number of court proceedings (both as a plaintiff and a defendant) arising in the ordinary course of business. In the opinion of management, there are no current legal proceedings or other claims outstanding, which could have a material effect on the result of operations or financial position of the Group and which have not been accrued or disclosed in the consolidated interim condensed financial statements.

#### 23 RELATED PARTY TRANSACTIONS

Transactions between NOVATEK and its subsidiaries, which are related parties of NOVATEK, have been eliminated on consolidation and are not disclosed in this Note.

For the purposes of these consolidated interim condensed financial statements, parties are generally considered to be related if one party has the ability to control the other party, is under common control, or can exercise significant influence or joint control over the other party in making financial and operational decisions. Management has used reasonable judgments in considering each possible related party relationship with attention directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions, which unrelated parties might not, and transactions between related parties may not be affected on the same terms, conditions and amounts as transactions between unrelated parties.

		Three months ended 30 September:		Nine months ended 30 September:	
Related parties – joint ventures	2018	2017	2018	2017	
Transactions					
Purchases of natural gas and liquid hydrocarbons	(78,866)	(30,195)	(193,322)	(92,715)	
Interest income on loans issued	3,258	3,533	9,182	10,819	
Dividends declared	3,625	1,212	7,725	1,983	
Other revenues	543	367	1,282	1,032	
Materials, services and other	(25)	(48)	(116)	(150)	
Other operating income	111	-	111	-	

#### 23 RELATED PARTY TRANSACTIONS (CONTINUED)

Related parties – joint ventures	At 30 September 2018	At 31 December 2017
Balances		
Long-term loans receivable	254,188	211,472
Trade payables and accrued liabilities	34,986	19,785
Current portion of long-term loans receivable	946	891
Trade receivables	317	246

The terms and conditions of the loans receivable from the joint ventures are disclosed in Note 7.

The Group issued non-financial guarantees in favor of its joint ventures as described in Note 22.

Related parties – parties under control	Three montl 30 Septen			nonths ended September:
of key management personnel	2018	2017	2018	2017
Transactions				
Liquid hydrocarbons transportation by rail	(2,286)	(2,181)	(7,28	(7,152)
Purchases of construction services				
(capitalized within property, plant and equipment)	(2,424)	(243)	(4,91	9) (251)
Materials, services and other	-	(11)	(	(11)
Related parties – parties under control of key management personnel		At 30 Septembe	er 2018 A	t 31 December 2017
Balances				
Prepayments and other current assets			440	565
Trade payables and accrued liabilities			1,247	504
Advances for construction			2,929	195

Transactions with related parties also included loans, which were provided to one of the Group's subsidiaries by its non-controlling shareholder (see Note 11).

*Key management personnel compensation.* The Group paid to key management personnel (members of the Board of Directors and the Management Committee) short-term compensation, including salary, bonuses and excluding dividends, in the following amounts:

		Three months ended 30 September:		Nine months ended 30 September:	
Related parties – members of the key management personnel	2018	2017	2018	2017	
Board of Directors	-	20	103	103	
Management Committee	807	565	2,889	1,985	
Total compensation	807	585	2,992	2,088	

Such amounts include personal income tax and are net of payments to non-budget funds made by the employer. Some members of key management personnel have direct and/or indirect interests in the Group and receive dividends under general conditions based on their respective shareholdings.

### 24 SEGMENT INFORMATION

The Group's activities are considered by the chief operating decision maker (hereinafter referred to as "CODM", represented by the Management Committee of NOVATEK) to comprise one operating segment: "exploration, production and marketing".

The Group's management reviews financial information on the results of operations of the reporting segment prepared based on IFRS. The CODM assesses reporting segment performance based on profit comprising among others revenues, depreciation, depletion and amortization, interest income and expense, income tax and other items as presented in the Group's consolidated statement of income. The CODM also reviews capital expenditures of the reporting segment for the period defined as additions to property, plant and equipment (see Note 5).

*Geographical information.* The Group operates in the following geographical areas:

- *Russian Federation* exploration, development, production and processing of hydrocarbons, and sales of natural gas, stable gas condensate, other gas and gas condensate refined products, liquefied petroleum gas and crude oil;
- Countries of Europe (primarily, the Netherlands, Belgium, Sweden, Norway, Denmark, France, Finland, the United Kingdom, Italy, Poland, Spain and Montenegro) exploration activities within joint operations, sales of naphtha, stable gas condensate, gas condensate refined products, crude oil, liquefied petroleum gas and natural gas;
- Countries of the Asia-Pacific region (primarily, China, Taiwan, South Korea, Japan, India, Malaysia and Singapore) sales of naphtha, stable gas condensate, gas condensate refined products, natural gas and crude oil;
- *Countries of the North America (primarily, the USA)* sales of naphtha and other gas condensate refined products;
- *Countries of the Middle East (primarily, Lebanon, Oman and UAE)* exploration activities within joint operations, sales of naphtha and stable gas condensate.
- *Countries of Latin America (primarily, Brazil)* sales of natural gas.

Geographical information of oil and gas sales for the three and nine months ended 30 September 2018 and 2017 is as follows:

		Three months ended <b>30</b> September:		Nine months ended 30 September:		
	2018	2017	2018	2017		
Russia	98,001	80,018	297,086	251,539		
Europe	68,613	32,002	182,910	111,434		
Asia-Pacific region	45,059	14,862	102,095	52,780		
North America	11,915	8,696	26,869	15,610		
The Middle East	3,376	-	10,041	-		
Latin America	2,496	-	2,496	-		
Less: export duties	(11,526)	(5,608)	(30,260)	(19,362)		
Total outside Russia	119,933	49,952	294,151	160,462		
Total oil and gas sales	217,934	129,970	591,237	412,001		

Revenues pertaining to geographical information are prepared based on the products geographical destination. For products transported by tankers, the geography is determined based on the location of the port of discharge/transshipment designated by the Group's customer. Substantially all of the Group's operating assets are located in the Russian Federation.

#### 24 SEGMENT INFORMATION (CONTINUED)

*Major customers.* For the nine months ended 30 September 2018 and 2017, the Group had one major customer to whom individual revenue exceeded 10 percent of total external revenues, which represented 14.5 percent (RR 86.2 billion) and 19.3 percent (RR 79.9 billion), respectively, of total external revenues. The Group's major customer resides within the Russian Federation.

PAO NOVATEK was incorporated as a joint stock company in accordance with the Russian law and is domiciled in the Russian Federation.

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