



# Novolipetsk Steel

Corporate Presentation  
Lehman Brothers "Leaders in Energy and Commodities 2008"  
Conference

London, June 3, 2008

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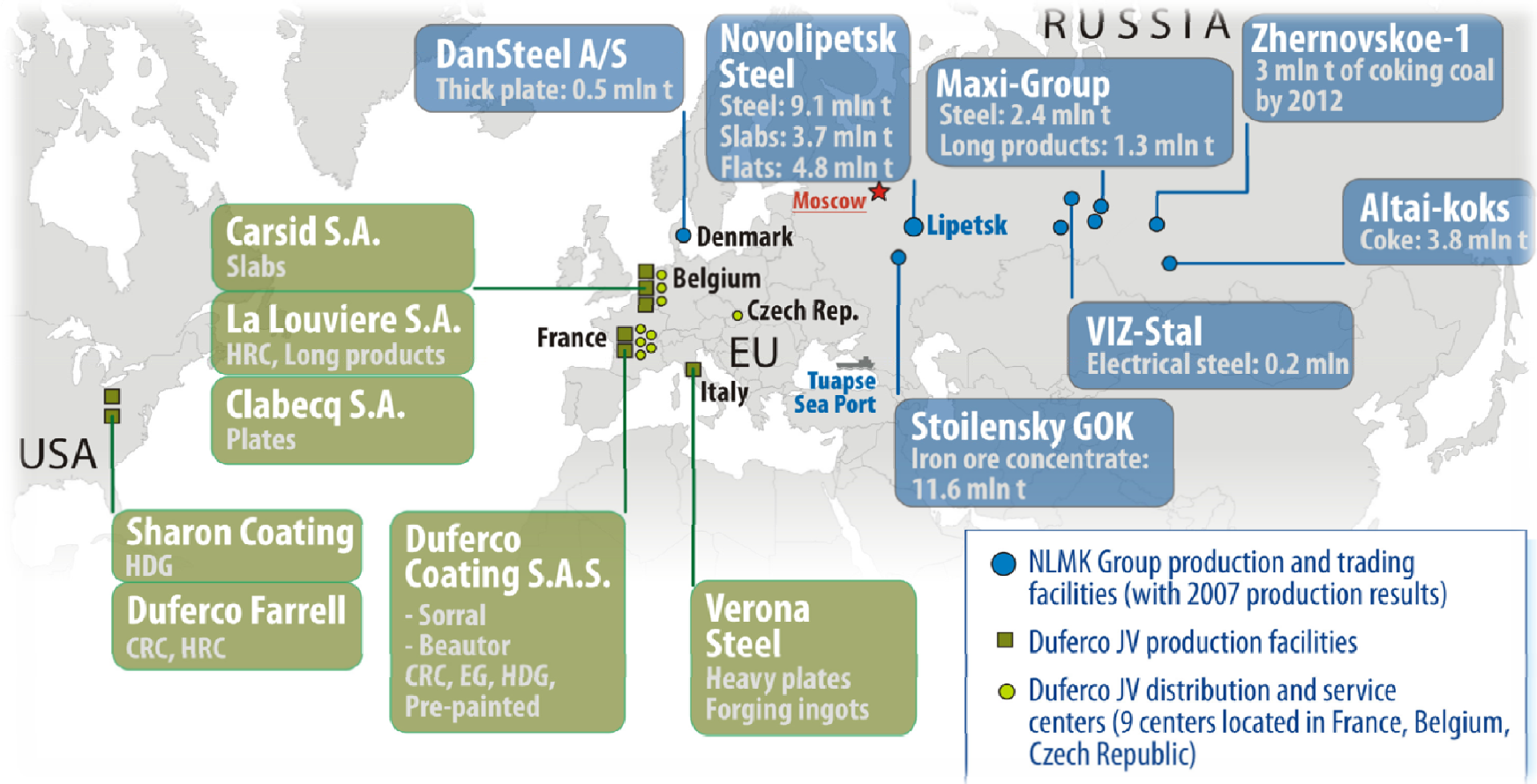
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# NLMK – Key Facts

## Global presence



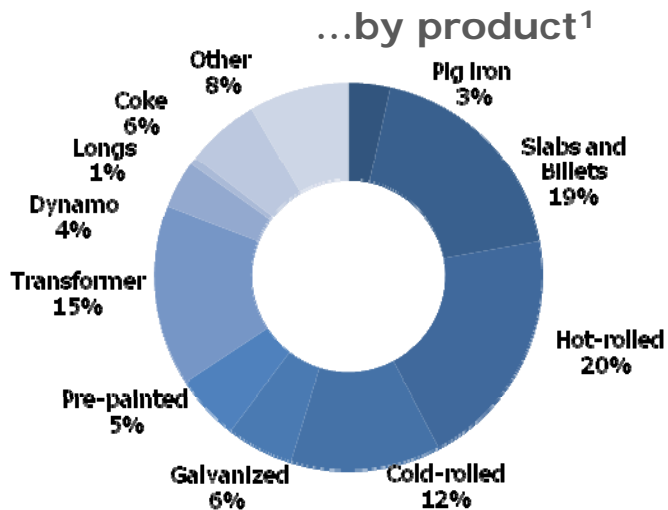
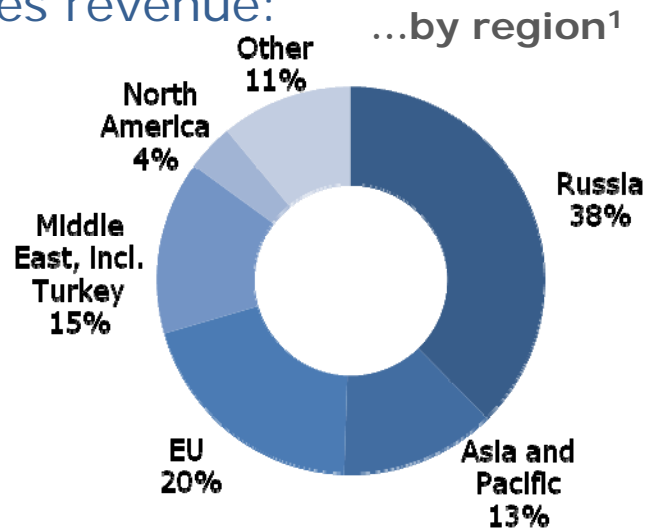
	Crude steel	Rolled steel		Crude steel	Rolled steel
<b>NLMK Group<sup>1</sup></b>	<b>9.2m t</b>	<b>5.4m t</b>	<b>JV with Duferco</b>	<b>2.1m t<sup>2</sup></b>	<b>4.2m t<sup>3</sup></b>

1. 2007 production includes Lipetsk production site, DanSteel, VIZ-Stal and Maxi-Group (December 2007 production results)  
 2. 2007 production volumes  
 3. 2007 shipments including Sharon Coating

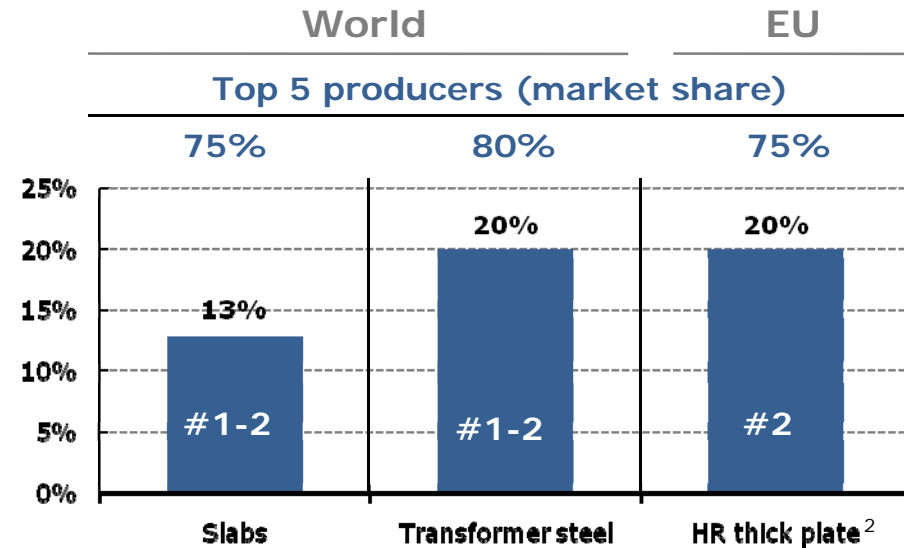
# NLMK – Key Facts

Market leadership in slabs and high value-added products

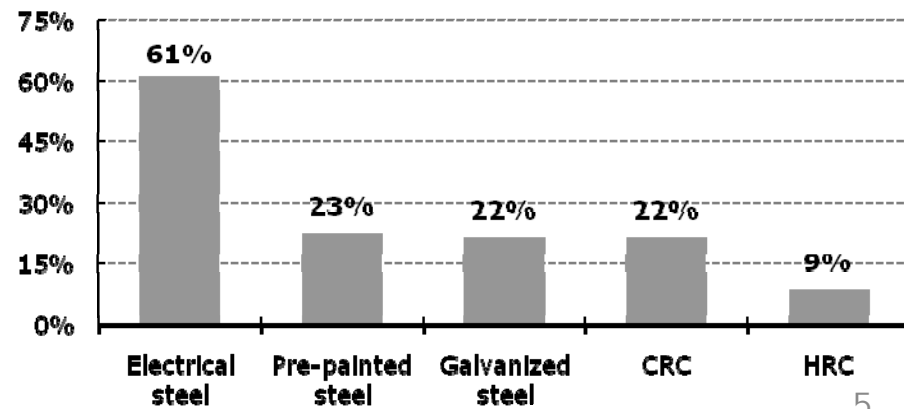
## Sales revenue:



## Global market position



## Domestic market position<sup>3</sup>



1. FY2007 US GAAP financial results 2. including JV with Duferco Group production volumes 3. Metal Expert, company estimates

# 2007: Delivering on Strategic Objectives

## Gaining global leadership

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- Efficiency leader in the World steel industry
  - Superior 2007 financial results: revenues up by 28%, operating income up by 34%, EBITDA growth of 28%
  - 44% EBITDA margin for the second consecutive year
  - Sustainable EBITDA margin over 40% for the last 5 years
- Securing leadership in the Russian domestic market
  - Acquisition of Maxi-Group – 2.4 million tonnes of long products add-on
  - 2<sup>nd</sup> Stage of Technical Upgrade: new BF, converter, HDG line projects started, revamps of BOF and HR shops
- Strengthening vertical integration
  - Stoilensky GOK continuous low cost supply of iron ore
  - Altai-koks expansion by 0.8 million tonnes provides for 100% self-sufficiency in coke
  - Maxi-Group facilities are second largest scrap collector in Russia
  - Captive logistics company, NTK owns over 2,800 rail cars and provides over 50% of the Group's rail freight
- On the fast track with product mix improvement
  - Production gains +51% in transformer steel, +11% in galvanized steel
  - 10% decrease in slabs sales
  - 5.2 million tonnes of finished products in overseas operations with growing share of HVA products

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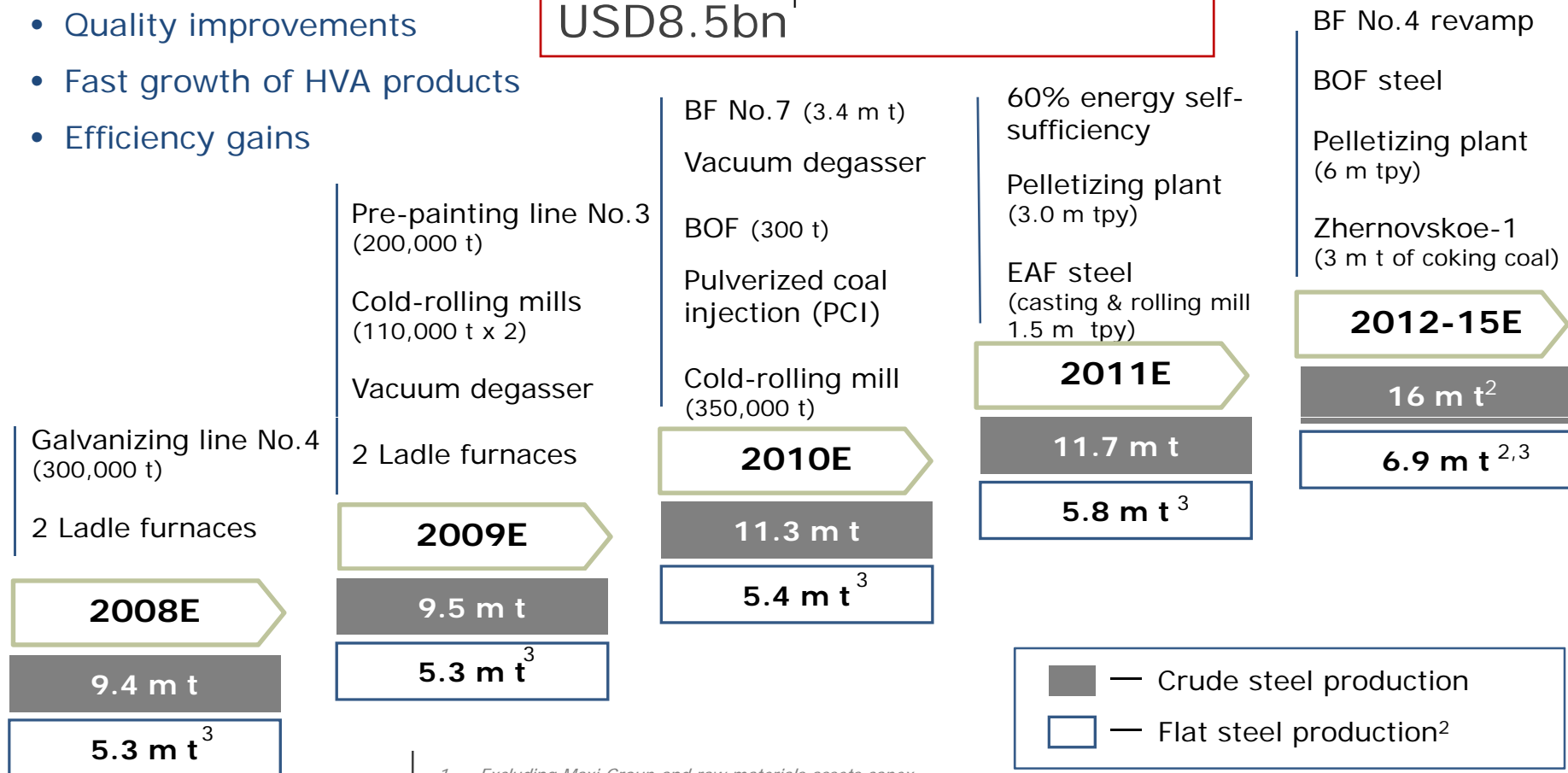
# Enhancement of Production Platform

## Capex drives improvements in volume and efficiency

### Main Goals

- Increase steel production
- Quality improvements
- Fast growth of HVA products
- Efficiency gains

Total Investment Capex 2007-15  
**USD8.5bn<sup>1</sup>**



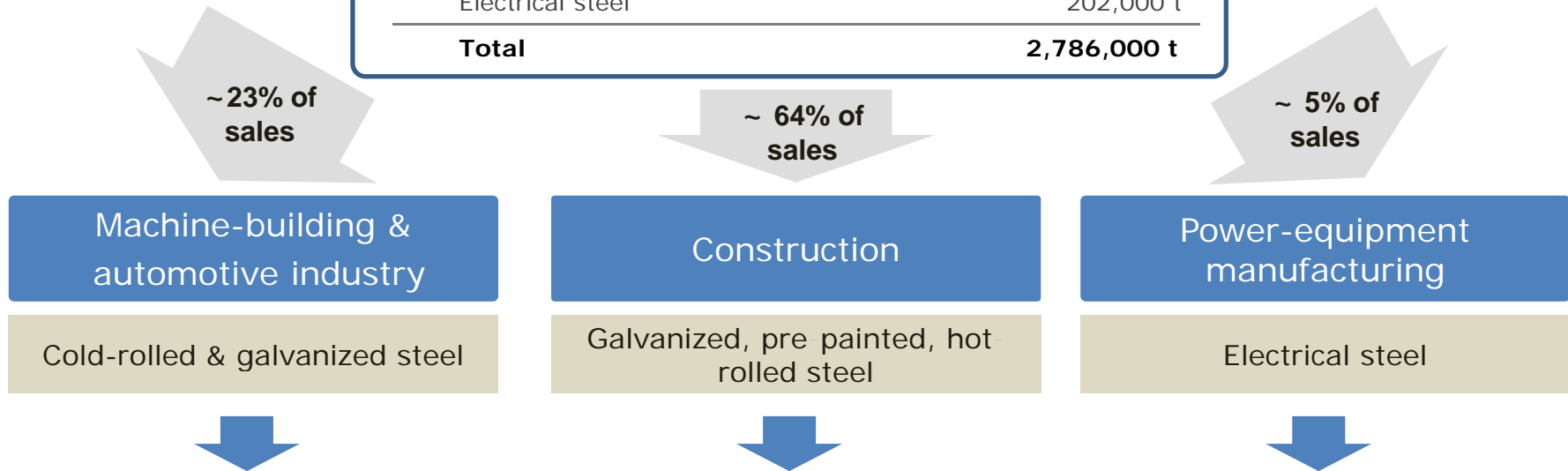
1. Excluding Maxi-Group and raw materials assets capex  
 2. Numbers for the main production site  
 3. Projected production capacity by the end of 2015



# Domestic Market Strategy

Preferred supplier for growing industries

Hot-rolled steel	880,000 t
Cold-rolled steel	763,000 t
Galvanized steel	426,000 t
Pre-painted steel	340,000 t
Electrical steel	202,000 t
<b>Total</b>	<b>2,786,000 t</b>



Domestic market share

31%

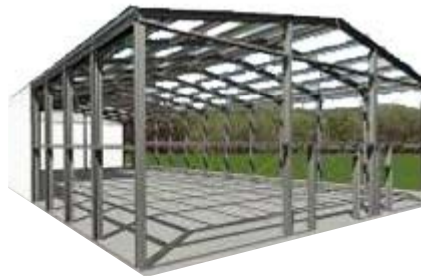
> 30%

c.70%

# Domestic Market Strategy - Construction

Growing multi-product segment

## Non-residential construction



### Hot-rolled steel

Roll-formed sections	Water pipes
Sectioned pipes	Angles and shapes

### Hot dip-galvanized steel

Framed sections	Internal hardware
Vent and ceiling systems	Water-gas pipes

### Pre-painted steel

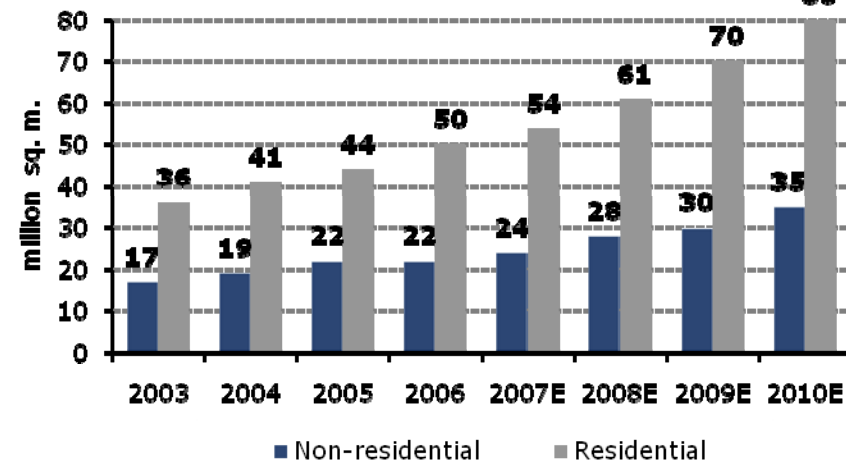
'Sandwich' panels	Metal tiles
Corrugated board	Siding

## Residential construction



- Over 60% of NLMK's domestic sales go into construction
- Over 30% share in the Russian construction flat steel segment
- 32% salable products (HRC, galvanized and pre-painted steel) increase by 2012

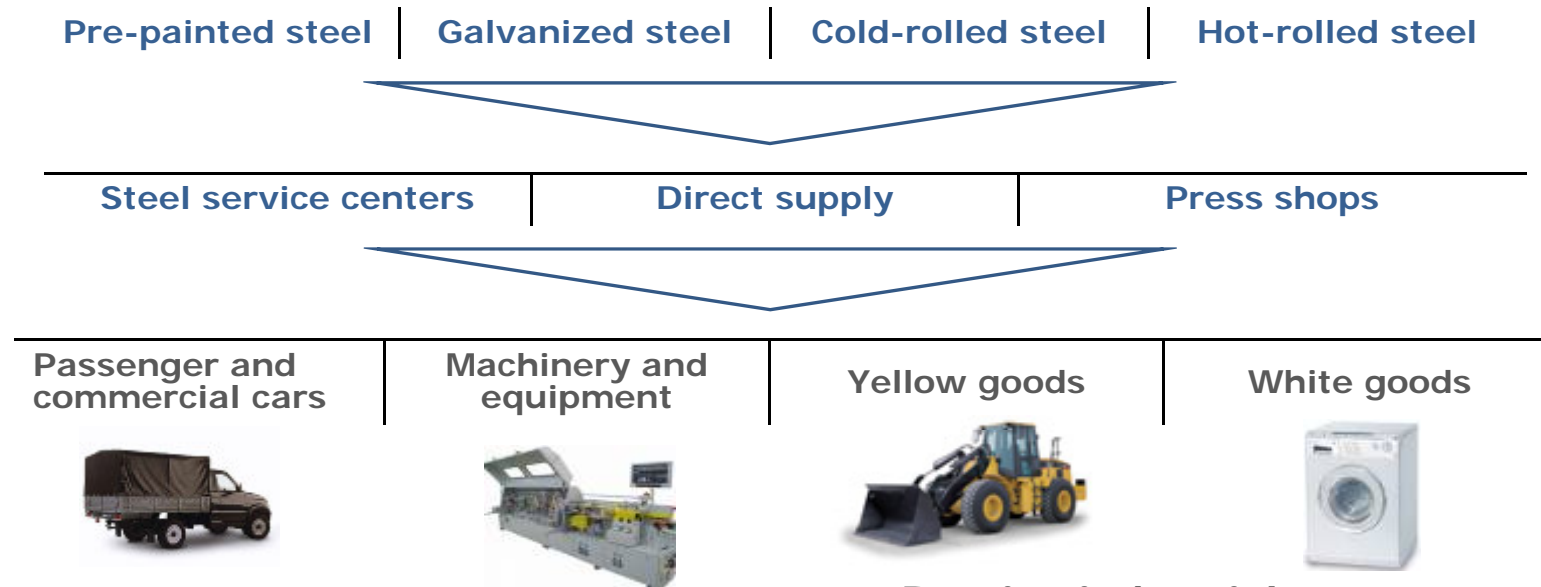
## Construction growth



Source: Goskomstat, company estimates

# Domestic Market Strategy – Machinery

Maintain leadership and capture growth



- Machine building and white goods segments enjoy strong investments inflow and government support
- Over 2.8 million washing-machines to be produced in Russia by 2010 – about 40% growth
- 29% salable products (HRC, CRC, galvanized and pre-painted steel) increase by 2012

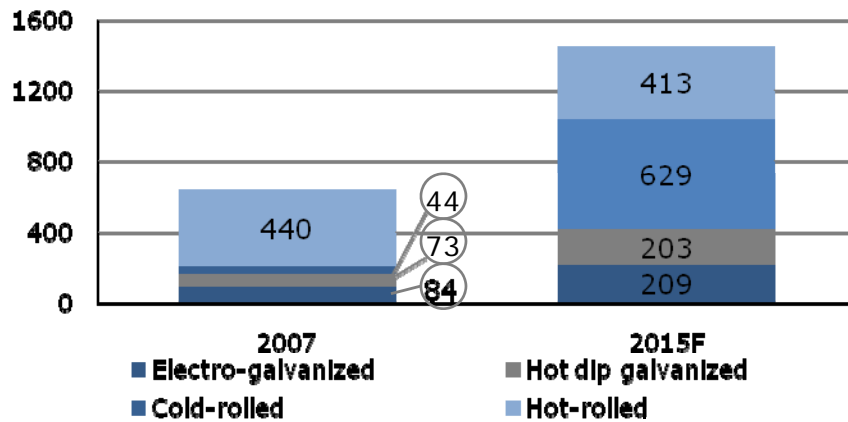


Source: Goskomstat, company estimates

# Domestic Market Strategy - Automotive

Bid for higher quality for global customers

### Russian auto-steel market



Source: company estimates

### NLMK client base

#### Auto producers

• Renault



• Direct supply contract

• Volvo



• Certificate

#### Auto parts producers

▪ Magnetto

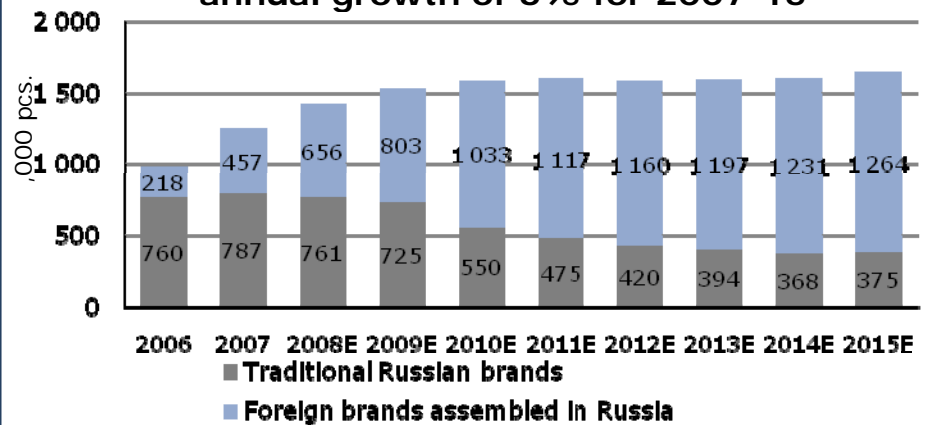
Rolled product supply for

▪ Gonvarri

interior/exterior parts production

Customer base includes all major local auto producers

### Auto manufacturing in Russia annual growth of 6% for 2007-15



Source: Company estimates

### Duferco JV case

- NLMK supplies slabs to Duferco JV for auto sheet manufacturing
- Major global auto producers consume Duferco JV products



- NLMK gains recognition from leading auto producers launching operations in Russia
- NLMK transfers auto sheet technology from Duferco JV facilities

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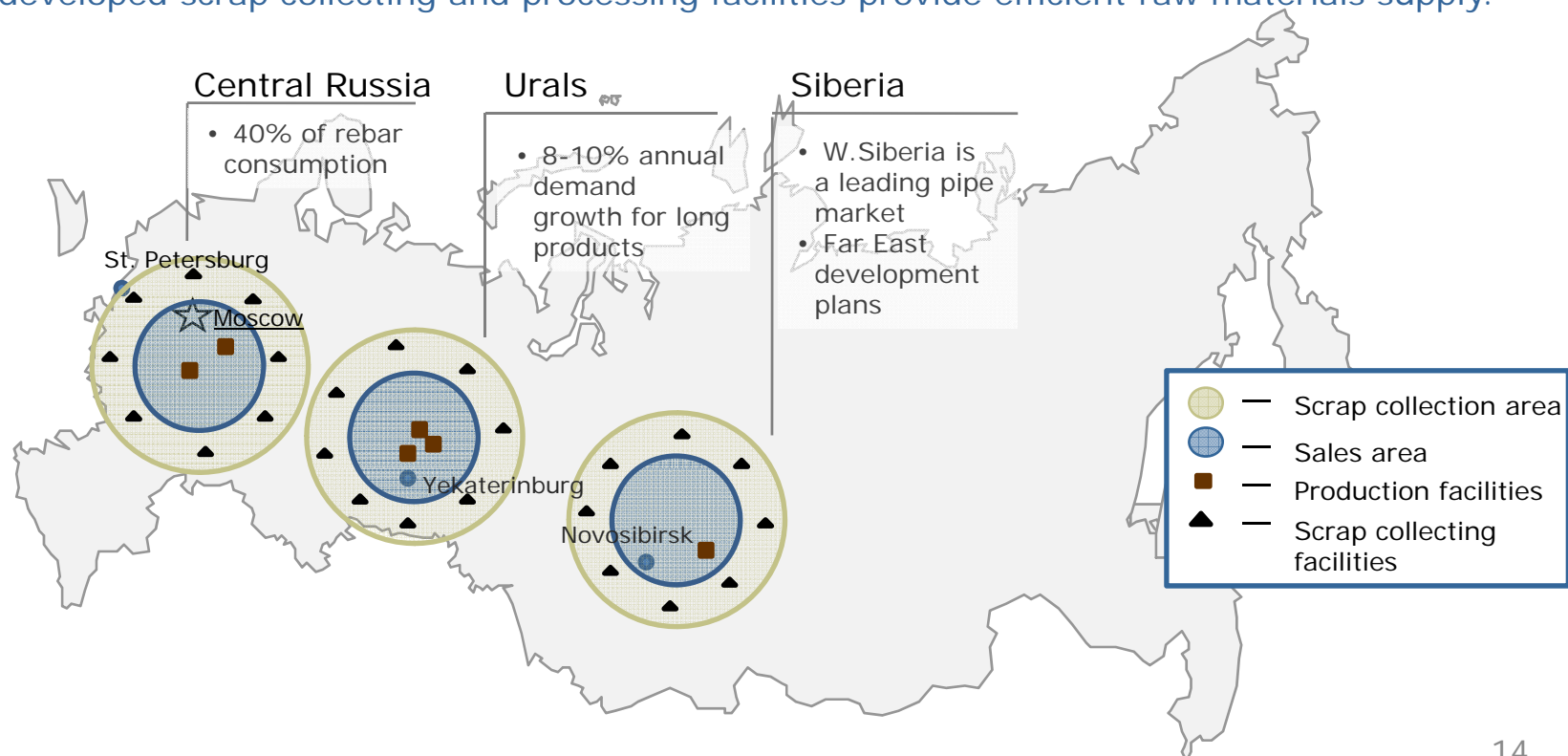
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# Maxi-Group Business Model

## Dynamic regionalized production and distribution model

- Maxi-Group's targets supply of simple product mix to regional consumers using cost advantages in local scrap sourcing, local mini-mill production and local distribution.
- Maxi-Group wins customers when proximity to demand and quick turnaround times are important.
- Maxi-Group targets regions with demand/supply imbalances to develop new production facilities.
- Well-developed scrap collecting and processing facilities provide efficient raw materials supply.

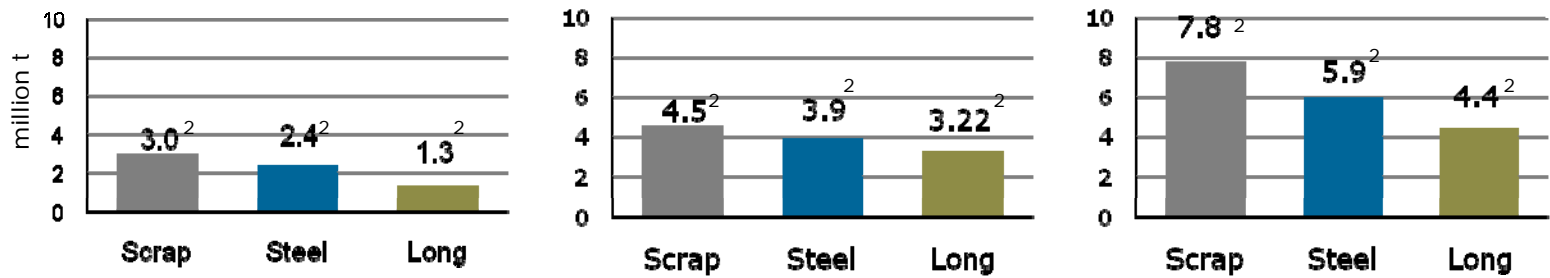


# Maxi-Group Development Plans

Pursuing capacity growth and value enhancing opportunities

	Existing facilities (capacity as at 30.09.2007)	New facilities 2008-2011 Capex: USD 1.8 bn <sup>1</sup>	New facilities 2012-2015 Capex: USD 2.0 bn <sup>1</sup>
Urals	Billets: 2.4 m t Re-bar: 1.32 m t Metal-ware: 0.55 m t Urals Scrap Division* 300 scrap yards: 3 m t scrap	Seamless pipes: 0.45 m t Wire rods: 1.0 m t (2008)	Channels: 0.5 m t Seamless pipes: +0.5 m t (TBC)
Central Russia		Long products: 0.9 m t Billets: +1.5 m t Center Scrap Division*	Billets: +2.0 m t Long products: +0.8 m t Flat products: +1.9 m t (TBC)
Siberia			Siberia Scrap Division* Seamless pipes: 1.0 m t (TBC)

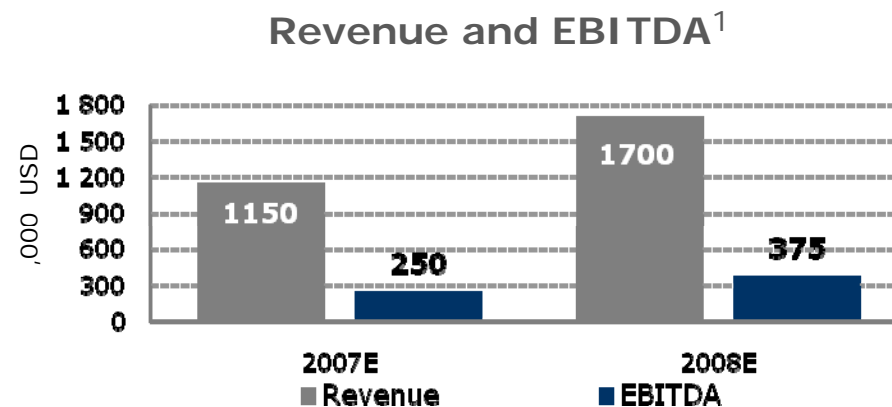
\*By 2015 combined capacity of all scrap yards to reach 7.8 million tonnes



1. Maxi-Group investment program is currently under review and may therefore undergo material changes.  
 2. Volumes does not include to-be-confirmed (TBC) projects.

# Maxi-Group Financial Highlights

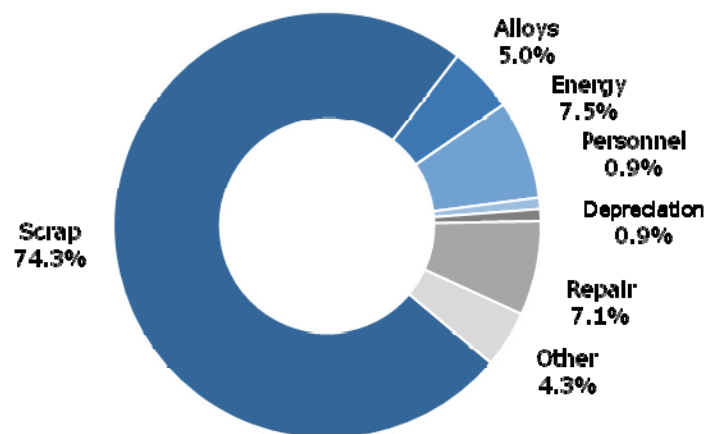
- 2007E highlights<sup>1</sup>
  - Revenue **USD 1150 million**
  - EBITDA **USD 250 million**
  - EBITDA margin **22%**
  - External debt **USD 1.8 billion** as at 20.11.2007



- Production costs are 75% scrap
  - 100% of scrap supplied internally
  - New technology and equipment lowers costs
  - Low transportation costs due to local scrap collection and customers

- Production costs, 9M 2007<sup>2</sup>
  - Billets USD 356 per tonne
  - Rebar USD 406 per tonne
  - Wire rod USD 416 per tonne

**Billets cost structure 9M 2007**



1. Management estimate based on Russian Accounting Standards (RAS)  
 2. Based on non-consolidated Russian Accounting Standards



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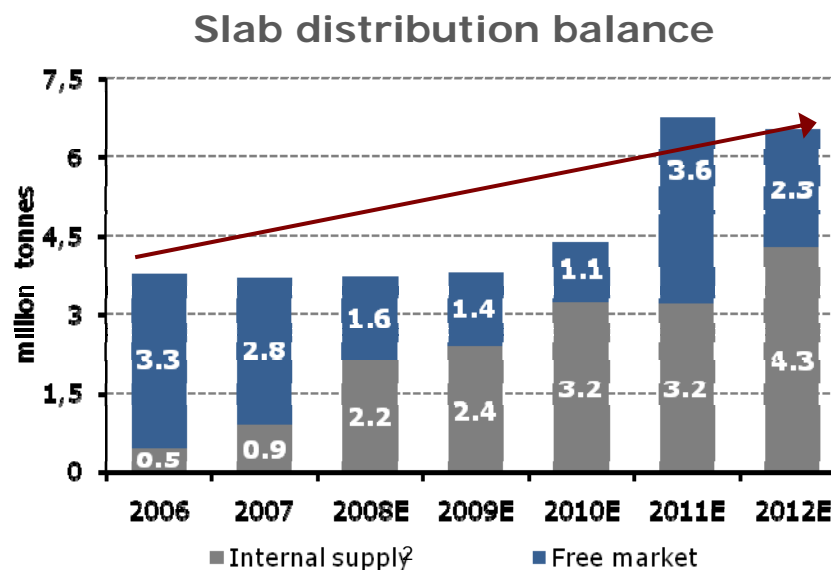
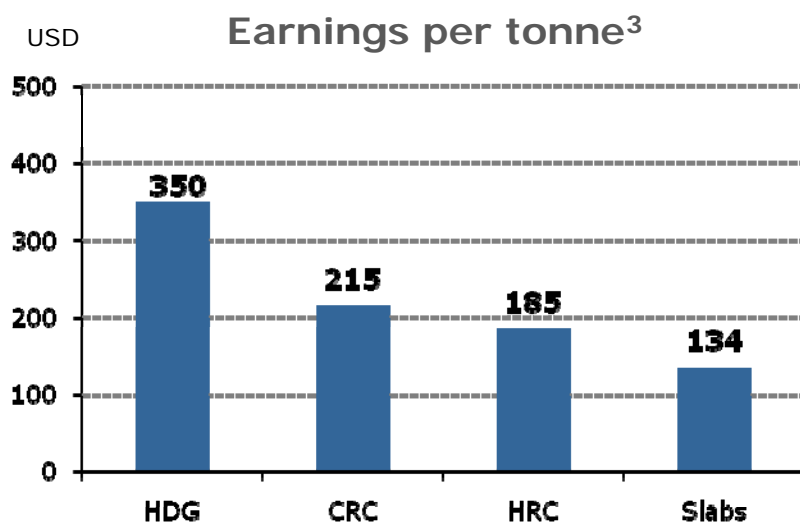
# Global Growth Strategy

Improving earnings quality by increasing internal slab re-rolling

- Global slab supply is expected to grow faster than supply of finished product
- NLMK plans to decrease share of slabs at the open market
- Earnings per tonne of finished products are greater than those of slabs

## Slab supply

	2007	2012E
DanSteel A/S	0.6 m t	0.6 m t
Duferco JV	0.3 m t	3.6 m t
Free market <sup>1</sup>	2.8 m t	2.3 m t
Share of sales	30%	19%



1. excluding sales to DanSteel and Duferco JV companies

2. supply to DanSteel and Duferco JV companies

3. FY 2007 results for Lipetsk production site based on Russian Accounting Standards (RAS) management accounts

# Joint Venture with Duferco Group

## Pursuing dynamic growth in finished output

- Production profiles make NLMK and Duferco natural partners. Total synergy effect: USD55 m per annum for 2012-2016
- Access to distribution and service network
- Technology transfer and certification of upstream products with EU customers
- Total investment capex of EUR400 million

### Duferco JV production by 2012E:

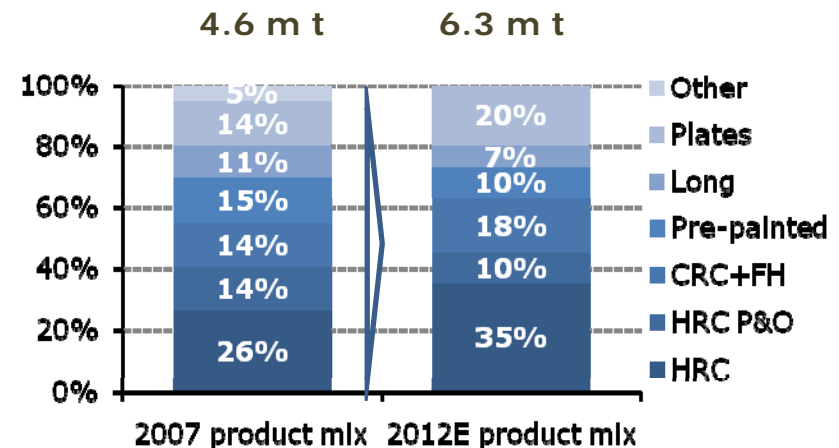
+ 39% of finished products

+ 56% of HVA products

### Joint Venture slab supply balance

	2007	2012E
<b>JV internal slabs</b>	<b>1.7 m t</b>	<b>2.8 m t</b>
<b>NLMK slabs to JV</b>	<b>0.4 m t</b>	<b>3.6 m t</b>
<b>External slabs to JV</b>	<b>2.1 m t</b>	<b>0</b>

### Joint Venture salable product mix 2007 vs. 2012E

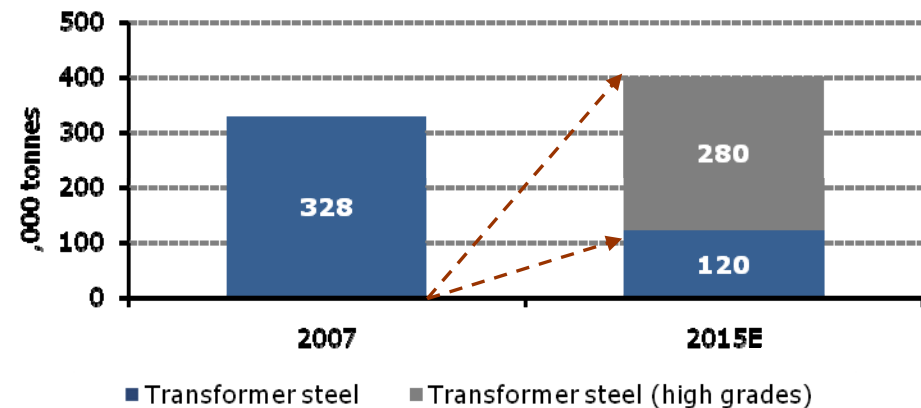


# Global High-value-added Market Presence

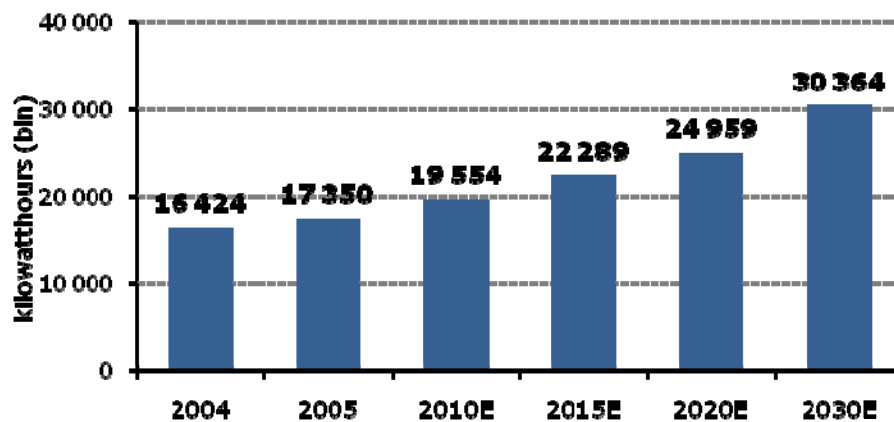
Global niche player – high-margin product development

- Over 20% EBITDA generated from transformer (GO) steel while it represents only 5% of sales by volumes
- NLMK - 20% globally. 4 producers maintain over 60% global transformer steel market share
- High entry barriers to the segment

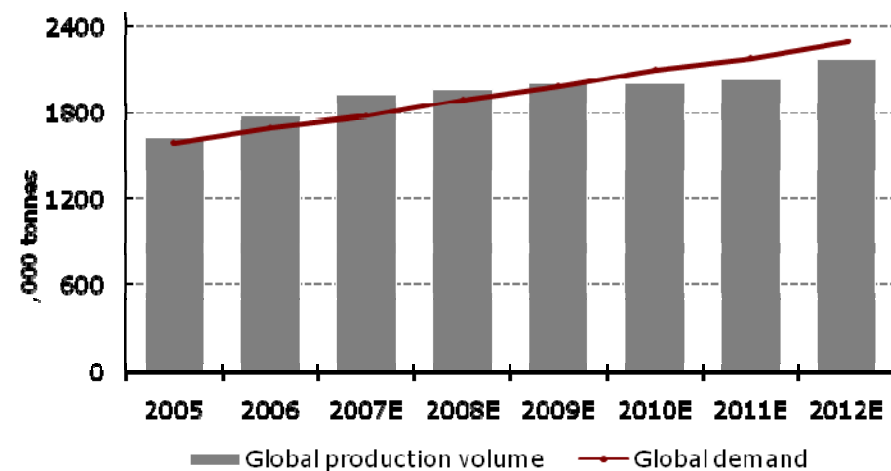
### NLMK's transformer steel production



### World electric power generation



### Transformer steel market



Source: Energy Information Administration (EIA); World Markets Research Center, company estimates

# Future M&A approach

Pursuing value enhancing opportunities

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## M&A opportunities

### Downstream vertical integration

**Key drivers:**

- Securing slab supply
- Improving earnings quality
- Technology transfer

**Example:**

- Sharon Coating (former Winner Steel) acquisition

### Gaining niche market share

**Key drivers:**

- Commercial synergies due to market share increase
- Optimization of product mix and logistics
- Cost savings on R&D

**Example:**

- VIZ-Stal acquisition
- Duferco JV and DanSteel thick plate market share

### Large scale horizontal acquisitions

**Key drivers:**

- Fast growth of earnings
- Regional and product diversification
- One-time sizable growth

**Example:**

- Joint venture with Duferco

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# Financial performance

## Record results sustainable profitability

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- Revenue: USD 7,719 million (+28% y-o-y)
- Operating profit: USD 2,998 million (+34%)
- EBITDA<sup>1</sup> : USD 3,366 million (+28%)
- EBITDA margin: 44%
- Net profit: USD 2,247 million (+9%)
- Net profit excluding one-off activities<sup>2</sup>: USD 2,183 million (+37%)
- Operating cash flow: USD 2,524 million (+59%)
- Cash and cash equivalents as of 31.12.2007: USD 1,155 million
- EPS USD 0.375 (+9%)
- EBIT/tonne of steel in 2007: USD 322 (+ 29%)

<sup>1</sup> EBITDA is calculated as the sum total of net profit, net interest expense, income tax, loss on disposal of fixed assets, impairment losses, accretion expense on asset retirement obligation, depreciation and amortization (without gain | (loss) on investments, income from discontinued operations, gain from disposal of subsidiaries and gain on loan restructuring).

<sup>2</sup> losses / gains on investments, gain from disposal of subsidiaries and gain from operations of discontinued subsidiary

# Sustainable Financial Performance

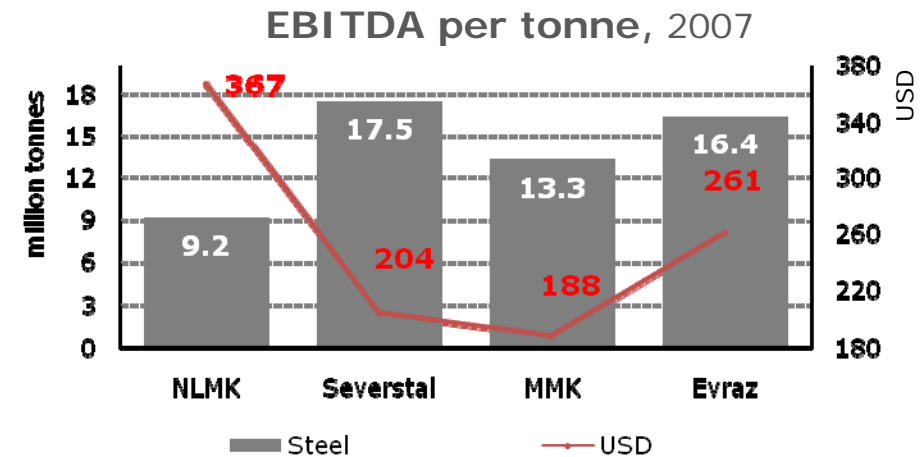
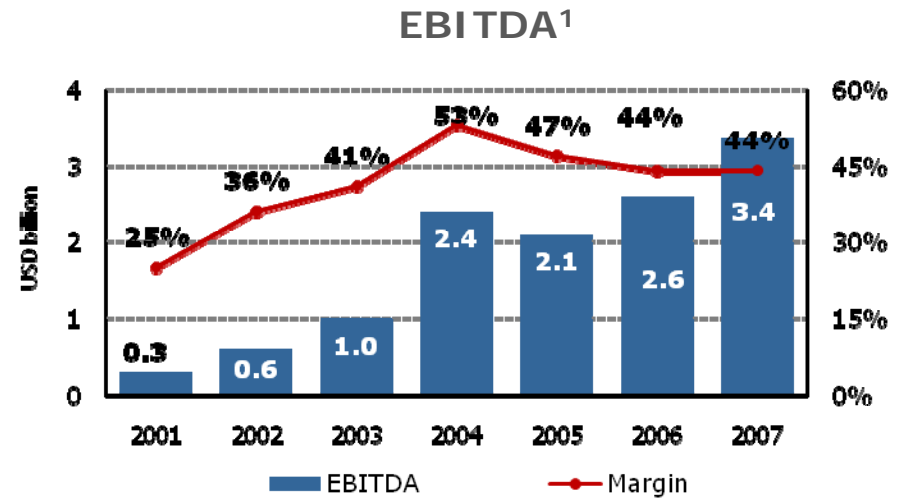
Strong cash generation through the cycle

- Historical performance 2001-2007

- EBITDA CAGR of 50%
- Average EBITDA margin above 40%
- Average ROE of ~35%

- 2007 financial highlights

- Sales revenue of USD7,719 m
- EBITDA of USD3,366 m, margin of 44%
- Operating cash flow of USD2,524 m
- Net income of USD2,247 m





# Financial Position

## Strong balance sheet and corporate ratings

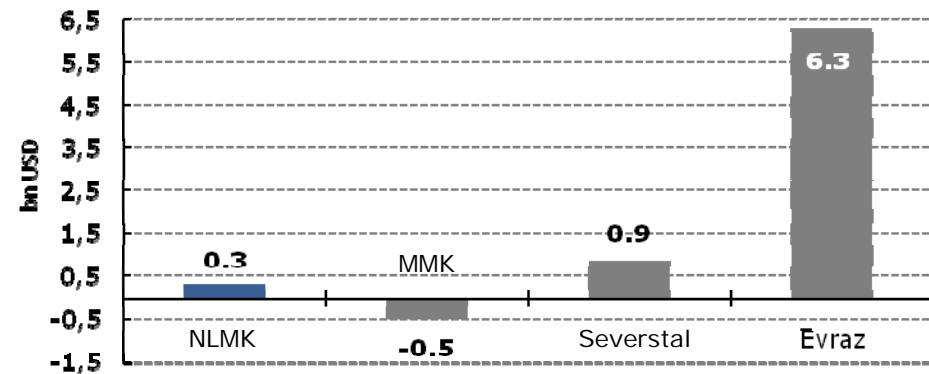
- Leading credit ratings among Russian steelmakers
- NLMK is comfortable with 30% gearing
- NLMK is well protected against a possible liquidity crisis
- Strong financial position and cash flow generation provides flexibility for further growth through global acquisitions
- Capex coverage ratio for 12M 2007<sup>1</sup> is 2.6

<b>S&amp;P</b>	<b>BB-</b>	<b>BB</b>	<b>BB+</b>
	Evraz	MMK Severstal	NLMK
<b>Moody's</b>	<b>Ba3</b>	<b>Ba2</b>	<b>Ba1</b>
		MMK Severstal Evraz	NLMK
<b>Fitch</b>	<b>BB-</b>	<b>BB</b>	<b>BB+</b>
	Severstal	Evraz MMK	NLMK

<sup>1</sup> Capex coverage ratio = Free cash flow from operations / Capex

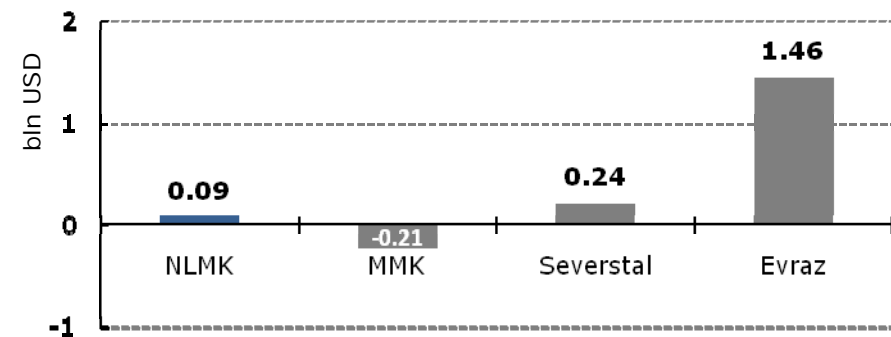
<sup>2</sup> Free cash-flow = Cash flow from operations – total Capex

### Net Debt, 12M 07



Source: Bloomberg LP

### Net debt / EBITDA, 12M 07



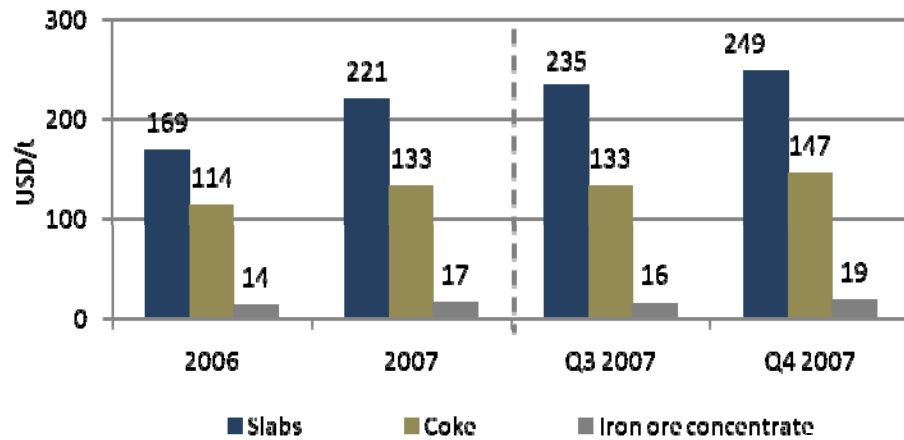
Source: Bloomberg LP

# Costs

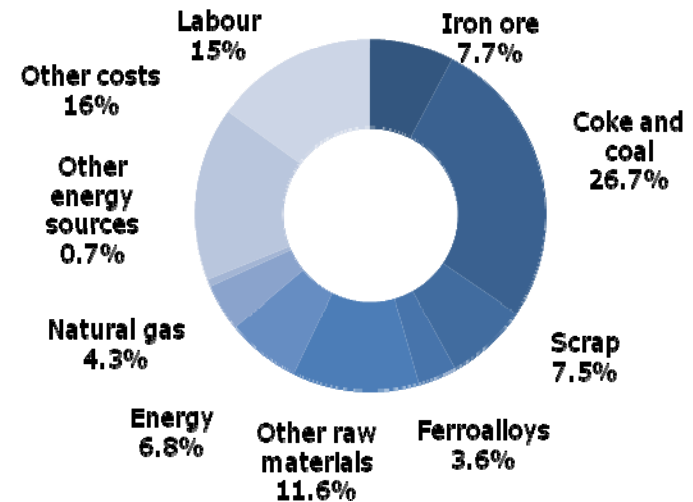
## Maintained cost leadership

- 2007 slab cash cost on consolidated basis is USD 221
- Iron ore accounts for 7.7% of consolidated production cost
- Major cost items: coal, labour, energy and depreciation

Cash cost by product, 2006 vs. 2007



Consolidated cash cost, 2007



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# Outlook

## Revised steel price forecast for 2008

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- **Current forecast**
  - Favorable market situation with global steel prices stable or increasing compared to 2007
  - We expect revenue to grow up to 60% y-o-y
  - EBITDA is expected to exceed the 2007 level by 35-40%
- **Key market drivers**
  - Commodities cycle on the rise with iron ore and coal prices to grow in 2008
  - Slowdown in the growth rate of Chinese steel industry. Removal of export tax rebates by the Chinese government
  - Growing demand in the Russian market supported by strong economic growth, infrastructure boom. No significant plans announced to introduce new rolling capacity in 2008
  - Price discipline due to high degree of concentration in core markets (EU, US, Russia, Brazil) and ongoing industry consolidation

# Outlook

## Long-term sustainable development

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We are pursuing the following strategic goals:

- Increase efficient self-sufficiency in basic raw materials
- Maintain key competitive advantage in low cost production of slabs
- Fully capture growing demand in the Russian market
- Strengthen market presence in HVA product niches in core export markets
- Capex program brings over 45% increase in EBITDA after 2011
- Be profitability leader in steel industry
- Participate in international industry consolidation

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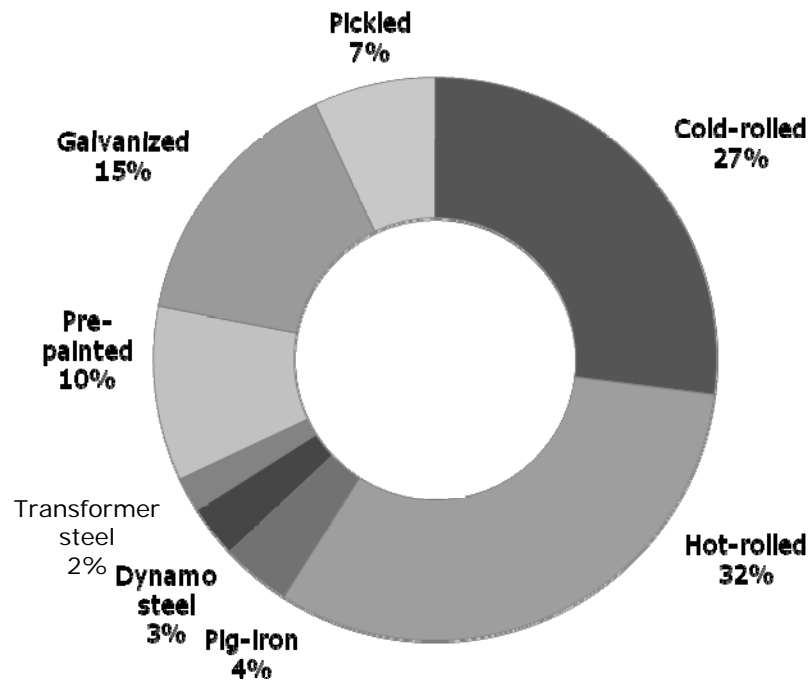
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# 2007 Sales

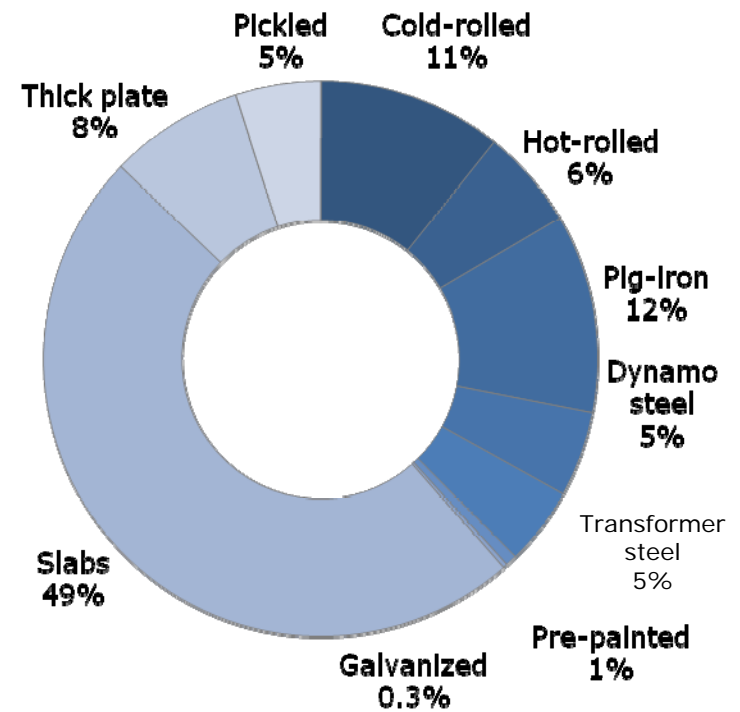
Domestic vs. export, tonnes

## Domestic market



Total Domestic sales in 2007  
2.8 million tonnes

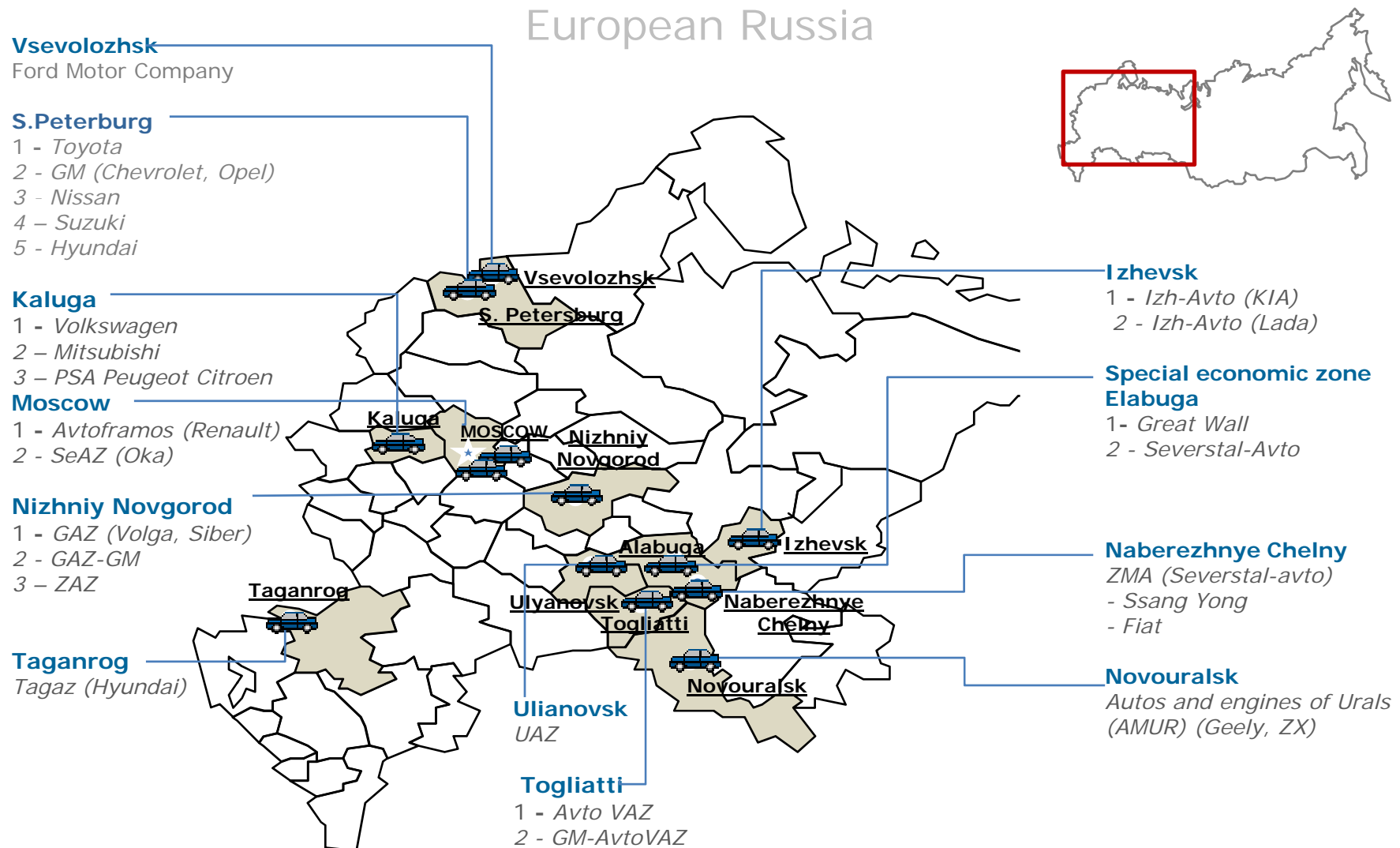
## Export market



Total Export sales in 2007  
6.3 million tonnes

# Automotive industry

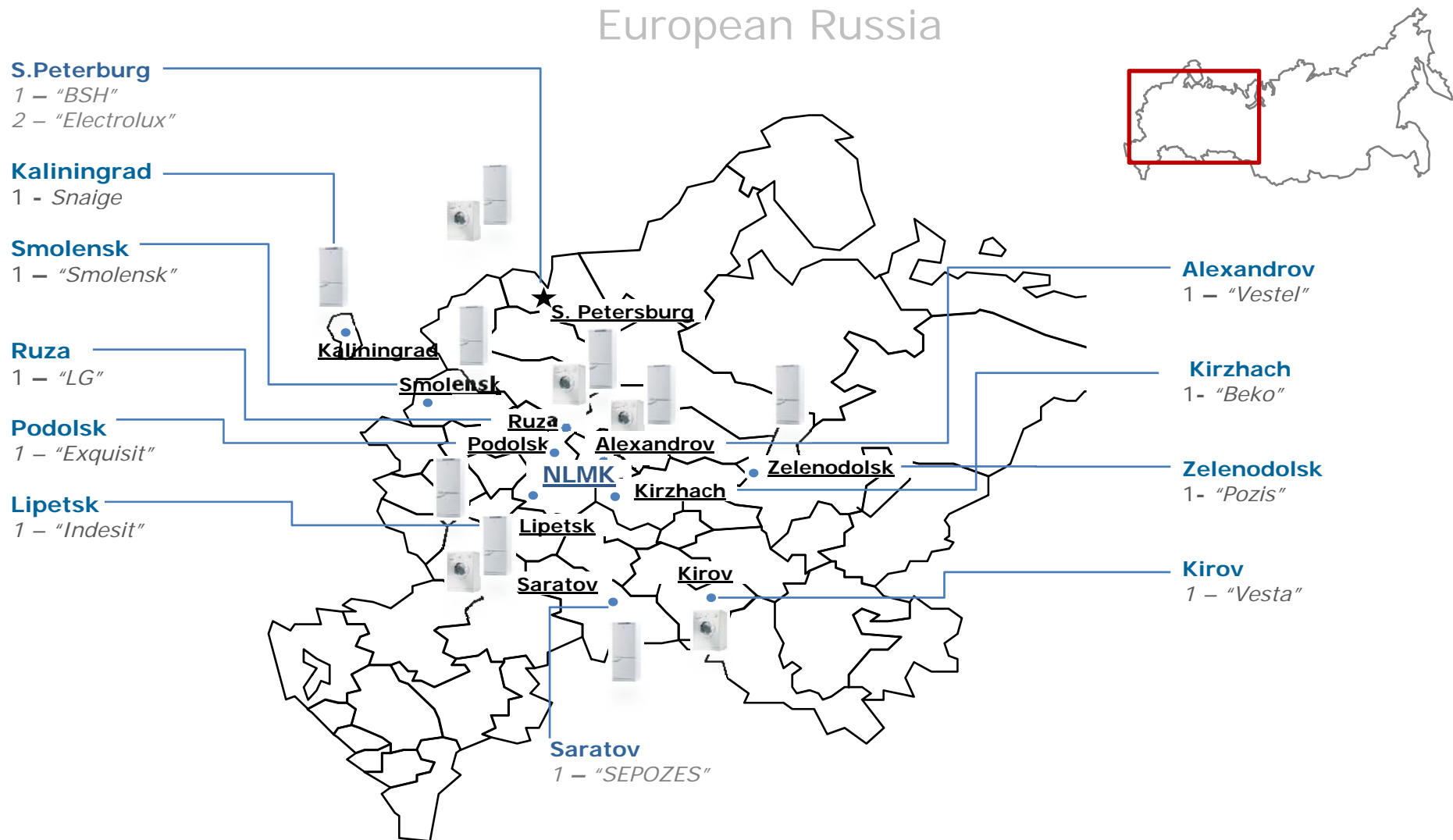
## Car manufacturers





# "White goods" sector

## Manufacturers of domestic appliances



# Consolidated Statement of Income

<i>(mln. USD)</i>	2007	2006	2007/2006		Q4 2007	Q3 2007	Q4 2007/ Q3 2007	
			+ /-	%			+ /-	%
Sales revenue	7,719	6,046	1,673	27.7%	2,174	1,936	237	12.2%
Production cost	(3,569)	(2,716)	(853)	31.4%	(1,044)	(862)	(182)	21.1%
Depreciation and amortization	(408)	(358)	(50)	13.9%	(111)	(99)	(11)	11.2%
Gross profit	3,742	2,971	771	25.9%	1,019	975	44	4.5%
General and administrative expenses	(215)	(189)	(26)	13.9%	(56)	(52)	(4)	8.4%
Selling expenses	(443)	(325)	(117)	36.1%	(125)	(106)	(18)	17.4%
Taxes other than income tax	(80)	(57)	(23)	39.8%	(21)	(19)	(2)	8.1%
Impairment losses		(137)	137	(100.0%)				
Accretion expense on asset retirement obligations	(6)	(20)	14	(68.7%)	(0.1)	(0.0)	(0.0)	66.7%
Operating income	2,998	2,243	755	33.7%	817	797	19	2.4%
Loss on disposals of property, plant and equipment	(27)	(4)	(24)	661.7%	(3)	(5)	2	(43.4%)
Gains / (losses) on investments	(24)	401	(424)	(105.9%)	(20)	( )	(20)	-
Interest income	100	112	(12)	(10.8%)	32	23	8	34.3%
Interest expense	(31)	(30)	(2)	5.8%	(17)	(3)	(14)	511.0%
Foreign currency exchange loss, net	80	(75)	155	(207.4%)	25	41	(16)	(39.3%)
Gain from disposal of subsidiaries	83		83	-	1	1		66.3%
Other expense, net	(23)	(27)	4	(14.5%)	(19)	(5)	(15)	299.5%
Income from continuing operations before income tax and minority interest	3,157	2,621	536	20.4%	815	850	(34)	(4.0%)
Income tax	(837)	(707)	(130)	18.5%	(196)	(217)	21	(9.8%)
Income from continuing operations before minority interest	2,320	1,914	405	21.2%	619	632	(13)	(2.1%)
Minority interest	(23)	(26)	2	(8.9%)	(5)	(6)	1	(20.4%)
Equity in net earnings/(losses) of associate	(50)	1	(51)	-	(24)	(34)	9	(27.0%)
Income from continuing operations	2,246	1,889	357	18.9%	590	592	(3)	(0.4%)
Income from discontinuing operations	1	177	(176)	(99.3%)				
Net income	2,247	2,066	181	8.8%	590	592	(3)	(0.4%)
EBITDA	3,366	2,631	735	27.9%	903	893	10	1.2%

# Consolidated Balance Sheet

	as at 31.12.2007	as at 30.09.2007	as at 30.06.2007	as at 31.03.2007	as at 31.12.2006
(mln. USD)					
<b>ASSETS</b>					
<b>Current assets</b>	<b>4,388</b>	<b>3,904</b>	<b>3,629</b>	<b>3,484</b>	<b>3,050</b>
Cash and cash equivalents	1,155	1,388	1,349	898	665
Short-term investments	153	144	137	37	37
Accounts receivable, net	1,696	1,194	1,110	1,252	1,150
Inventories, net	1,236	1,043	936	874	857
Other current assets, net	147	134	97	370	331
Restricted cash				9	8
Current assets, held for sale				44	
<b>Non-current assets</b>	<b>8,688</b>	<b>6,105</b>	<b>5,783</b>	<b>5,821</b>	<b>5,667</b>
Long-term investments, net	819	880	861	856	810
Property, plant and equipment, net	6,450	4,409	4,128	3,985	3,988
Intangible assets	189	192	191	195	199
Goodwill	1,189	591	571	567	560
Other non-current assets, net	41	33	32	104	110
Non-current assets, held for sale				114	
<b>Total assets</b>	<b>13,076</b>	<b>10,009</b>	<b>9,412</b>	<b>9,305</b>	<b>8,717</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
<b>Current liabilities</b>	<b>3,002</b>	<b>992</b>	<b>980</b>	<b>943</b>	<b>993</b>
Accounts payable and other liabilities	1,395	860	830	718	664
Short-term borrowings	1,537	52	72	99	249
Current income tax liability	71	80	78	84	80
Current liabilities, held for sale				41	
<b>Non-current liabilities</b>	<b>975</b>	<b>640</b>	<b>597</b>	<b>819</b>	<b>781</b>
Long-term borrowings	73	19	19	51	48
Deferred income tax liability	586	593	564	552	538
Other long-term liabilities	317	28	14	41	195
Non-current liabilities, held for sale				175	
<b>Total liabilities</b>	<b>3,978</b>	<b>1,631</b>	<b>1,576</b>	<b>1,762</b>	<b>1,774</b>
Minority interest	107	119	109	136	133
<b>Stockholders' equity</b>	<b>8,992</b>	<b>8,258</b>	<b>7,726</b>	<b>7,406</b>	<b>6,809</b>
Common stock	221	221	221	221	221
Statutory reserve	10	10	10	10	10
Additional paid-in capital	52	52	52	52	2
Other comprehensive income	1,182	1,038	738	680	590
Retained earnings	7,526	6,936	6,704	6,443	5,986
<b>Total liabilities and stockholders' equity</b>	<b>13,076</b>	<b>10,009</b>	<b>9,412</b>	<b>9,305</b>	<b>8,717</b>

# Consolidated Cash Flow Statement

(mln. USD)	2007	2006	2007/2006		Q4 2007	Q3 2007	Q4 2007/ Q3 2007	
			+ / -	%			+ / -	%
<b>Cash flow from operating activities</b>								
<b>Net income</b>	2,247	2,066	181	8.8%	590	592	(3)	(0.4%)
<b>Adjustments to reconcile net income to net cash provided by operating activities</b>								
Minority interest	25	26	(1)	(4.6%)	5	6	(1)	(20.3%)
Depreciation and amortization	408	358	50	13.9%	111	99	11	11.2%
Loss on disposals of property, plant and equipment	27	4	24	661.7%	3	5	(2)	(43.4%)
(Gain)/loss on investments	24	(401)	424	(105.9%)	20		20	
Gain from disposal of subsidiaries	(83)		(83)		(1)	(82)	81	
Gain from operations of discontinued subsidiary	(1)	(228)	226	(99.4%)	()	80	(80)	(100.0%)
Equity in net earnings of associate	50	(1)	51	(10142.3%)	24	34	(9)	(27.0%)
Defferd income tax (benefit)/expense	38	(39)	77	(197.9%)	(19)	10	(29)	(300.8%)
Gain on loan restructuring								
Impairment losses		137	(137)	(100.0%)				
Accretion expense on asset retirement obligations	6	20	(14)	(68.7%)				66.7%
Other movements	16	21	(5)	(23.6%)	12	6	6	100.1%
<b>Changes in operating assets and liabilities</b>								
Increase in accounts receivables	(92)	(141)	49	(34.9%)	(30)	(44)	13	(30.7%)
Increase in inventories	(200)	(160)	(40)	25.1%	(48)	(72)	24	(33.3%)
Decrease/(increase) in other current assets	(44)	(17)	(27)	158.1%	(1)	(33)	32	(97.6%)
Increase in loans provide by the subsidiary bank	(106)	(70)	(36)	52.3%	(1)	(1)	(1)	66.3%
Increase in accounts payable and other liabilities	243	(23)	266	(1150.1%)	(106)	11	(118)	
Increase/(decrease) in current income tax payable	(34)	32	(66)	(204.1%)	(13)	(0.2)	(13)	
<b>Net cash provided from operating activities</b>	2,524	1,585	939	59.2%	545	612	(67)	(11.0%)
<b>Cash flow from investing activities</b>								
Acquisitions of subsidiaries		(1,348)	1,348	(100.0%)				
Acquisitions of associates	24	(806)	830	(103.0%)	24		24	
Proceeds from disposal of discontinued operations		303	(303)	(100.0%)				
Proceeds from adjustment of the original purchase price of subsidiaries	37		37		(1)		(1)	(327.0%)
Proceeds from sale of property, plant and equipment	12	16	(3)	(21.1%)	5		5	1700.0%
Purchases and construction of property, plant and equipment	(958)	(619)	(339)	54.8%	(342)	(221)	(121)	54.9%
Proceeds from sale of investments	12	465	(454)	(97.5%)	5		5	
Purchase of investments	(199)	(55)	(145)	264.3%	(154)	(9)	(145)	1548.3%
Loan issued	(134)		(134)		2	(3)	6	(164.8%)
Disposal of subsidiaries, net of cash disposed \$106,800	(60)		(60)		(0.2)	(0.4)	0.2	(51.2%)
Movement of restricted cash	(1)		(1)	(400.9%)				
<b>Net cash used in investing activities</b>	(1,268)	(2,043)	775	(37.9%)	(461)	(233)	(227)	97.4%
<b>Cash flow from financing activities</b>								
Proceeds from borrowings and notes payable	269	225	44	19.6%	229	10	219	2226.6%
Repayments of borrowings and notes payable	(452)	(183)	(268)	146.5%	(193)	(34)	(159)	472.8%
Capital lease payments	(3)		(3)		(1)	(1)	()	87.5%
Proceeds from disposal of assets to the company under common control	78		78					
Payments to controlling shareholders for transfer of interests in subsidiary		(104)	104	(100.0%)				
Dividends paid to previous shareholder of acquired company		(84)	84	(100.0%)				
Dividends paid to minority shareholder of existing subsidiaries	(19)	(20)	1	(5.3%)	2	(13)	16	(117.9%)
Dividends to shareholders	(703)	(767)	64	(8.3%)	(355)	(343)	(12)	3.5%
<b>Net cash used in financing activities</b>	(830)	(933)	104	(11.1%)	(318)	(381)	63	(16.6%)
<b>Net increase /(decrease) in cash and cash equivalents</b>	427	(1,391)	1,818	(130.7%)	(234)	(2)	(231)	9799.9%
Effect of exchange rate changes on cash and cash equivalents	63	132	(69)	(52.4%)	(0.3)	42	(43)	(100.7%)
Cash and cash equivalents at the beginning of the period	665	1,924	(1,259)	(65.4%)	1,388	1,349	40	3.0%
<b>Cash and cash equivalents at the end of the period</b>	1,155	665	489	73.6%	1,155	1,388	(234)	(16.8%)

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