

EVRAZ GROUP

1H 2011 Financial and Operating Results

12 October 2011



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Agenda

-  1H 2011 Financial Highlights
-  Liquidity and Financial Position
-  Operations by Segment
-  Growth Strategy
-  Key Market Developments and Outlook
-  Appendix



1H 2011 Financial Highlights



1H 2011 Summary

US\$ mln unless otherwise stated	1H 2011	1H 2010	Change
Revenue	8,380	6,379	31%
Gross profit	2,197	1,460	50%
Consolidated adjusted EBITDA*	1,629	1,154	41%
<i>Adjusted EBITDA margin</i>	19.4%	18.1%	
Net Profit**	263	176	49%
EPS (US\$ per GDR)	0.62	0.42	48%
Interim Dividend (US\$ per GDR)	0.2	0	
Steel sales volumes*** ('000 tonnes)	7,946	7,714	3%
	As of 30 June 2011	As of 31 Dec 2010	Change
Net Debt	6,042	7,127	(15)%
Short-term Debt	604	714	(15)%

* Consolidated adjusted EBITDA represents profit from operations plus depreciation and amortisation, impairment of assets, foreign exchange loss (gain) and loss (gain) on disposal of PP&E. See appendix on p.30 for reconciliation of profit (loss) from operations to Adjusted EBITDA

** Net profit in 1H 2011 was negatively affected by one-off items. Without one-off losses of US\$231 million relating to the conversion and early repurchase of debts the 1H 2011 net profit would have been US\$494 million

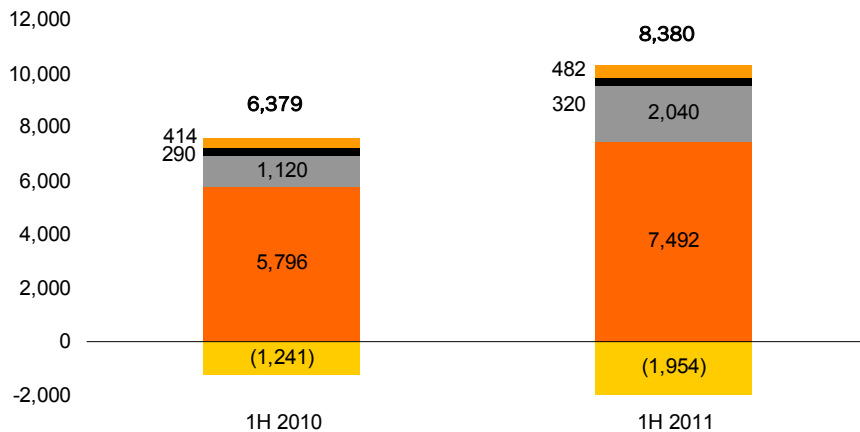
*** Here and throughout the presentation steel sales volumes to external customers only if not stated otherwise

1H 2011 Financial Highlights

- Significant growth in revenues and EBITDA in 1H 2011 vs. 1H 2010 as a result of market recovery
- Revenue growth was driven primarily by prices increases as EVRAZ operated at high capacity utilisation levels in 1H 2011
- EVRAZ benefits from high level of vertical integration
- Major share of revenues coming from Steel segment, while more than half of EBITDA generated in Mining segment

Consolidated Revenue by Segment

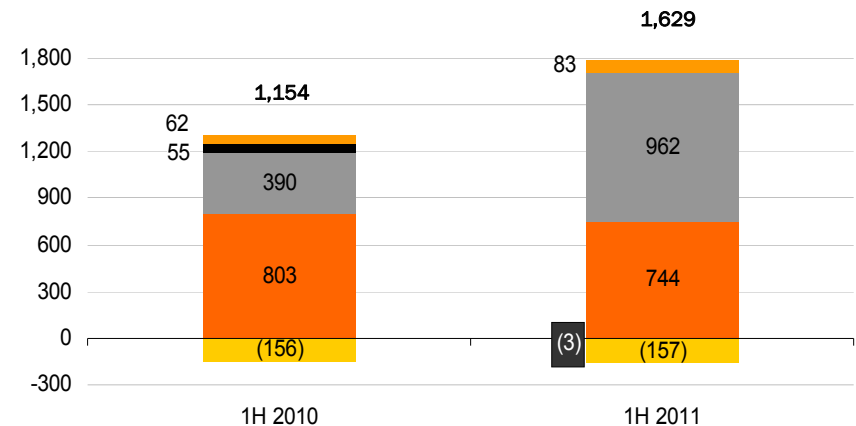
US\$ mln



Steel Mining Vanadium Other operations Eliminations

Consolidated Adjusted EBITDA

US\$ mln



Steel Mining Vanadium Other operations Unallocated & Eliminations

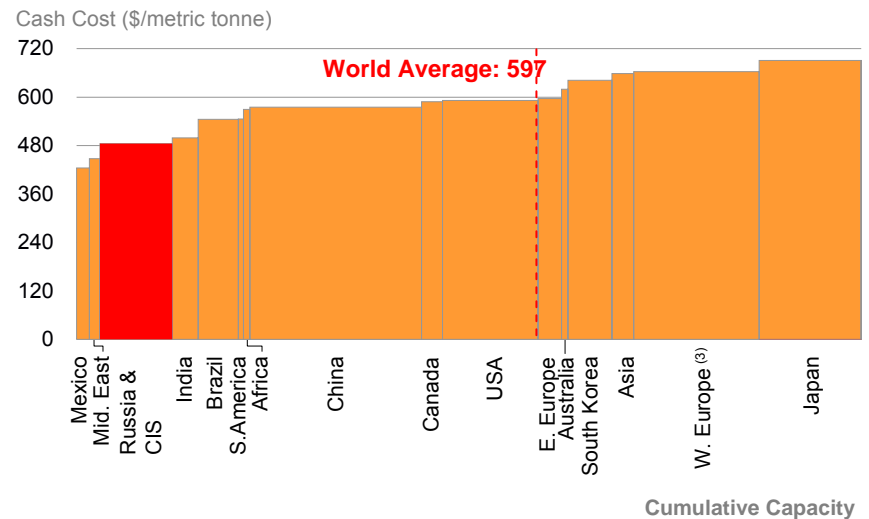
Cost Leadership

- Increased costs in 1H 2011 reflected mostly growth in raw materials prices
- High level of vertical integration into iron ore and coking coal helped to partially mitigate negative impact of escalating prices
- Approx. 60% of consolidated operating costs are rouble denominated
- EVRAZ enjoys a position on the global cost curve well within the first quartile

Consolidated Cost of Revenues by Cost Elements

	1H 2011, % of total CoR	1H 2010, % of total CoR
Raw materials, including	39%	37%
Iron ore	7%	6%
Coking coal	12%	11%
Scrap	14%	13%
Other raw materials	6%	7%
Semi-finished products	7%	4%
Transportation	5%	6%
Staff costs	12%	12%
Depreciation	7%	8%
Electricity	5%	5%
Natural gas	4%	4%
Other costs	21%	24%

Sep'11 Average Steel Slab Cash Cost by Region (EXW)



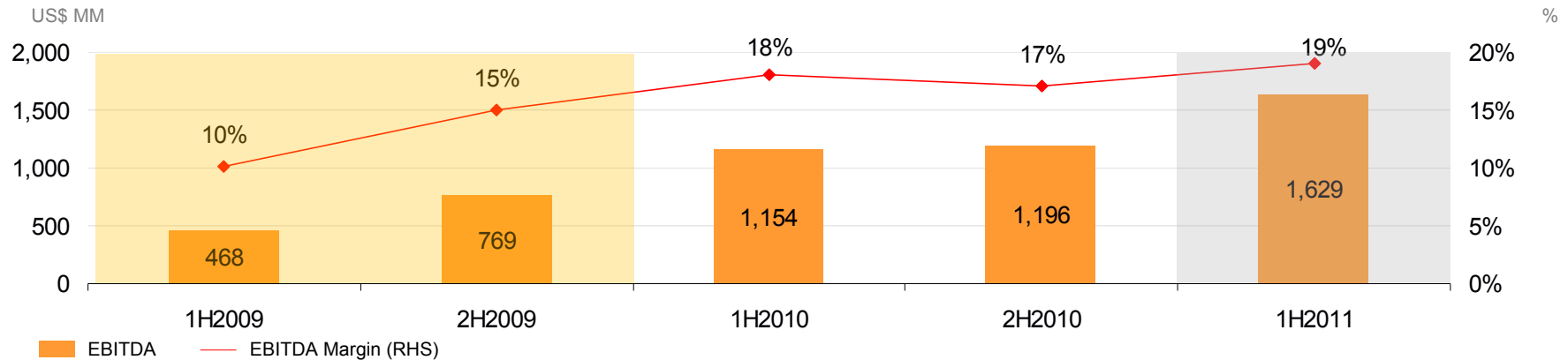
Sources: World Steel Dynamics

Improved Business Fundamentals

- EBITDA and EBITDA margin progression
- Focus on financial management
 - Reduction of total debt level
 - Significant improvement of leverage
 - Successful refinancing of short-term debt using debt instruments with longer term maturities
- EVRAZ credit ratings upgraded: S&P to B+, Stable; Moody's to B1, Positive; Fitch to BB-, Stable

	31 December 2009	30 June 2011
Net Debt	US\$7,230m	US\$6,042m
Leverage (Net Debt/LTM EBITDA)	5.8x	2.1x
Average Maturity	3.4 years	3.8 years
Short-term Debt	US\$1,992m	US\$604m

EBITDA and EBITDA Margin Performance

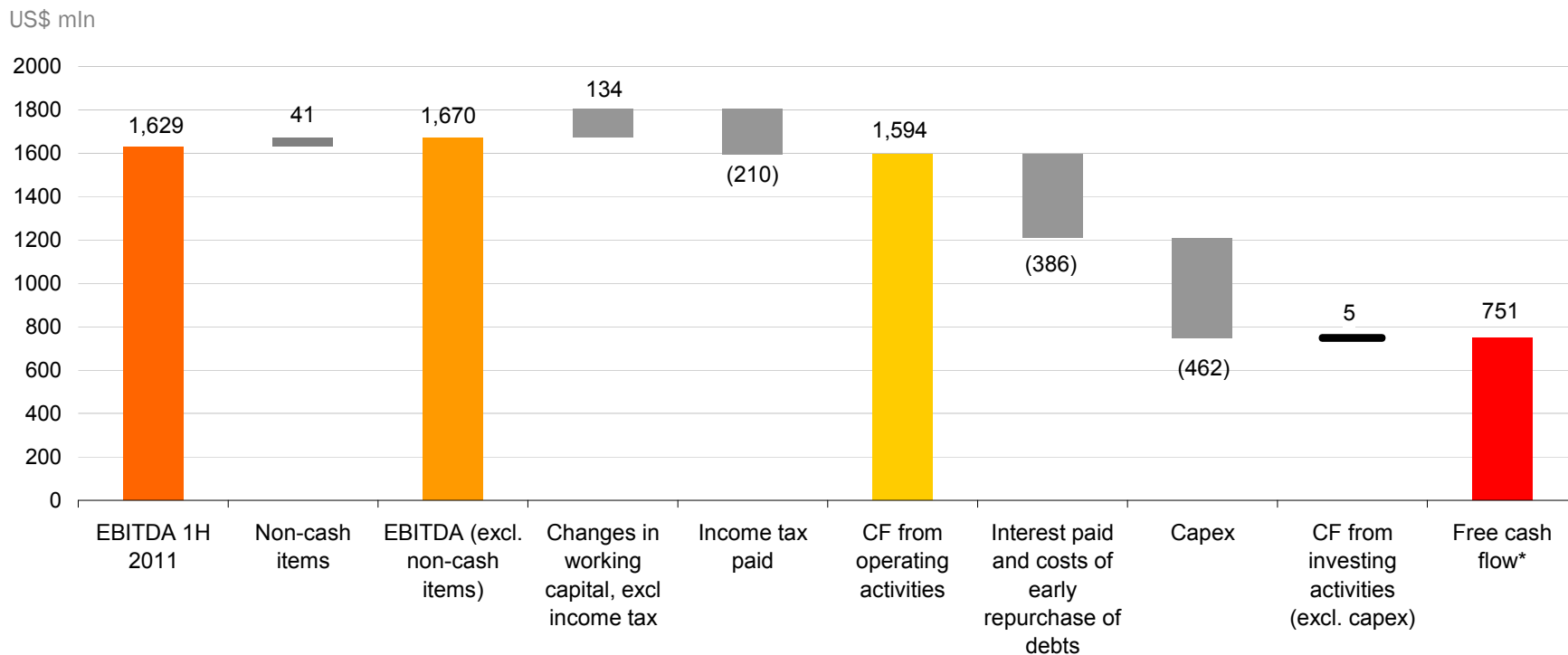


Liquidity and Financial Position



FCF Generation

- Substantial free cash flow generation in 1H 2011
- Release of working capital in spite of higher level of activity and higher prices
- Major uses of FCF in 1H2011 were: US\$402 million increase in cash, US\$275 million net repayment of loan principals, US\$51 million purchase of non-controlling interests (Evraztrans)



*Free cash flow comprises cash flows from operating activities less interest paid, costs of early repurchase of debts and cash flows from investing activities

□ Dividend Policy

- On 10 October 2011 the Board of EVRAZ Group S.A. approved a new dividend policy and the payment of interim and special dividends for 1H 2011
- First dividend payment since 2008
- The Company believes that the new policy and dividend payment creates a balanced approach towards return on shareholder equity whilst retaining sufficient capital for the Group's investment growth

Revised Dividend Policy

- Under the revised dividend policy EVRAZ Group S.A. will target to maintain a long-term average dividend payout ratio of at least 25 % of the consolidated net profit calculated in accordance with IFRS and adjusted for non-recurring items, for the relevant period. Dividends are expected to be paid semi-annually
- In addition to the regular dividend payments the Company may also employ special dividends from time to time at the discretion of the EVRAZ Group S.A. Board to return surplus capital to shareholders

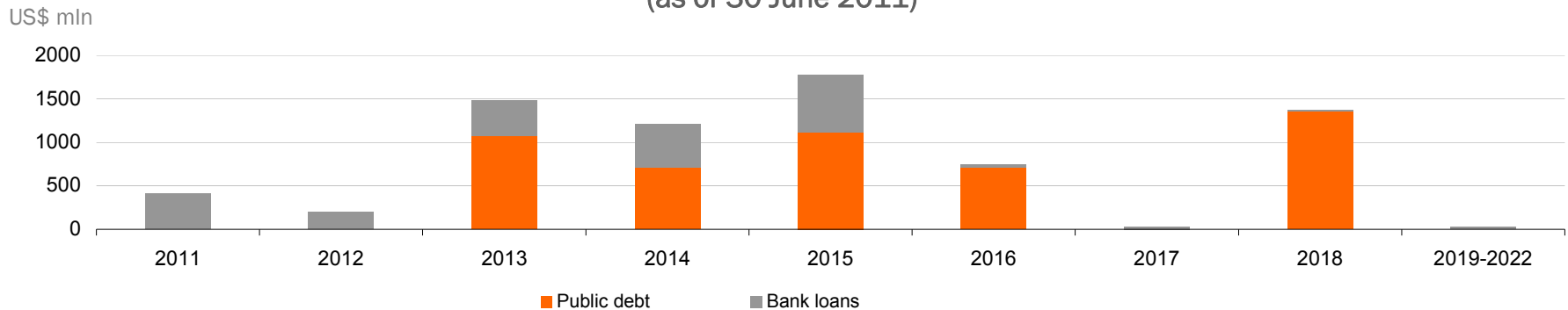
Key Parameters of Dividend Announcement

- Interim dividend: US\$0.2 per GDR
- Special dividend: US\$0.9 per GDR
- Record date: 28 October 2011
- Payment date: no later than 30 days after the record date

Liquidity and Debt Maturity Profile

- Refinancing steps significantly strengthened the Group's liquidity profile:
 - In April 2011, EVRAZ issued US\$850m bonds due 2018 at 6.75%, the lowest ever coupon for EVRAZ Eurobond issues
 - Part of the proceeds from the issue was used to purchase approx. US\$622m in aggregate principal amount of the outstanding bonds due 2013
 - In June 2011, Evraz issued a 20 billion 5-year rouble bond (approx. US\$715m) at 8.40%, and incentivised conversion of US\$648 million in principal amount of convertible bonds due 2014
- EVRAZ's total debt was US\$7.2 billion as of 30 June 2011, including US\$4.9 billion of public debt and US\$2.3 billion of bank loans
- EVRAZ had unutilised credit facilities of approx. US\$1.4 billion, including US\$788 million of committed facilities, as of 30 June 2011, compared with US\$923 million and US\$430 million respectively as of 30 June 2010.
- Targeting net debt/EBITDA ratio below 2.5x

Debt* Maturities Schedule
(as of 30 June 2011)



* Principal debt (excl. interest payments)

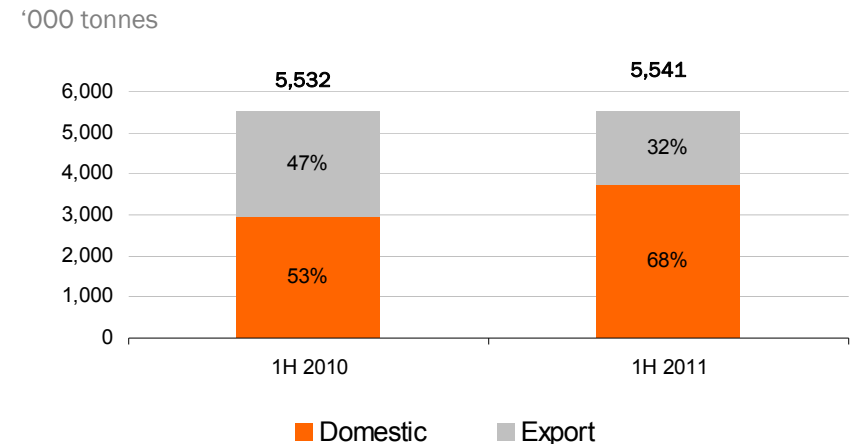
Operations by Segment



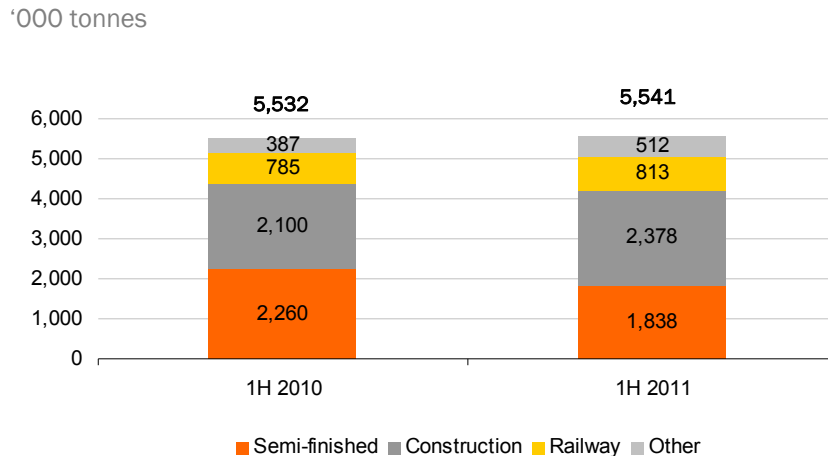
Steel: CIS

- Full utilisation of Russian and Ukrainian steelmaking capacities maintained in 2011
- In 1H 2011 domestic steel sales accounted for 68% of EVRAZ's Russian and Ukrainian mills' steel sales compared to 53% in 1H 2010, reflecting improving demand in the CIS market and the shift to sales of higher margin products
- High market share in domestic sales through own distribution network
- Prices of key products strengthened in response to demand recovery and growth in raw material prices

Steel Product Sales, Domestic vs. Export



Steel Product Sales Volumes



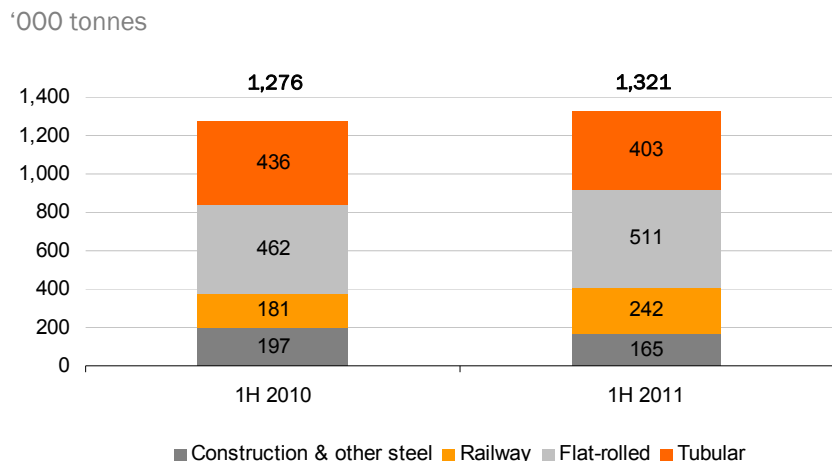
Steel Product Revenues

Products	Revenue, US\$m		Revenue per tonne, US\$	
	1H 2010	1H 2011	1H 2010	1H 2011
Semi-finished	1,112	1,159	492	630
Construction	1,275	1,833	607	771
Railway	541	734	689	903
Other steel	247	422	638	824
Total	3,175	4,148	574	749

Steel: North America

- Gradual recovery in demand
- Sales volumes of steel products increased by 4% in 1H 2011 vs. 1H 2010
- Flat-rolled steel volumes increased by 11%; railway products by 34%
- Average prices of all product categories increased with the largest increase in flat-rolled products (+US\$266/t)
- Pricing of steel products generally follows scrap price trends

Steel Product Sales Volumes



Steel Product Revenues

Products	Revenue, US\$m		Revenue per tonne, US\$	
	1H 2010	1H 2011	1H 2010	1H 2011
Construction and other	154	153	782	927
Railway	172	249	950	1,029
Flat-rolled	400	578	866	1,131
Tubular	601	589	1,378	1,461
Total	1,327	1,569	1,040	1,188

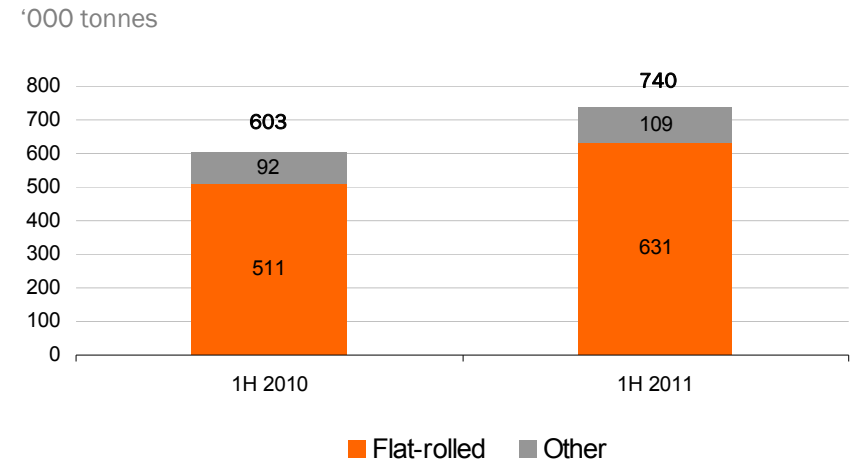
Steel: Europe, South Africa

- EVRAZ's European mills sales volumes increased by 23% in 1H 2011 vs. 1H 2010
- European flat-rolled product sales volumes increased by 23%, which largely reflected the increased demand picture in the European market
- Sales of EVRAZ Highveld's steel products were effectively flat as domestic demand in the South African market remained weak

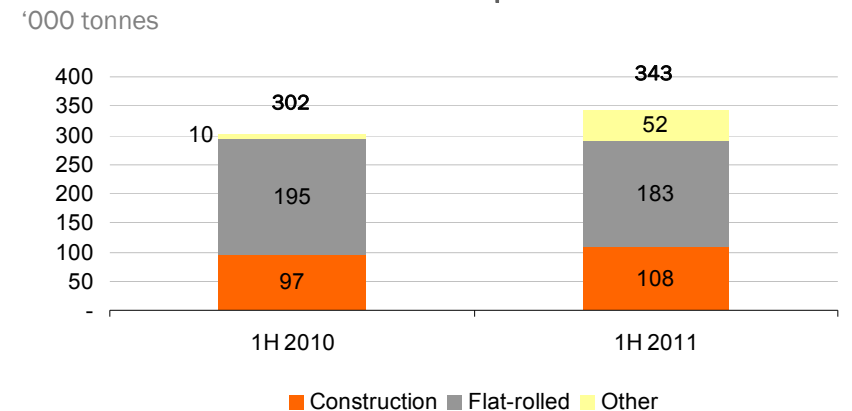
Steel Product Revenues

Products	Revenue, US\$m		Revenue per tonne, US\$	
	1H 2010	1H 2011	1H 2010	1H 2011
European Operations				
Flat-rolled	345	598	675	948
Other	74	104	804	954
Total	419	702	695	949
South African Operations				
Construction	70	89	721	824
Flat-rolled	138	159	708	869
Other	7	36	700	692
Total	215	284	712	828

Steel Product Sales Volumes, European Operations



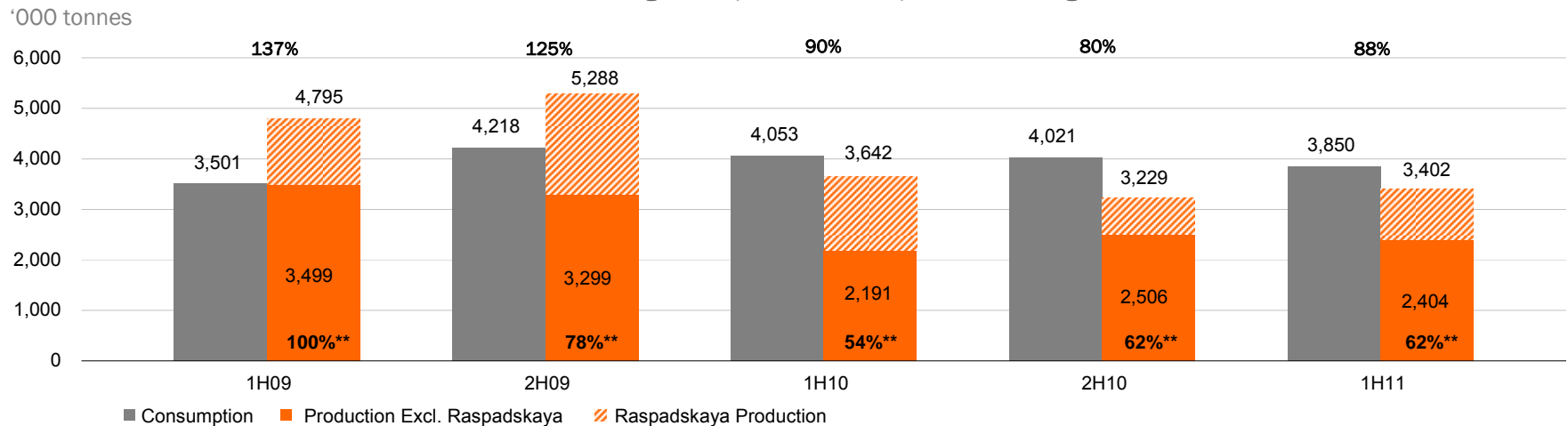
Steel Product Sales Volumes, South African Operations



Coal Mining

- Volumes of coking coal mined in 1H 2011 increased by 10% vs. 1H 2010 but remain affected by persisting difficult geological conditions at some mines and adjusting production plans due to more conservative approach to accident prevention
- Coking coal self-coverage scheduled to increase over the next three years due to developing existing deposits and reducing overall coking coal consumption as implementation of pulverised coal injection technology will decrease use of coke in blast furnaces

Washed Coking Coal (Concentrate) Self-Coverage*

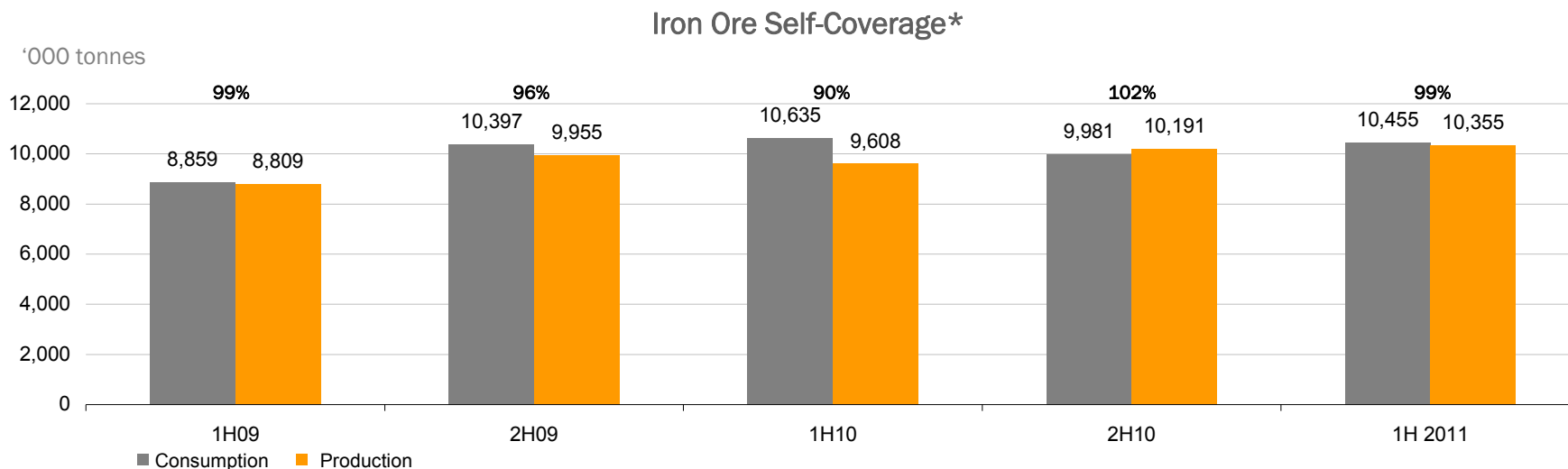


* Self-coverage, %= total production (plus 40% of Rospadskaya production on pro rata basis) divided by total steel segment consumption

** Self-coverage excl. 40% Rospadskaya share

Iron Ore Mining

- External sales volumes of iron ore products are doubled and increased to US\$354 million in 1H 2011 compared US\$117 million in 1H 2010
- Iron ore production increased by 8% to 10.4 million tonnes
- Self-coverage in iron ore was maintained at around 100%
- Costs remain in line with general cost inflation and rouble exchange rate
- Investment in mine development to maintain and improve self-coverage



* Self-coverage, %= total production divided by total steel segment consumption

Growth Strategy



Growth Projects

Projects in Final Stage of Completion

- Rail mill modernisation enabling production of high value-added products
- PCI installation at Russian steel mills

Projects in Progress

- Construction of Yerunakovskaya VIII mine, 2 mtpa of coking coal
- Exploration of Sobstvenno-Kachkanarskoye iron ore deposit to increase KGOK production to 55 mtpa
- Construction of Yuzhny and Kostanay rolling mills in regions where demand is growing (South Russia and Kazakhstan): total 900,000 tpa of construction products

Projects under Consideration

- Mezhegey coking coal deposit development
- Joint venture with Alrosa to develop Timir iron ore deposit in Yakutia
- Construction of 2nd converter shop at EVRAZ NTMK: steel capacity increase of 1-1.5 mtpa

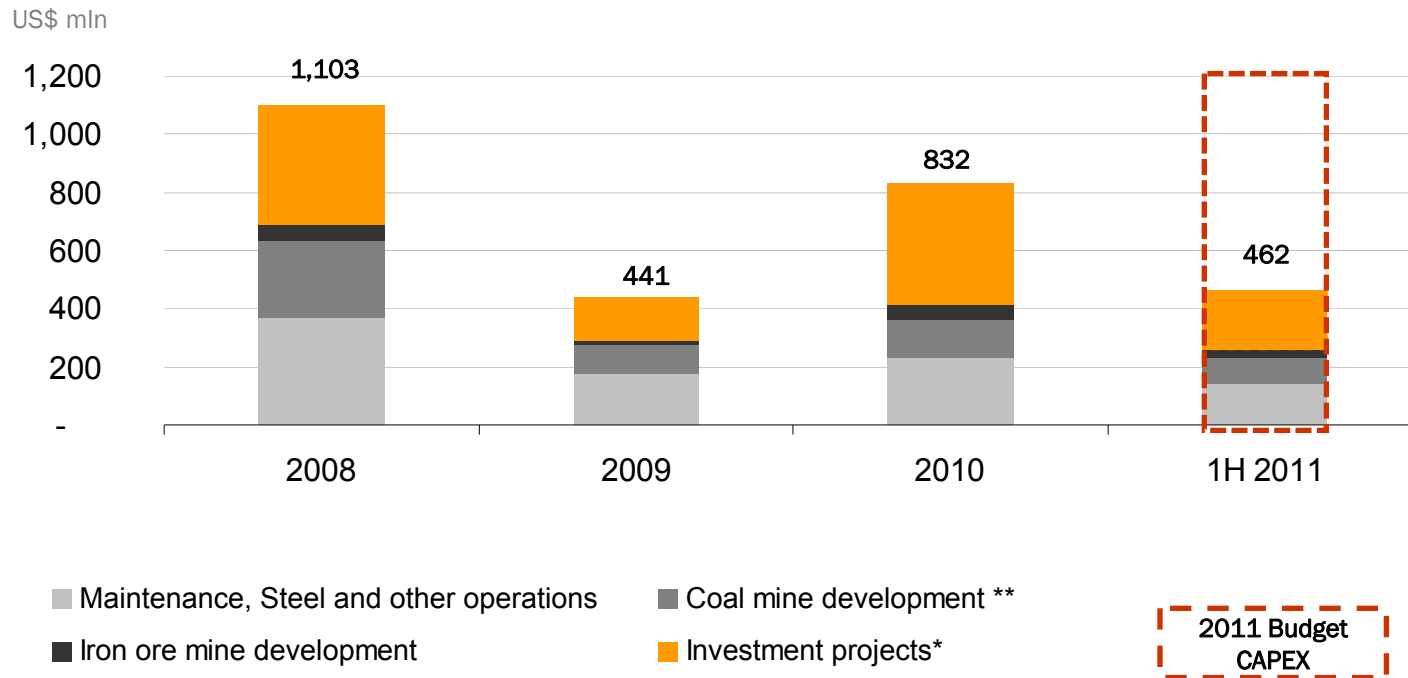
Update on Key Investment Projects

Project	Total CAPEX	Cum CAPEX by 1H 31.12. 2010	2011 planned CAPEX	2011 planned CAPEX	Project Targets
Reconstruction of rail mill at United ZSMK (former NKMK)	\$485m	\$225m	\$33m	\$140m	<ul style="list-style-type: none"> Capacity of 950k tonnes of high-speed rails, including 450k tonnes of 100 metre rails On-stream by 2013
Reconstruction of rail mill at NTMK	\$61m	\$40m	\$6m	\$15m	<ul style="list-style-type: none"> Production of higher-quality rails 550k tonnes capacity On-stream by 2012
Pulverised coal injection (PCI) at NTMK and ZSMK	\$320m	\$40m	\$45m	\$175m	<ul style="list-style-type: none"> Lower coke consumption from 420 to 320 kg/tonne No need for gas consumption in blast furnaces On-stream by 2012 (NTMK) and 2013 (ZSMK)
Reconstruction of mechanical area at NTMK wheel & tyre mill	\$40m	\$8m	\$13m	\$18m	<ul style="list-style-type: none"> Production of higher-quality wheels On-stream by 2011
Construction of Yuzhny and Kostanay rolling mills	\$260m	\$0m	\$12m	\$70m	<ul style="list-style-type: none"> Capacity: 450 ktpa of construction products each mill On-stream by mid-2013
Expansion of Kachkanar mine	\$80m	\$0m	\$19m	\$50m	<ul style="list-style-type: none"> Iron ore production to be increased to 55 mtpa On-stream by 2012
Development of Mezhegey and Eastern field coal deposits (Tyva, Russia)	TBD	\$70m*	\$1m	\$10m	<ul style="list-style-type: none"> Maintaining self-sufficiency in high-quality hard coking coal after depletion of existing deposits On-stream by 2015 and 2021 respectively
Yerunakovskava Mine Construction	\$540m	\$0m	\$4m	\$60m	<ul style="list-style-type: none"> Coal production of 2 mtpa On-stream by 2015

* Acquisition of Mezhegey and Mezhegey East licences

CAPEX Dynamics

- Return to investment in modernisation projects and mine development in 2010
- FY 2011 budgeted CAPEX of US\$1.2 billion
- CAPEX over the next several years expected at the level of 2011



* In 2010 includes US\$70 million acquisition of Mezhegy and Mezhegy East licences

** Investment into maintaining and developing mining volumes, such as preparation of coal seams

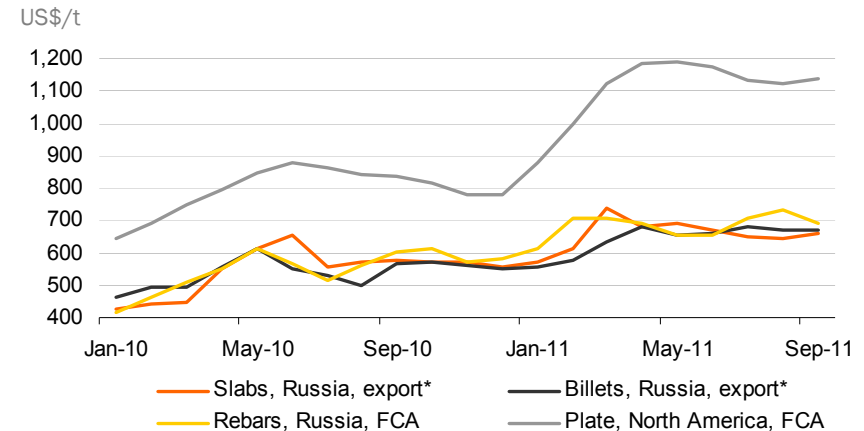
Key Market Developments and Outlook



Recent Market Developments

- We are observing resilient demand across major product groups in our markets
- Current steel-making capacity utilisation:
 - Russia – 100%
 - Ukraine – 70%
 - North America – 100%
 - Czech Republic – 70%
 - South Africa – 100%
- We continue to enjoy vertical integration model advantages and thus remain virtually immune to raw materials prices volatility
- Global steel inventories significantly below mid-2008 levels decreasing to 2.5 months in August, a level slightly below the 5-year average
- EVRAZ order book (external sales) currently stands at approx. US\$300m representing 2.5 months' production

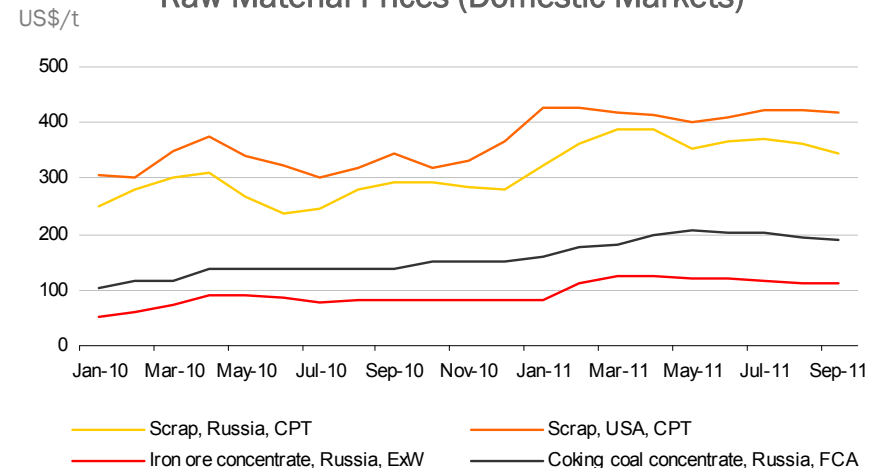
Evraz Selling Prices



* Weighted average contract prices

Source: Company data

Raw Material Prices (Domestic Markets)

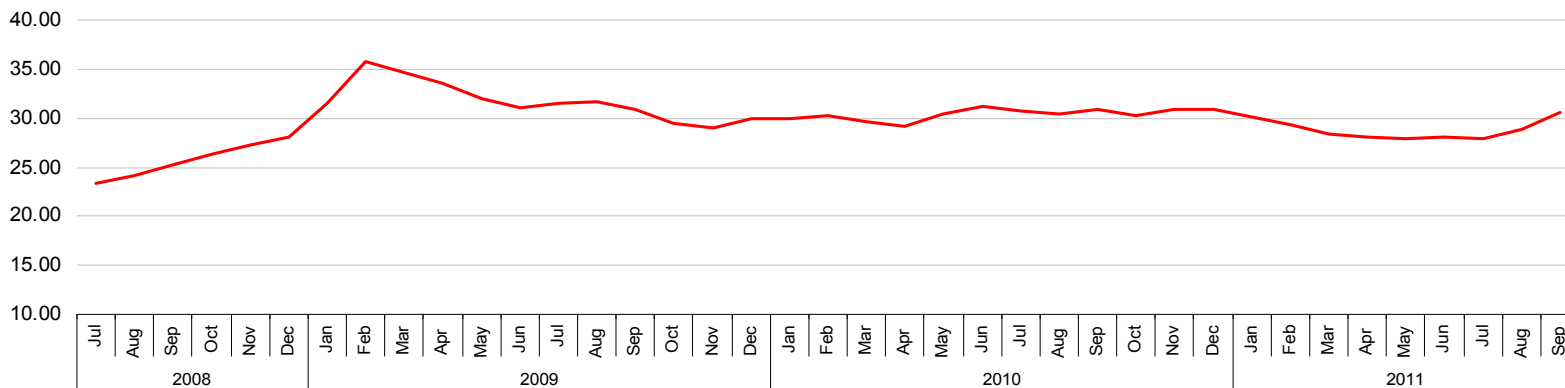


Source: Metall Expert


2011 vs 2008-2009

End 2008-beginning 2009	30 September 2011
Very few forward sales on export contracts	Export contracts are sold 2.5 months in advance
No new orders	Normal flow of orders
Up to 5 months of stocks at traders	Low stocks
Risk of non-payments	No sales on credit – risk of bad debts is minimal
Some production is inefficient	Inefficient production lines are closed
Low capacities utilisation	Nearly 100% capacities utilisation
Short-term debt of almost US\$4 billion	Short-term debt of US\$604 million as of 30 June 2011 (US\$300 million to be paid till 2011 year-end as of 30 September 2011)


USD/RUB Exchange Rates





Outlook

 Global economy and the steel industry continue to face challenges and remain very volatile







 EVRAZ retains a strong order book and high capacity utilisation

 Inventories at traders and at our mills and ports are very low

 Recent trading has been impacted by scheduled repairs, lower production volumes, a weak market environment in the Czech Republic and a change in product mix in South Africa

 EVRAZ continuously assesses the market environment and has significant flexibility in CAPEX plans

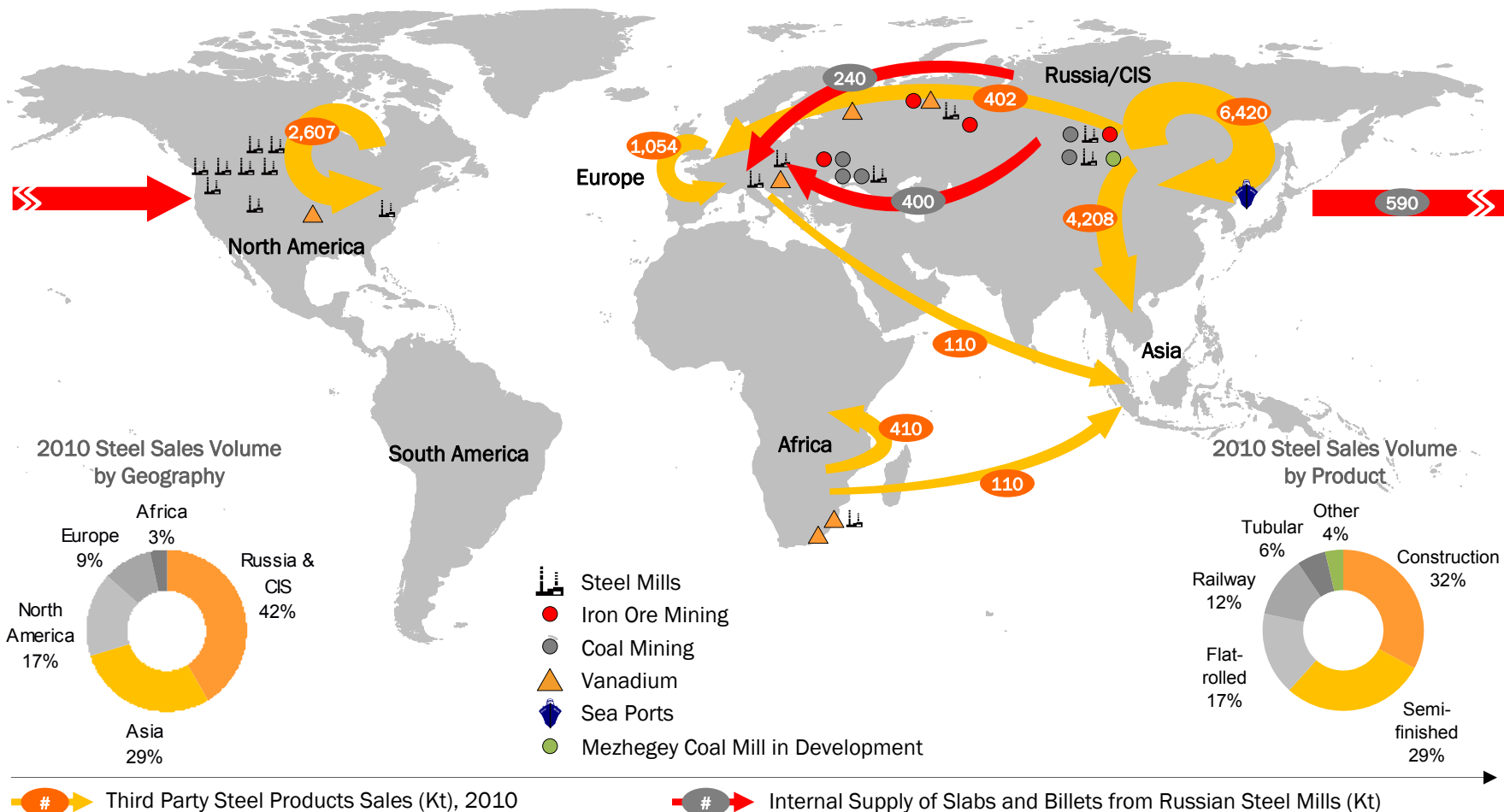
Summary

-  Strong 1H 2011 results reflecting the recovery of steel and raw material markets
-  Obtaining benefits from enhanced raw material prices due to the Group's high level of vertical integration
-  Improved liquidity position and reduced debt level following continuous refinancing in 1H2011
-  Renewed investment into enhancing the mining base, production modernisation and product quality will enable to achieve positive results in 2012 and beyond
-  No significant deterioration of the market at the moment
-  Company now on sound footing to achieve further growth and is well prepared to efficiently operate even in the prolonged period of market uncertainty

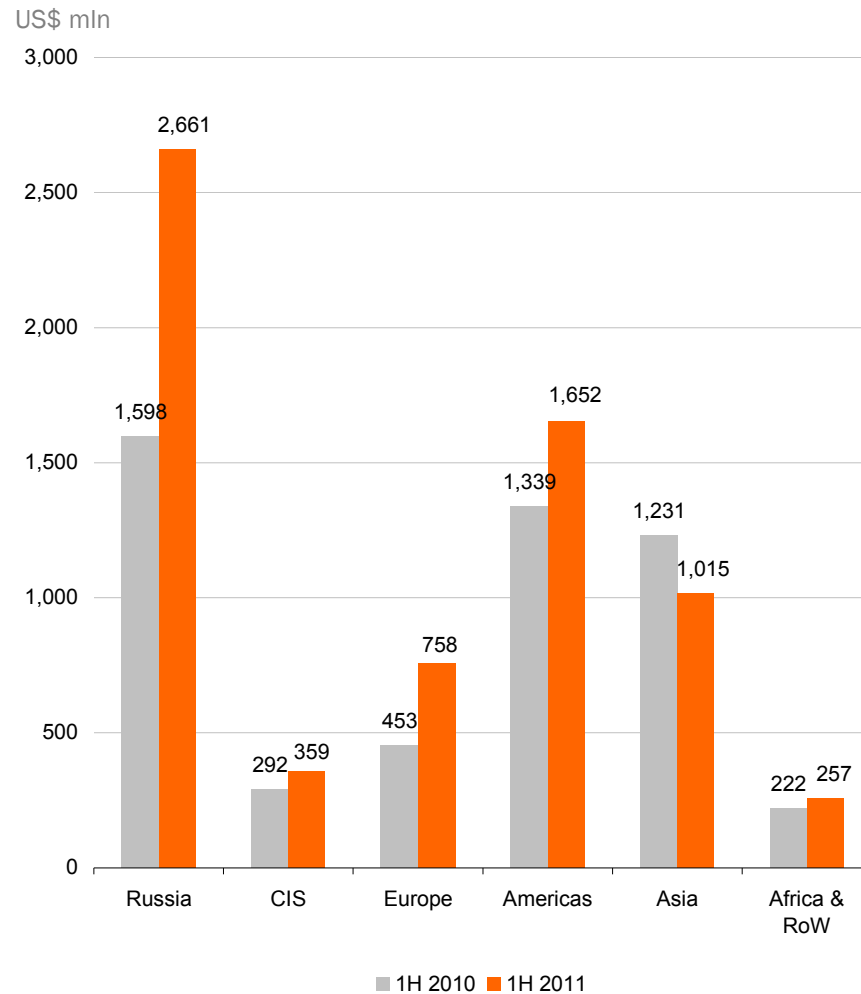
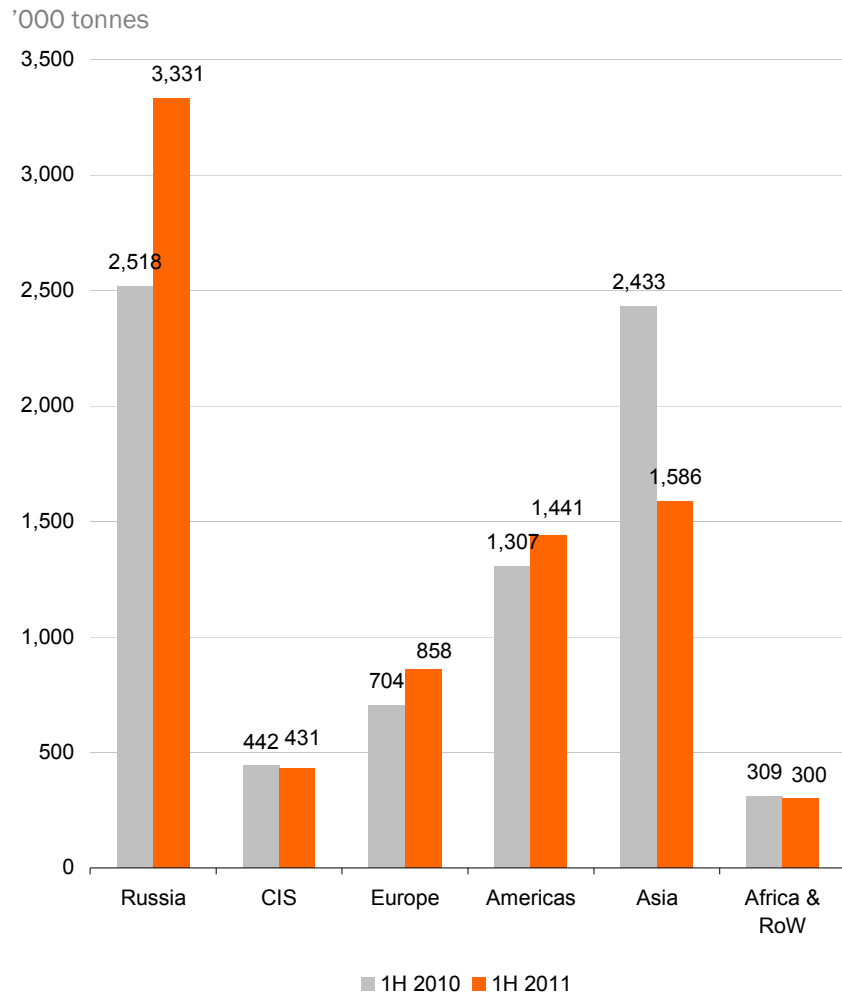
Appendix



Global Operating Model

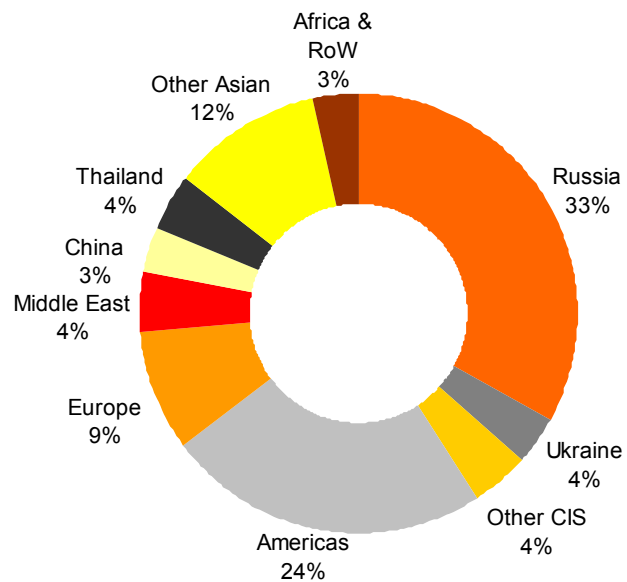


Steel Products: Sales by Market

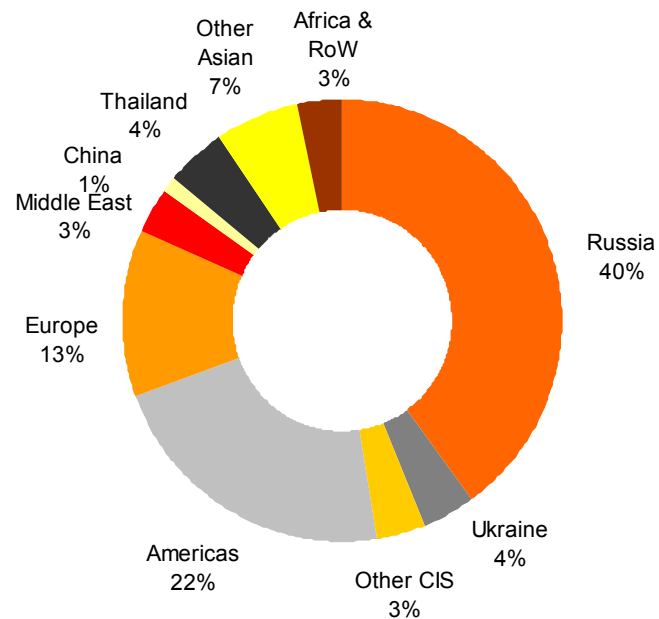


Consolidated Revenue: Geographic Breakdown

1H 2010

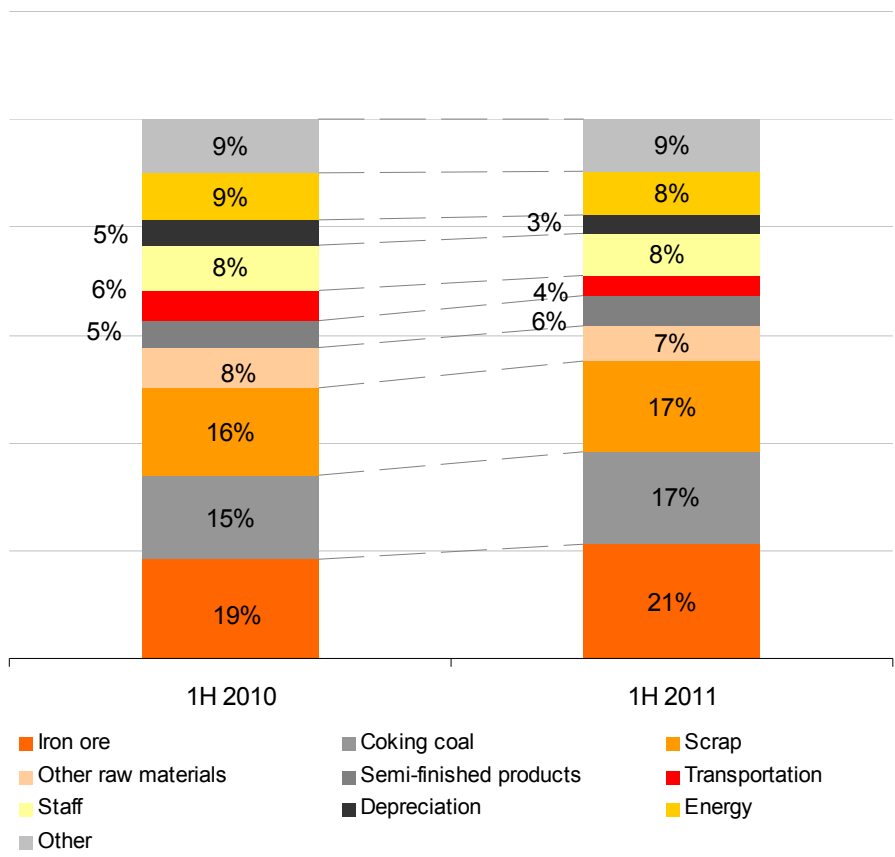


1H 2011

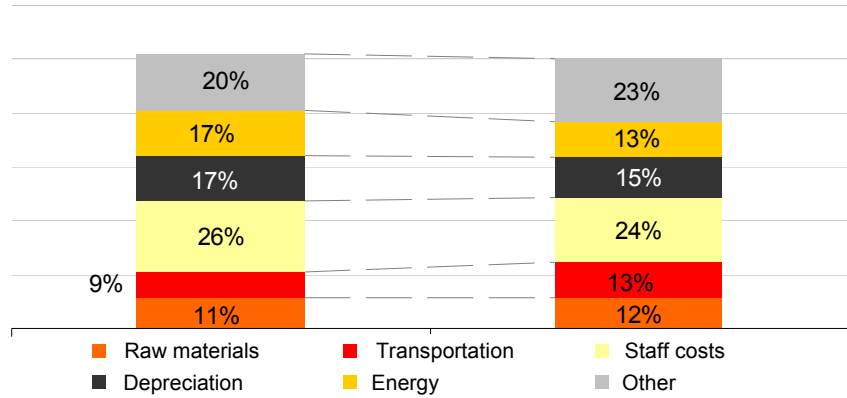


Cost Structure by Segment

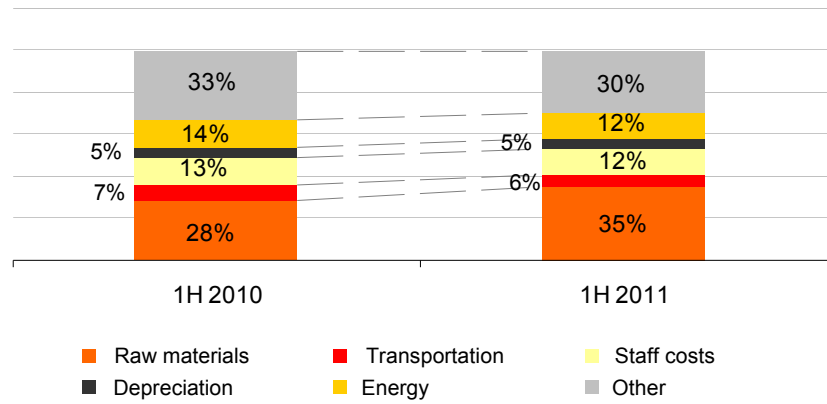
Cost Structure of Steel Segment (% of cost of revenue)



Cost Structure of Mining Segment (% of CoR)



Cost Structure of Vanadium Segment (% of CoR)



Russian Government Infrastructure Spending

The Russian Government planned spending of US\$30bn on investments in 2011, including US\$23bn on construction

Ongoing programmes include:

- New construction related to Sochi 2014
- Infrastructure development for APEC summit in Russian Far East in 2012
- Academic city in Ekaterinburg
- Russian Far East development programme
- Transport system development
- Energy generation plant in Novovoronezhsk

Confirmed projects expected to start in 2011:

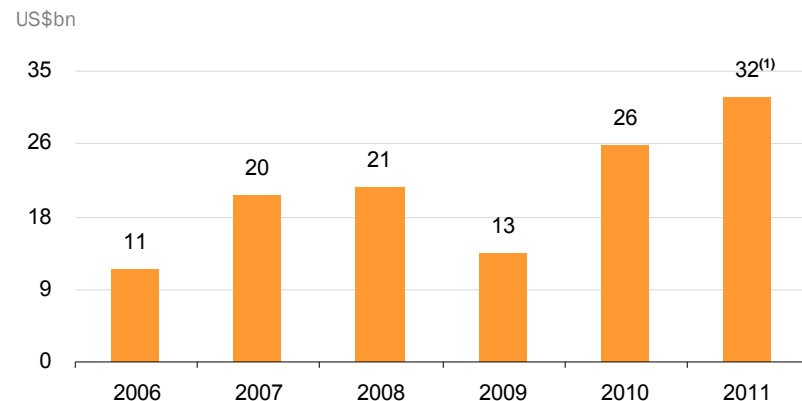
- Highway construction between Moscow and St. Petersburg
- Innovations centre at Skolkovo

Russia has committed to invest \$50bn in preparation for the 2018 FIFA World Cup, including \$3.8bn on stadiums and \$11bn on infrastructure projects.

EVRAZ estimates that 2018 World Cup steel requirements for construction of stadiums (13 to be built and 3 to be renovated), hotels and local infrastructure (highways, bridges) may amount to 2.0-2.5 mt

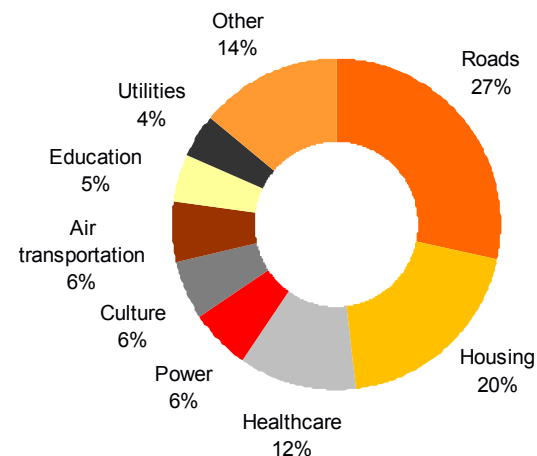
As a premier producer of construction products in Russia, EVRAZ is well positioned to benefit from these extensive infrastructure investments

RF Capital Investments in 2011



(1) RUB 895 mm

Construction Spending⁽²⁾ in 2011



(2) Sector breakdown for 10 largest Federal Target Programs accounting for 73% of the Federal Investment Programme

Sources: Federal Capital Investment Programme

Adjusted EBITDA

	Six months ended 30 June	
	2011	2010
<i>(millions of US dollars)</i>		
Consolidated Adjusted EBITDA reconciliation		
Profit from operations	859	691
Add:		
Depreciation, depletion and amortisation	501	472
Impairment of assets	32	54
Loss on disposal of property, plant & equipment	17	11
Foreign exchange (gain) loss	220	(74)
Consolidated Adjusted EBITDA	1,629	1,154



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