X5 Retail Group

Condensed Consolidated Interim Financial Statements and Review Report

30 September 2011

Provided under IAS 34 as adopted by the EU

Contents

Review Report

To: the management board of X5 Retail Group N.V.

Introduction

We have reviewed the accompanying condensed consolidated interim financial information for the nine-month period ended 30 September 2011 of X5 Retail Group N.V., Amsterdam, which comprises the condensed balance sheet as at 30 September 2011, the condensed income statement, the condensed statement of comprehensive income, the condensed statement of changes in equity, the condensed statement of cash flows and the selected explanatory notes for the nine-month period then ended. The management board is responsible for the preparation and presentation of this (condensed) interim financial information in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope

We conducted our review in accordance with Dutch law including standard 2410, Review of Interim Financial Information Performed by the Independent Auditor of the company. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information as at 30 September 2011 is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union.

Amsterdam, 28 November 2011

PricewaterhouseCoopers Accountants N.V.

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X5 Retail Group
Condensed Consolidated Interim Statement of Financial Position at 30 September 2011
(expressed in thousands of US Dollars, unless otherwise stated)

	Note	30 September 2011	31 December 2010
ASSETS			
Non-current assets			
Property, plant and equipment	7	3,690,978	3,600,546
Investment property		133,818	145,643
Goodwill	8	1,915,621	1,993,378
Intangible assets	7	630,329	718,854
Prepaid leases	7	73,021	86,419
Investment in associates		1,344	-
Available-for-sale investments	10	8,750	-
Other non-current assets		17,438	7,457
Deferred tax assets		87,410	131,191
		6,558,709	6,683,488
Current assets			
Inventories of goods for resale		798,918	1,015,742
Indemnification asset		50,125	51,573
Loans originated	9	31,927	1,314
Current portion of non-current prepaid lease	7	11,853	13,443
Trade and other accounts receivable		370,942	381,091
Current income tax receivable		55,396	76,149
VAT and other taxes recoverable		260,704	263,170
Cash and cash equivalents		126,377	270,762
		1,706,242	2,073,244
TOTAL ASSETS		**8,264,951**	**8,756,732**
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Share capital	12	93,717	93,712
Share premium	12	2,049,592	2,049,144
Cumulative translation reserve		(680,704)	(574,268)
Accumulated profit		622,989	470,980
Share based payment reserve	16	6,191	5,965
		2,091,785	2,045,533
Non-controlling interest	5	**-**	**1,658**
Total equity		**2,091,785**	**2,047,191**
Non-current liabilities			
Long-term borrowings	11	2,807,128	3,176,792
Long-term finance lease payable		1,786	2,737
Deferred tax liabilities		215,911	261,151
Long-term deferred revenue		1,446	135
Share-based payments liability	16	4,262	13,157
Other non-current liabilities		1,443	1,339
		3,031,976	3,455,311
Current liabilities			
Trade accounts payable		1,496,643	1,851,062
Short-term borrowings	11	770,852	508,004
Share-based payments liability	16	7,329	76,141
Short-term finance lease payables		1,652	1,680
Interest accrued		25,379	16,678
Short-term deferred revenue		17,312	13,165
Current income tax payable		6,787	47,249
Provisions and other liabilities		815,236	740,251
		3,141,190	3,254,230
Total liabilities		**6,173,166**	**6,709,541**
TOTAL EQUITY AND LIABILITIES		**8,264,951**	**8,756,732**

Andrey Gusev
Chief Executive Officer
28 November 2011

Kieran Balfe
Chief Financial Officer
28 November 2011

The accompanying Notes on pages 6 to 22 are an integral part of these condensed consolidated interim financial statements.

(expressed in thousands of US Dollars, unless otherwise stated)

	Note	Nine months ended 30 September 2011	Nine months ended 30 September 2010
Revenue		11,489,808	7,797,684
Cost of sales		(8,791,708)	(5,935,879)
Gross profit		**2,698,100**	**1,861,805**
Selling, general and administrative expenses		(2,371,611)	(1,579,329)
Lease/sublease and other income		137,179	96,462
Operating profit		**463,668**	**378,938**
Finance costs	15	(222,118)	(99,214)
Finance income	15	2,338	1,514
Share of income of associates		-	440
Net foreign exchange result		(15,863)	(12,699)
Profit before tax		**228,025**	**268,979**
Income tax expense	17	(59,801)	(85,641)
Profit for the period		**168,224**	**183,338**
Profit for the period attributable to:			
Equity holders of the parent		167,463	183,945
Non-controlling interest		761	(607)
Basic earnings per share for profit attributable to the equity holders of the parent (expressed in USD per share)	13	**2.47**	**2.71**
Diluted earnings per share for profit attributable to the equity holders of the parent (expressed in USD per share)	13	**2.47**	**2.70**

Andrey Gusev
Chief Executive Officer
28 November 2011

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Chief Financial Officer
28 November 2011

(expressed in thousands of US Dollars, unless otherwise stated)

	Nine months ended 30 September 2011	Nine months ended 30 September 2010
Profit for the period	**168,224**	**183,338**
Other comprehensive income/(loss)		
Exchange differences on translation from functional to presentation currency	(106,436)	(10,321)
Cash flow hedges	-	8,337
Change in fair value of available-for-sale investments	2,127	-
Other comprehensive loss for the period	**(104,309)**	**(1,984)**
Total comprehensive income for the period	**63,915**	**181,354**
Total comprehensive income for the period attributable to:		
Equity holders of the parent	63,154	181,354
Non-controlling interest	761	-

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Chief Executive Officer
28 November 2011

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(expressed in thousands of US Dollars, unless otherwise stated)

	Note	Nine months ended 30 September 2011	Nine months ended 30 September 2010
Profit before tax		**228,025**	**268,979**
Adjustments for:			
Depreciation and amortisation	7	322,116	214,248
Loss on disposal of property, plant and equipment		6,169	2,908
Finance costs, net	15	219,780	97,700
Impairment of trade and other accounts receivable		39,980	5,226
Share-based payments (income)/expense	16	(32,111)	47,305
Amortisation of deferred expenses		11,908	11,441
Net foreign exchange loss		15,863	12,699
Income from associate		-	(440)
Other non-cash items		3,429	(596)
Net cash from operating activities before changes in working capital		**815,159**	**659,470**
Increase in trade and other accounts receivable		(82,046)	(96,866)
Decrease in inventories		192,909	4,918
Decrease in trade accounts payable		(309,066)	(396,559)
Increase/(decrease) in other accounts payable and deferred revenue		17,617	(47,353)
Net cash generated from operations		**634,573**	**123,610**
Interest paid		(209,646)	(75,130)
Interest received		1,246	1,250
Income tax paid		(108,291)	(115,937)
Net cash flows generated from/(used in) operating activities		**317,882**	**(66,207)**
Cash flows from investing activities:			
Purchase of property, plant and equipment		(433,941)	(196,564)
Proceeds from sale of property, plant and equipment		1,428	1,554
Non-current prepaid lease		(7,677)	(10,300)
Investments in subsidiaries and associate		(2,625)	(28,362)
Short-term loans issued	9	(34,763)	-
Purchase of intangible assets		(18,770)	(17,992)
Net cash used in investing activities		**(496,348)**	**(251,664)**
Cash flows from financing activities:			
Proceeds from loans		941,683	664,541
Repayment of loans		(908,713)	(662,594)
Proceeds from sale of treasury shares	12	377	-
Principal payments on finance lease obligations		(1,653)	(2,965)
Net cash generated from/(used in) financing activities		**31,694**	**(1,018)**
Effect of exchange rate changes on cash and cash equivalents		2,387	(1,038)
Net decrease in cash and cash equivalents		**(144,385)**	**(319,927)**
Movements in cash and cash equivalents			
Cash and cash equivalents at the beginning of the period		270,762	411,681
Net decrease in cash and cash equivalents		(144,385)	(319,927)
Cash and cash equivalents at the end of the period		**126,377**	**91,754**

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Chief Executive Officer
28 November 2011

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(expressed in thousands of US Dollars, unless otherwise stated)

	Attributable to the shareholders of the Company									
	Number of shares	**Share capital**	**Share premium**	**Hedging reserve**	**Share based payment reserve**	**Cumulative translation reserve**	**Accumulated profit**	**Total shareholders' equity**	**Non-controlling interest**	**Total**
Balance as at 1 January 2010	**67,813,947**	**93,712**	**2,049,144**	**(10,108)**		**(559,576)**	**199,292**	**1,772,464**	**-**	**1,772,464**
Other comprehensive income/(loss) for the period	-	-	-	8,337	-	(10,321)	-	(1,984)	-	(1,984)
Profit/(loss) for the period	-	-	-	-	-	-	183,945	183,945	(607)	183,338
Total comprehensive income/(loss) for the period	**-**	**-**	**-**	**8,337**	**-**	**(10,321)**	**183,945**	**181,961**	**(607)**	**181,354**
Acquisition of subsidiaries	-	-	-	-	-	-	-	-	2,100	2,100
Share based compensation (Note 16)	-	-	-	-	2,285	-	-	2,285	-	2,285
Balance as at 30 September 2010	**67,813,947**	**93,712**	**2,049,144**	**(1,771)**	**2,285**	**(569,897)**	**383,237**	**1,956,710**	**1,493**	**1,958,203**
Other comprehensive income/(loss) for the period	-	-	-	1,771	-	(4,371)	-	(2,600)	-	(2,600)
Profit for the period	-	-	-	-	-	-	87,743	87,743	165	87,908
Total comprehensive income/(loss) for the period	**-**	**-**	**-**	**1,771**	**-**	**(4,371)**	**87,743**	**85,143**	**165**	**85,308**
Share based compensation (Note 16)	-	-	-	-	3,680	-	-	3,680	-	3,680
Balance as at 31 December 2010	**67,813,947**	**93,712**	**2,049,144**	**-**	**5,965**	**(574,268)**	**470,980**	**2,045,533**	**1,658**	**2,047,191**
Other comprehensive loss for the period	-	-	-	-	-	(106,436)	-	(106,436)	-	(106,436)
Profit for the period	-	-	-	-	-	-	167,463	167,463	761	168,224
Change in fair value of available-for-sale investments							2,127	2,127	-	2,127
Total comprehensive income/(loss) for the period	**-**	**-**	**-**	**-**	**-**	**(106,436)**	**169,590**	**63,154**	**761**	**63,915**
Share based compensation (Note 16)	-	-	-	-	226	-	-	226	-	226
Sale of treasury shares (Note 12)	3,211	5	448	-	-	-	-	453	-	453
Acquisition of non-controlling interest (Note 5)							(17,581)	(17,581)	(2,419)	(20,000)
Balance as at 30 September 2011	**67,817,158**	**93,717**	**2,049,592**	**-**	**6,191**	**(680,704)**	**622,989**	**2,091,785**	**-**	**2,091,785**

Andrey Gusev
Chief Executive Officer
28 November 2011

Kieran Balfe
Chief Financial Officer
28 November 2011

1 PRINCIPLE ACTIVITIES AND GROUP STRUCTURE

These condensed consolidated interim financial statements are for the economic entity comprising X5 Retail Group N.V. (the "Company") and its subsidiaries (the "Group").

X5 Retail Group N.V. is a joint stock limited liability company established in August 1975 under the laws of the Netherlands. The principal activity of the Company is to act as a holding company for a group of companies that operate retail grocery stores. The Company's address and tax domicile is Prins Bernhardplein 200, 1097 JB Amsterdam, the Netherlands.

The main activity of the Group is the development and operation of grocery retail stores. As at 30 September 2011 the Group operated a retail chain of 2,785 soft-discount, supermarket, hypermarket and convenience stores under the brand names "Pyaterochka", "Perekrestok", "Karusel", "Pyaterochka-Maxi" and "Kopeyka" in major population centres in Russia, including but not limited to Moscow, St. Petersburg, Nizhniy Novgorod, Rostov-on-Don, Kazan, Samara, Lipetsk, Chelyabinsk, Perm, Ekaterinburg and Kiev, Ukraine (31 December 2010: 2,469 soft-discount, supermarket, hypermarket stores and convenience stores under the brand names "Pyaterochka", "Perekrestok", "Karusel", "Pyaterochka-Maxi" and "Kopeyka"). The Group's multiformat store network comprises 2,324 soft discount stores under "Pyaterochka" brand, 321 supermarkets under "Perekrestok" brand, 72 hypermarkets under "Karusel" and "Pyaterochka-Maxi" brands, 65 convenience stores under "Perekrestok-Express" brand and 3 stores under "Kopeyka" brand (31 December 2010: 1,392 soft discount stores under "Pyaterochka" brand, 301 supermarkets under "Perekrestok" brand and 71 hypermarkets under "Karusel" and "Pyaterochka-Max" brands, 45 convenience stores under "Perekrestok-Express" brand and 660 stores under "Kopeyka" brand).

In addition as at 30 September 2011, the Group's franchisees operated 705 stores (31 December 2010: 665 stores) across Russia.

As at 30 September 2011 the Company's principal shareholder is the Alfa Group Consortium, through its holding company CTF Holdings Limited ("CTF"), owning 47.86% of total issued shares in the Company, both directly (0.7%) and indirectly through Luckyworth Limited (25.54%) and Cesaro Holdings Limited (21.62%). CTF, registered in Gibraltar, is under the common control of Mr Fridman, Mr Khan and Mr Kousmichoff (the "Shareholders"). None of the Shareholders individually controls and/or owns 50% or more in CTF. As at 30 September 2011 the Company's shares are listed on the London Stock Exchange in the form of Global Depositary Receipts (GDRs), with each GDR representing an interest of 0.25 in an ordinary share (Note 12).

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

These condensed consolidated interim financial statements for the nine months ended 30 September 2011 have been prepared in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union. These condensed consolidated interim financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2010 which have been prepared in accordance with IFRS as adopted by the European Union.

The accounting policies applied are consistent with those of the consolidated financial statements for the year ended 31 December 2010, except for the standards and interpretations which became effective for the Group from 1 January 2011 (Note 3) and change in accounting policy related to inventory accounting.

In 2011 the Group changed the method of inventory cost accounting from first-in, first-out (FIFO) to weighted average after implementation of SAP R3 platform, the effect on the inventory cost is not significant.

Management prepared these condensed consolidated interim financial statements on a going concern basis. In making this judgment management considered the Group's financial position, current intentions, profitability of operations and access to financial resources (Note 19).

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.2 Foreign currency translation and transactions

(a) Functional and presentation currency

Functional currency. The functional currency of each of the Group's consolidated entities is the currency of the primary economic environment in which the entity operates. The functional currencies of the Group's entities are the national currency of the Russian Federation, Russian Ruble ("RUR") and the national currency of Ukraine, Ukrainian Hryvnia ("UAH"). Currently the Group's Ukraine business unit's contribution to the financial results of the Group is immaterial. The Group's presentation currency is the US Dollar ("USD"), which management believes is the most useful currency to adopt for users of these condensed consolidated interim financial statements.

Translation from functional to presentation currency. The results and financial position of each Group entity (none of which have a functional currency that is the currency of a hyperinflationary economy) are translated into the presentation currency.

(b) Transactions and balances

Monetary assets and liabilities denominated in foreign currencies are translated into each entity's functional currency at the official exchange rate of the Central Bank of Russian Federation ("CBRF") at the respective balance sheet dates. Foreign exchange gains and losses resulting from the settlement of the transactions and from the translation of monetary assets and liabilities into each entity's functional currency at period-end official exchange rates of the CBRF are recognized in profit or loss. Translation at period-end rates does not apply to non-monetary items.

At 30 September 2011, the official rate of exchange, as determined by the Central Bank of the Russian Federation, was USD 1 = RUR 31.8751 (31 December 2010: USD 1 = RUR 30.4769). Average rate for the nine months ended 30 September 2011 was USD 1 = RUR 28.7664 (nine months 2010: USD 1 = RUR 30.2538).

3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

Certain new interpretations became effective for the Group from 1 January 2011:

Improvements to International Financial Reporting Standards (issued in May 2010 and effective from 1 January 2011). The improvements consist of a mixture of substantive changes and clarifications in the following standards and interpretations: IFRS 1 was amended (i) to allow previous GAAP carrying value to be used as deemed cost of an item of property, plant and equipment or an intangible asset if that item was used in operations subject to rate regulation, (ii) to allow an event driven revaluation to be used as deemed cost of property, plant and equipment even if the revaluation occurs during a period covered by the first IFRS financial statements and (iii) to require a first-time adopter to explain changes in accounting policies or in the IFRS 1 exemptions between its first IFRS interim report and its first IFRS financial statements; IFRS 3 was amended (i) to require measurement at fair value (unless another measurement basis is required by other IFRS standards) of non-controlling interests that are not present ownership interest or do not entitle the holder to a proportionate share of net assets in the event of liquidation, (ii) to provide guidance on acquiree's share-based payment arrangements that were not replaced or were voluntarily replaced as a result of a business combination and (iii) to clarify that the contingent considerations from business combinations that occurred before the effective date of revised IFRS 3 (issued in January 2008) will be accounted for in accordance with the guidance in the previous version of IFRS 3; IFRS 7 was amended to clarify certain disclosure requirements, in particular (i) by adding an explicit emphasis on the interaction between qualitative and quantitative disclosures about the nature and extent of financial risks, (ii) by removing the requirement to disclose carrying amount of renegotiated financial assets that would otherwise be past due or impaired, (iii) by replacing the requirement to disclose fair value of collateral by a more general requirement to disclose its financial effect, and (iv) by clarifying that an entity should disclose the amount of foreclosed collateral held at the reporting date and not the amount obtained during the reporting period; IAS 1 was amended to clarify the requirements for the presentation and content of the statement of changes in equity (this amendment was early adopted by the Group); IAS 27 was amended by clarifying the transition rules for amendments to IAS 21, 28 and 31 made by the revised IAS 27 (as amended in January 2008); IAS 34 was amended to add additional examples of significant events and transactions requiring disclosure in a condensed interim financial report, including transfers between the levels of fair value hierarchy, changes in classification of financial assets or changes in business or economic environment that affect the fair values of the entity's financial instruments; and IFRIC 13 was amended to clarify measurement of fair value of award credits. The amendment did not have any material effect on the Group financial statements.

3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS (continued)

Amendment to IAS 24, Related Party Disclosures (issued in November 2009 and effective for annual periods beginning on or after 1 January 2011). IAS 24 was revised in 2009 by: (a) simplifying the definition of a related party, clarifying its intended meaning and eliminating inconsistencies; and by (b) providing a partial exemption from the disclosure requirements for government-related entities. The amendment did not have any material effect on the Group financial statements.

IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010). This IFRIC clarifies the accounting when an entity renegotiates the terms of its debt with the result that the liability is extinguished through the debtor issuing its own equity instruments to the creditor. A gain or loss is recognised in profit or loss based on the fair value of the equity instruments compared to the carrying amount of the debt. IFRIC 19 did not have any material effect on the Group financial statements.

Prepayments of a Minimum Funding Requirement – Amendment to IFRIC 14 (effective for annual periods beginning on or after 1 January 2011). This amendment will have a limited impact as it applies only to companies that are required to make minimum funding contributions to a defined benefit pension plan. It removes an unintended consequence of IFRIC 14 related to voluntary pension prepayments when there is a minimum funding requirement. The amendment did not have any material effect on the Group financial statements.

Classification of Rights Issues – Amendment to IAS 32 (issued on 8 October 2009; effective for annual periods beginning on or after 1 February 2010). The amendment exempts certain rights issues of shares with proceeds denominated in foreign currencies from classification as financial derivatives. The amendment did not have any material effect on the Group financial statements.

The following new standards, amendments to standards and interpretations have been issued but are not effective for 2011 and have not been early adopted:

IFRS 10, Consolidated financial statements (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), replaces all of the guidance on control and consolidation in IAS 27 "Consolidated and separate financial statements" and SIC-12 "Consolidation - special purpose entities". IFRS 10 changes the definition of control so that the same criteria are applied to all entities to determine control. This definition is supported by extensive application guidance.

Disclosures – Transfers of Financial Assets – Amendments to IFRS 7 (issued in October 2010 and effective for annual periods beginning on or after 1 July 2011; not yet adopted by the EU). The amendment requires additional disclosures in respect of risk exposures arising from transferred financial assets. The amendment includes a requirement to disclose by class of asset the nature, carrying amount and a description of the risks and rewards of financial assets that have been transferred to another party yet remain on the entity's balance sheet. Disclosures are also required to enable a user to understand the amount of any associated liabilities, and the relationship between the financial assets and associated liabilities. Where financial assets have been derecognised but the entity is still exposed to certain risks and rewards associated with the transferred asset, additional disclosure is required to enable the effects of those risks to be understood. The Group is currently assessing the impact of the amended standard on disclosures in its financial statements.

Recovery of Underlying Assets – Amendments to IAS 12 (issued in December 2010 and effective for annual periods beginning on or after 1 January 2012; not yet adopted by the EU). The amendment introduced a rebuttable presumption that an investment property carried at fair value is recovered entirely through sale. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. SIC-21, *Income Taxes – Recovery of Revalued Non-Depreciable Assets*, which addresses similar issues involving non-depreciable assets measured using the revaluation model in IAS 16, *Property, Plant and Equipment,* was incorporated into IAS 12 after excluding from its scope investment properties measured at fair value. The Group does not expect the amendments to have any material effect on its financial statements.

IFRS 11, Joint arrangements, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), replaces IAS 31 "Interests in Joint Ventures" and SIC-13 "Jointly Controlled Entities — Non-Monetary Contributions by Ventures". Changes in the definitions have reduced the number of "types" of joint arrangements to two: joint operations and joint ventures. The existing policy choice of proportionate consolidation for jointly controlled entities has been eliminated. Equity accounting is mandatory for participants in joint ventures.

3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS (continued)

Amendments to IAS 1, Presentation of financial statements, (issued June 2011, effective for annual periods beginning on or after 1 July 2012; not yet adopted by the EU), changes the disclosure of items presented in other comprehensive income (OCI). The amendments require entities to separate items presented in OCI into two groups, based on whether or not they may be recycled to profit or loss in the future. The suggested title used by IAS 1 has changed to 'statement of profit or loss and other comprehensive income'.

IFRS 12, Disclosure of interest in other entities, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), applies to entities that have an interest in a subsidiary, a joint arrangement, an associate or an unconsolidated structured entity; it replaces the disclosure requirements currently found in IAS 28 "Investments in associates". IFRS 12 requires entities to disclose information that helps financial statement readers to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. To meet these objectives, the new standard requires disclosures in a number of areas, including significant judgements and assumptions made in determining whether an entity controls, jointly controls or significantly influences its interests in other entities, extended disclosures on share of non-controlling interests in group activities and cash flows, summarised financial information of subsidiaries with material non-controlling interests, and detailed disclosures of interests in unconsolidated structured entities.

IFRS 13, Fair value measurement (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), aims to improve consistency and reduce complexity by providing a precise definition of fair value, and a single source of fair value measurement and disclosure requirements for use across IFRSs.

IFRS 9, Financial Instruments Part 1: Classification and Measurement (issued in November 2009, effective for annual periods beginning on or after 1 January 2013, with earlier application permitted; not yet adopted by the EU).IFRS 9 replaces those parts of IAS 39 relating to the classification and measurement of financial assets. IFRS 9 was further amended in October 2010 to address the classification and measurement of financial liabilities. Key features of the standard are as follows:

- Financial assets are required to be classified into two measurement categories: those to be measured subsequently at fair value, and those to be measured subsequently at amortised cost. The decision is to be made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument;
- An instrument is subsequently measured at amortised cost only if it is a debt instrument and both (i) the objective of the entity's business model is to hold the asset to collect the contractual cash flows, and (ii) the asset's contractual cash flows represent only payments of principal and interest (that is, it has only "basic loan features"). All other debt instruments are to be measured at fair value through profit or loss;
- All equity instruments are to be measured subsequently at fair value. Equity instruments that are held for trading will be measured at fair value through profit or loss. For all other equity investments, an irrevocable election can be made at initial recognition, to recognise unrealised and realised fair value gains and losses through other comprehensive income rather than profit or loss. There is to be no recycling of fair value gains and losses to profit or loss. This election may be made on an instrument-by-instrument basis. Dividends are to be presented in profit or loss, as long as they represent a return on investment;
- Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated as at fair value through profit or loss in other comprehensive income.

Amended IAS 19, Employee benefits, (issued June 2011, effective for periods beginning on or after 1 January 2013; not yet adopted by the EU), makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits, and to the disclosures for all employee benefits. The changes will affect most entities that apply IAS 19 and may significantly change performance indicators and the volume of disclosures.

Unless otherwise described above, the new interpretations are not expected to significantly affect the Group's condensed consolidated interim financial statements.

(expressed in thousands of US Dollars, unless otherwise stated)

4 SEGMENT REPORTING

The Group identifies retailing operations as a single reportable segment.

The Group is engaged in management of retail stores located in Russia and Ukraine. The Group identified the segment in accordance with the criteria set forth in IFRS 8 and based on the way the operations of the Company are regularly reviewed by the chief operating decision maker to analyze performance and allocate resources among business units of the Group.

The chief operating decision-maker has been determined as the Management Board. The Management Board reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined a single operating segment being retailing operations including royalties, advertising, communications and rent income based on these internal reports data.

The segment represents the Group's retail business in the European part of Russia and Ukraine. Currently the Group's Ukraine business unit's contribution to the financial results of the Group is immaterial.

Within the segment all business components demonstrate similar economic characteristics and are alike as follows:

- the products and customers;
- the business processes are integrated and uniform: the Company manages its store operations centrally, sources products centrally, support functions like Purchasing, Logistics, Development, Finance, Strategy, HR, IT, etc. are centralized;
- the Group's activities are limited to a common market zone (i.e. Russia) with uniform legislation and regulatory environment.

The Management Board assesses the performance of the operating segment based on a measure of sales and adjusted earnings before interest, tax, depreciation, and amortization (EBITDA). Other information provided to the Management Board is measured in a manner consistent with that in the financial statements.

The accounting policies used for segments are the same as accounting policies applied for these condensed consolidated interim financial statements.

The segment information for the period ended 30 September 2011 is as follows:

	Nine months ended 30 September 2011	**Nine months ended 30 September 2010**
Retail sales	11,472,496	7,785,820
Other revenue	17,312	11,864
Revenue	**11,489,808**	**7,797,684**
EBITDA	**785,784**	**593,186**
Capital expenditure	506,328	211,444

	30 September 2011	**31 December 2010**
Total assets	**8,264,951**	**8,756,732**
Total liabilities	**6,173,166**	**6,709,541**

Assets and liabilities are presented in a manner consistent with that in the condensed consolidated interim financial statements. Capital expenditure does not include additions to intangible assets (Note 7).

A reconciliation of EBITDA to total profit before tax is provided as follows:

	Nine months ended 30 September 2011	**Nine months ended 30 September 2010**
EBITDA	**785,784**	**593,186**
Depreciation and amortization	(322,116)	(214,248)
Operating profit	**463,668**	**378,938**
Finance cost, net	(219,780)	(97,700)
Net foreign exchange result	(15,863)	(12,699)
Share of income of associates	-	440
Profit before income tax	**228,025**	**268,979**
Income tax expense	(59,801)	(85,641)
Profit for the period	**168,224**	**183,338**

(expressed in thousands of US Dollars, unless otherwise stated)

5 ACQUISITION OF SUBSIDIARIES

Narodny retail chain

In June 2011 the Group acquired 100% of the voting shares of OOO Pik, which operates stores in Kazan and Naberezhnie Chelny under the Narodny brand.

If the acquisition of Narodny had occurred on 1 January 2011, the Group's revenue for the nine months ended 30 September 2011 would have been USD 11,534,375 and the Group's profit for the nine months ended 30 September 2011 would have been USD 168,350.

Details of assets and liabilities acquired and the related goodwill are as follows:

	Provisional values at the acquisition date
Cash and cash equivalents	384
Inventories of goods for resale	3,074
Trade and other accounts receivable	5,056
Intangible assets (Note 7)	8,322
Property, plant and equipment (Note 7)	5,821
Short-term borrowings	(6,515)
Trade and other accounts payable	(7,554)
Provisions and liabilities for tax uncertainties (Note 20)	(854)
Deferred tax liability	(2,058)
Net assets acquired	5,676
Goodwill (Note 8)	6,913
Total acquisition cost	**12,589**
Net cash outflow arising from the acquisition	**7,060**

The Group assigned provisional values to net assets acquired based on estimates of the independent appraisal. The Group will finalise the purchase price allocation within 12 months from the acquisition date.

The purchase consideration comprises deferred consideration of USD 10,383 compensated by indemnification asset deducted from consideration transferred for the business combination, part of which in the amount of USD 7,444 was paid during the three months ended 30 September 2011.

An indemnification asset of USD 925, equivalent to the fair value of the indemnified liability, has been recognised by the Group. The selling shareholders of Narodny have contractually agreed to indemnify potential tax and other contingencies that may become payable in respect of the Narodny, indemnification arrangement is capped to USD 18,165.

Acquisition-related costs recognized as other expense in the consolidated statement of comprehensive income were immaterial.

The goodwill recognised is attributable to: i) the business concentration in the Russian regions and ii) expected cost synergies from the business combination.

Other acquisitions

In 2011 the Group acquired several businesses by purchasing lease agreements of other retail chains in Russian regions.

These businesses did not prepare financial statements immediately before the acquisition, therefore, it is impracticable to disclose revenue and net profit of the Group for the period ended 30 September 2011 as though the acquisition date had been the beginning of that period.

Details of assets and liabilities acquired and the related goodwill are as follows:

	Provisional values at the acquisition date
Intangible assets (Note 7)	1,117
Trade and other accounts payable	(66)
Deferred tax assets	(223)
Net assets acquired	828
Goodwill (Note 8)	7,298
Total acquisition cost	**8,126**
Net cash outflow arising from the acquisition	**8,126**

(expressed in thousands of US Dollars, unless otherwise stated)

5 ACQUISITION OF SUBSIDIARIES (continued)

Other acquisitions (continued)

The Group assigned provisional values to net assets acquired, in estimating provisional values of lease rights direct references to observable prices in an active market are used (market approach). The Group will finalise the purchase price allocation within 12 months from the acquisition date.

The purchase consideration comprises cash and cash equivalents of USD 8,126.

The goodwill recognised is attributable to: i) the business concentration in the Russian regions and ii) expected cost synergies from the business combination.

Retail Express

In April 2010 the Group acquired an additional 20% of the voting shares of Retail Express Limited, the purchase brought the Group's total ownership interest to 60% of Retail Express Ltd.

The Group has finalized the purchase price allocation within 12 months from the acquisition date. Effect of change on assets and liabilities acquired and the related goodwill is as follows:

	Effect of change in purchase price allocation on the Consolidated Statement of Financial Position as at 31 December 2010
Trade and other accounts receivable	149
Deferred tax assets	(121)
Trade and other accounts payable	392
Deferred tax liability	(35)
Net assets acquired	385
Non-controlling interest	(157)
Goodwill (Note 8)	(228)

In September 2011 the Group acquired an additional 40% of the voting shares of Retail Express Limited, the purchase brought the Group's total ownership interest to 100% of Retail Express Ltd.

The purchase consideration comprises cash and cash equivalents of USD 20,000. Difference between the fair value of consideration transferred and the carrying value of non-controlling interest is recognized in condensed consolidated statement of changes in equity.

Ostrov

In September 2010 the Group acquired 100% of the voting shares of ZAO "Ostrov Invest", which operates stores in Moscow and the Moscow Region under the Ostrov brand.

The Group has finalized the purchase price allocation within 12 months from the acquisition date. Effect of change on assets and liabilities acquired and the related goodwill is as follows:

	Effect of change in purchase price allocation on the Consolidated Statement of Financial Position as at 31 December 2010
Trade and other accounts receivable	(565)
Property, plant and equipment	(1,866)
Deferred tax liability	258
Net liabilities acquired	(2,173)
Indemnification asset	7,836
Goodwill (Note 8)	(5,663)

(expressed in thousands of US Dollars, unless otherwise stated)

6 RELATED PARTY TRANSACTIONS

Parties are generally considered to be related if one party has the ability to control the other party, is under common control or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.,

The nature of the relationships for those related parties with which the Group entered into significant transactions or had significant balances outstanding at 30 September 2011 are provided below. The ultimate controlling party is disclosed in Note 1.

Alfa Group

The following transactions were carried out with members or management of Alfa Group:

	Relationship	**Nine months ended 30 September 2011**	**Nine months ended 30 September 2010**
CTF Holdings Ltd.	Ultimate parent company		
Management services received		1,061	962
Recharged expenses		85	336
Alfa-Bank	Under common control		
Interest expense on loan received		11,432	5,398
Commission income		733	-
Interest income		172	751
Bank charges		756	1,143
Rent revenue		266	686
VimpelCom	Under significant influence of CTF Holdings Ltd.		
Communication services received		4,746	3,130
Commission for mobile phone payments processing rendered by the Group to VimpelCom		631	646
Rent revenue		92	98
AlfaInsurance	Under common control		
Insurance expenses		1,444	136
Megafon	Under significant influence of CTF Holdings Ltd.		
Commission for mobile phone payments processing rendered by the Group to Megafon		537	439
Rent revenue		152	181

(expressed in thousands of US Dollars, unless otherwise stated)

6 RELATED PARTY TRANSACTIONS (continued)

The condensed consolidated interim financial statements include the followings balances with members of the Alfa Group:

	Relationship	30 September 2011	31 December 2010
CTF Holding Ltd.	Ultimate parent company		
Other accounts payable		22	7
Alfa-Bank	Under common control		
Cash and cash equivalents		17,116	43,274
Receivable from related party		290	306
Short-term loans payable		222,745	127,966
Other accounts payable		221	307
Long-term loans payable		94,117	98,435
VimpelCom	Under significant influence of		
Receivable from related party	CTF Holdings Ltd.	253	346
Other accounts payable		632	743
AlfaInsurance	Under common control		
Receivable from related party		149	69
Other accounts payable		123	-
Megafon	Under significant influence of		
Receivable from related party	CTF Holdings Ltd.	102	189
Other accounts payable		75	95

Alfa-Bank

The Group has an open credit line with Alfa-Bank with a maximum limit of RUR 15,100 million or USD 473,724 (31 December 2010: RUR 15,100 million or USD 495,457). At 30 September 2011 the Group's liability under this credit line amounted to USD 316,862 with interest rates 5.15 - 7.83% p.a. (31 December 2010: USD 226,401), available credit line was USD 156,862 (31 December 2010: USD 269,056). The Group has certain purchase agreements under which the Group settles its liabilities to Alfa-Bank in accordance with factoring arrangements concluded between vendors of goods and Alfa-Bank.

Key executive management personnel

The Group's key management personnel consists of Management and Supervisory Board members, having authority and responsibility for planning, directing and controlling the activities of the Group as a whole. Members of the Management Board and Supervisory Board of the Group receive compensation in the form of short-term compensation in cash (including, for Management Board members, an annual cash bonus and share-based payments (Note 16)). For the nine months ended 30 September 2011 members of the Management Board and Supervisory Board of the Group were entitled to total short-term compensation of USD 8,265 (nine months ended 30 September 2010: USD 5,545), including accrued annual target bonuses of USD 1,424 (nine months ended 30 September 2010: USD 1,755) payable on an annual basis subject to meeting annual performance targets and termination payment of USD 2,918 (nine months ended 30 September 2010: zero). As at 30 September 2011 the total number of GDRs for which options were granted to members of the Management Board and Supervisory Board under the ESOP was 525,000 (31 December 2010: 2,676,250 GDRs) and conditional rights under LTI plan was 258,885. The total intrinsic value of vested share options amounted to USD 965 as at 30 September 2011 (31 December 2010: USD 57,038).

(expressed in thousands of US Dollars, unless otherwise stated)

7 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

	2011		2010	
	Property, plant and equipment	**Intangible assets**	**Property, plant and equipment**	**Intangible assets**
Cost				
Balance as at 1 January	4,360,338	903,198	3,550,018	633,323
Additions	506,328	18,764	211,444	19,608
Transfers	-	-	(2,000)	-
Assets from acquisitions (Note 5)	5,821	9,439	15,559	12,782
Disposals	(30,973)	(1,146)	(24,215)	(13,706)
Translation movement	(239,210)	(42,368)	(19,400)	(3,434)
Balance as at 30 September	**4,602,304**	**887,887**	**3,731,406**	**648,573**
Accumulated Depreciation				
Balance as at 1 January	(759,792)	(184,344)	(559,932)	(137,212)
Depreciation charge	(225,158)	(91,073)	(165,772)	(44,054)
Disposals	21,151	1,143	6,931	13,704
Translation movement	52,473	16,716	3,692	766
Balance as at 30 September	**(911,326)**	**(257,558)**	**(715,081)**	**(166,796)**
Net Book Value				
Balance as at 1 January	**3,600,546**	**718,854**	**2,990,086**	**496,111**
Balance as at 30 September	**3,690,978**	**630,329**	**3,016,325**	**481,777**

The buildings are mostly located on leased land. Land leases with periodic lease payments are disclosed as part of commitments under operating leases (Note 20). Certain land leases are prepaid for a 49 year term. Such prepayments are presented as prepaid leases in the statement of financial position and amount to USD 84,874 (31 December 2010: USD 99,862).

8 GOODWILL

Movements in goodwill arising on the acquisition of subsidiaries are:

	2011	**2010**
Cost:		
Gross book value at 1 January	4,169,195	2,970,518
Acquisition of subsidiaries (Note 5)	14,211	53,457
Translation to presentation currency	(187,408)	(15,524)
Gross book value at 30 September	**3,995,998**	**3,008,451**
Accumulated impairment losses:		
Accumulated impairment losses at 1 January	(2,175,817)	(2,192,557)
Translation to presentation currency	95,440	11,451
Accumulated impairment losses at 30 September	(2,080,377)	(2,181,106)
Carrying amount at 30 September	**1,915,621**	**827,345**
Carrying amount at 1 January	**1,993,378**	**777,961**

Goodwill Impairment Test

For the purposes of impairment testing, goodwill is allocated to a single cash-generating unit (CGU) being the retailing operation in Russia. This represents the lowest level within the Group at which the goodwill is monitored for internal management purposes.

The CGU to which goodwill has been allocated is tested for impairment annually or more frequently if there are indications that the CGU might be impaired. Goodwill is tested for impairment at the CGU level by comparing carrying values of CGU assets including allocated goodwill to their recoverable amounts. The recoverable amount of CGU is determined as the higher of fair value less cost to sell or value in use.

There was no impairment of goodwill from 31 December 2008. No events indicating triggers of goodwill impairment occurred in the nine months ended 30 September 2011. The Group will perform an annual impairment test of goodwill at 31 December 2011.

(expressed in thousands of US Dollars, unless otherwise stated)

9 LOANS ORIGINATED

In 2011 the Group provided a secured by shares loan in the amount of RUR 1 bln or USD 31,372 to A5 Pharmacy Retail Limited.

10 AVAILABLE-FOR-SALE INVESTMENTS

In May 2011 the Group acquired 8.45% stake in A5 Pharmacy Retail Limited, pharmacy chain. The Group calculated fair value of the investment based on estimates of the independent appraisal. Change of the fair value of the investment during the reporting period was recognized in the statement of comprehensive income.

11 BORROWINGS

		30 September 2011			31 December 2010		
	Interest rate, % p.a.	Current During 1 year	Non-current In 1 to 5 years	Total	Current During 1 year	Non-current In 1 to 3 years	Total
USD Club loan	USD Libor+2.5%	-	392,101	392,101	-	388,595	388,595
RUR Club loan	MosPrime+2.5%	-	387,514	387,514	-	405,292	405,292
RUR Bonds	7.75%-16.5%	215,636	493,061	708,697	253,589	556,769	810,358
RUR Bilateral Loans	MosPrime +2.7%-3.1%	7,265	504,500	511,765	5,790	1,494,738	1,500,528
RUR Bilateral Loans	7.83%-7.85%	226,009	1,029,952	1,255,961	36,620	232,963	269,583
RUR Bilateral Loans	5.15% - 6.3%	321,881	-	321,881	210,005	98,435	308,440
USD Non-bank loans	12%	61	-	61	2,000	-	2,000
Total borrowings		**770,852**	**2,807,128**	**3,577,980**	**508,004**	**3,176,792**	**3,684,796**

In June 2011 the Group fulfilled its obligations in respect of RUR 8 billion corporate bonds. As a result of put option realization bonds with notional amount of RUR 1.9 bln remained at the Group account. The new annual rate for the next 6 semi-annual coupons is 7.75%.

In June 2011 the Group signed additional agreements for improvement of terms under Kopeyka credit agreements with Sberbank including but not limited to removal of collateral initially provided for these facilities by Kopeyka companies.

All borrowings at 30 September 2011 are shown net of related transaction costs of USD 24,010 which are amortized over the term of loans using the effective interest method (31 December 2010: USD 30,219).

In accordance with loan facilities the Group maintains an optimal capital structure by tracking certain requirements: the maximum level of Net Debt/EBITDA (4.00/4.25 after acquisition), minimum level of EBITDA/Net Interest expense (2.75).

12 SHARE CAPITAL

In 2011 the Group transferred 12,844 GDRs in order to fulfil its obligation under Employee Stock Option Program.

As at 30 September 2011 the Group had 190,000,000 authorized ordinary shares of which 67,817,158 ordinary shares are outstanding and 76,060 ordinary shares are held as treasury stock.

(expressed in thousands of US Dollars, unless otherwise stated)

13 EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit or loss attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year, excluding treasury shares.

Earnings per share are calculated as follows:

	Nine months ended 30 September 2011	**Nine months ended 30 September 2010**
Profit attributable to equity holders of the Parent	167,463	183,945
Weighted average number of ordinary shares in issue	67,815,765	67,813,947
Effect of share options granted to employees	71,922	282,003
Weighted average number of ordinary shares for the purposes of diluted earnings per share	67,887,687	68,095,950
Basic earnings per share for profit from continuing operations (expressed in USD per share)	**2.47**	**2.71**
Diluted earnings per share for profit from continuing operations (expressed in USD per share)	**2.47**	**2.70**

14 EXPENSES

Among other expenses charged for the nine months ended 30 September 2011 are operating lease expenses, which include USD 445,123 of minimum lease payments (nine months ended 30 September 2010: USD 274,273) and contingent rents of USD 15,426 (nine months ended 30 September 2010: USD 10,185).

15 FINANCE INCOME AND COSTS

	Nine months ended 30 September 2011	**Nine months ended 30 September 2010**
Interest expense	217,759	87,684
Interest income	(2,338)	(1,514)
Other finance costs, net	4,359	11,530
	219,780	**97,700**

16 SHARE-BASED PAYMENTS

Employee stock option program

In 2007 the Group introduced an employee stock option program (ESOP) for its key executives and employees. Each option that may be granted under the ESOP carries the right to one GDR. The program ran in four tranches granted over the period to 19 May 2009. The vesting requirement of the program is the continued employment of participants.

In total, during the nine months ended 30 September 2011 the Group recognized income related to the ESOP in the amount of USD 31,305 (expenses during nine months ended 30 September 2010: USD 43,465). At 30 September 2011 the share-based payments liability amounted to USD 11,591 (31 December 2010: USD 89,298). The equity component was effectively zero at 30 September 2011 (31 December 2010: zero). The total intrinsic value of vested share options amounted to USD 2,034 as at 30 September 2011 (31 December 2010: USD 83,162).

Details of the share options outstanding during the nine months ended 30 September 2011 are as follows:

	Number of share options	**Weighted average exercise price, USD**
Outstanding at the beginning of the period	4,056,550	25.7
Exercised during the period	(2,976,850)	25.0
Cancelled during the period	(193,500)	24.1
Outstanding at the end of the period	**886,200**	28.7
Exercisable at 30 September 2011	886,200	28.7

(expressed in thousands of US Dollars, unless otherwise stated)

16 SHARE-BASED PAYMENTS (continued)

The fair value of services received in return for the share options granted to employees is measured by reference to the fair value of the share options granted which is determined at each reporting date. The estimate of the fair value of the services received is measured based on the Black-Scholes model. Expected volatility is determined by calculating the historical volatility of the Group's share price over the period since May 2006. Management assumes that holders will exercise the options on the expiry date of the options due to behavioral considerations. Other key inputs to the calculation of ESOP liability at 30 September 2011 were as follows:

Expected GDR price	39.45
Expected volatility	44%
Risk-free interest rate	4%
Dividend yield	0%

Employee stock plan

In 2010 the Group introduced its next generation long term incentive plan in the form of a Restricted Stock Unit Plan (RSU Plan) for its key executives and employees. Each Restricted Stock Unit (RSU) that may be granted under the RSU Plan carries the right to one GDR. The program runs in four tranches granted over the period to 19 May 2014. Over the period of four calendar years starting 2010, the RSU Plan provides for the annual grant of conditional rights to RSUs, subject to i) the achievement of specific performance criteria of the Group (KPIs) and ii) continuous employment with the Group until the completion of the vesting period. The KPIs mainly relate to (i) the performance of the Group compared to the performance of a selected group of comparable competitors in achieving sustained growth and an increasing presence in its markets of operation and (ii) maintain agreed profitability ratio of the Group at a pre-defined level.

Members of the Supervisory Board may be granted conditional RSUs not subject to performance criteria. The General Meeting of Shareholders determines the number of conditional RSUs granted to members of the Supervisory Board. The RSU Plan was approved by Annual General Meeting of Shareholders on 25 June 2010. The first and second tranche will vest on 19 May 2013 and 19 May 2014. Upon vesting the RSUs will be converted into GDRs registered in the participant's name. Subsequently, GDRs are subject to a two-year lock-in period during which period the GDRs cannot be traded.

In total, during the nine months ended 30 September 2011 the Group recognized income related to the RSU plan in the amount of USD 806 (expenses during nine months ended 30 September 2010: USD 3,840). At 30 September 2011 the equity component was USD 6,191 (31 December 2010: USD 5,965). The fair value of services received in return for the conditional RSUs granted to employees is measured by reference to the market price of the GDRs which is determined at grant date.

Details of the conditional rights outstanding during the nine months ended 30 September 2011 are as follows:

	Number of conditional rights	**Weighted average fair value, USD**
Outstanding at the beginning of the period	832,702	35.50
Granted during the period	579,747	36.00
Forfeited during the period	(544,390)	35.50
Outstanding at the end of the period	**868,059**	**35.83**

17 INCOME TAX

	Nine months ended 30 September 2011	**Nine months ended 30 September 2010**
Current income tax charge	(59,266)	(88,195)
Deferred income tax (charge)/benefit	(535)	2,554
Income tax expense	**(59,801)**	**(85,641)**

(expressed in thousands of US Dollars, unless otherwise stated)

18 SEASONALITY

The Group experiences seasonal effects on its business – increased customer activity in December results in an increase in sales made by the Group. The majority of expenses have the same trend as sales with the following exceptions:

- Volume of repair and maintenance work increases in the May-September period as the ambient temperature is conductive to this activity. In addition, the lower level of customer activity enables the Group to minimize missed profits;
- Utility expenses are normally higher during winter period due to increased electricity and heating service consumption.

19 FINANCIAL RISKS MANAGEMENT

Currency risk

The Group is exposed to foreign exchange risk arising from currency exposure with respect to the US Dollar borrowings. From operational perspective the Group does not have any substantial currency exposures due to the nature of its operations being all revenues and expenses fixed in the local currency (RUR). All other transactions in the foreign currency except for financing arrangements are insignificant.

The Group has significantly reduced its foreign currency exposure through refinancing of the syndicated loan, foreign exchange risk is mostly limited to USD 400,000 tranche of the new club (Note 11). Foreign exchange risk is therefore considered to be insignificant.

As a part of its currency risk mitigation policy the Group attracts new loans and refinances existing ones primarily in the local currency (RUR).

Interest rates risk

As the Group has no significant interest-bearing assets, the Group's income and operating cash inflows are substantially independent of changes in market interest rates. Interest rate risk (MosPrime and LIBOR rate risk) arising from floating rate borrowings is managed through the balanced credit portfolio, using different types of financing instruments on the basis of fixed and floating rates.

Liquidity risk

Liquidity risk is defined as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk is managed by the Group Treasury.

The following is an analysis of the contractual undiscounted cash flows payable under financial liabilities and as at the balance sheet date at spot foreign exchange rates:

	30 September 2011		**31 December 2010**	
	During 1 year	**In 1 to 3 years**	**During 1 year**	**In 1 to 3 years**
Borrowings	1,040,582	3,229,943	782,376	3,554,263
Trade accounts payable	1,496,643	-	1,851,062	-
Finance lease liabilities	1,652	1,786	1,680	2,737
Other finance liabilities	445,403	-	438,165	-
	2,984,280	**3,231,729**	**3,073,283**	**3,557,000**

At 30 September 2011 the Group has negative working capital of USD 1,434,948 (31 December 2010: USD 1,180,986) including short-term borrowings of USD 770,852 (31 December 2010: USD 508,004).

At 30 September 2011 the Group had available bank credit lines of USD 1,858,828 (31 December 2010: USD 1,129,063).

(expressed in thousands of US Dollars, unless otherwise stated)

19 FINANCIAL RISKS MANAGEMENT (continued)

Liquidity risk (continued)

Management regularly monitors the Group's operating cash flows and available credit lines to ensure that these are adequate to meet the Group's ongoing obligations and its expansion programs. Part of the short term liquidity risk is seasonal, with the highest peak in 1st quarter and strong cash generation in 4th quarter, therefore the Group negotiates the maturity of short-term credit lines for the 4th quarter, if required, when the free cash flow allows for the repayment of short-term debts. Part of the existing lines in the local currency (RUR) are provided on a rolling basis which is closely monitored by detailed cash flow forecasts and are managed by Group Treasury.

The Group's capital expenditure program is highly discretionary. The Group optimizes its cash outflows by managing the speed of execution of current capex projects and by delaying future capital extensive programs, if required.

The Group is carefully monitoring its liquidity profile by maximizing the drawdown periods within revolving credit facilities as well as extending existing credit facilities or obtaining new credit lines. The Group manages liquidity requirements by the use of both short-term and long-term projections and maintaining the availability of funding. Based on the review of the current liquidity position of the Group management considers that the available credit lines and expected cash flows are more than sufficient to finance the Group's current operations.

20 COMMITMENTS AND CONTINGENCIES

Commitments under operating leases

At 30 September 2011, the Group operated 1,921 stores through rented premises (31 December 2010: 1,612 stores). There are two types of fees in respect of operating leases payable by the Group: fixed and variable. For each store fixed rent payments are defined in the lease contracts. The variable part of rent payments is predominantly denominated in RUR and normally calculated as a percentage of turnovers. Fixed rent payments constitute the main part of operating lease expenses of the Group as compared to the variable fees.

The present value of future minimum lease payments and their nominal amounts under non-cancellable operating leases of property are as follows (net of VAT):

	30 September 2011 (present value)	31 December 2010 (present value)	30 September 2011 (nominal value)	31 December 2010 (nominal value)
During 1 year	307,454	309,303	329,708	331,691
In 2 to 5 years	640,142	646,304	933,944	947,133
Thereafter	239,164	264,161	738,627	825,790
	1,186,760	**1,219,768**	**2,002,279**	**2,104,614**

A discount rate applied in determining the present value of future minimum lease payments is based on the Group's weighted average cost of capital (12-15%).

Capital expenditure commitments

At 30 September 2011 the Group contracted for capital expenditure of USD 109,072 (net of VAT) (31 December 2010: USD 83,425).

Taxation environment

Russian tax, currency and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant regional and federal authorities. Recent events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments, and it is possible that transactions and activities that have not been challenged in the past may be challenged as not having been in compliance with Russian tax laws applicable at the relevant time. In particular, the Supreme Arbitration Court issued guidance to lower courts on reviewing tax cases providing a systematic roadmap for anti-avoidance claims, and it is possible that this will significantly increase the level and frequency of tax authorities scrutiny. As a result, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

20 COMMITMENTS AND CONTINGENCIES (continued)

Taxation environment (continued)

Current Russian transfer pricing legislation introduced on 1 January 1999 provides the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of all controllable transactions, provided that the transaction price differs from the market price by more than 20%. Controllable transactions include transactions with interdependent parties, as determined under the Russian Tax Code, and all cross-border transactions (irrespective of whether performed between related or unrelated parties), transactions where the price applied by a taxpayer differs by more than 20% from the price applied in similar transactions by the same taxpayer within a short period of time, and barter transactions. There is no formal guidance as to how these rules should be applied in practice. The arbitration court practice in this respect is contradictory.

Inter-company transactions undertaken by the companies of the Group are potentially subject to transfer pricing controls established by Article 40 of the Russian Tax Code. Tax liabilities arising from inter-company transactions are determined using actual transaction prices. It is possible with the evolution of the interpretation of the transfer pricing rules in the Russian Federation and the changes in the approach of the Russian tax authorities, that such transfer prices could potentially be challenged in the future. Given the brief nature of the current Russian transfer pricing rules, the impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial condition and operations of the entity.

Amended transfer pricing rules will take effect from 1 January 2012. These rules are expected to result in stricter tax control over prices between related parties. The application of the new rules may have a material adverse impact on the Group.

The Group includes companies incorporated outside of Russia. Tax liabilities of the Group are determined on the assumption that these companies are not subject to Russian profits tax because they do not have a permanent establishment in Russia. The Russian tax legislation does not provide detailed rules on taxation of foreign companies. It is possible that with the evolution of the interpretation of these rules and the changes in the approach of the Russian tax authorities, the non-taxable status of some or all of the foreign companies of the Group in Russia may be challenged. The impact of any such challenge cannot be reliably estimated.

Russian tax legislation does not provide definitive guidance in many areas. From time to time, the Group adopts interpretations of such uncertain areas that reduce the overall tax rate of the Group. As noted above, such tax positions may come under heightened scrutiny as a result of recent developments in administrative and court practices; the impact of any challenge by the tax authorities cannot be reliably estimated; however, it may be significant to the financial condition and operations of the entity.

Management regularly reviews the Group's taxation compliance with applicable legislation, laws and decrees and current interpretations published by the authorities in the jurisdictions in which the Group has operations. Furthermore, management regularly assesses the potential financial exposure relating to tax contingencies for which the three years tax inspection right has expired but which, under certain circumstances, may be challenged by the regulatory bodies. From time to time potential exposures and contingencies are identified and at any point in time a number of open matters may exist.

Management estimates that possible exposure in relation to the aforementioned risks, as well as other profits tax and non-profits tax risks (e.g. imposition of additional VAT liabilities), that are more than remote, but for which no liability is required to be recognised under IFRS, could be several times the additional accrued liabilities and provisions reflected on the statement of financial position at that date (and potentially in excess of the Group's profit before tax for the year). This estimation is provided for the IFRS requirement for disclosure of possible taxes and should not be considered as an estimate of the Group's future tax liability.

Provisions and liabilities for tax uncertainties recognized on acquisitions (Note 5) are attributable to profit tax and non-profits tax risks with expiration within three years from the year when acquisition occurred.

(expressed in thousands of US Dollars, unless otherwise stated)

20 COMMITMENTS AND CONTINGENCIES (continued)

Taxation environment (continued)

At the same time management has recorded liabilities for income taxes and provisions for taxes other than income taxes in the amount of USD 140,374 at 30 September 2011 (31 December 2010: USD 165,896) in these condensed consolidated interim financial statements as their best estimate of the Group's liability related to tax uncertainties as follows:

Balance at 1 January 2010	**147,087**
Increases due to acquisitions during the year recorded as part of the purchase price allocation	78,414
Release of provision	(60,262)
Translation movement	657
Balance at 31 December 2010	**165,896**
Increases due to acquisitions during the year recorded as part of the purchase price allocation	854
Utilization of provision	(20,669)
Translation movement	(5,707)
Balance at 30 September 2011	**140,374**

21 SUBSEQUENT EVENTS

In November 2011 the Group received RUR 7 billion from Gazprombank under new credit line agreement.

In November 2011 the Group repaid USD 400,000 tranche under club loan before maturity date.