

#### **POLYUS GOLD:**

IFRS results for the six months ended 30 June 2008

#### 1H2008 financials: The major factors influencing 1H2008 financial results



#### **Exceeding earlier provided guidelines and estimates**

- Considerable growth of production by 18.9%;
- Increase in the average gold selling price for the 1H2008 by 9.9%;
- Higher mining tax and income tax burden as a result of increase in sales;
- Planned increase in overburden operations not related to the extraction of ore, namely excessive stripping, as a result of extensive development of lower grade sulfide ore Olympiada mine;
- Strengthening of Russian Rouble in relation to US Dollar by 8.3% for the period ended 30 June 2008 compared to the 1H2007 (1H2008 average – 23.94; 1H2007 average – 26.08);
- Increase of material and fuel expenses exceeded inflation. Oil prices climbed up 64.5%, steel 42.1% compared to the 1H2007.



#### 1H2008 financials: Operating results summary table

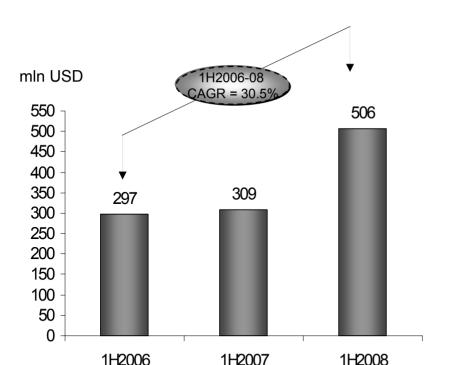


USD thousand	1H 2008	1П 2007 (restated)	1H 2007
Revenue from gold sales	505 730	309 360	309 360
Other sales	13 179	8 689	
Cost of sales	(301 855)	(204 410)	(204 410)
Cost of other sales	(13 230)	(7 964)	
Gross income	203 824	105 675	104 950
Gross income from gold sales	203 875	104 950	
Gross margin	40.3%	34.2%	33.9%
Gross margin from gold sales	41.4%	34.9%	
Operating expenses	(56 241)	(199 986)	(196 982)
Operating income	147 583	(94 311)	(92 032)
Operating margin	29.2%	-	-
Gains/(losses) from financial and investing activity	23 062	39 074	16 755
Income before tax	170 645	(55 237)	(75 277)
Pre-tax margin	33.7%	17.9%	(24.3%)
Income tax	(38 206)	(19 622)	(18 142)
Net income	132 439	(74 859)	(93 419)
Net margin	26.2%	(24.2%)	(30.2%)
EBITDA	240 130	124 107	117 941
EBITDA margin	47.5%	40.1%	38.1%

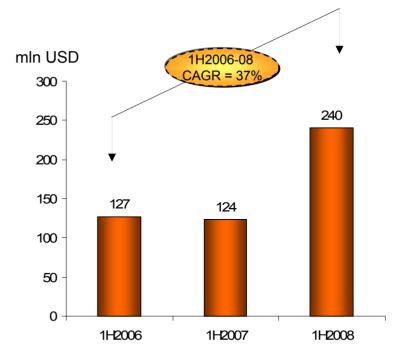
#### 1H2008 financials: Revenue and EBITDA reached their historical maximum



 Sales increased 63.5% compared to 1H2007, showing 2-year CAGR of 30.5%.



 1H2008 <u>EBITDA</u> were USD 240 million, an increase of 93.5% from 1H2007 and 37% 2year CAGR.

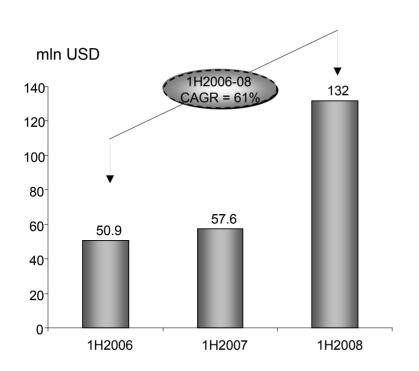


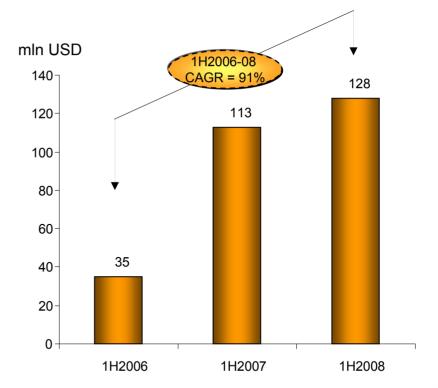


## 1H2008 financials: 91% 2-year CAGR in operating cash flow



- Net income\* of the group increased by 29% compared to 1H2007 showing 2-year CAGR of 61%
- 91% 2-year CAGR in operating cash flow

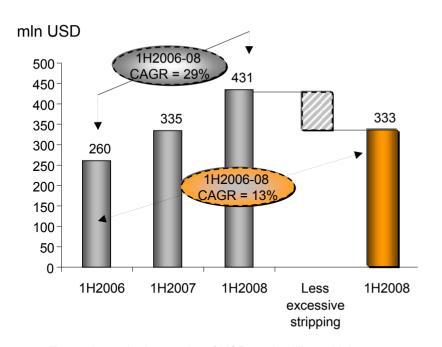


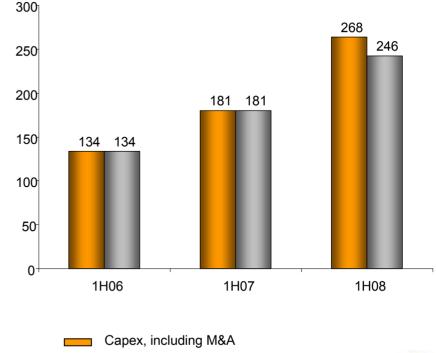




## 1H2008 financials: Expenses – one of the lowest TCC but extensive Capex

- 1H2008 IFRS based <u>TCC</u> equal to 431 USD/ounce.
   Excessive stripping-adjusted TCC =333 USD/ounce.
   13-29% TCC growth lower than CAGR in Revenue and EBITDA
- Extensive <u>Capex</u> program brings operations closer to the date
   mln USD





Capex, excluding M&A

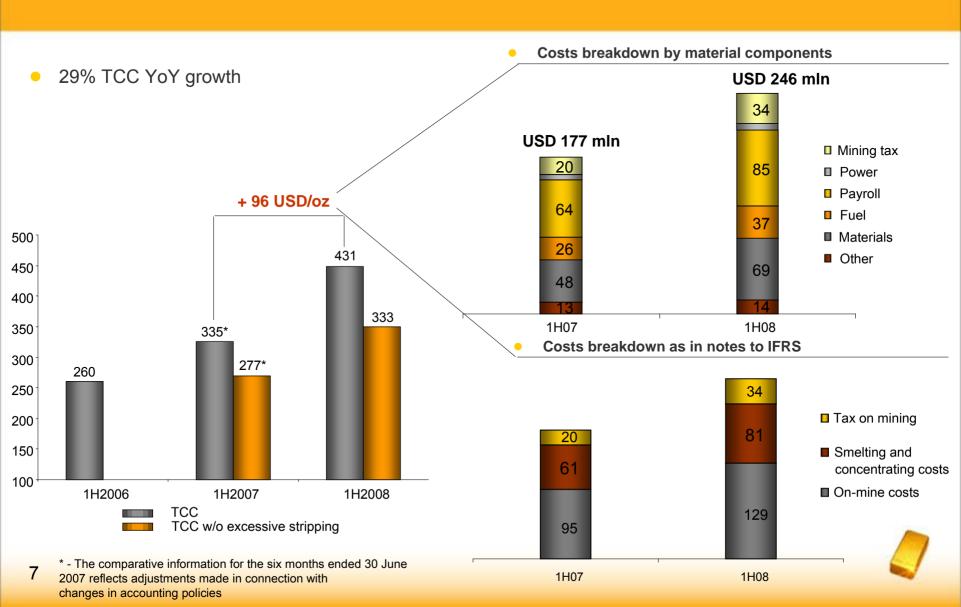
Excessive stripping works of USD 54.6 million which are included in COS in 1H2008 results, but we continue to analyze the options to capitalize such costs in future.

Excessive stripping gives additional 98 USD/ounce in TCC calculations.



#### 1H 2008 financials: Under costs pressure





## 1H2008 financials: TCC growth analysis (example of Olimpiada mine)



 1H2006-1H08 Olimpiada TCC growth is a result of switching to solid sulfide ore  1H2006-1H2008 required ore processed for a production of 1 ounce of gold

# k tonnes of ore processed 1864 1403 414 754 741 647

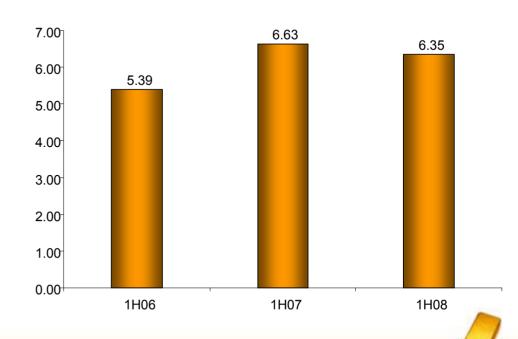
1H07

■ Ore from Olenie deposit
■ Oxidized ore

1H08

■ Sulfide ore

#### Tonnes of ore required

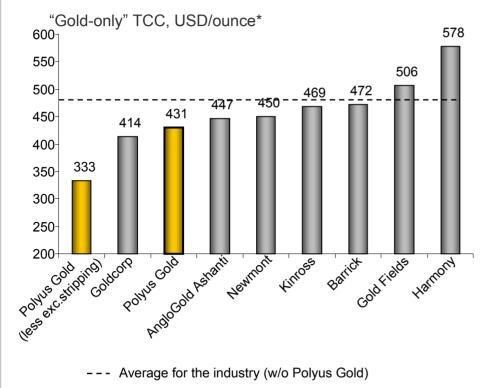


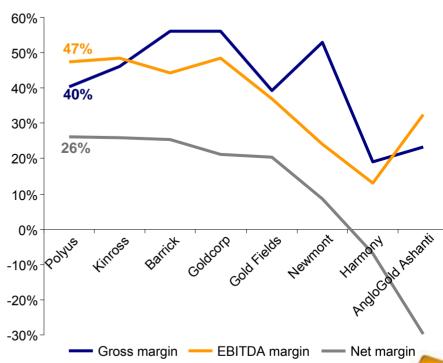
1H06

## 1H2008 financials: Comparison with peers



 Polyus Gold TCC lower than average "Goldonly" TCCs (477 USD/ounce)  One of the best companies in the sector in terms of profitability\*\*





\*\* - Source: Reuters

<sup>\* -</sup> Source: Company reports, Merrill Lynch Research